## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	77	70	+10.0%	559	513	+9.0%
Condo/TH Sales					-	
Total Sales	77	70	+10.0%	559	513	+9.0%
Sales Volume	\$52,508,284	\$60,156,928	-12.7%	\$393,399,480	\$380,571,480	+3.4%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$717,200	\$886,964	-19.1%	\$731,609	\$750,530	-2.5%
List Price/SqFt	\$258	\$283	-8.7%	\$256	\$263	-2.7%
Sold Price	\$681,926	\$859,385	-20.6%	\$703,756	\$741,855	-5.1%
Sold Price/SqFt	\$247	\$275	-10.2%	\$248	\$262	-5.5%
Sold Price / List Price	96.7%	98.1%	-1.4%	97.0%	100.1%	-3.0%
DOM	84	38	+124.3%	83	41	+99.2%

Median	This Month			Year-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$603,460	\$694,950	-13.2%	\$624,950	\$580,000	+7.8%
List Price/SqFt	\$236	\$261	-9.7%	\$240	\$236	+1.7%
Sold Price	\$565,161	\$692,500	-18.4%	\$606,229	\$584,999	+3.6%
Sold Price/SqFt	\$227	\$257	-11.6%	\$233	\$239	-2.4%
Sold Price / List Price	97.0%	100.0%	-3.0%	97.8%	100.0%	-2.2%
DOM	51	31	+64.5%	54	23	+132.6%

#### Number of Sales - Last Two Years



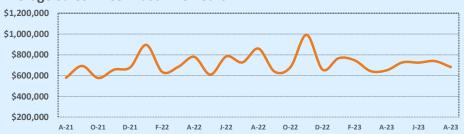
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## August 2023

eries mas		110.80.00 = 0 = 0			
This N	/lonth	Year-to	o-Date		
Sales	DOM	Sales	DOM		
-			-		
-		3	21		
1	102	4	68		
-		8	72		
5	62	13	77		
7	36	37	55		
5	93	49	69		
12	95	60	92		
5	95	38	88		
6	102	58	98		
11	103	83	97		
7	170	66	92		
6	56	49	70		
1	1	24	48		
9	40	54	87		
2	73	12	76		
-		1	34		
77	84	559	83		
	This N Sales 1 5 7 5 12 5 6 11 7 6 1 9 2	This Month  Sales  DOM   1 102   5 62  7 36  5 93  12 95  5 95  6 102  11 103  7 170  6 56  1 1  9 40  2 73	This Month         Year-to           Sales         DOM         Sales                  3           1         102         4             8           5         62         13           7         36         37           5         93         49           12         95         60           5         95         38           6         102         58           11         103         83           7         170         66           6         56         49           1         1         24           9         40         54           2         73         12            1         1		

### **Average Sales Price - Last Two Years**





## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change
Single Family Sales	48	53	-9.4%	280	389	-28.0%
Condo/TH Sales						
Total Sales	48	53	-9.4%	280	389	-28.0%
Sales Volume	\$28,976,871	\$30,283,013	-4.3%	\$173,371,929	\$235,656,666	-26.4%

Avorago	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$610,535	\$571,637	+6.8%	\$632,426	\$595,984	+6.1%
List Price/SqFt	\$210	\$205	+2.1%	\$216	\$206	+4.9%
Sold Price	\$603,685	\$571,378	+5.7%	\$619,185	\$605,801	+2.2%
Sold Price/SqFt	\$208	\$205	+1.1%	\$212	\$209	+1.3%
Sold Price / List Price	99.0%	99.9%	-0.9%	98.2%	101.8%	-3.6%
DOM	43	26	+65.4%	64	27	+135.8%

Median	This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$559,495	\$549,990	+1.7%	\$579,495	\$545,000	+6.3%
List Price/SqFt	\$205	\$200	+2.4%	\$214	\$200	+6.8%
Sold Price	\$543,575	\$540,000	+0.7%	\$569,950	\$548,000	+4.0%
Sold Price/SqFt	\$207	\$199	+4.0%	\$208	\$204	+2.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.0%	100.6%	-1.6%
DOM	21	15	+40.0%	33	14	+135.7%

#### Number of Sales - Last Two Years



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# August 2023

14 11 14 5 5 5 1 14	31133 1143			
Price Range	This N	/lonth	Year-t	o-Date
Price Karige	Sales	DOM	Sales	DOM
\$149,999 or under		-	-	-
\$150,000- \$199,999			-	
\$200,000- \$249,999			2	15
\$250,000- \$299,999			-	
\$300,000- \$349,999	3	16	11	42
\$350,000- \$399,999	4	11	19	45
\$400,000- \$449,999	5	15	37	41
\$450,000- \$499,999	4	44	29	44
\$500,000- \$549,999	9	81	28	70
\$550,000- \$599,999	8	32	34	80
\$600,000- \$699,999	2	40	37	74
\$700,000- \$799,999	6	66	31	92
\$800,000- \$899,999	1	12	19	86
\$900,000- \$999,999	3	63	17	48
\$1M - \$1.99M	3	14	16	75
\$2M - \$2.99M	-			
\$3M+	-		-	
Totals	48	43	280	64

## **Average Sales Price - Last Two Years**



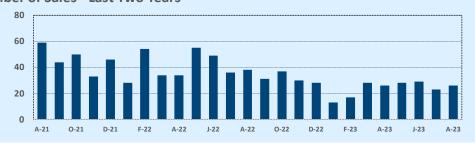


Lictings	This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change
Single Family Sales	26	38	-31.6%	190	328	-42.1%
Condo/TH Sales					-	
Total Sales	26	38	-31.6%	190	328	-42.1%
Sales Volume	\$11,637,725	\$19,374,967	-39.9%	\$90,943,176	\$162,827,309	-44.1%

Avorago	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$454,668	\$510,194	-10.9%	\$488,590	\$490,041	-0.3%
List Price/SqFt	\$183	\$191	-3.9%	\$185	\$179	+2.9%
Sold Price	\$447,605	\$509,868	-12.2%	\$478,648	\$496,425	-3.6%
Sold Price/SqFt	\$180	\$191	-5.5%	\$181	\$182	-0.4%
Sold Price / List Price	98.4%	100.0%	-1.6%	98.4%	101.7%	-3.3%
DOM	54	20	+163.2%	58	30	+92.8%

Median	This Month			Year-to-Date		
Median	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$444,950	\$490,000	-9.2%	\$437,450	\$422,500	+3.5%
List Price/SqFt	\$176	\$185	-5.2%	\$177	\$170	+4.0%
Sold Price	\$435,625	\$481,500	-9.5%	\$425,000	\$430,000	-1.2%
Sold Price/SqFt	\$170	\$189	-10.2%	\$174	\$174	-0.1%
Sold Price / List Price	98.8%	100.0%	-1.2%	99.0%	101.1%	-2.1%
DOM	41	18	+125.0%	33	17	+91.2%

#### Number of Sales - Last Two Years



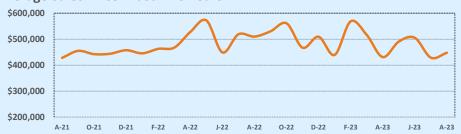
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August 2023

1 I I I G D D I I G	01100 1140			
Price Range	This N	/lonth	Year-t	o-Date
Price Natige	Sales	DOM	Sales	DOM
\$149,999 or under	-		-	-
\$150,000- \$199,999	-		-	-
\$200,000- \$249,999			3	13
\$250,000- \$299,999	3	19	11	49
\$300,000- \$349,999	4	87	30	46
\$350,000- \$399,999	4	48	31	53
\$400,000- \$449,999	3	45	30	54
\$450,000- \$499,999	5	40	19	48
\$500,000- \$549,999	3	39	14	92
\$550,000- \$599,999	2	141	21	99
\$600,000- \$699,999	1	4	13	45
\$700,000- \$799,999			10	47
\$800,000- \$899,999			4	61
\$900,000- \$999,999				
\$1M - \$1.99M	1	63	3	75
\$2M - \$2.99M	-		1	32
\$3M+	-			-
Totals	26	54	190	58

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change
Single Family Sales	39	50	-22.0%	311	379	-17.9%
Condo/TH Sales					-	
Total Sales	39	50	-22.0%	311	379	-17.9%
Sales Volume	\$20,977,083	\$36,301,500	-42.2%	\$167,360,709	\$224,907,563	-25.6%

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$557,321	\$758,253	-26.5%	\$555,004	\$595,275	-6.8%
List Price/SqFt	\$237	\$267	-11.2%	\$238	\$243	-2.2%
Sold Price	\$537,874	\$726,030	-25.9%	\$538,137	\$593,424	-9.3%
Sold Price/SqFt	\$231	\$259	-10.9%	\$232	\$244	-4.8%
Sold Price / List Price	97.7%	97.3%	+0.4%	97.9%	100.6%	-2.7%
DOM	59	38	+53.7%	79	40	+100.1%

Median	This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$449,900	\$664,950	-32.3%	\$465,000	\$525,000	-11.4%
List Price/SqFt	\$227	\$278	-18.6%	\$234	\$240	-2.4%
Sold Price	\$449,900	\$671,450	-33.0%	\$445,000	\$535,000	-16.8%
Sold Price/SqFt	\$221	\$262	-15.6%	\$231	\$243	-5.1%
Sold Price / List Price	98.7%	99.1%	-0.4%	98.9%	100.0%	-1.1%
DOM	42	28	+50.0%	57	20	+185.0%

#### Number of Sales - Last Two Years



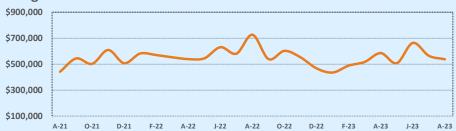
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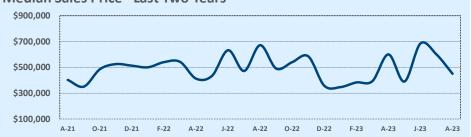


# August 2023

V 1 11111 2 1111	01100 1140		0	
Price Range	This N	/lonth	Year-t	o-Date
File hallge	Sales	DOM	Sales	DOM
\$149,999 or under			5	39
\$150,000- \$199,999	1	44	14	83
\$200,000- \$249,999	2	18	25	83
\$250,000- \$299,999	7	44	52	71
\$300,000- \$349,999	6	69	28	72
\$350,000- \$399,999	-		19	58
\$400,000- \$449,999	4	61	15	84
\$450,000- \$499,999	1	10	7	78
\$500,000- \$549,999	-		6	37
\$550,000- \$599,999	2	61	12	76
\$600,000-\$699,999	3	85	30	76
\$700,000- \$799,999	5	39	36	106
\$800,000- \$899,999	4	104	22	79
\$900,000- \$999,999	1	104	23	104
\$1M - \$1.99M	3	52	17	73
\$2M - \$2.99M				
\$3M+				-
Totals	39	59	311	79

### **Average Sales Price - Last Two Years**





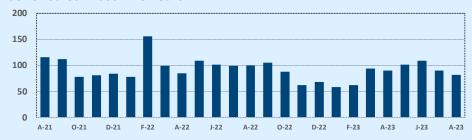
## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Aug 2023		Change	2023	2022	Change
Single Family Sales	82	100	-18.0%	686	827	-17.0%
Condo/TH Sales					-	
Total Sales	82	100	-18.0%	686	827	-17.0%
Sales Volume	\$29,437,335	\$38,101,842	-22.7%	\$256,619,582	\$304,238,446	-15.7%

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$364,677	\$381,356	-4.4%	\$379,848	\$363,603	+4.5%
List Price/SqFt	\$167	\$160	+4.4%	\$165	\$156	+5.9%
Sold Price	\$358,992	\$381,018	-5.8%	\$374,081	\$367,882	+1.7%
Sold Price/SqFt	\$164	\$159	+3.1%	\$162	\$158	+3.0%
Sold Price / List Price	98.4%	99.6%	-1.2%	98.4%	101.3%	-2.8%
DOM	63	36	+75.3%	74	34	+120.6%

Median	This Month			Year-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$357,000	\$381,897	-6.5%	\$369,250	\$357,000	+3.4%
List Price/SqFt	\$163	\$157	+3.4%	\$160	\$151	+5.6%
Sold Price	\$352,000	\$382,500	-8.0%	\$365,000	\$360,000	+1.4%
Sold Price/SqFt	\$161	\$152	+5.4%	\$158	\$154	+2.6%
Sold Price / List Price	99.7%	100.0%	-0.3%	99.4%	100.6%	-1.1%
DOM	37	23	+64.4%	43	18	+138.9%

#### **Number of Sales - Last Two Years**



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# August 2023

Machella.	eriee ride	7.08031 2023			
Price Range	This N	/lonth	Year-to	o-Date	
File Nange	Sales	DOM	Sales	DOM	
\$149,999 or under			2	25	
\$150,000- \$199,999			6	101	
\$200,000- \$249,999	6	33	19	37	
\$250,000- \$299,999	14	32	106	59	
\$300,000- \$349,999	20	55	156	59	
\$350,000- \$399,999	27	73	175	82	
\$400,000- \$449,999	6	121	114	79	
\$450,000- \$499,999	3	28	50	98	
\$500,000- \$549,999	3	128	25	111	
\$550,000- \$599,999	2	22	18	89	
\$600,000- \$699,999	-		10	82	
\$700,000- \$799,999	1	204	3	95	
\$800,000- \$899,999	-		1	57	
\$900,000- \$999,999	-		1	50	
\$1M - \$1.99M	-			-	
\$2M - \$2.99M	-			-	
\$3M+	-			-	
Totals	82	63	686	74	

## **Average Sales Price - Last Two Years**





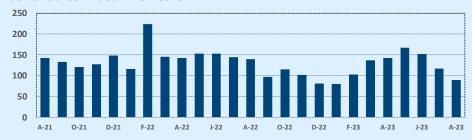
### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	90	140	-35.7%	989	1,220	-18.9%
Condo/TH Sales						
Total Sales	90	140	-35.7%	989	1,220	-18.9%
Sales Volume	\$25,529,328	\$41,347,994	-38.3%	\$276,911,438	\$356,992,247	-22.4%

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$290,597	\$297,898	-2.5%	\$286,219	\$291,244	-1.7%
List Price/SqFt	\$159	\$164	-3.3%	\$160	\$159	+0.3%
Sold Price	\$283,659	\$295,343	-4.0%	\$279,991	\$292,617	-4.3%
Sold Price/SqFt	\$154	\$163	-5.1%	\$156	\$160	-2.5%
Sold Price / List Price	97.5%	99.2%	-1.8%	97.8%	100.6%	-2.8%
DOM	59	41	+42.5%	67	36	+87.6%

Median	This Month			Year-to-Date		
Median	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$274,750	\$290,995	-5.6%	\$279,950	\$285,000	-1.8%
List Price/SqFt	\$161	\$169	-5.0%	\$158	\$157	+0.8%
Sold Price	\$270,000	\$291,490	-7.4%	\$270,000	\$290,000	-6.9%
Sold Price/SqFt	\$155	\$167	-7.5%	\$155	\$159	-2.8%
Sold Price / List Price	98.9%	100.0%	-1.1%	100.0%	100.0%	
DOM	37	25	+46.0%	41	22	+86.4%

#### Number of Sales - Last Two Years



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# August 2023

i lacporta	orioo rido	August 2025		
Price Range	This N	/lonth	Year-to	o-Date
File Ralige	Sales	DOM	Sales	DOM
\$149,999 or under	2	16	5	24
\$150,000- \$199,999	2	26	32	45
\$200,000- \$249,999	16	38	226	51
\$250,000- \$299,999	46	43	437	62
\$300,000- \$349,999	17	93	208	81
\$350,000-\$399,999	6	171	65	117
\$400,000- \$449,999			12	111
\$450,000- \$499,999			1	1
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			2	57
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999	1	24	1	24
\$1M - \$1.99M				
\$2M - \$2.99M	-			
\$3M+				
Totals	90	59	989	67

## **Average Sales Price - Last Two Years**



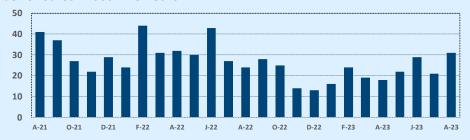


Listings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	31	24	+29.2%	180	255	-29.4%	
Condo/TH Sales					-		
Total Sales	31	24	+29.2%	180	255	-29.4%	
Sales Volume	\$16,697,548	\$11,596,299	+44.0%	\$89,943,602	\$127,120,343	-29.2%	

