

# San Antonio Area Zip Code Statistics





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

#### **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

## Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

#### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

## **Zip Code Statistics**

Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	58	67	-13.4%	220	201	+9.5%
Condo/TH Sales				1		
Total Sales	58	67	-13.4%	221	201	+10.0%
Sales Volume	\$27,003,100	\$28,782,916	-6.2%	\$104,662,935	\$92,764,579	+12.8%

Average		This Month	_	Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$479,307	\$442,726	+8.3%	\$488,620	\$481,481	+1.5%
List Price/SqFt	\$173	\$165	+4.9%	\$175	\$167	+5.3%
Sold Price	\$465,571	\$429,596	+8.4%	\$473,588	\$461,515	+2.6%
Sold Price/SqFt	\$168	\$160	+5.3%	\$170	\$160	+6.2%
Sold Price / List Price	97.5%	97.2%	+0.3%	97.2%	96.5%	+0.7%
DOM	109	120	-9.0%	123	117	+4.6%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$394,450	\$369,900	+6.6%	\$400,601	\$379,990	+5.4%
List Price/SqFt	\$159	\$148	+7.6%	\$167	\$149	+11.6%
Sold Price	\$382,500	\$364,250	+5.0%	\$395,000	\$375,000	+5.3%
Sold Price/SqFt	\$154	\$143	+7.4%	\$164	\$146	+12.9%
Sold Price / List Price	98.0%	98.0%	+0.0%	98.0%	97.4%	+0.6%
DOM	77	59	+29.7%	89	75	+18.7%



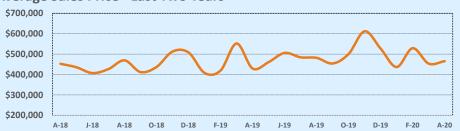
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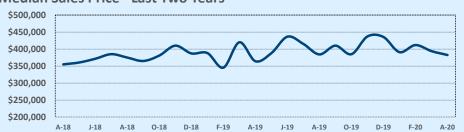


# **April 2020**

			Year-to-Date		
Price Range	This N	<b>Month</b>	Year-t	o-Date	
Frice Name	Sales	DOM	Sales	DOM	
\$149,999 or under			1	164	
\$150,000- \$199,999	1	10	2	74	
\$200,000- \$249,999	4	43	17	81	
\$250,000- \$299,999	7	53	28	69	
\$300,000- \$349,999	8	96	26	111	
\$350,000- \$399,999	11	96	42	117	
\$400,000- \$449,999	4	190	23	96	
\$450,000- \$499,999	5	105	15	102	
\$500,000- \$549,999	6	91	18	106	
\$550,000- \$599,999	3	112	5	132	
\$600,000- \$699,999	3	17	12	81	
\$700,000- \$799,999	3	63	7	112	
\$800,000- \$899,999	1	60	7	394	
\$900,000- \$999,999			5	205	
\$1M - \$1.99M	2	749	13	295	
\$2M - \$2.99M					
\$3M+					
Totals	58	109	221	123	

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	35	49	-28.6%	173	165	+4.8%
Condo/TH Sales						
Total Sales	35	49	-28.6%	173	165	+4.8%
Sales Volume	\$15,074,608	\$22,290,145	-32.4%	\$71,759,400	\$74,281,773	-3.4%

Average		This Month	_	Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$442,255	\$472,133	-6.3%	\$427,433	\$469,439	-8.9%
List Price/SqFt	\$149	\$149	-0.1%	\$147	\$152	-3.4%
Sold Price	\$430,703	\$454,901	-5.3%	\$414,794	\$450,193	-7.9%
Sold Price/SqFt	\$145	\$144	+0.7%	\$143	\$147	-2.9%
Sold Price / List Price	97.7%	97.0%	+0.7%	97.2%	97.2%	-0.0%
DOM	83	94	-11.0%	89	112	-20.7%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$415,000	\$425,000	-2.4%	\$399,990	\$399,990	
List Price/SqFt	\$144	\$142	+1.3%	\$146	\$141	+3.4%
Sold Price	\$409,900	\$415,000	-1.2%	\$390,000	\$389,900	+0.0%
Sold Price/SqFt	\$139	\$137	+1.6%	\$141	\$137	+3.1%
Sold Price / List Price	97.7%	97.8%	-0.0%	97.5%	97.7%	-0.2%
DOM	67	63	+6.3%	71	88	-19.3%

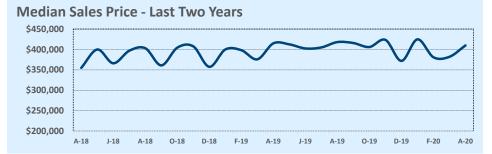


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		<u> </u>		
This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
		4	90	
2	42	17	63	
4	135	38	86	
10	113	32	117	
8	46	32	94	
5	86	19	73	
		12	78	
2	39	5	88	
3	69	7	78	
1	87	5	85	
		1	41	
		1	171	
35	83	173	89	
	Sales 2 4 10 8 5 2 3 1		Sales         DOM         Sales                       4           2         42         17           4         135         38           10         113         32           8         46         32           5         86         19             12           2         39         5           3         69         7           1         87         5             1             1             1             1             1             1	





## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	32	50	-36.0%	126	133	-5.3%
Condo/TH Sales						
Total Sales	32	50	-36.0%	126	133	-5.3%
Sales Volume	\$10,923,888	\$17,732,110	-38.4%	\$42,013,096	\$46,140,343	-8.9%

Average		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$352,623	\$358,549	-1.7%	\$340,400	\$355,214	-4.2%
List Price/SqFt	\$141	\$135	+3.9%	\$133	\$133	-0.3%
Sold Price	\$341,372	\$354,642	-3.7%	\$333,437	\$346,920	-3.9%
Sold Price/SqFt	\$137	\$134	+1.8%	\$130	\$131	-0.2%
Sold Price / List Price	97.5%	99.2%	-1.7%	98.3%	98.1%	+0.2%
DOM	93	92	+1.0%	90	81	+10.6%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$319,950	\$338,945	-5.6%	\$310,187	\$319,900	-3.0%
List Price/SqFt	\$126	\$133	-5.7%	\$126	\$130	-3.2%
Sold Price	\$308,500	\$329,000	-6.2%	\$314,137	\$313,125	+0.3%
Sold Price/SqFt	\$124	\$133	-7.1%	\$126	\$128	-2.0%
Sold Price / List Price	98.2%	99.2%	-1.0%	98.8%	98.7%	+0.2%
DOM	44	39	+13.0%	56	50	+12.0%



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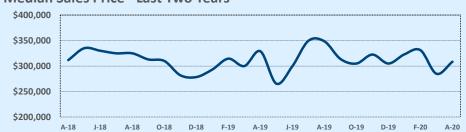


# **April 2020**

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Price Range	This N	Month	Year-t	o-Date	
Price Railge	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999	7	46	27	53	
\$250,000- \$299,999	9	58	31	97	
\$300,000- \$349,999	3	25	25	85	
\$350,000- \$399,999	7	109	18	89	
\$400,000- \$449,999	5	181	14	124	
\$450,000- \$499,999			4	99	
\$500,000- \$549,999			2	92	
\$550,000- \$599,999			2	69	
\$600,000- \$699,999			2	159	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M	1	376	1	376	
\$2M - \$2.99M					
\$3M+					
Totals	32	93	126	90	

#### **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	40	28	+42.9%	152	114	+33.3%
Condo/TH Sales						
Total Sales	40	28	+42.9%	152	114	+33.3%
Sales Volume	\$13,451,850	\$10,739,314	+25.3%	\$52,139,939	\$39,741,865	+31.2%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$343,747	\$393,080	-12.6%	\$349,922	\$354,735	-1.4%
List Price/SqFt	\$160	\$160	-0.1%	\$154	\$152	+1.3%
Sold Price	\$336,296	\$383,547	-12.3%	\$343,026	\$348,613	-1.6%
Sold Price/SqFt	\$157	\$158	-0.5%	\$151	\$150	+1.0%
Sold Price / List Price	98.1%	99.7%	-1.7%	98.3%	98.6%	-0.3%
DOM	86	95	-9.8%	77	85	-9.7%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$359,900	\$361,500	-0.4%	\$343,800	\$349,995	-1.8%
List Price/SqFt	\$154	\$159	-3.0%	\$153	\$158	-3.2%
Sold Price	\$343,500	\$368,950	-6.9%	\$334,975	\$348,740	-3.9%
Sold Price/SqFt	\$153	\$158	-3.0%	\$153	\$157	-2.8%
Sold Price / List Price	98.2%	98.9%	-0.7%	99.1%	99.3%	-0.2%
DOM	58	37	+57.5%	57	53	+7.6%



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# **April 2020**

· · ·	This N	Month	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under	4	92	14	83	
\$150,000- \$199,999	9	68	33	80	
\$200,000- \$249,999	3	34	13	42	
\$250,000- \$299,999	3	72	6	56	
\$300,000- \$349,999	1	137	12	86	
\$350,000- \$399,999	5	79	22	60	
\$400,000- \$449,999	7	129	14	100	
\$450,000- \$499,999	2	24	11	57	
\$500,000- \$549,999	2	71	4	58	
\$550,000- \$599,999	1	26	6	86	
\$600,000- \$699,999	2	145	13	85	
\$700,000- \$799,999			3	210	
\$800,000- \$899,999	1	191	1	191	
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	40	86	152	77	

## **Average Sales Price - Last Two Years**



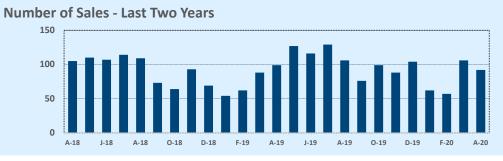


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	92	99	-7.1%	317	303	+4.6%
Condo/TH Sales						
Total Sales	92	99	-7.1%	317	303	+4.6%
Sales Volume	\$24,608,669	\$25,656,915	-4.1%	\$84,617,822	\$77,239,773	+9.6%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$269,563	\$264,527	+1.9%	\$270,638	\$260,688	+3.8%
List Price/SqFt	\$117	\$111	+5.5%	\$120	\$111	+8.0%
Sold Price	\$267,486	\$259,161	+3.2%	\$266,933	\$254,917	+4.7%
Sold Price/SqFt	\$116	\$108	+6.8%	\$118	\$108	+8.8%
Sold Price / List Price	99.3%	98.1%	+1.2%	98.7%	97.9%	+0.9%
DOM	73	84	-13.0%	80	90	-10.9%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$254,950	\$250,000	+2.0%	\$256,500	\$250,000	+2.6%
List Price/SqFt	\$115	\$109	+5.3%	\$116	\$110	+5.3%
Sold Price	\$255,000	\$249,500	+2.2%	\$255,000	\$245,000	+4.1%
Sold Price/SqFt	\$113	\$106	+6.1%	\$114	\$109	+4.3%
Sold Price / List Price	100.0%	98.6%	+1.4%	99.3%	98.6%	+0.7%
DOM	47	54	-13.9%	59	66	-10.6%



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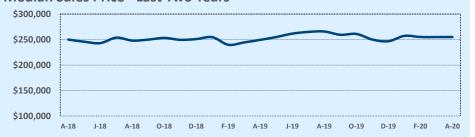


# **April 2020**

<u> </u>			<u> </u>		
Price Range	This N	<b>Month</b>	Year-to	o-Date	
File halige	Sales	DOM	Sales	DOM	
\$149,999 or under	1	22	2	36	
\$150,000- \$199,999	10	28	33	55	
\$200,000- \$249,999	30	72	107	70	
\$250,000- \$299,999	27	102	100	95	
\$300,000- \$349,999	9	71	38	85	
\$350,000- \$399,999	9	51	21	108	
\$400,000- \$449,999	5	63	11	76	
\$450,000- \$499,999	1	125	5	33	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	92	73	317	80	







## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	99	99		369	337	+9.5%
Condo/TH Sales						
Total Sales	99	99		369	337	+9.5%
Sales Volume	\$19,957,897	\$20,168,744	-1.0%	\$74,036,204	\$66,163,017	+11.9%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$204,848	\$208,953	-2.0%	\$203,232	\$199,833	+1.7%
List Price/SqFt	\$112	\$104	+8.0%	\$111	\$103	+8.4%
Sold Price	\$201,595	\$203,725	-1.0%	\$200,640	\$196,329	+2.2%
Sold Price/SqFt	\$111	\$101	+9.1%	\$110	\$101	+8.7%
Sold Price / List Price	98.5%	97.5%	+1.0%	98.6%	98.3%	+0.3%
DOM	67	86	-22.2%	69	69	+0.2%

Median	This Month			Year-to-Date		
Median	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$199,500	\$200,999	-0.7%	\$197,920	\$189,900	+4.2%
List Price/SqFt	\$112	\$100	+12.1%	\$111	\$101	+10.1%
Sold Price	\$196,999	\$203,200	-3.1%	\$196,499	\$188,000	+4.5%
Sold Price/SqFt	\$112	\$98	+14.6%	\$110	\$101	+9.6%
Sold Price / List Price	99.5%	98.5%	+1.0%	99.7%	99.4%	+0.3%
DOM	43	53	-18.9%	48	45	+6.7%

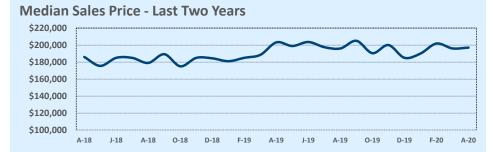


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Duine Dance	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	10	71	42	69
\$150,000- \$199,999	42	51	159	54
\$200,000- \$249,999	36	85	120	88
\$250,000- \$299,999	10	65	41	72
\$300,000- \$349,999			4	84
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999	1	67	3	53
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	99	67	369	69



