

# San Antonio Area Zip Code Statistics

February 2022





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

### **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

# Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

# **Zip Code Statistics**

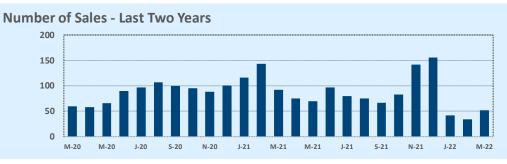
Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	52	88	-40.9%	128	343	-62.7%
Condo/TH Sales		4			8	
Total Sales	52	92	-43.5%	128	351	-63.5%
Sales Volume	\$32,757,850	\$53,217,217	-38.4%	\$92,012,039	\$207,191,817	-55.6%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$629,723	\$589,590	+6.8%	\$726,278	\$603,986	+20.2%
List Price/SqFt	\$236	\$194	+21.6%	\$243	\$204	+19.1%
Sold Price	\$629,959	\$578,448	+8.9%	\$718,844	\$590,290	+21.8%
Sold Price/SqFt	\$237	\$196	+20.8%	\$243	\$204	+18.7%
Sold Price / List Price	101.0%	99.2%	+1.7%	100.3%	98.7%	+1.6%
DOM	31	74	-58.7%	45	90	-49.8%

Median	This Month			Year-to-Date		
iviedian	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$556,620	\$461,950	+20.5%	\$565,495	\$469,000	+20.6%
List Price/SqFt	\$220	\$181	+21.1%	\$227	\$190	+19.2%
Sold Price	\$568,625	\$463,001	+22.8%	\$570,000	\$459,900	+23.9%
Sold Price/SqFt	\$225	\$183	+23.1%	\$222	\$190	+17.0%
Sold Price / List Price	101.2%	100.0%	+1.2%	100.0%	99.1%	+0.9%
DOM	16	32	-50.8%	25	45	-44.9%



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# **March 2022**

	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	2	16	2	16
\$200,000- \$249,999	2	83	4	78
\$250,000- \$299,999			2	13
\$300,000- \$349,999	3	47	4	46
\$350,000- \$399,999			4	35
\$400,000- \$449,999	4	18	15	39
\$450,000- \$499,999	3	40	10	45
\$500,000- \$549,999	8	54	17	59
\$550,000- \$599,999	6	23	8	27
\$600,000-\$699,999	13	17	23	27
\$700,000- \$799,999	2	15	8	29
\$800,000- \$899,999	4	17	8	23
\$900,000- \$999,999	1	13	4	112
\$1M - \$1.99M	3	46	15	76
\$2M - \$2.99M	1	22	3	71
\$3M+			1	35
Totals	52	31	128	45

### **Average Sales Price - Last Two Years**





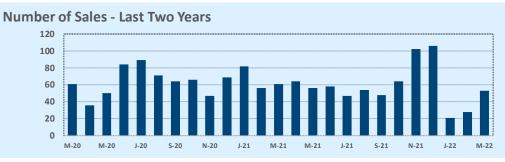


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	53	60	-11.7%	102	198	-48.5%
Condo/TH Sales		1			1	
Total Sales	53	61	-13.1%	102	199	-48.7%
Sales Volume	\$36,536,078	\$28,528,497	+28.1%	\$62,323,281	\$87,557,841	-28.8%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$675,172	\$471,887	+43.1%	\$600,717	\$447,948	+34.1%
List Price/SqFt	\$209	\$165	+26.8%	\$201	\$156	+28.2%
Sold Price	\$689,360	\$467,680	+47.4%	\$611,013	\$439,989	+38.9%
Sold Price/SqFt	\$215	\$166	+29.0%	\$204	\$157	+30.2%
Sold Price / List Price	103.0%	99.4%	+3.6%	102.1%	98.5%	+3.7%
DOM	31	49	-37.8%	34	57	-40.2%

Median	This Month			Year-to-Date		
Median	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$524,900	\$456,048	+15.1%	\$514,950	\$436,427	+18.0%
List Price/SqFt	\$195	\$160	+22.1%	\$189	\$155	+21.7%
Sold Price	\$525,000	\$442,000	+18.8%	\$522,500	\$420,000	+24.4%
Sold Price/SqFt	\$208	\$165	+25.7%	\$195	\$155	+25.7%
Sold Price / List Price	101.6%	100.0%	+1.6%	101.1%	99.0%	+2.1%
DOM	13	19	-31.6%	14	29	-51.7%



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# **March 2022**

Duice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-			
\$150,000- \$199,999		-	-	-
\$200,000- \$249,999				
\$250,000- \$299,999	1	13	1	13
\$300,000- \$349,999	3	20	6	19
\$350,000- \$399,999	6	23	14	36
\$400,000- \$449,999	6	36	15	30
\$450,000- \$499,999	2	13	6	23
\$500,000- \$549,999	10	17	14	32
\$550,000- \$599,999	6	18	13	13
\$600,000-\$699,999	4	26	12	34
\$700,000- \$799,999	5	48	7	57
\$800,000- \$899,999	3	95	6	95
\$900,000- \$999,999	2	3	3	9
\$1M - \$1.99M	4	62	4	62
\$2M - \$2.99M				
\$3M+	1	18	1	18
Totals	53	31	102	34

### **Average Sales Price - Last Two Years**



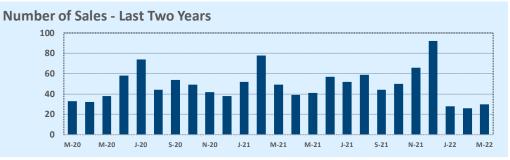


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	30	49	-38.8%	84	179	-53.1%
Condo/TH Sales						
Total Sales	30	49	-38.8%	84	179	-53.1%
Sales Volume	\$13,974,784	\$18,368,652	-23.9%	\$38,578,938	\$74,975,640	-48.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$451,612	\$379,765	+18.9%	\$448,636	\$426,725	+5.1%
List Price/SqFt	\$177	\$149	+18.2%	\$166	\$154	+8.1%
Sold Price	\$465,826	\$374,870	+24.3%	\$459,273	\$418,858	+9.6%
Sold Price/SqFt	\$181	\$152	+19.5%	\$170	\$154	+10.2%
Sold Price / List Price	103.0%	99.1%	+3.9%	102.6%	98.7%	+4.0%
DOM	25	55	-53.6%	32	54	-40.3%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$396,593	\$370,000	+7.2%	\$399,995	\$370,000	+8.1%
List Price/SqFt	\$177	\$141	+26.1%	\$160	\$141	+12.8%
Sold Price	\$409,000	\$370,000	+10.5%	\$426,000	\$364,900	+16.7%
Sold Price/SqFt	\$177	\$143	+23.3%	\$161	\$142	+13.3%
Sold Price / List Price	102.7%	100.0%	+2.7%	101.7%	99.7%	+2.0%
DOM	15	28	-46.4%	17	29	-40.4%



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# **March 2022**

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999	3	22	7	34
\$300,000- \$349,999	6	19	17	20
\$350,000- \$399,999	6	25	12	24
\$400,000- \$449,999	8	24	20	30
\$450,000- \$499,999	-		8	26
\$500,000- \$549,999	2	47	4	41
\$550,000- \$599,999	2	6	5	29
\$600,000-\$699,999	1	21	6	50
\$700,000- \$799,999			1	5
\$800,000- \$899,999	-		1	134
\$900,000- \$999,999	-		-	
\$1M - \$1.99M	2	57	3	87
\$2M - \$2.99M	-			
\$3M+			-	-
Totals	30	25	84	32

# **Average Sales Price - Last Two Years**







### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change	
Single Family Sales	42	38	+10.5%	103	166	-38.0%	
Condo/TH Sales							
Total Sales	42	38	+10.5%	103	166	-38.0%	
Sales Volume	\$24,315,600	\$14,572,888	+66.9%	\$58,869,110	\$67,207,698	-12.4%	

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$563,485	\$389,821	+44.5%	\$566,903	\$404,376	+40.2%
List Price/SqFt	\$229	\$179	+27.7%	\$230	\$178	+29.5%
Sold Price	\$578,943	\$383,497	+51.0%	\$571,545	\$404,866	+41.2%
Sold Price/SqFt	\$234	\$184	+27.3%	\$232	\$179	+29.7%
Sold Price / List Price	102.4%	98.5%	+3.9%	100.9%	100.3%	+0.6%
DOM	30	52	-42.3%	34	57	-40.1%

Median		This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change	
List Price	\$565,700	\$359,500	+57.4%	\$540,000	\$379,950	+42.1%	
List Price/SqFt	\$222	\$179	+23.7%	\$223	\$177	+25.7%	
Sold Price	\$569,500	\$354,000	+60.9%	\$535,000	\$382,450	+39.9%	
Sold Price/SqFt	\$231	\$177	+30.0%	\$228	\$176	+29.7%	
Sold Price / List Price	100.4%	100.0%	+0.4%	100.0%	100.0%		
DOM	15	27	-45.3%	19	30	-36.7%	



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# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		1	77
\$150,000- \$199,999				
\$200,000- \$249,999	6	14	16	21
\$250,000- \$299,999	2	6	7	22
\$300,000- \$349,999	2	30	4	48
\$350,000- \$399,999	2	24	7	28
\$400,000- \$449,999	3	35	5	43
\$450,000- \$499,999	2	34	4	24
\$500,000- \$549,999	3	20	9	28
\$550,000- \$599,999	2	9	7	51
\$600,000-\$699,999	5	37	13	36
\$700,000- \$799,999	6	51	13	40
\$800,000- \$899,999	6	33	6	33
\$900,000- \$999,999	2	51	4	54
\$1M - \$1.99M	1	11	6	41
\$2M - \$2.99M	-		1	20
\$3M+				
Totals	42	30	103	34

### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	97	109	-11.0%	249	347	-28.2%
Condo/TH Sales						
Total Sales	97	109	-11.0%	249	347	-28.2%
Sales Volume	\$36,169,947	\$29,821,616	+21.3%	\$88,327,204	\$98,237,196	-10.1%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$368,425	\$277,831	+32.6%	\$351,560	\$286,343	+22.8%
List Price/SqFt	\$159	\$123	+29.5%	\$153	\$122	+24.8%
Sold Price	\$372,886	\$273,593	+36.3%	\$354,728	\$283,104	+25.3%
Sold Price/SqFt	\$161	\$125	+29.2%	\$154	\$123	+25.4%
Sold Price / List Price	101.6%	98.7%	+2.9%	101.2%	99.1%	+2.0%
DOM	43	38	+13.5%	38	39	-1.9%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$364,990	\$265,000	+37.7%	\$349,900	\$269,900	+29.6%
List Price/SqFt	\$158	\$123	+29.2%	\$148	\$121	+22.0%
Sold Price	\$364,990	\$261,900	+39.4%	\$350,000	\$270,000	+29.6%
Sold Price/SqFt	\$161	\$124	+29.9%	\$150	\$122	+23.2%
Sold Price / List Price	100.8%	100.0%	+0.8%	100.0%	100.0%	+0.0%
DOM	20	25	-20.0%	20	23	-13.0%



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# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	56	1	56
\$150,000- \$199,999			2	26
\$200,000- \$249,999	2	15	13	24
\$250,000- \$299,999	7	23	34	27
\$300,000- \$349,999	26	23	71	28
\$350,000-\$399,999	34	50	69	44
\$400,000- \$449,999	15	40	35	39
\$450,000- \$499,999	4	100	12	75
\$500,000- \$549,999	6	45	9	45
\$550,000- \$599,999	1	189	2	166
\$600,000-\$699,999	-		-	
\$700,000- \$799,999	1	174	1	174
\$800,000- \$899,999	-		-	
\$900,000- \$999,999	-		-	
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+	-		-	-
Totals	97	43	249	38





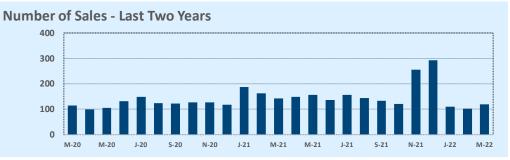


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	120	143	-16.1%	332	493	-32.7%
Condo/TH Sales						-
Total Sales	120	143	-16.1%	332	493	-32.7%
Sales Volume	\$33,966,881	\$32,306,908	+5.1%	\$93,845,666	\$108,185,704	-13.3%

Average		This Month		Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$280,650	\$226,469	+23.9%	\$281,235	\$221,150	+27.2%
List Price/SqFt	\$152	\$127	+19.1%	\$149	\$124	+20.3%
Sold Price	\$283,057	\$225,922	+25.3%	\$282,668	\$219,444	+28.8%
Sold Price/SqFt	\$153	\$128	+19.8%	\$149	\$124	+20.8%
Sold Price / List Price	101.0%	99.9%	+1.2%	100.7%	99.2%	+1.5%
DOM	32	38	-15.8%	35	36	-1.5%