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$544,042	\$488,004	+11.5%	\$507,478	\$499,941	+1.5%	
List Price/SqFt	\$234	\$219	+6.7%	\$225	\$218	+2.8%	
Sold Price	\$538,631	\$483,179	+11.5%	\$499,687	\$498,511	+0.2%	
Sold Price/SqFt	\$232	\$217	+6.7%	\$221	\$218	+1.6%	
Sold Price / List Price	98.2%	99.0%	-0.8%	98.2%	99.6%	-1.4%	
DOM	76	41	+86.0%	86	43	+99.5%	

Median		This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$531,530	\$477,000	+11.4%	\$534,950	\$499,999	+7.0%	
List Price/SqFt	\$229	\$231	-0.9%	\$229	\$222	+3.2%	
Sold Price	\$525,000	\$475,500	+10.4%	\$525,000	\$510,000	+2.9%	
Sold Price/SqFt	\$227	\$228	-0.4%	\$227	\$222	+2.1%	
Sold Price / List Price	99.4%	100.0%	-0.6%	99.1%	100.0%	-0.9%	
DOM	50	41	+23.5%	64	27	+137.0%	

#### **Number of Sales - Last Two Years**



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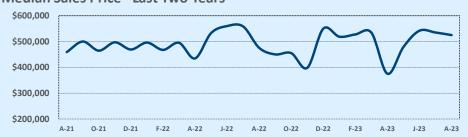


# August 2023

i lacperia	orioo mio		ugust 2025	
Price Range	This N	<b>Jonth</b>	Year-t	o-Date
File Nange	Sales	DOM	Sales	DOM
\$149,999 or under	1	191	4	127
\$150,000- \$199,999			2	100
\$200,000- \$249,999	1	11	8	59
\$250,000- \$299,999	1	49	7	24
\$300,000- \$349,999			9	82
\$350,000- \$399,999	4	183	19	113
\$400,000- \$449,999	1	73	14	98
\$450,000- \$499,999	4	85	10	90
\$500,000- \$549,999	5	59	36	90
\$550,000- \$599,999	4	33	37	81
\$600,000- \$699,999	6	53	23	90
\$700,000- \$799,999	1	50	4	54
\$800,000- \$899,999	-		2	103
\$900,000- \$999,999	3	51	4	42
\$1M - \$1.99M			1	56
\$2M - \$2.99M	-	-	-	-
\$3M+	-		-	-
Totals	31	76	180	86

## **Average Sales Price - Last Two Years**



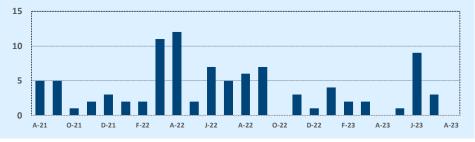


Linkings		This Month		Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales		6		21	47	-55.3%
Condo/TH Sales					-	
Total Sales		6		21	47	-55.3%
Sales Volume		\$3,949,800		\$13,764,980	\$29,479,200	-53.3%

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price		\$684,059		\$691,461	\$643,801	+7.4%	
List Price/SqFt		\$317		\$291	\$307	-5.2%	
Sold Price		\$658,300		\$655,475	\$627,217	+4.5%	
Sold Price/SqFt		\$302		\$279	\$301	-7.3%	
Sold Price / List Price	0.0%	96.0%		97.6%	99.1%	-1.5%	
DOM		90		69	60	+15.1%	

Median	This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price		\$649,900		\$418,000	\$515,000	-18.8%
List Price/SqFt		\$221		\$250	\$266	-6.1%
Sold Price		\$649,900		\$405,000	\$535,000	-24.3%
Sold Price/SqFt		\$221		\$242	\$260	-6.9%
Sold Price / List Price	0.0%	96.6%	+0.0%	99.8%	99.5%	+0.3%
DOM		102		67	29	+131.0%

#### Number of Sales - Last Two Years



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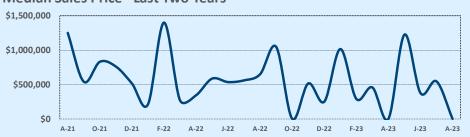


August 2023

n depend	Crioo rido	7108001 2020		
Price Range	This N	Month	Year-t	o-Date
Price Natige	Sales	DOM	Sales	DOM
\$149,999 or under			2	5
\$150,000- \$199,999	-			
\$200,000- \$249,999	-		2	106
\$250,000- \$299,999			3	80
\$300,000- \$349,999				
\$350,000- \$399,999	-		2	48
\$400,000- \$449,999			2	89
\$450,000- \$499,999			2	104
\$500,000- \$549,999	-		2	65
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999	-		-	-
\$800,000- \$899,999			1	69
\$900,000- \$999,999				
\$1M - \$1.99M	-		5	60
\$2M - \$2.99M				
\$3M+				
Totals	-		21	69

## **Average Sales Price - Last Two Years**





Listings

Single Family Sales

Condo/TH Sales Total Sales

Sales Volume

	Residential Statistics							
	Year-to-Date							
Change	2023	2022	Change					
+42.9%	64	59	+8.5%					
+42.9%	64	59	+8.5%					

\$23.881.434

+21.8%

\$29,084,130

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$429,084	\$376,641	+13.9%	\$464,565	\$409,042	+13.6%
List Price/SqFt	\$188	\$183	+2.7%	\$189	\$198	-4.6%
Sold Price	\$424,258	\$372,041	+14.0%	\$454,440	\$404,770	+12.3%
Sold Price/SqFt	\$186	\$180	+3.2%	\$185	\$196	-5.7%
Sold Price / List Price	99.1%	98.4%	+0.7%	97.8%	99.0%	-1.2%
DOM	88	39	+126.2%	106	46	+129.0%

+62.9%

**This Month** 

Aug 2023

10

10

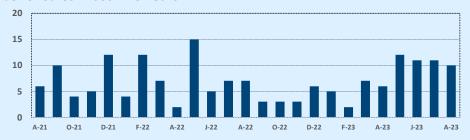
\$4,242,583

Aug 2022

\$2,604,285

Median		This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$444,231	\$339,900	+30.7%	\$425,000	\$359,900	+18.1%	
List Price/SqFt	\$181	\$182	-0.3%	\$183	\$193	-5.2%	
Sold Price	\$443,000	\$339,900	+30.3%	\$425,000	\$355,000	+19.7%	
Sold Price/SqFt	\$176	\$182	-3.0%	\$182	\$197	-7.4%	
Sold Price / List Price	100.0%	99.1%	+1.0%	99.9%	100.0%	-0.1%	
DOM	74	40	+83.8%	68	28	+142.9%	

#### Number of Sales - Last Two Years



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August 2023

1 I I I G D D I I G	01100 1140			
Price Range	This N	/lonth	Year-t	o-Date
Price Natige	Sales	DOM	Sales	DOM
\$149,999 or under	-		-	-
\$150,000- \$199,999	1	45	6	60
\$200,000- \$249,999			2	79
\$250,000- \$299,999			2	35
\$300,000- \$349,999	1	71	9	62
\$350,000- \$399,999	1	76	8	187
\$400,000- \$449,999	2	22	10	140
\$450,000- \$499,999	3	82	8	55
\$500,000- \$549,999	1	169	1	169
\$550,000- \$599,999	1	232	2	171
\$600,000- \$699,999	-		9	59
\$700,000- \$799,999			6	202
\$800,000- \$899,999			1	65
\$900,000- \$999,999				-
\$1M - \$1.99M	-		-	-
\$2M - \$2.99M	-			
\$3M+	-			-
Totals	10	88	64	106

### **Average Sales Price - Last Two Years**

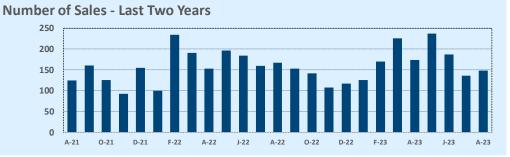




Lictings	This Month			Year-to-Date		
Listings	Aug 2023 Aug		Change	2023	2022	Change
Single Family Sales	148	167	-11.4%	1,404	1,386	+1.3%
Condo/TH Sales						
Total Sales	148	167	-11.4%	1,404	1,386	+1.3%
Sales Volume	\$58,768,952	\$65,506,677	-10.3%	\$526,840,414	\$553,951,593	-4.9%

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$416,485	\$399,053	+4.4%	\$387,132	\$396,742	-2.4%
List Price/SqFt	\$206	\$209	-1.4%	\$207	\$208	-0.6%
Sold Price	\$397,088	\$392,256	+1.2%	\$375,242	\$399,676	-6.1%
Sold Price/SqFt	\$199	\$205	-3.1%	\$200	\$210	-4.4%
Sold Price / List Price	97.2%	98.3%	-1.1%	97.3%	101.1%	-3.8%
DOM	79	35	+124.7%	79	34	+136.9%

Median	This Month			Year-to-Date		
Median	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$367,445	\$360,000	+2.1%	\$349,108	\$359,990	-3.0%
List Price/SqFt	\$190	\$197	-3.5%	\$192	\$192	+0.0%
Sold Price	\$354,945	\$350,000	+1.4%	\$335,995	\$365,000	-7.9%
Sold Price/SqFt	\$186	\$194	-3.9%	\$186	\$194	-3.6%
Sold Price / List Price	98.9%	100.0%	-1.1%	98.5%	100.0%	-1.5%
DOM	52	25	+106.0%	51	17	+200.0%



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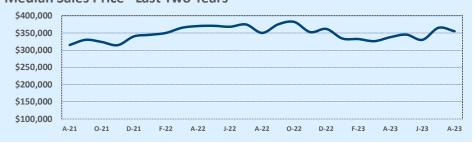


## August 2023

m indopond	CHOC HIG		abast EoEs	
Price Range	This N	/lonth	Year-t	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under			3	35
\$150,000- \$199,999			11	90
\$200,000- \$249,999	4	49	44	60
\$250,000- \$299,999	20	62	320	64
\$300,000- \$349,999	44	49	395	68
\$350,000- \$399,999	31	79	221	89
\$400,000- \$449,999	20	122	162	106
\$450,000- \$499,999	11	134	82	97
\$500,000- \$549,999	5	52	52	125
\$550,000- \$599,999	3	164	37	66
\$600,000- \$699,999	5	56	38	68
\$700,000- \$799,999	1	178	19	83
\$800,000- \$899,999	1	39	7	108
\$900,000- \$999,999	1	20	5	49
\$1M - \$1.99M	2	255	8	167
\$2M - \$2.99M	-		-	-
\$3M+	-		-	-
Totals	148	79	1,404	79

## **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	102	105	-2.9%	697	790	-11.8%
Condo/TH Sales						
Total Sales	102	105	-2.9%	697	790	-11.8%
Sales Volume	\$63,656,716	\$75,666,612	-15.9%	\$468,266,842	\$505,158,794	-7.3%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$641,458	\$738,847	-13.2%	\$695,675	\$641,651	+8.4%
List Price/SqFt	\$251	\$268	-6.2%	\$253	\$234	+8.1%
Sold Price	\$624,085	\$720,634	-13.4%	\$671,832	\$639,442	+5.1%
Sold Price/SqFt	\$244	\$261	-6.7%	\$245	\$234	+4.9%
Sold Price / List Price	97.7%	98.2%	-0.5%	97.3%	100.0%	-2.7%
DOM	80	36	+119.0%	89	34	+164.9%

Median	This Month			Year-to-Date		
Median	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$539,000	\$692,999	-22.2%	\$589,990	\$550,000	+7.3%
List Price/SqFt	\$224	\$249	-9.9%	\$235	\$224	+4.7%
Sold Price	\$511,250	\$670,000	-23.7%	\$574,443	\$555,000	+3.5%
Sold Price/SqFt	\$218	\$248	-11.9%	\$229	\$224	+2.5%
Sold Price / List Price	98.6%	99.6%	-1.0%	98.3%	100.0%	-1.7%
DOM	65	25	+160.0%	61	18	+238.9%

#### Number of Sales - Last Two Years



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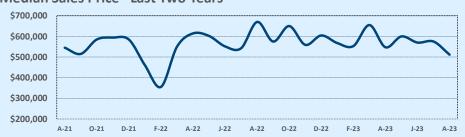


## August 2023

n acpond		<b>10000</b>		
Price Range	This N	/lonth	Year-t	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under	-		-	-
\$150,000- \$199,999			1	125
\$200,000- \$249,999			2	24
\$250,000- \$299,999	1	121	32	63
\$300,000- \$349,999	6	77	38	58
\$350,000- \$399,999	7	114	34	115
\$400,000- \$449,999	15	93	55	84
\$450,000- \$499,999	16	105	76	117
\$500,000- \$549,999	12	98	72	125
\$550,000- \$599,999	10	36	74	64
\$600,000- \$699,999	8	48	84	81
\$700,000- \$799,999	6	59	71	81
\$800,000- \$899,999	6	28	41	54
\$900,000- \$999,999	3	91	37	96
\$1M - \$1.99M	12	79	68	96
\$2M - \$2.99M			8	167
\$3M+	-		4	103
Totals	102	80	697	89

## **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Listings Aug 2023		Change	2023	2022	Change
Single Family Sales	38	74	-48.6%	313	546	-42.7%
Condo/TH Sales						
Total Sales	38	74	-48.6%	313	546	-42.7%
Sales Volume	\$13,911,300	\$40,064,450	-65.3%	\$153,158,304	\$271,783,483	-43.6%

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$378,589	\$557,056	-32.0%	\$510,210	\$496,118	+2.8%
List Price/SqFt	\$230	\$269	-14.6%	\$259	\$255	+1.4%
Sold Price	\$366,087	\$541,411	-32.4%	\$489,324	\$497,772	-1.7%
Sold Price/SqFt	\$222	\$263	-15.4%	\$249	\$257	-3.4%
Sold Price / List Price	96.8%	97.5%	-0.8%	96.1%	100.9%	-4.8%
DOM	80	37	+115.3%	70	33	+109.9%

Median	This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$349,500	\$420,000	-16.8%	\$399,900	\$387,800	+3.1%
List Price/SqFt	\$233	\$270	-13.6%	\$252	\$250	+0.8%
Sold Price	\$348,500	\$419,500	-16.9%	\$385,000	\$400,000	-3.8%
Sold Price/SqFt	\$224	\$267	-15.9%	\$245	\$253	-3.2%
Sold Price / List Price	97.4%	99.5%	-2.1%	97.0%	100.0%	-3.0%
DOM	45	23	+97.8%	48	18	+166.7%

#### Number of Sales - Last Two Years



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# August 2023

Machella Machella	erioe ride		m8mor = 0 = 0	
Price Range	This N	<b>Jonth</b>	Year-t	o-Date
Frice Natige	Sales	DOM	Sales	DOM
\$149,999 or under	2	42	17	78
\$150,000- \$199,999	1	10	13	48
\$200,000- \$249,999	4	41	20	79
\$250,000- \$299,999	3	76	38	55
\$300,000- \$349,999	11	45	44	60
\$350,000- \$399,999	5	121	34	73
\$400,000- \$449,999	4	107	18	79
\$450,000- \$499,999	3	76	33	64
\$500,000- \$549,999	2	157	18	73
\$550,000- \$599,999			13	94
\$600,000- \$699,999	2	146	13	127
\$700,000- \$799,999	1	185	19	86
\$800,000- \$899,999			9	53
\$900,000- \$999,999			6	62
\$1M - \$1.99M	-	-	13	50
\$2M - \$2.99M	-	-	5	60
\$3M+	-		-	-
Totals	38	80	313	70

### **Average Sales Price - Last Two Years**





# August 2023

Listings		This Month		Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	10	21	-52.4%	126	198	-36.4%
Condo/TH Sales						
Total Sales	10	21	-52.4%	126	198	-36.4%
Sales Volume	\$2,408,800	\$6,183,400	-61.0%	\$38,096,664	\$59,824,629	-36.3%

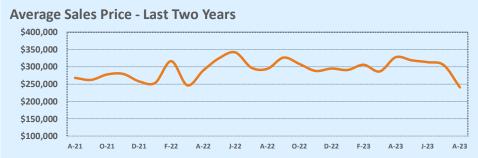
Average		This Month			ear-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$248,630	\$295,798	-15.9%	\$305,747	\$298,557	+2.4%	
List Price/SqFt	\$147	\$162	-9.5%	\$163	\$152	+7.3%	
Sold Price	\$240,880	\$294,448	-18.2%	\$302,354	\$302,145	+0.1%	
Sold Price/SqFt	\$142	\$162	-12.2%	\$161	\$154	+4.9%	
Sold Price / List Price	95.9%	99.9%	-3.9%	98.8%	101.4%	-2.5%	
DOM	58	25	+126.5%	53	29	+86.1%	

