

San Antonio Area Zip Code Statistics

August 2021





INDEPENDENCE TITLE MLS STATISTICS

How to Use

OVERVIEW

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

Zip Code Statistics

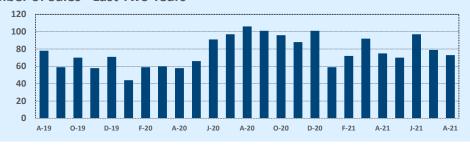
Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

| Lietings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 71 | 98 | -27.6% | 591 | 563 | +5.0% |
| Condo/TH Sales | 2 | 8 | -75.0% | 26 | 18 | +44.4% |
| Total Sales | 73 | 106 | -31.1% | 617 | 581 | +6.2% |
| Sales Volume | \$48,793,633 | \$60,611,133 | -19.5% | \$392,367,251 | \$291,507,905 | +34.6% |

| Аменен | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|---------|--|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$673,921 | \$582,684 | +15.7% | \$649,201 | \$515,674 | +25.9% | |
| List Price/SqFt | \$281 | \$189 | +48.6% | \$223 | \$179 | +24.6% | |
| Sold Price | \$668,406 | \$571,803 | +16.9% | \$635,927 | \$501,735 | +26.7% | |
| Sold Price/SqFt | \$279 | \$186 | +50.4% | \$221 | \$174 | +27.2% | |
| Sold Price / List Price | 99.9% | 98.2% | +1.8% | #DIV/0! | 97.6% | #DIV/0! | |
| DOM | 35 | 115 | -69.7% | 63 | 108 | -41.2% | |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$525,000 | \$476,368 | +10.2% | \$489,500 | \$429,899 | +13.9% |
| List Price/SqFt | \$216 | \$172 | +25.6% | \$198 | \$168 | +17.7% |
| Sold Price | \$515,000 | \$468,750 | +9.9% | \$489,000 | \$418,273 | +16.9% |
| Sold Price/SqFt | \$217 | \$168 | +28.9% | \$197 | \$164 | +20.2% |
| Sold Price / List Price | 100.0% | 98.4% | +1.6% | #DIV/0! | 98.2% | #DIV/0! |
| DOM | 17 | 69 | -75.2% | 22 | 72 | -69.4% |

Number of Sales - Last Two Years



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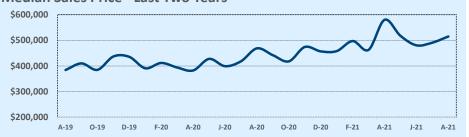


August 2021

| Duice Denge | This N | Jonth | Year-t | o-Date |
|----------------------|--------|--------------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | | |
| \$150,000- \$199,999 | | | 3 | 13 |
| \$200,000- \$249,999 | | | 15 | 40 |
| \$250,000- \$299,999 | 6 | 11 | 34 | 25 |
| \$300,000- \$349,999 | 5 | 17 | 52 | 40 |
| \$350,000- \$399,999 | 9 | 19 | 75 | 77 |
| \$400,000- \$449,999 | 7 | 20 | 77 | 85 |
| \$450,000- \$499,999 | 9 | 34 | 68 | 56 |
| \$500,000- \$549,999 | 5 | 21 | 43 | 47 |
| \$550,000- \$599,999 | 4 | 29 | 34 | 52 |
| \$600,000- \$699,999 | 10 | 51 | 80 | 51 |
| \$700,000- \$799,999 | 7 | 81 | 29 | 58 |
| \$800,000- \$899,999 | 2 | 15 | 28 | 44 |
| \$900,000- \$999,999 | 1 | 13 | 16 | 104 |
| \$1M - \$1.99M | 7 | 52 | 50 | 82 |
| \$2M - \$2.99M | | | 9 | 159 |
| \$3M+ | 1 | 69 | 4 | 316 |
| Totals | 73 | 35 | 617 | 63 |

Average Sales Price - Last Two Years



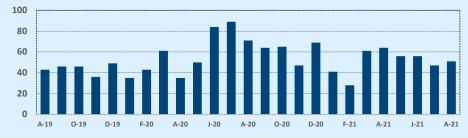


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|---------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 50 | 71 | -29.6% | 401 | 467 | -14.1% |
| Condo/TH Sales | 1 | | | 3 | 1 | +200.0% |
| Total Sales | 51 | 71 | -28.2% | 404 | 468 | -13.7% |
| Sales Volume | \$29,844,370 | \$32,683,506 | -8.7% | \$206,723,298 | \$208,489,060 | -0.8% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$587,631 | \$466,786 | +25.9% | \$509,574 | \$456,597 | +11.6% |
| List Price/SqFt | \$192 | \$152 | +26.4% | \$171 | \$152 | +12.3% |
| Sold Price | \$585,184 | \$460,331 | +27.1% | \$511,691 | \$445,489 | +14.9% |
| Sold Price/SqFt | \$192 | \$150 | +27.9% | \$172 | \$149 | +15.5% |
| Sold Price / List Price | 100.3% | 98.7% | +1.6% | 100.6% | 97.7% | +2.9% |
| DOM | 29 | 62 | -53.4% | 38 | 79 | -52.2% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$495,000 | \$424,990 | +16.5% | \$467,960 | \$419,000 | +11.7% |
| List Price/SqFt | \$179 | \$148 | +21.1% | \$166 | \$149 | +11.2% |
| Sold Price | \$502,000 | \$416,000 | +20.7% | \$467,974 | \$410,000 | +14.1% |
| Sold Price/SqFt | \$178 | \$148 | +20.3% | \$168 | \$145 | +15.5% |
| Sold Price / List Price | 100.0% | 98.9% | +1.2% | 100.0% | 98.2% | +1.8% |
| DOM | 21 | 33 | -36.4% | 18 | 53 | -65.7% |

Number of Sales - Last Two Years



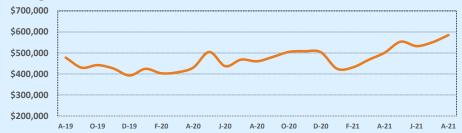
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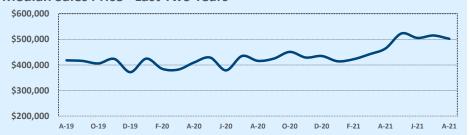


August 2021

| Duine Dange | This N | /lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | | |
| \$150,000- \$199,999 | | | | |
| \$200,000- \$249,999 | | | | |
| \$250,000- \$299,999 | 1 | 4 | 24 | 27 |
| \$300,000- \$349,999 | 4 | 12 | 36 | 24 |
| \$350,000-\$399,999 | 2 | 20 | 50 | 52 |
| \$400,000- \$449,999 | 9 | 29 | 64 | 47 |
| \$450,000- \$499,999 | 8 | 33 | 68 | 38 |
| \$500,000- \$549,999 | 6 | 17 | 36 | 24 |
| \$550,000- \$599,999 | 4 | 42 | 29 | 34 |
| \$600,000- \$699,999 | 10 | 44 | 44 | 33 |
| \$700,000- \$799,999 | 3 | 4 | 33 | 44 |
| \$800,000- \$899,999 | 2 | 9 | 7 | 23 |
| \$900,000- \$999,999 | | | 5 | 25 |
| \$1M - \$1.99M | 1 | 20 | 7 | 41 |
| \$2M - \$2.99M | | | | |
| \$3M+ | 1 | 105 | 1 | 105 |
| Totals | 51 | 29 | 404 | 38 |

Average Sales Price - Last Two Years

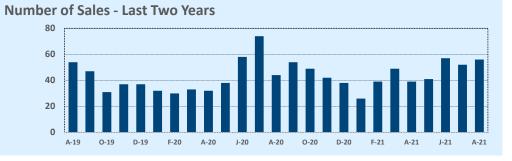




| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 56 | 44 | +27.3% | 359 | 341 | +5.3% |
| Condo/TH Sales | | | | | | |
| Total Sales | 56 | 44 | +27.3% | 359 | 341 | +5.3% |
| Sales Volume | \$24,031,705 | \$17,699,619 | +35.8% | \$156,395,933 | \$123,331,625 | +26.8% |

| Average | This Month | | Year-to-Date | | | |
|-------------------------|------------|-----------|--------------|-----------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$421,751 | \$406,802 | +3.7% | \$432,278 | \$367,722 | +17.6% |
| List Price/SqFt | \$150 | \$140 | +7.3% | \$155 | \$136 | +13.8% |
| Sold Price | \$429,138 | \$402,264 | +6.7% | \$435,643 | \$361,676 | +20.5% |
| Sold Price/SqFt | \$153 | \$139 | +10.3% | \$156 | \$134 | +16.7% |
| Sold Price / List Price | 102.0% | 99.2% | +2.8% | 101.3% | 98.6% | +2.7% |
| DOM | 29 | 81 | -63.9% | 36 | 73 | -50.7% |

| Median | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|--------|--|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$392,250 | \$327,400 | +19.8% | \$389,000 | \$327,500 | +18.8% | |
| List Price/SqFt | \$144 | \$134 | +7.9% | \$147 | \$132 | +11.8% | |
| Sold Price | \$380,000 | \$323,750 | +17.4% | \$389,999 | \$325,000 | +20.0% | |
| Sold Price/SqFt | \$147 | \$132 | +11.2% | \$150 | \$131 | +14.8% | |
| Sold Price / List Price | 101.9% | 100.0% | +1.9% | 100.8% | 99.4% | +1.5% | |
| DOM | 19 | 32 | -40.6% | 19 | 36 | -47.2% | |



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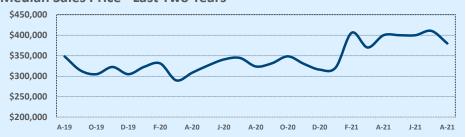


August 2021

| Dries Dange | This N | Jonth | Year-t | o-Date |
|----------------------|--------|--------------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | | |
| \$150,000- \$199,999 | | | | |
| \$200,000- \$249,999 | 2 | 28 | 12 | 30 |
| \$250,000- \$299,999 | 7 | 20 | 54 | 25 |
| \$300,000- \$349,999 | 12 | 31 | 65 | 36 |
| \$350,000- \$399,999 | 10 | 38 | 57 | 34 |
| \$400,000- \$449,999 | 5 | 20 | 60 | 35 |
| \$450,000- \$499,999 | 6 | 22 | 28 | 32 |
| \$500,000- \$549,999 | 6 | 22 | 15 | 33 |
| \$550,000- \$599,999 | 2 | 4 | 13 | 36 |
| \$600,000- \$699,999 | 1 | 54 | 23 | 54 |
| \$700,000- \$799,999 | 4 | 37 | 15 | 81 |
| \$800,000- \$899,999 | | | 7 | 37 |
| \$900,000- \$999,999 | 1 | 121 | 5 | 45 |
| \$1M - \$1.99M | | | 5 | 35 |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 56 | 29 | 359 | 36 |

Average Sales Price - Last Two Years



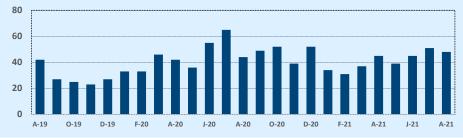


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 48 | 44 | +9.1% | 330 | 353 | -6.5% |
| Condo/TH Sales | | | | | 1 | |
| Total Sales | 48 | 44 | +9.1% | 330 | 354 | -6.8% |
| Sales Volume | \$21,341,190 | \$18,834,176 | +13.3% | \$151,315,426 | \$130,608,903 | +15.9% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$437,041 | \$438,343 | -0.3% | \$455,240 | \$377,684 | +20.5% |
| List Price/SqFt | \$198 | \$171 | +15.7% | \$190 | \$162 | +16.9% |
| Sold Price | \$444,608 | \$428,049 | +3.9% | \$458,532 | \$368,952 | +24.3% |
| Sold Price/SqFt | \$201 | \$167 | +20.3% | \$191 | \$159 | +19.9% |
| Sold Price / List Price | 101.5% | 98.0% | +3.6% | 100.8% | 98.2% | +2.7% |
| DOM | 24 | 90 | -73.7% | 42 | 82 | -49.2% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulali | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$404,500 | \$434,950 | -7.0% | \$384,500 | \$354,750 | +8.4% |
| List Price/SqFt | \$202 | \$170 | +19.1% | \$186 | \$162 | +14.4% |
| Sold Price | \$409,000 | \$431,000 | -5.1% | \$392,500 | \$346,000 | +13.4% |
| Sold Price/SqFt | \$205 | \$168 | +21.8% | \$186 | \$159 | +17.0% |
| Sold Price / List Price | 100.0% | 98.7% | +1.3% | 100.0% | 99.0% | +1.0% |
| DOM | 17 | 35 | -51.4% | 20 | 53 | -61.9% |

Number of Sales - Last Two Years



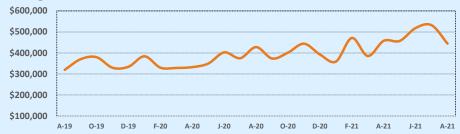
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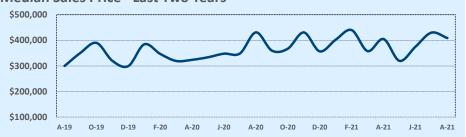


August 2021

| Duine Douge | This N | Month | Year-t | o-Date |
|----------------------|--------|--------------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 2 | 55 | 18 | 52 |
| \$150,000- \$199,999 | 3 | 24 | 30 | 24 |
| \$200,000- \$249,999 | 6 | 26 | 45 | 44 |
| \$250,000- \$299,999 | 7 | 11 | 28 | 55 |
| \$300,000- \$349,999 | 3 | 20 | 26 | 60 |
| \$350,000- \$399,999 | 2 | 25 | 20 | 42 |
| \$400,000- \$449,999 | 5 | 19 | 27 | 32 |
| \$450,000- \$499,999 | 3 | 16 | 11 | 26 |
| \$500,000- \$549,999 | 3 | 38 | 25 | 37 |
| \$550,000- \$599,999 | 4 | 14 | 26 | 30 |
| \$600,000- \$699,999 | 3 | 23 | 26 | 40 |
| \$700,000- \$799,999 | 5 | 29 | 15 | 37 |
| \$800,000- \$899,999 | | | 14 | 38 |
| \$900,000- \$999,999 | | | 3 | 19 |
| \$1M - \$1.99M | 2 | 44 | 14 | 49 |
| \$2M - \$2.99M | | | 2 | 214 |
| \$3M+ | | | | |
| Totals | 48 | 24 | 330 | 42 |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 114 | 141 | -19.1% | 808 | 843 | -4.2% |
| Condo/TH Sales | | 1 | | 1 | 2 | -50.0% |
| Total Sales | 114 | 142 | -19.7% | 809 | 845 | -4.3% |
| Sales Volume | \$37,261,897 | \$38,736,034 | -3.8% | \$248,239,423 | \$230,017,835 | +7.9% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$318,196 | \$277,211 | +14.8% | \$304,317 | \$276,352 | +10.1% |
| List Price/SqFt | \$140 | \$121 | +15.9% | \$131 | \$119 | +9.6% |
| Sold Price | \$326,859 | \$272,789 | +19.8% | \$306,847 | \$272,210 | +12.7% |
| Sold Price/SqFt | \$144 | \$119 | +20.9% | \$132 | \$117 | +12.4% |
| Sold Price / List Price | 102.8% | 98.6% | +4.2% | #DIV/0! | 98.6% | #DIV/0! |
| DOM | 24 | 57 | -58.9% | 31 | 68 | -55.2% |

| Median | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|---------|--|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$316,208 | \$274,900 | +15.0% | \$290,000 | \$264,900 | +9.5% | |
| List Price/SqFt | \$137 | \$121 | +13.1% | \$129 | \$116 | +11.0% | |
| Sold Price | \$324,208 | \$264,750 | +22.5% | \$295,000 | \$260,000 | +13.5% | |
| Sold Price/SqFt | \$142 | \$118 | +20.1% | \$131 | \$115 | +13.6% | |
| Sold Price / List Price | 101.9% | 99.6% | +2.3% | #DIV/0! | 99.4% | #DIV/0! | |
| DOM | 17 | 33 | -48.5% | 18 | 42 | -57.1% | |

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Number of Sales - Last Two Years

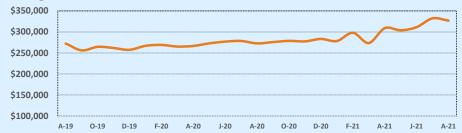
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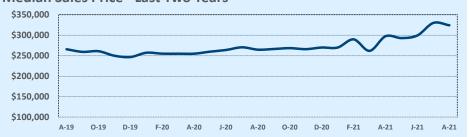


August 2021

| r I | | | 0 | | |
|----------------------|--------|--------------|--------|--------|--|
| Drice Bange | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | 4 | 23 | |
| \$150,000- \$199,999 | 5 | 31 | 25 | 26 | |
| \$200,000- \$249,999 | 12 | 17 | 150 | 29 | |
| \$250,000- \$299,999 | 29 | 21 | 239 | 25 | |
| \$300,000- \$349,999 | 26 | 25 | 178 | 36 | |
| \$350,000- \$399,999 | 19 | 17 | 114 | 35 | |
| \$400,000- \$449,999 | 16 | 20 | 66 | 29 | |
| \$450,000- \$499,999 | 4 | 68 | 24 | 44 | |
| \$500,000- \$549,999 | 1 | 94 | 4 | 40 | |
| \$550,000- \$599,999 | 1 | 14 | 3 | 10 | |
| \$600,000- \$699,999 | 1 | 20 | 2 | 20 | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | | | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 114 | 24 | 809 | 31 | |
| | | | | | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 134 | 123 | +8.9% | 1,049 | 876 | +19.7% |
| Condo/TH Sales | | 1 | | | 1 | |
| Total Sales | 134 | 124 | +8.1% | 1,049 | 877 | +19.6% |
| Sales Volume | \$34,004,918 | \$25,837,149 | +31.6% | \$248,099,855 | \$180,654,689 | +37.3% |

| Avorago | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$251,497 | \$210,742 | +19.3% | \$235,520 | \$208,463 | +13.0% | |
| List Price/SqFt | \$140 | \$114 | +22.4% | \$131 | \$113 | +15.5% | |
| Sold Price | \$253,768 | \$208,364 | +21.8% | \$236,511 | \$205,992 | +14.8% | |
| Sold Price/SqFt | \$140 | \$113 | +24.5% | \$131 | \$112 | +17.2% | |
| Sold Price / List Price | 101.2% | 99.1% | +2.1% | 100.5% | 98.8% | +1.7% | |
| DOM | 32 | 52 | -39.0% | 32 | 65 | -50.9% | |

| Median | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$248,000 | \$205,768 | +20.5% | \$232,000 | \$200,000 | +16.0% | |
| List Price/SqFt | \$135 | \$112 | +19.8% | \$127 | \$113 | +13.1% | |
| Sold Price | \$250,950 | \$205,268 | +22.3% | \$234,990 | \$200,000 | +17.5% | |
| Sold Price/SqFt | \$137 | \$111 | +22.7% | \$129 | \$112 | +15.5% | |
| Sold Price / List Price | 100.0% | 100.0% | +0.0% | 100.0% | 99.7% | +0.3% | |
| DOM | 23 | 22 | +2.3% | 20 | 40 | -50.0% | |

Number of Sales - Last Two Years 200 150 100 50 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

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August 2021

| | This s | 0 4 - | Year-to-Date | | |
|----------------------|--------|--------------|--------------|--------|--|
| Price Range | Inisi | Month | Year-t | o-Date | |
| riice Nalige | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 1 | 3 | 30 | 27 | |
| \$150,000- \$199,999 | 14 | 31 | 172 | 29 | |
| \$200,000- \$249,999 | 51 | 23 | 471 | 29 | |
| \$250,000- \$299,999 | 51 | 43 | 298 | 38 | |
| \$300,000- \$349,999 | 15 | 30 | 67 | 29 | |
| \$350,000- \$399,999 | 2 | 19 | 7 | 37 | |
| \$400,000- \$449,999 | | | 1 | 100 | |
| \$450,000- \$499,999 | | | 2 | 17 | |
| \$500,000- \$549,999 | | | 1 | 42 | |
| \$550,000- \$599,999 | | | | | |
| \$600,000- \$699,999 | | | | | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | | | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 134 | 32 | 1,049 | 32 | |