Median		This Month		Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$276,000	\$222,900	+23.8%	\$276,495	\$216,500	+27.7%
List Price/SqFt	\$151	\$126	+19.3%	\$147	\$123	+19.1%
Sold Price	\$279,445	\$221,900	+25.9%	\$279,900	\$215,900	+29.6%
Sold Price/SqFt	\$154	\$127	+21.6%	\$149	\$123	+20.8%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	21	26	-21.2%	24	25	-4.0%



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**March 2022** 

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	80	3	57
\$150,000- \$199,999	5	49	16	47
\$200,000- \$249,999	28	35	68	35
\$250,000- \$299,999	38	22	113	27
\$300,000- \$349,999	32	36	91	40
\$350,000-\$399,999	15	35	37	39
\$400,000- \$449,999	-		3	54
\$450,000- \$499,999	-			
\$500,000- \$549,999				
\$550,000- \$599,999	1	15	1	15
\$600,000-\$699,999	-			
\$700,000- \$799,999				
\$800,000- \$899,999	-			
\$900,000- \$999,999	-			
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+	-			-
Totals	120	32	332	35







# **Residential Statistics**

Lietinge	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	29	24	+20.8%	73	96	-24.0%
Condo/TH Sales						
Total Sales	29	24	+20.8%	73	96	-24.0%
Sales Volume	\$13,453,357	\$9,916,999	+35.7%	\$35,668,293	\$39,899,807	-10.6%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$462,609	\$410,250	+12.8%	\$489,462	\$416,149	+17.6%
List Price/SqFt	\$206	\$177	+16.6%	\$207	\$193	+7.2%
Sold Price	\$463,909	\$413,208	+12.3%	\$488,607	\$415,623	+17.6%
Sold Price/SqFt	\$207	\$176	+17.6%	\$206	\$192	+7.0%
Sold Price / List Price	100.4%	100.5%	-0.2%	99.7%	100.0%	-0.3%
DOM	24	56	-56.7%	34	54	-36.8%

Median	This Month		Year-to-Date			
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$500,000	\$439,500	+13.8%	\$495,000	\$419,250	+18.1%
List Price/SqFt	\$218	\$185	+17.8%	\$213	\$181	+17.9%
Sold Price	\$495,000	\$445,000	+11.2%	\$495,000	\$419,000	+18.1%
Sold Price/SqFt	\$219	\$184	+19.1%	\$213	\$178	+19.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	18	24	-25.0%	25	24	+6.4%



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# **March 2022**

Duice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	40	1	40
\$150,000- \$199,999			2	57
\$200,000- \$249,999	2	18	6	37
\$250,000- \$299,999	3	20	5	31
\$300,000- \$349,999			1	76
\$350,000- \$399,999	1	11	4	26
\$400,000- \$449,999	2	17	5	59
\$450,000- \$499,999	6	32	14	38
\$500,000- \$549,999	4	14	11	26
\$550,000- \$599,999	7	28	12	26
\$600,000- \$699,999	3	26	7	38
\$700,000- \$799,999			3	27
\$800,000- \$899,999	-			
\$900,000- \$999,999	-			
\$1M - \$1.99M		-	2	21
\$2M - \$2.99M				
\$3M+	-		-	
Totals	29	24	73	34

# **Average Sales Price - Last Two Years**







### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change	
Single Family Sales	8	2	+300.0%	11	14	-21.4%	
Condo/TH Sales							
Total Sales	8	2	+300.0%	11	14	-21.4%	
Sales Volume	\$4,023,000	\$584,900	+587.8%	\$5,842,900	\$7,497,100	-22.1%	

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$507,725	\$302,450	+67.9%	\$542,861	\$586,707	-7.5%
List Price/SqFt	\$351	\$100	+249.2%	\$302	\$214	+41.5%
Sold Price	\$502,875	\$292,450	+72.0%	\$531,173	\$535,507	-0.8%
Sold Price/SqFt	\$342	\$102	+233.9%	\$295	\$214	+38.0%
Sold Price / List Price	100.8%	98.0%	+2.9%	100.3%	94.6%	+6.0%
DOM	56	67	-16.5%	81	141	-42.4%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$268,950	\$302,450	-11.1%	\$257,999	\$427,500	-39.6%
List Price/SqFt	\$217	\$100	+116.4%	\$192	\$181	+5.8%
Sold Price	\$264,000	\$292,450	-9.7%	\$258,000	\$397,500	-35.1%
Sold Price/SqFt	\$215	\$102	+110.2%	\$188	\$181	+3.7%
Sold Price / List Price	99.6%	98.0%	+1.6%	100.0%	94.8%	+5.5%
DOM	25	67	-63.2%	32	72	-55.2%



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# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	1	20	2	49
\$200,000- \$249,999	2	54	3	47
\$250,000- \$299,999	2	15	2	15
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999	-		-	
\$600,000-\$699,999				
\$700,000- \$799,999	1	15	1	15
\$800,000- \$899,999				
\$900,000- \$999,999	1	54	1	54
\$1M - \$1.99M	1	217	2	278
\$2M - \$2.99M				
\$3M+			-	
Totals	8	56	11	81

### **Average Sales Price - Last Two Years**





Lietings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	6	4	+50.0%	15	22	-31.8%
Condo/TH Sales						
Total Sales	6	4	+50.0%	15	22	-31.8%
Sales Volume	\$2,940,000	\$1,220,280	+140.9%	\$7,097,975	\$6,146,080	+15.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$489,817	\$311,145	+57.4%	\$474,644	\$284,830	+66.6%
List Price/SqFt	\$223	\$169	+32.4%	\$201	\$150	+34.2%
Sold Price	\$490,000	\$305,070	+60.6%	\$473,198	\$279,367	+69.4%
Sold Price/SqFt	\$224	\$173	+29.1%	\$201	\$151	+33.2%
Sold Price / List Price	100.8%	97.3%	+3.6%	100.0%	97.2%	+2.8%
DOM	44	21	+116.3%	57	38	+50.2%

Median	This Month		Year-to-Date			
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$480,000	\$262,400	+82.9%	\$495,000	\$259,000	+91.1%
List Price/SqFt	\$213	\$174	+22.5%	\$202	\$145	+39.2%
Sold Price	\$465,000	\$255,000	+82.4%	\$495,000	\$250,000	+98.0%
Sold Price/SqFt	\$217	\$179	+21.3%	\$205	\$145	+41.6%
Sold Price / List Price	100.4%	97.1%	+3.4%	100.0%	97.9%	+2.1%
DOM	22	20	+7.5%	31	38	-18.4%



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# **March 2022**

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			2	44
\$250,000- \$299,999	1	10	1	10
\$300,000- \$349,999	1	130	2	103
\$350,000- \$399,999	1	77	1	77
\$400,000- \$449,999	-		-	
\$450,000- \$499,999	-		2	26
\$500,000- \$549,999			2	10
\$550,000- \$599,999	1	31	1	31
\$600,000- \$699,999	-		1	234
\$700,000- \$799,999	2	9	3	45
\$800,000- \$899,999				
\$900,000- \$999,999	-		-	
\$1M - \$1.99M			-	-
\$2M - \$2.99M	-			
\$3M+			-	-
Totals	6	44	15	57

### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	161	156	+3.2%	362	609	-40.6%
Condo/TH Sales		1			4	
Total Sales	161	157	+2.5%	362	613	-40.9%
Sales Volume	\$67,018,407	\$45,898,793	+46.0%	\$144,440,755	\$182,693,770	-20.9%

Avorago	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$411,241	\$294,364	+39.7%	\$396,253	\$302,692	+30.9%
List Price/SqFt	\$211	\$151	+39.7%	\$206	\$153	+34.8%
Sold Price	\$416,263	\$292,349	+42.4%	\$399,008	\$298,032	+33.9%
Sold Price/SqFt	\$215	\$152	+41.1%	\$208	\$153	+35.9%
Sold Price / List Price	102.1%	99.2%	+2.8%	101.4%	98.5%	+2.9%
DOM	35	58	-39.0%	37	61	-39.8%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$363,774	\$280,370	+29.7%	\$350,995	\$282,999	+24.0%
List Price/SqFt	\$190	\$148	+28.6%	\$186	\$147	+26.3%
Sold Price	\$369,500	\$279,620	+32.1%	\$355,495	\$279,620	+27.1%
Sold Price/SqFt	\$191	\$148	+28.8%	\$188	\$147	+28.0%
Sold Price / List Price	100.4%	100.0%	+0.4%	100.0%	99.1%	+0.9%
DOM	19	34	-44.1%	20	39	-48.7%



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# **March 2022**

	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	27	2	24
\$150,000- \$199,999	1	138	7	74
\$200,000- \$249,999	4	13	8	79
\$250,000- \$299,999	13	19	47	19
\$300,000- \$349,999	41	27	100	28
\$350,000-\$399,999	49	36	93	39
\$400,000- \$449,999	27	29	55	30
\$450,000- \$499,999	5	63	9	56
\$500,000- \$549,999	5	32	10	61
\$550,000- \$599,999	5	72	7	77
\$600,000- \$699,999	4	49	7	48
\$700,000- \$799,999	1	10	4	80
\$800,000- \$899,999	1	17	3	52
\$900,000- \$999,999			3	24
\$1M - \$1.99M	3	112	6	84
\$2M - \$2.99M	1	111	1	111
\$3M+				-
Totals	161	35	362	37

### **Average Sales Price - Last Two Years**

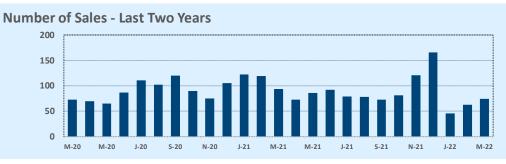




Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	74	94	-21.3%	183	331	-44.7%
Condo/TH Sales					4	
Total Sales	74	94	-21.3%	183	335	-45.4%
Sales Volume	\$46,080,775	\$50,786,671	-9.3%	\$104,091,228	\$164,700,687	-36.8%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$622,262	\$546,630	+13.8%	\$570,328	\$499,496	+14.2%
List Price/SqFt	\$225	\$186	+21.4%	\$215	\$185	+16.6%
Sold Price	\$622,713	\$540,284	+15.3%	\$568,805	\$491,644	+15.7%
Sold Price/SqFt	\$227	\$188	+21.1%	\$216	\$185	+16.6%
Sold Price / List Price	100.7%	99.0%	+1.7%	100.3%	98.8%	+1.5%
DOM	35	52	-31.9%	35	52	-33.0%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$540,575	\$450,000	+20.1%	\$492,880	\$439,931	+12.0%
List Price/SqFt	\$210	\$177	+18.6%	\$201	\$171	+17.1%
Sold Price	\$528,485	\$446,470	+18.4%	\$476,000	\$435,000	+9.4%
Sold Price/SqFt	\$210	\$179	+17.1%	\$202	\$173	+16.8%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.7%	+0.3%
DOM	19	30	-37.3%	25	29	-13.8%



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# **March 2022**

	This B	Annah	Year-to-Date		
Price Range	Inisi	/lonth	Year-t	o-Date	
Trice number	Sales	DOM	Sales	DOM	
\$149,999 or under	-		-	-	
\$150,000- \$199,999					
\$200,000- \$249,999			1	67	
\$250,000- \$299,999	4	21	22	29	
\$300,000- \$349,999	14	23	43	23	
\$350,000- \$399,999	9	12	15	23	
\$400,000- \$449,999	2	12	3	46	
\$450,000- \$499,999	5	37	12	30	
\$500,000- \$549,999	8	95	12	82	
\$550,000- \$599,999	4	22	16	23	
\$600,000- \$699,999	5	20	18	23	
\$700,000- \$799,999	6	28	9	59	
\$800,000- \$899,999	2	16	6	42	
\$900,000- \$999,999	4	35	7	33	
\$1M - \$1.99M	11	54	19	55	
\$2M - \$2.99M					
\$3M+				-	
Totals	74	35	183	35	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change	
Single Family Sales	45	48	-6.3%	129	175	-26.3%	
Condo/TH Sales					1		
Total Sales	45	48	-6.3%	129	176	-26.7%	
Sales Volume	\$20,126,440	\$18,793,261	+7.1%	\$58,832,172	\$64,951,095	-9.4%	

