

# San Antonio Area Zip Code Statistics





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

#### **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

#### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

#### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

#### **Zip Code Statistics**

Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Apr 2019		Change	2019	2018	Change
Single Family Sales	65	54	+20.4%	198	180	+10.0%
Condo/TH Sales	1	5	-80.0%	2	11	-81.8%
Total Sales	66	59	+11.9%	200	191	+4.7%
Sales Volume	\$28,290,211	\$26,712,161	+5.9%	\$92,428,874	\$84,564,270	+9.3%

Average	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$442,061	\$468,821	-5.7%	\$482,311	\$458,713	+5.1%
List Price/SqFt	\$166	\$172	-3.5%	\$167	\$163	+2.5%
Sold Price	\$428,640	\$452,748	-5.3%	\$462,144	\$442,745	+4.4%
Sold Price/SqFt	\$161	\$168	-4.2%	\$161	\$158	+1.5%
Sold Price / List Price	97.1%	97.7%	-0.6%	96.5%	97.2%	-0.7%
DOM	117	96	+21.7%	116	113	+2.9%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$366,995	\$355,000	+3.4%	\$379,990	\$371,990	+2.2%
List Price/SqFt	\$148	\$159	-6.9%	\$149	\$152	-1.9%
Sold Price	\$350,550	\$355,000	-1.3%	\$375,000	\$358,000	+4.7%
Sold Price/SqFt	\$144	\$156	-7.5%	\$146	\$150	-3.0%
Sold Price / List Price	98.0%	98.4%	-0.4%	97.4%	97.8%	-0.4%
DOM	60	51	+16.7%	75	82	-8.5%



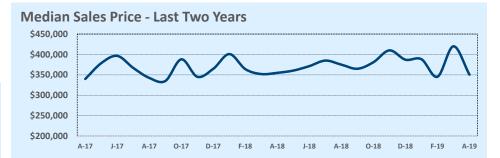
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\$200,000

	This s	A	Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
Trice name	Sales	DOM	Sales	DOM	
\$149,999 or under	1	215	2	146	
\$150,000- \$199,999	2	31	6	128	
\$200,000- \$249,999	7	48	24	76	
\$250,000- \$299,999	6	109	15	93	
\$300,000- \$349,999	17	147	42	123	
\$350,000- \$399,999	14	174	33	134	
\$400,000- \$449,999	3	102	19	129	
\$450,000- \$499,999	1	345	11	125	
\$500,000- \$549,999	1	35	7	57	
\$550,000- \$599,999	3	33	8	39	
\$600,000- \$699,999	3	91	8	72	
\$700,000- \$799,999	3	84	5	112	
\$800,000- \$899,999	1	10	4	62	
\$900,000- \$999,999	1	75	2	55	
\$1M - \$1.99M	3	50	12	244	
\$2M - \$2.99M			2	211	
\$3M+					
Totals	66	117	200	116	





#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings Apr 2019		Apr 2018	Change	2019	2018	Change
Single Family Sales	49	53	-7.5%	168	142	+18.3%
Condo/TH Sales						
Total Sales	49	53	-7.5%	168	142	+18.3%
Sales Volume	\$22,290,145	\$20,881,185	+6.7%	\$79,706,773	\$59,143,914	+34.8%

Averege		This Month	-	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$472,133	\$406,443	+16.2%	\$499,449	\$429,191	+16.4%
List Price/SqFt	\$149	\$145	+3.1%	\$157	\$142	+10.6%
Sold Price	\$454,901	\$393,985	+15.5%	\$474,445	\$416,506	+13.9%
Sold Price/SqFt	\$144	\$140	+2.9%	\$151	\$138	+9.2%
Sold Price / List Price	97.0%	97.0%	-0.0%	97.1%	97.2%	-0.1%
DOM	94	69	+35.9%	114	105	+8.7%

Median	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$425,000	\$372,500	+14.1%	\$399,995	\$389,970	+2.6%
List Price/SqFt	\$142	\$144	-1.1%	\$142	\$140	+1.4%
Sold Price	\$415,000	\$355,000	+16.9%	\$391,450	\$373,450	+4.8%
Sold Price/SqFt	\$137	\$138	-0.7%	\$137	\$134	+2.1%
Sold Price / List Price	97.8%	97.1%	+0.7%	97.7%	97.5%	+0.2%
DOM	63	51	+23.5%	89	77	+15.7%



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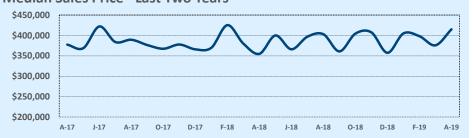


# **April 2019**

		•		
This N	<b>Month</b>	Year-t	o-Date	
Sales	DOM	Sales	DOM	
		1	81	
4	17	11	57	
4	111	19	102	
6	99	24	99	
10	119	34	155	
6	128	25	155	
4	58	12	97	
6	81	13	81	
2	203	4	114	
4	34	12	43	
1	33	6	85	
1	16	3	89	
1	232	2	188	
		2	373	
49	94	168	114	
	Sales 4 4 6 10 6 4 6 2 4 1 1 1		Sales         DOM         Sales             1                4         17         11           4         111         19           6         99         24           10         119         34           6         128         25           4         58         12           6         81         13           2         203         4           4         34         12           1         33         6                1         16         3           1         232         2                  2	

# **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings Apr 2019		Apr 2018	Change	2019	2018	Change
Single Family Sales	51	56	-8.9%	134	158	-15.2%
Condo/TH Sales						
Total Sales	51	56	-8.9%	134	158	-15.2%
Sales Volume	\$18,282,110	\$18,607,448	-1.7%	\$46,690,343	\$50,267,754	-7.1%

Average	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$362,303	\$337,926	+7.2%	\$356,667	\$324,599	+9.9%
List Price/SqFt	\$135	\$124	+9.3%	\$133	\$123	+8.7%
Sold Price	\$358,473	\$332,276	+7.9%	\$348,435	\$318,150	+9.5%
Sold Price/SqFt	\$134	\$122	+9.7%	\$131	\$121	+8.3%
Sold Price / List Price	99.2%	98.6%	+0.6%	98.1%	98.5%	-0.4%
DOM	92	77	+19.3%	82	77	+5.5%

Median		This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change	
List Price	\$339,990	\$314,950	+8.0%	\$319,950	\$292,500	+9.4%	
List Price/SqFt	\$132	\$123	+6.8%	\$130	\$121	+7.1%	
Sold Price	\$331,000	\$311,700	+6.2%	\$316,063	\$287,750	+9.8%	
Sold Price/SqFt	\$133	\$123	+8.2%	\$128	\$121	+6.4%	
Sold Price / List Price	99.2%	99.5%	-0.3%	98.7%	98.5%	+0.1%	
DOM	39	58	-32.8%	52	52		



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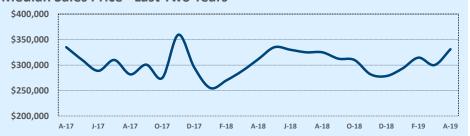
# **April 2019**

	This s	A	Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
Trice hange	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999	1	16	2	47	
\$200,000- \$249,999	8	25	33	56	
\$250,000- \$299,999	10	66	23	72	
\$300,000- \$349,999	13	183	28	119	
\$350,000- \$399,999	8	78	23	80	
\$400,000- \$449,999	1	13	7	79	
\$450,000- \$499,999	3	20	3	20	
\$500,000- \$549,999			3	29	
\$550,000- \$599,999	4	91	5	103	
\$600,000- \$699,999	2	71	2	71	
\$700,000- \$799,999					
\$800,000- \$899,999	1	250	3	155	
\$900,000- \$999,999			1	57	
\$1M - \$1.99M			1	303	
\$2M - \$2.99M					
\$3M+					
Totals	51	92	134	82	

# Average Sales Price - Last Two Years







#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Apr 2019		Apr 2018	Change	2019	2018	Change
Single Family Sales	28	32	-12.5%	114	96	+18.8%
Condo/TH Sales						
Total Sales	28	32	-12.5%	114	96	+18.8%
Sales Volume	\$10,739,314	\$11,890,279	-9.7%	\$39,741,865	\$33,223,029	+19.6%

Average	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$393,080	\$374,497	+5.0%	\$354,735	\$352,023	+0.8%
List Price/SqFt	\$160	\$146	+10.1%	\$152	\$141	+8.0%
Sold Price	\$383,547	\$371,571	+3.2%	\$348,613	\$346,073	+0.7%
Sold Price/SqFt	\$158	\$146	+7.7%	\$150	\$139	+7.8%
Sold Price / List Price	99.7%	99.1%	+0.6%	98.6%	98.3%	+0.3%
DOM	95	106	-10.3%	85	87	-1.9%

Median	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$361,500	\$354,950	+1.8%	\$349,995	\$350,000	-0.0%
List Price/SqFt	\$159	\$154	+3.3%	\$158	\$149	+6.0%
Sold Price	\$368,950	\$356,200	+3.6%	\$348,740	\$341,000	+2.3%
Sold Price/SqFt	\$158	\$153	+3.6%	\$157	\$145	+8.6%
Sold Price / List Price	98.9%	98.4%	+0.5%	99.3%	98.4%	+0.9%
DOM	37	35	+4.3%	53	44	+20.7%



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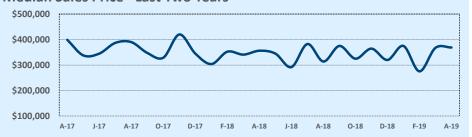


# **April 2019**

			Year-to-Date		
Price Range	This N	/lonth	Year-t	o-Date	
Frice Name	Sales	DOM	Sales	DOM	
\$149,999 or under	2	17	19	64	
\$150,000- \$199,999	3	62	13	71	
\$200,000- \$249,999	3	71	10	61	
\$250,000- \$299,999	1	34	8	77	
\$300,000- \$349,999	3	155	8	95	
\$350,000- \$399,999	4	28	13	42	
\$400,000- \$449,999	4	120	13	113	
\$450,000- \$499,999	2	30	11	95	
\$500,000- \$549,999	1	31	2	96	
\$550,000- \$599,999	2	39	6	87	
\$600,000- \$699,999	1	28	6	69	
\$700,000- \$799,999			2	222	
\$800,000- \$899,999	1	703	2	381	
\$900,000- \$999,999	1	239	1	239	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	28	95	114	85	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listiligs	Listings Apr 2019		Change	2019	2018	Change
Single Family Sales	98	105	-6.7%	300	287	+4.5%
Condo/TH Sales					1	
Total Sales	98	105	-6.7%	300	288	+4.2%
Sales Volume	\$25,337,830	\$26,856,514	-5.7%	\$76,343,688	\$70,888,925	+7.7%

Average		This Month	_	Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$263,966	\$259,333	+1.8%	\$260,274	\$249,760	+4.2%
List Price/SqFt	\$111	\$107	+3.0%	\$111	\$106	+3.9%
Sold Price	\$258,549	\$255,776	+1.1%	\$254,479	\$246,142	+3.4%
Sold Price/SqFt	\$108	\$106	+2.1%	\$108	\$105	+3.0%
Sold Price / List Price	98.1%	98.8%	-0.8%	97.9%	98.7%	-0.9%
DOM	82	74	+11.0%	89	88	+1.1%

Median	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$250,000	\$254,900	-1.9%	\$249,975	\$239,998	+4.2%
List Price/SqFt	\$109	\$104	+4.7%	\$110	\$105	+4.9%
Sold Price	\$249,250	\$250,000	-0.3%	\$245,000	\$240,000	+2.1%
Sold Price/SqFt	\$106	\$104	+2.3%	\$109	\$103	+5.2%
Sold Price / List Price	98.6%	99.0%	-0.4%	98.6%	99.1%	-0.5%
DOM	53	32	+65.6%	66	55	+20.2%



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# **April 2019**

		•		
This N	Month	Year-t	o-Date	
Sales	DOM	Sales	DOM	
2	50	13	65	
15	54	50	56	
33	76	94	73	
25	80	77	99	
13	80	34	100	
8	193	27	187	
1	26	3	42	
1	1	2	1	
98	82	300	89	
	Sales  2 15 33 25 13 8 1 1	2 50 15 54 33 76 25 80 13 80 8 193 1 26 1 1 1	Sales         DOM         Sales           2         50         13           15         54         50           33         76         94           25         80         77           13         80         34           8         193         27           1         26         3           1         1         2	

# **Average Sales Price - Last Two Years**



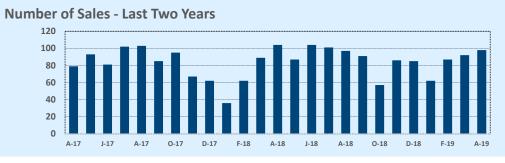


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Apr 2019		Apr 2018	Change	2019	2018	Change
Single Family Sales	98	104	-5.8%	339	291	+16.5%
Condo/TH Sales						
Total Sales	98	104	-5.8%	339	291	+16.5%
Sales Volume	\$23,493,744	\$19,535,176	+20.3%	\$70,132,917	\$53,652,889	+30.7%