Average Sales Price - Last Two Years



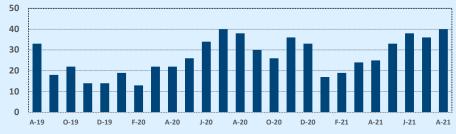


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------------|--------------|--------|---------------|--------------|--------|
| Listings | Listings Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 40 | 38 | +5.3% | 232 | 214 | +8.4% |
| Condo/TH Sales | | | | | | |
| Total Sales | 40 | 38 | +5.3% | 232 | 214 | +8.4% |
| Sales Volume | \$17,822,499 | \$14,148,698 | +26.0% | \$103,732,537 | \$73,977,242 | +40.2% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$443,748 | \$376,547 | +17.8% | \$446,866 | \$351,626 | +27.1% |
| List Price/SqFt | \$196 | \$163 | +19.8% | \$193 | \$158 | +22.3% |
| Sold Price | \$445,562 | \$372,334 | +19.7% | \$447,123 | \$345,688 | +29.3% |
| Sold Price/SqFt | \$196 | \$161 | +21.9% | \$193 | \$155 | +24.7% |
| Sold Price / List Price | 100.3% | 98.4% | +1.9% | 100.2% | 98.2% | +2.0% |
| DOM | 28 | 51 | -44.4% | 39 | 68 | -42.8% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$452,500 | \$369,200 | +22.6% | \$447,675 | \$357,250 | +25.3% |
| List Price/SqFt | \$199 | \$167 | +19.2% | \$192 | \$161 | +19.2% |
| Sold Price | \$460,000 | \$366,750 | +25.4% | \$446,275 | \$349,950 | +27.5% |
| Sold Price/SqFt | \$201 | \$164 | +22.5% | \$194 | \$159 | +21.5% |
| Sold Price / List Price | 100.0% | 99.7% | +0.3% | 100.0% | 99.2% | +0.8% |
| DOM | 20 | 45 | -55.1% | 22 | 49 | -54.6% |

Number of Sales - Last Two Years



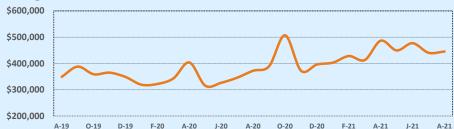
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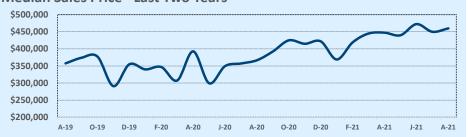


August 2021

| Duice Denge | This N | /lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 2 | 11 | 4 | 7 |
| \$150,000- \$199,999 | | | 10 | 45 |
| \$200,000- \$249,999 | 1 | 126 | 8 | 45 |
| \$250,000- \$299,999 | 2 | 58 | 11 | 46 |
| \$300,000- \$349,999 | 1 | 17 | 14 | 58 |
| \$350,000- \$399,999 | 2 | 49 | 19 | 32 |
| \$400,000- \$449,999 | 11 | 18 | 54 | 36 |
| \$450,000- \$499,999 | 9 | 23 | 51 | 41 |
| \$500,000- \$549,999 | 5 | 27 | 25 | 33 |
| \$550,000- \$599,999 | 4 | 40 | 15 | 39 |
| \$600,000- \$699,999 | 3 | 20 | 10 | 46 |
| \$700,000- \$799,999 | | | 4 | 33 |
| \$800,000- \$899,999 | | | 2 | 54 |
| \$900,000- \$999,999 | | | 2 | 13 |
| \$1M - \$1.99M | | | 3 | 34 |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 40 | 28 | 232 | 39 |

Average Sales Price - Last Two Years





| Lietings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|---------|--------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 5 | 5 | | 26 | 22 | +18.2% |
| Condo/TH Sales | | | | 1 | | |
| Total Sales | 5 | 5 | | 27 | 22 | +22.7% |
| Sales Volume | \$4,983,500 | \$2,474,500 | +101.4% | \$17,726,827 | \$11,225,400 | +57.9% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|-------------|-----------|---------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$1,113,535 | \$523,480 | +112.7% | \$724,001 | \$548,186 | +32.1% |
| List Price/SqFt | \$371 | \$211 | +75.4% | \$269 | \$251 | +7.2% |
| Sold Price | \$996,700 | \$494,900 | +101.4% | \$656,549 | \$510,245 | +28.7% |
| Sold Price/SqFt | \$335 | \$202 | +65.9% | \$246 | \$235 | +4.4% |
| Sold Price / List Price | 92.3% | 99.0% | -6.8% | 93.2% | 94.6% | -1.5% |
| DOM | 79 | 84 | -6.7% | 89 | 90 | -1.8% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|-------------|-----------|---------|--------------|-----------|--------|
| ivieulali | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$1,599,777 | \$299,500 | +434.1% | \$489,000 | \$377,000 | +29.7% |
| List Price/SqFt | \$446 | \$144 | +209.4% | \$195 | \$191 | +2.0% |
| Sold Price | \$1,250,000 | \$305,000 | +309.8% | \$450,050 | \$357,500 | +25.9% |
| Sold Price/SqFt | \$360 | \$141 | +156.0% | \$189 | \$188 | +0.5% |
| Sold Price / List Price | 95.5% | 101.8% | -6.2% | 94.6% | 96.5% | -2.0% |
| DOM | 88 | 29 | +203.4% | 59 | 74 | -20.3% |

10 8 6

A-20

F-20

Number of Sales - Last Two Years

0-19

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J-20

A-20

0-20

D-20

F-21

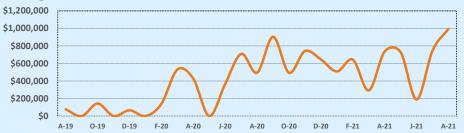
A-21

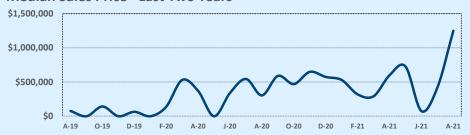


August 2021

| Duine Douge | This N | Month | Year-t | o-Date |
|----------------------|--------|--------------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | 4 | 49 |
| \$150,000- \$199,999 | 1 | 41 | 2 | 26 |
| \$200,000- \$249,999 | | | | |
| \$250,000- \$299,999 | 1 | 32 | 3 | 56 |
| \$300,000- \$349,999 | | | 1 | 451 |
| \$350,000- \$399,999 | | | 1 | 67 |
| \$400,000- \$449,999 | | | 2 | 28 |
| \$450,000- \$499,999 | | | 2 | 81 |
| \$500,000- \$549,999 | | | 1 | 348 |
| \$550,000- \$599,999 | | | 1 | 43 |
| \$600,000- \$699,999 | | | | |
| \$700,000- \$799,999 | | | 2 | 125 |
| \$800,000- \$899,999 | | | 1 | 32 |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | 3 | 107 | 7 | 81 |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 5 | 79 | 27 | 89 |

Average Sales Price - Last Two Years



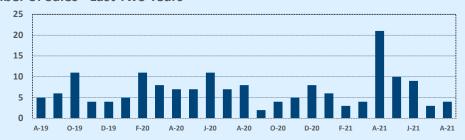


| Lietings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 4 | 8 | -50.0% | 60 | 64 | -6.3% |
| Condo/TH Sales | | | | | | |
| Total Sales | 4 | 8 | -50.0% | 60 | 64 | -6.3% |
| Sales Volume | \$1,816,000 | \$2,249,700 | -19.3% | \$21,988,630 | \$19,838,314 | +10.8% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$442,850 | \$291,901 | +51.7% | \$368,331 | \$316,985 | +16.2% |
| List Price/SqFt | \$173 | \$138 | +25.5% | \$158 | \$144 | +9.2% |
| Sold Price | \$454,000 | \$281,213 | +61.4% | \$366,477 | \$309,974 | +18.2% |
| Sold Price/SqFt | \$177 | \$133 | +33.1% | \$157 | \$141 | +11.3% |
| Sold Price / List Price | 102.2% | 96.9% | +5.5% | 99.0% | 97.5% | +1.5% |
| DOM | 36 | 71 | -49.1% | 51 | 87 | -41.0% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$471,450 | \$282,903 | +66.6% | \$365,246 | \$312,345 | +16.9% |
| List Price/SqFt | \$170 | \$134 | +27.4% | \$160 | \$147 | +8.8% |
| Sold Price | \$486,500 | \$282,750 | +72.1% | \$363,496 | \$307,000 | +18.4% |
| Sold Price/SqFt | \$174 | \$127 | +36.9% | \$159 | \$140 | +13.3% |
| Sold Price / List Price | 102.3% | 98.1% | +4.2% | 100.0% | 99.0% | +1.0% |
| DOM | 28 | 29 | -3.4% | 28 | 47 | -39.8% |

Number of Sales - Last Two Years



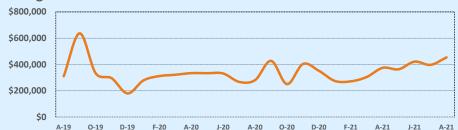
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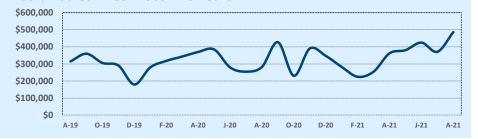


August 2021

| | This N | /lonth | Year-t | Year-to-Date | | |
|----------------------|--------|--------|--------|--------------|--|--|
| Price Range | Sales | DOM | Sales | DOM | | |
| \$149,999 or under | | | 2 | 86 | | |
| \$150,000- \$199,999 | | | 5 | 12 | | |
| \$200,000- \$249,999 | 1 | 34 | 8 | 63 | | |
| \$250,000- \$299,999 | | | 4 | 35 | | |
| \$300,000- \$349,999 | | | 9 | 72 | | |
| \$350,000- \$399,999 | | | 6 | 56 | | |
| \$400,000- \$449,999 | 1 | 78 | 6 | 85 | | |
| \$450,000- \$499,999 | | | 7 | 20 | | |
| \$500,000- \$549,999 | | | 8 | 61 | | |
| \$550,000- \$599,999 | 1 | 22 | 2 | 12 | | |
| \$600,000- \$699,999 | 1 | 11 | 3 | 14 | | |
| \$700,000- \$799,999 | | | | | | |
| \$800,000- \$899,999 | | | | | | |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 4 | 36 | 60 | 51 | | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 117 | 179 | -34.6% | 1,097 | 1,035 | +6.0% |
| Condo/TH Sales | 1 | 10 | -90.0% | 26 | 45 | -42.2% |
| Total Sales | 118 | 189 | -37.6% | 1,123 | 1,080 | +4.0% |
| Sales Volume | \$40,895,852 | \$52,070,080 | -21.5% | \$364,733,684 | \$288,497,055 | +26.4% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$340,913 | \$281,590 | +21.1% | \$325,164 | \$273,385 | +18.9% |
| List Price/SqFt | \$171 | \$152 | +12.3% | \$164 | \$144 | +13.9% |
| Sold Price | \$346,575 | \$275,503 | +25.8% | \$324,785 | \$267,127 | +21.6% |
| Sold Price/SqFt | \$173 | \$149 | +16.6% | \$164 | \$141 | +16.5% |
| Sold Price / List Price | 101.7% | 98.1% | +3.7% | 100.3% | 98.0% | +2.3% |
| DOM | 23 | 67 | -65.3% | 43 | 75 | -43.0% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$309,375 | \$259,900 | +19.0% | \$295,000 | \$250,000 | +18.0% |
| List Price/SqFt | \$163 | \$142 | +14.4% | \$155 | \$138 | +12.0% |
| Sold Price | \$315,000 | \$255,000 | +23.5% | \$296,000 | \$247,500 | +19.6% |
| Sold Price/SqFt | \$165 | \$140 | +17.3% | \$156 | \$136 | +14.6% |
| Sold Price / List Price | 101.3% | 98.7% | +2.6% | 100.0% | 98.6% | +1.4% |
| DOM | 15 | 38 | -60.5% | 22 | 50 | -56.0% |

Number of Sales - Last Two Years



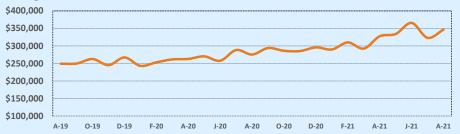
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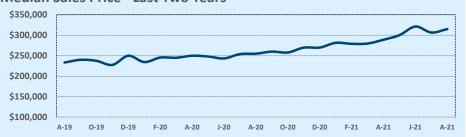


August 2021

| | | | Year-to-Date | | |
|----------------------|--------|--------------|--------------|--------|--|
| Price Range | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | 9 | 52 | |
| \$150,000- \$199,999 | 1 | 33 | 21 | 65 | |
| \$200,000- \$249,999 | 9 | 20 | 170 | 34 | |
| \$250,000- \$299,999 | 38 | 24 | 390 | 45 | |
| \$300,000- \$349,999 | 30 | 26 | 256 | 41 | |
| \$350,000- \$399,999 | 22 | 19 | 124 | 42 | |
| \$400,000- \$449,999 | 7 | 19 | 55 | 40 | |
| \$450,000- \$499,999 | 5 | 38 | 34 | 37 | |
| \$500,000- \$549,999 | 2 | 36 | 20 | 41 | |
| \$550,000- \$599,999 | | | 13 | 32 | |
| \$600,000- \$699,999 | 2 | 6 | 9 | 74 | |
| \$700,000- \$799,999 | | | 7 | 88 | |
| \$800,000- \$899,999 | 1 | 13 | 4 | 115 | |
| \$900,000- \$999,999 | | | 2 | 22 | |
| \$1M - \$1.99M | 1 | 16 | 8 | 72 | |
| \$2M - \$2.99M | | | 1 | 35 | |
| \$3M+ | | | | | |
| Totals | 118 | 23 | 1,123 | 43 | |

Average Sales Price - Last Two Years



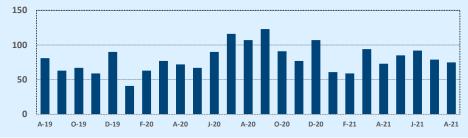


| Lietings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 75 | 104 | -27.9% | 616 | 629 | -2.1% |
| Condo/TH Sales | | 3 | | 2 | 4 | -50.0% |
| Total Sales | 75 | 107 | -29.9% | 618 | 633 | -2.4% |
| Sales Volume | \$46,011,510 | \$46,149,636 | -0.3% | \$334,965,451 | \$274,929,795 | +21.8% |

| Avorago | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$610,296 | \$441,167 | +38.3% | \$541,755 | \$443,615 | +22.1% | |
| List Price/SqFt | \$206 | \$164 | +25.8% | \$193 | \$163 | +18.5% | |
| Sold Price | \$613,487 | \$431,305 | +42.2% | \$542,015 | \$434,328 | +24.8% | |
| Sold Price/SqFt | \$209 | \$160 | +30.5% | \$194 | \$160 | +21.0% | |
| Sold Price / List Price | 101.6% | 97.6% | +4.1% | 100.4% | 98.1% | +2.4% | |
| DOM | 25 | 87 | -71.1% | 39 | 92 | -57.9% | |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$540,900 | \$419,500 | +28.9% | \$475,000 | \$418,990 | +13.4% |
| List Price/SqFt | \$208 | \$162 | +28.6% | \$183 | \$161 | +13.8% |
| Sold Price | \$540,000 | \$405,000 | +33.3% | \$477,347 | \$405,000 | +17.9% |
| Sold Price/SqFt | \$211 | \$155 | +36.3% | \$183 | \$157 | +16.7% |
| Sold Price / List Price | 100.0% | 98.8% | +1.2% | 100.0% | 98.8% | +1.2% |
| DOM | 19 | 58 | -67.2% | 20 | 65 | -69.2% |

Number of Sales - Last Two Years



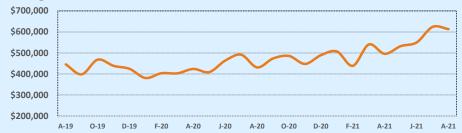
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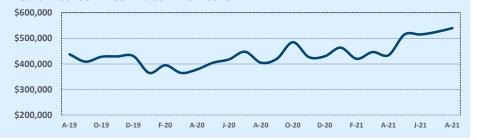


August 2021

| | | | _ | | |
|----------------------|--------|--------|--------|--------|--|
| Duise Danse | This N | /lonth | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | 1 | 89 | |
| \$150,000- \$199,999 | | | 7 | 22 | |
| \$200,000- \$249,999 | 3 | 19 | 48 | 21 | |
| \$250,000- \$299,999 | 2 | 14 | 73 | 22 | |
| \$300,000- \$349,999 | 8 | 24 | 39 | 35 | |
| \$350,000- \$399,999 | 12 | 18 | 55 | 48 | |
| \$400,000- \$449,999 | 3 | 23 | 56 | 51 | |
| \$450,000- \$499,999 | 4 | 24 | 45 | 47 | |
| \$500,000- \$549,999 | 6 | 21 | 45 | 43 | |
| \$550,000- \$599,999 | 4 | 46 | 36 | 45 | |
| \$600,000- \$699,999 | 7 | 16 | 72 | 31 | |
| \$700,000- \$799,999 | 8 | 22 | 49 | 51 | |
| \$800,000- \$899,999 | 8 | 35 | 36 | 37 | |
| \$900,000- \$999,999 | 4 | 22 | 24 | 43 | |
| \$1M - \$1.99M | 5 | 41 | 28 | 43 | |
| \$2M - \$2.99M | 1 | 60 | 4 | 64 | |
| \$3M+ | | | | | |
| Totals | 75 | 25 | 618 | 39 | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 52 | 57 | -8.8% | 395 | 382 | +3.4% |
| Condo/TH Sales | 3 | 2 | +50.0% | 11 | 13 | -15.4% |
| Total Sales | 55 | 59 | -6.8% | 406 | 395 | +2.8% |
| Sales Volume | \$25,381,094 | \$20,865,250 | +21.6% | \$175,288,877 | \$123,264,683 | +42.2% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$460,515 | \$359,725 | +28.0% | \$430,715 | \$320,464 | +34.4% |
| List Price/SqFt | \$246 | \$175 | +40.7% | \$207 | \$165 | +25.6% |
| Sold Price | \$461,474 | \$353,648 | +30.5% | \$431,746 | \$312,062 | +38.4% |
| Sold Price/SqFt | \$249 | \$173 | +43.9% | \$208 | \$161 | +29.4% |
| Sold Price / List Price | 101.1% | 98.6% | +2.5% | 100.8% | 97.7% | +3.1% |
| DOM | 32 | 72 | -55.5% | 43 | 77 | -43.7% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$399,000 | \$325,000 | +22.8% | \$331,000 | \$285,000 | +16.1% |
| List Price/SqFt | \$226 | \$169 | +33.4% | \$195 | \$162 | +20.5% |
| Sold Price | \$395,000 | \$315,000 | +25.4% | \$340,000 | \$280,000 | +21.4% |
| Sold Price/SqFt | \$234 | \$169 | +38.1% | \$197 | \$161 | +22.3% |
| Sold Price / List Price | 100.0% | 100.0% | +0.0% | 100.0% | 98.9% | +1.2% |
| DOM | 15 | 36 | -58.3% | 22 | 48 | -54.2% |

Number of Sales - Last Two Years 80 40 20 A-19 0-19 D-19 F-20 A-20 J-20 A-20 0-20 D-20 F-21 A-21 J-21 A-21

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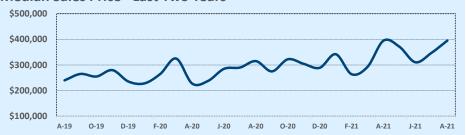


August 2021

| r I | | | 0 | | |
|----------------------|--------|--------------|--------|--------|--|
| Drice Denge | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 4 | 64 | 26 | 52 | |
| \$150,000- \$199,999 | 1 | 59 | 36 | 49 | |
| \$200,000- \$249,999 | 7 | 22 | 52 | 22 | |
| \$250,000- \$299,999 | 4 | 19 | 52 | 32 | |
| \$300,000- \$349,999 | 6 | 16 | 44 | 34 | |
| \$350,000- \$399,999 | 6 | 21 | 40 | 32 | |
| \$400,000- \$449,999 | 8 | 15 | 31 | 26 | |
| \$450,000- \$499,999 | 5 | 26 | 21 | 45 | |
| \$500,000- \$549,999 | 2 | 49 | 11 | 38 | |
| \$550,000- \$599,999 | 2 | 4 | 11 | 32 | |
| \$600,000- \$699,999 | 2 | 27 | 27 | 62 | |
| \$700,000- \$799,999 | 1 | 38 | 10 | 93 | |
| \$800,000- \$899,999 | 1 | 4 | 12 | 54 | |
| \$900,000- \$999,999 | 2 | 229 | 7 | 112 | |
| \$1M - \$1.99M | 4 | 24 | 25 | 88 | |
| \$2M - \$2.99M | | | 1 | 92 | |
| \$3M+ | | | | | |
| Totals | 55 | 32 | 406 | 43 | |