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$441,503	\$394,697	+11.9%	\$451,731	\$371,535	+21.6%
List Price/SqFt	\$249	\$187	+33.3%	\$235	\$180	+31.0%
Sold Price	\$447,254	\$391,526	+14.2%	\$456,063	\$369,040	+23.6%
Sold Price/SqFt	\$252	\$189	+33.4%	\$238	\$180	+32.4%
Sold Price / List Price	101.2%	99.0%	+2.2%	101.6%	98.6%	+3.1%
DOM	35	56	-36.7%	41	52	-20.6%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$322,000	\$297,450	+8.3%	\$359,500	\$297,200	+21.0%
List Price/SqFt	\$244	\$187	+30.2%	\$237	\$187	+26.9%
Sold Price	\$330,640	\$293,000	+12.8%	\$375,000	\$281,200	+33.4%
Sold Price/SqFt	\$244	\$188	+29.5%	\$244	\$187	+30.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	14	32	-56.3%	18	28	-35.7%



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# **March 2022**

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	174	8	72
\$150,000- \$199,999	1	5	3	28
\$200,000- \$249,999	5	39	13	35
\$250,000- \$299,999	4	35	11	57
\$300,000- \$349,999	14	21	23	35
\$350,000- \$399,999	2	12	10	36
\$400,000- \$449,999	4	21	14	23
\$450,000- \$499,999	-		3	112
\$500,000- \$549,999	2	9	8	42
\$550,000- \$599,999			7	44
\$600,000- \$699,999	4	15	10	13
\$700,000- \$799,999	1	20	6	66
\$800,000- \$899,999	2	64	3	47
\$900,000- \$999,999	2	34	3	26
\$1M - \$1.99M	2	105	7	56
\$2M - \$2.99M				
\$3M+			-	-
Totals	45	35	129	41

### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	14	22	-36.4%	54	90	-40.0%
Condo/TH Sales						
Total Sales	14	22	-36.4%	54	90	-40.0%
Sales Volume	\$3,455,275	\$4,964,888	-30.4%	\$14,873,575	\$22,968,308	-35.2%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$245,193	\$228,737	+7.2%	\$274,750	\$258,061	+6.5%
List Price/SqFt	\$151	\$129	+17.1%	\$145	\$124	+17.3%
Sold Price	\$246,805	\$225,677	+9.4%	\$275,437	\$255,203	+7.9%
Sold Price/SqFt	\$152	\$130	+16.9%	\$146	\$124	+17.5%
Sold Price / List Price	100.3%	99.0%	+1.3%	100.2%	99.2%	+1.1%
DOM	22	56	-60.3%	33	54	-39.7%

Median		This Month		Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$236,200	\$216,500	+9.1%	\$259,500	\$234,000	+10.9%
List Price/SqFt	\$149	\$131	+13.8%	\$148	\$126	+17.6%
Sold Price	\$244,638	\$212,750	+15.0%	\$256,500	\$235,000	+9.1%
Sold Price/SqFt	\$151	\$132	+14.1%	\$146	\$125	+16.3%
Sold Price / List Price	100.3%	100.0%	+0.3%	100.0%	100.0%	
DOM	15	26	-42.3%	20	26	-25.0%



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# **March 2022**

Duice Deuge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	9
\$150,000- \$199,999	2	23	6	49
\$200,000- \$249,999	6	20	17	31
\$250,000- \$299,999	4	31	12	38
\$300,000- \$349,999	2	11	13	22
\$350,000- \$399,999			1	79
\$400,000- \$449,999	-		2	32
\$450,000- \$499,999	-			
\$500,000- \$549,999			1	21
\$550,000- \$599,999			1	30
\$600,000- \$699,999	-			
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M		-		-
\$2M - \$2.99M				-
\$3M+				-
Totals	14	22	54	33

### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	57	67	-14.9%	139	263	-47.1%
Condo/TH Sales						
Total Sales	57	67	-14.9%	139	263	-47.1%
Sales Volume	\$20,977,062	\$20,222,690	+3.7%	\$47,836,492	\$73,090,544	-34.6%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$367,098	\$302,020	+21.5%	\$340,551	\$279,932	+21.7%
List Price/SqFt	\$165	\$135	+22.3%	\$158	\$129	+22.3%
Sold Price	\$368,019	\$301,831	+21.9%	\$344,147	\$277,911	+23.8%
Sold Price/SqFt	\$166	\$135	+23.5%	\$160	\$129	+24.1%
Sold Price / List Price	100.8%	100.1%	+0.7%	101.5%	99.4%	+2.1%
DOM	34	40	-13.4%	34	41	-17.0%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$359,000	\$275,000	+30.5%	\$310,000	\$254,990	+21.6%
List Price/SqFt	\$160	\$134	+18.8%	\$153	\$128	+19.7%
Sold Price	\$359,990	\$270,000	+33.3%	\$320,000	\$252,000	+27.0%
Sold Price/SqFt	\$163	\$135	+20.8%	\$158	\$128	+24.0%
Sold Price / List Price	100.3%	100.0%	+0.3%	101.1%	100.0%	+1.1%
DOM	18	20	-10.0%	19	21	-9.5%



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# **March 2022**

Duine Dames	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	64	2	64
\$150,000- \$199,999	1	9	5	22
\$200,000- \$249,999	4	17	11	32
\$250,000- \$299,999	10	22	33	32
\$300,000- \$349,999	10	27	35	22
\$350,000- \$399,999	7	61	14	47
\$400,000- \$449,999	12	32	18	30
\$450,000- \$499,999	5	29	12	59
\$500,000- \$549,999	2	98	2	98
\$550,000- \$599,999	1	18	2	13
\$600,000- \$699,999	2	24	3	45
\$700,000- \$799,999			1	22
\$800,000- \$899,999	1	56	1	56
\$900,000- \$999,999	-			
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				-
Totals	57	34	139	34

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	78	74	+5.4%	181	272	-33.5%
Condo/TH Sales		2		-	4	
Total Sales	78	76	+2.6%	181	276	-34.4%
Sales Volume	\$23,717,724	\$23,480,770	+1.0%	\$59,648,584	\$81,026,485	-26.4%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$305,253	\$311,236	-1.9%	\$329,842	\$301,144	+9.5%
List Price/SqFt	\$177	\$149	+19.3%	\$181	\$147	+23.1%
Sold Price	\$304,073	\$308,958	-1.6%	\$329,550	\$293,574	+12.3%
Sold Price/SqFt	\$177	\$150	+18.5%	\$181	\$148	+23.0%
Sold Price / List Price	99.7%	99.2%	+0.4%	100.0%	97.9%	+2.2%
DOM	45	58	-22.2%	43	64	-32.1%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$280,390	\$262,400	+6.9%	\$286,990	\$258,268	+11.1%
List Price/SqFt	\$173	\$144	+19.7%	\$174	\$142	+22.5%
Sold Price	\$279,713	\$252,250	+10.9%	\$285,105	\$252,750	+12.8%
Sold Price/SqFt	\$170	\$143	+18.5%	\$178	\$142	+25.0%
Sold Price / List Price	100.2%	100.0%	+0.2%	100.0%	99.0%	+1.0%
DOM	15	49	-69.4%	23	49	-53.1%



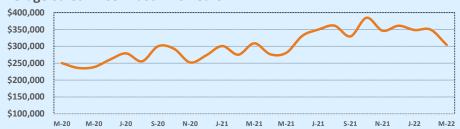
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# ★ Independence Title

# **March 2022**

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	39	7	37
\$150,000- \$199,999	5	68	15	49
\$200,000- \$249,999	7	30	18	31
\$250,000- \$299,999	35	22	63	26
\$300,000- \$349,999	12	53	27	52
\$350,000- \$399,999	3	71	12	46
\$400,000- \$449,999	5	88	10	67
\$450,000- \$499,999	1	173	8	85
\$500,000- \$549,999	1	281	4	91
\$550,000- \$599,999	3	84	7	51
\$600,000- \$699,999	1	37	6	62
\$700,000- \$799,999				
\$800,000- \$899,999	1	29	2	20
\$900,000- \$999,999			1	123
\$1M - \$1.99M			1	104
\$2M - \$2.99M	-			
\$3M+			-	-
Totals	78	45	181	43

### **Average Sales Price - Last Two Years**



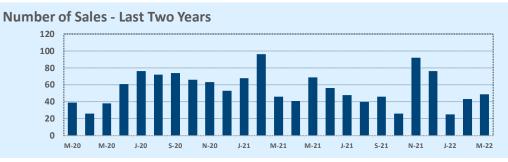


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	49	46	+6.5%	117	210	-44.3%
Condo/TH Sales						
Total Sales	49	46	+6.5%	117	210	-44.3%
Sales Volume	\$28,427,861	\$15,934,781	+78.4%	\$62,852,965	\$73,359,793	-14.3%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$583,858	\$348,697	+67.4%	\$538,066	\$352,244	+52.8%
List Price/SqFt	\$242	\$154	+57.4%	\$219	\$156	+40.3%
Sold Price	\$580,160	\$346,408	+67.5%	\$537,205	\$349,332	+53.8%
Sold Price/SqFt	\$241	\$155	+55.2%	\$219	\$157	+39.9%
Sold Price / List Price	100.1%	99.1%	+1.0%	100.1%	99.0%	+1.2%
DOM	37	55	-32.7%	45	62	-27.5%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$510,000	\$306,200	+66.6%	\$450,000	\$320,749	+40.3%
List Price/SqFt	\$214	\$152	+40.5%	\$202	\$151	+33.9%
Sold Price	\$505,000	\$299,950	+68.4%	\$459,990	\$316,150	+45.5%
Sold Price/SqFt	\$215	\$152	+41.7%	\$202	\$151	+34.1%
Sold Price / List Price	100.0%	99.2%	+0.8%	100.0%	98.6%	+1.4%
DOM	19	34	-43.3%	21	38	-44.7%



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# Independence Title

# **March 2022**

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999	1	21	3	53
\$300,000- \$349,999	11	25	19	19
\$350,000- \$399,999	7	19	23	21
\$400,000- \$449,999	1	50	9	56
\$450,000- \$499,999	3	18	20	64
\$500,000- \$549,999	3	9	4	10
\$550,000- \$599,999	5	9	10	44
\$600,000- \$699,999	5	29	8	47
\$700,000- \$799,999	4	21	4	21
\$800,000- \$899,999	2	215	4	109
\$900,000- \$999,999	2	77	5	73
\$1M - \$1.99M	5	77	8	86
\$2M - \$2.99M	-			
\$3M+			-	-
Totals	49	37	117	45

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	12	10	+20.0%	30	38	-21.1%
Condo/TH Sales		4			12	
Total Sales	12	14	-14.3%	30	50	-40.0%
Sales Volume	\$4,740,450	\$4,345,900	+9.1%	\$9,778,950	\$18,878,000	-48.2%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$400,896	\$325,943	+23.0%	\$339,591	\$394,920	-14.0%
List Price/SqFt	\$263	\$217	+21.5%	\$228	\$234	-2.3%
Sold Price	\$395,038	\$310,421	+27.3%	\$325,965	\$377,560	-13.7%
Sold Price/SqFt	\$259	\$227	+14.0%	\$221	\$237	-6.7%
Sold Price / List Price	98.3%	94.2%	+4.3%	96.1%	95.4%	+0.7%
DOM	90	152	-40.6%	65	97	-32.7%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$416,450	\$244,000	+70.7%	\$270,000	\$290,000	-6.9%
List Price/SqFt	\$267	\$225	+19.0%	\$242	\$244	-0.9%
Sold Price	\$426,250	\$241,000	+76.9%	\$262,500	\$280,000	-6.3%
Sold Price/SqFt	\$260	\$228	+14.3%	\$227	\$244	-7.1%
Sold Price / List Price	100.0%	97.0%	+3.1%	99.1%	96.6%	+2.6%
DOM	31	101	-69.8%	36	50	-27.3%



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# Independence Title

# **March 2022**

	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	12	5	45
\$150,000- \$199,999	2	67	3	88
\$200,000- \$249,999	-		4	33
\$250,000- \$299,999	-		5	39
\$300,000- \$349,999	2	101	3	75
\$350,000-\$399,999	-		1	103
\$400,000- \$449,999	2	45	3	34
\$450,000- \$499,999	2	32	2	32
\$500,000- \$549,999	1	565	1	565
\$550,000- \$599,999	1	2	1	2
\$600,000-\$699,999	1	16	1	16
\$700,000- \$799,999			-	
\$800,000- \$899,999			-	
\$900,000- \$999,999	-		-	
\$1M - \$1.99M			1	57
\$2M - \$2.99M	-			
\$3M+			-	-
Totals	12	90	30	65