Average		This Month	-	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$249,044	\$190,669	+30.6%	\$211,544	\$187,059	+13.1%
List Price/SqFt	\$122	\$96	+27.3%	\$108	\$96	+12.1%
Sold Price	\$239,732	\$187,838	+27.6%	\$206,882	\$184,374	+12.2%
Sold Price/SqFt	\$118	\$95	+24.4%	\$106	\$95	+11.3%
Sold Price / List Price	97.5%	98.4%	-0.9%	98.3%	98.6%	-0.3%
DOM	87	62	+40.5%	69	66	+5.0%

Median	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$202,243	\$189,950	+6.5%	\$189,900	\$185,000	+2.6%
List Price/SqFt	\$100	\$97	+3.7%	\$101	\$94	+6.9%
Sold Price	\$203,343	\$186,000	+9.3%	\$188,000	\$183,000	+2.7%
Sold Price/SqFt	\$99	\$95	+3.6%	\$100	\$93	+7.6%
Sold Price / List Price	98.5%	99.3%	-0.8%	99.4%	99.3%	+0.1%
DOM	55	35	+58.0%	45	39	+15.4%



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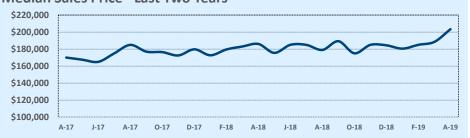


# **April 2019**

		-			
Price Range	This N	∕lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	13	58	41	48	
\$150,000- \$199,999	33	44	156	46	
\$200,000- \$249,999	41	112	112	99	
\$250,000- \$299,999	7	157	23	97	
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999	2	223	3	176	
\$450,000- \$499,999	1	142	3	115	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+	1	34	1	34	
Totals	98	87	339	69	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	21	20	+5.0%	61	69	-11.6%
Condo/TH Sales						
Total Sales	21	20	+5.0%	61	69	-11.6%
Sales Volume	\$7,123,302	\$7,179,900	-0.8%	\$20,731,652	\$22,852,969	-9.3%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$344,343	\$362,440	-5.0%	\$344,333	\$335,915	+2.5%
List Price/SqFt	\$152	\$145	+4.9%	\$153	\$141	+8.4%
Sold Price	\$339,205	\$358,995	-5.5%	\$339,863	\$331,202	+2.6%
Sold Price/SqFt	\$149	\$144	+4.1%	\$150	\$139	+8.4%
Sold Price / List Price	98.5%	99.2%	-0.7%	98.6%	98.7%	-0.1%
DOM	61	96	-36.7%	68	86	-20.7%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$349,000	\$345,400	+1.0%	\$355,000	\$345,000	+2.9%
List Price/SqFt	\$160	\$146	+9.5%	\$157	\$146	+7.5%
Sold Price	\$349,000	\$341,700	+2.1%	\$356,000	\$339,900	+4.7%
Sold Price/SqFt	\$158	\$145	+8.7%	\$157	\$145	+8.2%
Sold Price / List Price	98.8%	100.0%	-1.2%	99.0%	99.5%	-0.5%
DOM	33	68	-51.5%	37	58	-36.2%



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# **April 2019**

		<u> </u>		
This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
2	136	2	136	
		6	49	
1	14	2	13	
2	67	4	51	
7	67	14	65	
3	26	18	75	
4	67	10	86	
1	27	4	64	
1	10	1	10	
21	61	61	68	
	Sales  2 1 2 7 3 4 1 1	2 136 1 1 14 2 67 7 67 3 26 4 67 1 27 1 10	Sales         DOM         Sales           2         136         2             6           1         14         2           2         67         4           7         67         14           3         26         18           4         67         10           1         27         4                     1         10         1 </th	

# Average Sales Price - Last Two Years

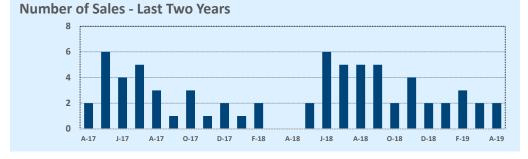




Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	2			9	3	+200.0%
Condo/TH Sales						
Total Sales	2			9	3	+200.0%
Sales Volume	\$1,240,000			\$2,771,400	\$470,000	+489.7%

Averege	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$649,000			\$339,856	\$165,133	+105.8%
List Price/SqFt	\$261			\$159	\$87	+83.5%
Sold Price	\$620,000			\$307,933	\$156,667	+96.6%
Sold Price/SqFt	\$249			\$142	\$82	+72.6%
Sold Price / List Price	95.5%	0.0%		88.3%	94.9%	-7.0%
DOM	316			147	51	+188.5%

Median	This Month			Year-to-Date		
ivieulali	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$649,000			\$314,900	\$129,500	+143.2%
List Price/SqFt	\$261			\$161	\$80	+102.5%
Sold Price	\$620,000			\$283,000	\$115,000	+146.1%
Sold Price/SqFt	\$249			\$99	\$71	+39.3%
Sold Price / List Price	95.5%	0.0%	+0.0%	95.5%	96.0%	-0.5%
DOM	316			99	36	+175.0%



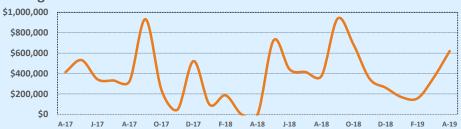
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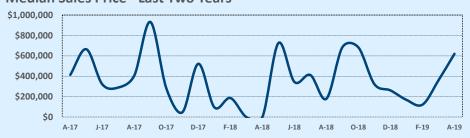


**April 2019** 

		· .		
This N	Month	Year-to	o-Date	
Sales	DOM	Sales	DOM	
		3	89	
		1	60	
		2	176	
		1	14	
2	316	2	316	
2	316	9	147	
	Sales 2		Sales         DOM         Sales             3             1             1 </th	







#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	2	5	-60.0%	17	21	-19.0%
Condo/TH Sales						
Total Sales	2	5	-60.0%	17	21	-19.0%
Sales Volume	\$490,000	\$1,704,400	-71.3%	\$4,597,970	\$6,725,845	-31.6%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$245,000	\$352,880	-30.6%	\$274,716	\$327,165	-16.0%
List Price/SqFt	\$118	\$150	-21.6%	\$123	\$132	-6.9%
Sold Price	\$245,000	\$340,880	-28.1%	\$270,469	\$320,278	-15.6%
Sold Price/SqFt	\$118	\$146	-18.9%	\$121	\$129	-6.6%
Sold Price / List Price	100.0%	96.8%	+3.3%	98.0%	97.9%	+0.1%
DOM	15	93	-84.4%	76	126	-40.1%

Median	•	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change	
List Price	\$245,000	\$375,000	-34.7%	\$290,000	\$359,000	-19.2%	
List Price/SqFt	\$118	\$146	-19.1%	\$123	\$142	-13.5%	
Sold Price	\$245,000	\$350,000	-30.0%	\$290,000	\$350,000	-17.1%	
Sold Price/SqFt	\$118	\$146	-19.1%	\$123	\$142	-13.5%	
Sold Price / List Price	100.0%	97.5%	+2.6%	100.0%	98.8%	+1.3%	
DOM	15	76	-80.9%	49	93	-47.3%	

# Number of Sales - Last Two Years 12 10 8 6 4 2 0 A-17 J-17 A-17 O-17 D-17 F-18 A-18 J-18 A-18 O-18 D-18 F-19 A-19

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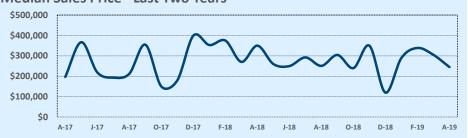


# **April 2019**

,			•		
Price Range	This N	Month	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under			3	63	
\$150,000- \$199,999			1	13	
\$200,000- \$249,999	1	15	2	24	
\$250,000- \$299,999	1	14	3	126	
\$300,000- \$349,999			4	122	
\$350,000- \$399,999			4	43	
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	2	15	17	76	
\$600,000- \$699,999 \$700,000- \$799,999 \$800,000- \$899,999 \$900,000- \$999,999 \$1M - \$1.99M \$2M - \$2.99M \$3M+	   	   	   	    	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	135	97	+39.2%	455	358	+27.1%
Condo/TH Sales	3	7	-57.1%	11	26	-57.7%
Total Sales	138	104	+32.7%	466	384	+21.4%
Sales Volume	\$34,621,294	\$29,205,720	+18.5%	\$118,347,715	\$97,976,879	+20.8%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$259,276	\$288,645	-10.2%	\$261,217	\$261,908	-0.3%
List Price/SqFt	\$132	\$143	-7.9%	\$137	\$132	+3.3%
Sold Price	\$250,879	\$280,824	-10.7%	\$253,965	\$255,148	-0.5%
Sold Price/SqFt	\$128	\$140	-8.8%	\$133	\$129	+2.9%
Sold Price / List Price	96.7%	97.8%	-1.1%	97.3%	97.7%	-0.4%
DOM	90	68	+32.0%	83	81	+1.4%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$250,233	\$247,232	+1.2%	\$245,825	\$239,900	+2.5%
List Price/SqFt	\$129	\$134	-3.5%	\$131	\$128	+2.3%
Sold Price	\$240,000	\$242,780	-1.1%	\$238,950	\$234,500	+1.9%
Sold Price/SqFt	\$126	\$129	-2.1%	\$128	\$124	+3.2%
Sold Price / List Price	97.9%	98.0%	-0.1%	98.3%	98.1%	+0.2%
DOM	62	45	+36.7%	60	56	+6.3%



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# **April 2019**

		<u> </u>		
This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
6	72	11	62	
14	42	62	57	
56	75	192	77	
42	118	130	100	
11	78	37	91	
5	149	16	100	
		6	65	
1	299	6	87	
1	20	2	57	
2	142	2	142	
		1	28	
		1	175	
138	90	466	83	
	Sales 6 14 56 42 11 5 1 1 2	6 72 14 42 56 75 42 118 11 78 5 149 1 1 299 1 20 2 142	Sales         DOM         Sales           6         72         11           14         42         62           56         75         192           42         118         130           11         78         37           5         149         16             6           1         299         6           1         20         2           2         142         2                  1             1             1             1             1                  1	

# Average Sales Price - Last Two Years





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	65	56	+16.1%	217	205	+5.9%
Condo/TH Sales				5	3	+66.7%
Total Sales	65	56	+16.1%	222	208	+6.7%
Sales Volume	\$27,971,182	\$22,428,431	+24.7%	\$94,940,446	\$83,638,473	+13.5%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$439,609	\$405,391	+8.4%	\$438,686	\$410,034	+7.0%
List Price/SqFt	\$156	\$148	+5.3%	\$160	\$150	+6.8%
Sold Price	\$430,326	\$400,508	+7.4%	\$427,660	\$402,108	+6.4%
Sold Price/SqFt	\$153	\$146	+4.4%	\$156	\$147	+6.1%
Sold Price / List Price	97.9%	98.9%	-1.0%	97.6%	98.3%	-0.7%
DOM	106	103	+2.8%	110	105	+4.6%

Median	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$409,900	\$381,995	+7.3%	\$414,295	\$409,950	+1.1%
List Price/SqFt	\$159	\$150	+6.4%	\$158	\$150	+5.1%
Sold Price	\$400,000	\$379,450	+5.4%	\$405,807	\$406,400	-0.1%
Sold Price/SqFt	\$153	\$147	+4.3%	\$154	\$148	+3.9%
Sold Price / List Price	98.5%	99.2%	-0.7%	98.2%	98.5%	-0.3%
DOM	92	65	+41.5%	89	76	+16.4%



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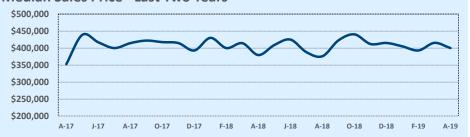


# **April 2019**

<u> </u>			<u> </u>		
Price Range	This N	<b>Month</b>	Year-to	o-Date	
File Railge	Sales	DOM	Sales	DOM	
\$149,999 or under			1	99	
\$150,000- \$199,999	5	34	10	43	
\$200,000- \$249,999	5	100	16	94	
\$250,000- \$299,999	6	146	17	104	
\$300,000- \$349,999	3	98	17	157	
\$350,000- \$399,999	13	108	45	121	
\$400,000- \$449,999	9	69	32	86	
\$450,000- \$499,999	7	149	25	104	
\$500,000- \$549,999	2	17	14	141	
\$550,000- \$599,999	3	202	16	149	
\$600,000- \$699,999	8	107	21	87	
\$700,000- \$799,999	2	63	5	87	
\$800,000- \$899,999	1	27	1	27	
\$900,000- \$999,999	1	330	1	330	
\$1M - \$1.99M			1	194	
\$2M - \$2.99M					
\$3M+					
Totals	65	106	222	110	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019		Change	2019	2018	Change
Single Family Sales	48	52	-7.7%	138	126	+9.5%
Condo/TH Sales	4	1	+300.0%	8	4	+100.0%
Total Sales	52	53	-1.9%	146	130	+12.3%
Sales Volume	\$13,494,207	\$11,491,484	+17.4%	\$38,960,090	\$34,256,639	+13.7%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$264,998	\$223,803	+18.4%	\$273,998	\$273,839	+0.1%
List Price/SqFt	\$151	\$133	+13.0%	\$152	\$142	+6.6%
Sold Price	\$259,504	\$216,820	+19.7%	\$266,850	\$263,513	+1.3%
Sold Price/SqFt	\$148	\$129	+14.8%	\$148	\$137	+7.9%
Sold Price / List Price	98.6%	96.2%	+2.5%	97.7%	96.2%	+1.6%
DOM	70	97	-28.0%	83	95	-12.1%