Average Sales Price - Last Two Years





| Lictings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 28 | 18 | +55.6% | 183 | 156 | +17.3% |
| Condo/TH Sales | | 1 | | 2 | 6 | -66.7% |
| Total Sales | 28 | 19 | +47.4% | 185 | 162 | +14.2% |
| Sales Volume | \$7,657,900 | \$4,091,817 | +87.2% | \$46,364,448 | \$35,737,861 | +29.7% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$270,967 | \$216,780 | +25.0% | \$248,056 | \$223,043 | +11.2% |
| List Price/SqFt | \$139 | \$116 | +19.3% | \$131 | \$115 | +13.8% |
| Sold Price | \$273,496 | \$215,359 | +27.0% | \$250,619 | \$220,604 | +13.6% |
| Sold Price/SqFt | \$140 | \$116 | +21.1% | \$132 | \$114 | +16.1% |
| Sold Price / List Price | 101.3% | 99.3% | +2.1% | 101.2% | 99.1% | +2.2% |
| DOM | 19 | 72 | -73.6% | 35 | 60 | -41.6% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | Aug 2021 | | Change | 2021 | 2020 | Change |
| List Price | \$243,500 | \$209,900 | +16.0% | \$230,000 | \$206,200 | +11.5% |
| List Price/SqFt | \$133 | \$115 | +15.6% | \$128 | \$112 | +14.4% |
| Sold Price | \$257,500 | \$210,000 | +22.6% | \$238,000 | \$205,800 | +15.6% |
| Sold Price/SqFt | \$138 | \$116 | +18.8% | \$131 | \$112 | +17.6% |
| Sold Price / List Price | 101.9% | 100.0% | +1.9% | 100.2% | 100.0% | +0.2% |
| DOM | 15 | 37 | -60.8% | 19 | 36 | -47.2% |

Number of Sales - Last Two Years 40 20 10 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

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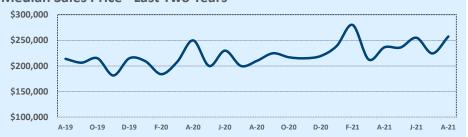


August 2021

| Duice Denge | This N | /lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 1 | 25 | 5 | 20 |
| \$150,000- \$199,999 | 3 | 16 | 43 | 43 |
| \$200,000- \$249,999 | 9 | 19 | 59 | 33 |
| \$250,000- \$299,999 | 8 | 15 | 43 | 25 |
| \$300,000- \$349,999 | 4 | 15 | 18 | 41 |
| \$350,000- \$399,999 | | | 8 | 29 |
| \$400,000- \$449,999 | | | 4 | 55 |
| \$450,000- \$499,999 | 2 | 46 | 3 | 86 |
| \$500,000- \$549,999 | | | 1 | 23 |
| \$550,000- \$599,999 | 1 | 31 | 1 | 31 |
| \$600,000- \$699,999 | | | | |
| \$700,000- \$799,999 | | | | |
| \$800,000- \$899,999 | | | | |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 28 | 19 | 185 | 35 |

Average Sales Price - Last Two Years



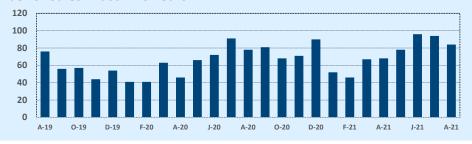


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 84 | 78 | +7.7% | 585 | 498 | +17.5% |
| Condo/TH Sales | | | | | | |
| Total Sales | 84 | 78 | +7.7% | 585 | 498 | +17.5% |
| Sales Volume | \$27,302,815 | \$22,112,963 | +23.5% | \$179,945,333 | \$134,109,372 | +34.2% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$318,504 | \$288,624 | +10.4% | \$303,515 | \$272,761 | +11.3% |
| List Price/SqFt | \$149 | \$122 | +22.6% | \$139 | \$120 | +16.1% |
| Sold Price | \$325,034 | \$283,500 | +14.7% | \$307,599 | \$269,296 | +14.2% |
| Sold Price/SqFt | \$152 | \$120 | +27.2% | \$141 | \$118 | +19.1% |
| Sold Price / List Price | 102.4% | 98.3% | +4.1% | 101.5% | 98.8% | +2.7% |
| DOM | 29 | 44 | -33.3% | 33 | 60 | -45.7% |

| Median | This Month | | Year-to-Date | | | |
|-------------------------|------------|-----------|--------------|-----------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$299,700 | \$251,500 | +19.2% | \$279,900 | \$246,945 | +13.3% |
| List Price/SqFt | \$148 | \$118 | +24.7% | \$136 | \$119 | +14.8% |
| Sold Price | \$311,200 | \$249,500 | +24.7% | \$285,000 | \$245,000 | +16.3% |
| Sold Price/SqFt | \$151 | \$118 | +27.8% | \$139 | \$118 | +18.2% |
| Sold Price / List Price | 101.5% | 99.5% | +2.0% | 100.0% | 99.7% | +0.3% |
| DOM | 18 | 24 | -25.0% | 18 | 33 | -44.6% |

Number of Sales - Last Two Years



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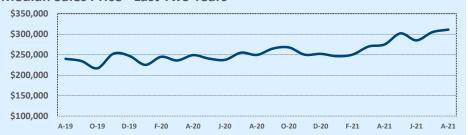


August 2021

| Drice Pange | This N | ∕lonth | Year-t | o-Date | | |
|----------------------|--------|--------|--------|--------|--|--|
| Price Range | Sales | DOM | Sales | DOM | | |
| \$149,999 or under | | | 3 | 25 | | |
| \$150,000- \$199,999 | 3 | 15 | 27 | 28 | | |
| \$200,000- \$249,999 | 7 | 23 | 118 | 24 | | |
| \$250,000- \$299,999 | 28 | 24 | 180 | 27 | | |
| \$300,000- \$349,999 | 26 | 43 | 116 | 38 | | |
| \$350,000- \$399,999 | 8 | 15 | 59 | 29 | | |
| \$400,000- \$449,999 | 2 | 20 | 34 | 42 | | |
| \$450,000- \$499,999 | 6 | 14 | 21 | 47 | | |
| \$500,000- \$549,999 | 3 | 63 | 13 | 88 | | |
| \$550,000- \$599,999 | | | 9 | 101 | | |
| \$600,000- \$699,999 | 1 | 25 | 5 | 10 | | |
| \$700,000- \$799,999 | | | | | | |
| \$800,000- \$899,999 | | | | | | |
| \$900,000- \$999,999 | | | | | | |
| \$1M - \$1.99M | | | | | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 84 | 29 | 585 | 33 | | |

Average Sales Price - Last Two Years

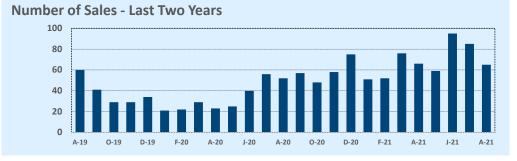




| Lictings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|--------------|---------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 63 | 52 | +21.2% | 540 | 265 | +103.8% |
| Condo/TH Sales | 2 | | | 9 | 3 | +200.0% |
| Total Sales | 65 | 52 | +25.0% | 549 | 268 | +104.9% |
| Sales Volume | \$23,904,566 | \$13,282,400 | +80.0% | \$173,334,859 | \$67,146,070 | +158.1% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$369,011 | \$263,970 | +39.8% | \$317,499 | \$259,208 | +22.5% |
| List Price/SqFt | \$174 | \$133 | +31.0% | \$158 | \$137 | +15.5% |
| Sold Price | \$367,763 | \$255,431 | +44.0% | \$315,728 | \$250,545 | +26.0% |
| Sold Price/SqFt | \$174 | \$128 | +35.8% | \$157 | \$132 | +19.4% |
| Sold Price / List Price | 99.7% | 96.0% | +3.9% | 99.7% | 96.5% | +3.3% |
| DOM | 40 | 84 | -52.7% | 54 | 85 | -36.4% |

| Median | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|--------|--|
| ivieulali | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$323,999 | \$235,000 | +37.9% | \$260,990 | \$225,000 | +16.0% | |
| List Price/SqFt | \$160 | \$127 | +26.0% | \$145 | \$127 | +14.7% | |
| Sold Price | \$316,825 | \$233,213 | +35.9% | \$260,000 | \$227,000 | +14.5% | |
| Sold Price/SqFt | \$161 | \$125 | +29.0% | \$145 | \$123 | +17.6% | |
| Sold Price / List Price | 100.0% | 99.2% | +0.8% | 100.0% | 98.4% | +1.7% | |
| DOM | 27 | 51 | -47.1% | 34 | 53 | -35.8% | |



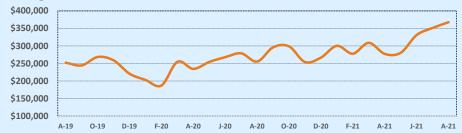
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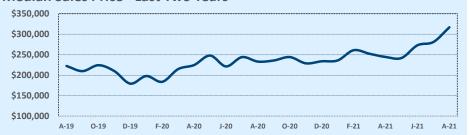


August 2021

| Price Range | This N | ∕lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 4 | 26 | 34 | 37 |
| \$150,000- \$199,999 | 6 | 25 | 48 | 44 |
| \$200,000- \$249,999 | 10 | 34 | 150 | 52 |
| \$250,000- \$299,999 | 10 | 30 | 122 | 60 |
| \$300,000- \$349,999 | 12 | 66 | 59 | 56 |
| \$350,000- \$399,999 | 4 | 69 | 37 | 56 |
| \$400,000- \$449,999 | 5 | 40 | 29 | 47 |
| \$450,000- \$499,999 | 3 | 11 | 14 | 35 |
| \$500,000- \$549,999 | 2 | 23 | 16 | 75 |
| \$550,000- \$599,999 | 2 | 22 | 9 | 59 |
| \$600,000- \$699,999 | 2 | 22 | 8 | 19 |
| \$700,000- \$799,999 | | | 4 | 78 |
| \$800,000- \$899,999 | | | 4 | 91 |
| \$900,000- \$999,999 | 1 | 67 | 3 | 32 |
| \$1M - \$1.99M | 4 | 53 | 12 | 107 |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 65 | 40 | 549 | 54 |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------------|--------------|--------|---------------|---------------|--------|
| Listings | Listings Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 40 | 72 | -44.4% | 379 | 350 | +8.3% |
| Condo/TH Sales | | | | | | |
| Total Sales | 40 | 72 | -44.4% | 379 | 350 | +8.3% |
| Sales Volume | \$20,110,243 | \$23,637,092 | -14.9% | \$161,241,393 | \$125,171,409 | +28.8% |

| Average | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$502,091 | \$334,528 | +50.1% | \$425,736 | \$364,005 | +17.0% | |
| List Price/SqFt | \$197 | \$150 | +31.1% | \$172 | \$152 | +13.0% | |
| Sold Price | \$502,756 | \$328,293 | +53.1% | \$425,439 | \$357,633 | +19.0% | |
| Sold Price/SqFt | \$197 | \$147 | +33.8% | \$172 | \$150 | +14.7% | |
| Sold Price / List Price | 100.5% | 98.4% | +2.2% | 99.9% | 98.5% | +1.4% | |
| DOM | 22 | 78 | -71.9% | 48 | 82 | -41.7% | |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$450,000 | \$307,900 | +46.2% | \$364,950 | \$329,046 | +10.9% |
| List Price/SqFt | \$185 | \$149 | +24.8% | \$162 | \$148 | +9.0% |
| Sold Price | \$444,500 | \$303,400 | +46.5% | \$366,000 | \$322,999 | +13.3% |
| Sold Price/SqFt | \$186 | \$148 | +26.3% | \$161 | \$146 | +10.0% |
| Sold Price / List Price | 100.0% | 99.3% | +0.7% | 100.0% | 99.2% | +0.8% |
| DOM | 15 | 57 | -74.3% | 25 | 58 | -56.9% |

Number of Sales - Last Two Years 80 60 40 20 A-19 0-19 F-20 A-20 J-20 A-20 0-20 F-21 A-21 J-21 A-21

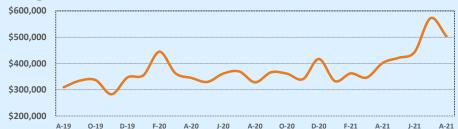
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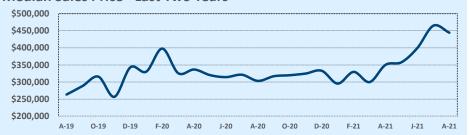


August 2021

| | This N | Month | Year-to-Date | | |
|----------------------|-----------|--------------|--------------|--------|--|
| Price Range | I IIIS IV | vionun | rear-u | o-Date | |
| Trice Hange | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | | | |
| \$150,000- \$199,999 | | | | | |
| \$200,000- \$249,999 | 1 | 2 | 14 | 26 | |
| \$250,000- \$299,999 | 1 | 7 | 87 | 35 | |
| \$300,000- \$349,999 | 6 | 14 | 64 | 57 | |
| \$350,000- \$399,999 | 5 | 10 | 59 | 54 | |
| \$400,000- \$449,999 | 8 | 22 | 44 | 44 | |
| \$450,000- \$499,999 | 6 | 21 | 36 | 47 | |
| \$500,000- \$549,999 | 5 | 26 | 19 | 40 | |
| \$550,000- \$599,999 | | | 10 | 28 | |
| \$600,000- \$699,999 | 3 | 18 | 14 | 57 | |
| \$700,000- \$799,999 | 2 | 87 | 9 | 48 | |
| \$800,000- \$899,999 | 1 | 4 | 11 | 22 | |
| \$900,000- \$999,999 | | | 3 | 47 | |
| \$1M - \$1.99M | 2 | 32 | 9 | 169 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 40 | 22 | 379 | 48 | |

Average Sales Price - Last Two Years



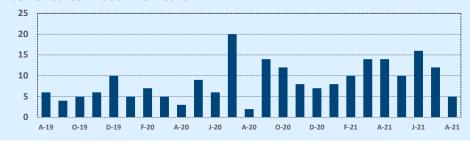


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-----------|---------|--------------|--------------|---------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 5 | 2 | +150.0% | 61 | 43 | +41.9% |
| Condo/TH Sales | | | | 28 | 14 | +100.0% |
| Total Sales | 5 | 2 | +150.0% | 89 | 57 | +56.1% |
| Sales Volume | \$2,029,000 | \$408,000 | +397.3% | \$28,843,150 | \$14,978,562 | +92.6% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$413,400 | \$214,950 | +92.3% | \$333,540 | \$273,821 | +21.8% |
| List Price/SqFt | \$235 | \$197 | +19.6% | \$243 | \$191 | +27.2% |
| Sold Price | \$405,800 | \$204,000 | +98.9% | \$324,080 | \$262,782 | +23.3% |
| Sold Price/SqFt | \$230 | \$189 | +22.2% | \$237 | \$184 | +28.9% |
| Sold Price / List Price | 97.1% | 97.1% | +0.1% | 97.2% | 96.6% | +0.7% |
| DOM | 94 | 54 | +75.0% | 89 | 102 | -12.7% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|---------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$445,000 | \$214,950 | +107.0% | \$265,000 | \$225,000 | +17.8% |
| List Price/SqFt | \$232 | \$197 | +17.9% | \$252 | \$191 | +31.8% |
| Sold Price | \$425,000 | \$204,000 | +108.3% | \$265,000 | \$219,000 | +21.0% |
| Sold Price/SqFt | \$221 | \$189 | +17.4% | \$246 | \$189 | +30.2% |
| Sold Price / List Price | 96.2% | 97.1% | -0.9% | 97.6% | 98.6% | -1.0% |
| DOM | 56 | 54 | +4.7% | 44 | 58 | -24.1% |

Number of Sales - Last Two Years



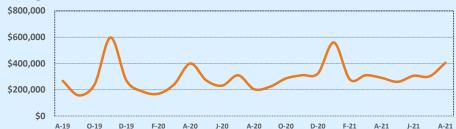
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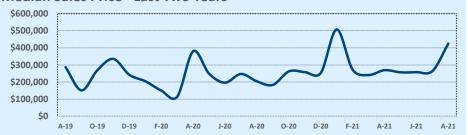


August 2021

| Drice Denge | This N | Jonth | Year-t | o-Date |
|----------------------|--------|--------------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 1 | 56 | 12 | 43 |
| \$150,000- \$199,999 | | | 11 | 99 |
| \$200,000- \$249,999 | | | 15 | 82 |
| \$250,000- \$299,999 | 1 | 46 | 14 | 102 |
| \$300,000- \$349,999 | | | 9 | 65 |
| \$350,000- \$399,999 | | | 8 | 45 |
| \$400,000- \$449,999 | 1 | 121 | 2 | 81 |
| \$450,000- \$499,999 | | | 1 | 269 |
| \$500,000- \$549,999 | | | 5 | 152 |
| \$550,000- \$599,999 | 1 | 13 | 4 | 66 |
| \$600,000- \$699,999 | 1 | 232 | 5 | 209 |
| \$700,000- \$799,999 | | | | |
| \$800,000- \$899,999 | | | 2 | 82 |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | 1 | 21 |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 5 | 94 | 89 | 89 |

Average Sales Price - Last Two Years



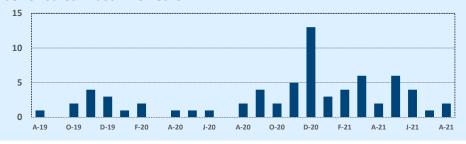


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-----------|---------|--------------|-------------|---------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | | | | 1 | | |
| Condo/TH Sales | 2 | 2 | | 27 | 8 | +237.5% |
| Total Sales | 2 | 2 | | 28 | 8 | +250.0% |
| Sales Volume | \$2,262,500 | \$849,900 | +166.2% | \$28,093,812 | \$4,265,200 | +558.7% |

| Average | | This Month | | | Year-to-Date | | |
|-------------------------|-------------|------------|---------|-------------|--------------|--------|--|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$1,168,750 | \$441,250 | +164.9% | \$994,434 | \$564,050 | +76.3% | |
| List Price/SqFt | \$458 | \$368 | +24.3% | \$489 | \$401 | +21.9% | |
| Sold Price | \$1,131,250 | \$424,950 | +166.2% | \$1,003,350 | \$533,150 | +88.2% | |
| Sold Price/SqFt | \$448 | \$359 | +24.6% | \$507 | \$376 | +34.8% | |
| Sold Price / List Price | 98.0% | 96.8% | +1.2% | 103.4% | 94.0% | +10.0% | |
| DOM | 17 | 218 | -92.4% | 190 | 179 | +5.8% | |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|-------------|-----------|---------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$1,168,750 | \$441,250 | +164.9% | \$632,495 | \$564,950 | +12.0% |
| List Price/SqFt | \$458 | \$368 | +24.3% | \$452 | \$435 | +3.9% |
| Sold Price | \$1,131,250 | \$424,950 | +166.2% | \$644,698 | \$525,150 | +22.8% |
| Sold Price/SqFt | \$448 | \$359 | +24.6% | \$441 | \$387 | +13.8% |
| Sold Price / List Price | 98.0% | 96.8% | +1.2% | 99.0% | 95.9% | +3.1% |
| DOM | 17 | 218 | -92.4% | 130 | 125 | +4.4% |

Number of Sales - Last Two Years



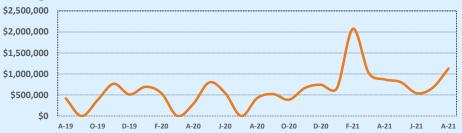
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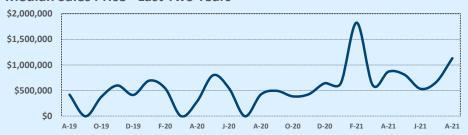


August 2021

| | This N | Month | Vear-t | o-Date |
|----------------------|--------|--------------|--------|--------|
| Price Range | | | | |
| | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | | |
| \$150,000- \$199,999 | | | | |
| \$200,000- \$249,999 | | | | |
| \$250,000- \$299,999 | | | | |
| \$300,000- \$349,999 | | | 1 | 108 |
| \$350,000- \$399,999 | | | 2 | 132 |
| \$400,000- \$449,999 | | | | |
| \$450,000- \$499,999 | 1 | 12 | 3 | 172 |
| \$500,000- \$549,999 | | | 1 | 31 |
| \$550,000- \$599,999 | | | 2 | 52 |
| \$600,000- \$699,999 | | | 8 | 119 |
| \$700,000- \$799,999 | | | 1 | 497 |
| \$800,000- \$899,999 | | | | |
| \$900,000- \$999,999 | | | 1 | 238 |
| \$1M - \$1.99M | 1 | 21 | 6 | 333 |
| \$2M - \$2.99M | | | 2 | 301 |
| \$3M+ | | | 1 | 6 |
| Totals | 2 | 17 | 28 | 190 |