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	3			6		
Condo/TH Sales		6			20	
Total Sales	3	6	-50.0%	6	20	-70.0%
Sales Volume	\$2,095,000	\$6,130,573	-65.8%	\$3,955,000	\$26,687,209	-85.2%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$715,667	\$1,076,257	-33.5%	\$670,983	\$1,338,408	-49.9%
List Price/SqFt	\$601	\$471	+27.8%	\$526	\$566	-7.1%
Sold Price	\$698,333	\$1,021,762	-31.7%	\$659,167	\$1,334,360	-50.6%
Sold Price/SqFt	\$587	\$485	+21.0%	\$516	\$571	-9.6%
Sold Price / List Price	97.6%	97.5%	+0.1%	98.2%	99.5%	-1.3%
DOM	60	183	-67.4%	137	268	-48.8%

Median	This Month			Year-to-Date		
iviedian	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$714,000	\$627,500	+13.8%	\$699,000	\$693,510	+0.8%
List Price/SqFt	\$649	\$419	+55.1%	\$463	\$605	-23.5%
Sold Price	\$700,000	\$609,250	+14.9%	\$685,000	\$683,213	+0.3%
Sold Price/SqFt	\$628	\$429	+46.4%	\$458	\$594	-22.8%
Sold Price / List Price	98.0%	98.4%	-0.5%	98.0%	100.0%	-2.0%
DOM	59	130	-54.6%	73	169	-57.1%



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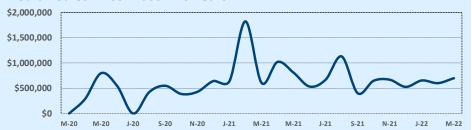
# ★ Independence Title

# **March 2022**

V	31.133 1.113					
Price Range	This N	<b>Jonth</b>	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under		-				
\$150,000- \$199,999						
\$200,000- \$249,999						
\$250,000- \$299,999	-					
\$300,000- \$349,999						
\$350,000- \$399,999	-					
\$400,000- \$449,999	-					
\$450,000- \$499,999	-		1	20		
\$500,000- \$549,999						
\$550,000- \$599,999						
\$600,000- \$699,999	1	34	2	286		
\$700,000- \$799,999	2	73	3	77		
\$800,000- \$899,999						
\$900,000- \$999,999						
\$1M - \$1.99M		-				
\$2M - \$2.99M						
\$3M+						
Totals	3	60	6	137		

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	72	51	+41.2%	176	208	-15.4%
Condo/TH Sales		16			68	
Total Sales	72	67	+7.5%	176	276	-36.2%
Sales Volume	\$32,934,574	\$38,114,166	-13.6%	\$88,894,324	\$132,751,102	-33.0%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$459,216	\$586,604	-21.7%	\$518,283	\$498,640	+3.9%
List Price/SqFt	\$226	\$233	-2.7%	\$238	\$224	+6.6%
Sold Price	\$457,425	\$568,868	-19.6%	\$505,081	\$480,982	+5.0%
Sold Price/SqFt	\$224	\$238	-5.9%	\$234	\$225	+3.9%
Sold Price / List Price	98.8%	97.6%	+1.2%	98.0%	96.8%	+1.3%
DOM	73	91	-19.8%	78	91	-13.9%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$420,000	\$450,000	-6.7%	\$425,000	\$400,000	+6.3%
List Price/SqFt	\$229	\$232	-1.3%	\$242	\$226	+7.3%
Sold Price	\$422,000	\$440,000	-4.1%	\$425,000	\$397,500	+6.9%
Sold Price/SqFt	\$232	\$236	-1.6%	\$235	\$226	+3.8%
Sold Price / List Price	100.0%	97.8%	+2.2%	99.3%	97.5%	+1.8%
DOM	35	46	-25.0%	43	56	-22.5%



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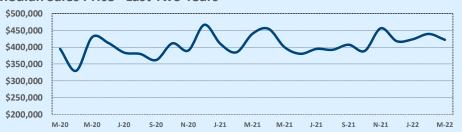
# ★ Independence Title

# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	81	10	78
\$150,000- \$199,999	7	89	12	101
\$200,000- \$249,999	5	52	10	54
\$250,000- \$299,999	2	175	7	100
\$300,000- \$349,999	5	68	16	85
\$350,000- \$399,999	5	32	17	99
\$400,000- \$449,999	13	79	27	62
\$450,000- \$499,999	3	12	11	52
\$500,000- \$549,999	3	88	10	67
\$550,000- \$599,999	5	54	9	41
\$600,000- \$699,999	5	69	13	64
\$700,000- \$799,999	7	100	11	91
\$800,000- \$899,999	1	80	5	79
\$900,000- \$999,999	3	14	7	75
\$1M - \$1.99M	2	126	10	130
\$2M - \$2.99M				-
\$3M+			1	170
Totals	72	73	176	78

### **Average Sales Price - Last Two Years**

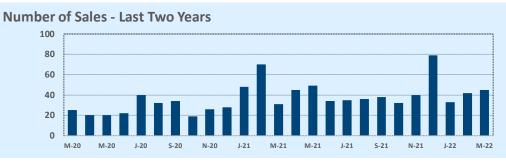




Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	45	31	+45.2%	120	145	-17.2%
Condo/TH Sales					4	
Total Sales	45	31	+45.2%	120	149	-19.5%
Sales Volume	\$12,659,864	\$6,320,499	+100.3%	\$31,505,230	\$34,822,429	-9.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$285,062	\$208,403	+36.8%	\$271,217	\$240,877	+12.6%
List Price/SqFt	\$205	\$152	+35.1%	\$196	\$175	+11.7%
Sold Price	\$281,330	\$203,887	+38.0%	\$262,544	\$233,708	+12.3%
Sold Price/SqFt	\$202	\$156	+30.0%	\$190	\$176	+8.1%
Sold Price / List Price	98.8%	98.1%	+0.8%	97.6%	97.3%	+0.3%
DOM	55	57	-3.3%	57	82	-31.3%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$249,000	\$219,900	+13.2%	\$239,450	\$218,900	+9.4%
List Price/SqFt	\$190	\$150	+26.9%	\$175	\$156	+12.3%
Sold Price	\$245,000	\$207,000	+18.4%	\$230,000	\$215,000	+7.0%
Sold Price/SqFt	\$194	\$152	+28.2%	\$171	\$157	+8.5%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.0%	98.7%	+0.3%
DOM	28	33	-15.2%	36	59	-38.5%



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# **March 2022**

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Price Range	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	10	13	52
\$150,000- \$199,999	11	85	27	64
\$200,000- \$249,999	10	53	33	60
\$250,000- \$299,999	6	27	18	47
\$300,000- \$349,999	8	72	9	75
\$350,000- \$399,999	1	14	5	52
\$400,000- \$449,999	1	73	4	41
\$450,000- \$499,999			3	49
\$500,000- \$549,999	2	22	3	15
\$550,000- \$599,999	2	19	3	29
\$600,000- \$699,999	-		1	100
\$700,000- \$799,999	-			-
\$800,000- \$899,999	-			-
\$900,000- \$999,999	1	75	1	75
\$1M - \$1.99M	-			-
\$2M - \$2.99M	-			-
\$3M+				-
Totals	45	55	120	57

### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	33	31	+6.5%	79	120	-34.2%
Condo/TH Sales		8			18	
Total Sales	33	39	-15.4%	79	138	-42.8%
Sales Volume	\$14,585,000	\$20,002,850	-27.1%	\$36,972,907	\$56,022,040	-34.0%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$444,873	\$532,530	-16.5%	\$475,991	\$421,582	+12.9%
List Price/SqFt	\$233	\$204	+14.2%	\$242	\$206	+17.8%
Sold Price	\$441,970	\$512,894	-13.8%	\$468,011	\$405,957	+15.3%
Sold Price/SqFt	\$231	\$212	+9.4%	\$238	\$208	+14.7%
Sold Price / List Price	99.3%	96.6%	+2.8%	98.3%	96.4%	+1.9%
DOM	53	75	-29.0%	59	78	-24.2%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$369,000	\$369,000		\$389,000	\$340,250	+14.3%
List Price/SqFt	\$230	\$198	+16.0%	\$237	\$205	+15.7%
Sold Price	\$375,000	\$360,000	+4.2%	\$395,650	\$325,000	+21.7%
Sold Price/SqFt	\$233	\$205	+13.9%	\$236	\$205	+15.0%
Sold Price / List Price	100.0%	97.2%	+2.8%	100.0%	97.4%	+2.7%
DOM	27	50	-46.0%	33	57	-42.1%



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# ★ Independence Title

**March 2022** 

	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	6	3	25
\$150,000- \$199,999	5	57	10	42
\$200,000- \$249,999	2	66	6	62
\$250,000- \$299,999	4	46	6	58
\$300,000- \$349,999	3	41	7	35
\$350,000- \$399,999	4	41	8	63
\$400,000- \$449,999	6	110	11	74
\$450,000- \$499,999	-		3	117
\$500,000- \$549,999	1	14	6	116
\$550,000- \$599,999			1	72
\$600,000- \$699,999	1	27	7	39
\$700,000- \$799,999	4	32	4	32
\$800,000- \$899,999			3	22
\$900,000- \$999,999				
\$1M - \$1.99M	2	17	3	22
\$2M - \$2.99M			1	252
\$3M+			-	
Totals	33	53	79	59









Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	31	31		79	127	-37.8%
Condo/TH Sales		2			6	
Total Sales	31	33	-6.1%	79	133	-40.6%
Sales Volume	\$8,705,700	\$7,622,777	+14.2%	\$24,880,200	\$30,200,615	-17.6%

Avorago	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$279,920	\$237,879	+17.7%	\$317,646	\$230,907	+37.6%
List Price/SqFt	\$179	\$147	+22.0%	\$182	\$141	+29.1%
Sold Price	\$280,829	\$230,993	+21.6%	\$314,939	\$227,072	+38.7%
Sold Price/SqFt	\$181	\$151	+19.7%	\$181	\$142	+27.5%
Sold Price / List Price	100.8%	97.4%	+3.5%	99.5%	98.4%	+1.1%
DOM	30	55	-44.6%	33	56	-41.7%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$225,000	\$207,500	+8.4%	\$254,900	\$189,900	+34.2%
List Price/SqFt	\$186	\$138	+34.6%	\$179	\$138	+29.4%
Sold Price	\$245,000	\$205,000	+19.5%	\$254,000	\$196,000	+29.6%
Sold Price/SqFt	\$190	\$138	+37.4%	\$181	\$138	+31.2%
Sold Price / List Price	100.2%	98.1%	+2.2%	100.0%	99.4%	+0.6%
DOM	19	36	-47.2%	20	38	-47.4%



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# Independence Title

**March 2022** 

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	23	6	18
\$150,000- \$199,999	6	31	11	35
\$200,000- \$249,999	8	15	20	21
\$250,000- \$299,999	3	17	10	15
\$300,000- \$349,999	1	7	7	35
\$350,000- \$399,999	5	55	9	48
\$400,000- \$449,999	2	13	6	33
\$450,000- \$499,999	1	11	2	14
\$500,000- \$549,999	1	13	1	13
\$550,000- \$599,999	-		1	205
\$600,000-\$699,999	1	185	2	127
\$700,000- \$799,999			2	29
\$800,000- \$899,999	-		1	55
\$900,000- \$999,999	-		1	30
\$1M - \$1.99M				
\$2M - \$2.99M	-			
\$3M+			-	
Totals	31	30	79	33



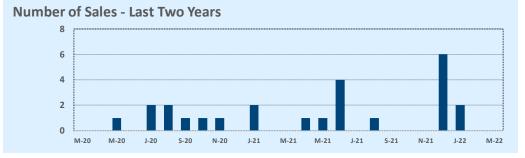




Listings		This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change	
Single Family Sales				2	2		
Condo/TH Sales							
Total Sales				2	2		
Sales Volume				\$946,839	\$500,000	+89.4%	

Average	This Month		Year-to-Date			
Average	Mar 2022 Mar 2021		Change	2022	2021	Change
List Price				\$462,000	\$249,000	+85.5%
List Price/SqFt				\$291	\$226	+28.6%
Sold Price				\$473,420	\$250,000	+89.4%
Sold Price/SqFt				\$298	\$226	+31.6%
Sold Price / List Price	0.0%	0.0%		102.3%	100.4%	+1.9%
DOM				79	42	+88.1%

Median	This Month		Year-to-Date			
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price				\$462,000	\$249,000	+85.5%
List Price/SqFt				\$291	\$226	+28.6%
Sold Price				\$473,420	\$250,000	+89.4%
Sold Price/SqFt				\$298	\$226	+31.6%
Sold Price / List Price	0.0%	0.0%	+0.0%	102.3%	100.4%	+1.9%
DOM				79	42	+88.1%