Median	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$222,450	\$184,500	+20.6%	\$222,450	\$228,500	-2.6%
List Price/SqFt	\$147	\$120	+22.7%	\$145	\$138	+5.2%
Sold Price	\$209,350	\$181,000	+15.7%	\$215,850	\$224,750	-4.0%
Sold Price/SqFt	\$146	\$115	+27.1%	\$142	\$133	+7.0%
Sold Price / List Price	100.0%	97.4%	+2.6%	99.3%	97.1%	+2.2%
DOM	47	53	-12.3%	55	74	-25.9%



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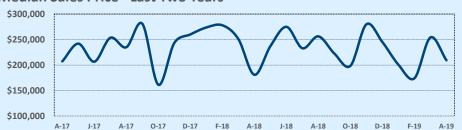


# **April 2019**

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	37	29	58
\$150,000- \$199,999	17	66	39	71
\$200,000- \$249,999	5	43	14	71
\$250,000- \$299,999	8	99	20	103
\$300,000- \$349,999	4	57	9	62
\$350,000- \$399,999	5	85	9	134
\$400,000- \$449,999	1	198	7	79
\$450,000- \$499,999	1	10	4	72
\$500,000- \$549,999	1	210	4	190
\$550,000- \$599,999	1	92	1	92
\$600,000- \$699,999	1	60	7	102
\$700,000- \$799,999	1	19	2	160
\$800,000- \$899,999			1	179
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	52	70	146	83

#### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	19	29	-34.5%	70	76	-7.9%
Condo/TH Sales		2		1	2	-50.0%
Total Sales	19	31	-38.7%	71	78	-9.0%
Sales Volume	\$4,075,750	\$5,541,075	-26.4%	\$13,829,172	\$15,460,256	-10.6%

Average		This Month	_	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$216,237	\$182,986	+18.2%	\$200,009	\$201,732	-0.9%
List Price/SqFt	\$104	\$97	+7.3%	\$109	\$103	+5.0%
Sold Price	\$214,513	\$178,744	+20.0%	\$194,777	\$198,208	-1.7%
Sold Price/SqFt	\$103	\$95	+9.1%	\$106	\$102	+3.8%
Sold Price / List Price	99.1%	97.6%	+1.6%	97.3%	98.4%	-1.1%
DOM	50	37	+34.7%	64	50	+29.7%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$208,000	\$179,000	+16.2%	\$198,000	\$181,950	+8.8%
List Price/SqFt	\$102	\$101	+1.2%	\$108	\$103	+4.8%
Sold Price	\$208,000	\$179,000	+16.2%	\$190,000	\$179,950	+5.6%
Sold Price/SqFt	\$102	\$99	+3.4%	\$106	\$103	+2.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.2%	100.0%	-0.8%
DOM	40	20	+100.0%	42	34	+23.5%



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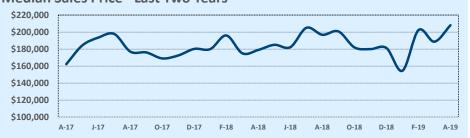


**April 2019** 

		<u> </u>		
This N	Month	Year-to	o-Date	
Sales	DOM	Sales	DOM	
1	1	14	50	
6	33	25	44	
8	73	21	96	
3	31	6	45	
		3	97	
1	78	2	98	
19	50	71	64	
	Sales  1 6 8 3 1	1 1 1 6 33 8 73 3 31	Sales         DOM         Sales           1         1         14           6         33         25           8         73         21           3         31         6             3           1         78         2	







#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	62	67	-7.5%	212	190	+11.6%
Condo/TH Sales						
Total Sales	62	67	-7.5%	212	190	+11.6%
Sales Volume	\$16,525,410	\$15,776,256	+4.7%	\$54,917,562	\$43,849,661	+25.2%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$272,294	\$238,662	+14.1%	\$265,776	\$234,118	+13.5%
List Price/SqFt	\$126	\$109	+15.5%	\$121	\$109	+11.0%
Sold Price	\$266,539	\$235,467	+13.2%	\$259,045	\$230,788	+12.2%
Sold Price/SqFt	\$123	\$107	+14.9%	\$118	\$108	+9.4%
Sold Price / List Price	98.2%	98.6%	-0.4%	97.9%	98.6%	-0.7%
DOM	62	56	+10.2%	68	59	+13.9%

Median	This Month			Year-to-Date		
ivieulan	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$245,950	\$235,500	+4.4%	\$233,250	\$224,900	+3.7%
List Price/SqFt	\$124	\$107	+15.9%	\$118	\$107	+10.6%
Sold Price	\$244,480	\$227,000	+7.7%	\$232,250	\$220,000	+5.6%
Sold Price/SqFt	\$123	\$105	+16.9%	\$117	\$106	+10.8%
Sold Price / List Price	98.2%	99.3%	-1.0%	98.4%	99.1%	-0.7%
DOM	38	27	+40.7%	39	40	-2.5%



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# **April 2019**

	This N	<b>Month</b>	Year-to-Date		
Price Range					
33 3 63	Sales	DOM	Sales	DOM	
\$149,999 or under	2	57	9	67	
\$150,000- \$199,999	13	42	41	47	
\$200,000- \$249,999	17	45	71	58	
\$250,000- \$299,999	11	108	34	110	
\$300,000- \$349,999	10	49	30	52	
\$350,000- \$399,999	6	85	12	88	
\$400,000- \$449,999			5	79	
\$450,000- \$499,999	2	74	6	113	
\$500,000- \$549,999			1	96	
\$550,000- \$599,999			1	98	
\$600,000- \$699,999	1	52	2	27	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	62	62	212	68	

# **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listiligs	Listings Apr 2019		Change	2019	2018	Change
Single Family Sales	28	41	-31.7%	136	125	+8.8%
Condo/TH Sales				1	2	-50.0%
Total Sales	28	41	-31.7%	137	127	+7.9%
Sales Volume	\$6,177,244	\$10,751,203	-42.5%	\$33,115,299	\$29,185,736	+13.5%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$228,293	\$265,958	-14.2%	\$247,978	\$236,023	+5.1%
List Price/SqFt	\$128	\$125	+2.7%	\$126	\$114	+10.1%
Sold Price	\$220,616	\$262,224	-15.9%	\$241,718	\$229,809	+5.2%
Sold Price/SqFt	\$124	\$123	+1.3%	\$123	\$111	+10.7%
Sold Price / List Price	97.2%	98.5%	-1.3%	98.1%	96.7%	+1.5%
DOM	56	55	+2.2%	58	72	-20.0%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$215,000	\$266,900	-19.4%	\$225,000	\$209,999	+7.1%
List Price/SqFt	\$130	\$119	+9.2%	\$123	\$109	+12.4%
Sold Price	\$197,750	\$261,494	-24.4%	\$221,000	\$206,000	+7.3%
Sold Price/SqFt	\$125	\$115	+8.7%	\$120	\$106	+12.4%
Sold Price / List Price	98.5%	99.3%	-0.8%	98.5%	98.1%	+0.5%
DOM	34	40	-15.0%	38	61	-37.7%



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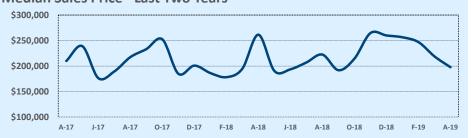


# **April 2019**

,		•			
Drice Dange	This N	∕lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	5	28	28	40	
\$150,000- \$199,999	10	68	31	52	
\$200,000- \$249,999	1	25	19	59	
\$250,000- \$299,999	8	65	24	45	
\$300,000- \$349,999	4	53	19	91	
\$350,000- \$399,999			7	62	
\$400,000- \$449,999			5	57	
\$450,000- \$499,999			1	230	
\$500,000- \$549,999			1	119	
\$550,000- \$599,999			1	104	
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M			1	59	
\$2M - \$2.99M					
\$3M+					
Totals	28	56	137	58	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	16	34	-52.9%	67	79	-15.2%
Condo/TH Sales						
Total Sales	16	34	-52.9%	67	79	-15.2%
Sales Volume	\$6,121,881	\$12,830,343	-52.3%	\$24,610,407	\$29,261,957	-15.9%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$391,683	\$386,340	+1.4%	\$374,786	\$378,642	-1.0%
List Price/SqFt	\$151	\$148	+2.2%	\$148	\$147	+1.3%
Sold Price	\$382,618	\$377,363	+1.4%	\$367,320	\$370,405	-0.8%
Sold Price/SqFt	\$148	\$144	+2.4%	\$146	\$143	+1.7%
Sold Price / List Price	97.8%	97.6%	+0.3%	98.1%	97.7%	+0.4%
DOM	116	98	+17.8%	91	97	-6.0%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$371,638	\$364,950	+1.8%	\$349,000	\$349,991	-0.3%
List Price/SqFt	\$146	\$143	+1.9%	\$146	\$141	+3.8%
Sold Price	\$365,799	\$355,299	+3.0%	\$341,000	\$337,000	+1.2%
Sold Price/SqFt	\$146	\$138	+6.2%	\$144	\$136	+5.8%
Sold Price / List Price	98.6%	99.1%	-0.5%	99.1%	98.8%	+0.3%
DOM	59	61	-2.5%	58	70	-17.1%



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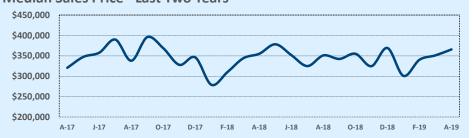


# **April 2019**

· ·			<u> </u>		
Price Range	This P	Month	Year-t	o-Date	
Price Natige	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999			2	73	
\$250,000- \$299,999	2	67	11	116	
\$300,000- \$349,999	6	149	25	79	
\$350,000- \$399,999	1	101	10	98	
\$400,000- \$449,999	4	72	10	76	
\$450,000- \$499,999	1	28	5	66	
\$500,000- \$549,999	1	352	1	352	
\$550,000- \$599,999					
\$600,000- \$699,999	1	61	2	40	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M			1	210	
\$2M - \$2.99M					
\$3M+					
Totals	16	116	67	91	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019		Change	2019	2018	Change
Single Family Sales	5	6	-16.7%	19	17	+11.8%
Condo/TH Sales	3	2	+50.0%	8	10	-20.0%
Total Sales	8	8		27	27	
Sales Volume	\$1,790,900	\$2,105,550	-14.9%	\$5,120,150	\$6,957,950	-26.4%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$230,125	\$291,675	-21.1%	\$198,973	\$270,652	-26.5%
List Price/SqFt	\$179	\$223	-19.5%	\$165	\$202	-18.3%
Sold Price	\$223,863	\$263,194	-14.9%	\$189,635	\$257,702	-26.4%
Sold Price/SqFt	\$174	\$200	-13.2%	\$156	\$191	-18.3%
Sold Price / List Price	95.4%	90.8%	+5.0%	94.3%	95.3%	-1.1%
DOM	116	92	+25.2%	73	74	-1.1%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$189,500	\$279,450	-32.2%	\$114,999	\$243,900	-52.8%
List Price/SqFt	\$178	\$194	-8.2%	\$118	\$205	-42.6%
Sold Price	\$195,000	\$252,500	-22.8%	\$108,900	\$250,000	-56.4%
Sold Price/SqFt	\$185	\$183	+0.9%	\$110	\$191	-42.6%
Sold Price / List Price	96.6%	93.2%	+3.6%	94.7%	97.6%	-2.9%
DOM	90	46	+96.7%	50	47	+6.4%



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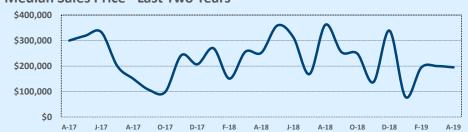


# **April 2019**

		<u> </u>		
This N	Month	Year-to	o-Date	
Sales	DOM	Sales	DOM	
3	154	14	59	
1	4	2	44	
1	1	2	18	
		3	88	
2	149	3	133	
1	158	2	153	
		1	56	
8	116	27	73	
	Sales  3 1 1 1 2 1	3 154 1 4 1 1 1 1	Sales         DOM         Sales           3         154         14           1         4         2           1         1         2                  3           2         149         3           1         158         2             1	

#### **Average Sales Price - Last Two Years**





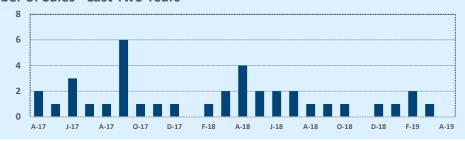
#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Apr 2019		Change	2019	2018	Change
Single Family Sales						
Condo/TH Sales		4		4	7	-42.9%
Total Sales		4		4	7	-42.9%
Sales Volume		\$2,125,100		\$2,891,200	\$3,355,100	-13.8%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price		\$544,000		\$774,875	\$489,429	+58.3%
List Price/SqFt		\$390		\$379	\$369	+2.6%
Sold Price		\$531,275		\$722,800	\$479,300	+50.8%
Sold Price/SqFt		\$383		\$353	\$363	-2.7%
Sold Price / List Price	0.0%	98.2%		93.0%	98.3%	-5.4%
DOM		151		125	139	-10.3%