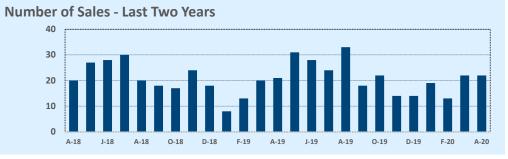


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020		Change	2020	2019	Change
Single Family Sales	22	21	+4.8%	76	62	+22.6%
Condo/TH Sales						
Total Sales	22	21	+4.8%	76	62	+22.6%
Sales Volume	\$8,911,882	\$7,123,302	+25.1%	\$26,713,969	\$21,051,652	+26.9%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$412,679	\$344,343	+19.8%	\$358,576	\$343,940	+4.3%
List Price/SqFt	\$165	\$152	+8.9%	\$158	\$153	+3.5%
Sold Price	\$405,086	\$339,205	+19.4%	\$351,500	\$339,543	+3.5%
Sold Price/SqFt	\$162	\$149	+8.7%	\$155	\$151	+3.0%
Sold Price / List Price	98.2%	98.5%	-0.3%	98.2%	98.6%	-0.4%
DOM	61	61	+1.4%	82	68	+21.6%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$399,248	\$349,000	+14.4%	\$353,400	\$352,450	+0.3%
List Price/SqFt	\$160	\$160	+0.3%	\$156	\$157	-0.2%
Sold Price	\$392,750	\$349,000	+12.5%	\$349,950	\$354,000	-1.1%
Sold Price/SqFt	\$160	\$158	+1.5%	\$155	\$157	-1.5%
Sold Price / List Price	98.5%	98.8%	-0.2%	98.7%	99.1%	-0.3%
DOM	45	33	+34.8%	63	37	+72.6%



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# **April 2020**

,			<u>-</u>			
Drice Dange	This N	∕lonth	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under			3	96		
\$150,000- \$199,999	1	57	8	74		
\$200,000- \$249,999			2	88		
\$250,000- \$299,999	2	31	8	156		
\$300,000- \$349,999	3	76	17	73		
\$350,000- \$399,999	5	49	19	65		
\$400,000- \$449,999	3	88	5	102		
\$450,000- \$499,999	5	74	7	70		
\$500,000- \$549,999	1	16	3	39		
\$550,000- \$599,999	1	105	1	105		
\$600,000- \$699,999	1	5	1	5		
\$700,000- \$799,999			1	87		
\$800,000- \$899,999			1	169		
\$900,000- \$999,999						
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	22	61	76	82		

## **Average Sales Price - Last Two Years**

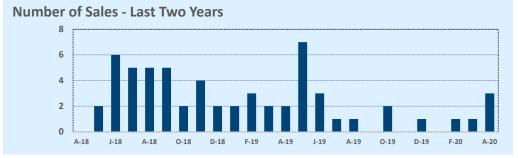




Listings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	3	2	+50.0%	5	9	-44.4%
Condo/TH Sales						
Total Sales	3	2	+50.0%	5	9	-44.4%
Sales Volume	\$1,279,000	\$1,240,000	+3.1%	\$1,950,000	\$2,771,400	-29.6%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$464,666	\$649,000	-28.4%	\$417,800	\$339,856	+22.9%
List Price/SqFt	\$322	\$261	+23.8%	\$294	\$159	+84.3%
Sold Price	\$426,333	\$620,000	-31.2%	\$390,000	\$307,933	+26.7%
Sold Price/SqFt	\$292	\$249	+17.3%	\$272	\$142	+91.2%
Sold Price / List Price	91.3%	95.5%	-4.4%	93.4%	88.3%	+5.8%
DOM	189	316	-40.3%	143	147	-2.8%

Median	This Month		Year-to-Date			
Median	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$399,000	\$649,000	-38.5%	\$399,000	\$314,900	+26.7%
List Price/SqFt	\$311	\$261	+19.3%	\$311	\$161	+92.5%
Sold Price	\$370,000	\$620,000	-40.3%	\$370,000	\$283,000	+30.7%
Sold Price/SqFt	\$289	\$249	+16.2%	\$289	\$99	+192.2%
Sold Price / List Price	92.7%	95.5%	-2.9%	93.0%	95.5%	-2.6%
DOM	166	316	-47.5%	137	99	+38.4%

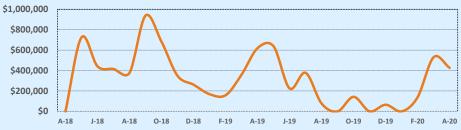


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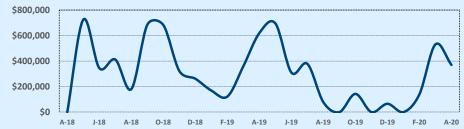


Duine Danier	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	12
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999				
\$300,000- \$349,999	1	291	1	291
\$350,000- \$399,999	1	109	1	109
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999			1	137
\$550,000- \$599,999				
\$600,000- \$699,999	1	166	1	166
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	3	189	5	143









Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	7	2	+250.0%	31	18	+72.2%
Condo/TH Sales						
Total Sales	7	2	+250.0%	31	18	+72.2%
Sales Volume	\$2,338,480	\$490,000	+377.2%	\$9,736,265	\$5,043,660	+93.0%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$336,211	\$245,000	+37.2%	\$319,975	\$284,731	+12.4%
List Price/SqFt	\$171	\$118	+44.9%	\$146	\$125	+17.2%
Sold Price	\$334,069	\$245,000	+36.4%	\$314,073	\$280,203	+12.1%
Sold Price/SqFt	\$170	\$118	+44.2%	\$143	\$122	+17.2%
Sold Price / List Price	99.5%	100.0%	-0.5%	97.9%	98.0%	-0.1%
DOM	21	15	+46.8%	104	74	+39.5%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$375,000	\$245,000	+53.1%	\$342,990	\$302,495	+13.4%
List Price/SqFt	\$160	\$118	+35.9%	\$148	\$123	+20.3%
Sold Price	\$370,000	\$245,000	+51.0%	\$340,000	\$302,495	+12.4%
Sold Price/SqFt	\$158	\$118	+34.1%	\$146	\$123	+19.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.1%	100.0%	-0.9%
DOM	20	15	+37.9%	67	50	+34.0%

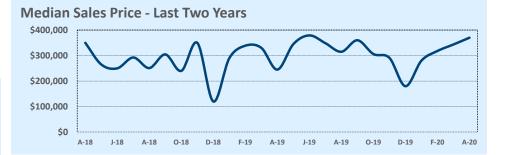


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	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	328
\$150,000- \$199,999	1	22	4	48
\$200,000- \$249,999			4	213
\$250,000- \$299,999	2	5	4	76
\$300,000- \$349,999			6	142
\$350,000- \$399,999	2	48	6	59
\$400,000- \$449,999	1	20	3	53
\$450,000- \$499,999	1	1	3	57
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	7	21	31	104



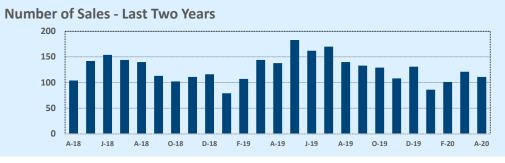


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listiligs	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	107	138	-22.5%	407	468	-13.0%
Condo/TH Sales	4			12		
Total Sales	111	138	-19.6%	419	468	-10.5%
Sales Volume	\$29,188,124	\$34,621,294	-15.7%	\$107,332,752	\$118,814,919	-9.7%

Average		This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change	
List Price	\$267,114	\$259,276	+3.0%	\$262,218	\$261,139	+0.4%	
List Price/SqFt	\$139	\$132	+5.1%	\$141	\$137	+2.9%	
Sold Price	\$262,956	\$250,879	+4.8%	\$256,164	\$253,878	+0.9%	
Sold Price/SqFt	\$137	\$128	+7.1%	\$138	\$133	+3.5%	
Sold Price / List Price	98.5%	96.7%	+1.8%	98.0%	97.3%	+0.7%	
DOM	76	90	-15.1%	85	82	+2.5%	

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$250,000	\$250,233	-0.1%	\$248,435	\$245,825	+1.1%
List Price/SqFt	\$134	\$129	+3.7%	\$136	\$131	+3.8%
Sold Price	\$249,938	\$240,000	+4.1%	\$242,000	\$238,950	+1.3%
Sold Price/SqFt	\$132	\$126	+4.6%	\$133	\$128	+3.7%
Sold Price / List Price	98.8%	97.9%	+0.9%	98.4%	98.3%	+0.1%
DOM	54	62	-12.2%	66	60	+10.9%



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# **April 2020**

			· .		
Drice Pange	This N	<b>Month</b>	Year-to	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	28	6	27	
\$150,000- \$199,999	10	79	52	68	
\$200,000- \$249,999	45	54	179	78	
\$250,000- \$299,999	37	104	121	95	
\$300,000- \$349,999	10	99	29	111	
\$350,000- \$399,999			13	49	
\$400,000- \$449,999	4	11	6	57	
\$450,000- \$499,999	1	11	3	43	
\$500,000- \$549,999	1	161	5	107	
\$550,000- \$599,999	2	90	4	206	
\$600,000- \$699,999			1	617	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	111	76	419	85	

# **Average Sales Price - Last Two Years**





Lictings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	71	65	+9.2%	251	222	+13.1%
Condo/TH Sales				1		
Total Sales	71	65	+9.2%	252	222	+13.5%
Sales Volume	\$30,221,201	\$27,971,182	+8.0%	\$102,299,698	\$94,727,631	+8.0%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$432,906	\$439,609	-1.5%	\$414,779	\$437,642	-5.2%
List Price/SqFt	\$163	\$156	+4.6%	\$159	\$160	-0.5%
Sold Price	\$425,651	\$430,326	-1.1%	\$405,951	\$426,701	-4.9%
Sold Price/SqFt	\$162	\$153	+6.3%	\$156	\$156	+0.2%
Sold Price / List Price	98.5%	97.9%	+0.6%	98.1%	97.6%	+0.5%
DOM	94	106	-10.9%	95	109	-12.7%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$389,900	\$409,900	-4.9%	\$388,950	\$412,950	-5.8%
List Price/SqFt	\$155	\$159	-2.5%	\$155	\$158	-1.7%
Sold Price	\$380,550	\$400,000	-4.9%	\$379,450	\$403,750	-6.0%
Sold Price/SqFt	\$152	\$153	-0.8%	\$152	\$154	-1.2%
Sold Price / List Price	98.6%	98.5%	+0.1%	98.6%	98.3%	+0.4%
DOM	54	92	-41.3%	78	87	-10.4%



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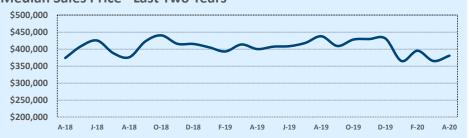


# **April 2020**

	This N	<b>Month</b>	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999	1	7	5	18	
\$200,000- \$249,999	12	25	48	41	
\$250,000- \$299,999	7	71	21	84	
\$300,000- \$349,999	7	153	30	126	
\$350,000- \$399,999	12	80	34	112	
\$400,000- \$449,999	4	84	33	106	
\$450,000- \$499,999	8	104	24	108	
\$500,000- \$549,999	5	113	17	94	
\$550,000- \$599,999	5	135	7	125	
\$600,000- \$699,999	3	105	15	65	
\$700,000- \$799,999	1	24	9	148	
\$800,000- \$899,999	4	153	6	155	
\$900,000- \$999,999	2	255	3	289	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	71	94	252	95	

## **Average Sales Price - Last Two Years**



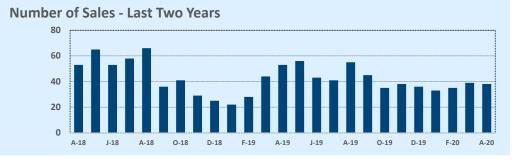


## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2020		Change	2020	2019	Change
Single Family Sales	36	53	-32.1%	141	147	-4.1%
Condo/TH Sales	2			4		
Total Sales	38	53	-28.3%	145	147	-1.4%
Sales Volume	\$9,890,700	\$13,814,207	-28.4%	\$42,177,060	\$39,280,090	+7.4%

Average		This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change	
List Price	\$265,979	\$266,206	-0.1%	\$298,907	\$274,373	+8.9%	
List Price/SqFt	\$148	\$151	-2.3%	\$157	\$152	+3.5%	
Sold Price	\$260,282	\$260,645	-0.1%	\$290,876	\$267,211	+8.9%	
Sold Price/SqFt	\$144	\$148	-2.9%	\$153	\$148	+3.0%	
Sold Price / List Price	97.5%	98.5%	-1.0%	97.0%	97.7%	-0.8%	
DOM	79	69	+15.0%	84	83	+1.1%	

Median	This Month			Year-to-Date		
ivieulan	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$242,500	\$225,000	+7.8%	\$275,000	\$225,000	+22.2%
List Price/SqFt	\$148	\$147	+0.6%	\$158	\$147	+7.8%
Sold Price	\$227,500	\$213,700	+6.5%	\$275,000	\$218,000	+26.1%
Sold Price/SqFt	\$146	\$146	+0.2%	\$150	\$143	+4.9%
Sold Price / List Price	99.1%	100.0%	-0.9%	98.8%	99.3%	-0.5%
DOM	41	46	-12.0%	58	54	+7.4%



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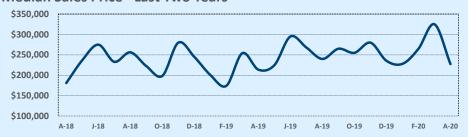


# **April 2020**

,			•	
Drice Dange	This N	∕lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	76	24	71
\$150,000- \$199,999	7	69	26	74
\$200,000- \$249,999	6	132	17	100
\$250,000- \$299,999	8	73	27	82
\$300,000- \$349,999	2	42	11	85
\$350,000- \$399,999	1	275	15	144
\$400,000- \$449,999	2	55	7	87
\$450,000- \$499,999	2	11	4	32
\$500,000- \$549,999	1	8	6	29
\$550,000- \$599,999	1	30	2	16
\$600,000- \$699,999			3	62
\$700,000- \$799,999				
\$800,000- \$899,999			1	161
\$900,000- \$999,999				
\$1M - \$1.99M			2	120
\$2M - \$2.99M				
\$3M+				
Totals	38	79	145	84

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	15	19	-21.1%	67	71	-5.6%
Condo/TH Sales						
Total Sales	15	19	-21.1%	67	71	-5.6%
Sales Volume	\$3,604,082	\$4,075,750	-11.6%	\$15,082,112	\$13,829,172	+9.1%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$243,772	\$216,237	+12.7%	\$228,771	\$200,009	+14.4%
List Price/SqFt	\$116	\$104	+11.5%	\$116	\$109	+6.9%
Sold Price	\$240,272	\$214,513	+12.0%	\$225,106	\$194,777	+15.6%
Sold Price/SqFt	\$115	\$103	+11.1%	\$114	\$106	+8.3%
Sold Price / List Price	98.7%	99.1%	-0.4%	98.5%	97.3%	+1.3%
DOM	59	50	+17.0%	62	64	-3.4%