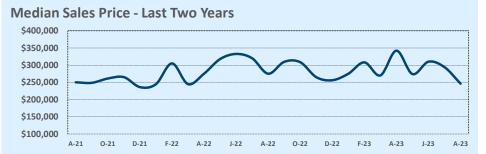
Median		This Month			ear-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$249,250	\$275,000	-9.4%	\$286,500	\$295,000	-2.9%	
List Price/SqFt	\$151	\$159	-5.2%	\$165	\$152	+9.0%	
Sold Price	\$246,000	\$275,000	-10.5%	\$286,500	\$299,000	-4.2%	
Sold Price/SqFt	\$149	\$151	-1.1%	\$163	\$155	+4.9%	
Sold Price / List Price	98.6%	100.0%	-1.4%	100.0%	100.9%	-0.9%	
DOM	27	18	+47.2%	40	18	+122.2%	



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1 1 In large por lar	01100 1140			
Price Range	This N	Month	Year-t	o-Date
File Ralige	Sales	DOM	Sales	DOM
\$149,999 or under	2	8	3	21
\$150,000- \$199,999			9	29
\$200,000- \$249,999	5	88	25	47
\$250,000- \$299,999	1	46	37	66
\$300,000- \$349,999	1	24	26	54
\$350,000-\$399,999	1	52	9	37
\$400,000- \$449,999			7	76
\$450,000- \$499,999	-		6	73
\$500,000- \$549,999	-			
\$550,000- \$599,999				
\$600,000- \$699,999	-		4	23
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	-			
\$2M - \$2.99M				
\$3M+				
Totals	10	58	126	53





## **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	40	58	-31.0%	384	497	-22.7%
Condo/TH Sales					-	
Total Sales	40	58	-31.0%	384	497	-22.7%
Sales Volume	\$14,371,741	\$20,609,935	-30.3%	\$140,893,856	\$178,205,403	-20.9%

Average		This Month			ear-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$368,927	\$357,794	+3.1%	\$373,390	\$352,770	+5.8%	
List Price/SqFt	\$171	\$168	+1.7%	\$171	\$161	+6.4%	
Sold Price	\$359,294	\$355,344	+1.1%	\$366,911	\$358,562	+2.3%	
Sold Price/SqFt	\$167	\$167	-0.5%	\$168	\$164	+2.7%	
Sold Price / List Price	97.5%	99.4%	-2.0%	98.3%	102.0%	-3.6%	
DOM	58	35	+65.0%	65	30	+119.3%	

Median		This Month			Year-to-Date	
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$342,500	\$324,975	+5.4%	\$352,950	\$325,000	+8.6%
List Price/SqFt	\$172	\$165	+4.2%	\$170	\$160	+6.4%
Sold Price	\$334,250	\$318,000	+5.1%	\$351,000	\$332,000	+5.7%
Sold Price/SqFt	\$170	\$168	+1.2%	\$168	\$161	+4.0%
Sold Price / List Price	98.6%	100.0%	-1.4%	99.2%	101.3%	-2.0%
DOM	48	24	+100.0%	38	18	+111.1%

#### Number of Sales - Last Two Years



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# August 2023

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Price Range	This N	/lonth	Year-to	o-Date
Price Natige	Sales	DOM	Sales	DOM
\$149,999 or under	1	77	5	33
\$150,000- \$199,999	1	79	12	58
\$200,000- \$249,999			19	34
\$250,000- \$299,999	7	36	60	47
\$300,000- \$349,999	15	37	92	45
\$350,000- \$399,999	6	59	60	74
\$400,000- \$449,999	2	34	58	74
\$450,000- \$499,999	5	133	43	100
\$500,000- \$549,999	1	10	18	90
\$550,000- \$599,999			6	75
\$600,000- \$699,999	2	131	9	155
\$700,000- \$799,999				-
\$800,000- \$899,999			2	11
\$900,000- \$999,999	-			-
\$1M - \$1.99M	-			-
\$2M - \$2.99M	-			
\$3M+	-			-
Totals	40	58	384	65

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change	
Single Family Sales	113	138	-18.1%	975	901	+8.2%	
Condo/TH Sales							
Total Sales	113	138	-18.1%	975	901	+8.2%	
Sales Volume	\$37,002,689	\$45,318,241	-18.3%	\$322,163,127	\$309,342,737	+4.1%	

Average		This Month		Year-to-Date			
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$346,473	\$331,455	+4.5%	\$342,839	\$342,982	-0.0%	
List Price/SqFt	\$185	\$194	-4.8%	\$183	\$186	-1.7%	
Sold Price	\$327,457	\$328,393	-0.3%	\$330,424	\$343,333	-3.8%	
Sold Price/SqFt	\$176	\$193	-8.8%	\$176	\$186	-5.5%	
Sold Price / List Price	95.4%	99.1%	-3.8%	96.7%	100.2%	-3.5%	
DOM	60	33	+81.2%	76	45	+68.8%	

Median		This Month			ear-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$310,000	\$301,108	+3.0%	\$307,175	\$299,990	+2.4%	
List Price/SqFt	\$180	\$186	-3.2%	\$174	\$176	-1.2%	
Sold Price	\$290,999	\$300,477	-3.2%	\$299,480	\$300,778	-0.4%	
Sold Price/SqFt	\$167	\$186	-10.4%	\$167	\$178	-5.8%	
Sold Price / List Price	99.2%	100.0%	-0.8%	99.4%	100.0%	-0.6%	
DOM	45	16	+181.3%	51	21	+142.9%	

#### Number of Sales - Last Two Years



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# August 2023

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Price Range	This N	/lonth	Year-t	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under	1	25	18	59
\$150,000- \$199,999	4	27	21	25
\$200,000- \$249,999	13	54	116	54
\$250,000- \$299,999	48	50	352	67
\$300,000- \$349,999	22	75	238	97
\$350,000- \$399,999	9	60	80	79
\$400,000- \$449,999	4	93	36	90
\$450,000- \$499,999	2	42	26	68
\$500,000- \$549,999	2	156	22	90
\$550,000- \$599,999	1	161	18	96
\$600,000- \$699,999	1	19	22	113
\$700,000- \$799,999	4	86	12	106
\$800,000- \$899,999	2	73	8	87
\$900,000- \$999,999	-		1	132
\$1M - \$1.99M	-	-	5	29
\$2M - \$2.99M	-	-	-	-
\$3M+	-		-	-
Totals	113	60	975	76

## **Average Sales Price - Last Two Years**



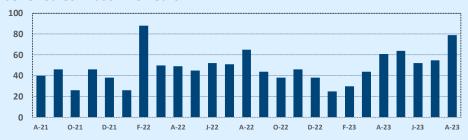


Listings		This Month	Year-to-Date			
Listings	Aug 2023		Change	2023	2022	Change
Single Family Sales	79	65	+21.5%	410	426	-3.8%
Condo/TH Sales						
Total Sales	79	65	+21.5%	410	426	-3.8%
Sales Volume	\$36,734,353	\$30,901,387	+18.9%	\$202,530,434	\$228,158,745	-11.2%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$477,747	\$484,117	-1.3%	\$508,752	\$535,948	-5.1%
List Price/SqFt	\$204	\$218	-6.4%	\$208	\$219	-5.0%
Sold Price	\$464,992	\$475,406	-2.2%	\$493,977	\$535,584	-7.8%
Sold Price/SqFt	\$199	\$214	-6.9%	\$202	\$219	-7.8%
Sold Price / List Price	97.5%	97.9%	-0.4%	97.3%	100.2%	-2.9%
DOM	59	35	+65.9%	70	38	+86.3%

Median		This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$405,350	\$399,000	+1.6%	\$433,100	\$466,425	-7.1%	
List Price/SqFt	\$189	\$204	-7.1%	\$201	\$205	-1.8%	
Sold Price	\$404,999	\$390,000	+3.8%	\$425,000	\$461,875	-8.0%	
Sold Price/SqFt	\$183	\$199	-7.8%	\$192	\$204	-5.8%	
Sold Price / List Price	98.5%	99.3%	-0.8%	98.5%	100.0%	-1.5%	
DOM	41	22	+86.4%	47	19	+147.4%	

#### Number of Sales - Last Two Years



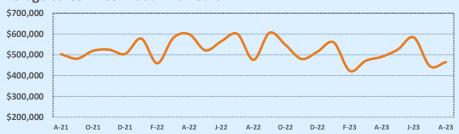
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August 2023

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Price Range	This N	<b>Jonth</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under		-		-
\$150,000- \$199,999		-	-	-
\$200,000- \$249,999			1	30
\$250,000- \$299,999	9	32	23	38
\$300,000- \$349,999	4	34	42	43
\$350,000- \$399,999	25	40	88	48
\$400,000- \$449,999	14	52	96	65
\$450,000- \$499,999	10	81	53	80
\$500,000- \$549,999	2	183	13	143
\$550,000- \$599,999	4	62	19	105
\$600,000- \$699,999	3	106	23	114
\$700,000- \$799,999	1	6	17	101
\$800,000- \$899,999	5	79	11	82
\$900,000- \$999,999			8	115
\$1M - \$1.99M	2	168	16	86
\$2M - \$2.99M	-		-	
\$3M+	-		-	
Totals	79	59	410	70

### **Average Sales Price - Last Two Years**





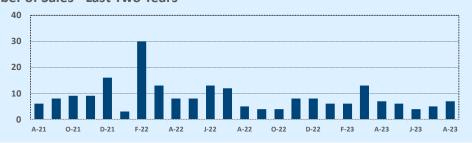
### **Residential Statistics**

Listings		This Month		Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	7	5	+40.0%	54	92	-41.3%
Condo/TH Sales						
Total Sales	7	5	+40.0%	54	92	-41.3%
Sales Volume	\$1,785,250	\$1,627,000	+9.7%	\$17,701,175	\$30,926,349	-42.8%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$275,557	\$336,600	-18.1%	\$340,249	\$345,577	-1.5%
List Price/SqFt	\$192	\$274	-29.7%	\$227	\$240	-5.2%
Sold Price	\$255,036	\$325,400	-21.6%	\$327,800	\$336,156	-2.5%
Sold Price/SqFt	\$178	\$267	-33.3%	\$216	\$235	-8.1%
Sold Price / List Price	90.3%	97.7%	-7.6%	94.3%	97.5%	-3.3%
DOM	112	48	+131.8%	83	49	+68.2%

Median		This Month			Year-to-Date		
ivieulali	Aug 2023		Change	2023	2022	Change	
List Price	\$235,000	\$299,000	-21.4%	\$227,750	\$275,000	-17.2%	
List Price/SqFt	\$177	\$269	-34.1%	\$212	\$251	-15.6%	
Sold Price	\$184,350	\$290,000	-36.4%	\$203,000	\$275,000	-26.2%	
Sold Price/SqFt	\$164	\$268	-38.9%	\$205	\$242	-15.3%	
Sold Price / List Price	97.3%	98.4%	-1.2%	96.3%	100.0%	-3.7%	
DOM	63	32	+96.9%	47	32	+49.2%	

#### Number of Sales - Last Two Years



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# August 2023

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Price Range	This N	/lonth	Year-t	o-Date
File Nange	Sales	DOM	Sales	DOM
\$149,999 or under	1	13	9	69
\$150,000- \$199,999	3	161	18	69
\$200,000- \$249,999			5	152
\$250,000- \$299,999			7	49
\$300,000- \$349,999	1	29	2	24
\$350,000- \$399,999	1	194	3	88
\$400,000- \$449,999	1	63	5	44
\$450,000- \$499,999			1	179
\$500,000- \$549,999				-
\$550,000- \$599,999			1	127
\$600,000- \$699,999			1	22
\$700,000- \$799,999				-
\$800,000- \$899,999				-
\$900,000- \$999,999				-
\$1M - \$1.99M	-	-	1	215
\$2M - \$2.99M	-	-	-	-
\$3M+			1	433
Totals	7	112	54	83

## **Average Sales Price - Last Two Years**





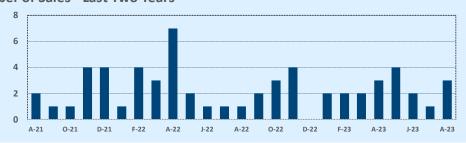
## **Residential Statistics**

Listings		This Month			/ear-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	3	1	+200.0%	19	20	-5.0%	
Condo/TH Sales							
Total Sales	3	1	+200.0%	19	20	-5.0%	
Sales Volume	\$1,819,500	\$636,500	+185.9%	\$12,782,350	\$20,131,000	-36.5%	

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$703,300	\$700,000	+0.5%	\$711,099	\$1,034,630	-31.3%	
List Price/SqFt	\$427	\$471	-9.4%	\$529	\$547	-3.2%	
Sold Price	\$606,500	\$636,500	-4.7%	\$672,755	\$1,006,550	-33.2%	
Sold Price/SqFt	\$368	\$428	-14.2%	\$504	\$531	-5.0%	
Sold Price / List Price	84.2%	90.9%	-7.4%	94.5%	97.3%	-2.9%	
DOM	191	261	-26.7%	129	98	+32.1%	

Median		This Month			Year-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$414,900	\$700,000	-40.7%	\$600,080	\$707,450	-15.2%	
List Price/SqFt	\$262	\$471	-44.3%	\$520	\$470	+10.5%	
Sold Price	\$405,500	\$636,500	-36.3%	\$605,850	\$698,750	-13.3%	
Sold Price/SqFt	\$256	\$428	-40.2%	\$515	\$463	+11.1%	
Sold Price / List Price	89.0%	90.9%	-2.1%	97.1%	98.0%	-0.9%	
DOM	75	261	-71.3%	82	73	+13.1%	

#### Number of Sales - Last Two Years



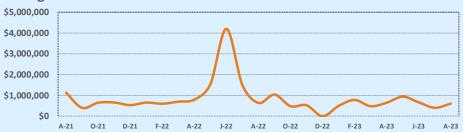
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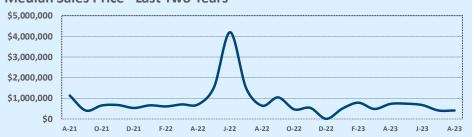


## August 2023

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Price Range	This N	/lonth	Year-to	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under				-
\$150,000- \$199,999				-
\$200,000- \$249,999	-			-
\$250,000- \$299,999	1	75	1	75
\$300,000- \$349,999	-			
\$350,000- \$399,999	-		3	73
\$400,000- \$449,999	1	74	2	75
\$450,000- \$499,999	-		3	176
\$500,000- \$549,999				
\$550,000- \$599,999	-			
\$600,000- \$699,999	-		3	105
\$700,000- \$799,999	-		4	140
\$800,000- \$899,999	-			
\$900,000- \$999,999	-			
\$1M - \$1.99M	1	425	3	205
\$2M - \$2.99M	-			-
\$3M+	-			-
Totals	3	191	19	129

## **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change
Single Family Sales	45	51	-11.8%	379	537	-29.4%
Condo/TH Sales					-	
Total Sales	45	51	-11.8%	379	537	-29.4%
Sales Volume	\$27,950,400	\$24,279,370	+15.1%	\$215,572,792	\$290,566,824	-25.8%

Average		This Month		Y	ear-to-Date	
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$650,680	\$494,916	+31.5%	\$591,058	\$552,690	+6.9%
List Price/SqFt	\$263	\$248	+6.0%	\$260	\$251	+3.7%
Sold Price	\$621,120	\$476,066	+30.5%	\$568,794	\$541,093	+5.1%
Sold Price/SqFt	\$254	\$241	+5.4%	\$252	\$247	+1.9%
Sold Price / List Price	96.5%	96.5%	-0.0%	96.8%	98.4%	-1.7%
DOM	76	77	-1.5%	66	63	+4.4%

