

# Realtor Business Plan

Question	Yearly	Monthly	Weekly	Daily
How much money will I make? (gross)				
How much expense will I invest?				
How much will I net?				
What will be my average sales price?				
What will be my average commission?				
How many days will I work?				N/A
How many hours will I work?				
How many transactions will I close?				
How many property listings will I sell?				
How many property listings will I take?				
How many buyers will I sell?				
How many buyers will I take on?				
How many past clients will I ask for referrals?				

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