Median	This Month			Year-to-Date		
Median	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$249,900	\$208,000	+20.1%	\$215,000	\$198,000	+8.6%
List Price/SqFt	\$108	\$102	+6.1%	\$112	\$108	+3.0%
Sold Price	\$249,900	\$208,000	+20.1%	\$210,000	\$190,000	+10.5%
Sold Price/SqFt	\$109	\$102	+6.6%	\$111	\$106	+5.4%
Sold Price / List Price	98.2%	100.0%	-1.8%	99.7%	99.2%	+0.5%
DOM	37	40	-7.5%	44	42	+4.8%



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# **April 2020**

, v			•		
Drice Bange	This N	Month	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	37	7	68	
\$150,000- \$199,999	2	73	21	50	
\$200,000- \$249,999	5	52	17	58	
\$250,000- \$299,999	6	68	13	67	
\$300,000- \$349,999			3	83	
\$350,000- \$399,999	1	29	5	101	
\$400,000- \$449,999			1	24	
\$450,000- \$499,999				-	
\$500,000- \$549,999				-	
\$550,000- \$599,999				-	
\$600,000- \$699,999				-	
\$700,000- \$799,999				-	
\$800,000- \$899,999				-	
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	15	59	67	62	

## **Average Sales Price - Last Two Years**



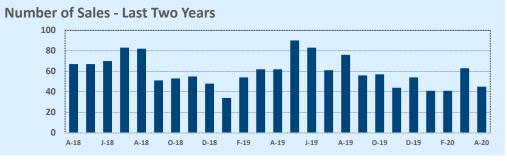


## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	45	62	-27.4%	190	212	-10.4%
Condo/TH Sales						
Total Sales	45	62	-27.4%	190	212	-10.4%
Sales Volume	\$12,667,703	\$16,525,410	-23.3%	\$49,883,438	\$54,917,562	-9.2%

Averege	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$283,513	\$272,294	+4.1%	\$266,555	\$265,776	+0.3%
List Price/SqFt	\$111	\$126	-11.5%	\$117	\$121	-3.0%
Sold Price	\$281,505	\$266,539	+5.6%	\$262,544	\$259,045	+1.4%
Sold Price/SqFt	\$110	\$123	-10.4%	\$116	\$118	-1.6%
Sold Price / List Price	99.3%	98.2%	+1.1%	98.6%	97.9%	+0.8%
DOM	66	62	+6.9%	71	68	+4.2%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$249,000	\$245,950	+1.2%	\$239,950	\$233,250	+2.9%
List Price/SqFt	\$110	\$124	-11.4%	\$116	\$118	-2.1%
Sold Price	\$245,000	\$244,480	+0.2%	\$237,950	\$232,250	+2.5%
Sold Price/SqFt	\$110	\$123	-10.7%	\$115	\$117	-1.8%
Sold Price / List Price	100.0%	98.2%	+1.8%	99.5%	98.4%	+1.1%
DOM	37	38	-2.6%	49	39	+24.4%



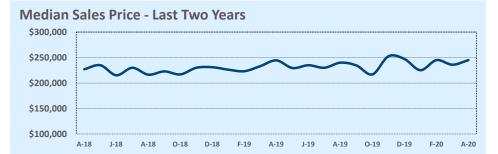
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\$100,000

Price Range	This N	Month	Year-t	o-Date	
Price Kange	Sales	DOM	Sales	DOM	
\$149,999 or under	1	54	5	42	
\$150,000- \$199,999	3	23	24	48	
\$200,000- \$249,999	19	78	77	66	
\$250,000- \$299,999	13	63	44	77	
\$300,000- \$349,999	4	85	23	96	
\$350,000- \$399,999			3	39	
\$400,000- \$449,999	1	79	4	105	
\$450,000- \$499,999			2	81	
\$500,000- \$549,999	1	122	5	130	
\$550,000- \$599,999					
\$600,000- \$699,999	3	1	3	1	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	45	66	190	71	





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	23	29	-20.7%	93	137	-32.1%
Condo/TH Sales				1		
Total Sales	23	29	-20.7%	94	137	-31.4%
Sales Volume	\$5,396,400	\$6,347,244	-15.0%	\$20,867,686	\$32,965,299	-36.7%

Averege	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$244,406	\$227,314	+7.5%	\$231,431	\$247,102	-6.3%
List Price/SqFt	\$139	\$128	+8.5%	\$127	\$127	+0.7%
Sold Price	\$234,626	\$218,870	+7.2%	\$221,997	\$240,623	-7.7%
Sold Price/SqFt	\$134	\$124	+8.7%	\$123	\$124	-0.8%
Sold Price / List Price	97.1%	96.8%	+0.3%	96.0%	98.0%	-2.0%
DOM	118	57	+108.0%	108	58	+86.5%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$224,500	\$215,000	+4.4%	\$207,813	\$225,000	-7.6%
List Price/SqFt	\$138	\$130	+6.2%	\$120	\$126	-4.7%
Sold Price	\$224,900	\$197,500	+13.9%	\$202,980	\$220,000	-7.7%
Sold Price/SqFt	\$131	\$125	+5.0%	\$117	\$120	-2.6%
Sold Price / List Price	98.6%	98.4%	+0.2%	97.4%	98.5%	-1.1%
DOM	61	36	+69.4%	68	38	+77.6%



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# **April 2020**

		<u> </u>		
This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
4	101	22	89	
5	113	23	95	
6	131	18	97	
4	32	12	171	
1	39	9	94	
2	152	6	85	
1	481	2	401	
		1	45	
		1	33	
23	118	94	108	
	Sales  4 5 6 4 1 2 1	4 101 5 113 6 131 4 32 1 39 2 152 1 481	Sales         DOM         Sales           4         101         22           5         113         23           6         131         18           4         32         12           1         39         9           2         152         6           1         481         2             1             1             1	

#### **Average Sales Price - Last Two Years**



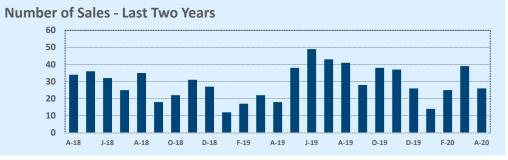


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	26	18	+44.4%	104	69	+50.7%
Condo/TH Sales						
Total Sales	26	18	+44.4%	104	69	+50.7%
Sales Volume	\$8,972,135	\$7,121,881	+26.0%	\$39,230,093	\$25,610,407	+53.2%

Avorago		This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change	
List Price	\$348,503	\$405,385	-14.0%	\$382,762	\$378,850	+1.0%	
List Price/SqFt	\$150	\$154	-2.5%	\$151	\$149	+1.2%	
Sold Price	\$345,082	\$395,660	-12.8%	\$377,212	\$371,165	+1.6%	
Sold Price/SqFt	\$149	\$150	-1.1%	\$149	\$146	+1.9%	
Sold Price / List Price	99.1%	97.7%	+1.4%	98.9%	98.0%	+0.9%	
DOM	69	115	-40.1%	82	92	-10.5%	

Median	This Month			Year-to-Date		
Median	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$336,995	\$371,638	-9.3%	\$340,000	\$349,000	-2.6%
List Price/SqFt	\$151	\$148	+1.8%	\$149	\$146	+1.9%
Sold Price	\$336,700	\$365,799	-8.0%	\$336,700	\$341,000	-1.3%
Sold Price/SqFt	\$149	\$146	+1.8%	\$142	\$144	-1.1%
Sold Price / List Price	100.0%	98.4%	+1.6%	100.0%	98.9%	+1.1%
DOM	58	59	-1.7%	56	58	-4.3%



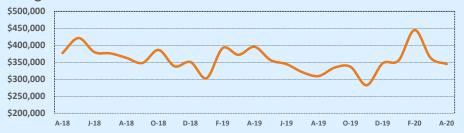
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# **April 2020**

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Price Range	This N	<b>Month</b>	Year-to	o-Date		
Price Railge	Sales	DOM	Sales	DOM		
\$149,999 or under						
\$150,000- \$199,999						
\$200,000- \$249,999	7	66	15	59		
\$250,000- \$299,999	3	117	17	71		
\$300,000- \$349,999	6	113	24	97		
\$350,000- \$399,999	2	32	12	117		
\$400,000- \$449,999	4	21	11	90		
\$450,000- \$499,999			7	64		
\$500,000- \$549,999	2	23	4	42		
\$550,000- \$599,999	2	57	7	60		
\$600,000- \$699,999			5	50		
\$700,000- \$799,999			1	279		
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M			1	151		
\$2M - \$2.99M						
\$3M+						
Totals	26	69	104	82		

## **Average Sales Price - Last Two Years**



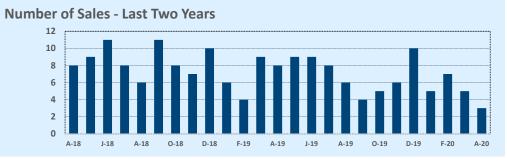


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	2	8	-75.0%	16	27	-40.7%
Condo/TH Sales	1			4		
Total Sales	3	8	-62.5%	20	27	-25.9%
Sales Volume	\$1,200,000	\$1,790,900	-33.0%	\$4,539,212	\$5,120,150	-11.3%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$411,333	\$230,125	+78.7%	\$233,195	\$198,973	+17.2%
List Price/SqFt	\$216	\$179	+20.6%	\$182	\$165	+10.2%
Sold Price	\$400,000	\$223,863	+78.7%	\$226,961	\$189,635	+19.7%
Sold Price/SqFt	\$208	\$174	+19.6%	\$176	\$156	+12.3%
Sold Price / List Price	95.7%	95.4%	+0.4%	97.7%	94.3%	+3.6%
DOM	97	116	-16.3%	97	73	+33.3%

Median	This Month			Year-to-Date		
ivieulan	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$385,000	\$189,500	+103.2%	\$180,000	\$114,999	+56.5%
List Price/SqFt	\$231	\$178	+29.5%	\$185	\$118	+57.3%
Sold Price	\$380,000	\$195,000	+94.9%	\$177,500	\$108,900	+63.0%
Sold Price/SqFt	\$226	\$185	+22.4%	\$174	\$110	+58.8%
Sold Price / List Price	97.9%	96.6%	+1.3%	98.4%	94.7%	+3.9%
DOM	126	90	+40.8%	40	50	-21.0%



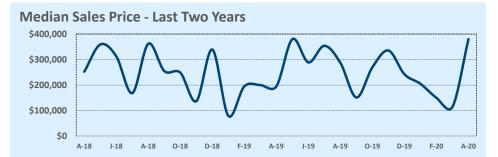
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Duice Denge	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	126	9	61	
\$150,000- \$199,999			1	14	
\$200,000- \$249,999			4	124	
\$250,000- \$299,999			3	65	
\$300,000- \$349,999					
\$350,000- \$399,999	1	129	1	129	
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999	1	35	2	284	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	3	97	20	97	





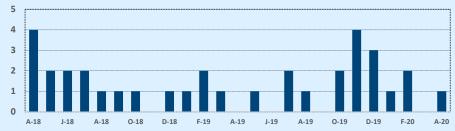
## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales					4	
Condo/TH Sales	1			4		
Total Sales	1			4	4	
Sales Volume	\$290,000			\$2,070,300	\$2,891,200	-28.4%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$365,000			\$551,250	\$774,875	-28.9%
List Price/SqFt	\$495			\$424	\$379	+11.8%
Sold Price	\$290,000			\$517,575	\$722,800	-28.4%
Sold Price/SqFt	\$393			\$389	\$353	+10.1%
Sold Price / List Price	79.5%	0.0%		92.6%	93.0%	-0.5%
DOM	54			213	125	+70.7%

Median	This Month			Year-to-Date		
iviediali	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$365,000			\$555,000	\$617,250	-10.1%
List Price/SqFt	\$495			\$435	\$380	+14.4%
Sold Price	\$290,000			\$542,650	\$575,600	-5.7%
Sold Price/SqFt	\$393			\$387	\$355	+9.0%
Sold Price / List Price	79.5%	0.0%	+0.0%	95.9%	93.2%	+2.9%
DOM	54			101	133	-24.4%

## **Number of Sales - Last Two Years**



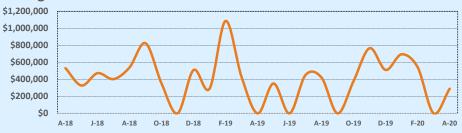
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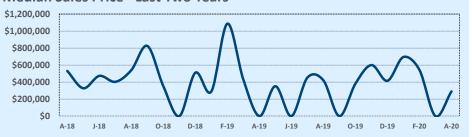


## **April 2020**

/ 1 1 1 3 3 1 1 3 i				
Drice Bange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999	1	54	1	54
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999			1	1
\$550,000- \$599,999			1	650
\$600,000- \$699,999			1	147
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	1	54	4	213

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Apr 2020		Apr 2019	Change	2020	2019	Change
Single Family Sales	39	62	-37.1%	146	195	-25.1%
Condo/TH Sales	18			66		
Total Sales	57	62	-8.1%	212	195	+8.7%
Sales Volume	\$23,293,665	\$26,710,544	-12.8%	\$90,415,335	\$88,505,156	+2.2%

Average		This Month		Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$429,916	\$445,482	-3.5%	\$448,059	\$475,115	-5.7%
List Price/SqFt	\$202	\$197	+2.4%	\$203	\$210	-3.1%
Sold Price	\$408,661	\$430,815	-5.1%	\$426,487	\$453,873	-6.0%
Sold Price/SqFt	\$193	\$192	+0.8%	\$194	\$201	-3.0%
Sold Price / List Price	95.6%	97.0%	-1.5%	95.6%	95.7%	-0.1%
DOM	82	66	+23.5%	95	90	+5.4%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$350,000	\$360,745	-3.0%	\$359,000	\$395,000	-9.1%
List Price/SqFt	\$185	\$193	-3.8%	\$195	\$198	-1.4%
Sold Price	\$330,000	\$353,750	-6.7%	\$345,000	\$367,500	-6.1%
Sold Price/SqFt	\$183	\$186	-1.3%	\$186	\$186	+0.0%
Sold Price / List Price	96.2%	97.5%	-1.4%	96.8%	96.6%	+0.2%
DOM	52	36	+44.4%	72	55	+30.9%