Median	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price		\$531,000		\$617,250	\$480,000	+28.6%
List Price/SqFt		\$390		\$380	\$390	-2.4%
Sold Price		\$531,000		\$575,600	\$480,000	+19.9%
Sold Price/SqFt		\$377		\$355	\$364	-2.3%
Sold Price / List Price	0.0%	100.0%	+0.0%	93.2%	100.0%	-6.8%
DOM		119		133	150	-11.3%

#### **Number of Sales - Last Two Years**



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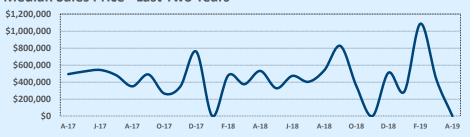


# **April 2019**

Dries Dance	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999			1	161	
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999			1	105	
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999			1	55	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M			1	178	
\$2M - \$2.99M					
\$3M+					
Totals			4	125	

#### **Average Sales Price - Last Two Years**



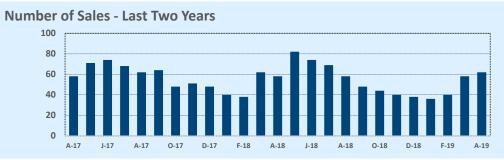


#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	45	40	+12.5%	139	137	+1.5%
Condo/TH Sales	17	18	-5.6%	57	61	-6.6%
Total Sales	62	58	+6.9%	196	198	-1.0%
Sales Volume	\$26,710,544	\$24,605,087	+8.6%	\$88,830,156	\$83,537,447	+6.3%

Avorago	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$445,482	\$440,260	+1.2%	\$474,425	\$442,070	+7.3%
List Price/SqFt	\$197	\$192	+2.7%	\$209	\$190	+10.3%
Sold Price	\$430,815	\$424,226	+1.6%	\$453,215	\$421,906	+7.4%
Sold Price/SqFt	\$192	\$187	+2.5%	\$200	\$182	+9.9%
Sold Price / List Price	97.0%	97.2%	-0.2%	95.7%	95.9%	-0.3%
DOM	66	87	-24.3%	90	92	-2.2%

Median	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$360,745	\$372,450	-3.1%	\$395,000	\$369,450	+6.9%
List Price/SqFt	\$193	\$184	+4.6%	\$197	\$192	+3.0%
Sold Price	\$353,750	\$367,000	-3.6%	\$367,250	\$353,500	+3.9%
Sold Price/SqFt	\$186	\$176	+5.2%	\$186	\$179	+4.0%
Sold Price / List Price	97.5%	97.7%	-0.2%	96.6%	96.9%	-0.3%
DOM	36	54	-32.7%	55	67	-18.0%



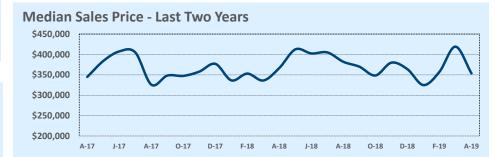
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\$200,000

	-1:		Year-to-Date		
Price Range	I his i	<b>Month</b>	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	6	82	26	58	
\$150,000- \$199,999	8	52	19	59	
\$200,000- \$249,999	2	97	9	79	
\$250,000- \$299,999	4	76	13	109	
\$300,000- \$349,999	9	67	18	109	
\$350,000- \$399,999	9	54	25	71	
\$400,000- \$449,999	5	36	18	59	
\$450,000- \$499,999	4	64	14	104	
\$500,000- \$549,999			4	95	
\$550,000- \$599,999	2	28	7	99	
\$600,000- \$699,999	5	64	17	75	
\$700,000- \$799,999	1	114	7	85	
\$800,000- \$899,999	1	115	3	85	
\$900,000- \$999,999	2	67	2	67	
\$1M - \$1.99M	4	109	11	219	
\$2M - \$2.99M			3	303	
\$3M+					
Totals	62	66	196	90	





Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	31	21	+47.6%	76	77	-1.3%
Condo/TH Sales	4	4		14	10	+40.0%
Total Sales	35	25	+40.0%	90	87	+3.4%
Sales Volume	\$13,322,208	\$8,264,510	+61.2%	\$33,488,380	\$33,234,942	+0.8%

Avorago		This Month	_	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$394,339	\$342,331	+15.2%	\$386,819	\$394,555	-2.0%
List Price/SqFt	\$207	\$194	+6.9%	\$196	\$193	+1.9%
Sold Price	\$380,635	\$330,580	+15.1%	\$372,093	\$382,011	-2.6%
Sold Price/SqFt	\$202	\$188	+7.6%	\$191	\$188	+1.8%
Sold Price / List Price	98.3%	96.5%	+1.8%	97.5%	97.1%	+0.4%
DOM	66	74	-10.2%	86	92	-6.4%

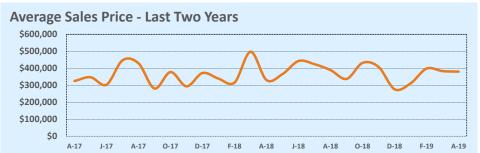
Median	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$305,000	\$270,000	+13.0%	\$315,000	\$299,900	+5.0%
List Price/SqFt	\$209	\$180	+16.0%	\$199	\$190	+4.8%
Sold Price	\$301,000	\$237,000	+27.0%	\$300,000	\$295,000	+1.7%
Sold Price/SqFt	\$206	\$187	+10.4%	\$189	\$187	+0.7%
Sold Price / List Price	98.7%	98.4%	+0.3%	98.2%	97.8%	+0.5%
DOM	38	46	-17.4%	54	56	-4.5%

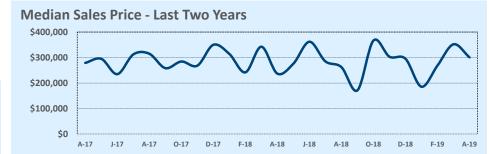


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	This B	A a walla	Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	3	7	15	64	
\$150,000- \$199,999	7	38	16	46	
\$200,000- \$249,999	2	38	6	62	
\$250,000- \$299,999	5	36	8	54	
\$300,000- \$349,999	4	57	6	48	
\$350,000- \$399,999	3	85	10	86	
\$400,000- \$449,999	1	126	4	63	
\$450,000- \$499,999	3	101	4	143	
\$500,000- \$549,999			1	18	
\$550,000- \$599,999	2	61	5	137	
\$600,000- \$699,999	1	113	6	199	
\$700,000- \$799,999	1	18	2	69	
\$800,000- \$899,999	2	225	3	235	
\$900,000- \$999,999			1	103	
\$1M - \$1.99M	1	158	3	138	
\$2M - \$2.99M					
\$3M+					
Totals	35	66	90	86	





Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	31	24	+29.2%	96	89	+7.9%
Condo/TH Sales		1		6	6	
Total Sales	31	25	+24.0%	102	95	+7.4%
Sales Volume	\$6,887,000	\$3,950,905	+74.3%	\$21,355,385	\$17,612,534	+21.3%

Average		This Month			Year-to-Date		
Average	Apr 2019		Change	2019	2018	Change	
List Price	\$226,629	\$158,323	+43.1%	\$214,276	\$188,419	+13.7%	
List Price/SqFt	\$132	\$115	+14.8%	\$129	\$114	+13.4%	
Sold Price	\$222,161	\$158,036	+40.6%	\$209,367	\$185,395	+12.9%	
Sold Price/SqFt	\$130	\$115	+13.0%	\$126	\$112	+12.3%	
Sold Price / List Price	98.2%	99.4%	-1.2%	97.9%	98.8%	-1.0%	
DOM	57	28	+105.6%	54	44	+24.2%	

Median	This Month			Year-to-Date		
Median	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$180,000	\$149,900	+20.1%	\$175,000	\$150,900	+16.0%
List Price/SqFt	\$137	\$115	+19.1%	\$127	\$110	+15.3%
Sold Price	\$180,000	\$146,500	+22.9%	\$173,000	\$150,000	+15.3%
Sold Price/SqFt	\$134	\$113	+18.4%	\$122	\$110	+10.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	98.3%	100.0%	-1.7%
DOM	27	15	+80.0%	34	32	+6.3%



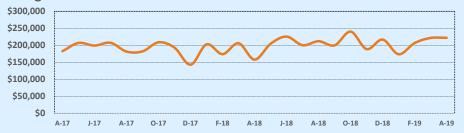
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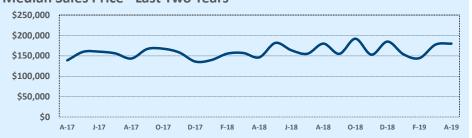


# **April 2019**

		-		
Price Range	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	17	36	52
\$150,000- \$199,999	13	37	34	46
\$200,000- \$249,999	1	6	6	46
\$250,000- \$299,999	3	136	8	69
\$300,000- \$349,999	3	139	5	97
\$350,000- \$399,999	2	68	4	70
\$400,000- \$449,999			3	27
\$450,000- \$499,999			3	58
\$500,000- \$549,999	1	191	1	191
\$550,000- \$599,999	1	15	1	15
\$600,000- \$699,999			1	56
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	31	57	102	54

#### **Average Sales Price - Last Two Years**

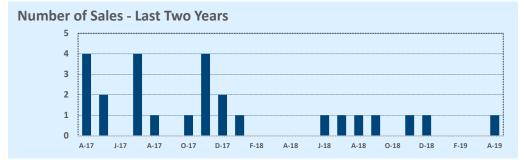




Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	1			1	1	
Condo/TH Sales						
Total Sales	1			1	1	
Sales Volume	\$514,000			\$514,000	\$470,000	+9.4%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$519,999			\$519,999	\$495,000	+5.1%
List Price/SqFt	\$230			\$230	\$120	+91.7%
Sold Price	\$514,000			\$514,000	\$470,000	+9.4%
Sold Price/SqFt	\$228			\$228	\$114	+99.6%
Sold Price / List Price	98.8%	0.0%		98.8%	94.9%	+4.1%
DOM	25			25	49	-49.0%

Median		This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change	
List Price	\$519,999			\$519,999	\$495,000	+5.1%	
List Price/SqFt	\$230			\$230	\$120	+91.7%	
Sold Price	\$514,000			\$514,000	\$470,000	+9.4%	
Sold Price/SqFt	\$228			\$228	\$114	+99.6%	
Sold Price / List Price	98.8%	0.0%	+0.0%	98.8%	94.9%	+4.1%	
DOM	25			25	49	-49.0%	



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,			•		
Price Range	This N	Month	Year-t	o-Date	
Price Natige	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999					
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999	1	25	1	25	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	1	25	1	25	





Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	26	23	+13.0%	92	78	+17.9%
Condo/TH Sales	4	2	+100.0%	13	17	-23.5%
Total Sales	30	25	+20.0%	105	95	+10.5%
Sales Volume	\$8,324,779	\$5,985,400	+39.1%	\$26,842,909	\$22,323,900	+20.2%

Average		This Month	This Month			
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$287,839	\$244,596	+17.7%	\$263,455	\$240,712	+9.4%
List Price/SqFt	\$135	\$124	+9.1%	\$135	\$127	+6.4%
Sold Price	\$277,493	\$239,416	+15.9%	\$255,647	\$234,988	+8.8%
Sold Price/SqFt	\$132	\$121	+8.6%	\$131	\$124	+6.3%
Sold Price / List Price	97.9%	98.3%	-0.4%	97.5%	97.7%	-0.2%
DOM	69	54	+28.8%	67	57	+17.4%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$257,445	\$225,000	+14.4%	\$244,980	\$219,900	+11.4%
List Price/SqFt	\$136	\$122	+11.4%	\$134	\$126	+6.3%
Sold Price	\$251,000	\$205,000	+22.4%	\$242,000	\$216,500	+11.8%
Sold Price/SqFt	\$133	\$119	+12.0%	\$132	\$122	+8.0%
Sold Price / List Price	98.4%	98.2%	+0.2%	98.2%	98.0%	+0.2%
DOM	27	39	-32.1%	39	32	+21.9%

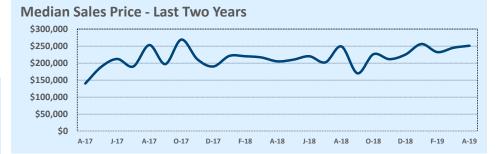


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Duine Davers	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	46	16	54
\$150,000- \$199,999	3	54	12	76
\$200,000- \$249,999	7	99	28	68
\$250,000- \$299,999	7	49	24	54
\$300,000- \$349,999	2	20	9	75
\$350,000- \$399,999	3	56	11	72
\$400,000- \$449,999	2	20	3	16
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999			1	159
\$900,000- \$999,999				
\$1M - \$1.99M	1	395	1	395
\$2M - \$2.99M				
\$3M+				
Totals	30	69	105	67





Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	8	9	-11.1%	37	23	+60.9%
Condo/TH Sales						
Total Sales	8	9	-11.1%	37	23	+60.9%
Sales Volume	\$946,400	\$996,050	-5.0%	\$4,668,023	\$2,621,550	+78.1%