Average Sales Price - Last Two Years



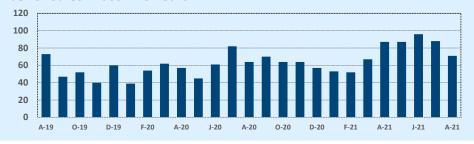


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------------|--------------|--------|---------------|---------------|--------|
| Listings | Listings Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 42 | 44 | -4.5% | 411 | 342 | +20.2% |
| Condo/TH Sales | 29 | 20 | +45.0% | 190 | 122 | +55.7% |
| Total Sales | 71 | 64 | +10.9% | 601 | 464 | +29.5% |
| Sales Volume | \$29,584,301 | \$29,983,483 | -1.3% | \$285,031,555 | \$202,984,964 | +40.4% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$426,277 | \$487,058 | -12.5% | \$485,655 | \$457,143 | +6.2% |
| List Price/SqFt | \$215 | \$226 | -5.0% | \$225 | \$210 | +7.3% |
| Sold Price | \$416,680 | \$468,492 | -11.1% | \$474,262 | \$437,468 | +8.4% |
| Sold Price/SqFt | \$210 | \$218 | -3.7% | \$221 | \$202 | +9.4% |
| Sold Price / List Price | 98.1% | 96.6% | +1.5% | #DIV/0! | 96.1% | #DIV/0! |
| DOM | 63 | 69 | -9.0% | 73 | 88 | -17.2% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$389,500 | \$387,000 | +0.6% | \$399,900 | \$387,000 | +3.3% |
| List Price/SqFt | \$213 | \$219 | -2.7% | \$222 | \$206 | +8.1% |
| Sold Price | \$392,500 | \$380,000 | +3.3% | \$400,000 | \$375,000 | +6.7% |
| Sold Price/SqFt | \$210 | \$209 | +0.6% | \$219 | \$200 | +9.7% |
| Sold Price / List Price | 99.3% | 97.2% | +2.1% | #DIV/0! | 97.2% | #DIV/0! |
| DOM | 33 | 37 | -9.6% | 37 | 53 | -30.2% |

Number of Sales - Last Two Years



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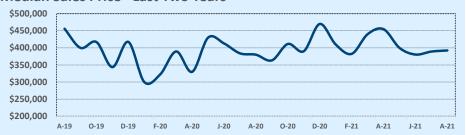


August 2021

| | This N | Month | Year-to-Date | | |
|----------------------|--------|--------------|--------------|-----|--|
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 9 | 69 | 51 | 96 | |
| \$150,000- \$199,999 | 5 | 29 | 46 | 64 | |
| \$200,000- \$249,999 | 4 | 26 | 41 | 39 | |
| \$250,000- \$299,999 | 8 | 62 | 46 | 61 | |
| \$300,000- \$349,999 | 6 | 18 | 46 | 69 | |
| \$350,000- \$399,999 | 6 | 31 | 68 | 71 | |
| \$400,000- \$449,999 | 11 | 106 | 61 | 82 | |
| \$450,000- \$499,999 | 2 | 101 | 38 | 78 | |
| \$500,000- \$549,999 | 5 | 25 | 42 | 53 | |
| \$550,000- \$599,999 | 1 | 7 | 33 | 78 | |
| \$600,000- \$699,999 | 6 | 128 | 40 | 87 | |
| \$700,000- \$799,999 | 1 | 112 | 22 | 62 | |
| \$800,000- \$899,999 | 4 | 89 | 18 | 89 | |
| \$900,000- \$999,999 | 2 | 33 | 11 | 72 | |
| \$1M - \$1.99M | 1 | 32 | 34 | 84 | |
| \$2M - \$2.99M | | | 4 | 141 | |
| \$3M+ | | | | | |
| Totals | 71 | 63 | 601 | 73 | |

Average Sales Price - Last Two Years



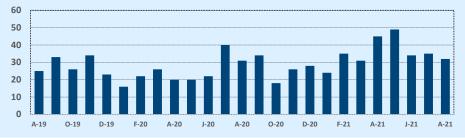


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------------|-------------|--------|--------------|--------------|---------|
| Listings | Listings Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 29 | 29 | | 267 | 190 | +40.5% |
| Condo/TH Sales | 3 | 2 | +50.0% | 18 | 7 | +157.1% |
| Total Sales | 32 | 31 | +3.2% | 285 | 197 | +44.7% |
| Sales Volume | \$8,953,899 | \$6,994,698 | +28.0% | \$71,094,412 | \$43,985,571 | +61.6% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$284,344 | \$230,339 | +23.4% | \$254,888 | \$232,049 | +9.8% |
| List Price/SqFt | \$217 | \$181 | +20.0% | \$182 | \$162 | +12.4% |
| Sold Price | \$279,809 | \$225,635 | +24.0% | \$249,454 | \$223,277 | +11.7% |
| Sold Price/SqFt | \$213 | \$177 | +20.6% | \$178 | \$156 | +14.0% |
| Sold Price / List Price | 98.9% | 97.5% | +1.4% | 97.9% | 95.9% | +2.0% |
| DOM | 33 | 81 | -59.3% | 62 | 86 | -28.7% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$242,000 | \$199,500 | +21.3% | \$225,000 | \$192,500 | +16.9% |
| List Price/SqFt | \$190 | \$176 | +7.8% | \$161 | \$150 | +7.3% |
| Sold Price | \$235,500 | \$205,000 | +14.9% | \$225,000 | \$188,000 | +19.7% |
| Sold Price/SqFt | \$188 | \$179 | +5.2% | \$162 | \$144 | +12.3% |
| Sold Price / List Price | 100.0% | 98.8% | +1.2% | 99.4% | 97.7% | +1.7% |
| DOM | 22 | 33 | -34.8% | 35 | 60 | -41.7% |

Number of Sales - Last Two Years



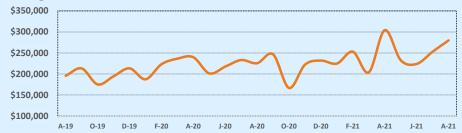
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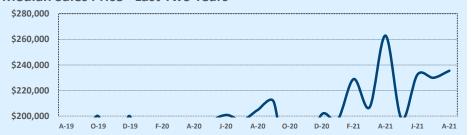


August 2021

| Duine Dange | This N | /lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 2 | 25 | 52 | 38 |
| \$150,000- \$199,999 | 7 | 32 | 63 | 71 |
| \$200,000- \$249,999 | 10 | 29 | 64 | 71 |
| \$250,000- \$299,999 | 3 | 41 | 36 | 53 |
| \$300,000- \$349,999 | 2 | 29 | 18 | 87 |
| \$350,000-\$399,999 | 1 | 19 | 18 | 51 |
| \$400,000- \$449,999 | 2 | 36 | 12 | 109 |
| \$450,000- \$499,999 | 3 | 19 | 5 | 26 |
| \$500,000- \$549,999 | | | 4 | 17 |
| \$550,000- \$599,999 | 2 | 87 | 7 | 65 |
| \$600,000- \$699,999 | | | 4 | 39 |
| \$700,000- \$799,999 | | | 2 | 12 |
| \$800,000- \$899,999 | | | | |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 32 | 33 | 285 | 62 |

Average Sales Price - Last Two Years



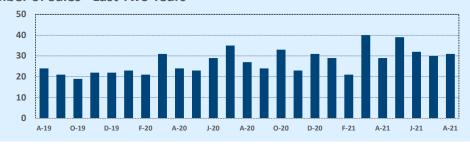


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 30 | 23 | +30.4% | 218 | 187 | +16.6% |
| Condo/TH Sales | 1 | 4 | -75.0% | 33 | 26 | +26.9% |
| Total Sales | 31 | 27 | +14.8% | 251 | 213 | +17.8% |
| Sales Volume | \$13,449,530 | \$10,520,699 | +27.8% | \$110,678,985 | \$86,945,528 | +27.3% |

| Avorago | | This Month | | Y | ear-to-Date | |
|-------------------------|-----------|------------|--------|-----------|-------------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$442,781 | \$406,213 | +9.0% | \$451,640 | \$430,057 | +5.0% |
| List Price/SqFt | \$223 | \$210 | +6.5% | \$225 | \$201 | +12.2% |
| Sold Price | \$433,856 | \$389,656 | +11.3% | \$440,952 | \$408,195 | +8.0% |
| Sold Price/SqFt | \$221 | \$201 | +9.9% | \$221 | \$192 | +15.1% |
| Sold Price / List Price | 98.7% | 95.6% | +3.2% | 98.1% | 96.0% | +2.2% |
| DOM | 41 | 79 | -48.0% | 65 | 84 | -22.6% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$370,000 | \$328,500 | +12.6% | \$365,000 | \$320,000 | +14.1% |
| List Price/SqFt | \$207 | \$210 | -1.5% | \$222 | \$196 | +13.0% |
| Sold Price | \$380,000 | \$319,000 | +19.1% | \$360,000 | \$310,000 | +16.1% |
| Sold Price/SqFt | \$207 | \$213 | -2.8% | \$220 | \$190 | +15.7% |
| Sold Price / List Price | 100.0% | 97.1% | +3.0% | 99.2% | 97.1% | +2.1% |
| DOM | 23 | 73 | -68.5% | 37 | 50 | -26.0% |

Number of Sales - Last Two Years



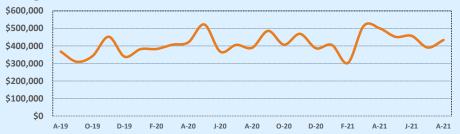
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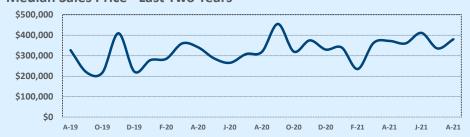


August 2021

| r I | | | • | | |
|----------------------|--------|--------|--------|--------|--|
| Drice Bange | This N | /lonth | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 1 | 1 | 14 | 64 | |
| \$150,000- \$199,999 | 3 | 21 | 28 | 47 | |
| \$200,000- \$249,999 | 4 | 33 | 26 | 43 | |
| \$250,000- \$299,999 | 5 | 26 | 26 | 56 | |
| \$300,000- \$349,999 | 2 | 36 | 27 | 57 | |
| \$350,000- \$399,999 | 3 | 44 | 25 | 58 | |
| \$400,000- \$449,999 | 1 | 33 | 17 | 96 | |
| \$450,000- \$499,999 | 4 | 33 | 17 | 51 | |
| \$500,000- \$549,999 | 1 | 20 | 13 | 30 | |
| \$550,000- \$599,999 | 2 | 16 | 9 | 60 | |
| \$600,000- \$699,999 | 1 | 4 | 18 | 137 | |
| \$700,000- \$799,999 | 1 | 46 | 9 | 58 | |
| \$800,000- \$899,999 | 1 | 14 | 7 | 89 | |
| \$900,000- \$999,999 | | | 2 | 26 | |
| \$1M - \$1.99M | 2 | 233 | 12 | 111 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | 1 | 170 | |
| Totals | 31 | 41 | 251 | 65 | |
| | | | | | |

Average Sales Price - Last Two Years





| Lietings | This Month | | | Year-to-Date | | |
|---------------------|-------------------|-------------|---------|--------------|--------------|---------|
| Listings | Listings Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 36 | 26 | +38.5% | 231 | 186 | +24.2% |
| Condo/TH Sales | 2 | 1 | +100.0% | 23 | 8 | +187.5% |
| Total Sales | 38 | 27 | +40.7% | 254 | 194 | +30.9% |
| Sales Volume | \$12,686,900 | \$7,676,310 | +65.3% | \$65,545,779 | \$46,927,312 | +39.7% |

| Averege | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|---------|--------------|-----------|---------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$339,503 | \$286,642 | +18.4% | \$260,508 | \$248,670 | +4.8% |
| List Price/SqFt | \$156 | \$137 | +13.5% | \$150 | \$135 | +10.9% |
| Sold Price | \$333,866 | \$284,308 | +17.4% | \$258,054 | \$241,893 | +6.7% |
| Sold Price/SqFt | \$158 | \$135 | +17.0% | \$150 | \$132 | +13.9% |
| Sold Price / List Price | #DIV/0! | 98.5% | #DIV/0! | #DIV/0! | 97.3% | #DIV/0! |
| DOM | 27 | 53 | -49.5% | 41 | 65 | -37.3% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|---------|--------------|-----------|---------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$221,500 | \$255,000 | -13.1% | \$206,250 | \$189,650 | +8.8% |
| List Price/SqFt | \$154 | \$133 | +15.2% | \$148 | \$134 | +10.5% |
| Sold Price | \$222,450 | \$239,000 | -6.9% | \$208,135 | \$185,000 | +12.5% |
| Sold Price/SqFt | \$148 | \$135 | +9.3% | \$146 | \$133 | +9.2% |
| Sold Price / List Price | #DIV/0! | 99.3% | #DIV/0! | #DIV/0! | 98.3% | #DIV/0! |
| DOM | 19 | 19 | -2.6% | 22 | 41 | -46.3% |

Number of Sales - Last Two Years 50 40 30 20 10 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

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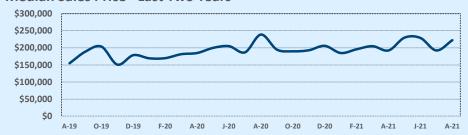


August 2021

| | This s | A | Year-to-Date | | |
|----------------------|--------|--------------|--------------|--------|--|
| Price Range | Inisi | Month | Year-t | o-Date | |
| rrice Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 5 | 29 | 46 | 27 | |
| \$150,000- \$199,999 | 11 | 22 | 71 | 40 | |
| \$200,000- \$249,999 | 6 | 14 | 48 | 40 | |
| \$250,000- \$299,999 | 2 | 126 | 21 | 54 | |
| \$300,000- \$349,999 | 4 | 14 | 17 | 49 | |
| \$350,000- \$399,999 | 3 | 25 | 14 | 30 | |
| \$400,000- \$449,999 | 1 | 21 | 16 | 55 | |
| \$450,000- \$499,999 | | | 6 | 36 | |
| \$500,000- \$549,999 | 3 | 28 | 6 | 115 | |
| \$550,000- \$599,999 | | | 4 | 31 | |
| \$600,000- \$699,999 | | | 1 | 52 | |
| \$700,000- \$799,999 | 2 | 20 | 2 | 20 | |
| \$800,000- \$899,999 | | | 1 | 2 | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | 1 | 20 | 1 | 20 | |
| \$3M+ | | | | | |
| Totals | 38 | 27 | 254 | 41 | |

Average Sales Price - Last Two Years



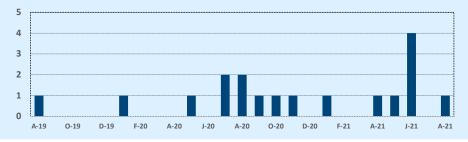


| Listings | This Month | | | Year-to-Date | | |
|---------------------|------------|-------------|--------|--------------|-------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 1 | 2 | -50.0% | 5 | 4 | +25.0% |
| Condo/TH Sales | | | | 3 | 2 | +50.0% |
| Total Sales | 1 | 2 | -50.0% | 8 | 6 | +33.3% |
| Sales Volume | \$485,000 | \$1,400,000 | -65.4% | \$3,283,475 | \$2,572,500 | +27.6% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$515,000 | \$797,000 | -35.4% | \$417,797 | \$465,167 | -10.2% |
| List Price/SqFt | \$167 | \$187 | -10.6% | \$253 | \$226 | +11.9% |
| Sold Price | \$485,000 | \$700,000 | -30.7% | \$410,434 | \$428,750 | -4.3% |
| Sold Price/SqFt | \$157 | \$168 | -6.3% | \$249 | \$216 | +15.3% |
| Sold Price / List Price | 94.2% | 88.6% | +6.3% | 98.5% | 94.9% | +3.8% |
| DOM | 47 | 57 | -16.8% | 76 | 54 | +40.5% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulali | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$515,000 | \$797,000 | -35.4% | \$347,000 | \$379,500 | -8.6% |
| List Price/SqFt | \$167 | \$187 | -10.6% | \$256 | \$222 | +15.5% |
| Sold Price | \$485,000 | \$700,000 | -30.7% | \$347,000 | \$371,250 | -6.5% |
| Sold Price/SqFt | \$157 | \$168 | -6.3% | \$251 | \$214 | +17.4% |
| Sold Price / List Price | 94.2% | 88.6% | +6.3% | 99.6% | 97.5% | +2.2% |
| DOM | 47 | 57 | -16.8% | 56 | 57 | -2.6% |

Number of Sales - Last Two Years



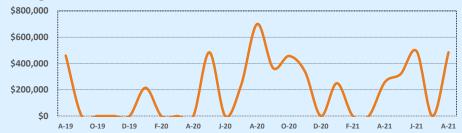
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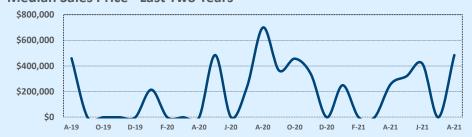


August 2021

| | This s | 4 | Year-to-Date | | |
|----------------------|--------|--------------|--------------|--------|--|
| Price Range | Inisi | Month | γear-τ | o-Date | |
| rrice Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | | | |
| \$150,000- \$199,999 | | | | | |
| \$200,000- \$249,999 | | | | | |
| \$250,000- \$299,999 | | | 2 | 73 | |
| \$300,000- \$349,999 | | | 3 | 113 | |
| \$350,000- \$399,999 | | | | | |
| \$400,000- \$449,999 | | | | | |
| \$450,000- \$499,999 | 1 | 47 | 2 | 51 | |
| \$500,000- \$549,999 | | | | | |
| \$550,000- \$599,999 | | | | | |
| \$600,000- \$699,999 | | | | | |
| \$700,000- \$799,999 | | | 1 | 22 | |
| \$800,000- \$899,999 | | | | | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 1 | 47 | 8 | 76 | |

Average Sales Price - Last Two Years



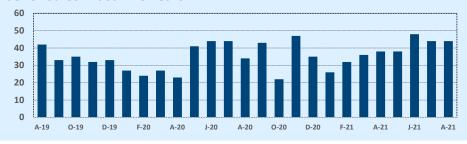


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|-------------|--------|--------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 36 | 27 | +33.3% | 251 | 213 | +17.8% |
| Condo/TH Sales | 8 | 7 | +14.3% | 55 | 51 | +7.8% |
| Total Sales | 44 | 34 | +29.4% | 306 | 264 | +15.9% |
| Sales Volume | \$12,517,305 | \$8,657,510 | +44.6% | \$89,888,380 | \$70,906,525 | +26.8% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$283,379 | \$259,959 | +9.0% | \$293,514 | \$275,985 | +6.4% |
| List Price/SqFt | \$159 | \$134 | +18.1% | \$154 | \$140 | +10.3% |
| Sold Price | \$284,484 | \$254,633 | +11.7% | \$293,753 | \$268,585 | +9.4% |
| Sold Price/SqFt | \$159 | \$132 | +20.5% | \$154 | \$137 | +12.9% |
| Sold Price / List Price | 99.7% | 97.9% | +1.9% | 99.8% | 97.5% | +2.3% |
| DOM | 38 | 50 | -24.5% | 38 | 54 | -29.9% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$267,944 | \$254,500 | +5.3% | \$273,250 | \$257,000 | +6.3% |
| List Price/SqFt | \$155 | \$133 | +16.8% | \$153 | \$138 | +11.0% |
| Sold Price | \$270,000 | \$254,500 | +6.1% | \$275,250 | \$252,500 | +9.0% |
| Sold Price/SqFt | \$161 | \$134 | +19.6% | \$154 | \$137 | +13.0% |
| Sold Price / List Price | 100.0% | 98.6% | +1.4% | 100.0% | 98.6% | +1.5% |
| DOM | 16 | 30 | -48.3% | 21 | 32 | -34.4% |

Number of Sales - Last Two Years



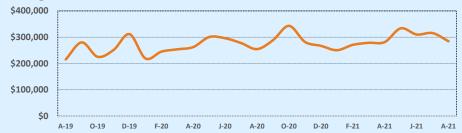
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August 2021

| V 1 11 13 3 3 1 13 1 | 31133 1143 | | 8 | |
|----------------------|------------|-------|--------|--------|
| Drice Bange | This N | Month | Year-t | o-Date |
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 7 | 20 | 44 | 33 |
| \$150,000- \$199,999 | 2 | 38 | 25 | 33 |
| \$200,000- \$249,999 | 8 | 37 | 46 | 46 |
| \$250,000- \$299,999 | 10 | 22 | 64 | 43 |
| \$300,000- \$349,999 | 5 | 17 | 39 | 32 |
| \$350,000- \$399,999 | 6 | 121 | 32 | 52 |
| \$400,000- \$449,999 | 3 | 13 | 24 | 31 |
| \$450,000- \$499,999 | | | 8 | 33 |
| \$500,000- \$549,999 | 2 | 6 | 10 | 14 |
| \$550,000- \$599,999 | | | 4 | 20 |
| \$600,000- \$699,999 | | | 4 | 20 |
| \$700,000- \$799,999 | | | 5 | 23 |
| \$800,000- \$899,999 | 1 | 72 | 1 | 72 |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 44 | 38 | 306 | 38 |