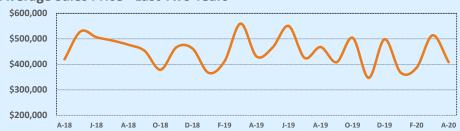
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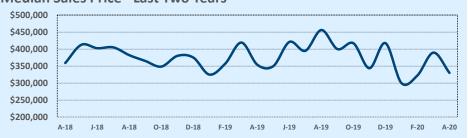


# **April 2020**

		•		
This N	Month	Year-t	o-Date	
Sales	DOM	Sales	DOM	
6	23	27	97	
5	164	19	77	
4	178	13	95	
7	42	23	95	
8	78	25	79	
5	96	25	101	
3	127	13	140	
4	47	9	49	
1	112	8	97	
4	58	7	65	
3	29	11	68	
2	180	11	120	
1	52	5	90	
		4	182	
4	44	10	95	
		2	202	
57	82	212	95	
	Sales 6 5 4 7 8 5 3 4 1 4 3 2 1 4	6 23 5 164 4 178 7 42 8 78 5 96 3 127 4 47 1 112 4 58 3 29 2 180 1 52 4 4 44	Sales         DOM         Sales           6         23         27           5         164         19           4         178         13           7         42         23           8         78         25           5         96         25           3         127         13           4         47         9           1         112         8           4         58         7           3         29         11           2         180         11           1         52         5            4         44           4         44         10            2              2	

# **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	20	26	-23.1%	79	94	-16.0%
Condo/TH Sales				5		
Total Sales	20	26	-23.1%	84	94	-10.6%
Sales Volume	\$4,795,900	\$4,821,650	-0.5%	\$18,851,786	\$17,695,061	+6.5%

Average		This Month		Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$253,634	\$192,323	+31.9%	\$235,673	\$195,801	+20.4%
List Price/SqFt	\$153	\$156	-1.9%	\$159	\$149	+6.6%
Sold Price	\$239,795	\$185,448	+29.3%	\$224,426	\$188,245	+19.2%
Sold Price/SqFt	\$145	\$149	-3.0%	\$151	\$143	+6.1%
Sold Price / List Price	94.6%	96.3%	-1.8%	94.9%	95.8%	-0.9%
DOM	94	46	+106.3%	100	61	+64.3%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$172,250	\$177,450	-2.9%	\$172,500	\$175,000	-1.4%
List Price/SqFt	\$142	\$153	-7.0%	\$142	\$134	+5.9%
Sold Price	\$171,250	\$173,250	-1.2%	\$170,500	\$172,500	-1.2%
Sold Price/SqFt	\$137	\$151	-9.0%	\$138	\$131	+5.8%
Sold Price / List Price	95.9%	98.5%	-2.6%	96.5%	98.3%	-1.8%
DOM	109	39	+179.5%	70	37	+90.4%



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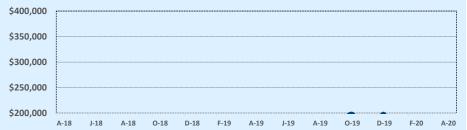


			•	
Duice Bance	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	55	35	57
\$150,000- \$199,999	6	130	16	153
\$200,000- \$249,999	2	136	8	97
\$250,000- \$299,999	2	119	6	120
\$300,000- \$349,999	1	33	2	100
\$350,000- \$399,999			6	155
\$400,000- \$449,999			6	48
\$450,000- \$499,999	1	146	2	280
\$500,000- \$549,999				
\$550,000- \$599,999			1	253
\$600,000- \$699,999			1	68
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	1	27	1	27
\$2M - \$2.99M				
\$3M+				
Totals	20	94	84	100









Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	22	35	-37.1%	86	90	-4.4%
Condo/TH Sales	2			13		
Total Sales	24	35	-31.4%	99	90	+10.0%
Sales Volume	\$10,095,650	\$13,322,208	-24.2%	\$39,528,947	\$33,488,380	+18.0%

Average	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$435,108	\$394,339	+10.3%	\$419,884	\$386,819	+8.5%
List Price/SqFt	\$197	\$207	-5.1%	\$195	\$196	-0.4%
Sold Price	\$420,652	\$380,635	+10.5%	\$399,282	\$372,093	+7.3%
Sold Price/SqFt	\$193	\$202	-4.8%	\$188	\$191	-1.7%
Sold Price / List Price	99.4%	98.3%	+1.2%	96.5%	97.5%	-1.0%
DOM	89	66	+34.1%	85	86	-1.2%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$357,500	\$305,000	+17.2%	\$335,000	\$315,000	+6.3%
List Price/SqFt	\$183	\$209	-12.3%	\$192	\$199	-3.7%
Sold Price	\$341,000	\$301,000	+13.3%	\$325,500	\$300,000	+8.5%
Sold Price/SqFt	\$170	\$206	-17.6%	\$184	\$189	-2.4%
Sold Price / List Price	97.4%	98.7%	-1.3%	97.1%	98.2%	-1.1%
DOM	61	38	+60.5%	51	54	-4.7%

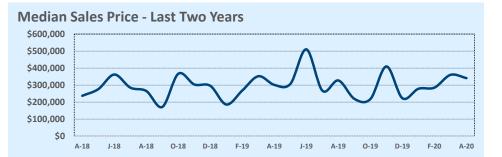


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		•		
This N	Month	Year-t	o-Date	
Sales	DOM	Sales	DOM	
		7	59	
4	63	13	65	
		7	123	
5	42	18	51	
4	94	9	115	
2	166	8	83	
2	19	4	37	
1	14	4	67	
1	70	9	107	
		4	131	
1	162	3	107	
3	162	6	168	
		1	73	
		1	52	
1	197	5	64	
24	89	99	85	
	Sales 4 5 4 2 2 1 1 1 1 3 1		Sales         DOM         Sales             7           4         63         13             7           5         42         18           4         94         9           2         166         8           2         19         4           1         14         4           1         70         9             4           1         162         3           3         162         6            1         1           1         197         5	





Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	22	31	-29.0%	88	101	-12.9%
Condo/TH Sales				1		
Total Sales	22	31	-29.0%	89	101	-11.9%
Sales Volume	\$5,122,002	\$6,887,000	-25.6%	\$19,257,552	\$21,215,385	-9.2%

Avorago	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$239,409	\$226,629	+5.6%	\$223,533	\$214,913	+4.0%
List Price/SqFt	\$140	\$132	+6.3%	\$133	\$129	+3.4%
Sold Price	\$232,818	\$222,161	+4.8%	\$216,377	\$210,053	+3.0%
Sold Price/SqFt	\$137	\$130	+5.9%	\$129	\$126	+2.7%
Sold Price / List Price	97.6%	98.2%	-0.6%	97.0%	97.9%	-0.9%
DOM	72	57	+25.3%	64	54	+19.2%

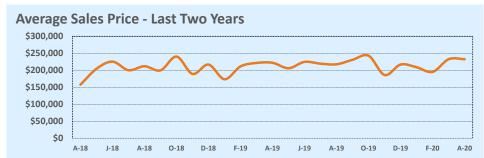
Median	This Month		Year-to-Date			
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$190,000	\$180,000	+5.6%	\$180,000	\$175,000	+2.9%
List Price/SqFt	\$139	\$137	+1.1%	\$132	\$127	+4.3%
Sold Price	\$185,000	\$180,000	+2.8%	\$179,000	\$173,000	+3.5%
Sold Price/SqFt	\$134	\$134	-0.1%	\$132	\$121	+8.5%
Sold Price / List Price	97.7%	100.0%	-2.3%	98.0%	98.3%	-0.3%
DOM	45	27	+66.7%	44	34	+29.4%

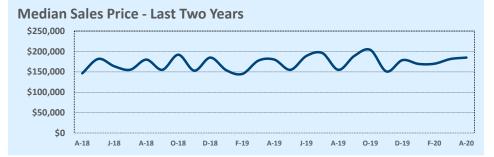


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			Vernite Date		
Price Range	This N	/lonth	Year-to	o-Date	
File halige	Sales	DOM	Sales	DOM	
\$149,999 or under	6	60	21	55	
\$150,000- \$199,999	7	64	39	62	
\$200,000- \$249,999	3	63	7	51	
\$250,000- \$299,999	2	218	6	114	
\$300,000- \$349,999			3	53	
\$350,000- \$399,999			6	85	
\$400,000- \$449,999	1	16	3	48	
\$450,000- \$499,999	1	18	1	18	
\$500,000- \$549,999	2	54	2	54	
\$550,000- \$599,999					
\$600,000- \$699,999			1	187	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	22	72	89	64	

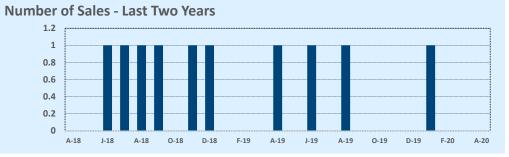




Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales		1			1	
Condo/TH Sales				1		
Total Sales	-	1		1	1	
Sales Volume		\$514,000		\$215,000	\$514,000	-58.2%

Avorago	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price		\$519,999		\$218,000	\$519,999	-58.1%
List Price/SqFt		\$230		\$283	\$230	+23.0%
Sold Price		\$514,000		\$215,000	\$514,000	-58.2%
Sold Price/SqFt		\$228		\$279	\$228	+22.7%
Sold Price / List Price	0.0%	98.8%		98.6%	98.8%	-0.2%
DOM		25		69	25	+176.0%

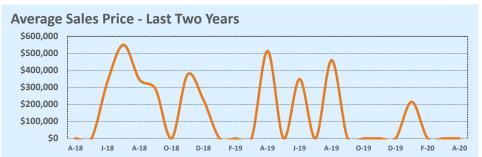
Median	This Month			Year-to-Date		
Median	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price		\$519,999		\$218,000	\$519,999	-58.1%
List Price/SqFt		\$230		\$283	\$230	+23.0%
Sold Price		\$514,000		\$215,000	\$514,000	-58.2%
Sold Price/SqFt		\$228		\$279	\$228	+22.7%
Sold Price / List Price	0.0%	98.8%	+0.0%	98.6%	98.8%	-0.2%
DOM		25		69	25	+176.0%

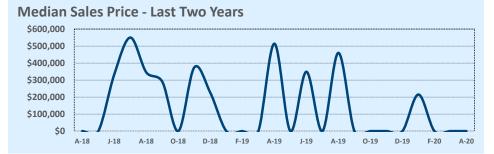


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	This N	<b>Month</b>	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999			1	69	
\$250,000- \$299,999					
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals			1	69	





Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	16	30	-46.7%	77	105	-26.7%
Condo/TH Sales	7			24		
Total Sales	23	30	-23.3%	101	105	-3.8%
Sales Volume	\$6,038,500	\$8,323,779	-27.5%	\$24,691,388	\$26,841,909	-8.0%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$265,980	\$287,839	-7.6%	\$249,598	\$263,455	-5.3%
List Price/SqFt	\$141	\$135	+4.0%	\$136	\$135	+0.8%
Sold Price	\$262,543	\$277,459	-5.4%	\$244,469	\$255,637	-4.4%
Sold Price/SqFt	\$137	\$132	+4.3%	\$133	\$131	+1.4%
Sold Price / List Price	97.3%	97.9%	-0.6%	97.8%	97.5%	+0.3%
DOM	57	69	-17.0%	58	67	-12.6%

Median	This Month			Year-to-Date		
Median	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$250,000	\$257,445	-2.9%	\$240,000	\$244,980	-2.0%
List Price/SqFt	\$136	\$136	-0.0%	\$134	\$134	-0.5%
Sold Price	\$252,000	\$251,000	+0.4%	\$235,000	\$242,000	-2.9%
Sold Price/SqFt	\$137	\$133	+2.5%	\$131	\$132	-0.6%
Sold Price / List Price	98.9%	98.4%	+0.5%	98.5%	98.2%	+0.3%
DOM	29	27	+9.4%	36	39	-7.7%

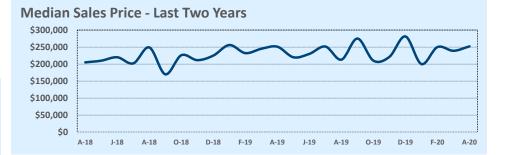


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		-	V		
Price Range	This N	∕lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	6	62	24	50	
\$150,000- \$199,999	2	61	12	81	
\$200,000- \$249,999	3	61	20	57	
\$250,000- \$299,999	2	107	15	57	
\$300,000- \$349,999	4	76	10	90	
\$350,000- \$399,999	3	21	12	41	
\$400,000- \$449,999	1	18	3	16	
\$450,000- \$499,999	1	34	4	70	
\$500,000- \$549,999	1	11	1	11	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	23	57	101	58	

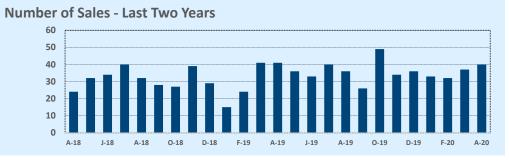




Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	40	41	-2.4%	142	121	+17.4%
Condo/TH Sales						
Total Sales	40	41	-2.4%	142	121	+17.4%
Sales Volume	\$7,645,101	\$6,806,105	+12.3%	\$25,760,146	\$19,866,537	+29.7%

Average		This Month	_	Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$193,574	\$167,775	+15.4%	\$182,927	\$166,429	+9.9%
List Price/SqFt	\$110	\$105	+5.2%	\$114	\$103	+10.1%
Sold Price	\$191,128	\$166,003	+15.1%	\$181,409	\$164,186	+10.5%
Sold Price/SqFt	\$109	\$104	+5.0%	\$113	\$102	+10.7%
Sold Price / List Price	98.9%	99.1%	-0.2%	99.1%	98.4%	+0.7%
DOM	68	51	+33.6%	57	60	-5.0%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$191,900	\$165,900	+15.7%	\$183,900	\$167,000	+10.1%
List Price/SqFt	\$105	\$106	-1.2%	\$115	\$107	+7.6%
Sold Price	\$189,900	\$168,000	+13.0%	\$182,900	\$167,000	+9.5%
Sold Price/SqFt	\$105	\$108	-2.8%	\$114	\$106	+7.5%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	55	38	+44.7%	44	38	+15.8%