Avorago	This Month			Υ	_	
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$124,112	\$114,944	+8.0%	\$129,358	\$118,287	+9.4%
List Price/SqFt	\$91	\$93	-1.6%	\$97	\$94	+3.4%
Sold Price	\$118,300	\$110,672	+6.9%	\$126,163	\$113,980	+10.7%
Sold Price/SqFt	\$87	\$90	-2.8%	\$95	\$90	+4.6%
Sold Price / List Price	93.6%	96.5%	-3.0%	96.9%	96.5%	+0.4%
DOM	80	75	+7.3%	76	62	+22.7%

Median		This Month			Year-to-Date		
ivieulan	Apr 2019	Apr 2018	Change	2019	2018	Change	
List Price	\$126,750	\$124,900	+1.5%	\$129,900	\$124,900	+4.0%	
List Price/SqFt	\$93	\$99	-5.9%	\$95	\$99	-3.5%	
Sold Price	\$119,250	\$124,250	-4.0%	\$130,000	\$124,250	+4.6%	
Sold Price/SqFt	\$90	\$95	-5.3%	\$93	\$95	-2.2%	
Sold Price / List Price	96.9%	96.7%	+0.2%	100.0%	97.8%	+2.2%	
DOM	63	63		43	39	+10.3%	

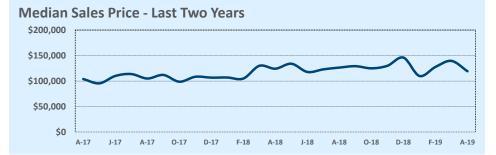


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· ·			<u> </u>			
Drice Bange	This N	Month	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under	5	62	27	62		
\$150,000- \$199,999	3	111	10	113		
\$200,000- \$249,999						
\$250,000- \$299,999						
\$300,000- \$349,999						
\$350,000- \$399,999						
\$400,000- \$449,999						
\$450,000- \$499,999						
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999						
\$700,000- \$799,999						
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	8	80	37	76		





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	48	35	+37.1%	131	130	+0.8%
Condo/TH Sales	11	12	-8.3%	34	41	-17.1%
Total Sales	59	47	+25.5%	165	171	-3.5%
Sales Volume	\$17,206,735	\$13,494,975	+27.5%	\$46,949,613	\$49,180,361	-4.5%

Average		This Month	_	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$299,577	\$291,249	+2.9%	\$291,042	\$293,595	-0.9%
List Price/SqFt	\$131	\$127	+2.6%	\$131	\$127	+2.7%
Sold Price	\$291,640	\$287,127	+1.6%	\$284,543	\$287,604	-1.1%
Sold Price/SqFt	\$128	\$126	+1.6%	\$128	\$125	+2.6%
Sold Price / List Price	97.9%	98.7%	-0.8%	98.2%	98.1%	+0.1%
DOM	58	53	+8.6%	62	58	+7.5%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$267,000	\$260,000	+2.7%	\$259,000	\$269,900	-4.0%
List Price/SqFt	\$129	\$126	+2.5%	\$129	\$125	+2.9%
Sold Price	\$263,000	\$260,000	+1.2%	\$250,000	\$265,000	-5.7%
Sold Price/SqFt	\$127	\$125	+1.8%	\$127	\$123	+3.5%
Sold Price / List Price	97.9%	98.6%	-0.7%	98.4%	98.3%	+0.1%
DOM	28	35	-20.0%	37	36	+2.8%



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# **April 2019**

Price Range	This N	/lonth	Year-t	o-Date
Frice Kange	Sales	DOM	Sales	DOM
\$149,999 or under	6	85	22	54
\$150,000- \$199,999	3	38	16	47
\$200,000- \$249,999	14	46	44	58
\$250,000- \$299,999	17	53	36	58
\$300,000- \$349,999	6	72	9	85
\$350,000- \$399,999	5	19	15	60
\$400,000- \$449,999	3	109	9	60
\$450,000- \$499,999			1	24
\$500,000- \$549,999	1	28	1	28
\$550,000- \$599,999			2	121
\$600,000- \$699,999	2	106	4	94
\$700,000- \$799,999	2	78	4	120
\$800,000- \$899,999			1	128
\$900,000- \$999,999				
\$1M - \$1.99M			1	252
\$2M - \$2.99M				
\$3M+				
Totals	59	58	165	62

#### **Average Sales Price - Last Two Years**





Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	34	42	-19.0%	119	137	-13.1%
Condo/TH Sales	3	2	+50.0%	11	10	+10.0%
Total Sales	37	44	-15.9%	130	147	-11.6%
Sales Volume	\$12,026,900	\$12,568,050	-4.3%	\$40,128,530	\$41,006,739	-2.1%

Average		This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change	
List Price	\$331,851	\$292,219	+13.6%	\$313,532	\$285,655	+9.8%	
List Price/SqFt	\$144	\$128	+11.8%	\$134	\$127	+5.2%	
Sold Price	\$325,051	\$285,638	+13.8%	\$308,681	\$278,957	+10.7%	
Sold Price/SqFt	\$141	\$126	+11.8%	\$132	\$124	+5.8%	
Sold Price / List Price	98.1%	98.4%	-0.3%	98.5%	98.0%	+0.6%	
DOM	67	56	+20.0%	58	62	-7.3%	

Median	This Month			Year-to-Date		
iviedian	Apr 2019 Ap		Change	2019	2018	Change
List Price	\$295,000	\$267,450	+10.3%	\$285,000	\$265,000	+7.5%
List Price/SqFt	\$136	\$126	+7.9%	\$126	\$124	+1.7%
Sold Price	\$285,000	\$271,000	+5.2%	\$281,850	\$260,000	+8.4%
Sold Price/SqFt	\$134	\$126	+6.2%	\$125	\$124	+0.6%
Sold Price / List Price	98.7%	100.0%	-1.3%	98.9%	98.7%	+0.2%
DOM	33	34	-2.9%	36	43	-16.3%

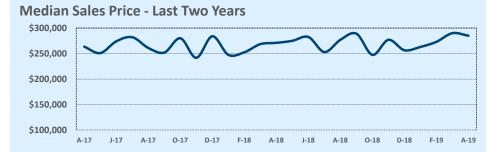


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•	This B	Annah	Year-to-Date		
Price Range	Inisi	/lonth	Year-to	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under			3	48	
\$150,000- \$199,999	4	55	15	39	
\$200,000- \$249,999	8	55	27	58	
\$250,000- \$299,999	8	48	37	62	
\$300,000- \$349,999	11	52	24	44	
\$350,000- \$399,999	2	79	10	62	
\$400,000- \$449,999			4	88	
\$450,000- \$499,999	1	20	3	17	
\$500,000- \$549,999	2	22	3	28	
\$550,000- \$599,999					
\$600,000- \$699,999			1	23	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M	1	636	3	237	
\$2M - \$2.99M					
\$3M+					
Totals	37	67	130	58	





Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	51	53	-3.8%	196	176	+11.4%
Condo/TH Sales	1			2	3	-33.3%
Total Sales	52	53	-1.9%	198	179	+10.6%
Sales Volume	\$9,010,194	\$8,733,938	+3.2%	\$33,565,712	\$28,898,800	+16.1%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$175,921	\$166,105	+5.9%	\$172,157	\$162,952	+5.6%
List Price/SqFt	\$113	\$103	+9.0%	\$106	\$99	+6.6%
Sold Price	\$173,273	\$164,791	+5.1%	\$169,524	\$161,446	+5.0%
Sold Price/SqFt	\$111	\$103	+8.2%	\$104	\$98	+6.0%
Sold Price / List Price	98.6%	99.2%	-0.6%	98.4%	99.2%	-0.7%
DOM	38	50	-23.4%	47	50	-4.5%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$173,700	\$169,000	+2.8%	\$169,900	\$164,900	+3.0%
List Price/SqFt	\$119	\$106	+12.1%	\$108	\$101	+7.3%
Sold Price	\$172,000	\$168,500	+2.1%	\$170,000	\$162,000	+4.9%
Sold Price/SqFt	\$115	\$106	+8.9%	\$107	\$100	+6.5%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	34	23	+45.7%	33	30	+10.0%

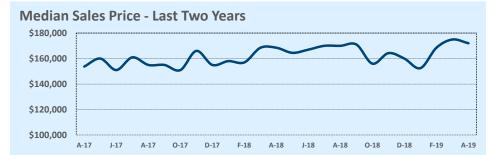


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		-	Versite Date		
Price Range	This N	<b>Month</b>	Year-t	o-Date	
Frice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	9	37	56	45	
\$150,000- \$199,999	34	36	102	43	
\$200,000- \$249,999	8	49	36	65	
\$250,000- \$299,999	1	34	4	46	
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	52	38	198	47	





#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Listings Apr 2019		Change	2019	2018	Change
Single Family Sales	28	31	-9.7%	106	107	-0.9%
Condo/TH Sales	6	10	-40.0%	25	26	-3.8%
Total Sales	34	41	-17.1%	131	133	-1.5%
Sales Volume	\$6,899,550	\$7,657,000	-9.9%	\$25,949,825	\$25,561,077	+1.5%

Average	This Month		Year-to-Date			
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$202,594	\$187,500	+8.1%	\$200,629	\$195,697	+2.5%
List Price/SqFt	\$113	\$115	-1.9%	\$115	\$113	+1.8%
Sold Price	\$202,928	\$186,756	+8.7%	\$198,090	\$192,189	+3.1%
Sold Price/SqFt	\$113	\$115	-1.2%	\$114	\$111	+2.3%
Sold Price / List Price	100.4%	99.6%	+0.8%	98.8%	98.4%	+0.3%
DOM	50	37	+34.8%	53	48	+9.9%

Median	This Month		Year-to-Date			
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$188,200	\$188,000	+0.1%	\$187,000	\$185,000	+1.1%
List Price/SqFt	\$115	\$114	+1.2%	\$115	\$111	+3.0%
Sold Price	\$187,000	\$185,000	+1.1%	\$180,001	\$185,000	-2.7%
Sold Price/SqFt	\$115	\$113	+2.3%	\$113	\$109	+3.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.1%	99.0%	+0.1%
DOM	26	22	+18.2%	35	28	+25.0%



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# **April 2019**

	-1 · .		Year-to-Date		
Price Range	I his N	<b>Month</b>	Year-t	o-Date	
Trice Name	Sales	DOM	Sales	DOM	
\$149,999 or under	2	71	10	44	
\$150,000- \$199,999	23	36	77	45	
\$200,000- \$249,999	6	56	29	47	
\$250,000- \$299,999	2	65	10	81	
\$300,000- \$349,999			1	5	
\$350,000- \$399,999			2	229	
\$400,000- \$449,999					
\$450,000- \$499,999			1	61	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999	1	264	1	264	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	34	50	131	53	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	78	63	+23.8%	256	237	+8.0%
Condo/TH Sales	5	3	+66.7%	12	17	-29.4%
Total Sales	83	66	+25.8%	268	254	+5.5%
Sales Volume	\$17,849,836	\$13,045,666	+36.8%	\$55,872,787	\$49,472,283	+12.9%

Average		This Month	_	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$217,591	\$199,405	+9.1%	\$211,308	\$196,399	+7.6%
List Price/SqFt	\$116	\$110	+5.1%	\$114	\$110	+4.1%
Sold Price	\$215,058	\$197,662	+8.8%	\$208,481	\$194,773	+7.0%
Sold Price/SqFt	\$115	\$110	+4.7%	\$113	\$109	+3.6%
Sold Price / List Price	98.9%	99.2%	-0.3%	98.7%	99.2%	-0.5%
DOM	61	42	+44.1%	55	47	+17.3%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$215,000	\$195,000	+10.3%	\$210,000	\$189,450	+10.8%
List Price/SqFt	\$116	\$109	+7.0%	\$112	\$109	+3.1%
Sold Price	\$215,000	\$194,750	+10.4%	\$205,750	\$189,700	+8.5%
Sold Price/SqFt	\$113	\$109	+4.4%	\$111	\$109	+1.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.9%	100.0%	-0.1%
DOM	32	21	+56.1%	32	28	+14.3%



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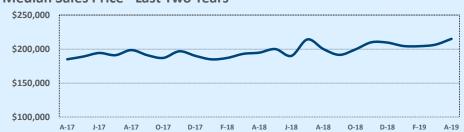


# **April 2019**

			-		
Price Range	This N	<b>Month</b>	Year-to	o-Date	
File Nalige	Sales	DOM	Sales	DOM	
\$149,999 or under	5	52	24	38	
\$150,000- \$199,999	27	49	93	46	
\$200,000- \$249,999	37	49	117	51	
\$250,000- \$299,999	11	117	25	101	
\$300,000- \$349,999	2	99	6	120	
\$350,000- \$399,999			2	7	
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999	1	139	1	139	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	83	61	268	55	