Median		This Month		Year-to-Date			
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$450,000	\$440,000	+2.3%	\$475,000	\$439,500	+8.1%	
List Price/SqFt	\$261	\$244	+6.9%	\$256	\$245	+4.5%	
Sold Price	\$450,000	\$425,000	+5.9%	\$463,000	\$440,000	+5.2%	
Sold Price/SqFt	\$251	\$237	+6.1%	\$251	\$241	+4.1%	
Sold Price / List Price	97.2%	97.8%	-0.6%	97.7%	99.7%	-2.1%	
DOM	42	26	+61.5%	36	28	+28.6%	

#### Number of Sales - Last Two Years



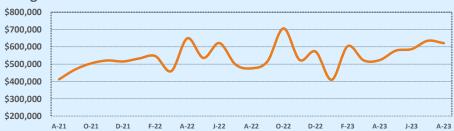
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# August 2023

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This N	/lonth	Year-t	o-Date
Sales	DOM	Sales	DOM
4	226	30	146
		15	64
4	42	26	41
3	36	28	59
1	66	23	65
4	33	27	54
6	38	30	50
5	178	30	78
3	34	28	38
4	33	19	56
3	57	33	59
2	43	30	71
		11	56
		12	42
3	49	28	65
2	91	6	67
1	115	3	160
45	76	379	66
	This N Sales  4 4 3 1 4 6 5 3 4 3 2 3 2 1	This Month  Sales  DOM  4 226  4 42  3 36  1 66  4 33  6 38  5 178  3 34  4 33  3 57  2 43  3  49  2 91  1 115	This Month         Year-to           Sales         DOM         Sales           4         226         30             15           4         42         26           3         36         28           1         66         23           4         33         27           6         38         30           5         178         30           3         34         28           4         33         19           3         57         33           2         43         30             11             11             12           3         49         28           2         91         6           1         115         3

## **Average Sales Price - Last Two Years**





Listings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	34	32	+6.3%	222	319	-30.4%	
Condo/TH Sales							
Total Sales	34	32	+6.3%	222	319	-30.4%	
Sales Volume	\$9,792,931	\$7,653,740	+27.9%	\$63,603,537	\$86,992,668	-26.9%	

Average		This Month		Y	ear-to-Date	
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$299,430	\$240,280	+24.6%	\$300,644	\$280,117	+7.3%
List Price/SqFt	\$209	\$180	+16.3%	\$203	\$203	+0.1%
Sold Price	\$288,027	\$239,179	+20.4%	\$286,502	\$272,704	+5.1%
Sold Price/SqFt	\$201	\$179	+12.3%	\$194	\$198	-2.0%
Sold Price / List Price	95.4%	99.3%	-3.9%	95.0%	97.7%	-2.8%
DOM	61	44	+37.5%	67	51	+32.6%

Median		This Month		Year-to-Date			
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$227,000	\$207,500	+9.4%	\$237,000	\$245,000	-3.3%	
List Price/SqFt	\$175	\$158	+10.9%	\$175	\$181	-3.1%	
Sold Price	\$222,500	\$210,000	+6.0%	\$231,000	\$235,000	-1.7%	
Sold Price/SqFt	\$168	\$161	+4.0%	\$168	\$180	-6.7%	
Sold Price / List Price	100.0%	100.0%	+0.0%	97.6%	99.5%	-1.9%	
DOM	32	35	-7.2%	46	33	+39.4%	

#### **Number of Sales - Last Two Years**



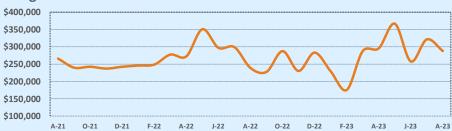
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## August 2023

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Price Range	This N	/lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	10	45	46	57	
\$150,000- \$199,999	5	160	46	75	
\$200,000- \$249,999	6	40	33	77	
\$250,000- \$299,999	2	108	26	88	
\$300,000- \$349,999	3	10	17	57	
\$350,000- \$399,999	2	16	19	65	
\$400,000- \$449,999	1	139	7	50	
\$450,000- \$499,999	1	15	7	55	
\$500,000- \$549,999			1	29	
\$550,000- \$599,999			3	69	
\$600,000- \$699,999	1	51	6	54	
\$700,000- \$799,999	1	1	4	12	
\$800,000- \$899,999	1	35	2	93	
\$900,000- \$999,999	1	67	2	48	
\$1M - \$1.99M			3	64	
\$2M - \$2.99M	-		-	-	
\$3M+	-		-	-	
Totals	34	61	222	67	

## **Average Sales Price - Last Two Years**





Listings		This Month		Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	15	22	-31.8%	152	263	-42.2%
Condo/TH Sales						
Total Sales	15	22	-31.8%	152	263	-42.2%
Sales Volume	\$7,320,000	\$8,361,900	-12.5%	\$70,749,411	\$124,405,699	-43.1%

Average		This Month		Y	ear-to-Date	
Average	Aug 2023		Change	2023	2022	Change
List Price	\$501,187	\$384,020	+30.5%	\$480,361	\$481,171	-0.2%
List Price/SqFt	\$262	\$262	+0.1%	\$245	\$247	-0.8%
Sold Price	\$488,000	\$380,086	+28.4%	\$465,457	\$473,025	-1.6%
Sold Price/SqFt	\$255	\$259	-1.7%	\$238	\$244	-2.5%
Sold Price / List Price	97.0%	99.0%	-2.0%	96.9%	98.8%	-2.0%
DOM	69	41	+68.2%	68	52	+29.7%

Median		This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$399,900	\$390,000	+2.5%	\$372,450	\$395,000	-5.7%	
List Price/SqFt	\$237	\$254	-6.6%	\$245	\$245	+0.2%	
Sold Price	\$380,000	\$383,075	-0.8%	\$364,750	\$395,650	-7.8%	
Sold Price/SqFt	\$233	\$241	-3.4%	\$242	\$249	-2.8%	
Sold Price / List Price	97.8%	98.7%	-0.9%	98.1%	99.2%	-1.1%	
DOM	40	35	+15.9%	49	29	+67.2%	

#### Number of Sales - Last Two Years



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# August 2023

Magazina Magazina							
Price Range	This N	/lonth	Year-to	o-Date			
File Nange	Sales	DOM	Sales	DOM			
\$149,999 or under			7	36			
\$150,000- \$199,999	2	39	16	73			
\$200,000- \$249,999	2	42	19	47			
\$250,000- \$299,999	2	167	15	69			
\$300,000- \$349,999	1	13	16	65			
\$350,000- \$399,999	1	45	13	61			
\$400,000- \$449,999			14	67			
\$450,000- \$499,999	1	19	8	100			
\$500,000- \$549,999			3	41			
\$550,000- \$599,999	-		2	38			
\$600,000- \$699,999	3	71	14	70			
\$700,000- \$799,999	1	40	7	52			
\$800,000- \$899,999	1	19	6	63			
\$900,000- \$999,999	-		2	162			
\$1M - \$1.99M	1	193	9	117			
\$2M - \$2.99M	-		1	62			
\$3M+	-			-			
Totals	15	69	152	68			

### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	22	38	-42.1%	187	264	-29.2%
Condo/TH Sales						
Total Sales	22	38	-42.1%	187	264	-29.2%
Sales Volume	\$6,054,300	\$12,500,300	-51.6%	\$58,109,872	\$80,370,343	-27.7%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$282,850	\$331,941	-14.8%	\$318,961	\$305,018	+4.6%
List Price/SqFt	\$182	\$180	+1.0%	\$186	\$179	+3.6%
Sold Price	\$275,195	\$328,955	-16.3%	\$310,748	\$304,433	+2.1%
Sold Price/SqFt	\$177	\$179	-1.1%	\$181	\$179	+0.9%
Sold Price / List Price	97.6%	99.1%	-1.5%	97.4%	100.1%	-2.7%
DOM	30	39	-24.1%	54	31	+76.5%

Median	This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$254,000	\$272,500	-6.8%	\$269,900	\$250,000	+8.0%
List Price/SqFt	\$169	\$172	-2.1%	\$181	\$175	+3.3%
Sold Price	\$240,500	\$276,750	-13.1%	\$267,500	\$250,000	+7.0%
Sold Price/SqFt	\$167	\$169	-1.5%	\$175	\$178	-1.5%
Sold Price / List Price	99.0%	99.0%	+0.0%	98.9%	100.0%	-1.1%
DOM	21	25	-14.3%	33	20	+65.0%

#### **Number of Sales - Last Two Years**



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## August 2023

M III dopond	/ Independence file					
Price Range	This N	/lonth	Year-t	o-Date		
Price Natige	Sales	DOM	Sales	DOM		
\$149,999 or under	3	19	19	35		
\$150,000- \$199,999	3	29	24	35		
\$200,000- \$249,999	6	38	42	56		
\$250,000- \$299,999	4	30	37	64		
\$300,000- \$349,999			13	58		
\$350,000- \$399,999	1	19	15	66		
\$400,000- \$449,999	3	33	12	44		
\$450,000- \$499,999			5	42		
\$500,000- \$549,999	1	16	7	85		
\$550,000- \$599,999	1	30	5	36		
\$600,000- \$699,999			2	37		
\$700,000- \$799,999			-	-		
\$800,000- \$899,999			2	19		
\$900,000- \$999,999			1	33		
\$1M - \$1.99M			3	163		
\$2M - \$2.99M						
\$3M+				-		
Totals	22	30	187	54		

## **Average Sales Price - Last Two Years**





Listings

Single Family Sales
Condo/TH Sales
Total Sales

Sales Volume

	Residential Statistics							
	Year-to-Date							
Change	2023	2022	Change					
	4	5	-20.0%					
	4	5	-20.0%					

\$2,486,839

-15.2%

\$2,108,700

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price				\$550,125	\$492,400	+11.7%
List Price/SqFt				\$301	\$287	+5.0%
Sold Price				\$527,175	\$497,368	+6.0%
Sold Price/SqFt				\$273	\$290	-5.7%
Sold Price / List Price	0.0%	0.0%		93.0%	101.0%	-8.0%
DOM				72	66	+9.8%

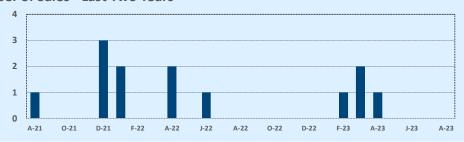
**This Month** 

Aug 2022

Aug 2023

Median		This Month		Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price				\$456,250	\$539,000	-15.4%
List Price/SqFt				\$249	\$290	-14.1%
Sold Price				\$424,350	\$539,000	-21.3%
Sold Price/SqFt				\$239	\$291	-18.1%
Sold Price / List Price	0.0%	0.0%	+0.0%	93.4%	100.4%	-7.0%
DOM				33	53	-37.7%

#### **Number of Sales - Last Two Years**



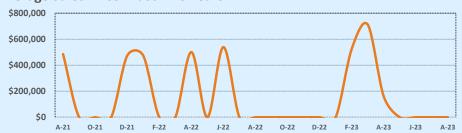
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August 2023

This Month         Year-to-Date           \$ales         DOM         Sales         DOM           \$149,999 or under               \$150,000-\$199,999           1         36           \$200,000-\$249,999               \$250,000-\$299,999               \$300,000-\$349,999               \$400,000-\$449,999               \$500,000-\$499,999           1         193           \$550,000-\$599,999               \$600,000-\$699,999               \$700,000-\$799,999               \$800,000-\$999,999               \$1M - \$1.99M               \$2M - \$2.99M               \$3M+	1 I I I I I I I I I I I I I I I I I I I	01100 11410	710.80.00 = 0 = 0		
\$149,999 or under \$150,000- \$199,999	Drico Pango	This N	/lonth	Year-to	o-Date
\$150,000-\$199,999 1 36 \$200,000-\$249,999 \$250,000-\$299,999 \$300,000-\$349,999 1 30 \$350,000-\$399,999 \$400,000-\$449,999 \$450,000-\$499,999 1 193 \$550,000-\$549,999 1 193 \$550,000-\$599,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$999,999 \$900,000-\$999,999 \$1M - \$1.99M \$2M - \$2.99M	File halige	Sales	DOM	Sales	DOM
\$200,000-\$249,999	\$149,999 or under				
\$250,000-\$299,999 1 30 \$300,000-\$349,999 1 1 30 \$350,000-\$399,999 \$400,000-\$449,999 \$450,000-\$499,999 \$500,000-\$549,999 1 193 \$550,000-\$599,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$899,999 \$900,000-\$999,999 \$900,000-\$999,999 \$1M - \$1.99M 1 29 \$2M - \$2.99M	\$150,000- \$199,999			1	36
\$300,000-\$349,999 1 30 \$350,000-\$399,999 \$400,000-\$449,999 \$450,000-\$499,999 1 193 \$550,000-\$549,999 1 193 \$550,000-\$599,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$899,999 \$900,000-\$999,999 \$1M - \$1.99M 1 29 \$2M - \$2.99M	\$200,000- \$249,999				
\$350,000-\$399,999	\$250,000- \$299,999				
\$400,000-\$449,999	\$300,000- \$349,999			1	30
\$450,000-\$499,999 1 1 193 \$550,000-\$549,999 1 1 193 \$550,000-\$599,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$899,999 \$900,000-\$999,999 \$1M - \$1.99M 1 29 \$2M - \$2.99M	\$350,000- \$399,999				
\$500,000-\$549,999 1 193 \$550,000-\$599,999	\$400,000- \$449,999				
\$550,000-\$599,999	\$450,000- \$499,999				
\$600,000-\$699,999	\$500,000- \$549,999			1	193
\$700,000-\$799,999	\$550,000- \$599,999				
\$800,000-\$899,999	\$600,000- \$699,999				
\$900,000-\$999,999	\$700,000- \$799,999				
\$1M - \$1.99M 1 29 \$2M - \$2.99M	\$800,000- \$899,999				
\$2M - \$2.99M	\$900,000- \$999,999				
	\$1M - \$1.99M			1	29
\$3M+	\$2M - \$2.99M				
	\$3M+				
Totals 4 72	Totals			4	72

### **Average Sales Price - Last Two Years**



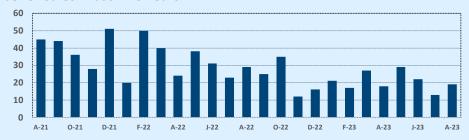


Listings	This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change
Single Family Sales	19	29	-34.5%	166	255	-34.9%
Condo/TH Sales						
Total Sales	19	29	-34.5%	166	255	-34.9%
Sales Volume	\$8,245,955	\$8,596,100	-4.1%	\$61,235,911	\$86,314,649	-29.1%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$439,589	\$298,637	+47.2%	\$373,345	\$336,502	+10.9%
List Price/SqFt	\$204	\$188	+8.2%	\$190	\$184	+3.3%
Sold Price	\$433,998	\$296,417	+46.4%	\$368,891	\$338,489	+9.0%
Sold Price/SqFt	\$201	\$187	+7.2%	\$187	\$185	+1.2%
Sold Price / List Price	98.6%	99.4%	-0.9%	98.5%	100.5%	-2.0%
DOM	57	36	+59.2%	42	35	+19.7%

Median		This Month		Year-to-Date		
Median	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$394,500	\$269,990	+46.1%	\$339,500	\$305,000	+11.3%
List Price/SqFt	\$193	\$183	+5.3%	\$191	\$182	+4.6%
Sold Price	\$385,000	\$280,000	+37.5%	\$332,000	\$310,000	+7.1%
Sold Price/SqFt	\$191	\$180	+6.3%	\$188	\$182	+3.3%
Sold Price / List Price	99.2%	100.0%	-0.8%	100.0%	100.0%	
DOM	37	29	+27.6%	26	21	+23.8%

#### **Number of Sales - Last Two Years**



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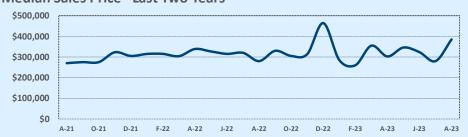


# August 2023

eries mas			
This N	/lonth	Year-to	o-Date
Sales	DOM	Sales	DOM
1	34	18	42
2	30	21	30
1	94	6	68
1	126	23	70
3	59	28	29
3	27	12	42
2	127	9	47
		10	33
		7	16
1	20	10	28
3	44	9	38
		7	74
1	37	5	33
1	61	1	61
-			
-			
19	57	166	42
	This N Sales  1 2 1 1 3 3 2 1 1 3 1 1	This Month  Sales  DOM  1	This Month         Year-to           Sales         DOM         Sales           1         34         18           2         30         21           1         94         6           1         126         23           3         59         28           3         27         12           2         127         9             10             7           1         20         10           3         44         9             7           1         37         5           1         61         1                                    1         61         1

### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	41	37	+10.8%	357	257	+38.9%
Condo/TH Sales						
Total Sales	41	37	+10.8%	357	257	+38.9%
Sales Volume	\$10,170,672	\$9,455,599	+7.6%	\$87,617,779	\$62,422,065	+40.4%

Average		This Month			Year-to-Date	
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$264,621	\$259,634	+1.9%	\$260,574	\$242,519	+7.4%
List Price/SqFt	\$159	\$154	+3.1%	\$159	\$148	+7.6%
Sold Price	\$248,065	\$255,557	-2.9%	\$245,428	\$242,887	+1.0%
Sold Price/SqFt	\$148	\$151	-2.2%	\$149	\$148	+0.5%
Sold Price / List Price	94.1%	98.4%	-4.4%	94.3%	100.3%	-5.9%
DOM	62	34	+81.1%	71	31	+129.4%

Median		This Month			Year-to-Date	
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$272,999	\$259,900	+5.0%	\$264,373	\$245,000	+7.9%
List Price/SqFt	\$157	\$152	+3.6%	\$158	\$150	+5.1%
Sold Price	\$248,999	\$255,000	-2.4%	\$242,990	\$246,000	-1.2%
Sold Price/SqFt	\$149	\$150	-0.4%	\$151	\$150	+0.6%
Sold Price / List Price	97.5%	100.0%	-2.5%	98.9%	100.0%	-1.1%
DOM	42	27	+55.6%	52	21	+147.6%

#### **Number of Sales - Last Two Years**



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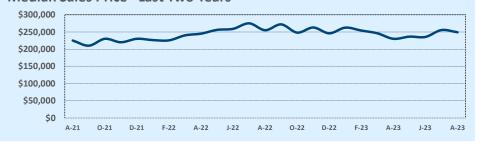


# August 2023

1 I I I I I I I I I I I I I I I I I I I	01100 1140			
Price Range	This N	Month	Year-to	o-Date
File Ralige	Sales	DOM	Sales	DOM
\$149,999 or under	2	16	13	42
\$150,000- \$199,999	3	81	22	66
\$200,000- \$249,999	16	80	167	61
\$250,000- \$299,999	17	49	120	82
\$300,000- \$349,999	3	46	29	86
\$350,000- \$399,999			6	171
\$400,000- \$449,999		-		
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M		-		
\$2M - \$2.99M	-	-		
\$3M+				
Totals	41	62	357	71

## **Average Sales Price - Last Two Years**





sidentia	<b>Statistics</b>	
sidentia	<b>Statistics</b>	

Listings		This Month		Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	11	10	+10.0%	76	124	-38.7%
Condo/TH Sales					-	
Total Sales	11	10	+10.0%	76	124	-38.7%
Sales Volume	\$2,384,648	\$1,929,895	+23.6%	\$16,102,761	\$23,873,175	-32.5%

Average		This Month		Year-to-Date			
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$219,315	\$198,720	+10.4%	\$216,098	\$190,713	+13.3%	
List Price/SqFt	\$140	\$148	-5.6%	\$149	\$142	+4.6%	
Sold Price	\$216,786	\$192,990	+12.3%	\$211,878	\$192,526	+10.1%	
Sold Price/SqFt	\$137	\$145	-5.0%	\$146	\$143	+1.7%	
Sold Price / List Price	98.1%	96.6%	+1.5%	97.9%	100.8%	-2.9%	
DOM	49	27	+79.1%	68	32	+113.7%	

Median		This Month		Υ		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$219,500	\$198,750	+10.4%	\$217,100	\$185,000	+17.4%
List Price/SqFt	\$149	\$150	-0.8%	\$148	\$143	+3.7%
Sold Price	\$220,000	\$192,950	+14.0%	\$216,250	\$189,500	+14.1%
Sold Price/SqFt	\$149	\$154	-3.6%	\$146	\$148	-0.8%
Sold Price / List Price	100.0%	99.5%	+0.5%	100.0%	100.2%	-0.2%
DOM	36	27	+35.8%	38	15	+150.0%

#### **Number of Sales - Last Two Years**



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August 2023

1 In larapartar	eries mas			
Price Range	This N	/lonth	Year-t	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under	2	24	9	40
\$150,000- \$199,999	1	95	21	52
\$200,000- \$249,999	4	27	28	57
\$250,000- \$299,999	3	57	14	129
\$300,000- \$349,999	1	115	4	78
\$350,000-\$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999	-		-	
\$500,000- \$549,999	-		-	-
\$550,000- \$599,999				
\$600,000- \$699,999	-		-	-
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999	-		-	-
\$1M - \$1.99M				-
\$2M - \$2.99M				
\$3M+	-		-	-
Totals	11	49	76	68

## **Average Sales Price - Last Two Years**





Lictings		This Month		Year-to-Date		
Listings Aug 2	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	30	40	-25.0%	241	401	-39.9%
Condo/TH Sales						
Total Sales	30	40	-25.0%	241	401	-39.9%
Sales Volume	\$11,771,337	\$16,892,499	-30.3%	\$103,871,204	\$160,352,928	-35.2%

Average		This Month			ear-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$401,628	\$420,677	-4.5%	\$439,243	\$394,847	+11.2%	
List Price/SqFt	\$189	\$179	+5.8%	\$186	\$178	+4.4%	
Sold Price	\$392,378	\$422,312	-7.1%	\$431,001	\$399,883	+7.8%	
Sold Price/SqFt	\$185	\$180	+2.8%	\$183	\$181	+1.0%	
Sold Price / List Price	97.4%	100.2%	-2.8%	98.1%	101.5%	-3.4%	
DOM	48	27	+80.8%	49	33	+49.1%	

Median		This Month		Year-to-Date			
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$375,000	\$375,000		\$390,000	\$349,999	+11.4%	
List Price/SqFt	\$190	\$178	+6.7%	\$184	\$173	+6.2%	
Sold Price	\$365,450	\$377,500	-3.2%	\$379,000	\$355,000	+6.8%	
Sold Price/SqFt	\$187	\$180	+4.3%	\$181	\$176	+2.8%	
Sold Price / List Price	98.5%	100.0%	-1.5%	99.5%	100.1%	-0.6%	
DOM	34	21	+63.4%	29	19	+52.6%	

#### Number of Sales - Last Two Years



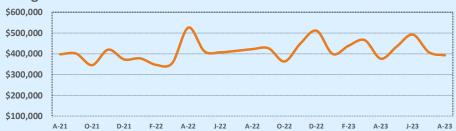
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August 2023

n dopona	301100 TRIO					
Price Range	This N	/lonth	Year-t	o-Date		
File halige	Sales	DOM	Sales	DOM		
\$149,999 or under	1	39	4	31		
\$150,000- \$199,999			8	58		
\$200,000- \$249,999	5	46	21	39		
\$250,000- \$299,999	2	15	30	45		
\$300,000- \$349,999	3	22	28	49		
\$350,000- \$399,999	10	50	45	53		
\$400,000- \$449,999	1	124	31	48		
\$450,000- \$499,999	3	39	25	56		
\$500,000- \$549,999	2	23	11	34		
\$550,000- \$599,999			10	38		
\$600,000-\$699,999			8	28		
\$700,000- \$799,999	1	48	2	47		
\$800,000- \$899,999	2	128	5	105		
\$900,000- \$999,999			1	128		
\$1M - \$1.99M			12	51		
\$2M - \$2.99M	-		-	-		
\$3M+	-		-	-		
Totals	30	48	241	49		

## **Average Sales Price - Last Two Years**





Listings

Single Family Sales

Condo/TH Sales **Total Sales** 

Sales Volume

Residential Statistics								
	Year-to-Date							
Change	2023	2022	Change					
+7.9%	274	347	-21.0%					
+7.9%	274	347	-21.0%					

\$143,638,869

-20.3%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$512,555	\$397,801	+28.8%	\$422,142	\$407,171	+3.7%
List Price/SqFt	\$210	\$186	+12.9%	\$190	\$181	+4.8%
Sold Price	\$502,617	\$399,918	+25.7%	\$418,025	\$413,945	+1.0%
Sold Price/SqFt	\$206	\$187	+10.4%	\$188	\$185	+1.7%
Sold Price / List Price	98.7%	100.8%	-2.1%	99.1%	102.2%	-3.0%
DOM	33	24	+38.4%	44	29	+54.3%

**This Month** 

Aug 2022

38

38

\$15,196,900

+35.6%

\$114,538,734

Aug 2023

41

41

\$20,607,307

Median		This Month		Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$389,000	\$389,500	-0.1%	\$394,375	\$378,880	+4.1%
List Price/SqFt	\$197	\$181	+8.7%	\$185	\$176	+5.0%
Sold Price	\$385,000	\$386,250	-0.3%	\$389,000	\$380,500	+2.2%
Sold Price/SqFt	\$200	\$187	+6.9%	\$183	\$183	-0.2%
Sold Price / List Price	98.8%	100.0%	-1.2%	99.9%	101.0%	-1.1%
DOM	29	21	+41.5%	26	19	+36.8%

#### **Number of Sales - Last Two Years**



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August 2023

n dopond	Paridonico Hao						
Price Range	This N	/lonth	Year-t	o-Date			
Price Natige	Sales	DOM	Sales	DOM			
\$149,999 or under				-			
\$150,000- \$199,999			6	21			
\$200,000- \$249,999	1	30	11	66			
\$250,000- \$299,999	4	24	28	35			
\$300,000- \$349,999	4	27	43	58			
\$350,000- \$399,999	14	36	64	45			
\$400,000- \$449,999	4	34	48	38			
\$450,000- \$499,999	4	20	26	44			
\$500,000- \$549,999	2	8	18	29			
\$550,000- \$599,999	1	16	8	45			
\$600,000- \$699,999	2	22	8	11			
\$700,000- \$799,999	1	10	5	71			
\$800,000- \$899,999			2	42			
\$900,000- \$999,999			2	99			
\$1M - \$1.99M	3	80	4	69			
\$2M - \$2.99M	1	67	1	67			
\$3M+	-			-			
Totals	41	33	274	44			

## **Average Sales Price - Last Two Years**





Lictings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	45	60	-25.0%	364	451	-19.3%	
Condo/TH Sales							
Total Sales	45	60	-25.0%	364	451	-19.3%	
Sales Volume	\$11,237,021	\$17,110,640	-34.3%	\$97,358,147	\$117,506,141	-17.1%	

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$255,619	\$284,920	-10.3%	\$272,686	\$257,208	+6.0%
List Price/SqFt	\$149	\$164	-9.1%	\$163	\$156	+4.5%
Sold Price	\$249,712	\$285,177	-12.4%	\$267,467	\$260,546	+2.7%
Sold Price/SqFt	\$145	\$164	-11.6%	\$160	\$158	+1.0%
Sold Price / List Price	97.2%	100.1%	-2.9%	97.9%	101.4%	-3.4%
DOM	34	28	+21.1%	49	29	+66.3%

Median		This Month		Year-to-Date			
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$249,999	\$265,000	-5.7%	\$259,950	\$249,900	+4.0%	
List Price/SqFt	\$146	\$162	-10.2%	\$165	\$155	+6.1%	
Sold Price	\$250,000	\$269,250	-7.1%	\$260,000	\$254,000	+2.4%	
Sold Price/SqFt	\$145	\$167	-12.8%	\$163	\$156	+4.1%	
Sold Price / List Price	98.4%	100.0%	-1.6%	100.0%	101.3%	-1.3%	
DOM	22	21	+7.3%	32	18	+75.0%	

#### Number of Sales - Last Two Years



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August 2023

M III dopond	orioo rido		/ tabast 202				
Price Range	This N	/lonth	Year-t	o-Date			
Price Natige	Sales	DOM	Sales	DOM			
\$149,999 or under	3	33	10	42			
\$150,000- \$199,999	7	29	44	39			
\$200,000- \$249,999	12	48	105	49			
\$250,000- \$299,999	14	28	110	48			
\$300,000- \$349,999	7	33	46	39			
\$350,000- \$399,999	1	19	28	63			
\$400,000- \$449,999			11	85			
\$450,000- \$499,999			5	57			
\$500,000- \$549,999	1	29	4	43			
\$550,000- \$599,999			1	201			
\$600,000- \$699,999				-			
\$700,000- \$799,999			-	-			
\$800,000- \$899,999				-			
\$900,000- \$999,999				-			
\$1M - \$1.99M			-	-			
\$2M - \$2.99M	-			-			
\$3M+				-			
Totals	45	34	364	49			

## **Average Sales Price - Last Two Years**





Listings		This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change	
Single Family Sales	48	55	-12.7%	322	443	-27.3%	
Condo/TH Sales							
Total Sales	48	55	-12.7%	322	443	-27.3%	
Sales Volume	\$16,131,167	\$18,173,432	-11.2%	\$96,267,944	\$137,539,413	-30.0%	

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$295,792	\$331,835	-10.9%	\$299,002	\$307,783	-2.9%
List Price/SqFt	\$176	\$184	-4.0%	\$178	\$172	+3.5%
Sold Price	\$336,066	\$330,426	+1.7%	\$298,969	\$310,473	-3.7%
Sold Price/SqFt	\$204	\$183	+11.8%	\$178	\$173	+3.0%
Sold Price / List Price	115.7%	99.4%	+16.4%	100.4%	101.0%	-0.6%
DOM	30	36	-17.6%	56	37	+50.7%

Median	This Month			Year-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$280,000	\$315,900	-11.4%	\$284,900	\$289,900	-1.7%
List Price/SqFt	\$171	\$181	-5.8%	\$173	\$169	+2.1%
Sold Price	\$281,500	\$320,000	-12.0%	\$280,000	\$294,000	-4.8%
Sold Price/SqFt	\$168	\$180	-7.1%	\$170	\$172	-1.1%
Sold Price / List Price	98.8%	100.0%	-1.2%	98.5%	100.0%	-1.5%
DOM	20	21	-7.1%	31	19	+63.2%

#### Number of Sales - Last Two Years



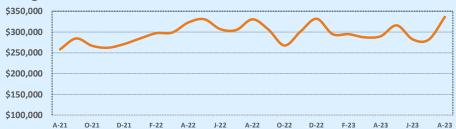
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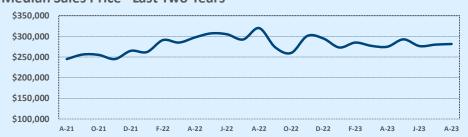


August 2023

1 In larapartar	eries mas			
Price Range	This N	/lonth	Year-t	o-Date
Price Natige	Sales	DOM	Sales	DOM
\$149,999 or under	2	39	7	63
\$150,000- \$199,999	3	18	21	42
\$200,000- \$249,999	12	29	73	52
\$250,000- \$299,999	14	32	96	47
\$300,000- \$349,999	4	18	52	71
\$350,000- \$399,999	8	30	46	64
\$400,000- \$449,999	2	38	17	53
\$450,000- \$499,999	-		3	49
\$500,000- \$549,999	-		2	113
\$550,000- \$599,999				
\$600,000- \$699,999	2	27	3	23
\$700,000- \$799,999			1	195
\$800,000- \$899,999				
\$900,000- \$999,999	-		-	-
\$1M - \$1.99M				-
\$2M - \$2.99M	1	56	1	56
\$3M+	-		-	-
Totals	48	30	322	56

### **Average Sales Price - Last Two Years**



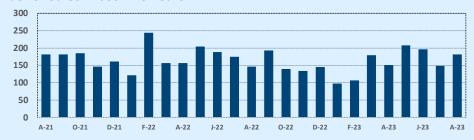


Listings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	182	146	+24.7%	1,268	1,391	-8.8%	
Condo/TH Sales							
Total Sales	182	146	+24.7%	1,268	1,391	-8.8%	
Sales Volume	\$57,688,783	\$47,308,779	+21.9%	\$403,995,404	\$435,414,304	-7.2%	

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$320,854	\$327,663	-2.1%	\$323,157	\$309,177	+4.5%	
List Price/SqFt	\$158	\$168	-6.4%	\$158	\$155	+2.1%	
Sold Price	\$316,971	\$324,033	-2.2%	\$318,608	\$313,023	+1.8%	
Sold Price/SqFt	\$156	\$167	-6.5%	\$156	\$157	-0.8%	
Sold Price / List Price	98.9%	99.1%	-0.2%	98.6%	101.6%	-2.9%	
DOM	70	40	+76.3%	77	33	+136.7%	