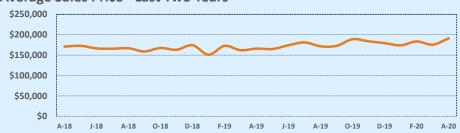
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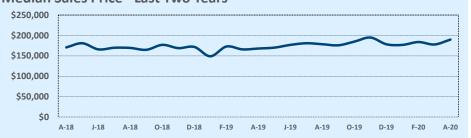


**April 2020** 

	This N	<b>Month</b>	Voort	o-Date
Price Range				
	Sales	DOM	Sales	DOM
\$149,999 or under	2	23	16	61
\$150,000- \$199,999	25	63	93	48
\$200,000- \$249,999	12	91	31	84
\$250,000- \$299,999	1	16	2	25
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	40	68	142	57

## **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	10	8	+25.0%	42	37	+13.5%
Condo/TH Sales						
Total Sales	10	8	+25.0%	42	37	+13.5%
Sales Volume	\$1,318,400	\$946,400	+39.3%	\$5,416,102	\$4,668,023	+16.0%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$133,548	\$124,112	+7.6%	\$132,097	\$129,358	+2.1%
List Price/SqFt	\$102	\$91	+11.2%	\$100	\$97	+2.8%
Sold Price	\$131,840	\$118,300	+11.4%	\$128,955	\$126,163	+2.2%
Sold Price/SqFt	\$100	\$87	+15.3%	\$97	\$95	+2.4%
Sold Price / List Price	98.0%	93.6%	+4.7%	97.2%	96.9%	+0.3%
DOM	93	80	+15.8%	81	76	+7.1%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$140,450	\$126,750	+10.8%	\$136,900	\$129,900	+5.4%
List Price/SqFt	\$104	\$93	+12.1%	\$102	\$95	+7.6%
Sold Price	\$140,950	\$119,250	+18.2%	\$136,750	\$130,000	+5.2%
Sold Price/SqFt	\$104	\$90	+14.8%	\$101	\$93	+8.6%
Sold Price / List Price	100.0%	96.9%	+3.3%	99.4%	100.0%	-0.6%
DOM	85	63	+34.9%	62	43	+44.2%

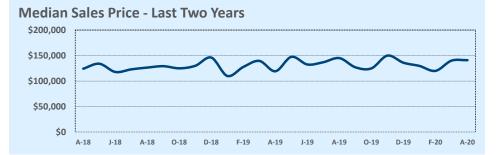


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			•		
Price Range	This N	Month	Year-to	o-Date	
Price Natige	Sales	DOM	Sales	DOM	
\$149,999 or under	7	120	30	79	
\$150,000- \$199,999	3	31	11	82	
\$200,000- \$249,999					
\$250,000- \$299,999			1	144	
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	10	93	42	81	





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	41	59	-30.5%	130	166	-21.7%
Condo/TH Sales	5			18		
Total Sales	46	59	-22.0%	148	166	-10.8%
Sales Volume	\$14,560,407	\$17,206,735	-15.4%	\$49,161,857	\$47,038,613	+4.5%

Avorago		This Month	_	Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$322,650	\$299,577	+7.7%	\$341,744	\$289,825	+17.9%
List Price/SqFt	\$136	\$131	+4.0%	\$139	\$130	+6.9%
Sold Price	\$316,531	\$291,640	+8.5%	\$332,175	\$283,365	+17.2%
Sold Price/SqFt	\$133	\$128	+4.3%	\$136	\$128	+6.0%
Sold Price / List Price	98.2%	97.9%	+0.3%	97.5%	98.2%	-0.7%
DOM	57	58	-1.4%	71	62	+13.9%

Median		This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change	
List Price	\$300,000	\$267,000	+12.4%	\$298,250	\$257,000	+16.1%	
List Price/SqFt	\$134	\$129	+3.9%	\$136	\$128	+6.3%	
Sold Price	\$298,950	\$263,000	+13.7%	\$290,000	\$249,500	+16.2%	
Sold Price/SqFt	\$128	\$127	+0.8%	\$132	\$127	+4.0%	
Sold Price / List Price	98.4%	97.9%	+0.4%	97.8%	98.4%	-0.7%	
DOM	29	28	+3.6%	44	37	+17.6%	



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# **April 2020**

		•		
This N	Month	Year-t	o-Date	
Sales	DOM	Sales	DOM	
2	31	13	49	
1	1	13	84	
5	37	21	51	
15	67	32	68	
8	54	21	77	
7	25	16	61	
2	148	9	146	
4	107	6	77	
		3	94	
1	15	3	25	
1	19	5	59	
		1	95	
		1	77	
		2	46	
		2	131	
46	57	148	71	
	Sales  2 1 5 15 8 7 2 4 1 1	2 31 1 1 1 5 37 15 67 8 54 7 25 2 148 4 107 1 1 15 1 19 	Sales         DOM         Sales           2         31         13           1         1         13           5         37         21           15         67         32           8         54         21           7         25         16           2         148         9           4         107         6             3           1         15         3           1         19         5            1             1             2             2             2             2             2             2             2              2             2                  2	

#### **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Apr 2020		Apr 2019	Change	2020	2019	Change
Single Family Sales	32	37	-13.5%	136	130	+4.6%
Condo/TH Sales	2			12		
Total Sales	34	37	-8.1%	148	130	+13.8%
Sales Volume	\$10,065,500	\$12,026,900	-16.3%	\$45,776,946	\$40,128,530	+14.1%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$304,582	\$331,851	-8.2%	\$319,436	\$313,532	+1.9%
List Price/SqFt	\$134	\$144	-6.8%	\$136	\$134	+1.7%
Sold Price	\$296,044	\$325,051	-8.9%	\$309,304	\$308,681	+0.2%
Sold Price/SqFt	\$130	\$141	-7.4%	\$132	\$132	+0.4%
Sold Price / List Price	97.6%	98.1%	-0.5%	97.4%	98.5%	-1.1%
DOM	56	67	-16.6%	70	58	+20.7%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$286,000	\$295,000	-3.1%	\$288,000	\$285,000	+1.1%
List Price/SqFt	\$129	\$136	-4.9%	\$129	\$126	+1.7%
Sold Price	\$282,750	\$285,000	-0.8%	\$284,000	\$281,850	+0.8%
Sold Price/SqFt	\$128	\$134	-4.8%	\$128	\$125	+2.3%
Sold Price / List Price	98.7%	98.7%	+0.0%	98.3%	98.9%	-0.6%
DOM	27	33	-19.7%	40	36	+11.1%



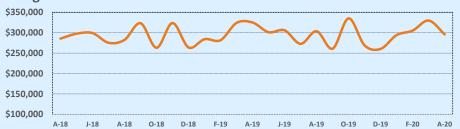
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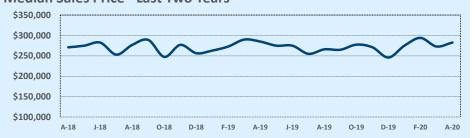


# **April 2020**

		<u> </u>		
This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
1	43	3	107	
2	11	13	46	
7	29	26	55	
11	86	48	73	
8	43	26	76	
2	54	15	93	
1	83	6	47	
1	117	4	55	
		4	89	
1	26	1	26	
		2	125	
34	56	148	70	
	Sales  1 2 7 11 8 2 1 1 1 1 1	1 43 2 11 7 29 11 86 8 43 2 54 1 83 1 117 1 26	Sales         DOM         Sales           1         43         3           2         11         13           7         29         26           11         86         48           8         43         26           2         54         15           1         83         6           1         117         4                  4           1         26         1                  2             2	

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	51	52	-1.9%	205	197	+4.1%
Condo/TH Sales						
Total Sales	51	52	-1.9%	205	197	+4.1%
Sales Volume	\$9,534,627	\$9,010,194	+5.8%	\$38,536,307	\$33,367,712	+15.5%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$187,878	\$175,921	+6.8%	\$190,847	\$172,041	+10.9%
List Price/SqFt	\$110	\$113	-2.5%	\$111	\$106	+4.6%
Sold Price	\$186,953	\$173,273	+7.9%	\$187,982	\$169,379	+11.0%
Sold Price/SqFt	\$109	\$111	-1.4%	\$109	\$104	+4.7%
Sold Price / List Price	99.6%	98.6%	+1.1%	98.6%	98.4%	+0.2%
DOM	41	38	+7.7%	58	48	+21.5%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$184,900	\$173,700	+6.4%	\$184,300	\$169,900	+8.5%
List Price/SqFt	\$111	\$119	-6.8%	\$110	\$108	+1.5%
Sold Price	\$185,000	\$172,000	+7.6%	\$180,000	\$170,000	+5.9%
Sold Price/SqFt	\$112	\$115	-2.5%	\$109	\$107	+1.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.6%	100.0%	-0.4%
DOM	19	34	-43.3%	33	33	

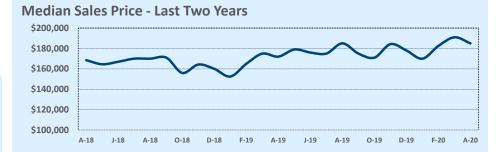


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		•		
This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
8	27	37	48	
27	27	95	47	
13	58	50	69	
3	138	20	85	
		3	150	
51	41	205	58	
	Sales  8 27 13 3	8 27 27 27 13 58 3 138	Sales         DOM         Sales           8         27         37           27         27         95           13         58         50           3         138         20             3   <	





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	34	33	+3.0%	117	130	-10.0%
Condo/TH Sales	7			32		
Total Sales	41	33	+24.2%	149	130	+14.6%
Sales Volume	\$8,731,328	\$6,766,550	+29.0%	\$30,125,575	\$25,816,825	+16.7%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$215,280	\$204,718	+5.2%	\$205,688	\$201,153	+2.3%
List Price/SqFt	\$122	\$112	+8.8%	\$122	\$115	+5.7%
Sold Price	\$212,959	\$205,047	+3.9%	\$202,185	\$198,591	+1.8%
Sold Price/SqFt	\$121	\$113	+7.1%	\$120	\$114	+5.3%
Sold Price / List Price	98.7%	100.4%	-1.7%	98.3%	98.7%	-0.5%
DOM	36	48	-24.6%	46	52	-12.1%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$208,900	\$189,900	+10.0%	\$195,000	\$187,250	+4.1%
List Price/SqFt	\$126	\$115	+9.7%	\$121	\$115	+5.5%
Sold Price	\$207,000	\$187,500	+10.4%	\$195,000	\$181,751	+7.3%
Sold Price/SqFt	\$126	\$115	+9.3%	\$120	\$113	+5.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.3%	99.1%	+0.2%
DOM	24	24		28	35	-18.8%



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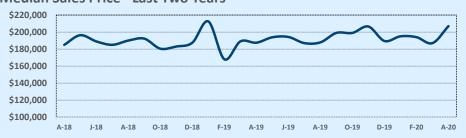


# **April 2020**

,			•	
Drice Bange	This N	∕lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	108	14	96
\$150,000- \$199,999	17	31	70	36
\$200,000- \$249,999	13	33	42	46
\$250,000- \$299,999	7	33	18	38
\$300,000- \$349,999	1	20	2	63
\$350,000- \$399,999				
\$400,000- \$449,999			1	18
\$450,000- \$499,999				
\$500,000- \$549,999	1	66	2	114
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	41	36	149	46

## **Average Sales Price - Last Two Years**



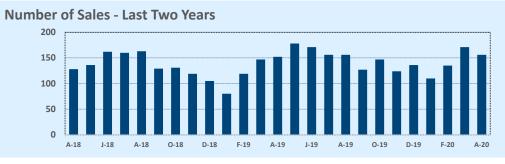


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	153	152	+0.7%	561	498	+12.7%
Condo/TH Sales	3			11		
Total Sales	156	152	+2.6%	572	498	+14.9%
Sales Volume	\$35,210,358	\$31,261,220	+12.6%	\$128,125,399	\$102,445,861	+25.1%

Avorago		This Month	_	Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$228,689	\$208,860	+9.5%	\$227,372	\$208,836	+8.9%
List Price/SqFt	\$115	\$110	+4.7%	\$114	\$108	+6.0%
Sold Price	\$225,707	\$205,666	+9.7%	\$223,995	\$205,715	+8.9%
Sold Price/SqFt	\$114	\$108	+4.9%	\$113	\$106	+6.1%
Sold Price / List Price	98.8%	98.7%	+0.1%	98.7%	98.7%	+0.1%
DOM	58	65	-10.2%	66	71	-7.3%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$219,950	\$204,843	+7.4%	\$216,950	\$200,000	+8.5%
List Price/SqFt	\$114	\$109	+4.6%	\$113	\$108	+4.7%
Sold Price	\$219,900	\$204,950	+7.3%	\$215,150	\$200,000	+7.6%
Sold Price/SqFt	\$112	\$108	+3.7%	\$110	\$106	+4.0%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.6%	+0.3%
DOM	44	39	+14.3%	49	43	+12.8%



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# **April 2020**

			<u> </u>		
Price Range	This N	Month	Year-to	o-Date	
File Railge	Sales	DOM	Sales	DOM	
\$149,999 or under	9	72	37	50	
\$150,000- \$199,999	53	46	180	50	
\$200,000- \$249,999	44	46	204	64	
\$250,000- \$299,999	34	78	100	84	
\$300,000- \$349,999	10	95	29	96	
\$350,000- \$399,999	5	81	17	108	
\$400,000- \$449,999	1	1	4	84	
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M			1	165	
\$2M - \$2.99M					
\$3M+					
Totals	156	58	572	66	

## **Average Sales Price - Last Two Years**

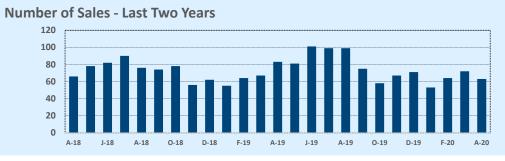




Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	60	83	-27.7%	240	269	-10.8%
Condo/TH Sales	3			12		
Total Sales	63	83	-24.1%	252	269	-6.3%
Sales Volume	\$12,930,240	\$17,849,836	-27.6%	\$52,939,982	\$56,171,777	-5.8%