#### **Average Sales Price - Last Two Years**

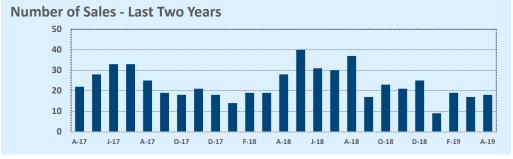




Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	17	25	-32.0%	58	70	-17.1%
Condo/TH Sales	1	3	-66.7%	5	10	-50.0%
Total Sales	18	28	-35.7%	63	80	-21.3%
Sales Volume	\$6,912,000	\$11,347,540	-39.1%	\$23,560,749	\$30,925,268	-23.8%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$388,494	\$420,053	-7.5%	\$381,628	\$395,777	-3.6%
List Price/SqFt	\$142	\$140	+1.6%	\$138	\$139	-0.7%
Sold Price	\$384,000	\$405,269	-5.2%	\$373,980	\$386,566	-3.3%
Sold Price/SqFt	\$141	\$135	+3.7%	\$135	\$136	-0.5%
Sold Price / List Price	99.0%	96.9%	+2.2%	98.0%	97.8%	+0.3%
DOM	71	48	+47.1%	65	55	+17.4%

Median	This Month		Year-to-Date			
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$417,450	\$427,500	-2.4%	\$383,900	\$362,498	+5.9%
List Price/SqFt	\$144	\$140	+2.9%	\$137	\$139	-1.5%
Sold Price	\$414,950	\$420,000	-1.2%	\$375,750	\$353,500	+6.3%
Sold Price/SqFt	\$142	\$137	+3.3%	\$136	\$136	+0.0%
Sold Price / List Price	99.5%	98.3%	+1.2%	98.8%	99.2%	-0.4%
DOM	40	31	+29.0%	45	32	+42.9%

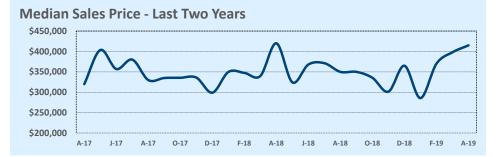


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	This s	A	Year-to-Date		
Price Range	I his N	<b>Month</b>	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under			1	9	
\$150,000- \$199,999	1	22	2	15	
\$200,000- \$249,999			3	83	
\$250,000- \$299,999	3	85	9	68	
\$300,000- \$349,999	1	21	8	41	
\$350,000- \$399,999	2	23	16	80	
\$400,000- \$449,999	7	92	11	68	
\$450,000- \$499,999	3	83	9	65	
\$500,000- \$549,999	1	45	2	32	
\$550,000- \$599,999					
\$600,000- \$699,999			1	162	
\$700,000- \$799,999					
\$800,000- \$899,999			1	33	
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	18	71	63	65	





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	67	60	+11.7%	213	203	+4.9%
Condo/TH Sales	5	3	+66.7%	13	13	
Total Sales	72	63	+14.3%	226	216	+4.6%
Sales Volume	\$18,347,779	\$14,262,039	+28.6%	\$57,928,859	\$48,870,475	+18.5%

Average		This Month		Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$261,790	\$228,908	+14.4%	\$262,469	\$229,933	+14.2%
List Price/SqFt	\$123	\$114	+7.4%	\$123	\$117	+5.7%
Sold Price	\$254,830	\$226,382	+12.6%	\$256,322	\$226,252	+13.3%
Sold Price/SqFt	\$120	\$113	+6.6%	\$121	\$115	+5.3%
Sold Price / List Price	98.1%	98.8%	-0.7%	98.0%	98.4%	-0.4%
DOM	51	36	+40.2%	62	49	+26.4%

Median		This Month		Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$232,000	\$200,000	+16.0%	\$234,500	\$214,900	+9.1%
List Price/SqFt	\$121	\$116	+4.4%	\$121	\$114	+6.5%
Sold Price	\$228,000	\$200,999	+13.4%	\$229,000	\$210,750	+8.7%
Sold Price/SqFt	\$117	\$115	+1.6%	\$117	\$113	+3.7%
Sold Price / List Price	99.5%	100.0%	-0.5%	98.9%	99.2%	-0.3%
DOM	29	23	+23.9%	35	30	+15.0%



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# **April 2019**

		<u> </u>		
This N	Month	Year-to	o-Date	
Sales	DOM	Sales	DOM	
6	24	13	39	
16	38	56	45	
27	51	82	55	
11	61	36	83	
9	64	23	94	
1	138	8	87	
		1	161	
		1	38	
		1	83	
1	26	2	50	
1	105	3	64	
72	51	226	62	
	Sales 6 16 27 11 9 1 1 1 1 1 1	6 24 16 38 27 51 11 61 9 64 1 138 1 26 1 105 1 1 1 1 1 1 1 1 1 1	Sales         DOM         Sales           6         24         13           16         38         56           27         51         82           11         61         36           9         64         23           1         138         8                  1             1           1         26         2                     1         105         3	

# **Average Sales Price - Last Two Years**



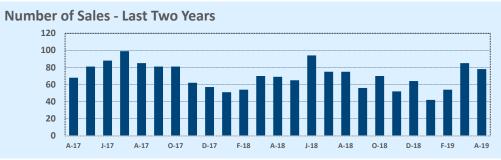


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	77	67	+14.9%	251	234	+7.3%
Condo/TH Sales	1	2	-50.0%	8	10	-20.0%
Total Sales	78	69	+13.0%	259	244	+6.1%
Sales Volume	\$14,642,038	\$12,105,833	+21.0%	\$46,937,074	\$41,830,834	+12.2%

Average		This Month	_	Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$188,887	\$176,122	+7.2%	\$182,774	\$172,831	+5.8%
List Price/SqFt	\$109	\$103	+5.3%	\$110	\$103	+7.5%
Sold Price	\$187,718	\$175,447	+7.0%	\$181,224	\$171,438	+5.7%
Sold Price/SqFt	\$108	\$103	+5.3%	\$110	\$102	+7.6%
Sold Price / List Price	99.5%	99.7%	-0.2%	99.2%	99.3%	-0.0%
DOM	52	47	+9.9%	48	47	+1.1%

Median		This Month		Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$184,750	\$169,000	+9.3%	\$179,900	\$169,450	+6.2%
List Price/SqFt	\$111	\$104	+7.1%	\$111	\$104	+6.3%
Sold Price	\$184,500	\$167,000	+10.5%	\$180,000	\$169,750	+6.0%
Sold Price/SqFt	\$111	\$103	+7.0%	\$111	\$104	+6.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.9%	+0.1%
DOM	29	28	+1.8%	32	28	+14.3%

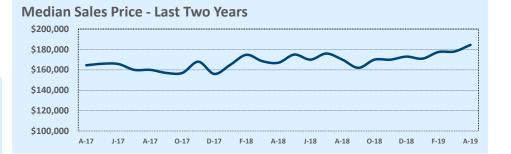


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Drice Bange	This N	∕lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	9	20	51	36
\$150,000- \$199,999	43	49	131	43
\$200,000- \$249,999	22	63	67	57
\$250,000- \$299,999	4	88	8	75
\$300,000- \$349,999			2	186
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	78	52	259	48





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	55	56	-1.8%	164	181	-9.4%
Condo/TH Sales	1			1	2	-50.0%
Total Sales	56	56		165	183	-9.8%
Sales Volume	\$12,033,650	\$11,293,360	+6.6%	\$35,260,678	\$36,460,622	-3.3%

Average		This Month	=	Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$217,803	\$204,054	+6.7%	\$216,407	\$202,331	+7.0%
List Price/SqFt	\$105	\$100	+4.4%	\$104	\$98	+6.0%
Sold Price	\$214,887	\$201,667	+6.6%	\$213,701	\$199,238	+7.3%
Sold Price/SqFt	\$103	\$99	+4.1%	\$102	\$96	+6.1%
Sold Price / List Price	98.6%	98.9%	-0.3%	98.8%	98.6%	+0.2%
DOM	51	31	+65.4%	53	50	+5.8%

Median		This Month		Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$188,250	\$192,000	-2.0%	\$195,000	\$188,800	+3.3%
List Price/SqFt	\$102	\$101	+0.4%	\$101	\$100	+1.1%
Sold Price	\$188,250	\$190,000	-0.9%	\$193,000	\$185,000	+4.3%
Sold Price/SqFt	\$101	\$101	+0.3%	\$100	\$98	+1.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.7%	99.2%	+0.5%
DOM	28	20	+43.6%	32	30	+6.7%



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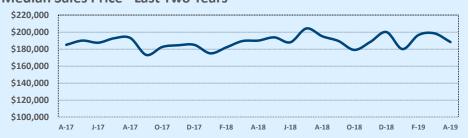


# **April 2019**

		<u> </u>		
This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
1	26	5	38	
31	48	94	49	
15	56	39	59	
3	57	12	54	
1	43	6	58	
2	29	2	29	
1	48	3	123	
1	21	1	21	
1	129	2	73	
		1	42	
56	51	165	53	
	Sales  1 31 15 3 1 2 1 1 1 1	1 26 31 48 15 56 3 57 1 43 2 29 1 48 1 21 1 129	Sales         DOM         Sales           1         26         5           31         48         94           15         56         39           3         57         12           1         43         6           2         29         2           1         48         3           1         129         2             1             1  <	

#### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	130	121	+7.4%	418	428	-2.3%
Condo/TH Sales						
Total Sales	130	121	+7.4%	418	428	-2.3%
Sales Volume	\$35,316,847	\$32,762,273	+7.8%	\$113,968,164	\$113,575,613	+0.3%

Average	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$275,572	\$276,470	-0.3%	\$277,174	\$270,001	+2.7%
List Price/SqFt	\$117	\$113	+3.9%	\$115	\$112	+2.6%
Sold Price	\$271,668	\$270,763	+0.3%	\$272,651	\$265,364	+2.7%
Sold Price/SqFt	\$116	\$111	+4.6%	\$114	\$110	+2.7%
Sold Price / List Price	98.8%	98.2%	+0.6%	98.6%	98.5%	+0.1%
DOM	71	90	-21.7%	79	91	-12.7%

Median	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$252,945	\$259,900	-2.7%	\$260,965	\$253,007	+3.1%
List Price/SqFt	\$115	\$111	+4.0%	\$113	\$110	+3.0%
Sold Price	\$249,500	\$255,000	-2.2%	\$258,000	\$248,875	+3.7%
Sold Price/SqFt	\$115	\$110	+4.5%	\$112	\$109	+3.3%
Sold Price / List Price	99.1%	99.0%	+0.1%	99.0%	99.1%	-0.1%
DOM	46	56	-18.8%	50	56	-10.7%

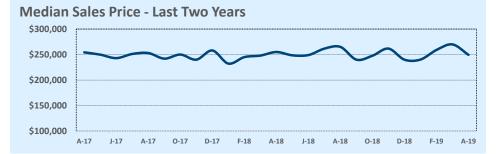


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	-1: •				
Price Range	This Month		Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under	3	44	7	38	
\$150,000- \$199,999	19	50	55	52	
\$200,000- \$249,999	43	63	135	69	
\$250,000- \$299,999	27	75	87	79	
\$300,000- \$349,999	20	92	66	95	
\$350,000- \$399,999	9	93	42	90	
\$400,000- \$449,999	6	82	19	133	
\$450,000- \$499,999	1	21	4	233	
\$500,000- \$549,999	1	39	2	33	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999	1	154	1	154	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	130	71	418	79	





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019		Change	2019	2018	Change
Single Family Sales	168	153	+9.8%	533	503	+6.0%
Condo/TH Sales	1			1		
Total Sales	169	153	+10.5%	534	503	+6.2%
Sales Volume	\$41,051,794	\$34,824,672	+17.9%	\$129,489,365	\$115,573,279	+12.0%

Avorago	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$245,610	\$230,802	+6.4%	\$246,566	\$232,548	+6.0%
List Price/SqFt	\$117	\$112	+5.0%	\$118	\$111	+6.6%
Sold Price	\$242,910	\$227,612	+6.7%	\$242,489	\$229,768	+5.5%
Sold Price/SqFt	\$116	\$110	+5.1%	\$116	\$109	+6.0%
Sold Price / List Price	99.0%	98.9%	+0.1%	98.4%	99.0%	-0.5%
DOM	57	59	-3.8%	65	69	-6.3%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$239,606	\$219,000	+9.4%	\$240,000	\$222,000	+8.1%
List Price/SqFt	\$115	\$112	+2.9%	\$119	\$111	+7.2%
Sold Price	\$236,680	\$216,900	+9.1%	\$236,900	\$220,000	+7.7%
Sold Price/SqFt	\$114	\$112	+1.7%	\$117	\$109	+6.6%
Sold Price / List Price	100.0%	99.8%	+0.2%	99.3%	99.7%	-0.4%
DOM	35	34	+2.9%	42	43	-2.3%



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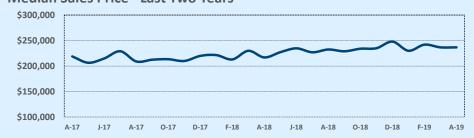


# **April 2019**

	Thic N	<b>Month</b>	Year-to-Date		
Price Range	IIIIS I	VIOITUI	rear-u	D-Date	
8-	Sales	DOM	Sales	DOM	
\$149,999 or under			2	33	
\$150,000- \$199,999	37	28	122	43	
\$200,000- \$249,999	68	50	212	62	
\$250,000- \$299,999	43	76	125	81	
\$300,000- \$349,999	11	74	41	73	
\$350,000- \$399,999	8	124	26	100	
\$400,000- \$449,999	1	76	4	103	
\$450,000- \$499,999	1	92	2	56	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	169	57	534	65	