Average Sales Price - Last Two Years



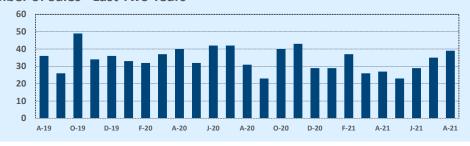


| Lietings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 39 | 31 | +25.8% | 245 | 289 | -15.2% |
| Condo/TH Sales | | | | | | |
| Total Sales | 39 | 31 | +25.8% | 245 | 289 | -15.2% |
| Sales Volume | \$8,825,497 | \$5,634,461 | +56.6% | \$50,696,654 | \$53,121,050 | -4.6% |

| Average | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|---------|--|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$228,178 | \$183,368 | +24.4% | \$209,325 | \$186,126 | +12.5% | |
| List Price/SqFt | \$131 | \$115 | +13.6% | \$126 | \$114 | +10.6% | |
| Sold Price | \$226,295 | \$181,757 | +24.5% | \$206,925 | \$183,810 | +12.6% | |
| Sold Price/SqFt | \$129 | \$114 | +13.4% | \$125 | \$112 | +11.0% | |
| Sold Price / List Price | 99.6% | 99.3% | +0.2% | #DIV/0! | 98.8% | #DIV/0! | |
| DOM | 21 | 34 | -38.6% | 39 | 58 | -32.6% | |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| iviedian | Aug 2021 | | Change | 2021 | 2020 | Change |
| List Price | \$229,900 | \$179,900 | +27.8% | \$210,600 | \$184,500 | +14.1% |
| List Price/SqFt | \$136 | \$113 | +19.8% | \$130 | \$114 | +13.5% |
| Sold Price | \$226,690 | \$177,000 | +28.1% | \$207,000 | \$183,500 | +12.8% |
| Sold Price/SqFt | \$132 | \$113 | +16.6% | \$127 | \$112 | +13.6% |
| Sold Price / List Price | 100.0% | 100.0% | +0.0% | #DIV/0! | 100.0% | #DIV/0! |
| DOM | 19 | 28 | -32.1% | 26 | 44 | -40.9% |

Number of Sales - Last Two Years



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August 2021

| 7 1 11 15 5 5 7 75 | 31133 1143 | | | |
|----------------------|------------|--------------|--------|--------|
| Drice Denge | This N | Month | Year-t | o-Date |
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | 13 | 27 |
| \$150,000- \$199,999 | 11 | 22 | 96 | 46 |
| \$200,000- \$249,999 | 15 | 22 | 100 | 36 |
| \$250,000- \$299,999 | 13 | 19 | 32 | 32 |
| \$300,000- \$349,999 | | | 4 | 17 |
| \$350,000- \$399,999 | | | | |
| \$400,000- \$449,999 | | | | |
| \$450,000- \$499,999 | | | | |
| \$500,000- \$549,999 | | | | |
| \$550,000- \$599,999 | | | | |
| \$600,000- \$699,999 | | | | |
| \$700,000- \$799,999 | | | | |
| \$800,000- \$899,999 | | | | |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 39 | 21 | 245 | 39 |

Average Sales Price - Last Two Years



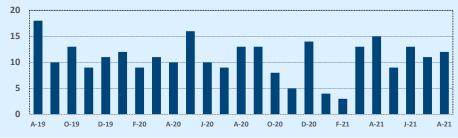


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|
| Listings | Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 12 | 13 | -7.7% | 80 | 90 | -11.1% |
| Condo/TH Sales | | | | | | |
| Total Sales | 12 | 13 | -7.7% | 80 | 90 | -11.1% |
| Sales Volume | \$2,313,550 | \$1,834,199 | +26.1% | \$13,396,072 | \$11,980,751 | +11.8% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$194,654 | \$143,723 | +35.4% | \$168,335 | \$136,400 | +23.4% |
| List Price/SqFt | \$138 | \$114 | +20.8% | \$123 | \$108 | +14.2% |
| Sold Price | \$192,796 | \$141,092 | +36.6% | \$167,451 | \$133,119 | +25.8% |
| Sold Price/SqFt | \$136 | \$112 | +21.7% | \$123 | \$105 | +16.7% |
| Sold Price / List Price | 99.4% | 98.0% | +1.5% | 99.6% | 97.0% | +2.7% |
| DOM | 36 | 42 | -14.7% | 39 | 63 | -37.9% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulali | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$188,400 | \$149,500 | +26.0% | \$165,000 | \$136,900 | +20.5% |
| List Price/SqFt | \$130 | \$115 | +13.1% | \$121 | \$109 | +11.0% |
| Sold Price | \$189,000 | \$140,000 | +35.0% | \$166,000 | \$137,450 | +20.8% |
| Sold Price/SqFt | \$129 | \$112 | +15.2% | \$124 | \$107 | +15.5% |
| Sold Price / List Price | 100.0% | 100.0% | +0.0% | 100.0% | 100.0% | |
| DOM | 34 | 37 | -9.5% | 25 | 39 | -35.1% |

Number of Sales - Last Two Years



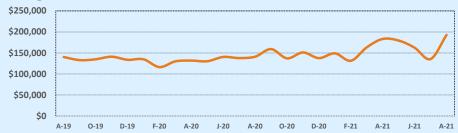
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August 2021

| V | | | • | | |
|----------------------|--------|--------------|--------|--------|--|
| Price Range | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | 21 | 42 | |
| \$150,000- \$199,999 | 9 | 36 | 44 | 26 | |
| \$200,000- \$249,999 | 3 | 34 | 13 | 76 | |
| \$250,000- \$299,999 | | | 2 | 52 | |
| \$300,000- \$349,999 | | | | | |
| \$350,000- \$399,999 | | | | | |
| \$400,000- \$449,999 | | | | | |
| \$450,000- \$499,999 | | | | | |
| \$500,000- \$549,999 | | | | | |
| \$550,000- \$599,999 | | | | | |
| \$600,000- \$699,999 | | | | | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | | | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 12 | 36 | 80 | 39 | |
| | | | | | |

Average Sales Price - Last Two Years





| Lietings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 43 | 36 | +19.4% | 310 | 267 | +16.1% |
| Condo/TH Sales | 6 | 10 | -40.0% | 64 | 55 | +16.4% |
| Total Sales | 49 | 46 | +6.5% | 374 | 322 | +16.1% |
| Sales Volume | \$19,494,250 | \$15,795,133 | +23.4% | \$143,732,456 | \$106,460,537 | +35.0% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$395,344 | \$351,177 | +12.6% | \$383,680 | \$338,924 | +13.2% |
| List Price/SqFt | \$167 | \$145 | +15.3% | \$156 | \$140 | +11.7% |
| Sold Price | \$397,842 | \$343,372 | +15.9% | \$384,311 | \$330,623 | +16.2% |
| Sold Price/SqFt | \$169 | \$142 | +19.5% | \$157 | \$137 | +15.0% |
| Sold Price / List Price | 101.6% | 97.8% | +3.9% | #DIV/0! | 97.9% | #DIV/0! |
| DOM | 28 | 61 | -54.5% | 40 | 64 | -37.2% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$330,000 | \$334,000 | -1.2% | \$337,450 | \$299,945 | +12.5% |
| List Price/SqFt | \$160 | \$142 | +13.1% | \$151 | \$137 | +10.5% |
| Sold Price | \$328,000 | \$325,150 | +0.9% | \$338,000 | \$298,000 | +13.4% |
| Sold Price/SqFt | \$163 | \$137 | +19.1% | \$154 | \$134 | +14.2% |
| Sold Price / List Price | 100.0% | 98.3% | +1.7% | #DIV/0! | 98.4% | #DIV/0! |
| DOM | 15 | 32 | -53.1% | 18 | 37 | -51.4% |

Number of Sales - Last Two Years 80 40 20 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

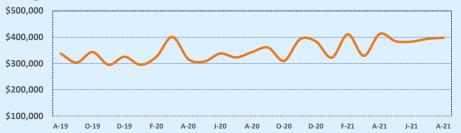
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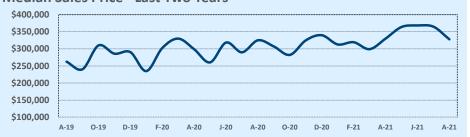


August 2021

| | | | Versite Dete | | |
|----------------------|--------|--------------|--------------|--------|--|
| Price Range | This N | Month | Year-t | o-Date | |
| Price Kalige | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 2 | 17 | 23 | 62 | |
| \$150,000- \$199,999 | 1 | 15 | 26 | 42 | |
| \$200,000- \$249,999 | 4 | 24 | 37 | 39 | |
| \$250,000- \$299,999 | 12 | 22 | 57 | 42 | |
| \$300,000- \$349,999 | 7 | 41 | 52 | 37 | |
| \$350,000- \$399,999 | 5 | 19 | 59 | 40 | |
| \$400,000- \$449,999 | 7 | 30 | 41 | 29 | |
| \$450,000- \$499,999 | 5 | 38 | 22 | 47 | |
| \$500,000- \$549,999 | 2 | 25 | 16 | 35 | |
| \$550,000- \$599,999 | 1 | 6 | 6 | 21 | |
| \$600,000- \$699,999 | 1 | 73 | 10 | 17 | |
| \$700,000- \$799,999 | | | 4 | 62 | |
| \$800,000- \$899,999 | | | 2 | 12 | |
| \$900,000- \$999,999 | | | 5 | 45 | |
| \$1M - \$1.99M | 2 | 14 | 14 | 69 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 49 | 28 | 374 | 40 | |

Average Sales Price - Last Two Years





| Lietings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 62 | 50 | +24.0% | 347 | 305 | +13.8% |
| Condo/TH Sales | 7 | 6 | +16.7% | 45 | 29 | +55.2% |
| Total Sales | 69 | 56 | +23.2% | 392 | 334 | +17.4% |
| Sales Volume | \$24,872,873 | \$19,798,590 | +25.6% | \$138,760,920 | \$105,286,834 | +31.8% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$360,562 | \$359,700 | +0.2% | \$352,018 | \$322,322 | +9.2% |
| List Price/SqFt | \$162 | \$148 | +9.2% | \$155 | \$139 | +12.0% |
| Sold Price | \$360,476 | \$353,546 | +2.0% | \$353,982 | \$315,230 | +12.3% |
| Sold Price/SqFt | \$163 | \$146 | +10.9% | \$157 | \$136 | +15.3% |
| Sold Price / List Price | 100.4% | 99.3% | +1.1% | 101.1% | 98.3% | +2.8% |
| DOM | 25 | 44 | -42.6% | 35 | 57 | -39.6% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$325,000 | \$307,500 | +5.7% | \$325,000 | \$289,950 | +12.1% |
| List Price/SqFt | \$158 | \$141 | +12.1% | \$150 | \$136 | +10.0% |
| Sold Price | \$337,250 | \$311,250 | +8.4% | \$330,000 | \$286,875 | +15.0% |
| Sold Price/SqFt | \$159 | \$144 | +10.4% | \$152 | \$133 | +14.3% |
| Sold Price / List Price | 100.7% | 100.0% | +0.7% | 100.1% | 98.8% | +1.3% |
| DOM | 16 | 28 | -41.8% | 19 | 30 | -36.7% |

Number of Sales - Last Two Years 80 40 20 0

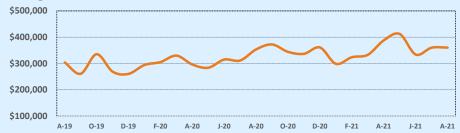
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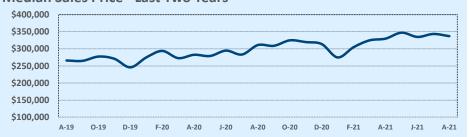


August 2021

| r I | | | O . | | |
|----------------------|--------|--------------|--------|--------|--|
| Drice Bance | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 1 | 13 | 4 | 73 | |
| \$150,000- \$199,999 | 2 | 14 | 22 | 27 | |
| \$200,000- \$249,999 | 6 | 20 | 34 | 27 | |
| \$250,000- \$299,999 | 12 | 28 | 80 | 34 | |
| \$300,000- \$349,999 | 16 | 22 | 99 | 27 | |
| \$350,000- \$399,999 | 13 | 18 | 63 | 26 | |
| \$400,000- \$449,999 | 9 | 25 | 43 | 38 | |
| \$450,000- \$499,999 | 3 | 23 | 16 | 33 | |
| \$500,000- \$549,999 | 4 | 37 | 10 | 43 | |
| \$550,000- \$599,999 | | | 7 | 37 | |
| \$600,000- \$699,999 | 2 | 30 | 8 | 72 | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | 1 | 31 | |
| \$900,000- \$999,999 | | | 1 | 381 | |
| \$1M - \$1.99M | 1 | 157 | 2 | 90 | |
| \$2M - \$2.99M | | | 2 | 402 | |
| \$3M+ | | | | | |
| Totals | 69 | 25 | 392 | 35 | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|--------------|--------------|---------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 70 | 50 | +40.0% | 406 | 437 | -7.1% |
| Condo/TH Sales | 1 | 2 | -50.0% | 5 | 2 | +150.0% |
| Total Sales | 71 | 52 | +36.5% | 411 | 439 | -6.4% |
| Sales Volume | \$16,682,975 | \$10,359,250 | +61.0% | \$90,145,411 | \$84,531,212 | +6.6% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$232,338 | \$199,711 | +16.3% | \$216,802 | \$194,942 | +11.2% |
| List Price/SqFt | \$132 | \$118 | +11.4% | \$129 | \$114 | +13.7% |
| Sold Price | \$234,971 | \$199,216 | +17.9% | \$219,332 | \$192,554 | +13.9% |
| Sold Price/SqFt | \$133 | \$118 | +13.1% | \$131 | \$112 | +16.5% |
| Sold Price / List Price | 101.4% | 99.8% | +1.6% | 101.3% | 98.8% | +2.5% |
| DOM | 27 | 33 | -17.6% | 29 | 50 | -41.9% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$225,000 | \$191,000 | +17.8% | \$215,000 | \$185,000 | +16.2% |
| List Price/SqFt | \$135 | \$118 | +14.5% | \$130 | \$113 | +14.7% |
| Sold Price | \$230,000 | \$193,500 | +18.9% | \$218,000 | \$185,000 | +17.8% |
| Sold Price/SqFt | \$136 | \$118 | +14.9% | \$131 | \$114 | +15.2% |
| Sold Price / List Price | 101.4% | 100.0% | +1.4% | 101.4% | 100.0% | +1.4% |
| DOM | 20 | 25 | -18.4% | 19 | 30 | -36.7% |

Number of Sales - Last Two Years 80 40 20 A-19 0-19 D-19 F-20 A-20 J-20 D-20 D-20 F-21 A-21 J-21 A-21

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August 2021

| This N | 1 on th | | | |
|--------|------------------|--|---|--|
| | nonth | Year-to-Date | | |
| Sales | DOM | Sales | DOM | |
| 2 | 30 | 24 | 27 | |
| 14 | 22 | 123 | 32 | |
| 32 | 25 | 176 | 25 | |
| 12 | 30 | 56 | 30 | |
| 8 | 24 | 26 | 40 | |
| 2 | 20 | 4 | 37 | |
| 1 | 170 | 2 | 93 | |
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| | | | | |
| | | | | |
| 71 | 27 | 411 | 29 | |
| | 2 14 32 12 8 2 1 | 2 30 14 22 32 25 12 30 8 24 2 20 1 170 | 2 30 24 14 22 123 32 25 176 12 30 56 8 24 26 2 20 4 1 170 2 | |

Average Sales Price - Last Two Years



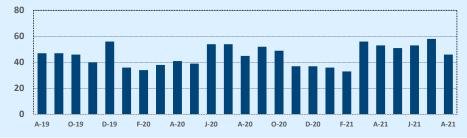


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|--------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 38 | 40 | -5.0% | 309 | 275 | +12.4% |
| Condo/TH Sales | 8 | 5 | +60.0% | 77 | 66 | +16.7% |
| Total Sales | 46 | 45 | +2.2% | 386 | 341 | +13.2% |
| Sales Volume | \$12,032,505 | \$10,108,388 | +19.0% | \$96,226,294 | \$72,104,634 | +33.5% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$255,760 | \$228,215 | +12.1% | \$246,180 | \$214,449 | +14.8% |
| List Price/SqFt | \$150 | \$123 | +22.5% | \$141 | \$123 | +14.7% |
| Sold Price | \$261,576 | \$224,631 | +16.4% | \$249,291 | \$211,451 | +17.9% |
| Sold Price/SqFt | \$154 | \$122 | +26.6% | \$144 | \$122 | +17.8% |
| Sold Price / List Price | 102.5% | 98.9% | +3.6% | 101.5% | 98.6% | +2.9% |
| DOM | 20 | 40 | -49.0% | 31 | 42 | -27.8% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$239,500 | \$220,000 | +8.9% | \$234,450 | \$209,000 | +12.2% |
| List Price/SqFt | \$151 | \$123 | +22.5% | \$137 | \$123 | +11.6% |
| Sold Price | \$247,000 | \$220,000 | +12.3% | \$240,000 | \$206,000 | +16.5% |
| Sold Price/SqFt | \$154 | \$124 | +24.4% | \$141 | \$123 | +15.3% |
| Sold Price / List Price | 102.2% | 100.0% | +2.2% | 100.6% | 100.0% | +0.7% |
| DOM | 14 | 20 | -32.5% | 17 | 28 | -39.3% |

Number of Sales - Last Two Years



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August 2021

| Duice Denge | This N | /lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 2 | 7 | 19 | 38 |
| \$150,000- \$199,999 | 1 | 5 | 57 | 30 |
| \$200,000- \$249,999 | 21 | 20 | 153 | 22 |
| \$250,000- \$299,999 | 15 | 24 | 102 | 31 |
| \$300,000- \$349,999 | 3 | 11 | 34 | 56 |
| \$350,000- \$399,999 | 1 | 12 | 7 | 58 |
| \$400,000- \$449,999 | 2 | 30 | 5 | 29 |
| \$450,000- \$499,999 | | | 1 | 43 |
| \$500,000- \$549,999 | | | 1 | 31 |
| \$550,000- \$599,999 | 1 | 32 | 2 | 25 |
| \$600,000- \$699,999 | | | 4 | 35 |
| \$700,000- \$799,999 | | | 1 | 102 |
| \$800,000- \$899,999 | | | | |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 46 | 20 | 386 | 31 |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 168 | 196 | -14.3% | 1,303 | 1,380 | -5.6% |
| Condo/TH Sales | 2 | 2 | | 30 | 22 | +36.4% |
| Total Sales | 170 | 198 | -14.1% | 1,333 | 1,402 | -4.9% |
| Sales Volume | \$46,779,680 | \$46,498,552 | +0.6% | \$340,022,635 | \$318,833,308 | +6.6% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$270,752 | \$235,989 | +14.7% | \$252,274 | \$230,054 | +9.7% |
| List Price/SqFt | \$133 | \$118 | +12.5% | \$127 | \$116 | +9.9% |
| Sold Price | \$275,175 | \$234,841 | +17.2% | \$255,081 | \$227,413 | +12.2% |
| Sold Price/SqFt | \$135 | \$118 | +15.0% | \$129 | \$115 | +12.4% |
| Sold Price / List Price | 102.0% | 99.6% | +2.4% | 101.4% | 99.0% | +2.4% |
| DOM | 22 | 59 | -62.2% | 34 | 65 | -47.7% |

| Median | This Month | | Year-to-Date | | | |
|-------------------------|------------|-----------|--------------|-----------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$260,000 | \$230,000 | +13.0% | \$244,246 | \$223,950 | +9.1% |
| List Price/SqFt | \$131 | \$117 | +12.4% | \$125 | \$114 | +9.6% |
| Sold Price | \$270,500 | \$228,000 | +18.6% | \$248,000 | \$221,950 | +11.7% |
| Sold Price/SqFt | \$133 | \$116 | +15.4% | \$127 | \$113 | +13.0% |
| Sold Price / List Price | 101.6% | 100.0% | +1.6% | 100.3% | 100.0% | +0.3% |
| DOM | 17 | 31 | -44.3% | 18 | 43 | -58.1% |

Number of Sales - Last Two Years 250 100 150 0 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

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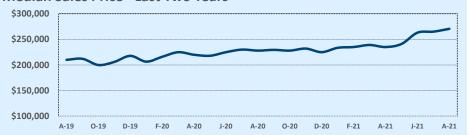