Median		This Month		Υ	ear-to-Date	
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$301,975	\$295,000	+2.4%	\$300,000	\$294,990	+1.7%
List Price/SqFt	\$154	\$162	-4.8%	\$156	\$152	+2.5%
Sold Price	\$300,000	\$293,995	+2.0%	\$300,000	\$300,000	-0.0%
Sold Price/SqFt	\$153	\$160	-4.0%	\$154	\$154	-0.0%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.2%	-0.2%
DOM	48	29	+65.5%	51	21	+142.9%

#### Number of Sales - Last Two Years



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# August 2023

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Price Range	This N	/lonth	Year-t	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under	2	33	17	60
\$150,000- \$199,999	6	26	45	55
\$200,000- \$249,999	24	55	173	58
\$250,000- \$299,999	58	52	399	65
\$300,000- \$349,999	44	83	280	72
\$350,000-\$399,999	25	96	164	94
\$400,000- \$449,999	9	31	83	118
\$450,000- \$499,999	7	105	41	132
\$500,000- \$549,999	5	171	36	131
\$550,000- \$599,999	1	238	17	127
\$600,000- \$699,999	1	1	11	70
\$700,000- \$799,999	-		1	1
\$800,000- \$899,999	-		-	-
\$900,000- \$999,999	-		-	-
\$1M - \$1.99M			1	12
\$2M - \$2.99M	-	-	-	-
\$3M+	-		-	-
Totals	182	70	1,268	77

## **Average Sales Price - Last Two Years**





Lictings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	59	67	-11.9%	455	633	-28.1%	
Condo/TH Sales					-		
Total Sales	59	67	-11.9%	455	633	-28.1%	
Sales Volume	\$20,315,275	\$19,981,052	+1.7%	\$146,984,696	\$187,718,799	-21.7%	

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$348,910	\$298,587	+16.9%	\$326,632	\$289,480	+12.8%	
List Price/SqFt	\$172	\$170	+1.1%	\$173	\$163	+6.5%	
Sold Price	\$344,327	\$298,225	+15.5%	\$323,043	\$296,554	+8.9%	
Sold Price/SqFt	\$169	\$169	-0.0%	\$172	\$167	+2.8%	
Sold Price / List Price	98.6%	99.9%	-1.2%	98.8%	102.6%	-3.6%	
DOM	41	28	+45.7%	49	32	+54.6%	

Median		This Month			Year-to-Date		
Median	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$349,500	\$299,500	+16.7%	\$315,000	\$287,000	+9.8%	
List Price/SqFt	\$172	\$171	+0.6%	\$172	\$162	+6.6%	
Sold Price	\$340,000	\$300,000	+13.3%	\$310,000	\$296,500	+4.6%	
Sold Price/SqFt	\$170	\$173	-1.8%	\$171	\$167	+2.3%	
Sold Price / List Price	100.0%	100.0%	-0.0%	100.0%	101.5%	-1.5%	
DOM	31	19	+63.2%	31	17	+82.4%	

#### **Number of Sales - Last Two Years**



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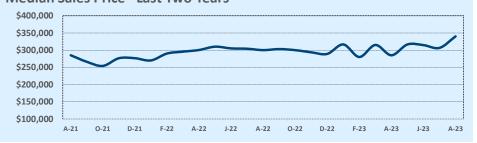


## August 2023

n dopona	OHOO HIIO			abast EoEs
Price Range	This N	/lonth	Year-t	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under			3	90
\$150,000- \$199,999	3	21	13	42
\$200,000- \$249,999	5	30	65	47
\$250,000- \$299,999	12	23	116	42
\$300,000- \$349,999	15	48	121	48
\$350,000- \$399,999	9	30	62	54
\$400,000- \$449,999	7	60	31	66
\$450,000- \$499,999	5	80	23	58
\$500,000- \$549,999	3	30	18	58
\$550,000- \$599,999				-
\$600,000- \$699,999			3	42
\$700,000- \$799,999			-	
\$800,000- \$899,999				-
\$900,000- \$999,999				-
\$1M - \$1.99M			-	
\$2M - \$2.99M	-	-	-	-
\$3M+				
Totals	59	41	455	49

## **Average Sales Price - Last Two Years**





Listings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	19	21	-9.5%	112	154	-27.3%	
Condo/TH Sales							
Total Sales	19	21	-9.5%	112	154	-27.3%	
Sales Volume	\$11,662,664	\$10,856,000	+7.4%	\$66,101,538	\$79,599,245	-17.0%	

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$622,037	\$517,361	+20.2%	\$592,791	\$496,485	+19.4%
List Price/SqFt	\$213	\$190	+12.5%	\$211	\$189	+11.3%
Sold Price	\$613,824	\$516,952	+18.7%	\$590,192	\$516,878	+14.2%
Sold Price/SqFt	\$212	\$189	+11.9%	\$210	\$197	+6.8%
Sold Price / List Price	99.4%	99.8%	-0.4%	100.0%	104.1%	-4.0%
DOM	45	28	+61.2%	42	22	+88.4%

Median		This Month		Υ	ear-to-Date	
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$599,000	\$456,000	+31.4%	\$540,000	\$462,500	+16.8%
List Price/SqFt	\$213	\$180	+17.9%	\$208	\$188	+10.8%
Sold Price	\$599,000	\$460,000	+30.2%	\$522,357	\$482,500	+8.3%
Sold Price/SqFt	\$207	\$178	+16.2%	\$207	\$194	+6.5%
Sold Price / List Price	99.8%	100.0%	-0.2%	100.0%	102.1%	-2.1%
DOM	23	26	-11.5%	21	14	+50.0%

#### Number of Sales - Last Two Years



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## August 2023

V I II IGIO POLICIA	riagion and riagination riagination response res						
Price Range	This N	/lonth	Year-to	o-Date			
File Nange	Sales	DOM	Sales	DOM			
\$149,999 or under							
\$150,000- \$199,999			2	22			
\$200,000- \$249,999	2	86	3	64			
\$250,000- \$299,999	-		1	85			
\$300,000- \$349,999				-			
\$350,000- \$399,999	2	62	12	47			
\$400,000- \$449,999	1	12	15	42			
\$450,000- \$499,999	1	13	11	52			
\$500,000- \$549,999	3	31	15	36			
\$550,000- \$599,999	1	12	7	33			
\$600,000- \$699,999	3	51	20	34			
\$700,000- \$799,999	4	53	12	39			
\$800,000- \$899,999	-		5	31			
\$900,000- \$999,999	-		2	18			
\$1M - \$1.99M	2	35	7	72			
\$2M - \$2.99M	-			-			
\$3M+	-			-			
Totals	19	45	112	42			

## **Average Sales Price - Last Two Years**





Listings

Single Family Sales

Condo/TH Sales Total Sales

Sales Volume

	Residential Statistics							
	Year-to-Date							
Change	2023	2022	Change					
-21.8%	316	462	-31.6%					
-21.8%	316	462	-31.6%					

\$155,283,018

-30.6%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$341,320	\$325,110	+5.0%	\$345,722	\$328,170	+5.3%
List Price/SqFt	\$190	\$172	+10.5%	\$178	\$169	+5.2%
Sold Price	\$333,264	\$327,448	+1.8%	\$340,851	\$336,110	+1.4%
Sold Price/SqFt	\$186	\$174	+7.0%	\$175	\$173	+1.0%
Sold Price / List Price	97.8%	101.3%	-3.5%	98.5%	102.8%	-4.2%
DOM	26	25	+4.8%	49	27	+81.8%

-20.4%

\$107,708,802

**This Month** 

Aug 2022

55

55

\$18,009,635

Aug 2023

43

43

\$14,330,363

Median		This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$325,000	\$310,000	+4.8%	\$319,868	\$314,900	+1.6%	
List Price/SqFt	\$195	\$171	+13.8%	\$177	\$165	+7.3%	
Sold Price	\$319,016	\$315,000	+1.3%	\$317,000	\$317,525	-0.2%	
Sold Price/SqFt	\$191	\$173	+10.3%	\$176	\$170	+3.3%	
Sold Price / List Price	98.4%	100.3%	-1.9%	99.1%	101.9%	-2.8%	
DOM	21	21		27	17	+58.8%	

#### Number of Sales - Last Two Years



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August 2023

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Price Range	This N	/lonth	Year-to	o-Date			
Price Natige	Sales	DOM	Sales	DOM			
\$149,999 or under	-		3	37			
\$150,000- \$199,999	2	26	17	68			
\$200,000- \$249,999	5	36	21	58			
\$250,000- \$299,999	13	26	81	34			
\$300,000- \$349,999	7	27	85	47			
\$350,000- \$399,999	6	18	51	59			
\$400,000- \$449,999	7	22	29	68			
\$450,000- \$499,999	2	8	13	29			
\$500,000- \$549,999	-		5	41			
\$550,000- \$599,999			1	77			
\$600,000- \$699,999	-		1	20			
\$700,000- \$799,999	1	55	4	77			
\$800,000- \$899,999			2	64			
\$900,000- \$999,999							
\$1M - \$1.99M			3	52			
\$2M - \$2.99M	-						
\$3M+	-			-			
Totals	43	26	316	49			

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	52	62	-16.1%	406	544	-25.4%	
Condo/TH Sales					-		
Total Sales	52	62	-16.1%	406	544	-25.4%	
Sales Volume	\$13,180,117	\$17,110,698	-23.0%	\$106,808,568	\$145,860,018	-26.8%	

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$257,391	\$276,149	-6.8%	\$267,114	\$262,998	+1.6%
List Price/SqFt	\$173	\$169	+2.3%	\$168	\$163	+3.1%
Sold Price	\$253,464	\$275,979	-8.2%	\$263,075	\$268,125	-1.9%
Sold Price/SqFt	\$170	\$169	+0.8%	\$165	\$166	-0.4%
Sold Price / List Price	98.5%	100.1%	-1.6%	98.4%	102.0%	-3.5%
DOM	45	27	+66.0%	52	27	+92.3%

Median		This Month		Year-to-Date			
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$260,000	\$272,500	-4.6%	\$264,000	\$260,000	+1.5%	
List Price/SqFt	\$176	\$171	+2.7%	\$171	\$162	+5.4%	
Sold Price	\$256,500	\$275,000	-6.7%	\$260,000	\$265,000	-1.9%	
Sold Price/SqFt	\$173	\$171	+1.0%	\$169	\$165	+2.7%	
Sold Price / List Price	99.1%	100.0%	-0.9%	99.5%	101.4%	-1.8%	
DOM	32	23	+42.2%	33	19	+73.7%	

#### Number of Sales - Last Two Years



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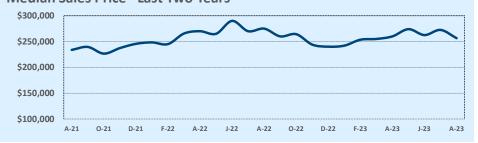


## August 2023

i laoporta	orioo rido	7.00000 202				
Price Range	This N	/lonth	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under			6	19		
\$150,000- \$199,999	8	50	40	62		
\$200,000- \$249,999	13	30	122	50		
\$250,000- \$299,999	23	45	157	56		
\$300,000- \$349,999	7	71	62	47		
\$350,000- \$399,999	1	40	10	45		
\$400,000- \$449,999			4	51		
\$450,000- \$499,999			1	5		
\$500,000- \$549,999			3	47		
\$550,000- \$599,999			1	13		
\$600,000- \$699,999	-			-		
\$700,000- \$799,999	-		-	-		
\$800,000- \$899,999				-		
\$900,000- \$999,999	-			-		
\$1M - \$1.99M	-		-	-		
\$2M - \$2.99M	-					
\$3M+	-			-		
Totals	52	45	406	52		

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Lictings		This Month		Year-to-Date		
Listings Aug 2023		Aug 2022	Change	2023	2022	Change
Single Family Sales	35	59	-40.7%	282	429	-34.3%
Condo/TH Sales						
Total Sales	35	59	-40.7%	282	429	-34.3%
Sales Volume	\$10,584,200	\$18,157,699	-41.7%	\$83,771,309	\$129,704,362	-35.4%

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$311,533	\$308,847	+0.9%	\$300,833	\$295,554	+1.8%	
List Price/SqFt	\$151	\$151	-0.1%	\$149	\$146	+2.2%	
Sold Price	\$302,406	\$307,758	-1.7%	\$297,061	\$302,341	-1.7%	
Sold Price/SqFt	\$147	\$151	-2.1%	\$147	\$149	-1.3%	
Sold Price / List Price	97.5%	99.8%	-2.3%	98.8%	102.5%	-3.6%	
DOM	45	26	+73.0%	47	24	+96.2%	

Median	This Month			Year-to-Date		
	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$299,000	\$295,000	+1.4%	\$290,000	\$285,000	+1.8%
List Price/SqFt	\$157	\$151	+4.1%	\$148	\$144	+2.7%
Sold Price	\$295,000	\$295,000		\$288,000	\$290,000	-0.7%
Sold Price/SqFt	\$155	\$147	+5.2%	\$146	\$148	-1.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	101.4%	-1.4%
DOM	26	17	+52.9%	30	16	+84.4%

#### Number of Sales - Last Two Years



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# August 2023

i lacperia	orioo mio		August 2025		
Price Range	This Month		Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under			3	22	
\$150,000- \$199,999			7	58	
\$200,000- \$249,999	5	64	49	53	
\$250,000- \$299,999	14	38	104	43	
\$300,000- \$349,999	8	49	71	48	
\$350,000- \$399,999	6	34	28	48	
\$400,000- \$449,999	1	68	11	35	
\$450,000- \$499,999	1	44	6	32	
\$500,000- \$549,999				-	
\$550,000- \$599,999	-		-	-	
\$600,000- \$699,999	-		1	180	
\$700,000- \$799,999	-		1	67	
\$800,000- \$899,999			1	94	
\$900,000- \$999,999				-	
\$1M - \$1.99M	-		-	-	
\$2M - \$2.99M	-		-	-	
\$3M+	-			-	
Totals	35	45	282	47	

## **Average Sales Price - Last Two Years**





Listings

Single Family Sales

Condo/TH Sales **Total Sales** 

Sales Volume

Residential Statistics									
	Year-to-Date								
Change	2023	2022	Change						
+4.8%	1,507	1,580	-4.6%						
+4.8%	1,507	1,580	-4.6%						

\$592,347,109

-9.3%

Average	This Month			Y	ear-to-Date	
	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$361,753	\$392,671	-7.9%	\$362,474	\$370,988	-2.3%
List Price/SqFt	\$169	\$172	-1.8%	\$167	\$167	+0.3%
Sold Price	\$354,136	\$392,416	-9.8%	\$356,330	\$374,903	-5.0%
Sold Price/SqFt	\$165	\$172	-3.8%	\$165	\$169	-2.4%
Sold Price / List Price	97.9%	99.8%	-1.8%	98.4%	101.1%	-2.7%
DOM	64	36	+78.8%	72	37	+93.3%

**This Month** 

Aug 2022

187

187

\$73,381,712

-5.4%

\$536,988,790

Aug 2023

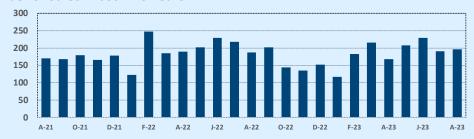
196

196

\$69,410,730

Median		This Month			Year-to-Date	
	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$326,250	\$350,000	-6.8%	\$330,000	\$342,279	-3.6%
List Price/SqFt	\$165	\$171	-3.4%	\$163	\$164	-0.5%
Sold Price	\$322,995	\$351,000	-8.0%	\$325,000	\$348,000	-6.6%
Sold Price/SqFt	\$161	\$169	-4.7%	\$161	\$165	-2.5%
Sold Price / List Price	99.7%	100.0%	-0.3%	99.7%	100.0%	-0.3%
DOM	47	24	+93.8%	48	22	+118.2%

#### **Number of Sales - Last Two Years**



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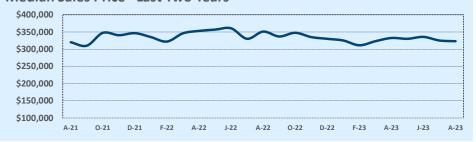