# Average Sales Price - Last Two Years





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Apr 2019		Change	2019	2018	Change
Single Family Sales	27	29	-6.9%	82	96	-14.6%
Condo/TH Sales						
Total Sales	27	29	-6.9%	82	96	-14.6%
Sales Volume	\$11,110,050	\$12,751,685	-12.9%	\$34,122,352	\$41,435,939	-17.7%

Average		This Month	_	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$421,513	\$453,212	-7.0%	\$426,706	\$443,206	-3.7%
List Price/SqFt	\$142	\$144	-1.3%	\$139	\$142	-2.1%
Sold Price	\$411,483	\$439,713	-6.4%	\$416,126	\$431,624	-3.6%
Sold Price/SqFt	\$139	\$140	-0.7%	\$136	\$139	-2.1%
Sold Price / List Price	98.1%	97.6%	+0.5%	97.9%	98.1%	-0.2%
DOM	88	73	+20.3%	83	92	-9.8%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$393,500	\$429,500	-8.4%	\$391,750	\$392,000	-0.1%
List Price/SqFt	\$138	\$131	+5.5%	\$132	\$130	+1.7%
Sold Price	\$384,000	\$420,000	-8.6%	\$385,860	\$387,500	-0.4%
Sold Price/SqFt	\$136	\$127	+7.3%	\$132	\$127	+3.8%
Sold Price / List Price	98.5%	98.0%	+0.5%	98.8%	98.1%	+0.7%
DOM	57	62	-8.1%	60	62	-2.4%



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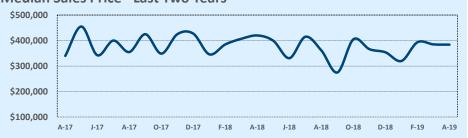


# **April 2019**

		<u> </u>		
This N	Month	Year-to	o-Date	
Sales	DOM	Sales	DOM	
		1	9	
3	106	12	86	
8	58	19	64	
1	20	5	59	
2	24	9	75	
1	13	6	60	
6	140	13	118	
		3	114	
2	54	4	101	
3	186	4	154	
1	14	2	26	
		1	142	
		3	54	
27	88	82	83	
	Sales 3 8 1 2 1 6 2 3 1	3 106 8 58 1 20 2 24 1 13 6 140 2 54 3 186 1 14	Sales         DOM         Sales                  1           3         106         12           8         58         19           1         20         5           2         24         9           1         13         6           6         140         13             3           2         54         4           3         186         4           1         14         2             1             1             3             1	

#### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	10	8	+25.0%	32	29	+10.3%
Condo/TH Sales	1	1		1	2	-50.0%
Total Sales	11	9	+22.2%	33	31	+6.5%
Sales Volume	\$5,766,261	\$3,628,200	+58.9%	\$15,156,861	\$12,769,529	+18.7%

Average	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$537,387	\$415,356	+29.4%	\$469,684	\$415,541	+13.0%
List Price/SqFt	\$153	\$137	+12.1%	\$143	\$143	+0.2%
Sold Price	\$524,206	\$403,133	+30.0%	\$459,299	\$411,920	+11.5%
Sold Price/SqFt	\$150	\$132	+13.0%	\$140	\$141	-1.0%
Sold Price / List Price	98.1%	96.9%	+1.2%	98.1%	98.5%	-0.4%
DOM	103	163	-36.6%	115	127	-10.0%

Median	This Month			Year-to-Date		
	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$475,000	\$425,000	+11.8%	\$429,900	\$398,000	+8.0%
List Price/SqFt	\$134	\$138	-2.8%	\$127	\$134	-4.7%
Sold Price	\$450,000	\$405,000	+11.1%	\$417,500	\$390,000	+7.1%
Sold Price/SqFt	\$126	\$130	-3.2%	\$125	\$132	-4.9%
Sold Price / List Price	98.7%	96.6%	+2.2%	98.4%	98.5%	-0.1%
DOM	79	189	-58.2%	79	121	-34.7%



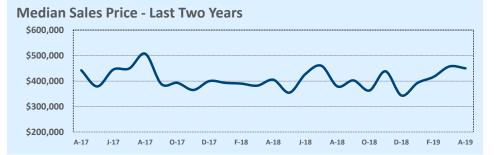
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**April 2019** 

Dries Dance	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999	2	186	4	119	
\$300,000- \$349,999	2	26	6	47	
\$350,000- \$399,999			3	240	
\$400,000- \$449,999			5	151	
\$450,000- \$499,999	4	96	9	117	
\$500,000- \$549,999			1	74	
\$550,000- \$599,999			1	16	
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999	2	46	3	57	
\$900,000- \$999,999	1	237	1	237	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	11	103	33	115	





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019		Change	2019	2018	Change
Single Family Sales	11	12	-8.3%	40	45	-11.1%
Condo/TH Sales				3	3	
Total Sales	11	12	-8.3%	43	48	-10.4%
Sales Volume	\$6,989,000	\$6,565,000	+6.5%	\$26,922,750	\$30,515,088	-11.8%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$666,472	\$550,308	+21.1%	\$676,057	\$663,229	+1.9%
List Price/SqFt	\$179	\$182	-1.5%	\$181	\$184	-1.5%
Sold Price	\$635,364	\$547,083	+16.1%	\$626,110	\$635,731	-1.5%
Sold Price/SqFt	\$172	\$180	-4.8%	\$170	\$177	-3.9%
Sold Price / List Price	96.6%	99.0%	-2.5%	94.8%	97.1%	-2.3%
DOM	102	75	+36.3%	140	124	+13.0%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$584,900	\$526,495	+11.1%	\$569,999	\$592,450	-3.8%
List Price/SqFt	\$167	\$178	-5.7%	\$174	\$176	-1.0%
Sold Price	\$575,000	\$517,500	+11.1%	\$535,000	\$594,500	-10.0%
Sold Price/SqFt	\$162	\$176	-8.1%	\$168	\$174	-3.9%
Sold Price / List Price	97.4%	98.9%	-1.4%	96.5%	97.5%	-1.0%
DOM	70	49	+44.3%	119	89	+34.5%



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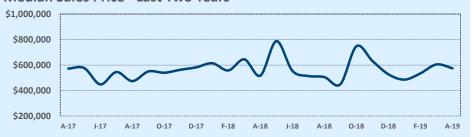


## **April 2019**

, , , , , , , , , , , , , , , , , , ,			•		
Drice Bange	This N	Month	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999			1	25	
\$250,000- \$299,999			2	219	
\$300,000- \$349,999			3	51	
\$350,000- \$399,999	2	42	6	75	
\$400,000- \$449,999	1	39	3	76	
\$450,000- \$499,999	2	167	5	169	
\$500,000- \$549,999			3	131	
\$550,000- \$599,999	1	139	3	187	
\$600,000- \$699,999	2	73	5	192	
\$700,000- \$799,999			3	168	
\$800,000- \$899,999	2	114	4	104	
\$900,000- \$999,999					
\$1M - \$1.99M	1	155	4	188	
\$2M - \$2.99M			1	283	
\$3M+					
Totals	11	102	43	140	

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	81	81		236	263	-10.3%
Condo/TH Sales	1	1		7	8	-12.5%
Total Sales	82	82		243	271	-10.3%
Sales Volume	\$31,427,424	\$31,292,998	+0.4%	\$91,718,053	\$99,032,252	-7.4%

Avorago	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$390,987	\$388,768	+0.6%	\$386,216	\$372,939	+3.6%
List Price/SqFt	\$129	\$129	+0.5%	\$132	\$126	+4.4%
Sold Price	\$383,261	\$381,622	+0.4%	\$377,441	\$365,433	+3.3%
Sold Price/SqFt	\$127	\$127	+0.3%	\$129	\$124	+4.0%
Sold Price / List Price	98.3%	98.4%	-0.1%	98.0%	98.3%	-0.3%
DOM	74	97	-23.9%	79	91	-12.9%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$374,839	\$337,000	+11.2%	\$339,000	\$335,000	+1.2%
List Price/SqFt	\$127	\$124	+2.9%	\$127	\$122	+3.6%
Sold Price	\$365,750	\$331,000	+10.5%	\$332,000	\$328,000	+1.2%
Sold Price/SqFt	\$125	\$123	+2.3%	\$125	\$120	+3.6%
Sold Price / List Price	98.8%	98.8%	+0.0%	98.4%	98.6%	-0.2%
DOM	35	38	-9.2%	49	60	-18.3%



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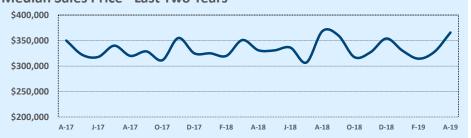


# **April 2019**

Duice Denge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			1	116
\$200,000- \$249,999	5	47	23	68
\$250,000- \$299,999	17	44	66	57
\$300,000- \$349,999	16	73	41	74
\$350,000- \$399,999	14	64	36	82
\$400,000- \$449,999	14	128	28	115
\$450,000- \$499,999	3	58	8	52
\$500,000- \$549,999	6	42	14	62
\$550,000- \$599,999	2	277	7	122
\$600,000- \$699,999	3	64	12	96
\$700,000- \$799,999	1	35	4	193
\$800,000- \$899,999	1	24	2	118
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M			1	240
\$3M+				
Totals	82	74	243	79

### **Average Sales Price - Last Two Years**



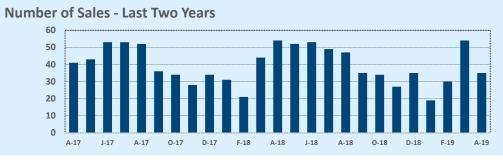


### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	34	53	-35.8%	137	149	-8.1%
Condo/TH Sales	1	1		1	1	
Total Sales	35	54	-35.2%	138	150	-8.0%
Sales Volume	\$10,809,074	\$16,034,491	-32.6%	\$41,622,985	\$42,930,636	-3.0%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$312,806	\$303,317	+3.1%	\$307,322	\$292,284	+5.1%
List Price/SqFt	\$123	\$114	+7.9%	\$119	\$115	+3.6%
Sold Price	\$308,831	\$296,935	+4.0%	\$301,616	\$286,204	+5.4%
Sold Price/SqFt	\$122	\$112	+8.9%	\$117	\$113	+3.9%
Sold Price / List Price	98.9%	98.0%	+0.9%	98.3%	98.0%	+0.3%
DOM	69	65	+5.9%	77	69	+11.4%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$299,900	\$286,200	+4.8%	\$286,450	\$269,850	+6.2%
List Price/SqFt	\$122	\$113	+8.1%	\$120	\$115	+4.5%
Sold Price	\$305,000	\$281,500	+8.3%	\$281,000	\$265,500	+5.8%
Sold Price/SqFt	\$122	\$110	+10.2%	\$119	\$113	+4.8%
Sold Price / List Price	99.7%	98.7%	+1.0%	98.8%	98.5%	+0.3%
DOM	48	45	+6.7%	57	45	+25.6%



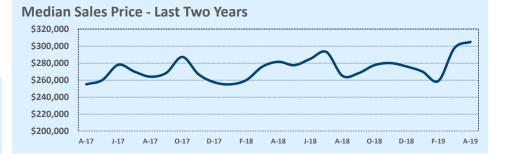
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# **April 2019**

	-1:	4 1	Year-to-Date		
Price Range	This N	Month	Year-to	o-Date	
Frice Nange	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999	1	68	3	45	
\$200,000- \$249,999	5	68	34	68	
\$250,000- \$299,999	11	43	38	56	
\$300,000- \$349,999	7	86	25	77	
\$350,000- \$399,999	6	108	26	98	
\$400,000- \$449,999	2	13	6	101	
\$450,000- \$499,999	3	83	3	83	
\$500,000- \$549,999					
\$550,000- \$599,999			3	237	
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	35	69	138	77	





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	82	72	+13.9%	247	225	+9.8%
Condo/TH Sales	1	3	-66.7%	6	5	+20.0%
Total Sales	83	75	+10.7%	253	230	+10.0%
Sales Volume	\$32,596,162	\$27,343,687	+19.2%	\$93,954,688	\$81,952,465	+14.6%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$398,753	\$372,084	+7.2%	\$378,917	\$363,316	+4.3%
List Price/SqFt	\$138	\$133	+3.9%	\$134	\$128	+4.8%
Sold Price	\$392,725	\$364,582	+7.7%	\$371,362	\$356,315	+4.2%
Sold Price/SqFt	\$136	\$130	+4.3%	\$131	\$125	+4.7%
Sold Price / List Price	98.6%	98.3%	+0.3%	98.2%	98.4%	-0.2%
DOM	69	88	-21.7%	88	80	+9.4%

Median	This Month		Year-to-Date			
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$367,500	\$350,585	+4.8%	\$359,900	\$347,000	+3.7%
List Price/SqFt	\$137	\$134	+2.0%	\$134	\$126	+6.1%
Sold Price	\$361,000	\$345,000	+4.6%	\$353,500	\$343,000	+3.1%
Sold Price/SqFt	\$137	\$132	+3.4%	\$132	\$124	+6.4%
Sold Price / List Price	98.9%	97.9%	+1.0%	98.5%	98.5%	-0.0%
DOM	45	56	-19.6%	52	51	+2.0%