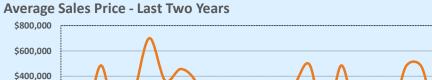


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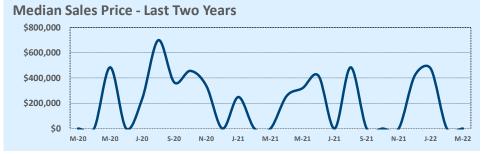


**March 2022** 

Duine Douge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999				
\$300,000- \$349,999			1	105
\$350,000- \$399,999				
\$400,000- \$449,999	-			-
\$450,000- \$499,999	-			-
\$500,000- \$549,999				
\$550,000- \$599,999	-			-
\$600,000-\$699,999	-		1	53
\$700,000- \$799,999	-			
\$800,000- \$899,999	-			-
\$900,000- \$999,999	-			-
\$1M - \$1.99M	-			
\$2M - \$2.99M	-			
\$3M+				
Totals	-		2	79







Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	40	26	+53.8%	85	120	-29.2%
Condo/TH Sales		9			33	
Total Sales	40	35	+14.3%	85	153	-44.4%
Sales Volume	\$13,255,375	\$9,947,090	+33.3%	\$28,750,575	\$40,880,048	-29.7%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$329,152	\$287,298	+14.6%	\$340,706	\$270,091	+26.1%
List Price/SqFt	\$185	\$144	+28.2%	\$179	\$141	+27.0%
Sold Price	\$331,384	\$284,203	+16.6%	\$338,242	\$267,190	+26.6%
Sold Price/SqFt	\$186	\$145	+28.2%	\$178	\$142	+25.4%
Sold Price / List Price	101.0%	98.9%	+2.1%	98.9%	98.7%	+0.2%
DOM	36	39	-6.5%	47	45	+2.9%

Median		This Month		Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$299,950	\$275,000	+9.1%	\$300,000	\$259,900	+15.4%
List Price/SqFt	\$182	\$134	+35.5%	\$179	\$135	+32.5%
Sold Price	\$304,000	\$281,500	+8.0%	\$308,000	\$255,000	+20.8%
Sold Price/SqFt	\$187	\$138	+35.7%	\$176	\$137	+28.3%
Sold Price / List Price	100.0%	99.4%	+0.6%	100.0%	98.7%	+1.3%
DOM	25	30	-18.3%	37	31	+21.3%



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# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	24	9	32
\$150,000- \$199,999	5	23	8	30
\$200,000- \$249,999	2	37	10	76
\$250,000- \$299,999	9	53	13	61
\$300,000- \$349,999	9	42	16	40
\$350,000- \$399,999	1	17	3	27
\$400,000- \$449,999	2	18	7	48
\$450,000- \$499,999	3	33	6	43
\$500,000- \$549,999	2	67	5	48
\$550,000- \$599,999	2	12	2	12
\$600,000- \$699,999	1	2	2	23
\$700,000- \$799,999	1	21	1	21
\$800,000- \$899,999	-		3	86
\$900,000- \$999,999	-			
\$1M - \$1.99M		-	-	-
\$2M - \$2.99M				
\$3M+			-	
Totals	40	36	85	47

### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Mar 2022 Mar 2021 Change		2022	2021	Change	
Single Family Sales	29	26	+11.5%	74	158	-53.2%
Condo/TH Sales						
Total Sales	29	26	+11.5%	74	158	-53.2%
Sales Volume	\$7,039,897	\$5,255,100	+34.0%	\$17,051,300	\$31,286,526	-45.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$240,278	\$204,756	+17.3%	\$229,521	\$201,431	+13.9%
List Price/SqFt	\$152	\$119	+27.2%	\$145	\$124	+16.8%
Sold Price	\$242,755	\$202,119	+20.1%	\$230,423	\$198,016	+16.4%
Sold Price/SqFt	\$154	\$121	+27.1%	\$145	\$124	+17.0%
Sold Price / List Price	101.2%	98.8%	+2.5%	100.5%	98.3%	+2.2%
DOM	26	66	-59.7%	30	54	-44.9%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$235,000	\$199,150	+18.0%	\$233,750	\$199,500	+17.2%
List Price/SqFt	\$157	\$122	+28.6%	\$151	\$126	+19.8%
Sold Price	\$240,000	\$196,950	+21.9%	\$235,000	\$197,000	+19.3%
Sold Price/SqFt	\$154	\$125	+22.5%	\$150	\$128	+17.4%
Sold Price / List Price	100.4%	99.2%	+1.2%	100.1%	98.5%	+1.6%
DOM	16	56	-71.2%	20	46	-56.5%



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# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		5	41
\$150,000- \$199,999	1	15	8	26
\$200,000- \$249,999	19	31	38	34
\$250,000- \$299,999	8	19	18	24
\$300,000- \$349,999	1	1	4	16
\$350,000- \$399,999	-		1	20
\$400,000- \$449,999	-			
\$450,000- \$499,999	-		-	-
\$500,000- \$549,999	-			
\$550,000- \$599,999	-		-	
\$600,000-\$699,999	-		-	-
\$700,000- \$799,999	-			
\$800,000- \$899,999	-		-	-
\$900,000- \$999,999	-		-	-
\$1M - \$1.99M			-	
\$2M - \$2.99M	-		-	
\$3M+			-	
Totals	29	26	74	30







Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	16	13	+23.1%	35	27	+29.6%
Condo/TH Sales						
Total Sales	16	13	+23.1%	35	27	+29.6%
Sales Volume	\$2,900,280	\$2,124,079	+36.5%	\$6,338,619	\$4,105,879	+54.4%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$174,801	\$163,768	+6.7%	\$179,249	\$153,510	+16.8%
List Price/SqFt	\$143	\$126	+14.0%	\$143	\$117	+22.9%
Sold Price	\$181,268	\$163,391	+10.9%	\$181,103	\$152,070	+19.1%
Sold Price/SqFt	\$148	\$126	+17.5%	\$145	\$117	+23.8%
Sold Price / List Price	103.4%	100.3%	+3.1%	100.8%	99.0%	+1.8%
DOM	45	44	+2.1%	43	45	-3.0%

Median	This Month			Year-to-Date		
Median	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$167,450	\$165,000	+1.5%	\$175,000	\$155,000	+12.9%
List Price/SqFt	\$147	\$120	+22.2%	\$147	\$118	+24.6%
Sold Price	\$184,500	\$169,900	+8.6%	\$181,000	\$160,000	+13.1%
Sold Price/SqFt	\$150	\$120	+24.5%	\$149	\$118	+26.1%
Sold Price / List Price	103.1%	100.0%	+3.1%	101.2%	100.0%	+1.2%
DOM	23	38	-40.8%	20	26	-21.6%



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# **March 2022**

	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	75	7	38
\$150,000- \$199,999	8	27	17	36
\$200,000- \$249,999	5	56	9	41
\$250,000- \$299,999	-		2	130
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999			-	-
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			-	-
\$800,000- \$899,999			-	-
\$900,000- \$999,999				
\$1M - \$1.99M			-	-
\$2M - \$2.99M				-
\$3M+				-
Totals	16	45	35	43

### **Average Sales Price - Last Two Years**



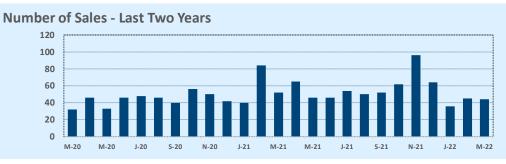


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	44	42	+4.8%	125	155	-19.4%
Condo/TH Sales		10			21	
Total Sales	44	52	-15.4%	125	176	-29.0%
Sales Volume	\$15,852,232	\$17,127,378	-7.4%	\$44,878,393	\$64,545,244	-30.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$356,201	\$333,245	+6.9%	\$356,948	\$374,428	-4.7%
List Price/SqFt	\$170	\$144	+18.6%	\$169	\$144	+17.5%
Sold Price	\$360,278	\$329,373	+9.4%	\$359,027	\$366,734	-2.1%
Sold Price/SqFt	\$173	\$146	+18.9%	\$171	\$145	+18.4%
Sold Price / List Price	101.7%	98.9%	+2.9%	101.0%	98.7%	+2.4%
DOM	46	52	-10.9%	43	50	-14.6%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$317,500	\$294,450	+7.8%	\$321,500	\$319,000	+0.8%
List Price/SqFt	\$165	\$138	+19.6%	\$166	\$140	+18.9%
Sold Price	\$332,500	\$299,250	+11.1%	\$335,000	\$312,500	+7.2%
Sold Price/SqFt	\$170	\$143	+19.2%	\$169	\$140	+20.5%
Sold Price / List Price	100.2%	99.3%	+0.9%	100.0%	100.0%	
DOM	25	31	-19.7%	24	29	-15.8%



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# Independence Title

**March 2022** 

Drice Bange	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	36	5	37
\$150,000- \$199,999	7	74	14	45
\$200,000- \$249,999	5	17	13	25
\$250,000- \$299,999	5	34	18	32
\$300,000- \$349,999	7	46	22	40
\$350,000- \$399,999	5	48	12	44
\$400,000- \$449,999	5	11	16	28
\$450,000- \$499,999	5	43	14	40
\$500,000- \$549,999			1	587
\$550,000- \$599,999	-		2	33
\$600,000-\$699,999	1	130	2	80
\$700,000- \$799,999	1	47	2	58
\$800,000- \$899,999	1	60	2	56
\$900,000- \$999,999				-
\$1M - \$1.99M	1	141	2	85
\$2M - \$2.99M			-	-
\$3M+				-
Totals	44	46	125	43





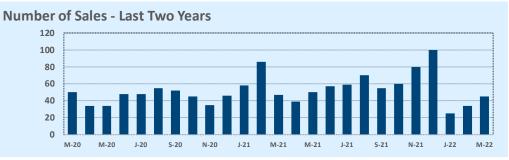




Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	45	38	+18.4%	104	180	-42.2%
Condo/TH Sales		9			11	
Total Sales	45	47	-4.3%	104	191	-45.5%
Sales Volume	\$20,042,500	\$15,650,852	+28.1%	\$41,377,912	\$60,747,102	-31.9%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$444,431	\$334,937	+32.7%	\$397,236	\$320,470	+24.0%
List Price/SqFt	\$191	\$146	+31.0%	\$179	\$145	+23.2%
Sold Price	\$445,389	\$332,997	+33.8%	\$397,865	\$318,048	+25.1%
Sold Price/SqFt	\$194	\$146	+33.1%	\$181	\$145	+24.4%
Sold Price / List Price	102.0%	100.1%	+1.9%	101.2%	99.6%	+1.5%
DOM	36	36	+0.1%	35	44	-20.9%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$398,500	\$314,000	+26.9%	\$375,000	\$295,000	+27.1%
List Price/SqFt	\$181	\$140	+28.9%	\$175	\$144	+21.7%
Sold Price	\$400,000	\$325,000	+23.1%	\$375,000	\$299,000	+25.4%
Sold Price/SqFt	\$188	\$142	+32.6%	\$176	\$144	+22.2%
Sold Price / List Price	100.9%	100.0%	+0.9%	100.0%	100.0%	
DOM	25	24	+4.2%	24	27	-13.0%



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# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		1	8
\$150,000- \$199,999			1	20
\$200,000- \$249,999	4	46	8	28
\$250,000- \$299,999	1	40	6	38
\$300,000- \$349,999	8	43	23	42
\$350,000- \$399,999	9	36	26	34
\$400,000- \$449,999	10	24	18	26
\$450,000- \$499,999	7	36	13	33
\$500,000- \$549,999	1	10	1	10
\$550,000- \$599,999	1	104	2	95
\$600,000- \$699,999	1	7	1	7
\$700,000- \$799,999	1	13	1	13
\$800,000- \$899,999			1	25
\$900,000- \$999,999				
\$1M - \$1.99M	2	56	2	56
\$2M - \$2.99M			-	
\$3M+			-	
Totals	45	36	104	35

### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	58	43	+34.9%	133	196	-32.1%
Condo/TH Sales					4	
Total Sales	58	43	+34.9%	133	200	-33.5%
Sales Volume	\$14,943,064	\$9,150,618	+63.3%	\$32,477,741	\$41,114,722	-21.0%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$253,092	\$209,267	+20.9%	\$241,014	\$205,862	+17.1%
List Price/SqFt	\$157	\$131	+20.2%	\$155	\$128	+21.2%
Sold Price	\$257,639	\$212,805	+21.1%	\$244,194	\$205,574	+18.8%
Sold Price/SqFt	\$160	\$128	+24.3%	\$157	\$127	+23.2%
Sold Price / List Price	101.7%	101.7%	+0.0%	101.3%	99.7%	+1.6%
DOM	31	29	+6.9%	31	39	-22.0%