August 2023

V 1 11111 2 1111	01100 1110		0	
Price Range	This N	/lonth	Year-t	o-Date
File hallge	Sales	DOM	Sales	DOM
\$149,999 or under			2	12
\$150,000- \$199,999			1	107
\$200,000- \$249,999	10	41	82	64
\$250,000- \$299,999	55	46	381	69
\$300,000- \$349,999	60	66	484	65
\$350,000- \$399,999	25	87	195	77
\$400,000- \$449,999	17	79	135	90
\$450,000- \$499,999	11	90	87	83
\$500,000- \$549,999	7	67	57	71
\$550,000- \$599,999	4	71	31	108
\$600,000-\$699,999	4	58	36	56
\$700,000- \$799,999	3	30	11	31
\$800,000- \$899,999			2	106
\$900,000- \$999,999	-		1	145
\$1M - \$1.99M	-		2	105
\$2M - \$2.99M	-			
\$3M+	-			-
Totals	196	64	1,507	72

# **Average Sales Price - Last Two Years**





Residential	Statistics						
Vear-to-Date							

# August 2023

J-23

Listings	This Month			Year-to-Date		
	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	155	161	-3.7%	1,370	1,502	-8.8%
Condo/TH Sales						
Total Sales	155	161	-3.7%	1,370	1,502	-8.8%
Sales Volume	\$55,769,249	\$63,250,648	-11.8%	\$481,636,388	\$552,496,756	-12.8%

Average	This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$371,502	\$392,698	-5.4%	\$360,758	\$363,854	-0.9%
List Price/SqFt	\$170	\$178	-4.5%	\$171	\$170	+0.7%
Sold Price	\$359,802	\$392,861	-8.4%	\$351,559	\$367,841	-4.4%
Sold Price/SqFt	\$164	\$178	-7.6%	\$166	\$172	-3.2%
Sold Price / List Price	97.1%	100.1%	-3.0%	97.5%	101.3%	-3.7%
DOM	62	39	+58.8%	68	35	+93.0%

Median		This Month			ear-to-Date	ate	
	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$354,500	\$365,000	-2.9%	\$339,950	\$343,000	-0.9%	
List Price/SqFt	\$170	\$180	-5.3%	\$171	\$171	-0.2%	
Sold Price	\$340,000	\$365,000	-6.8%	\$332,613	\$348,850	-4.7%	
Sold Price/SqFt	\$163	\$182	-10.1%	\$166	\$173	-4.3%	
Sold Price / List Price	99.3%	100.0%	-0.7%	99.2%	100.0%	-0.8%	
DOM	41	21	+95.2%	45	20	+125.0%	

# **Number of Sales - Last Two Years** 400 300

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Price Range	This N	<b>Month</b>	Year-to	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			5	50
\$200,000- \$249,999	5	48	121	55
\$250,000- \$299,999	39	36	326	57
\$300,000- \$349,999	41	58	346	65
\$350,000- \$399,999	36	64	250	71
\$400,000- \$449,999	13	111	124	91
\$450,000- \$499,999	8	63	99	85
\$500,000- \$549,999	6	145	52	79
\$550,000- \$599,999	2	28	18	83
\$600,000- \$699,999	2	23	18	105
\$700,000- \$799,999	3	111	7	95
\$800,000- \$899,999			3	1
\$900,000- \$999,999	-		1	96
\$1M - \$1.99M	-	-		
\$2M - \$2.99M	-			
\$3M+	-			
Totals	155	62	1,370	68

| Independence Title

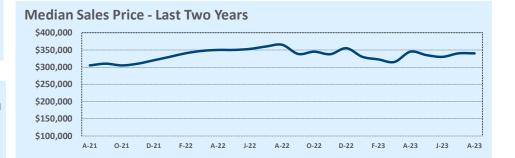
\$200,000

A-21

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D-21





Listings		This Month			Year-to-Date		
	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	27	28	-3.6%	199	233	-14.6%	
Condo/TH Sales							
Total Sales	27	28	-3.6%	199	233	-14.6%	
Sales Volume	\$17,473,564	\$19,638,270	-11.0%	\$137,083,348	\$156,945,873	-12.7%	

Average	This Month			Year-to-Date		
	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$661,927	\$714,730	-7.4%	\$708,192	\$672,131	+5.4%
List Price/SqFt	\$236	\$216	+9.1%	\$226	\$213	+6.1%
Sold Price	\$647,169	\$701,367	-7.7%	\$688,861	\$673,587	+2.3%
Sold Price/SqFt	\$231	\$212	+9.0%	\$220	\$214	+2.8%
Sold Price / List Price	98.0%	98.2%	-0.2%	97.8%	101.0%	-3.2%
DOM	42	39	+7.5%	74	38	+92.5%

Median		This Month			Year-to-Date	
	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$615,000	\$667,500	-7.9%	\$619,900	\$575,900	+7.6%
List Price/SqFt	\$218	\$209	+4.7%	\$207	\$198	+4.2%
Sold Price	\$595,000	\$652,500	-8.8%	\$601,000	\$590,000	+1.9%
Sold Price/SqFt	\$220	\$206	+6.5%	\$205	\$201	+2.1%
Sold Price / List Price	98.0%	98.6%	-0.6%	98.3%	100.0%	-1.7%
DOM	31	23	+34.8%	43	17	+152.9%

#### Number of Sales - Last Two Years



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August 2023

M III dopond	orioo rido		/\dagast 2025			
Price Range	This N	/lonth	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under	-		1	9		
\$150,000- \$199,999						
\$200,000- \$249,999	-			-		
\$250,000- \$299,999			1	103		
\$300,000- \$349,999			4	19		
\$350,000- \$399,999	1	22	19	90		
\$400,000- \$449,999	2	32	24	50		
\$450,000- \$499,999	2	25	15	56		
\$500,000- \$549,999	2	43	12	27		
\$550,000- \$599,999	7	46	21	58		
\$600,000-\$699,999	6	40	42	90		
\$700,000- \$799,999	2	50	20	127		
\$800,000- \$899,999	2	60	12	77		
\$900,000- \$999,999	1	33	3	22		
\$1M - \$1.99M	2	55	23	75		
\$2M - \$2.99M	-		2	89		
\$3M+	-		-	-		
Totals	27	42	199	74		

# **Average Sales Price - Last Two Years**



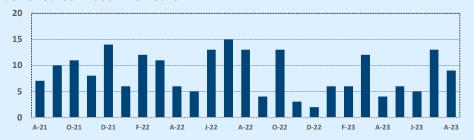


Listings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	9	13	-30.8%	61	81	-24.7%
Condo/TH Sales						
Total Sales	9	13	-30.8%	61	81	-24.7%
Sales Volume	\$7,719,925	\$9,471,390	-18.5%	\$43,729,722	\$54,002,940	-19.0%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$864,386	\$738,545	+17.0%	\$731,225	\$666,380	+9.7%
List Price/SqFt	\$232	\$215	+7.9%	\$220	\$213	+3.3%
Sold Price	\$857,769	\$728,568	+17.7%	\$716,881	\$666,703	+7.5%
Sold Price/SqFt	\$230	\$212	+8.8%	\$216	\$213	+1.4%
Sold Price / List Price	99.2%	98.7%	+0.5%	98.4%	100.3%	-1.9%
DOM	54	26	+110.2%	63	28	+122.3%

Median		This Month		Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$764,900	\$730,000	+4.8%	\$659,900	\$597,000	+10.5%
List Price/SqFt	\$203	\$201	+1.2%	\$203	\$201	+1.3%
Sold Price	\$750,000	\$715,000	+4.9%	\$650,000	\$599,900	+8.4%
Sold Price/SqFt	\$203	\$201	+1.3%	\$199	\$203	-1.8%
Sold Price / List Price	100.0%	99.5%	+0.5%	99.6%	100.0%	-0.4%
DOM	31	25	+24.0%	41	19	+115.8%

#### Number of Sales - Last Two Years



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August 2023

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Price Range	This N	/lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	-		-	-	
\$150,000- \$199,999					
\$200,000- \$249,999	-			-	
\$250,000- \$299,999				-	
\$300,000- \$349,999			2	53	
\$350,000- \$399,999	-		2	49	
\$400,000- \$449,999	1	12	4	60	
\$450,000- \$499,999	1	23	6	50	
\$500,000- \$549,999			5	43	
\$550,000- \$599,999	1	31	6	78	
\$600,000- \$699,999	1	57	9	73	
\$700,000- \$799,999	2	88	7	69	
\$800,000- \$899,999			7	32	
\$900,000- \$999,999			2	33	
\$1M - \$1.99M	3	63	11	91	
\$2M - \$2.99M	-				
\$3M+	-		-	-	
Totals	9	54	61	63	

# **Average Sales Price - Last Two Years**



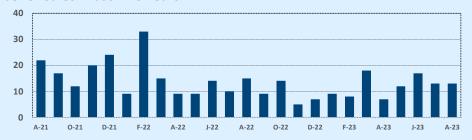


Listings		This Month			Year-to-Date		
Listings	Aug 2023		Change	2023	2022	Change	
Single Family Sales	13	15	-13.3%	97	114	-14.9%	
Condo/TH Sales							
Total Sales	13	15	-13.3%	97	114	-14.9%	
Sales Volume	\$16,444,022	\$15,496,626	+6.1%	\$103,786,617	\$104,971,597	-1.1%	

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$1,347,647	\$1,080,642	+24.7%	\$1,120,520	\$949,494	+18.0%	
List Price/SqFt	\$298	\$260	+14.4%	\$279	\$243	+14.9%	
Sold Price	\$1,264,925	\$1,033,108	+22.4%	\$1,069,965	\$920,803	+16.2%	
Sold Price/SqFt	\$283	\$252	+12.4%	\$268	\$239	+12.4%	
Sold Price / List Price	95.6%	96.4%	-0.8%	96.2%	98.6%	-2.4%	
DOM	79	67	+17.2%	63	72	-13.1%	

Median		This Month		Year-to-Date			
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$1,150,000	\$899,950	+27.8%	\$925,000	\$849,700	+8.9%	
List Price/SqFt	\$253	\$260	-2.6%	\$253	\$238	+6.4%	
Sold Price	\$1,100,000	\$940,000	+17.0%	\$883,000	\$854,085	+3.4%	
Sold Price/SqFt	\$257	\$257	-0.1%	\$247	\$233	+5.7%	
Sold Price / List Price	95.2%	96.8%	-1.7%	97.3%	99.0%	-1.8%	
DOM	41	37	+10.8%	36	30	+20.0%	

#### Number of Sales - Last Two Years



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August 2023

Machella.	01100 1140		7108000 2020			
Price Range	This N	<b>Jonth</b>	Year-t	o-Date		
Price Natige	Sales	DOM	Sales	DOM		
\$149,999 or under			1	10		
\$150,000- \$199,999			1	17		
\$200,000- \$249,999				-		
\$250,000- \$299,999			1	28		
\$300,000- \$349,999			1	250		
\$350,000- \$399,999			5	129		
\$400,000- \$449,999	2	30	4	55		
\$450,000- \$499,999			1	23		
\$500,000- \$549,999			2	89		
\$550,000- \$599,999	1	150	6	63		
\$600,000-\$699,999			6	73		
\$700,000- \$799,999			9	57		
\$800,000- \$899,999	2	12	15	34		
\$900,000- \$999,999	1	8	10	36		
\$1M - \$1.99M	4	57	27	55		
\$2M - \$2.99M	2	216	3	221		
\$3M+	1	129	5	80		
Totals	13	79	97	63		

# **Average Sales Price - Last Two Years**





Listings	This Month			Υ	'ear-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	49	51	-3.9%	368	473	-22.2%	
Condo/TH Sales							
Total Sales	49	51	-3.9%	368	473	-22.2%	
Sales Volume	\$29,260,999	\$27,794,100	+5.3%	\$196,945,320	\$260,964,099	-24.5%	

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$601,336	\$549,940	+9.3%	\$540,538	\$540,412	+0.0%
List Price/SqFt	\$195	\$179	+8.9%	\$185	\$177	+4.5%
Sold Price	\$597,163	\$544,982	+9.6%	\$535,178	\$551,721	-3.0%
Sold Price/SqFt	\$194	\$178	+8.8%	\$183	\$181	+1.5%
Sold Price / List Price	99.2%	99.3%	-0.0%	99.2%	102.6%	-3.3%
DOM	39	26	+47.0%	48	27	+78.3%

Median	This Month			Year-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$539,000	\$520,000	+3.7%	\$509,000	\$495,000	+2.8%
List Price/SqFt	\$188	\$176	+6.8%	\$181	\$171	+6.3%
Sold Price	\$530,000	\$515,000	+2.9%	\$504,188	\$500,000	+0.8%
Sold Price/SqFt	\$187	\$173	+8.0%	\$179	\$177	+0.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	101.8%	-1.7%
DOM	20	21	-4.8%	26	14	+85.7%

#### **Number of Sales - Last Two Years**



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August 2023

M III dopond	7145436 202					
Price Range	This N	/lonth	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under	-		-	-		
\$150,000- \$199,999						
\$200,000- \$249,999	-		1	6		
\$250,000- \$299,999						
\$300,000- \$349,999	5	15	15	40		
\$350,000- \$399,999	5	30	45	35		
\$400,000- \$449,999	5	83	56	48		
\$450,000- \$499,999	4	81	63	63		
\$500,000- \$549,999	7	48	64	60		
\$550,000- \$599,999	3	19	30	40		
\$600,000-\$699,999	8	33	51	39		
\$700,000- \$799,999	4	19	16	29		
\$800,000- \$899,999	3	28	13	50		
\$900,000- \$999,999	3	24	7	38		
\$1M - \$1.99M	2	26	7	47		
\$2M - \$2.99M						
\$3M+	-		-	-		
Totals	49	39	368	48		

# **Average Sales Price - Last Two Years**





Listings

Single Family Sales

Condo/TH Sales **Total Sales** 

Sales Volume

Residential Statistics									
Year-to-Date									
2023	2022	Change							
187	267	-30.0%							

267

\$120,917,011

-30.0%

-31.2%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$467,541	\$467,484	+0.0%	\$449,615	\$439,632	+2.3%
List Price/SqFt	\$178	\$178	-0.2%	\$175	\$171	+2.5%
Sold Price	\$453,259	\$472,344	-4.0%	\$444,902	\$452,873	-1.8%
Sold Price/SqFt	\$173	\$180	-4.4%	\$174	\$176	-1.5%
Sold Price / List Price	97.1%	101.5%	-4.3%	99.0%	103.2%	-4.0%
DOM	59	20	+185.7%	44	24	+84.5%

**This Month** 

Aug 2023

23

23

\$10,424,960

Aug 2022

27

27

\$12,753,300

Change

-14.8%

-14.8%

-18.3%

187

\$83,196,667

Median		This Month		Year-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$450,000	\$429,500	+4.8%	\$415,000	\$415,000	
List Price/SqFt	\$165	\$174	-4.9%	\$176	\$167	+5.2%
Sold Price	\$435,000	\$431,000	+0.9%	\$410,600	\$429,900	-4.5%
Sold Price/SqFt	\$161	\$178	-9.3%	\$175	\$173	+0.9%
Sold Price / List Price	97.7%	101.5%	-3.8%	100.0%	102.4%	-2.3%
DOM	51	16	+218.8%	28	14	+100.0%

#### **Number of Sales - Last Two Years**



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August 2023

V 1 11111 2 1111	31133 1143			0
Price Range	This N	/lonth	Year-t	o-Date
File Nange	Sales	DOM	Sales	DOM
\$149,999 or under				-
\$150,000- \$199,999				-
\$200,000- \$249,999				
\$250,000- \$299,999			1	1
\$300,000- \$349,999	2	89	27	40
\$350,000- \$399,999	6	53	50	50
\$400,000- \$449,999	5	66	44	44
\$450,000- \$499,999	4	56	21	50
\$500,000- \$549,999	2	50	15	46
\$550,000- \$599,999	2	40	11	19
\$600,000-\$699,999	2	59	10	31
\$700,000- \$799,999			4	69
\$800,000- \$899,999			2	48
\$900,000- \$999,999			2	14
\$1M - \$1.99M			-	-
\$2M - \$2.99M	-			
\$3M+				-
Totals	23	59	187	44







# 78260

# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Aug 2023		Change	2023	2022	Change
Single Family Sales	64	75	-14.7%	419	511	-18.0%
Condo/TH Sales					-	
Total Sales	64	75	-14.7%	419	511	-18.0%
Sales Volume	\$35,687,817	\$41,088,925	-13.1%	\$242,151,041	\$290,969,691	-16.8%