August 2021

| Price Range | This N | ∕lonth | Year-t | o-Date | |
|----------------------|--------|--------|--------|--------|--|
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 4 | 13 | 43 | 26 | |
| \$150,000- \$199,999 | 12 | 20 | 198 | 29 | |
| \$200,000- \$249,999 | 45 | 23 | 431 | 31 | |
| \$250,000- \$299,999 | 55 | 18 | 377 | 31 | |
| \$300,000- \$349,999 | 31 | 32 | 184 | 47 | |
| \$350,000- \$399,999 | 16 | 21 | 63 | 46 | |
| \$400,000- \$449,999 | 5 | 24 | 29 | 50 | |
| \$450,000- \$499,999 | 1 | 13 | 6 | 18 | |
| \$500,000- \$549,999 | 1 | 37 | 1 | 37 | |
| \$550,000- \$599,999 | | | | | |
| \$600,000- \$699,999 | | | | | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | 1 | 98 | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 170 | 22 | 1,333 | 34 | |

Average Sales Price - Last Two Years



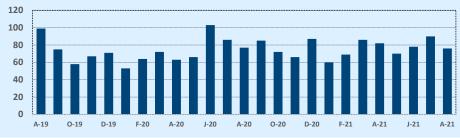


| Lietings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 70 | 72 | -2.8% | 587 | 557 | +5.4% |
| Condo/TH Sales | 6 | 5 | +20.0% | 24 | 27 | -11.1% |
| Total Sales | 76 | 77 | -1.3% | 611 | 584 | +4.6% |
| Sales Volume | \$20,611,342 | \$17,014,640 | +21.1% | \$154,603,264 | \$127,291,975 | +21.5% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$261,963 | \$223,388 | +17.3% | \$247,851 | \$220,240 | +12.5% |
| List Price/SqFt | \$137 | \$125 | +9.2% | \$134 | \$120 | +12.0% |
| Sold Price | \$271,202 | \$220,969 | +22.7% | \$253,033 | \$217,966 | +16.1% |
| Sold Price/SqFt | \$141 | \$124 | +14.1% | \$137 | \$119 | +15.3% |
| Sold Price / List Price | 103.5% | 98.9% | +4.6% | 102.0% | 98.9% | +3.1% |
| DOM | 22 | 40 | -45.2% | 29 | 48 | -39.4% |

| Median | This Month | | Year-to-Date | | | |
|-------------------------|------------|-----------|--------------|-----------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$270,000 | \$225,000 | +20.0% | \$249,900 | \$220,000 | +13.6% |
| List Price/SqFt | \$132 | \$124 | +6.5% | \$133 | \$119 | +12.3% |
| Sold Price | \$285,000 | \$220,000 | +29.5% | \$255,000 | \$219,900 | +16.0% |
| Sold Price/SqFt | \$141 | \$124 | +13.8% | \$136 | \$117 | +15.8% |
| Sold Price / List Price | 103.6% | 100.0% | +3.6% | 101.7% | 100.0% | +1.7% |
| DOM | 14 | 24 | -41.7% | 17 | 28 | -39.3% |

Number of Sales - Last Two Years



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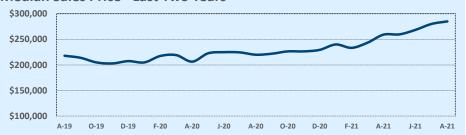


August 2021

| , | | | O | |
|----------------------|--------|-------|--------|--------|
| Duice Dange | This N | Month | Year-t | o-Date |
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 1 | 50 | 15 | 23 |
| \$150,000- \$199,999 | 8 | 29 | 70 | 24 |
| \$200,000- \$249,999 | 20 | 17 | 194 | 27 |
| \$250,000- \$299,999 | 22 | 24 | 229 | 32 |
| \$300,000- \$349,999 | 20 | 22 | 85 | 33 |
| \$350,000- \$399,999 | 3 | 12 | 14 | 11 |
| \$400,000- \$449,999 | 2 | 21 | 4 | 16 |
| \$450,000- \$499,999 | | | | |
| \$500,000- \$549,999 | | | | |
| \$550,000- \$599,999 | | | | |
| \$600,000- \$699,999 | | | | |
| \$700,000- \$799,999 | | | | |
| \$800,000- \$899,999 | | | | |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 76 | 22 | 611 | 29 |

Average Sales Price - Last Two Years

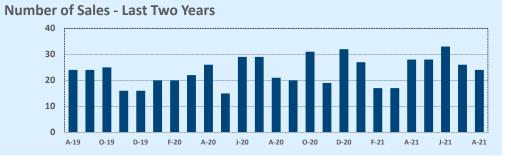




| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|-------------|---------|--------------|--------------|--------|
| Listings Aug 2021 | | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 20 | 19 | +5.3% | 179 | 167 | +7.2% |
| Condo/TH Sales | 4 | 2 | +100.0% | 21 | 15 | +40.0% |
| Total Sales | 24 | 21 | +14.3% | 200 | 182 | +9.9% |
| Sales Volume | \$10,741,200 | \$7,201,400 | +49.2% | \$91,227,988 | \$71,042,746 | +28.4% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$444,821 | \$344,500 | +29.1% | \$451,520 | \$397,385 | +13.6% |
| List Price/SqFt | \$170 | \$138 | +22.5% | \$162 | \$145 | +11.8% |
| Sold Price | \$447,550 | \$342,924 | +30.5% | \$456,140 | \$390,345 | +16.9% |
| Sold Price/SqFt | \$170 | \$138 | +23.4% | \$164 | \$143 | +14.9% |
| Sold Price / List Price | 100.2% | 99.5% | +0.7% | 101.2% | 98.4% | +2.8% |
| DOM | 20 | 51 | -61.3% | 31 | 52 | -39.6% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulali | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$420,000 | \$359,500 | +16.8% | \$425,000 | \$379,900 | +11.9% |
| List Price/SqFt | \$165 | \$140 | +18.5% | \$160 | \$146 | +9.5% |
| Sold Price | \$408,500 | \$354,900 | +15.1% | \$427,389 | \$377,000 | +13.4% |
| Sold Price/SqFt | \$162 | \$138 | +17.2% | \$162 | \$144 | +12.0% |
| Sold Price / List Price | 100.0% | 99.7% | +0.3% | 100.0% | 98.7% | +1.3% |
| DOM | 16 | 24 | -35.4% | 17 | 35 | -51.4% |



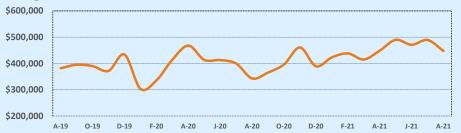
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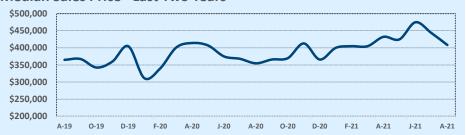


August 2021

| , , , , , , , , , , , , , , , , , , , | | | | | |
|---------------------------------------|--------|--------------|--------|--------|--|
| Drice Bange | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 1 | 18 | 3 | 52 | |
| \$150,000- \$199,999 | 1 | 17 | 5 | 47 | |
| \$200,000- \$249,999 | 1 | 28 | 6 | 24 | |
| \$250,000- \$299,999 | | | 8 | 69 | |
| \$300,000- \$349,999 | | | 19 | 39 | |
| \$350,000- \$399,999 | 8 | 21 | 38 | 26 | |
| \$400,000- \$449,999 | 3 | 34 | 30 | 30 | |
| \$450,000- \$499,999 | 2 | 21 | 30 | 26 | |
| \$500,000- \$549,999 | 2 | 11 | 15 | 20 | |
| \$550,000- \$599,999 | 2 | 22 | 13 | 30 | |
| \$600,000- \$699,999 | 3 | 8 | 18 | 25 | |
| \$700,000- \$799,999 | | | 9 | 43 | |
| \$800,000- \$899,999 | | | 2 | 38 | |
| \$900,000- \$999,999 | 1 | 16 | 2 | 14 | |
| \$1M - \$1.99M | | | 2 | 81 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 24 | 20 | 200 | 31 | |
| | | | | | |

Average Sales Price - Last Two Years



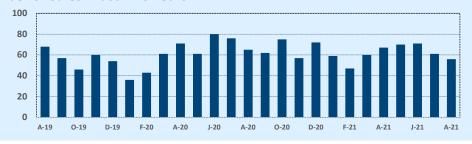


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 54 | 58 | -6.9% | 461 | 459 | +0.4% |
| Condo/TH Sales | 2 | 7 | -71.4% | 30 | 34 | -11.8% |
| Total Sales | 56 | 65 | -13.8% | 491 | 493 | -0.4% |
| Sales Volume | \$16,699,152 | \$19,924,772 | -16.2% | \$142,454,126 | \$129,973,132 | +9.6% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$292,023 | \$311,494 | -6.3% | \$286,775 | \$268,342 | +6.9% |
| List Price/SqFt | \$148 | \$141 | +5.1% | \$142 | \$128 | +11.2% |
| Sold Price | \$298,199 | \$306,535 | -2.7% | \$290,131 | \$263,637 | +10.0% |
| Sold Price/SqFt | \$151 | \$139 | +8.6% | \$144 | \$126 | +14.3% |
| Sold Price / List Price | 102.4% | 98.9% | +3.5% | 101.5% | 98.7% | +2.9% |
| DOM | 23 | 49 | -53.5% | 27 | 49 | -45.8% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$286,500 | \$254,000 | +12.8% | \$267,900 | \$244,000 | +9.8% |
| List Price/SqFt | \$147 | \$136 | +8.0% | \$139 | \$125 | +11.4% |
| Sold Price | \$290,500 | \$249,130 | +16.6% | \$272,800 | \$241,000 | +13.2% |
| Sold Price/SqFt | \$150 | \$135 | +11.2% | \$144 | \$124 | +15.5% |
| Sold Price / List Price | 102.1% | 99.2% | +2.9% | 101.0% | 99.6% | +1.4% |
| DOM | 18 | 28 | -37.5% | 17 | 27 | -37.0% |

Number of Sales - Last Two Years



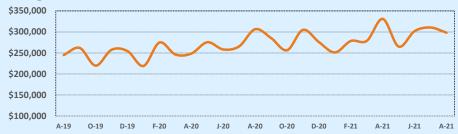
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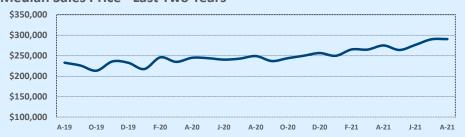


August 2021

| • | | | | | |
|----------------------|--------|--------|--------------|-----|--|
| Price Range | This N | /lonth | Year-to-Date | | |
| | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 1 | 25 | 12 | 21 | |
| \$150,000- \$199,999 | 1 | 8 | 37 | 28 | |
| \$200,000- \$249,999 | 11 | 27 | 110 | 29 | |
| \$250,000- \$299,999 | 16 | 27 | 179 | 28 | |
| \$300,000- \$349,999 | 14 | 20 | 98 | 24 | |
| \$350,000- \$399,999 | 9 | 22 | 33 | 24 | |
| \$400,000- \$449,999 | 3 | 11 | 7 | 17 | |
| \$450,000- \$499,999 | | | 4 | 16 | |
| \$500,000- \$549,999 | 1 | 1 | 1 | 1 | |
| \$550,000- \$599,999 | | | 1 | 19 | |
| \$600,000- \$699,999 | | | | | |
| \$700,000- \$799,999 | | | 2 | 21 | |
| \$800,000- \$899,999 | | | 1 | 16 | |
| \$900,000- \$999,999 | | | 2 | 63 | |
| \$1M - \$1.99M | | | 4 | 44 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 56 | 23 | 491 | 27 | |

Average Sales Price - Last Two Years





| Lietings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2021 Aug 2020 Change | | 2021 | 2020 | Change |
| Single Family Sales | 74 | 81 | -8.6% | 531 | 512 | +3.7% |
| Condo/TH Sales | 3 | 4 | -25.0% | 25 | 29 | -13.8% |
| Total Sales | 77 | 85 | -9.4% | 556 | 541 | +2.8% |
| Sales Volume | \$18,373,600 | \$17,122,528 | +7.3% | \$124,247,779 | \$103,156,894 | +20.4% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$230,882 | \$200,199 | +15.3% | \$219,056 | \$191,828 | +14.2% |
| List Price/SqFt | \$138 | \$120 | +15.0% | \$137 | \$120 | +13.8% |
| Sold Price | \$238,618 | \$201,442 | +18.5% | \$223,467 | \$190,678 | +17.2% |
| Sold Price/SqFt | \$143 | \$121 | +18.1% | \$140 | \$119 | +17.1% |
| Sold Price / List Price | 103.5% | 100.7% | +2.8% | #DIV/0! | 99.4% | #DIV/0! |
| DOM | 27 | 27 | -0.6% | 26 | 44 | -39.9% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|---------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$230,000 | \$199,900 | +15.1% | \$217,000 | \$189,900 | +14.3% |
| List Price/SqFt | \$136 | \$121 | +11.9% | \$136 | \$121 | +12.2% |
| Sold Price | \$235,000 | \$200,000 | +17.5% | \$220,000 | \$189,000 | +16.4% |
| Sold Price/SqFt | \$143 | \$122 | +16.9% | \$139 | \$121 | +15.0% |
| Sold Price / List Price | 102.6% | 100.0% | +2.6% | #DIV/0! | 100.0% | #DIV/0! |
| DOM | 15 | 19 | -21.1% | 16 | 27 | -40.7% |

Number of Sales - Last Two Years 100 80 60 40 20 A-19 0-19 D-19 F-20 A-20 J-20 A-20 0-20 D-20 F-21 A-21 J-21 A-21

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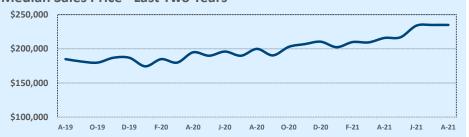


August 2021

| V 1 11 13 3 3 1 13 1 | 31133 1143 | | 8 | |
|----------------------|------------|--------------|--------|--------|
| Dries Dongs | This N | Month | Year-t | o-Date |
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 4 | 28 | 32 | 29 |
| \$150,000- \$199,999 | 14 | 26 | 132 | 29 |
| \$200,000- \$249,999 | 25 | 24 | 229 | 26 |
| \$250,000- \$299,999 | 22 | 34 | 132 | 25 |
| \$300,000- \$349,999 | 10 | 22 | 25 | 22 |
| \$350,000- \$399,999 | 2 | 24 | 4 | 17 |
| \$400,000- \$449,999 | | | 1 | 30 |
| \$450,000- \$499,999 | | | 1 | 19 |
| \$500,000- \$549,999 | | | | |
| \$550,000- \$599,999 | | | | |
| \$600,000- \$699,999 | | | | |
| \$700,000- \$799,999 | | | | |
| \$800,000- \$899,999 | | | | |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 77 | 27 | 556 | 26 |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 47 | 61 | -23.0% | 381 | 407 | -6.4% |
| Condo/TH Sales | | 1 | | 3 | 9 | -66.7% |
| Total Sales | 47 | 62 | -24.2% | 384 | 416 | -7.7% |
| Sales Volume | \$13,329,300 | \$13,972,399 | -4.6% | \$100,002,843 | \$93,492,621 | +7.0% |

| Average | | This Month | | | Year-to-Date | | |
|-------------------------|-----------|------------|--------|-----------|--------------|--------|--|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$281,284 | \$227,079 | +23.9% | \$256,491 | \$226,986 | +13.0% | |
| List Price/SqFt | \$133 | \$112 | +19.6% | \$123 | \$108 | +14.0% | |
| Sold Price | \$283,602 | \$225,361 | +25.8% | \$260,424 | \$224,742 | +15.9% | |
| Sold Price/SqFt | \$134 | \$111 | +21.0% | \$125 | \$107 | +16.8% | |
| Sold Price / List Price | 101.2% | 99.4% | +1.8% | 101.7% | 99.0% | +2.7% | |
| DOM | 27 | 43 | -37.4% | 27 | 48 | -44.3% | |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$265,000 | \$226,000 | +17.3% | \$240,000 | \$214,984 | +11.6% |
| List Price/SqFt | \$127 | \$110 | +15.4% | \$121 | \$107 | +13.6% |
| Sold Price | \$265,000 | \$225,000 | +17.8% | \$243,000 | \$213,000 | +14.1% |
| Sold Price/SqFt | \$133 | \$109 | +21.4% | \$124 | \$106 | +17.1% |
| Sold Price / List Price | 101.8% | 100.0% | +1.8% | 101.4% | 100.0% | +1.4% |
| DOM | 16 | 21 | -23.8% | 17 | 28 | -38.2% |

Number of Sales - Last Two Years 80 40 20 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

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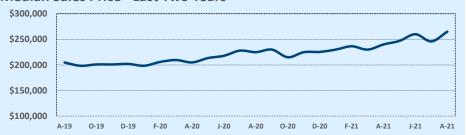


August 2021

| P | | | • | | |
|----------------------|--------|--------------|--------|--------|--|
| Price Range | This N | Month | Year-t | o-Date | |
| Price Railge | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | 2 | 41 | |
| \$150,000- \$199,999 | 3 | 11 | 43 | 24 | |
| \$200,000- \$249,999 | 15 | 25 | 164 | 25 | |
| \$250,000- \$299,999 | 15 | 29 | 92 | 26 | |
| \$300,000- \$349,999 | 7 | 52 | 55 | 31 | |
| \$350,000- \$399,999 | 4 | 8 | 12 | 25 | |
| \$400,000- \$449,999 | 1 | 10 | 5 | 16 | |
| \$450,000- \$499,999 | | | 4 | 55 | |
| \$500,000- \$549,999 | | | 3 | 23 | |
| \$550,000- \$599,999 | 1 | 21 | 3 | 77 | |
| \$600,000- \$699,999 | 1 | 14 | 1 | 14 | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | | | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 47 | 27 | 384 | 27 | |
| | | | | | |

Average Sales Price - Last Two Years

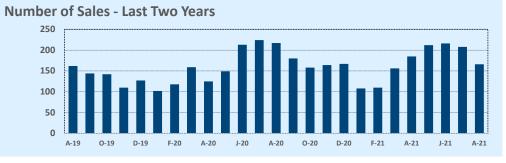




| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 166 | 217 | -23.5% | 1,360 | 1,307 | +4.1% |
| Condo/TH Sales | | | | 1 | | |
| Total Sales | 166 | 217 | -23.5% | 1,361 | 1,307 | +4.1% |
| Sales Volume | \$57,049,511 | \$62,899,729 | -9.3% | \$443,306,732 | \$373,812,593 | +18.6% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$336,182 | \$292,813 | +14.8% | \$322,868 | \$289,687 | +11.5% |
| List Price/SqFt | \$140 | \$124 | +13.1% | \$137 | \$122 | +12.1% |
| Sold Price | \$343,672 | \$289,861 | +18.6% | \$325,721 | \$286,008 | +13.9% |
| Sold Price/SqFt | \$143 | \$123 | +16.7% | \$138 | \$121 | +14.4% |
| Sold Price / List Price | 102.3% | 99.0% | +3.3% | 100.8% | 98.8% | +2.1% |
| DOM | 24 | 62 | -60.6% | 38 | 69 | -45.2% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| iviedian | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$320,000 | \$279,500 | +14.5% | \$295,000 | \$269,900 | +9.3% |
| List Price/SqFt | \$138 | \$119 | +15.8% | \$132 | \$117 | +12.2% |
| Sold Price | \$320,000 | \$272,500 | +17.4% | \$298,000 | \$265,000 | +12.5% |
| Sold Price/SqFt | \$141 | \$118 | +19.9% | \$134 | \$116 | +15.6% |
| Sold Price / List Price | 101.9% | 100.0% | +1.9% | 100.0% | 99.5% | +0.5% |
| DOM | 17 | 40 | -57.5% | 21 | 47 | -55.3% |



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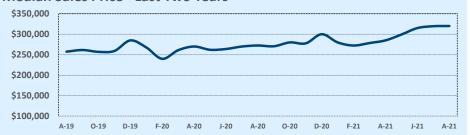