Median		This Month		Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$244,300	\$200,000	+22.2%	\$239,900	\$199,900	+20.0%
List Price/SqFt	\$157	\$130	+21.3%	\$155	\$129	+20.5%
Sold Price	\$255,000	\$206,000	+23.8%	\$239,900	\$203,750	+17.7%
Sold Price/SqFt	\$161	\$128	+26.2%	\$158	\$129	+22.6%
Sold Price / List Price	102.0%	101.1%	+0.9%	101.3%	100.0%	+1.3%
DOM	19	22	-13.6%	19	26	-26.9%



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**March 2022** 

Dvice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			3	8
\$150,000- \$199,999	5	43	20	32
\$200,000- \$249,999	23	36	55	35
\$250,000- \$299,999	19	30	36	27
\$300,000- \$349,999	9	17	14	31
\$350,000- \$399,999	1	12	3	10
\$400,000- \$449,999	1	6	2	29
\$450,000- \$499,999	-			
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999	-			
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999	-			
\$1M - \$1.99M				
\$2M - \$2.99M	-			
\$3M+				-
Totals	58	31	133	31





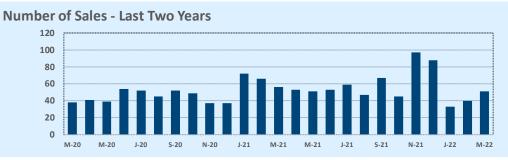


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	51	47	+8.5%	124	172	-27.9%
Condo/TH Sales		9			22	
Total Sales	51	56	-8.9%	124	194	-36.1%
Sales Volume	\$15,215,673	\$14,035,555	+8.4%	\$36,483,256	\$44,407,507	-17.8%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$292,785	\$249,485	+17.4%	\$291,296	\$230,023	+26.6%
List Price/SqFt	\$168	\$140	+20.3%	\$162	\$134	+21.2%
Sold Price	\$298,347	\$250,635	+19.0%	\$294,220	\$228,905	+28.5%
Sold Price/SqFt	\$172	\$138	+24.8%	\$164	\$133	+23.1%
Sold Price / List Price	102.2%	101.5%	+0.7%	101.1%	99.8%	+1.3%
DOM	45	40	+11.6%	42	38	+12.3%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$274,900	\$220,000	+25.0%	\$274,400	\$224,949	+22.0%
List Price/SqFt	\$162	\$135	+20.0%	\$160	\$132	+20.7%
Sold Price	\$285,000	\$227,500	+25.3%	\$281,000	\$224,998	+24.9%
Sold Price/SqFt	\$163	\$133	+22.3%	\$161	\$132	+22.0%
Sold Price / List Price	100.0%	100.6%	-0.5%	100.0%	100.0%	
DOM	22	19	+15.8%	22	21	+2.4%



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# Independence Title

# **March 2022**

	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		2	26
\$150,000- \$199,999	2	73	7	35
\$200,000- \$249,999	10	43	26	47
\$250,000- \$299,999	21	44	42	44
\$300,000- \$349,999	12	39	27	32
\$350,000- \$399,999	2	15	9	46
\$400,000- \$449,999	3	68	6	63
\$450,000- \$499,999	-		2	7
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999	-		2	67
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999	1	93	1	93
\$1M - \$1.99M		-		-
\$2M - \$2.99M				-
\$3M+				-
Totals	51	45	124	42

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	149	178	-16.3%	387	648	-40.3%
Condo/TH Sales		2			9	
Total Sales	149	180	-17.2%	387	657	-41.1%
Sales Volume	\$44,747,718	\$44,339,127	+0.9%	\$113,060,495	\$157,318,541	-28.1%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$293,976	\$246,871	+19.1%	\$287,504	\$240,861	+19.4%
List Price/SqFt	\$152	\$125	+21.8%	\$146	\$124	+17.9%
Sold Price	\$300,320	\$246,328	+21.9%	\$292,146	\$239,450	+22.0%
Sold Price/SqFt	\$155	\$125	+24.2%	\$148	\$124	+19.8%
Sold Price / List Price	102.4%	100.0%	+2.4%	101.8%	99.5%	+2.3%
DOM	30	46	-35.7%	32	45	-29.0%

Median	This Month			Year-to-Date		
ivieulan	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$282,000	\$239,700	+17.6%	\$277,799	\$235,000	+18.2%
List Price/SqFt	\$148	\$123	+20.4%	\$141	\$124	+14.0%
Sold Price	\$295,000	\$239,500	+23.2%	\$285,000	\$235,000	+21.3%
Sold Price/SqFt	\$153	\$123	+23.8%	\$144	\$124	+16.6%
Sold Price / List Price	102.0%	100.0%	+2.0%	100.9%	100.0%	+0.9%
DOM	19	21	-9.5%	21	25	-16.0%



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# Independence Title

# **March 2022**

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Price Range	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	25	7	33
\$150,000- \$199,999	7	39	16	43
\$200,000- \$249,999	23	26	76	32
\$250,000- \$299,999	45	23	124	26
\$300,000- \$349,999	38	25	99	28
\$350,000- \$399,999	17	43	34	33
\$400,000- \$449,999	5	43	17	51
\$450,000- \$499,999	9	49	11	69
\$500,000- \$549,999			2	7
\$550,000- \$599,999	1	103	1	103
\$600,000- \$699,999				
\$700,000- \$799,999			-	-
\$800,000- \$899,999			-	
\$900,000- \$999,999		-	-	
\$1M - \$1.99M		-	-	-
\$2M - \$2.99M		-		-
\$3M+				
Totals	149	30	387	32

### **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	73	82	-11.0%	196	337	-41.8%
Condo/TH Sales		4			6	
Total Sales	73	86	-15.1%	196	343	-42.9%
Sales Volume	\$21,966,870	\$20,465,669	+7.3%	\$56,228,690	\$81,415,483	-30.9%

Avorago	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$292,069	\$235,948	+23.8%	\$280,886	\$236,960	+18.5%
List Price/SqFt	\$160	\$135	+18.6%	\$158	\$130	+21.1%
Sold Price	\$300,916	\$237,973	+26.4%	\$286,881	\$237,363	+20.9%
Sold Price/SqFt	\$165	\$134	+23.4%	\$161	\$130	+24.0%
Sold Price / List Price	103.3%	100.9%	+2.4%	102.3%	100.3%	+2.0%
DOM	32	34	-6.9%	38	42	-8.8%

Median		This Month		Year-to-Date		
Ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$285,000	\$235,062	+21.2%	\$278,500	\$235,000	+18.5%
List Price/SqFt	\$159	\$137	+16.6%	\$157	\$131	+19.5%
Sold Price	\$295,000	\$243,500	+21.1%	\$282,750	\$235,650	+20.0%
Sold Price/SqFt	\$166	\$136	+22.3%	\$161	\$131	+22.8%
Sold Price / List Price	103.2%	100.0%	+3.2%	101.4%	100.0%	+1.4%
DOM	13	22	-40.9%	19	23	-17.4%



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**March 2022** 

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		1	15
\$150,000- \$199,999	2	5	13	34
\$200,000- \$249,999	10	37	26	31
\$250,000- \$299,999	29	33	81	45
\$300,000- \$349,999	19	24	50	31
\$350,000- \$399,999	8	40	19	42
\$400,000- \$449,999	4	18	5	29
\$450,000- \$499,999	1	123	1	123
\$500,000- \$549,999				
\$550,000- \$599,999	-			
\$600,000- \$699,999	-			
\$700,000- \$799,999				
\$800,000- \$899,999	-			
\$900,000- \$999,999	-			
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+	-			
Totals	73	32	196	38

### **Average Sales Price - Last Two Years**

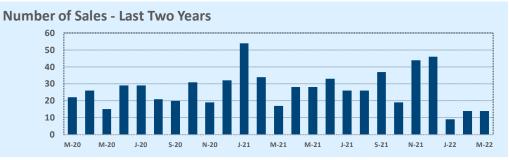




Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	14	15	-6.7%	37	98	-62.2%
Condo/TH Sales		2			7	
Total Sales	14	17	-17.6%	37	105	-64.8%
Sales Volume	\$7,752,900	\$7,056,750	+9.9%	\$18,852,270	\$44,808,366	-57.9%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$525,479	\$414,665	+26.7%	\$487,874	\$432,726	+12.7%
List Price/SqFt	\$189	\$163	+16.1%	\$184	\$155	+18.4%
Sold Price	\$553,779	\$415,103	+33.4%	\$509,521	\$426,746	+19.4%
Sold Price/SqFt	\$201	\$163	+23.6%	\$192	\$155	+24.0%
Sold Price / List Price	106.6%	100.1%	+6.5%	104.8%	98.6%	+6.3%
DOM	33	41	-19.9%	27	48	-43.3%

Median	This Month			Year-to-Date		
iviedian	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$447,450	\$399,900	+11.9%	\$450,000	\$405,000	+11.1%
List Price/SqFt	\$188	\$164	+14.7%	\$184	\$154	+19.4%
Sold Price	\$480,000	\$405,000	+18.5%	\$485,000	\$405,000	+19.8%
Sold Price/SqFt	\$201	\$164	+22.2%	\$191	\$153	+24.8%
Sold Price / List Price	107.2%	100.0%	+7.2%	101.7%	99.1%	+2.6%
DOM	16	17	-8.8%	17	23	-26.1%



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# **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			-	
\$150,000- \$199,999	-	-	1	17
\$200,000- \$249,999			-	
\$250,000- \$299,999	1	18	1	18
\$300,000- \$349,999	1	9	1	9
\$350,000- \$399,999	1	18	4	20
\$400,000- \$449,999	4	15	9	14
\$450,000- \$499,999	-		4	16
\$500,000- \$549,999	1	7	5	40
\$550,000- \$599,999	1	20	4	30
\$600,000-\$699,999	2	6	5	10
\$700,000- \$799,999	1	18	1	18
\$800,000- \$899,999	-		-	-
\$900,000- \$999,999	1	13	1	13
\$1M - \$1.99M	1	290	1	290
\$2M - \$2.99M				
\$3M+				
Totals	14	33	37	27









Listings	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	54	57	-5.3%	136	260	-47.7%
Condo/TH Sales		3			12	
Total Sales	54	60	-10.0%	136	272	-50.0%
Sales Volume	\$17,600,081	\$16,722,865	+5.2%	\$44,117,447	\$72,550,889	-39.2%

Average	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$318,582	\$276,221	+15.3%	\$319,025	\$268,191	+19.0%
List Price/SqFt	\$159	\$141	+13.1%	\$161	\$139	+16.0%
Sold Price	\$325,927	\$278,714	+16.9%	\$324,393	\$266,731	+21.6%
Sold Price/SqFt	\$163	\$139	+16.8%	\$163	\$138	+18.2%
Sold Price / List Price	102.5%	101.0%	+1.4%	101.8%	99.7%	+2.2%
DOM	30	33	-10.2%	31	35	-11.4%

Median	This Month			Year-to-Date		
	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$325,000	\$265,000	+22.6%	\$319,000	\$257,000	+24.1%
List Price/SqFt	\$155	\$139	+11.4%	\$159	\$137	+16.0%
Sold Price	\$323,500	\$265,000	+22.1%	\$318,275	\$258,000	+23.4%
Sold Price/SqFt	\$162	\$137	+18.3%	\$161	\$137	+17.7%
Sold Price / List Price	102.5%	100.3%	+2.2%	101.3%	100.0%	+1.3%
DOM	14	17	-20.6%	18	20	-12.5%



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# **March 2022**

Price Range	This N	/lonth	Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under	-				
\$150,000- \$199,999	3	52	4	49	
\$200,000- \$249,999	5	62	15	39	
\$250,000- \$299,999	8	22	29	34	
\$300,000- \$349,999	19	28	43	32	
\$350,000-\$399,999	10	21	25	22	
\$400,000- \$449,999	6	32	15	28	
\$450,000- \$499,999	2	12	3	16	
\$500,000- \$549,999	1	9	1	9	
\$550,000- \$599,999	-				
\$600,000- \$699,999	-				
\$700,000- \$799,999					
\$800,000- \$899,999	-		1	13	
\$900,000- \$999,999	-				
\$1M - \$1.99M				-	
\$2M - \$2.99M					
\$3M+				-	
Totals	54	30	136	31	