Average		This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change	
List Price	\$207,870	\$217,591	-4.5%	\$212,594	\$211,652	+0.4%	
List Price/SqFt	\$115	\$116	-1.1%	\$117	\$114	+2.8%	
Sold Price	\$205,242	\$215,058	-4.6%	\$210,079	\$208,817	+0.6%	
Sold Price/SqFt	\$113	\$115	-1.3%	\$116	\$113	+2.8%	
Sold Price / List Price	98.7%	98.9%	-0.2%	98.6%	98.7%	-0.0%	
DOM	41	61	-33.1%	54	56	-4.1%	

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$209,000	\$215,000	-2.8%	\$215,000	\$210,000	+2.4%
List Price/SqFt	\$115	\$116	-0.9%	\$118	\$112	+4.6%
Sold Price	\$206,500	\$215,000	-4.0%	\$214,950	\$206,500	+4.1%
Sold Price/SqFt	\$115	\$113	+1.5%	\$116	\$111	+5.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.8%	+0.2%
DOM	23	32	-28.1%	34	32	+6.3%



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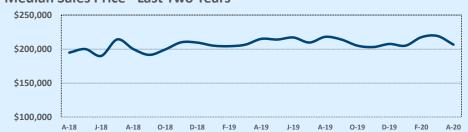


**April 2020** 

	This B	A a sakla	Year-to-Date		
Price Range	Inisi	Month	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	8	42	24	54	
\$150,000- \$199,999	19	39	70	46	
\$200,000- \$249,999	27	45	115	57	
\$250,000- \$299,999	9	28	38	60	
\$300,000- \$349,999			5	35	
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	63	41	252	54	







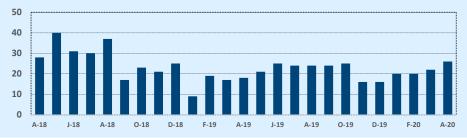
## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	26	18	+44.4%	79	63	+25.4%
Condo/TH Sales				9		
Total Sales	26	18	+44.4%	88	63	+39.7%
Sales Volume	\$12,167,570	\$6,912,000	+76.0%	\$34,069,266	\$23,560,749	+44.6%

Avorago	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$477,902	\$388,494	+23.0%	\$395,626	\$381,628	+3.7%
List Price/SqFt	\$150	\$142	+5.8%	\$146	\$138	+5.8%
Sold Price	\$467,983	\$384,000	+21.9%	\$387,151	\$373,980	+3.5%
Sold Price/SqFt	\$148	\$141	+5.0%	\$143	\$135	+5.8%
Sold Price / List Price	98.3%	99.0%	-0.7%	98.0%	98.0%	-0.0%
DOM	39	71	-45.4%	61	65	-5.6%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$428,500	\$417,450	+2.6%	\$384,950	\$383,900	+0.3%
List Price/SqFt	\$149	\$144	+3.5%	\$147	\$137	+7.4%
Sold Price	\$414,250	\$414,950	-0.2%	\$378,875	\$375,750	+0.8%
Sold Price/SqFt	\$148	\$142	+4.5%	\$145	\$136	+6.5%
Sold Price / List Price	98.5%	99.5%	-1.0%	98.4%	98.8%	-0.5%
DOM	30	40	-26.3%	45	45	

#### **Number of Sales - Last Two Years**



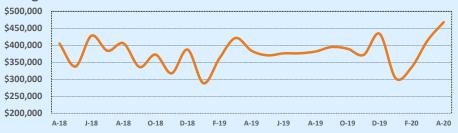
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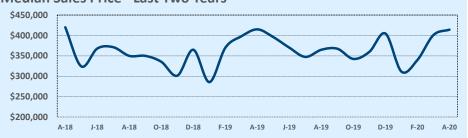


# **April 2020**

	Thic N	<b>Month</b>	Year-to-Date		
Price Range		vionui			
	Sales	DOM	Sales	DOM	
\$149,999 or under			3	51	
\$150,000- \$199,999			2	25	
\$200,000- \$249,999			6	68	
\$250,000- \$299,999	1	10	8	46	
\$300,000- \$349,999	4	61	15	61	
\$350,000- \$399,999	5	44	20	78	
\$400,000- \$449,999	5	31	11	52	
\$450,000- \$499,999	3	14	10	73	
\$500,000- \$549,999	2	32	4	39	
\$550,000- \$599,999	3	27	5	37	
\$600,000- \$699,999			1	117	
\$700,000- \$799,999	2	80	2	80	
\$800,000- \$899,999					
\$900,000- \$999,999	1	32	1	32	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	26	39	88	61	

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	69	72	-4.2%	200	226	-11.5%
Condo/TH Sales	2			11		
Total Sales	71	72	-1.4%	211	226	-6.6%
Sales Volume	\$17,644,672	\$18,347,779	-3.8%	\$52,376,009	\$57,928,859	-9.6%

Average	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$252,680	\$261,790	-3.5%	\$252,450	\$262,469	-3.8%
List Price/SqFt	\$125	\$123	+2.2%	\$125	\$123	+0.9%
Sold Price	\$248,517	\$254,830	-2.5%	\$248,228	\$256,322	-3.2%
Sold Price/SqFt	\$123	\$120	+2.6%	\$123	\$121	+1.3%
Sold Price / List Price	98.6%	98.1%	+0.5%	98.4%	98.0%	+0.4%
DOM	43	51	-14.4%	53	62	-14.9%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$245,000	\$232,000	+5.6%	\$238,000	\$234,500	+1.5%
List Price/SqFt	\$124	\$121	+2.3%	\$123	\$121	+1.7%
Sold Price	\$245,000	\$228,000	+7.5%	\$235,000	\$229,000	+2.6%
Sold Price/SqFt	\$124	\$117	+6.1%	\$123	\$117	+4.8%
Sold Price / List Price	99.2%	99.5%	-0.3%	98.9%	98.9%	+0.0%
DOM	23	29	-19.3%	27	35	-21.7%



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# **April 2020**

This A				
Inisi	<b>Month</b>	Year-to-Date		
Sales	DOM	Sales	DOM	
3	55	10	49	
8	44	33	38	
28	33	82	45	
21	56	50	56	
7	37	21	53	
4	52	11	85	
		1	240	
		1	23	
		2	308	
71	43	211	53	
	Sales  3 8 28 21 7 4	Sales         DOM           3         55           8         44           28         33           21         56           7         37           4         52  <	Sales         DOM         Sales           3         55         10           8         44         33           28         33         82           21         56         50           7         37         21           4         52         11                  1             1             2	

## **Average Sales Price - Last Two Years**



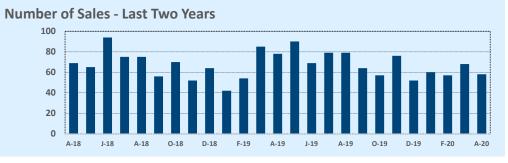


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	58	78	-25.6%	231	259	-10.8%
Condo/TH Sales				12		
Total Sales	58	78	-25.6%	243	259	-6.2%
Sales Volume	\$11,331,673	\$14,642,038	-22.6%	\$44,881,785	\$46,937,074	-4.4%

Average	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$195,929	\$188,887	+3.7%	\$186,867	\$182,774	+2.2%
List Price/SqFt	\$118	\$109	+8.4%	\$119	\$110	+7.8%
Sold Price	\$195,374	\$187,718	+4.1%	\$184,699	\$181,224	+1.9%
Sold Price/SqFt	\$118	\$108	+8.9%	\$118	\$110	+7.3%
Sold Price / List Price	99.8%	99.5%	+0.3%	98.8%	99.2%	-0.5%
DOM	44	52	-14.0%	53	48	+11.7%

Median	This Month			Year-to-Date		
Median	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$197,000	\$184,750	+6.6%	\$185,000	\$179,900	+2.8%
List Price/SqFt	\$119	\$111	+6.8%	\$120	\$111	+8.0%
Sold Price	\$195,000	\$184,500	+5.7%	\$183,500	\$180,000	+1.9%
Sold Price/SqFt	\$119	\$111	+7.6%	\$118	\$111	+6.6%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	28	29	-1.8%	36	32	+12.5%



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## **April 2020**

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Price Range	This N	Month	Year-t	o-Date	
Price Kange	Sales	DOM	Sales	DOM	
\$149,999 or under	4	29	44	49	
\$150,000- \$199,999	27	42	121	53	
\$200,000- \$249,999	26	49	71	54	
\$250,000- \$299,999	1	57	4	41	
\$300,000- \$349,999			2	125	
\$350,000- \$399,999					
\$400,000- \$449,999			1	26	
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	58	44	243	53	

## **Average Sales Price - Last Two Years**



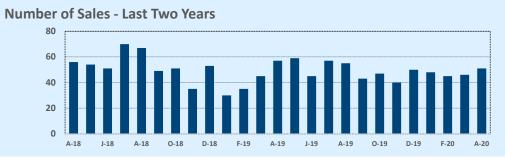


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	50	57	-12.3%	186	167	+11.4%
Condo/TH Sales	1			4		
Total Sales	51	57	-10.5%	190	167	+13.8%
Sales Volume	\$11,177,050	\$12,257,150	-8.8%	\$40,485,544	\$35,642,578	+13.6%

Averege	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$222,626	\$217,842	+2.2%	\$216,560	\$216,091	+0.2%
List Price/SqFt	\$108	\$105	+3.0%	\$106	\$103	+2.2%
Sold Price	\$219,158	\$215,038	+1.9%	\$213,082	\$213,429	-0.2%
Sold Price/SqFt	\$106	\$103	+3.0%	\$104	\$102	+1.8%
Sold Price / List Price	98.5%	98.7%	-0.1%	98.4%	98.8%	-0.5%
DOM	46	51	-9.4%	59	53	+12.0%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$209,900	\$189,000	+11.1%	\$205,000	\$195,000	+5.1%
List Price/SqFt	\$109	\$101	+7.9%	\$105	\$101	+3.9%
Sold Price	\$205,000	\$192,000	+6.8%	\$203,500	\$193,000	+5.4%
Sold Price/SqFt	\$109	\$100	+8.7%	\$105	\$100	+5.1%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.7%	+0.3%
DOM	27	29	-6.9%	37	33	+12.1%



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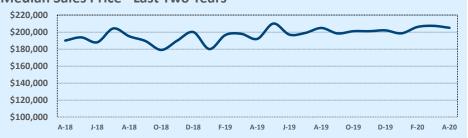


## **April 2020**

Dries Dange	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	13	12	46
\$150,000- \$199,999	19	38	76	56
\$200,000- \$249,999	20	47	64	55
\$250,000- \$299,999	5	90	23	84
\$300,000- \$349,999	2	16	10	36
\$350,000- \$399,999	3	54	5	124
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	51	46	190	59



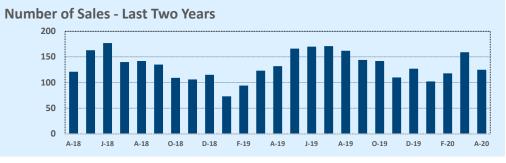




Listings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	125	132	-5.3%	504	422	+19.4%
Condo/TH Sales						
Total Sales	125	132	-5.3%	504	422	+19.4%
Sales Volume	\$36,270,651	\$36,041,397	+0.6%	\$141,485,140	\$115,247,214	+22.8%

Амачаста	This Month			Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$294,278	\$276,965	+6.3%	\$284,873	\$277,717	+2.6%
List Price/SqFt	\$119	\$117	+1.6%	\$120	\$116	+4.1%
Sold Price	\$290,165	\$273,041	+6.3%	\$280,724	\$273,098	+2.8%
Sold Price/SqFt	\$118	\$116	+1.5%	\$119	\$114	+4.3%
Sold Price / List Price	98.7%	98.8%	-0.1%	98.6%	98.6%	+0.0%
DOM	64	71	-10.1%	73	79	-7.2%

Median	This Month			Year-to-Date		
iviedian	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$270,000	\$254,995	+5.9%	\$264,888	\$262,949	+0.7%
List Price/SqFt	\$116	\$116	+0.1%	\$115	\$113	+1.9%
Sold Price	\$270,000	\$252,500	+6.9%	\$260,000	\$258,000	+0.8%
Sold Price/SqFt	\$115	\$116	-0.4%	\$114	\$112	+1.4%
Sold Price / List Price	99.2%	99.1%	+0.1%	99.3%	99.0%	+0.3%
DOM	38	46	-16.5%	54	50	+8.0%

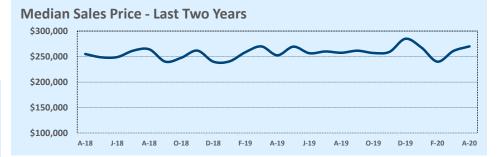


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	This N	<b>Month</b>	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under			3	41	
\$150,000- \$199,999	6	61	49	60	
\$200,000- \$249,999	41	47	168	60	
\$250,000- \$299,999	32	72	119	82	
\$300,000- \$349,999	17	60	67	86	
\$350,000- \$399,999	14	106	49	96	
\$400,000- \$449,999	8	41	29	78	
\$450,000- \$499,999	5	59	10	72	
\$500,000- \$549,999	2	138	7	84	
\$550,000- \$599,999			3	4	
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	125	64	504	73	



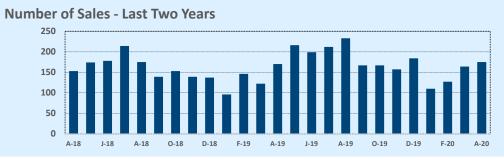


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	175	170	+2.9%	573	534	+7.3%
Condo/TH Sales				3		
Total Sales	175	170	+2.9%	576	534	+7.9%
Sales Volume	\$44,467,461	\$41,250,794	+7.8%	\$146,661,157	\$129,443,365	+13.3%