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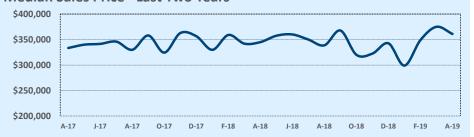


## **April 2019**

			•	
Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	1	56	7	31
\$200,000- \$249,999	5	34	29	52
\$250,000- \$299,999	14	63	52	70
\$300,000- \$349,999	17	61	35	69
\$350,000- \$399,999	22	82	54	87
\$400,000- \$449,999	6	65	25	69
\$450,000- \$499,999	7	73	21	179
\$500,000- \$549,999	1	47	8	147
\$550,000- \$599,999	2	77	5	131
\$600,000- \$699,999	6	103	11	134
\$700,000- \$799,999			2	155
\$800,000- \$899,999			2	253
\$900,000- \$999,999	1	77	1	77
\$1M - \$1.99M	1	14	1	14
\$2M - \$2.99M				
\$3M+				
Totals	83	69	253	88

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	55	50	+10.0%	195	207	-5.8%
Condo/TH Sales		1		2	3	-33.3%
Total Sales	55	51	+7.8%	197	210	-6.2%
Sales Volume	\$17,638,530	\$16,011,159	+10.2%	\$66,144,740	\$67,108,860	-1.4%

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$328,303	\$318,585	+3.1%	\$343,307	\$325,027	+5.6%
List Price/SqFt	\$128	\$126	+1.8%	\$131	\$124	+5.3%
Sold Price	\$320,701	\$313,944	+2.2%	\$335,760	\$319,566	+5.1%
Sold Price/SqFt	\$125	\$124	+0.9%	\$128	\$122	+4.8%
Sold Price / List Price	98.0%	98.6%	-0.7%	98.1%	98.5%	-0.4%
DOM	82	75	+9.3%	83	87	-4.2%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$300,000	\$299,713	+0.1%	\$306,499	\$289,450	+5.9%
List Price/SqFt	\$116	\$121	-3.7%	\$123	\$119	+3.4%
Sold Price	\$300,000	\$289,900	+3.5%	\$300,000	\$286,745	+4.6%
Sold Price/SqFt	\$116	\$119	-2.9%	\$121	\$117	+3.4%
Sold Price / List Price	98.8%	99.1%	-0.3%	98.6%	98.8%	-0.1%
DOM	60	33	+81.8%	65	61	+6.6%



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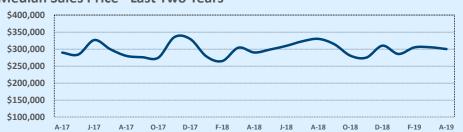


# **April 2019**

•	This B	Annah	Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999			2	68	
\$200,000- \$249,999	10	35	37	45	
\$250,000- \$299,999	15	84	56	77	
\$300,000- \$349,999	18	102	49	94	
\$350,000- \$399,999	8	79	17	111	
\$400,000- \$449,999	1	120	11	106	
\$450,000- \$499,999	1	279	5	110	
\$500,000- \$549,999			5	202	
\$550,000- \$599,999	1	21	4	51	
\$600,000- \$699,999			8	72	
\$700,000- \$799,999					
\$800,000- \$899,999			1	114	
\$900,000- \$999,999	1	17	2	56	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	55	82	197	83	

## **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	8	14	-42.9%	31	45	-31.1%
Condo/TH Sales						
Total Sales	8	14	-42.9%	31	45	-31.1%
Sales Volume	\$4,046,000	\$5,497,421	-26.4%	\$12,542,140	\$17,886,046	-29.9%

Average		This Month	_	Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$517,838	\$404,007	+28.2%	\$414,178	\$408,160	+1.5%
List Price/SqFt	\$162	\$144	+12.4%	\$139	\$143	-3.0%
Sold Price	\$505,750	\$392,673	+28.8%	\$404,585	\$397,468	+1.8%
Sold Price/SqFt	\$158	\$140	+13.3%	\$136	\$139	-2.2%
Sold Price / List Price	97.6%	97.4%	+0.2%	97.9%	97.9%	+0.0%
DOM	74	58	+27.7%	76	82	-6.8%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$482,000	\$385,000	+25.2%	\$419,000	\$398,900	+5.0%
List Price/SqFt	\$158	\$138	+14.8%	\$138	\$134	+2.5%
Sold Price	\$474,250	\$390,500	+21.4%	\$405,000	\$385,000	+5.2%
Sold Price/SqFt	\$152	\$133	+14.3%	\$134	\$132	+1.3%
Sold Price / List Price	98.0%	98.9%	-0.9%	98.2%	98.9%	-0.7%
DOM	31	40	-23.8%	55	48	+14.6%



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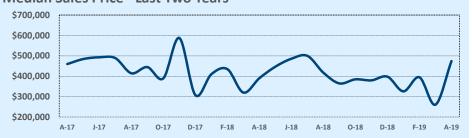


## **April 2019**

			•		
Price Range	This N	<b>Month</b>	Year-t	o-Date	
Price Railge	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999			6	82	
\$250,000- \$299,999			2	61	
\$300,000- \$349,999			5	83	
\$350,000- \$399,999	1	19	2	22	
\$400,000- \$449,999	1	37	2	69	
\$450,000- \$499,999	3	134	6	103	
\$500,000- \$549,999	1	94	3	90	
\$550,000- \$599,999			2	37	
\$600,000- \$699,999	2	21	3	61	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	8	74	31	76	

## **Average Sales Price - Last Two Years**



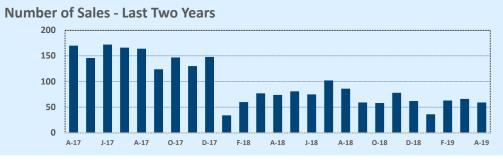


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	59	74	-20.3%	224	245	-8.6%
Condo/TH Sales						
Total Sales	59	74	-20.3%	224	245	-8.6%
Sales Volume	\$17,802,705	\$21,100,581	-15.6%	\$63,582,685	\$66,792,243	-4.8%

Avorago	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$306,286	\$291,297	+5.1%	\$288,347	\$278,329	+3.6%
List Price/SqFt	\$136	\$133	+2.5%	\$134	\$132	+1.8%
Sold Price	\$301,741	\$285,143	+5.8%	\$283,851	\$272,621	+4.1%
Sold Price/SqFt	\$134	\$131	+2.6%	\$132	\$129	+2.2%
Sold Price / List Price	98.6%	98.7%	-0.1%	98.5%	98.2%	+0.2%
DOM	47	57	-17.5%	58	75	-23.4%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$271,999	\$255,000	+6.7%	\$271,000	\$255,000	+6.3%
List Price/SqFt	\$131	\$126	+4.3%	\$133	\$129	+2.7%
Sold Price	\$266,000	\$251,450	+5.8%	\$265,850	\$254,900	+4.3%
Sold Price/SqFt	\$129	\$125	+3.0%	\$130	\$126	+2.9%
Sold Price / List Price	99.0%	98.9%	+0.2%	98.9%	98.7%	+0.2%
DOM	18	23	-20.0%	29	45	-35.6%



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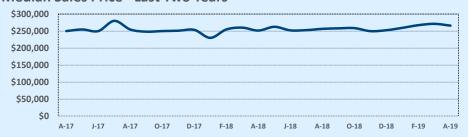


# **April 2019**

	This N	/lonth	Year-to-Date		
Price Range	Inisi	viontn	Year-t	o-Date	
11100 11411.60	Sales	DOM	Sales	DOM	
\$149,999 or under	1	18	2	13	
\$150,000- \$199,999	1	20	14	41	
\$200,000- \$249,999	23	47	74	55	
\$250,000- \$299,999	13	76	67	66	
\$300,000- \$349,999	9	36	41	56	
\$350,000- \$399,999	3	32	9	36	
\$400,000- \$449,999	4	13	6	45	
\$450,000- \$499,999	1	145	2	149	
\$500,000- \$549,999			1	175	
\$550,000- \$599,999	1		1		
\$600,000- \$699,999	2	15	5	82	
\$700,000- \$799,999	1	3	2	4	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	59	47	224	58	

# **Average Sales Price - Last Two Years**



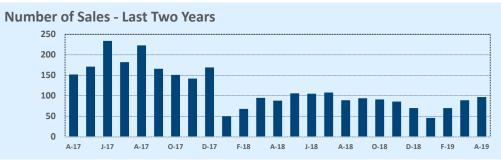


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	96	88	+9.1%	299	299	
Condo/TH Sales	1			3	2	+50.0%
Total Sales	97	88	+10.2%	302	301	+0.3%
Sales Volume	\$21,902,698	\$19,386,127	+13.0%	\$68,087,939	\$68,263,888	-0.3%

Averege	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$228,978	\$222,409	+3.0%	\$228,045	\$229,731	-0.7%
List Price/SqFt	\$125	\$123	+2.1%	\$127	\$124	+2.7%
Sold Price	\$225,801	\$220,297	+2.5%	\$225,457	\$226,790	-0.6%
Sold Price/SqFt	\$123	\$121	+1.5%	\$126	\$122	+2.9%
Sold Price / List Price	98.5%	99.1%	-0.6%	98.9%	98.7%	+0.2%
DOM	52	49	+4.9%	53	58	-8.0%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$221,165	\$214,950	+2.9%	\$220,000	\$219,000	+0.5%
List Price/SqFt	\$123	\$121	+2.1%	\$127	\$122	+4.6%
Sold Price	\$219,000	\$213,645	+2.5%	\$218,700	\$215,950	+1.3%
Sold Price/SqFt	\$123	\$122	+0.9%	\$126	\$121	+3.9%
Sold Price / List Price	99.2%	100.0%	-0.8%	99.6%	99.6%	-0.0%
DOM	25	14	+78.6%	25	27	-7.4%



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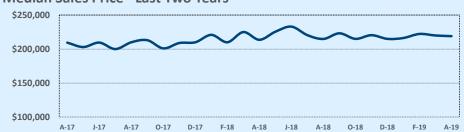


# **April 2019**

		•		
This N	/lonth	Year-t	o-Date	
Sales	DOM	Sales	DOM	
3	83	4	72	
17	64	64	42	
60	47	180	53	
10	14	39	52	
4	62	9	87	
2	201	4	148	
1	45	2	73	
97	52	302	53	
	Sales  3 17 60 10 4 2 1	3 83 17 64 60 47 10 14 4 62 2 201 1 45	Sales         DOM         Sales           3         83         4           17         64         64           60         47         180           10         14         39           4         62         9           2         201         4           1         45         2	

## **Average Sales Price - Last Two Years**





Lictings	This Month			Year-to-Date		
Listings	Apr 2019	Apr 2018	Change	2019	2018	Change
Single Family Sales	59	43	+37.2%	205	138	+48.6%
Condo/TH Sales	4	4		10	10	
Total Sales	63	47	+34.0%	215	148	+45.3%
Sales Volume	\$17.855.655	\$11.646.055	+53.3%	\$57.329.059	\$37.049.297	+54.7%

**Residential Statistics** 

Average	This Month			Year-to-Date		
Average	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$290,797	\$254,502	+14.3%	\$274,253	\$257,295	+6.6%
List Price/SqFt	\$155	\$134	+15.0%	\$147	\$134	+9.3%
Sold Price	\$283,423	\$247,788	+14.4%	\$266,647	\$250,333	+6.5%
Sold Price/SqFt	\$150	\$132	+14.1%	\$143	\$131	+8.9%
Sold Price / List Price	97.5%	97.9%	-0.4%	97.6%	97.6%	-0.0%
DOM	90	71	+26.7%	92	68	+35.2%

Median	This Month			Year-to-Date		
iviedian	Apr 2019	Apr 2018	Change	2019	2018	Change
List Price	\$264,695	\$239,000	+10.8%	\$249,990	\$229,700	+8.8%
List Price/SqFt	\$145	\$130	+11.3%	\$139	\$132	+5.3%
Sold Price	\$262,837	\$234,900	+11.9%	\$246,899	\$225,125	+9.7%
Sold Price/SqFt	\$148	\$129	+14.9%	\$138	\$130	+5.5%
Sold Price / List Price	99.1%	99.5%	-0.4%	99.1%	98.7%	+0.3%
DOM	43	41	+4.9%	63	42	+50.0%



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# **April 2019**

Price Range	This N	∕lonth	Year-t	o-Date		
Price Kange	Sales	DOM	Sales	DOM		
\$149,999 or under	6	43	13	45		
\$150,000- \$199,999	9	58	38	49		
\$200,000- \$249,999	14	83	63	101		
\$250,000- \$299,999	12	130	47	108		
\$300,000- \$349,999	7	107	21	87		
\$350,000- \$399,999	5	55	16	114		
\$400,000- \$449,999	5	108	7	114		
\$450,000- \$499,999	3	44	6	148		
\$500,000- \$549,999						
\$550,000- \$599,999	1	155	1	155		
\$600,000- \$699,999			1	23		
\$700,000- \$799,999						
\$800,000- \$899,999	1	292	1	292		
\$900,000- \$999,999			1	161		
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	63	90	215	92		

#### **Average Sales Price - Last Two Years**