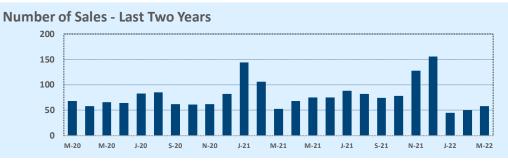


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022		Change	2022	2021	Change
Single Family Sales	58	51	+13.7%	153	288	-46.9%
Condo/TH Sales		2			15	
Total Sales	58	53	+9.4%	153	303	-49.5%
Sales Volume	\$15,517,500	\$10,770,014	+44.1%	\$39,341,522	\$62,982,674	-37.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$262,197	\$200,635	+30.7%	\$251,970	\$207,731	+21.3%
List Price/SqFt	\$164	\$140	+17.0%	\$158	\$132	+19.9%
Sold Price	\$267,543	\$203,208	+31.7%	\$257,134	\$207,864	+23.7%
Sold Price/SqFt	\$168	\$138	+21.0%	\$161	\$132	+22.6%
Sold Price / List Price	102.2%	101.3%	+0.8%	102.0%	100.1%	+1.9%
DOM	31	25	+23.0%	30	32	-4.5%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$259,500	\$205,000	+26.6%	\$245,000	\$205,000	+19.5%
List Price/SqFt	\$166	\$138	+20.1%	\$159	\$132	+20.7%
Sold Price	\$264,500	\$209,500	+26.3%	\$250,000	\$205,000	+22.0%
Sold Price/SqFt	\$170	\$138	+23.7%	\$160	\$132	+21.6%
Sold Price / List Price	103.2%	100.0%	+3.2%	101.6%	100.0%	+1.6%
DOM	18	16	+9.4%	22	20	+12.8%



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# Independence Title

## **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	40	4	28
\$150,000- \$199,999	4	31	16	28
\$200,000- \$249,999	19	36	55	37
\$250,000- \$299,999	17	33	44	28
\$300,000- \$349,999	12	24	27	27
\$350,000-\$399,999	4	15	5	22
\$400,000- \$449,999	1	18	2	14
\$450,000- \$499,999	-			
\$500,000- \$549,999				
\$550,000- \$599,999	-			
\$600,000-\$699,999	-			
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M			-	
\$3M+				
Totals	58	31	153	30

#### **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	35	43	-18.6%	120	215	-44.2%
Condo/TH Sales					4	
Total Sales	35	43	-18.6%	120	219	-45.2%
Sales Volume	\$10,781,900	\$11,050,750	-2.4%	\$35,798,623	\$54,100,450	-33.8%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$302,757	\$256,982	+17.8%	\$291,715	\$247,586	+17.8%
List Price/SqFt	\$139	\$118	+17.7%	\$137	\$114	+20.8%
Sold Price	\$308,054	\$256,994	+19.9%	\$298,322	\$247,034	+20.8%
Sold Price/SqFt	\$141	\$118	+20.1%	\$141	\$114	+23.7%
Sold Price / List Price	101.9%	100.1%	+1.8%	102.5%	99.9%	+2.7%
DOM	29	43	-32.8%	31	36	-15.5%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$275,000	\$228,900	+20.1%	\$272,950	\$230,000	+18.7%
List Price/SqFt	\$134	\$116	+15.1%	\$134	\$112	+19.9%
Sold Price	\$283,500	\$230,000	+23.3%	\$278,250	\$230,000	+21.0%
Sold Price/SqFt	\$134	\$115	+15.9%	\$135	\$112	+20.9%
Sold Price / List Price	102.2%	100.0%	+2.2%	101.8%	100.0%	+1.8%
DOM	16	21	-23.8%	18	22	-18.2%



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# Independence Title

## **March 2022**

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	33	1	33
\$150,000- \$199,999	1	13	2	10
\$200,000- \$249,999	7	51	26	47
\$250,000- \$299,999	13	30	47	30
\$300,000- \$349,999	7	24	26	21
\$350,000-\$399,999	2	11	6	20
\$400,000- \$449,999	1	10	6	15
\$450,000- \$499,999	1	4	3	60
\$500,000- \$549,999				
\$550,000- \$599,999	-			
\$600,000- \$699,999	1	7	1	7
\$700,000- \$799,999	1	6	2	22
\$800,000- \$899,999	-			
\$900,000- \$999,999	-			
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+	-			-
Totals	35	29	120	31

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	174	156	+11.5%	412	592	-30.4%
Condo/TH Sales						
Total Sales	174	156	+11.5%	412	592	-30.4%
Sales Volume	\$64,325,178	\$45,964,101	+39.9%	\$150,146,687	\$177,062,947	-15.2%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$365,012	\$296,979	+22.9%	\$361,248	\$301,816	+19.7%
List Price/SqFt	\$165	\$132	+24.7%	\$163	\$130	+25.3%
Sold Price	\$369,685	\$294,642	+25.5%	\$364,434	\$299,093	+21.8%
Sold Price/SqFt	\$167	\$134	+25.1%	\$165	\$131	+26.1%
Sold Price / List Price	101.4%	99.2%	+2.2%	101.0%	99.1%	+1.9%
DOM	39	50	-20.8%	41	47	-12.5%

Median		This Month			Year-to-Date		
iviedian	Mar 2022	Mar 2021	Change	2022	2021	Change	
List Price	\$337,500	\$281,250	+20.0%	\$330,000	\$280,500	+17.6%	
List Price/SqFt	\$165	\$130	+26.5%	\$161	\$126	+27.2%	
Sold Price	\$344,000	\$278,500	+23.5%	\$338,000	\$276,400	+22.3%	
Sold Price/SqFt	\$166	\$130	+27.0%	\$162	\$126	+27.9%	
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%		
DOM	22	28	-21.8%	25	30	-16.9%	



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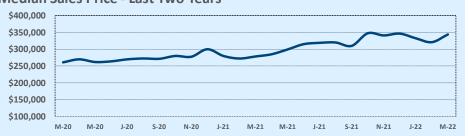
# 🗱 Independence Title

## **March 2022**

Drice Bange	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		1	4
\$150,000- \$199,999	-		1	16
\$200,000- \$249,999	3	45	13	54
\$250,000- \$299,999	40	47	100	43
\$300,000- \$349,999	45	24	110	31
\$350,000- \$399,999	31	35	65	39
\$400,000- \$449,999	27	40	49	46
\$450,000- \$499,999	15	58	36	49
\$500,000- \$549,999	4	67	15	47
\$550,000- \$599,999	2	5	5	42
\$600,000- \$699,999	4	31	11	50
\$700,000- \$799,999	3	98	6	66
\$800,000- \$899,999				
\$900,000- \$999,999	-			
\$1M - \$1.99M				
\$2M - \$2.99M	-			
\$3M+	-			-
Totals	174	39	412	41

#### **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	166	203	-18.2%	468	741	-36.8%
Condo/TH Sales						
Total Sales	166	203	-18.2%	468	741	-36.8%
Sales Volume	\$59,620,287	\$60,031,671	-0.7%	\$165,234,479	\$209,555,881	-21.2%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$353,292	\$296,159	+19.3%	\$350,270	\$285,062	+22.9%
List Price/SqFt	\$167	\$138	+20.7%	\$165	\$136	+22.1%
Sold Price	\$359,158	\$295,723	+21.5%	\$353,065	\$282,801	+24.8%
Sold Price/SqFt	\$170	\$139	+22.4%	\$167	\$136	+23.0%
Sold Price / List Price	101.8%	100.0%	+1.8%	101.0%	99.3%	+1.7%
DOM	33	46	-27.3%	38	48	-21.8%

Median		This Month		Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$338,500	\$284,500	+19.0%	\$338,495	\$275,000	+23.1%
List Price/SqFt	\$168	\$140	+19.5%	\$167	\$137	+21.8%
Sold Price	\$346,600	\$282,500	+22.7%	\$340,000	\$271,990	+25.0%
Sold Price/SqFt	\$172	\$140	+23.0%	\$170	\$137	+23.9%
Sold Price / List Price	100.6%	100.0%	+0.6%	100.0%	100.0%	
DOM	19	26	-28.8%	21	28	-25.0%



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# 🗱 Independence Title

## **March 2022**

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			3	59
\$200,000- \$249,999	7	42	21	46
\$250,000- \$299,999	25	36	85	30
\$300,000- \$349,999	54	32	147	35
\$350,000-\$399,999	37	27	104	36
\$400,000- \$449,999	21	48	52	52
\$450,000- \$499,999	8	22	30	48
\$500,000- \$549,999	11	31	16	25
\$550,000- \$599,999	3	20	4	19
\$600,000- \$699,999	-		5	81
\$700,000- \$799,999			1	59
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				-
\$2M - \$2.99M	-			
\$3M+				-
Totals	166	33	468	38

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	23	24	-4.2%	65	108	-39.8%
Condo/TH Sales		2			2	
Total Sales	23	26	-11.5%	65	110	-40.9%
Sales Volume	\$18,949,010	\$12,513,136	+51.4%	\$46,369,956	\$58,559,480	-20.8%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$828,729	\$487,700	+69.9%	\$717,351	\$546,811	+31.2%
List Price/SqFt	\$230	\$155	+48.3%	\$214	\$169	+26.2%
Sold Price	\$823,870	\$481,274	+71.2%	\$713,384	\$532,359	+34.0%
Sold Price/SqFt	\$231	\$157	+46.9%	\$214	\$170	+26.0%
Sold Price / List Price	101.0%	98.8%	+2.2%	100.4%	98.3%	+2.2%
DOM	31	51	-40.6%	44	64	-32.0%

Median	This Month		Year-to-Date			
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$575,900	\$494,500	+16.5%	\$575,900	\$499,450	+15.3%
List Price/SqFt	\$216	\$145	+49.3%	\$193	\$146	+32.2%
Sold Price	\$594,000	\$494,500	+20.1%	\$590,000	\$494,500	+19.3%
Sold Price/SqFt	\$196	\$144	+36.2%	\$195	\$148	+31.3%
Sold Price / List Price	100.2%	99.6%	+0.6%	100.0%	99.6%	+0.4%
DOM	13	28	-52.7%	19	31	-38.7%



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# Independence Title

## **March 2022**

7 1 11 12 12 12 12 12 12 1	31133 1163				
Price Range	This N	/lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	-		-	-	
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999					
\$300,000- \$349,999			2	115	
\$350,000- \$399,999	2	39	5	32	
\$400,000- \$449,999	1	8	6	14	
\$450,000- \$499,999	4	7	11	24	
\$500,000- \$549,999	3	27	6	57	
\$550,000- \$599,999	2	9	5	11	
\$600,000- \$699,999	1	17	6	32	
\$700,000- \$799,999	2	19	7	59	
\$800,000- \$899,999	2	9	3	12	
\$900,000- \$999,999			2	25	
\$1M - \$1.99M	5	22	11	64	
\$2M - \$2.99M	1	314	1	314	
\$3M+				-	
Totals	23	31	65	44	

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	11	16	-31.3%	22	38	-42.1%
Condo/TH Sales						
Total Sales	11	16	-31.3%	22	38	-42.1%
Sales Volume	\$6,873,000	\$8,073,600	-14.9%	\$14,176,500	\$19,056,400	-25.6%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$622,709	\$512,680	+21.5%	\$644,327	\$509,376	+26.5%
List Price/SqFt	\$222	\$172	+29.6%	\$214	\$167	+27.8%
Sold Price	\$624,818	\$504,600	+23.8%	\$644,386	\$501,484	+28.5%
Sold Price/SqFt	\$223	\$174	+28.4%	\$214	\$168	+27.3%
Sold Price / List Price	100.8%	98.8%	+2.0%	100.3%	98.8%	+1.5%
DOM	34	45	-23.8%	39	66	-41.0%

Median	This Month			Year-to-Date		
Ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$548,000	\$455,253	+20.4%	\$573,450	\$499,900	+14.7%
List Price/SqFt	\$219	\$166	+31.8%	\$200	\$153	+30.8%
Sold Price	\$560,000	\$440,750	+27.1%	\$576,550	\$484,500	+19.0%
Sold Price/SqFt	\$222	\$167	+32.6%	\$200	\$157	+27.3%
Sold Price / List Price	100.0%	98.2%	+1.8%	100.0%	98.5%	+1.5%
DOM	14	16	-12.5%	20	40	-50.0%



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# ★ Independence Title

## **March 2022**

	31133 1163				
Price Range	This N	/lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under		-	-		
\$150,000- \$199,999		-	-		
\$200,000- \$249,999			-		
\$250,000- \$299,999	-		-		
\$300,000- \$349,999			1	88	
\$350,000- \$399,999	2	85	2	85	
\$400,000- \$449,999	1	1	2	24	
\$450,000- \$499,999	1	12	1	12	
\$500,000- \$549,999	1	21	2	18	
\$550,000- \$599,999	3	33	5	28	
\$600,000- \$699,999	1	14	3	15	
\$700,000- \$799,999			2	18	
\$800,000- \$899,999			-		
\$900,000- \$999,999	-		1	29	
\$1M - \$1.99M	2	30	3	85	
\$2M - \$2.99M	-		-		
\$3M+			-		
Totals	11	34	22	39	