August 2021

| | | | Versite Date | | |
|----------------------|--------|--------------|--------------|--------|--|
| Price Range | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 1 | 26 | 4 | 32 | |
| \$150,000- \$199,999 | 2 | 27 | 17 | 37 | |
| \$200,000- \$249,999 | 12 | 18 | 183 | 42 | |
| \$250,000- \$299,999 | 48 | 23 | 487 | 41 | |
| \$300,000- \$349,999 | 31 | 26 | 229 | 29 | |
| \$350,000- \$399,999 | 30 | 27 | 184 | 39 | |
| \$400,000- \$449,999 | 22 | 25 | 114 | 44 | |
| \$450,000- \$499,999 | 9 | 17 | 72 | 33 | |
| \$500,000- \$549,999 | 7 | 34 | 39 | 37 | |
| \$550,000- \$599,999 | 3 | 14 | 17 | 23 | |
| \$600,000- \$699,999 | 1 | 95 | 13 | 35 | |
| \$700,000- \$799,999 | | | 1 | 46 | |
| \$800,000- \$899,999 | | | 1 | 19 | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 166 | 24 | 1,361 | 38 | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------------|--------------|--------|---------------|---------------|--------|
| Listings | Listings Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 196 | 218 | -10.1% | 1,550 | 1,390 | +11.5% |
| Condo/TH Sales | | | | 1 | 4 | -75.0% |
| Total Sales | 196 | 218 | -10.1% | 1,551 | 1,394 | +11.3% |
| Sales Volume | \$64,016,457 | \$59,178,964 | +8.2% | \$468,301,211 | \$365,864,673 | +28.0% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$322,805 | \$273,116 | +18.2% | \$299,003 | \$264,793 | +12.9% |
| List Price/SqFt | \$152 | \$128 | +18.7% | \$142 | \$125 | +13.6% |
| Sold Price | \$326,615 | \$271,463 | +20.3% | \$301,935 | \$262,457 | +15.0% |
| Sold Price/SqFt | \$154 | \$127 | +20.7% | \$144 | \$124 | +15.7% |
| Sold Price / List Price | 101.4% | 99.6% | +1.8% | 101.2% | 99.2% | +2.0% |
| DOM | 27 | 50 | -45.3% | 35 | 60 | -42.1% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$300,000 | \$258,500 | +16.1% | \$284,900 | \$253,999 | +12.2% |
| List Price/SqFt | \$150 | \$130 | +15.8% | \$141 | \$127 | +11.4% |
| Sold Price | \$303,250 | \$257,000 | +18.0% | \$285,000 | \$250,000 | +14.0% |
| Sold Price/SqFt | \$154 | \$129 | +19.0% | \$143 | \$125 | +14.5% |
| Sold Price / List Price | 100.4% | 100.0% | +0.4% | 100.0% | 100.0% | |
| DOM | 18 | 26 | -30.8% | 19 | 38 | -50.0% |

Number of Sales - Last Two Years 250 200 150 100 50 A-19 O-19 D-19 F-20 A-20 J-20 A-20 O-20 D-20 F-21 A-21 J-21 A-21

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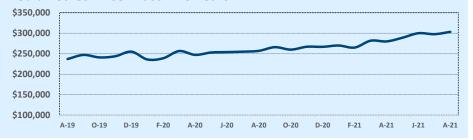


August 2021

| r I | | | • | | |
|----------------------|--------|--------------|--------|--------|--|
| Drice Bange | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | | | |
| \$150,000- \$199,999 | 2 | 22 | 19 | 23 | |
| \$200,000- \$249,999 | 24 | 20 | 321 | 27 | |
| \$250,000- \$299,999 | 64 | 19 | 585 | 39 | |
| \$300,000- \$349,999 | 48 | 27 | 317 | 33 | |
| \$350,000- \$399,999 | 22 | 40 | 161 | 35 | |
| \$400,000- \$449,999 | 17 | 38 | 78 | 38 | |
| \$450,000- \$499,999 | 8 | 38 | 31 | 44 | |
| \$500,000- \$549,999 | 9 | 52 | 28 | 52 | |
| \$550,000- \$599,999 | 2 | 1 | 8 | 29 | |
| \$600,000- \$699,999 | | | 3 | 2 | |
| \$700,000- \$799,999 | | | | | |
| \$800,000- \$899,999 | | | | | |
| \$900,000- \$999,999 | | | | | |
| \$1M - \$1.99M | | | | | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 196 | 27 | 1,551 | 35 | |
| | | | | | |

Average Sales Price - Last Two Years



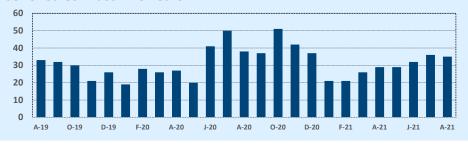


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | | Change | 2021 | 2020 | Change |
| Single Family Sales | 34 | 37 | -8.1% | 225 | 245 | -8.2% |
| Condo/TH Sales | 1 | 1 | | 4 | 4 | |
| Total Sales | 35 | 38 | -7.9% | 229 | 249 | -8.0% |
| Sales Volume | \$15,888,175 | \$15,888,650 | -0.0% | \$125,288,580 | \$110,539,454 | +13.3% |

| Avorago | | This Month | | Year-to-Date | | |
|-------------------------|-----------|------------|---------|--------------|-----------|---------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$444,105 | \$424,098 | +4.7% | \$548,894 | \$452,541 | +21.3% |
| List Price/SqFt | \$157 | \$141 | +10.8% | \$177 | \$144 | +22.6% |
| Sold Price | \$453,948 | \$418,122 | +8.6% | \$547,112 | \$443,934 | +23.2% |
| Sold Price/SqFt | \$166 | \$139 | +19.2% | \$178 | \$141 | +25.6% |
| Sold Price / List Price | #DIV/0! | 98.5% | #DIV/0! | #DIV/0! | 98.3% | #DIV/0! |
| DOM | 22 | 56 | -60.1% | 39 | 76 | -48.2% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|---------|--------------|-----------|---------|
| | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$400,000 | \$392,500 | +1.9% | \$460,000 | \$395,000 | +16.5% |
| List Price/SqFt | \$156 | \$137 | +14.3% | \$158 | \$136 | +16.2% |
| Sold Price | \$404,500 | \$387,500 | +4.4% | \$475,000 | \$385,000 | +23.4% |
| Sold Price/SqFt | \$160 | \$137 | +17.1% | \$160 | \$133 | +20.6% |
| Sold Price / List Price | #DIV/0! | 98.2% | #DIV/0! | #DIV/0! | 98.4% | #DIV/0! |
| DOM | 17 | 24 | -29.2% | 20 | 42 | -52.4% |

Number of Sales - Last Two Years



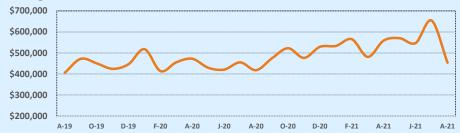
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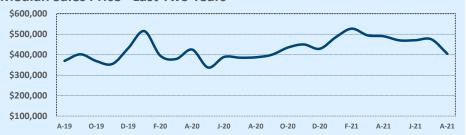


August 2021

| Duice Denge | This N | /lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | | |
| \$150,000- \$199,999 | | | | |
| \$200,000- \$249,999 | | | 1 | 6 |
| \$250,000- \$299,999 | 2 | 12 | 11 | 26 |
| \$300,000- \$349,999 | 7 | 13 | 33 | 32 |
| \$350,000- \$399,999 | 7 | 28 | 32 | 31 |
| \$400,000- \$449,999 | 6 | 31 | 24 | 38 |
| \$450,000- \$499,999 | 2 | 9 | 26 | 23 |
| \$500,000- \$549,999 | 3 | 29 | 25 | 43 |
| \$550,000- \$599,999 | 3 | 25 | 11 | 26 |
| \$600,000- \$699,999 | 3 | 25 | 26 | 42 |
| \$700,000- \$799,999 | 1 | 21 | 11 | 84 |
| \$800,000- \$899,999 | | | 7 | 54 |
| \$900,000- \$999,999 | | | 3 | 60 |
| \$1M - \$1.99M | 1 | 12 | 19 | 64 |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 35 | 22 | 229 | 39 |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|---------|
| Listings Aug 2021 | | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 7 | 12 | -41.7% | 87 | 114 | -23.7% |
| Condo/TH Sales | | | | 6 | 2 | +200.0% |
| Total Sales | 7 | 12 | -41.7% | 93 | 116 | -19.8% |
| Sales Volume | \$4,709,705 | \$5,171,866 | -8.9% | \$52,841,347 | \$59,472,488 | -11.1% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$665,357 | \$434,558 | +53.1% | \$567,994 | \$523,172 | +8.6% |
| List Price/SqFt | \$229 | \$149 | +53.4% | \$179 | \$162 | +10.6% |
| Sold Price | \$672,815 | \$430,989 | +56.1% | \$568,187 | \$512,694 | +10.8% |
| Sold Price/SqFt | \$232 | \$148 | +56.9% | \$180 | \$159 | +12.9% |
| Sold Price / List Price | 102.2% | 98.9% | +3.3% | 100.6% | 98.3% | +2.4% |
| DOM | 21 | 48 | -57.1% | 52 | 78 | -33.6% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulan | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$595,000 | \$380,000 | +56.6% | \$477,988 | \$443,650 | +7.7% |
| List Price/SqFt | \$196 | \$132 | +48.7% | \$158 | \$149 | +5.5% |
| Sold Price | \$625,000 | \$374,500 | +66.9% | \$484,000 | \$435,000 | +11.3% |
| Sold Price/SqFt | \$201 | \$133 | +50.8% | \$160 | \$148 | +8.2% |
| Sold Price / List Price | 101.0% | 98.5% | +2.5% | 100.0% | 98.4% | +1.6% |
| DOM | 18 | 35 | -48.6% | 19 | 48 | -60.4% |

Number of Sales - Last Two Years 25 20 15 10 5 0 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

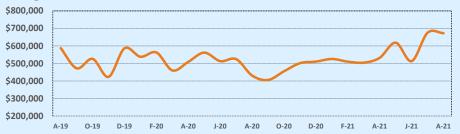
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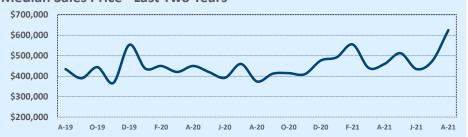


August 2021

| | | • | | |
|--------|-----------------|--------|---|--|
| This N | Month | Year-t | o-Date | |
| Sales | DOM | Sales | DOM | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | 11 | 32 | |
| | | 7 | 20 | |
| | | 17 | 48 | |
| 3 | 17 | 13 | 39 | |
| | | 10 | 59 | |
| | | 6 | 55 | |
| 2 | 19 | 10 | 31 | |
| | | 7 | 116 | |
| | | 1 | 307 | |
| 1 | 15 | 3 | 81 | |
| 1 | 42 | 8 | 57 | |
| | | | | |
| | | | | |
| 7 | 21 | 93 | 52 | |
| | Sales 3 2 1 1 1 | | Sales DOM Sales 11 17 3 17 13 10 6 2 19 10 7 1 1 15 3 1 42 8 <td< th=""></td<> | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|-------------|---------|---------------|--------------|---------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 17 | 7 | +142.9% | 146 | 89 | +64.0% |
| Condo/TH Sales | 3 | | | 12 | 5 | +140.0% |
| Total Sales | 20 | 7 | +185.7% | 158 | 94 | +68.1% |
| Sales Volume | \$17,565,610 | \$4,877,900 | +260.1% | \$138,902,076 | \$63,686,288 | +118.1% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$893,630 | \$727,913 | +22.8% | \$911,825 | \$705,430 | +29.3% |
| List Price/SqFt | \$224 | \$177 | +26.8% | \$236 | \$191 | +23.6% |
| Sold Price | \$878,281 | \$696,843 | +26.0% | \$879,127 | \$677,514 | +29.8% |
| Sold Price/SqFt | \$222 | \$170 | +30.5% | \$225 | \$185 | +21.9% |
| Sold Price / List Price | 99.2% | 95.9% | +3.4% | 98.3% | 97.1% | +1.2% |
| DOM | 52 | 181 | -71.6% | 77 | 108 | -29.1% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$675,000 | \$649,900 | +3.9% | \$739,500 | \$649,845 | +13.8% |
| List Price/SqFt | \$209 | \$176 | +18.9% | \$208 | \$189 | +10.2% |
| Sold Price | \$689,500 | \$649,900 | +6.1% | \$736,500 | \$630,010 | +16.9% |
| Sold Price/SqFt | \$211 | \$176 | +20.2% | \$205 | \$183 | +12.3% |
| Sold Price / List Price | 100.0% | 96.7% | +3.4% | 99.2% | 97.8% | +1.5% |
| DOM | 25 | 135 | -81.9% | 34 | 63 | -46.0% |

Number of Sales - Last Two Years 40 20 10 A-19 O-19 D-19 F-20 A-20 J-20 A-20 O-20 D-20 F-21 A-21 J-21 A-21

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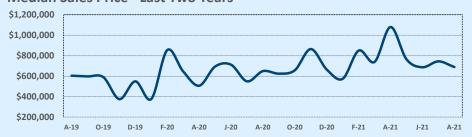


August 2021

| <u> </u> | | | | | |
|----------------------|--------|--------|--------|--------|--|
| Duice Deves | This N | ∕lonth | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | 1 | 8 | |
| \$150,000- \$199,999 | | | | | |
| \$200,000- \$249,999 | | | | | |
| \$250,000- \$299,999 | 2 | 40 | 8 | 128 | |
| \$300,000- \$349,999 | | | 6 | 163 | |
| \$350,000- \$399,999 | | | | | |
| \$400,000- \$449,999 | 1 | 17 | 6 | 52 | |
| \$450,000- \$499,999 | | | 5 | 18 | |
| \$500,000- \$549,999 | 2 | 71 | 6 | 103 | |
| \$550,000- \$599,999 | | | 12 | 43 | |
| \$600,000- \$699,999 | 5 | 19 | 28 | 52 | |
| \$700,000- \$799,999 | 2 | 12 | 21 | 57 | |
| \$800,000- \$899,999 | 2 | 67 | 13 | 76 | |
| \$900,000- \$999,999 | 1 | 7 | 15 | 59 | |
| \$1M - \$1.99M | 3 | 34 | 29 | 78 | |
| \$2M - \$2.99M | 2 | 217 | 6 | 223 | |
| \$3M+ | | | 2 | 222 | |
| Totals | 20 | 52 | 158 | 77 | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 83 | 87 | -4.6% | 546 | 579 | -5.7% |
| Condo/TH Sales | 4 | 3 | +33.3% | 14 | 13 | +7.7% |
| Total Sales | 87 | 90 | -3.3% | 560 | 592 | -5.4% |
| Sales Volume | \$43,099,077 | \$36,321,236 | +18.7% | \$268,246,837 | \$232,619,479 | +15.3% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | | Change | 2021 | 2020 | Change |
| List Price | \$488,879 | \$407,368 | +20.0% | \$472,288 | \$399,820 | +18.1% |
| List Price/SqFt | \$163 | \$136 | +19.8% | \$153 | \$132 | +15.7% |
| Sold Price | \$495,392 | \$403,569 | +22.8% | \$479,012 | \$392,938 | +21.9% |
| Sold Price/SqFt | \$165 | \$135 | +22.4% | \$155 | \$130 | +19.4% |
| Sold Price / List Price | 101.7% | 99.3% | +2.4% | 101.9% | 98.7% | +3.2% |
| DOM | 24 | 41 | -42.4% | 34 | 62 | -45.7% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | | Change | 2021 | 2020 | Change |
| List Price | \$434,900 | \$364,000 | +19.5% | \$417,450 | \$360,000 | +16.0% |
| List Price/SqFt | \$159 | \$129 | +23.2% | \$147 | \$127 | +15.2% |
| Sold Price | \$450,000 | \$358,500 | +25.5% | \$428,750 | \$358,950 | +19.4% |
| Sold Price/SqFt | \$160 | \$129 | +23.7% | \$151 | \$126 | +19.7% |
| Sold Price / List Price | 100.9% | 100.0% | +0.9% | 101.3% | 99.1% | +2.2% |
| DOM | 17 | 24 | -29.2% | 16 | 33 | -51.5% |

Number of Sales - Last Two Years 120 100 80 60 40 20

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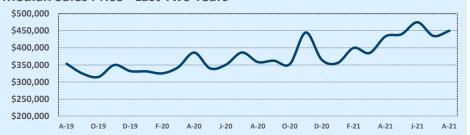


August 2021

| P | | | • | | |
|----------------------|--------|--------|--------|--------|--|
| Drice Bange | This N | /lonth | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | | | |
| \$150,000- \$199,999 | | | | | |
| \$200,000- \$249,999 | | | 2 | 24 | |
| \$250,000- \$299,999 | 1 | 28 | 37 | 25 | |
| \$300,000- \$349,999 | 15 | 24 | 95 | 24 | |
| \$350,000- \$399,999 | 15 | 15 | 109 | 21 | |
| \$400,000- \$449,999 | 11 | 15 | 61 | 39 | |
| \$450,000- \$499,999 | 15 | 31 | 64 | 41 | |
| \$500,000- \$549,999 | 5 | 24 | 51 | 37 | |
| \$550,000- \$599,999 | 4 | 21 | 39 | 37 | |
| \$600,000- \$699,999 | 8 | 16 | 42 | 33 | |
| \$700,000- \$799,999 | 6 | 21 | 21 | 53 | |
| \$800,000- \$899,999 | 6 | 55 | 20 | 69 | |
| \$900,000- \$999,999 | 1 | 23 | 5 | 99 | |
| \$1M - \$1.99M | | | 14 | 53 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 87 | 24 | 560 | 34 | |
| | | | | | |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 54 | 44 | +22.7% | 344 | 308 | +11.7% |
| Condo/TH Sales | | | | 3 | 2 | +50.0% |
| Total Sales | 54 | 44 | +22.7% | 347 | 310 | +11.9% |
| Sales Volume | \$22,458,005 | \$13,611,700 | +65.0% | \$131,770,854 | \$102,222,239 | +28.9% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$403,377 | \$313,168 | +28.8% | \$371,651 | \$333,478 | +11.4% |
| List Price/SqFt | \$152 | \$127 | +19.6% | \$144 | \$127 | +13.6% |
| Sold Price | \$415,889 | \$309,357 | +34.4% | \$379,743 | \$329,749 | +15.2% |
| Sold Price/SqFt | \$157 | \$126 | +24.8% | \$148 | \$126 | +17.5% |
| Sold Price / List Price | 103.5% | 99.0% | +4.6% | 102.4% | 98.9% | +3.5% |
| DOM | 26 | 49 | -46.6% | 28 | 55 | -49.5% |

| Median | This Month | | Year-to-Date | | | |
|-------------------------|------------|-----------|--------------|-----------|-----------|--------|
| ivieulan | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$394,495 | \$297,450 | +32.6% | \$355,000 | \$299,999 | +18.3% |
| List Price/SqFt | \$148 | \$127 | +16.2% | \$143 | \$127 | +12.0% |
| Sold Price | \$406,250 | \$302,250 | +34.4% | \$360,000 | \$300,000 | +20.0% |
| Sold Price/SqFt | \$156 | \$127 | +23.1% | \$147 | \$126 | +17.5% |
| Sold Price / List Price | 102.5% | 99.2% | +3.3% | 101.3% | 99.2% | +2.2% |
| DOM | 15 | 34 | -57.4% | 17 | 32 | -46.0% |

Number of Sales - Last Two Years 80 40 20 A-19 0-19 D-19 F-20 A-20 J-20 A-20 D-20 F-21 A-21 J-21 A-21

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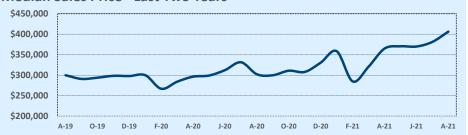


August 2021

| Drice Bange | This N | ∕lonth | Year-t | o-Date |
|----------------------|--------|--------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | | |
| \$150,000- \$199,999 | | | | |
| \$200,000- \$249,999 | | | 7 | 19 |
| \$250,000- \$299,999 | 5 | 21 | 64 | 24 |
| \$300,000- \$349,999 | 10 | 15 | 78 | 29 |
| \$350,000- \$399,999 | 10 | 31 | 80 | 30 |
| \$400,000- \$449,999 | 12 | 28 | 47 | 37 |
| \$450,000- \$499,999 | 6 | 57 | 29 | 27 |
| \$500,000- \$549,999 | 6 | 14 | 20 | 16 |
| \$550,000- \$599,999 | 2 | 10 | 10 | 23 |
| \$600,000- \$699,999 | 3 | 18 | 9 | 25 |
| \$700,000- \$799,999 | | | 2 | 40 |
| \$800,000- \$899,999 | | | 1 | 11 |
| \$900,000- \$999,999 | | | | |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 54 | 26 | 347 | 28 |

Average Sales Price - Last Two Years

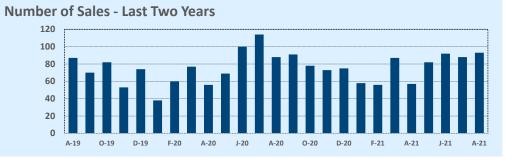




| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 90 | 86 | +4.7% | 591 | 588 | +0.5% |
| Condo/TH Sales | 3 | 2 | +50.0% | 22 | 14 | +57.1% |
| Total Sales | 93 | 88 | +5.7% | 613 | 602 | +1.8% |
| Sales Volume | \$46,358,304 | \$33,471,428 | +38.5% | \$294,308,394 | \$239,917,884 | +22.7% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$488,626 | \$385,717 | +26.7% | \$476,119 | \$406,288 | +17.2% |
| List Price/SqFt | \$174 | \$137 | +26.8% | \$162 | \$140 | +16.0% |
| Sold Price | \$498,476 | \$380,357 | +31.1% | \$480,112 | \$398,535 | +20.5% |
| Sold Price/SqFt | \$177 | \$135 | +31.0% | \$164 | \$138 | +19.4% |
| Sold Price / List Price | 102.5% | 98.8% | +3.7% | 101.4% | 98.3% | +3.1% |
| DOM | 30 | 57 | -47.6% | 43 | 74 | -42.1% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$463,104 | \$366,000 | +26.5% | \$439,900 | \$379,900 | +15.8% |
| List Price/SqFt | \$171 | \$136 | +26.1% | \$160 | \$137 | +16.3% |
| Sold Price | \$460,000 | \$369,900 | +24.4% | \$445,000 | \$375,000 | +18.7% |
| Sold Price/SqFt | \$176 | \$136 | +29.9% | \$162 | \$136 | +19.5% |
| Sold Price / List Price | 101.6% | 98.7% | +2.9% | 100.3% | 98.8% | +1.5% |
| DOM | 17 | 30 | -43.3% | 19 | 39 | -51.3% |