Average		This Month	<del>-</del>	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$256,712	\$245,376	+4.6%	\$257,249	\$246,492	+4.4%
List Price/SqFt	\$125	\$117	+6.3%	\$123	\$118	+4.5%
Sold Price	\$254,100	\$242,652	+4.7%	\$254,620	\$242,403	+5.0%
Sold Price/SqFt	\$124	\$116	+6.4%	\$122	\$116	+5.1%
Sold Price / List Price	99.0%	99.0%	+0.1%	99.0%	98.4%	+0.6%
DOM	62	57	+8.2%	62	65	-4.3%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$249,990	\$238,753	+4.7%	\$247,500	\$239,950	+3.1%
List Price/SqFt	\$128	\$115	+10.9%	\$126	\$119	+5.6%
Sold Price	\$247,899	\$235,840	+5.1%	\$245,000	\$236,740	+3.5%
Sold Price/SqFt	\$126	\$114	+10.0%	\$124	\$117	+6.4%
Sold Price / List Price	99.7%	100.0%	-0.3%	100.0%	99.3%	+0.7%
DOM	41	36	+15.5%	45	43	+5.9%



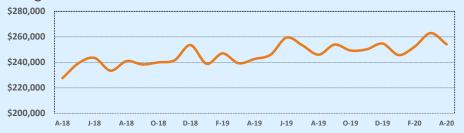
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# **April 2020**

		•		
This N	Month	Year-t	o-Date	
Sales	DOM	Sales	DOM	
		4	29	
21	35	78	43	
69	50	228	55	
55	75	168	72	
20	83	55	87	
8	80	28	76	
2	108	10	55	
		4	64	
		1	4	
175	62	576	62	
	Sales 21 69 55 20 8 2	21 35 69 50 55 75 20 83 8 80 2 108	Sales         DOM         Sales             4           21         35         78           69         50         228           55         75         168           20         83         55           8         80         28           2         108         10             4             1   <	

## **Average Sales Price - Last Two Years**



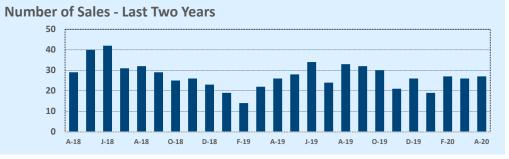


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	27	26	+3.8%	96	81	+18.5%
Condo/TH Sales				3		
Total Sales	27	26	+3.8%	99	81	+22.2%
Sales Volume	\$12,753,400	\$10,885,050	+17.2%	\$45,489,131	\$33,897,352	+34.2%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$476,316	\$429,168	+11.0%	\$469,304	\$429,227	+9.3%
List Price/SqFt	\$145	\$144	+0.8%	\$147	\$140	+4.9%
Sold Price	\$472,348	\$418,656	+12.8%	\$459,486	\$418,486	+9.8%
Sold Price/SqFt	\$144	\$141	+2.3%	\$144	\$137	+5.2%
Sold Price / List Price	99.1%	98.0%	+1.2%	98.1%	97.8%	+0.2%
DOM	63	87	-27.0%	88	83	+6.3%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$429,900	\$404,200	+6.4%	\$399,000	\$393,500	+1.4%
List Price/SqFt	\$142	\$139	+2.5%	\$135	\$133	+1.6%
Sold Price	\$425,000	\$397,000	+7.1%	\$383,500	\$387,720	-1.1%
Sold Price/SqFt	\$140	\$137	+2.2%	\$130	\$132	-1.5%
Sold Price / List Price	98.7%	98.1%	+0.7%	98.4%	98.8%	-0.4%
DOM	37	56	-33.3%	55	60	-8.3%



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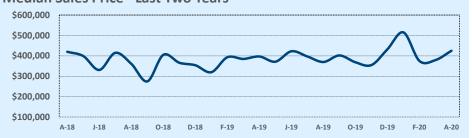


## **April 2020**

		•		
This N	Month	Year-t	o-Date	
Sales	DOM	Sales	DOM	
		1	21	
		2	72	
8	83	28	74	
3	19	12	53	
2	23	8	90	
1	21	10	80	
4	60	6	79	
		5	135	
2	35	7	97	
2	29	4	77	
3	38	6	176	
1	382	5	120	
1	64	2	49	
		3	150	
27	63	99	88	
	Sales		Sales         DOM         Sales                  1             2           8         83         28           3         19         12           2         23         8           1         21         10           4         60         6             5           2         35         7           2         29         4           3         38         6           1         382         5           1         64         2             3             3	

## **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	11	11		49	33	+48.5%
Condo/TH Sales				1		
Total Sales	11	11		50	33	+51.5%
Sales Volume	\$5,604,500	\$5,766,261	-2.8%	\$25,881,255	\$15,156,861	+70.8%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$521,591	\$537,387	-2.9%	\$531,692	\$469,684	+13.2%
List Price/SqFt	\$158	\$153	+3.0%	\$159	\$143	+11.5%
Sold Price	\$509,500	\$524,206	-2.8%	\$517,625	\$459,299	+12.7%
Sold Price/SqFt	\$154	\$150	+2.9%	\$155	\$140	+11.1%
Sold Price / List Price	97.7%	98.1%	-0.4%	97.8%	98.1%	-0.3%
DOM	64	103	-38.4%	93	115	-19.0%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$449,999	\$475,000	-5.3%	\$444,339	\$429,900	+3.4%
List Price/SqFt	\$152	\$134	+13.3%	\$149	\$127	+16.7%
Sold Price	\$450,000	\$450,000		\$437,500	\$417,500	+4.8%
Sold Price/SqFt	\$152	\$126	+21.0%	\$145	\$125	+16.1%
Sold Price / List Price	97.3%	98.7%	-1.5%	97.9%	98.4%	-0.5%
DOM	34	79	-57.0%	73	79	-7.6%



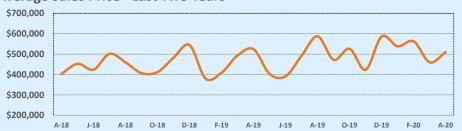
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**April 2020** 

,			•	
Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			3	109
\$300,000- \$349,999	1	124	5	78
\$350,000- \$399,999	3	75	9	108
\$400,000- \$449,999	1	69	10	70
\$450,000- \$499,999	1	22	4	107
\$500,000- \$549,999	1	158	4	89
\$550,000- \$599,999			1	17
\$600,000- \$699,999	3	25	6	57
\$700,000- \$799,999			4	192
\$800,000- \$899,999				
\$900,000- \$999,999	1	27	2	25
\$1M - \$1.99M			2	146
\$2M - \$2.99M				
\$3M+				
Totals	11	64	50	93







## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Apr 2020		Apr 2019	Change	2020	2019	Change
Single Family Sales	10	11	-9.1%	41	43	-4.7%
Condo/TH Sales				2		
Total Sales	10	11	-9.1%	43	43	
Sales Volume	\$5,267,900	\$6,989,000	-24.6%	\$27,131,010	\$26,922,750	+0.8%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$537,870	\$666,472	-19.3%	\$653,320	\$676,057	-3.4%
List Price/SqFt	\$182	\$179	+1.7%	\$190	\$181	+4.9%
Sold Price	\$526,790	\$635,364	-17.1%	\$630,954	\$626,110	+0.8%
Sold Price/SqFt	\$179	\$172	+4.0%	\$184	\$170	+8.0%
Sold Price / List Price	98.0%	96.6%	+1.5%	97.1%	94.8%	+2.4%
DOM	67	102	-34.7%	119	140	-14.7%

Median	This Month			Year-to-Date		
iviculati	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$512,400	\$584,900	-12.4%	\$649,789	\$569,999	+14.0%
List Price/SqFt	\$183	\$167	+9.1%	\$191	\$174	+9.8%
Sold Price	\$507,450	\$575,000	-11.7%	\$620,020	\$535,000	+15.9%
Sold Price/SqFt	\$179	\$162	+10.6%	\$185	\$168	+10.4%
Sold Price / List Price	98.0%	97.4%	+0.6%	98.0%	96.5%	+1.6%
DOM	43	70	-38.6%	67	119	-43.7%

# Number of Sales - Last Two Years 25 20 15 10 5 0 A-18 J-18 A-18 O-18 D-18 F-19 A-19 J-19 O-19 D-19 F-20 A-20

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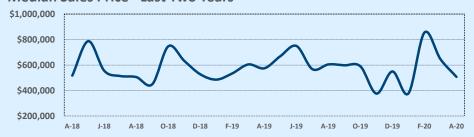


## **April 2020**

		•		
This N	<b>Month</b>	Year-t	o-Date	
Sales	DOM	Sales	DOM	
		1	51	
		1	207	
		3	208	
1	20	2	24	
2	51	3	41	
1	17	4	90	
3	109	4	98	
		2	70	
1	151	8	173	
2	26	6	84	
		1	61	
		3	216	
		5	114	
10	67	43	119	
	Sales 1 2 1 3 1 2	1 20 26	Sales     DOM     Sales         1              1         1         3            1     17     4       3     109     4         2       1     151     8       2     26     6         1         3         5 </th	

## **Average Sales Price - Last Two Years**

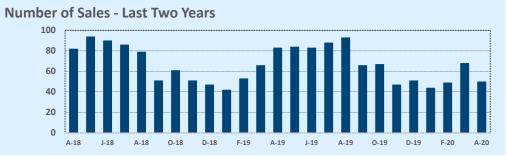




Listings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	50	83	-39.8%	210	244	-13.9%
Condo/TH Sales				1		
Total Sales	50	83	-39.8%	211	244	-13.5%
Sales Volume	\$20,888,617	\$31,788,424	-34.3%	\$79,914,592	\$92,079,053	-13.2%

Average		This Month		Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$427,509	\$390,674	+9.4%	\$387,954	\$386,129	+0.5%
List Price/SqFt	\$133	\$130	+2.7%	\$130	\$132	-1.8%
Sold Price	\$417,772	\$382,993	+9.1%	\$378,742	\$377,373	+0.4%
Sold Price/SqFt	\$130	\$127	+2.3%	\$127	\$129	-1.8%
Sold Price / List Price	98.1%	98.4%	-0.3%	98.0%	98.0%	-0.0%
DOM	59	75	-20.8%	76	79	-3.7%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$397,000	\$365,000	+8.8%	\$352,000	\$339,495	+3.7%
List Price/SqFt	\$125	\$128	-1.8%	\$124	\$127	-1.7%
Sold Price	\$386,250	\$361,000	+7.0%	\$343,500	\$332,250	+3.4%
Sold Price/SqFt	\$124	\$127	-1.9%	\$123	\$125	-1.1%
Sold Price / List Price	98.6%	98.8%	-0.2%	98.6%	98.4%	+0.2%
DOM	30	35	-15.7%	50	50	+1.0%

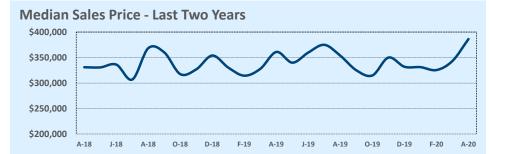


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		<u> </u>		
This N	/lonth	Year-to	o-Date	
Sales	DOM	Sales	DOM	
3	160	14	81	
8	78	52	70	
9	56	44	70	
8	50	32	71	
7	42	29	85	
4	36	17	96	
3	31	7	53	
2	19	3	19	
2	31	4	34	
3	86	6	140	
1	77	1	77	
		1	254	
		1	146	
50	59	211	76	
	Sales 3 8 9 8 7 4 3 2 2 3 1		Sales         DOM         Sales  1	



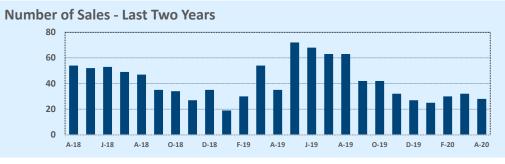


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Apr 2020		Change	2020	2019	Change
Single Family Sales	28	35	-20.0%	115	138	-16.7%
Condo/TH Sales						
Total Sales	28	35	-20.0%	115	138	-16.7%
Sales Volume	\$9,161,600	\$10,809,074	-15.2%	\$36,286,438	\$41,622,985	-12.8%

Аменес		This Month		Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$330,148	\$312,806	+5.5%	\$320,061	\$307,322	+4.1%
List Price/SqFt	\$127	\$123	+3.1%	\$125	\$119	+4.6%
Sold Price	\$327,200	\$308,831	+5.9%	\$315,534	\$301,616	+4.6%
Sold Price/SqFt	\$126	\$122	+3.6%	\$123	\$117	+5.0%
Sold Price / List Price	99.2%	98.9%	+0.3%	98.7%	98.3%	+0.3%
DOM	49	69	-28.2%	66	77	-14.4%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$302,400	\$299,900	+0.8%	\$288,000	\$286,450	+0.5%
List Price/SqFt	\$128	\$122	+5.7%	\$126	\$120	+4.8%
Sold Price	\$296,500	\$305,000	-2.8%	\$285,000	\$281,000	+1.4%
Sold Price/SqFt	\$127	\$122	+4.6%	\$123	\$119	+3.7%
Sold Price / List Price	99.9%	99.7%	+0.2%	98.9%	98.8%	+0.1%
DOM	30	48	-38.5%	38	57	-32.7%



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# **April 2020**

	This N	/lonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
4440,000		= 4			
\$149,999 or under					
\$150,000- \$199,999	1	38	1	38	
\$200,000- \$249,999	3	12	27	71	
\$250,000- \$299,999	10	37	39	63	
\$300,000- \$349,999	8	30	22	51	
\$350,000- \$399,999			4	21	
\$400,000- \$449,999	1	32	11	80	
\$450,000- \$499,999	2	76	5	62	
\$500,000- \$549,999	2	240	2	240	
\$550,000- \$599,999			2	103	
\$600,000- \$699,999	1	29	2	44	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	28	49	115	66	

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	56	82	-31.7%	227	253	-10.3%
Condo/TH Sales				4		
Total Sales	56	82	-31.7%	231	253	-8.7%
Sales Volume	\$22,982,209	\$32,098,662	-28.4%	\$90,171,143	\$93,813,188	-3.9%