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$570,648	\$550,513	+3.7%	\$588,354	\$560,974	+4.9%
List Price/SqFt	\$212	\$193	+9.4%	\$205	\$194	+6.1%
Sold Price	\$557,622	\$547,852	+1.8%	\$577,926	\$569,412	+1.5%
Sold Price/SqFt	\$207	\$193	+7.7%	\$202	\$197	+2.8%
Sold Price / List Price	98.1%	99.6%	-1.6%	98.5%	101.7%	-3.2%
DOM	54	27	+103.1%	62	33	+88.5%

Median		This Month		Y		
iviedian	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$525,000	\$515,000	+1.9%	\$532,000	\$525,000	+1.3%
List Price/SqFt	\$210	\$188	+11.4%	\$203	\$189	+7.4%
Sold Price	\$510,000	\$515,000	-1.0%	\$531,000	\$532,250	-0.2%
Sold Price/SqFt	\$208	\$182	+14.1%	\$200	\$193	+3.9%
Sold Price / List Price	99.1%	100.0%	-0.9%	99.1%	100.3%	-1.2%
DOM	38	21	+81.0%	35	18	+94.4%

#### Number of Sales - Last Two Years



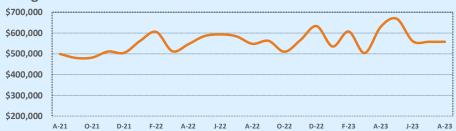
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# August 2023

i lacporta	August 20						
Price Range	This N	/lonth	Year-t	o-Date			
Price Natige	Sales	DOM	Sales	DOM			
\$149,999 or under	-		1	7			
\$150,000- \$199,999				-			
\$200,000- \$249,999				-			
\$250,000- \$299,999	1	88	9	60			
\$300,000- \$349,999	1	9	29	34			
\$350,000- \$399,999	9	61	48	50			
\$400,000- \$449,999	10	60	47	60			
\$450,000- \$499,999	9	39	56	50			
\$500,000- \$549,999	9	43	39	80			
\$550,000- \$599,999	10	51	42	61			
\$600,000- \$699,999	4	25	50	55			
\$700,000- \$799,999	4	53	39	91			
\$800,000- \$899,999	3	147	19	85			
\$900,000- \$999,999	2	56	23	85			
\$1M - \$1.99M	2	54	17	58			
\$2M - \$2.99M	-		-	-			
\$3M+	-			-			
Totals	64	54	419	62			

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	42	48	-12.5%	348	459	-24.2%
Condo/TH Sales					-	
Total Sales	42	48	-12.5%	348	459	-24.2%
Sales Volume	\$22,393,386	\$26,640,090	-15.9%	\$193,318,865	\$233,488,094	-17.2%

Average		This Month		Υ		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$539,207	\$562,668	-4.2%	\$563,079	\$500,482	+12.5%
List Price/SqFt	\$200	\$198	+0.7%	\$203	\$189	+7.1%
Sold Price	\$533,176	\$555,002	-3.9%	\$555,514	\$508,689	+9.2%
Sold Price/SqFt	\$197	\$197	+0.4%	\$200	\$193	+3.8%
Sold Price / List Price	99.1%	99.5%	-0.4%	98.8%	102.1%	-3.2%
DOM	59	31	+90.0%	63	30	+109.0%

Median		This Month		Year-to-Date		
Mediali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$520,980	\$489,700	+6.4%	\$518,275	\$449,000	+15.4%
List Price/SqFt	\$188	\$188	-0.2%	\$190	\$181	+4.9%
Sold Price	\$520,980	\$495,000	+5.2%	\$517,530	\$455,000	+13.7%
Sold Price/SqFt	\$187	\$191	-1.8%	\$188	\$185	+1.2%
Sold Price / List Price	99.9%	100.0%	-0.1%	99.8%	101.3%	-1.5%
DOM	32	21	+50.0%	39	17	+129.4%

#### Number of Sales - Last Two Years



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August 2023

V - 1	31133 1143		0	
Price Range	This N	/lonth	Year-t	o-Date
File Railge	Sales	DOM	Sales	DOM
\$149,999 or under			-	
\$150,000- \$199,999			-	
\$200,000- \$249,999			-	
\$250,000- \$299,999	1	11	7	46
\$300,000- \$349,999	5	51	34	58
\$350,000- \$399,999	7	42	51	59
\$400,000- \$449,999	4	52	50	55
\$450,000- \$499,999	3	134	31	62
\$500,000- \$549,999	5	81	23	61
\$550,000- \$599,999	1	22	36	88
\$600,000- \$699,999	10	43	58	68
\$700,000- \$799,999	4	57	26	56
\$800,000- \$899,999	1	141	13	79
\$900,000- \$999,999			2	13
\$1M - \$1.99M	1	77	16	61
\$2M - \$2.99M		-	1	81
\$3M+			-	-
Totals	42	59	348	63

# **Average Sales Price - Last Two Years**



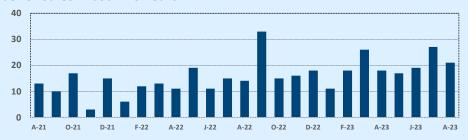


Listings		This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	21	14	+50.0%	157	101	+55.4%	
Condo/TH Sales							
Total Sales	21	14	+50.0%	157	101	+55.4%	
Sales Volume	\$10,235,350	\$7,259,300	+41.0%	\$72,872,754	\$60,543,624	+20.4%	

Average		This Month		Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$503,329	\$523,849	-3.9%	\$475,142	\$600,365	-20.9%
List Price/SqFt	\$193	\$220	-12.4%	\$201	\$208	-3.4%
Sold Price	\$487,398	\$518,521	-6.0%	\$464,158	\$599,442	-22.6%
Sold Price/SqFt	\$188	\$218	-13.8%	\$197	\$210	-5.9%
Sold Price / List Price	97.6%	99.3%	-1.7%	98.1%	100.8%	-2.7%
DOM	62	27	+130.0%	60	37	+61.8%

Median		This Month			Year-to-Date			
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change		
List Price	\$407,000	\$394,250	+3.2%	\$406,350	\$499,000	-18.6%		
List Price/SqFt	\$183	\$211	-13.4%	\$200	\$198	+1.0%		
Sold Price	\$409,950	\$394,250	+4.0%	\$401,500	\$527,500	-23.9%		
Sold Price/SqFt	\$182	\$211	-13.8%	\$197	\$201	-2.0%		
Sold Price / List Price	99.1%	100.0%	-0.9%	99.2%	100.0%	-0.8%		
DOM	48	20	+140.0%	46	20	+130.0%		

#### Number of Sales - Last Two Years



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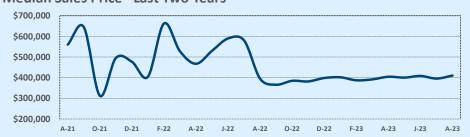


August 2023

Magazina Magazina					
Price Range	This N	/lonth	Year-t	o-Date	
Price Natige	Sales	DOM	Sales	DOM	
\$149,999 or under				-	
\$150,000- \$199,999	-		-	-	
\$200,000- \$249,999	-		-	-	
\$250,000- \$299,999	-		7	54	
\$300,000- \$349,999	3	57	14	54	
\$350,000- \$399,999	6	89	53	72	
\$400,000- \$449,999	4	62	45	56	
\$450,000- \$499,999	2	49	6	64	
\$500,000- \$549,999	2	60	6	75	
\$550,000- \$599,999	-		3	20	
\$600,000- \$699,999	2	39	5	26	
\$700,000- \$799,999	1	44	5	36	
\$800,000- \$899,999	-		6	105	
\$900,000- \$999,999	-		3	15	
\$1M - \$1.99M	1	9	4	25	
\$2M - \$2.99M	-		-	-	
\$3M+	-		-	-	
Totals	21	62	157	60	

# **Average Sales Price - Last Two Years**





Lictings	This Month			Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	82	61	+34.4%	562	586	-4.1%
Condo/TH Sales						
Total Sales	82	61	+34.4%	562	586	-4.1%
Sales Volume	\$35,932,177	\$30,895,988	+16.3%	\$261,266,389	\$296,570,078	-11.9%

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$444,768	\$512,660	-13.2%	\$476,588	\$491,123	-3.0%	
List Price/SqFt	\$226	\$242	-6.9%	\$225	\$236	-4.5%	
Sold Price	\$438,197	\$506,492	-13.5%	\$464,887	\$506,092	-8.1%	
Sold Price/SqFt	\$223	\$239	-6.9%	\$220	\$243	-9.7%	
Sold Price / List Price	98.4%	99.3%	-0.9%	97.9%	103.3%	-5.2%	
DOM	48	27	+80.2%	62	19	+235.6%	

Median		This Month			Year-to-Date			
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change		
List Price	\$414,960	\$475,000	-12.6%	\$440,440	\$456,995	-3.6%		
List Price/SqFt	\$212	\$240	-11.6%	\$214	\$229	-6.8%		
Sold Price	\$408,770	\$475,000	-13.9%	\$427,276	\$475,000	-10.0%		
Sold Price/SqFt	\$211	\$243	-13.3%	\$210	\$238	-11.8%		
Sold Price / List Price	98.6%	100.0%	-1.4%	98.7%	100.4%	-1.7%		
DOM	34	20	+70.0%	38	7	+442.9%		

#### Number of Sales - Last Two Years



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# August 2023

V - 1 - 1 - 1 - 1 - 1 - 1	31.133	0.11			
Price Range	This N	<b>Nonth</b>	Year-to	o-Date	
riice Nange	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999	4	56	24	46	
\$300,000- \$349,999	21	50	115	55	
\$350,000- \$399,999	12	46	88	48	
\$400,000- \$449,999	14	46	91	69	
\$450,000- \$499,999	11	68	72	84	
\$500,000- \$549,999	5	61	69	76	
\$550,000- \$599,999	6	43	38	93	
\$600,000- \$699,999	6	21	35	42	
\$700,000- \$799,999			6	31	
\$800,000- \$899,999	2	14	6	21	
\$900,000- \$999,999	1	15	4	28	
\$1M - \$1.99M			13	32	
\$2M - \$2.99M			1	40	
\$3M+					
Totals	82	48	562	62	

## **Average Sales Price - Last Two Years**





## 78640

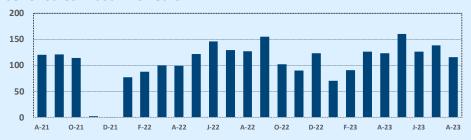
# **Residential Statistics**

Listings	This Month			Y	Year-to-Date		
Listings	Aug 2023	Aug 2022	Change	2023	2022	Change	
Single Family Sales	116	127	-8.7%	950	888	+7.0%	
Condo/TH Sales							
Total Sales	116	127	-8.7%	950	888	+7.0%	
Sales Volume	\$44,779,630	\$54,371,266	-17.6%	\$364,647,045	\$374,689,993	-2.7%	

Average		This Month			Year-to-Date		
Average	Aug 2023	Aug 2022	Change	2023	2022	Change	
List Price	\$393,461	\$430,107	-8.5%	\$393,152	\$413,432	-4.9%	
List Price/SqFt	\$191	\$217	-11.8%	\$198	\$217	-8.9%	
Sold Price	\$386,031	\$428,120	-9.8%	\$383,839	\$421,948	-9.0%	
Sold Price/SqFt	\$188	\$216	-13.1%	\$193	\$222	-13.0%	
Sold Price / List Price	98.2%	99.6%	-1.4%	97.7%	102.5%	-4.7%	
DOM	67	30	+122.0%	73	23	+212.6%	

Median	This Month			Year-to-Date		
ivieulali	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$358,990	\$399,000	-10.0%	\$365,000	\$387,000	-5.7%
List Price/SqFt	\$193	\$219	-11.7%	\$199	\$215	-7.5%
Sold Price	\$351,055	\$399,000	-12.0%	\$354,583	\$396,270	-10.5%
Sold Price/SqFt	\$188	\$217	-13.2%	\$194	\$222	-12.3%
Sold Price / List Price	99.2%	100.0%	-0.8%	98.9%	100.1%	-1.2%
DOM	45	16	+181.3%	40	7	+464.3%

#### Number of Sales - Last Two Years



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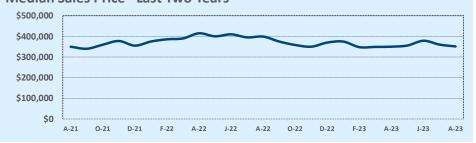


# August 2023

Machella.		<b>"</b> 9"			
Price Range	This N	<b>Jonth</b>	Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under	1	19	1	19	
\$150,000- \$199,999			3	76	
\$200,000- \$249,999	4	24	19	26	
\$250,000- \$299,999	23	33	101	42	
\$300,000- \$349,999	29	50	325	60	
\$350,000- \$399,999	19	48	216	62	
\$400,000- \$449,999	12	90	120	90	
\$450,000- \$499,999	11	79	43	108	
\$500,000- \$549,999	6	165	44	171	
\$550,000- \$599,999	5	151	25	138	
\$600,000- \$699,999	5	167	42	105	
\$700,000- \$799,999	1		10	41	
\$800,000- \$899,999			1	-	
\$900,000- \$999,999					
\$1M - \$1.99M		-		-	
\$2M - \$2.99M	-	-	-	-	
\$3M+	-			-	
Totals	116	67	950	73	

# **Average Sales Price - Last Two Years**





# 78666

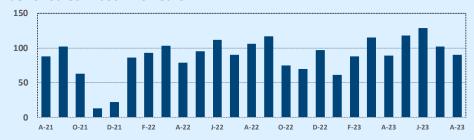
# **Residential Statistics**

Listings	This Month			Year-to-Date		
	Aug 2023	Aug 2022	Change	2023	2022	Change
Single Family Sales	90	106	-15.1%	792	764	+3.7%
Condo/TH Sales						
Total Sales	90	106	-15.1%	792	764	+3.7%
Sales Volume	\$36,745,044	\$42,116,420	-12.8%	\$325,052,755	\$327,676,785	-0.8%

Average	This Month			Year-to-Date		
	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$416,165	\$397,996	+4.6%	\$421,623	\$423,024	-0.3%
List Price/SqFt	\$214	\$225	-5.3%	\$219	\$215	+1.9%
Sold Price	\$408,278	\$397,325	+2.8%	\$410,420	\$428,896	-4.3%
Sold Price/SqFt	\$210	\$225	-6.7%	\$214	\$218	-2.2%
Sold Price / List Price	98.5%	100.0%	-1.4%	97.5%	102.0%	-4.4%
DOM	76	34	+121.7%	83	26	+225.2%

Median	This Month			Year-to-Date		
	Aug 2023	Aug 2022	Change	2023	2022	Change
List Price	\$358,500	\$358,500		\$375,000	\$359,000	+4.5%
List Price/SqFt	\$199	\$217	-8.5%	\$211	\$206	+2.5%
Sold Price	\$351,976	\$359,336	-2.0%	\$364,281	\$370,000	-1.5%
Sold Price/SqFt	\$196	\$215	-8.9%	\$205	\$211	-3.2%
Sold Price / List Price	99.4%	100.0%	-0.6%	98.6%	100.2%	-1.6%
DOM	33	19	+73.7%	50	8	+518.8%

#### Number of Sales - Last Two Years



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# August 2023

M III dopond	orioo rido	, ,	abast EoEs		
Price Range	This N	/lonth	Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under			2	11	
\$150,000- \$199,999	1	1	13	29	
\$200,000- \$249,999	5	13	25	22	
\$250,000- \$299,999	13	34	117	68	
\$300,000- \$349,999	24	91	197	81	
\$350,000- \$399,999	20	116	136	84	
\$400,000- \$449,999	5	23	80	91	
\$450,000- \$499,999	4	124	54	131	
\$500,000- \$549,999	1	134	42	119	
\$550,000- \$599,999	3	12	38	120	
\$600,000-\$699,999	7	138	48	96	
\$700,000- \$799,999	3	10	18	14	
\$800,000- \$899,999	1	7	12	60	
\$900,000- \$999,999	3	13	6	8	
\$1M - \$1.99M			4	54	
\$2M - \$2.99M					
\$3M+	-		-	-	
Totals	90	76	792	83	

# **Average Sales Price - Last Two Years**