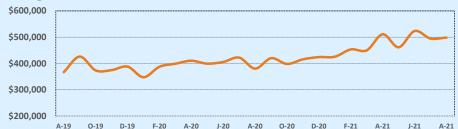
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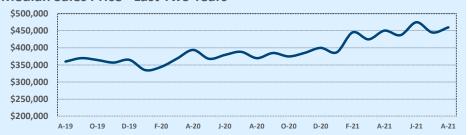


August 2021

| Duice Denge | This N | Jonth | Year-t | Year-to-Date | | |
|----------------------|--------|--------------|--------|--------------|--|--|
| Price Range | Sales | DOM | Sales | DOM | | |
| \$149,999 or under | | | 1 | 6 | | |
| \$150,000- \$199,999 | | | | | | |
| \$200,000- \$249,999 | 3 | 38 | 15 | 39 | | |
| \$250,000- \$299,999 | 8 | 17 | 43 | 27 | | |
| \$300,000- \$349,999 | 7 | 15 | 73 | 31 | | |
| \$350,000- \$399,999 | 12 | 21 | 89 | 35 | | |
| \$400,000- \$449,999 | 10 | 22 | 94 | 47 | | |
| \$450,000- \$499,999 | 17 | 29 | 95 | 35 | | |
| \$500,000- \$549,999 | 7 | 34 | 49 | 38 | | |
| \$550,000- \$599,999 | 3 | 19 | 25 | 61 | | |
| \$600,000- \$699,999 | 12 | 17 | 63 | 62 | | |
| \$700,000- \$799,999 | 7 | 30 | 33 | 36 | | |
| \$800,000- \$899,999 | 6 | 18 | 17 | 26 | | |
| \$900,000- \$999,999 | | | 3 | 41 | | |
| \$1M - \$1.99M | 1 | 616 | 13 | 169 | | |
| \$2M - \$2.99M | | | | | | |
| \$3M+ | | | | | | |
| Totals | 93 | 30 | 613 | 43 | | |

Average Sales Price - Last Two Years



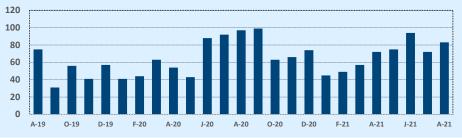


| Lictings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 82 | 97 | -15.5% | 540 | 518 | +4.2% |
| Condo/TH Sales | 1 | | | 7 | 4 | +75.0% |
| Total Sales | 83 | 97 | -14.4% | 547 | 522 | +4.8% |
| Sales Volume | \$38,796,496 | \$34,521,728 | +12.4% | \$232,597,478 | \$184,540,962 | +26.0% |

| Avorago | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$460,952 | \$363,453 | +26.8% | \$422,360 | \$359,725 | +17.4% |
| List Price/SqFt | \$166 | \$138 | +20.3% | \$156 | \$136 | +15.1% |
| Sold Price | \$467,428 | \$355,894 | +31.3% | \$425,224 | \$353,527 | +20.3% |
| Sold Price/SqFt | \$168 | \$136 | +24.2% | \$157 | \$133 | +17.9% |
| Sold Price / List Price | 101.4% | 98.4% | +3.1% | 101.0% | 98.6% | +2.5% |
| DOM | 29 | 73 | -59.7% | 43 | 81 | -46.9% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | | Change | 2021 | 2020 | Change |
| List Price | \$419,000 | \$306,000 | +36.9% | \$375,000 | \$310,500 | +20.8% |
| List Price/SqFt | \$157 | \$134 | +16.9% | \$147 | \$130 | +13.5% |
| Sold Price | \$425,000 | \$302,000 | +40.7% | \$377,000 | \$308,500 | +22.2% |
| Sold Price/SqFt | \$159 | \$135 | +18.0% | \$150 | \$129 | +15.9% |
| Sold Price / List Price | 100.0% | 98.9% | +1.1% | 100.0% | 98.9% | +1.1% |
| DOM | 17 | 53 | -67.9% | 20 | 53 | -62.3% |

Number of Sales - Last Two Years



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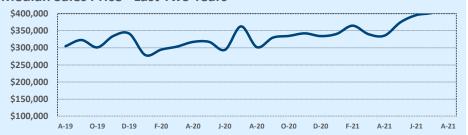


August 2021

| | This N | /lonth | Year-to-Date | | |
|----------------------|--------|--------|--------------|-----|--|
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | | | |
| \$150,000- \$199,999 | | | | | |
| \$200,000- \$249,999 | 1 | 11 | 19 | 22 | |
| \$250,000- \$299,999 | 5 | 21 | 99 | 45 | |
| \$300,000- \$349,999 | 17 | 20 | 104 | 32 | |
| \$350,000- \$399,999 | 14 | 18 | 86 | 36 | |
| \$400,000- \$449,999 | 16 | 40 | 68 | 47 | |
| \$450,000- \$499,999 | 4 | 26 | 38 | 38 | |
| \$500,000- \$549,999 | 6 | 30 | 25 | 95 | |
| \$550,000- \$599,999 | 5 | 13 | 42 | 59 | |
| \$600,000- \$699,999 | 7 | 37 | 30 | 24 | |
| \$700,000- \$799,999 | 5 | 75 | 15 | 75 | |
| \$800,000- \$899,999 | | | 10 | 49 | |
| \$900,000- \$999,999 | 1 | 40 | 2 | 29 | |
| \$1M - \$1.99M | 2 | 31 | 9 | 50 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 83 | 29 | 547 | 43 | |

Average Sales Price - Last Two Years



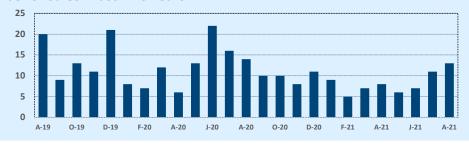


| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|--------|--------------|--------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 13 | 14 | -7.1% | 66 | 98 | -32.7% |
| Condo/TH Sales | | | | | | |
| Total Sales | 13 | 14 | -7.1% | 66 | 98 | -32.7% |
| Sales Volume | \$7,147,800 | \$5,844,647 | +22.3% | \$35,801,540 | \$49,525,799 | -27.7% |

| Averege | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$549,131 | \$419,853 | +30.8% | \$545,310 | \$518,229 | +5.2% |
| List Price/SqFt | \$171 | \$145 | +18.4% | \$175 | \$160 | +9.4% |
| Sold Price | \$549,831 | \$417,475 | +31.7% | \$542,448 | \$505,365 | +7.3% |
| Sold Price/SqFt | \$172 | \$144 | +19.8% | \$175 | \$157 | +11.7% |
| Sold Price / List Price | 100.9% | 99.3% | +1.6% | 100.1% | 98.0% | +2.1% |
| DOM | 19 | 68 | -72.3% | 45 | 88 | -48.5% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$550,000 | \$384,500 | +43.0% | \$498,000 | \$519,450 | -4.1% |
| List Price/SqFt | \$167 | \$135 | +23.4% | \$178 | \$159 | +11.4% |
| Sold Price | \$560,000 | \$380,000 | +47.4% | \$499,750 | \$512,000 | -2.4% |
| Sold Price/SqFt | \$168 | \$132 | +27.2% | \$177 | \$157 | +12.4% |
| Sold Price / List Price | 100.2% | 98.9% | +1.3% | 100.0% | 98.7% | +1.3% |
| DOM | 14 | 31 | -54.8% | 18 | 45 | -61.1% |

Number of Sales - Last Two Years



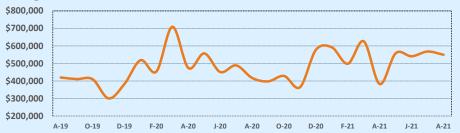
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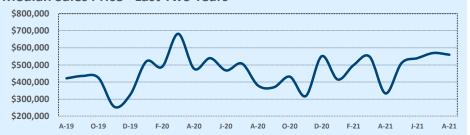


August 2021

| , , , , , , , , , , , , , , , , , , , | | | • | | |
|---------------------------------------|--------|--------------|--------|--------|--|
| Drice Bange | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | | | | | |
| \$150,000- \$199,999 | | | | | |
| \$200,000- \$249,999 | 1 | 14 | 5 | 29 | |
| \$250,000- \$299,999 | 3 | 15 | 9 | 26 | |
| \$300,000- \$349,999 | 1 | 6 | 11 | 24 | |
| \$350,000- \$399,999 | | | 1 | 27 | |
| \$400,000- \$449,999 | | | 3 | 43 | |
| \$450,000- \$499,999 | | | 4 | 32 | |
| \$500,000- \$549,999 | | | 4 | 95 | |
| \$550,000- \$599,999 | 3 | 20 | 5 | 18 | |
| \$600,000- \$699,999 | 1 | 12 | 10 | 70 | |
| \$700,000- \$799,999 | 1 | 9 | 2 | 12 | |
| \$800,000- \$899,999 | 1 | 25 | 4 | 26 | |
| \$900,000- \$999,999 | 2 | 35 | 4 | 38 | |
| \$1M - \$1.99M | | | 4 | 155 | |
| \$2M - \$2.99M | | | | | |
| \$3M+ | | | | | |
| Totals | 13 | 19 | 66 | 45 | |
| | | | | | |

Average Sales Price - Last Two Years



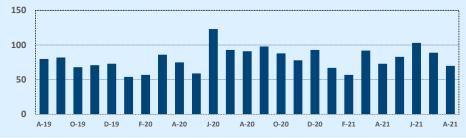


| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|---------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 70 | 83 | -15.7% | 599 | 629 | -4.8% |
| Condo/TH Sales | | 8 | | 35 | 9 | +288.9% |
| Total Sales | 70 | 91 | -23.1% | 634 | 638 | -0.6% |
| Sales Volume | \$33,265,073 | \$27,841,489 | +19.5% | \$258,714,627 | \$194,092,484 | +33.3% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$451,939 | \$309,134 | +46.2% | \$380,112 | \$307,148 | +23.8% |
| List Price/SqFt | \$206 | \$147 | +40.2% | \$185 | \$147 | +25.5% |
| Sold Price | \$475,215 | \$305,950 | +55.3% | \$408,067 | \$304,220 | +34.1% |
| Sold Price/SqFt | \$217 | \$146 | +48.5% | \$199 | \$146 | +36.0% |
| Sold Price / List Price | 105.5% | 99.2% | +6.3% | 107.6% | 99.2% | +8.5% |
| DOM | 8 | 50 | -84.4% | 12 | 44 | -73.5% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| ivieulali | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$400,000 | \$284,990 | +40.4% | \$350,000 | \$279,325 | +25.3% |
| List Price/SqFt | \$200 | \$149 | +33.9% | \$177 | \$144 | +23.2% |
| Sold Price | \$427,238 | \$287,990 | +48.4% | \$385,000 | \$277,043 | +39.0% |
| Sold Price/SqFt | \$212 | \$148 | +43.6% | \$193 | \$143 | +35.0% |
| Sold Price / List Price | 105.0% | 100.0% | +5.0% | 105.5% | 99.9% | +5.6% |
| DOM | 5 | 14 | -64.3% | 4 | 21 | -81.0% |

Number of Sales - Last Two Years



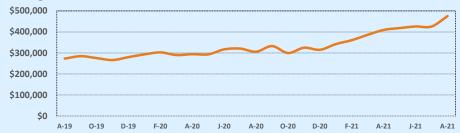
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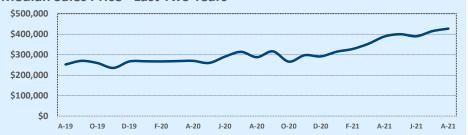


August 2021

| Duice Denge | This N | Jonth | Year-t | o-Date |
|----------------------|--------|--------------|--------|--------|
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | | | 1 | 1 |
| \$150,000- \$199,999 | | | 3 | 41 |
| \$200,000- \$249,999 | | | 23 | 14 |
| \$250,000- \$299,999 | 2 | 3 | 89 | 12 |
| \$300,000- \$349,999 | 5 | 5 | 93 | 6 |
| \$350,000- \$399,999 | 12 | 8 | 136 | 8 |
| \$400,000- \$449,999 | 20 | 5 | 107 | 16 |
| \$450,000- \$499,999 | 10 | 11 | 67 | 16 |
| \$500,000- \$549,999 | 4 | 3 | 46 | 9 |
| \$550,000- \$599,999 | 8 | 19 | 28 | 12 |
| \$600,000- \$699,999 | 5 | 7 | 24 | 18 |
| \$700,000- \$799,999 | 1 | 20 | 4 | 18 |
| \$800,000- \$899,999 | 1 | 7 | 4 | 43 |
| \$900,000- \$999,999 | | | 4 | 6 |
| \$1M - \$1.99M | 2 | 4 | 5 | 5 |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 70 | 8 | 634 | 12 |

Average Sales Price - Last Two Years





| Listings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 113 | 134 | -15.7% | 851 | 897 | -5.1% |
| Condo/TH Sales | 1 | 2 | -50.0% | 5 | 5 | |
| Total Sales | 114 | 136 | -16.2% | 856 | 902 | -5.1% |
| Sales Volume | \$40,953,047 | \$36,297,490 | +12.8% | \$284,902,293 | \$228,887,187 | +24.5% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$339,173 | \$267,117 | +27.0% | \$314,228 | \$256,397 | +22.6% |
| List Price/SqFt | \$178 | \$137 | +29.9% | \$163 | \$136 | +20.5% |
| Sold Price | \$359,237 | \$266,893 | +34.6% | \$332,830 | \$253,755 | +31.2% |
| Sold Price/SqFt | \$189 | \$137 | +37.7% | \$173 | \$134 | +29.2% |
| Sold Price / List Price | 106.0% | 100.1% | +5.9% | 106.3% | 99.1% | +7.2% |
| DOM | 7 | 33 | -77.3% | 15 | 50 | -70.0% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$329,950 | \$249,950 | +32.0% | \$299,000 | \$240,000 | +24.6% |
| List Price/SqFt | \$184 | \$136 | +35.1% | \$161 | \$134 | +20.1% |
| Sold Price | \$350,000 | \$251,699 | +39.1% | \$324,945 | \$238,900 | +36.0% |
| Sold Price/SqFt | \$194 | \$136 | +42.5% | \$170 | \$133 | +27.9% |
| Sold Price / List Price | 105.0% | 100.0% | +5.0% | 104.1% | 100.0% | +4.1% |
| DOM | 5 | 14 | -64.3% | 5 | 23 | -78.3% |

Number of Sales - Last Two Years



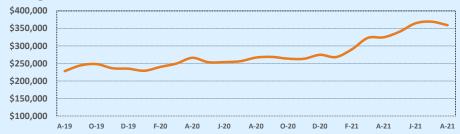
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August 2021

| | -1 | | | |
|----------------------|------------|-----|--------------|-----|
| Drice Bange | This Month | | Year-to-Date | |
| Price Range | Sales | DOM | Sales | DOM |
| \$149,999 or under | 1 | 10 | 4 | 21 |
| \$150,000- \$199,999 | 2 | 20 | 5 | 57 |
| \$200,000- \$249,999 | 3 | 7 | 94 | 18 |
| \$250,000- \$299,999 | 10 | 4 | 204 | 18 |
| \$300,000- \$349,999 | 41 | 6 | 263 | 10 |
| \$350,000- \$399,999 | 30 | 7 | 141 | 11 |
| \$400,000- \$449,999 | 16 | 10 | 81 | 20 |
| \$450,000- \$499,999 | 4 | 16 | 32 | 15 |
| \$500,000- \$549,999 | 3 | 6 | 13 | 23 |
| \$550,000- \$599,999 | 3 | 5 | 10 | 13 |
| \$600,000- \$699,999 | 1 | 5 | 6 | 62 |
| \$700,000- \$799,999 | | | 1 | 7 |
| \$800,000- \$899,999 | | | 1 | 6 |
| \$900,000- \$999,999 | | | 1 | 37 |
| \$1M - \$1.99M | | | | |
| \$2M - \$2.99M | | | | |
| \$3M+ | | | | |
| Totals | 114 | 7 | 856 | 15 |

Average Sales Price - Last Two Years



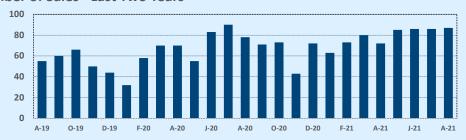


| Lietings | This Month | | | Year-to-Date | | |
|---------------------|--------------|--------------|---------|---------------|---------------|--------|
| Listings | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 77 | 73 | +5.5% | 593 | 516 | +14.9% |
| Condo/TH Sales | 10 | 5 | +100.0% | 39 | 20 | +95.0% |
| Total Sales | 87 | 78 | +11.5% | 632 | 536 | +17.9% |
| Sales Volume | \$30,419,021 | \$21,792,053 | +39.6% | \$206,338,337 | \$151,378,973 | +36.3% |

| Average | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Average | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$342,193 | \$283,942 | +20.5% | \$320,881 | \$288,319 | +11.3% |
| List Price/SqFt | \$179 | \$156 | +15.3% | \$175 | \$153 | +14.5% |
| Sold Price | \$349,644 | \$279,385 | +25.1% | \$326,485 | \$282,423 | +15.6% |
| Sold Price/SqFt | \$185 | \$153 | +20.6% | \$178 | \$150 | +19.2% |
| Sold Price / List Price | 103.5% | 98.6% | +5.0% | 102.4% | 98.2% | +4.2% |
| DOM | 14 | 86 | -83.2% | 36 | 83 | -56.9% |

| Median | This Month | | | Year-to-Date | | |
|-------------------------|------------|-----------|--------|--------------|-----------|--------|
| Median | Aug 2021 | Aug 2020 | Change | 2021 | 2020 | Change |
| List Price | \$285,000 | \$272,900 | +4.4% | \$279,000 | \$264,121 | +5.6% |
| List Price/SqFt | \$170 | \$149 | +14.2% | \$168 | \$147 | +14.5% |
| Sold Price | \$301,280 | \$272,450 | +10.6% | \$287,333 | \$260,000 | +10.5% |
| Sold Price/SqFt | \$177 | \$149 | +18.6% | \$172 | \$145 | +18.2% |
| Sold Price / List Price | 101.5% | 98.9% | +2.6% | 100.1% | 99.0% | +1.1% |
| DOM | 7 | 49 | -85.6% | 11 | 51 | -78.4% |

Number of Sales - Last Two Years



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August 2021

| <u>' </u> | | | • | | |
|--|--------|--------------|--------|--------|--|
| Price Range | This N | Month | Year-t | o-Date | |
| Price Range | Sales | DOM | Sales | DOM | |
| \$149,999 or under | 1 | 19 | 14 | 49 | |
| \$150,000- \$199,999 | 7 | 32 | 41 | 36 | |
| \$200,000- \$249,999 | 8 | 24 | 110 | 36 | |
| \$250,000- \$299,999 | 26 | 9 | 194 | 36 | |
| \$300,000- \$349,999 | 19 | 13 | 97 | 28 | |
| \$350,000- \$399,999 | 9 | 9 | 64 | 28 | |
| \$400,000- \$449,999 | 9 | 10 | 45 | 32 | |
| \$450,000- \$499,999 | 4 | 21 | 16 | 37 | |
| \$500,000- \$549,999 | 1 | 27 | 14 | 30 | |
| \$550,000- \$599,999 | | | 8 | 103 | |
| \$600,000- \$699,999 | 1 | 15 | 13 | 113 | |
| \$700,000- \$799,999 | | | 8 | 32 | |
| \$800,000- \$899,999 | | | 3 | 10 | |
| \$900,000- \$999,999 | 1 | 9 | 1 | 9 | |
| \$1M - \$1.99M | | | 2 | 4 | |
| \$2M - \$2.99M | 1 | 36 | 2 | 18 | |
| \$3M+ | | | | | |
| Totals | 87 | 14 | 632 | 36 | |
| · | | | | | |

Average Sales Price - Last Two Years