Average		This Month	_	Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$419,681	\$397,530	+5.6%	\$399,231	\$378,117	+5.6%
List Price/SqFt	\$143	\$138	+4.2%	\$140	\$134	+4.9%
Sold Price	\$410,397	\$391,447	+4.8%	\$390,351	\$370,803	+5.3%
Sold Price/SqFt	\$140	\$136	+3.5%	\$137	\$131	+4.4%
Sold Price / List Price	98.1%	98.6%	-0.6%	97.9%	98.3%	-0.4%
DOM	93	70	+34.0%	89	88	+1.0%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$406,000	\$366,200	+10.9%	\$375,000	\$359,900	+4.2%
List Price/SqFt	\$140	\$136	+2.6%	\$138	\$134	+3.0%
Sold Price	\$394,000	\$360,000	+9.4%	\$365,132	\$353,500	+3.3%
Sold Price/SqFt	\$136	\$136	+0.1%	\$136	\$132	+3.1%
Sold Price / List Price	98.9%	98.9%	+0.0%	98.7%	98.5%	+0.2%
DOM	52	46	+13.2%	57	56	+1.8%



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# **April 2020**

	This N	/lonth	Vear-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	Jaies 	DOIVI	1	137
			_	
\$150,000- \$199,999			2	63
\$200,000- \$249,999	5	98	21	63
\$250,000- \$299,999	7	35	44	67
\$300,000- \$349,999	6	87	36	82
\$350,000- \$399,999	13	78	40	85
\$400,000- \$449,999	12	132	33	103
\$450,000- \$499,999	3	75	17	108
\$500,000- \$549,999	1	12	8	62
\$550,000- \$599,999	1	152	7	160
\$600,000- \$699,999	5	144	14	138
\$700,000- \$799,999	2	94	4	184
\$800,000- \$899,999	1	76	2	83
\$900,000- \$999,999			1	29
\$1M - \$1.99M			1	16
\$2M - \$2.99M				
\$3M+				
Totals	56	93	231	89

# **Average Sales Price - Last Two Years**



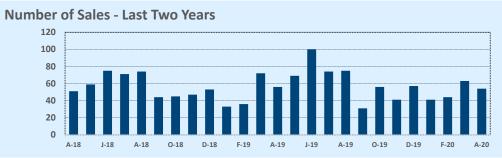


## **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	54	56	-3.6%	202	197	+2.5%
Condo/TH Sales						
Total Sales	54	56	-3.6%	202	197	+2.5%
Sales Volume	\$18,447,370	\$18,067,976	+2.1%	\$69,195,429	\$66,334,286	+4.3%

Average		This Month		Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$344,402	\$330,111	+4.3%	\$346,693	\$344,270	+0.7%
List Price/SqFt	\$129	\$128	+0.7%	\$131	\$131	+0.5%
Sold Price	\$341,618	\$322,642	+5.9%	\$342,552	\$336,722	+1.7%
Sold Price/SqFt	\$128	\$125	+2.5%	\$130	\$128	+1.4%
Sold Price / List Price	99.4%	98.0%	+1.5%	99.0%	98.1%	+0.9%
DOM	72	85	-15.2%	87	84	+3.2%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$315,780	\$303,500	+4.0%	\$299,995	\$306,499	-2.1%
List Price/SqFt	\$122	\$117	+4.1%	\$126	\$123	+2.1%
Sold Price	\$317,500	\$301,500	+5.3%	\$302,950	\$303,000	-0.0%
Sold Price/SqFt	\$121	\$117	+3.5%	\$124	\$121	+2.2%
Sold Price / List Price	100.0%	98.9%	+1.2%	99.3%	98.6%	+0.6%
DOM	39	62	-36.6%	61	65	-6.2%



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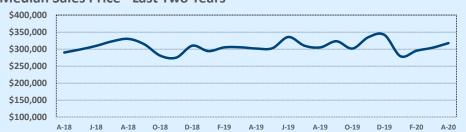


# **April 2020**

		•		
This N	/lonth	Year-t	o-Date	
Sales	DOM	Sales	DOM	
		1	269	
7	63	38	56	
13	71	58	79	
13	46	37	85	
7	77	20	112	
7	75	16	86	
4	170	11	168	
1	1	8	118	
2	87	4	65	
		5	135	
		3	16	
		1	2	
54	72	202	87	
	Sales 7 13 13 7 7 4 1 2		Sales         DOM         Sales                  1           7         63         38           13         71         58           13         46         37           7         77         20           7         75         16           4         170         11           1         1         8           2         87         4             5             3                  1             1                  1	

# Average Sales Price - Last Two Years

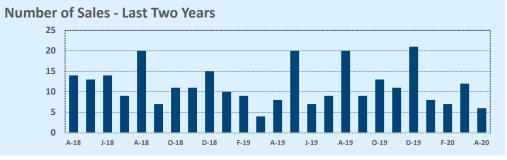




Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	6	8	-25.0%	33	31	+6.5%
Condo/TH Sales						
Total Sales	6	8	-25.0%	33	31	+6.5%
Sales Volume	\$2,845,000	\$4,046,000	-29.7%	\$18,685,872	\$12,542,140	+49.0%

Average		This Month	_	Year-to-Date		
Average	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$483,207	\$517,838	-6.7%	\$589,867	\$414,178	+42.4%
List Price/SqFt	\$171	\$162	+5.6%	\$163	\$139	+17.0%
Sold Price	\$474,167	\$505,750	-6.2%	\$566,239	\$404,585	+40.0%
Sold Price/SqFt	\$168	\$158	+5.8%	\$157	\$136	+15.7%
Sold Price / List Price	97.9%	97.6%	+0.3%	97.0%	97.9%	-0.9%
DOM	63	74	-14.7%	101	76	+32.4%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$494,950	\$482,000	+2.7%	\$575,000	\$419,000	+37.2%
List Price/SqFt	\$172	\$158	+9.2%	\$163	\$138	+18.1%
Sold Price	\$477,500	\$474,250	+0.7%	\$577,000	\$405,000	+42.5%
Sold Price/SqFt	\$173	\$152	+13.7%	\$157	\$134	+17.2%
Sold Price / List Price	97.9%	98.0%	-0.1%	98.3%	98.2%	+0.1%
DOM	21	31	-32.8%	60	55	+9.1%



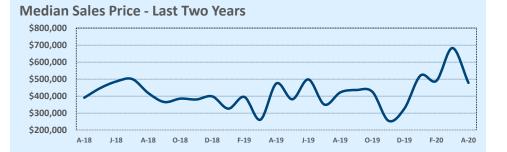
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\$200,000

		<u> </u>		
This P	Month	Year-to	o-Date	
Sales	DOM	Sales	DOM	
		3	73	
1	146	3	89	
		1	28	
1	18	2	36	
1	21	2	38	
		1	95	
1	162	4	63	
1	13	2	76	
1	20	9	88	
		3	211	
		1	157	
		2	290	
6	63	33	101	
	Sales 1 1 1 1 1 1	1 146 1 1 18 1 21 1 1 162 1 13 1 20	Sales     DOM     Sales                 1     146     3         1       1     18     2       1     21     2         1       1     162     4       1     13     2       1     20     9         3         1         2         2	



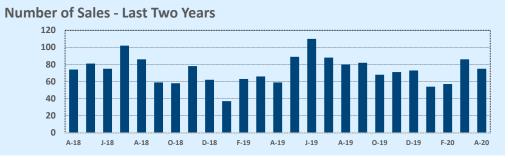


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	75	59	+27.1%	272	225	+20.9%
Condo/TH Sales						
Total Sales	75	59	+27.1%	272	225	+20.9%
Sales Volume	\$22,062,746	\$17,802,705	+23.9%	\$80,107,046	\$63,793,370	+25.6%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$296,914	\$306,286	-3.1%	\$297,420	\$288,021	+3.3%
List Price/SqFt	\$148	\$136	+9.0%	\$144	\$134	+7.2%
Sold Price	\$294,170	\$301,741	-2.5%	\$294,511	\$283,526	+3.9%
Sold Price/SqFt	\$147	\$134	+9.7%	\$142	\$132	+7.9%
Sold Price / List Price	99.2%	98.6%	+0.7%	99.1%	98.5%	+0.6%
DOM	37	47	-20.1%	51	58	-12.5%

Median	This Month			Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$278,839	\$271,999	+2.5%	\$269,990	\$270,000	-0.0%
List Price/SqFt	\$143	\$131	+8.6%	\$142	\$133	+6.9%
Sold Price	\$270,000	\$266,000	+1.5%	\$268,693	\$265,700	+1.1%
Sold Price/SqFt	\$143	\$129	+11.5%	\$141	\$130	+8.6%
Sold Price / List Price	100.0%	99.0%	+1.0%	99.9%	98.9%	+1.0%
DOM	23	18	+27.8%	29	30	-3.3%



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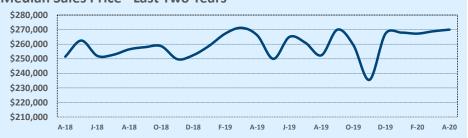


## **April 2020**

				<u> </u>		
Duice Bance	This N	<b>Month</b>	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under			1	11		
\$150,000- \$199,999	2	12	9	44		
\$200,000- \$249,999	23	28	80	48		
\$250,000- \$299,999	21	49	92	56		
\$300,000- \$349,999	18	40	47	47		
\$350,000- \$399,999	4	20	19	57		
\$400,000- \$449,999	4	47	9	35		
\$450,000- \$499,999	1	68	3	52		
\$500,000- \$549,999			1	1		
\$550,000- \$599,999	1	12	5	86		
\$600,000- \$699,999	1	46	3	46		
\$700,000- \$799,999			2	48		
\$800,000- \$899,999						
\$900,000- \$999,999			1	23		
\$1M - \$1.99M						
\$2M - \$2.99M						
\$3M+						
Totals	75	37	272	51		

## **Average Sales Price - Last Two Years**



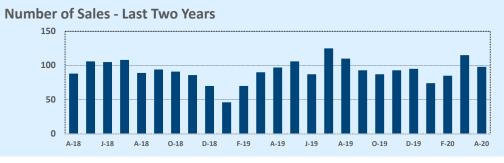


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	98	97	+1.0%	371	303	+22.4%
Condo/TH Sales				1		
Total Sales	98	97	+1.0%	372	303	+22.8%
Sales Volume	\$26,118,098	\$21,902,698	+19.2%	\$92,224,265	\$68,382,812	+34.9%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$268,693	\$228,978	+17.3%	\$251,163	\$228,265	+10.0%
List Price/SqFt	\$133	\$125	+6.4%	\$132	\$127	+4.1%
Sold Price	\$266,511	\$225,801	+18.0%	\$247,915	\$225,686	+9.8%
Sold Price/SqFt	\$132	\$123	+7.1%	\$131	\$126	+4.0%
Sold Price / List Price	99.2%	98.5%	+0.7%	98.8%	98.9%	-0.1%
DOM	50	52	-3.1%	63	53	+18.6%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$247,950	\$221,165	+12.1%	\$237,950	\$220,000	+8.2%
List Price/SqFt	\$130	\$123	+5.7%	\$132	\$127	+3.4%
Sold Price	\$245,450	\$219,000	+12.1%	\$235,000	\$218,900	+7.4%
Sold Price/SqFt	\$129	\$123	+4.8%	\$130	\$126	+2.8%
Sold Price / List Price	100.0%	99.2%	+0.8%	99.9%	99.7%	+0.2%
DOM	16	25	-38.0%	32	25	+28.0%



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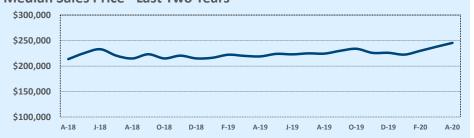


# **April 2020**

DOM	Year-to Sales	
DOM	Sales	
	Jaies	DOM
	4	28
46	22	35
31	216	45
46	87	89
138	24	140
123	13	126
136	3	91
2	2	2
15	1	15
50	372	63
	46 31 46 138 123 136 2 15 15	46 22 31 216 46 87 138 24 123 13 136 3 2 2 2 15 1

# **Average Sales Price - Last Two Years**



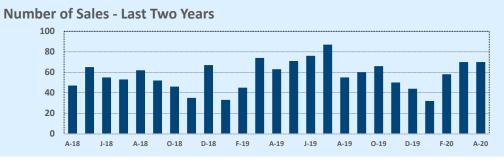


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Apr 2020	Apr 2019	Change	2020	2019	Change
Single Family Sales	65	63	+3.2%	225	215	+4.7%
Condo/TH Sales	5			5		
Total Sales	70	63	+11.1%	230	215	+7.0%
Sales Volume	\$18,918,355	\$17,855,655	+6.0%	\$63,753,909	\$57,329,059	+11.2%

Average		This Month	_	Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$275,703	\$290,797	-5.2%	\$283,649	\$274,253	+3.4%
List Price/SqFt	\$150	\$155	-2.7%	\$150	\$147	+1.9%
Sold Price	\$270,262	\$283,423	-4.6%	\$277,191	\$266,647	+4.0%
Sold Price/SqFt	\$148	\$150	-1.8%	\$146	\$143	+2.4%
Sold Price / List Price	98.1%	97.5%	+0.5%	97.9%	97.6%	+0.4%
DOM	76	90	-14.6%	85	92	-7.8%

Median		This Month		Year-to-Date		
	Apr 2020	Apr 2019	Change	2020	2019	Change
List Price	\$257,056	\$264,695	-2.9%	\$254,000	\$249,990	+1.6%
List Price/SqFt	\$144	\$145	-0.6%	\$144	\$139	+3.6%
Sold Price	\$254,106	\$262,837	-3.3%	\$253,000	\$246,899	+2.5%
Sold Price/SqFt	\$143	\$148	-3.6%	\$143	\$138	+4.0%
Sold Price / List Price	99.4%	99.1%	+0.3%	98.7%	99.1%	-0.3%
DOM	41	43	-4.7%	47	63	-25.4%



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	-1:			-
Price Range	I his i	<b>Month</b>	Year-t	o-Date
rrice Mange	Sales	DOM	Sales	DOM
\$149,999 or under	6	33	12	24
\$150,000- \$199,999	5	47	20	42
\$200,000- \$249,999	20	51	79	71
\$250,000- \$299,999	17	70	42	95
\$300,000- \$349,999	10	117	30	98
\$350,000- \$399,999	5	53	22	85
\$400,000- \$449,999	4	183	16	126
\$450,000- \$499,999	2	246	6	288
\$500,000- \$549,999	1	37	2	78
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	159
\$2M - \$2.99M				
\$3M+				
Totals	70	76	230	85