## **Average Sales Price - Last Two Years**







#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	14	23	-39.1%	40	79	-49.4%
Condo/TH Sales		1			1	
Total Sales	14	24	-41.7%	40	80	-50.0%
Sales Volume	\$11,772,055	\$19,891,500	-40.8%	\$34,152,120	\$63,755,092	-46.4%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$816,499	\$859,448	-5.0%	\$876,156	\$821,756	+6.6%
List Price/SqFt	\$227	\$205	+10.8%	\$229	\$201	+13.6%
Sold Price	\$840,861	\$828,813	+1.5%	\$853,803	\$796,939	+7.1%
Sold Price/SqFt	\$235	\$211	+11.5%	\$226	\$203	+11.4%
Sold Price / List Price	103.7%	97.5%	+6.4%	99.1%	97.7%	+1.4%
DOM	49	96	-48.6%	83	92	-9.9%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$757,500	\$750,500	+0.9%	\$812,495	\$699,450	+16.2%
List Price/SqFt	\$197	\$202	-2.6%	\$224	\$202	+10.7%
Sold Price	\$795,000	\$740,000	+7.4%	\$820,000	\$692,000	+18.5%
Sold Price/SqFt	\$214	\$207	+3.1%	\$216	\$206	+4.9%
Sold Price / List Price	102.1%	98.2%	+4.0%	99.4%	98.0%	+1.4%
DOM	20	46	-57.6%	42	55	-23.9%



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# Independence Title

## **March 2022**

7 1 11 12 12 12 12 12 12 1	31133 1163			
Price Range	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	56	1	56
\$150,000- \$199,999	-		1	29
\$200,000- \$249,999				
\$250,000- \$299,999	-			
\$300,000- \$349,999	-		2	102
\$350,000- \$399,999	-		-	-
\$400,000- \$449,999	-		1	14
\$450,000- \$499,999				
\$500,000- \$549,999	2	12	2	12
\$550,000- \$599,999	1	5	2	5
\$600,000- \$699,999	2	62	4	36
\$700,000- \$799,999	1	196	6	178
\$800,000- \$899,999	3	15	5	35
\$900,000- \$999,999	1	19	3	19
\$1M - \$1.99M	2	53	12	119
\$2M - \$2.99M	1	116	1	116
\$3M+				-
Totals	14	49	40	83

#### **Average Sales Price - Last Two Years**



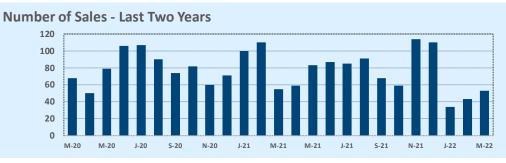


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	53	53		130	262	-50.4%
Condo/TH Sales		2			3	
Total Sales	53	55	-3.6%	130	265	-50.9%
Sales Volume	\$28,088,704	\$23,714,281	+18.4%	\$67,362,621	\$113,271,367	-40.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$515,698	\$429,723	+20.0%	\$507,820	\$431,236	+17.8%
List Price/SqFt	\$174	\$145	+20.3%	\$172	\$141	+21.3%
Sold Price	\$529,976	\$431,169	+22.9%	\$518,174	\$427,439	+21.2%
Sold Price/SqFt	\$179	\$144	+24.7%	\$175	\$141	+24.2%
Sold Price / List Price	103.4%	100.8%	+2.5%	102.5%	99.8%	+2.7%
DOM	37	49	-24.1%	35	53	-33.4%

Median	This Month			Year-to-Date		
iviedian	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$462,000	\$379,900	+21.6%	\$452,000	\$379,000	+19.3%
List Price/SqFt	\$170	\$138	+22.5%	\$168	\$139	+20.9%
Sold Price	\$485,000	\$385,000	+26.0%	\$471,440	\$380,000	+24.1%
Sold Price/SqFt	\$174	\$138	+26.1%	\$171	\$139	+23.4%
Sold Price / List Price	103.4%	100.0%	+3.4%	101.7%	100.0%	+1.7%
DOM	14	21	-33.3%	17	22	-20.9%



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# Independence Title

## **March 2022**

7 1 11 12 12 12 12 12 12 1	31133 1163			
Price Range	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		-	-
\$150,000- \$199,999	-			-
\$200,000- \$249,999				
\$250,000- \$299,999				
\$300,000- \$349,999	4	22	13	31
\$350,000- \$399,999	7	35	24	35
\$400,000- \$449,999	4	22	12	34
\$450,000- \$499,999	16	25	28	23
\$500,000- \$549,999	6	42	11	34
\$550,000- \$599,999	4	60	9	42
\$600,000- \$699,999	5	22	19	38
\$700,000- \$799,999	3	38	5	29
\$800,000- \$899,999	-		1	12
\$900,000- \$999,999	3	139	5	111
\$1M - \$1.99M	1	22	3	37
\$2M - \$2.99M	-		-	-
\$3M+				-
Totals	53	37	130	35

## **Average Sales Price - Last Two Years**







## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	27	41	-34.1%	75	151	-50.3%
Condo/TH Sales				-		
Total Sales	27	41	-34.1%	75	151	-50.3%
Sales Volume	\$10,957,380	\$13,636,275	-19.6%	\$32,317,241	\$51,307,551	-37.0%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$392,732	\$333,314	+17.8%	\$419,400	\$340,393	+23.2%
List Price/SqFt	\$169	\$139	+22.3%	\$167	\$137	+21.9%
Sold Price	\$405,829	\$332,592	+22.0%	\$430,897	\$339,785	+26.8%
Sold Price/SqFt	\$175	\$139	+26.4%	\$171	\$137	+25.3%
Sold Price / List Price	103.6%	100.1%	+3.5%	103.0%	100.0%	+3.0%
DOM	25	39	-36.0%	31	39	-21.7%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$395,000	\$320,000	+23.4%	\$399,000	\$325,000	+22.8%
List Price/SqFt	\$160	\$140	+13.9%	\$159	\$136	+17.3%
Sold Price	\$405,000	\$320,900	+26.2%	\$405,000	\$325,000	+24.6%
Sold Price/SqFt	\$166	\$137	+21.0%	\$162	\$136	+19.5%
Sold Price / List Price	103.8%	100.0%	+3.8%	102.0%	100.0%	+2.0%
DOM	18	32	-43.8%	19	24	-20.8%



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# Independence Title

## **March 2022**

Duine Douge	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	-			-
\$200,000- \$249,999				
\$250,000- \$299,999	3	12	5	15
\$300,000- \$349,999	2	20	11	30
\$350,000- \$399,999	8	18	18	25
\$400,000- \$449,999	8	20	18	44
\$450,000- \$499,999	3	49	7	39
\$500,000- \$549,999			4	31
\$550,000- \$599,999	3	48	6	30
\$600,000- \$699,999			2	13
\$700,000- \$799,999			3	22
\$800,000- \$899,999			1	16
\$900,000- \$999,999				
\$1M - \$1.99M	-			-
\$2M - \$2.99M				-
\$3M+				-
Totals	27	25	75	31







## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	46	86	-46.5%	127	312	-59.3%
Condo/TH Sales		1			3	-
Total Sales	46	87	-47.1%	127	315	-59.7%
Sales Volume	\$23,721,780	\$39,157,005	-39.4%	\$70,843,529	\$139,333,919	-49.2%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$498,488	\$453,724	+9.9%	\$551,485	\$452,326	+21.9%
List Price/SqFt	\$177	\$158	+12.4%	\$187	\$154	+21.2%
Sold Price	\$515,691	\$450,081	+14.6%	\$557,823	\$442,330	+26.1%
Sold Price/SqFt	\$183	\$159	+15.2%	\$190	\$155	+22.5%
Sold Price / List Price	103.8%	99.4%	+4.5%	101.7%	98.7%	+3.0%
DOM	33	64	-47.6%	42	67	-37.5%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$490,000	\$425,778	+15.1%	\$525,000	\$414,900	+26.5%
List Price/SqFt	\$168	\$161	+4.2%	\$183	\$155	+18.4%
Sold Price	\$522,500	\$425,000	+22.9%	\$532,250	\$405,000	+31.4%
Sold Price/SqFt	\$184	\$161	+14.3%	\$190	\$155	+22.7%
Sold Price / List Price	103.1%	100.0%	+3.1%	100.0%	99.3%	+0.7%
DOM	16	33	-53.0%	22	39	-43.6%



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# Independence Title

## **March 2022**

Drico Pango	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	11	1	11
\$150,000- \$199,999				
\$200,000- \$249,999			1	2
\$250,000- \$299,999	3	14	4	18
\$300,000- \$349,999	2	28	8	20
\$350,000- \$399,999	7	20	16	38
\$400,000- \$449,999	4	57	14	39
\$450,000- \$499,999	5	19	9	35
\$500,000- \$549,999	6	23	20	41
\$550,000- \$599,999	7	24	11	23
\$600,000-\$699,999	3	7	13	42
\$700,000- \$799,999	5	48	16	62
\$800,000- \$899,999	2	110	8	59
\$900,000- \$999,999	1	187	2	166
\$1M - \$1.99M	-		4	41
\$2M - \$2.99M				
\$3M+				-
Totals	46	33	127	42

## **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change	
Single Family Sales	60	57	+5.3%	140	245	-42.9%	
Condo/TH Sales							
Total Sales	60	57	+5.3%	140	245	-42.9%	
Sales Volume	\$28,812,616	\$22,196,271	+29.8%	\$66,666,342	\$98,761,991	-32.5%	

Avorago	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$473,451	\$392,445	+20.6%	\$472,331	\$409,690	+15.3%
List Price/SqFt	\$184	\$152	+21.0%	\$184	\$150	+22.7%
Sold Price	\$480,210	\$389,408	+23.3%	\$476,188	\$403,110	+18.1%
Sold Price/SqFt	\$187	\$153	+22.4%	\$186	\$150	+23.9%
Sold Price / List Price	102.3%	99.7%	+2.7%	101.6%	99.0%	+2.6%
DOM	29	61	-52.2%	34	63	-46.2%

Median		This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change	
List Price	\$422,500	\$338,500	+24.8%	\$425,000	\$340,000	+25.0%	
List Price/SqFt	\$179	\$148	+20.8%	\$179	\$144	+24.1%	
Sold Price	\$435,000	\$340,000	+27.9%	\$434,450	\$341,000	+27.4%	
Sold Price/SqFt	\$182	\$148	+23.0%	\$182	\$144	+26.6%	
Sold Price / List Price	102.4%	99.9%	+2.6%	101.1%	99.3%	+1.9%	
DOM	18	37	-52.7%	19	36	-47.2%	



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## **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-			
\$150,000- \$199,999		-	-	-
\$200,000- \$249,999				
\$250,000- \$299,999	2	9	5	16
\$300,000- \$349,999	4	16	18	23
\$350,000- \$399,999	15	14	31	16
\$400,000- \$449,999	11	32	26	45
\$450,000- \$499,999	9	27	21	37
\$500,000- \$549,999	9	37	15	34
\$550,000- \$599,999	3	46	9	52
\$600,000- \$699,999	2	67	2	67
\$700,000- \$799,999	1	142	1	142
\$800,000- \$899,999	1	46	5	57
\$900,000- \$999,999	2	23	3	34
\$1M - \$1.99M	1	1	4	30
\$2M - \$2.99M				
\$3M+			-	
Totals	60	29	140	34

## **Average Sales Price - Last Two Years**







#### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change	
Single Family Sales	11	7	+57.1%	22	35	-37.1%	
Condo/TH Sales							
Total Sales	11	7	+57.1%	22	35	-37.1%	
Sales Volume	\$6,906,315	\$4,385,200	+57.5%	\$13,016,495	\$20,027,020	-35.0%	

Avorago	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$648,037	\$640,400	+1.2%	\$609,734	\$589,192	+3.5%
List Price/SqFt	\$203	\$182	+11.5%	\$195	\$177	+10.2%
Sold Price	\$627,847	\$626,457	+0.2%	\$591,659	\$572,201	+3.4%
Sold Price/SqFt	\$201	\$186	+8.4%	\$192	\$178	+8.0%
Sold Price / List Price	99.5%	97.7%	+1.8%	98.8%	98.3%	+0.5%
DOM	53	33	+62.3%	57	69	-16.9%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$515,000	\$549,900	-6.3%	\$505,228	\$459,000	+10.1%
List Price/SqFt	\$195	\$167	+16.7%	\$194	\$176	+9.8%
Sold Price	\$520,000	\$548,700	-5.2%	\$500,283	\$455,000	+10.0%
Sold Price/SqFt	\$192	\$167	+14.8%	\$187	\$176	+6.2%
Sold Price / List Price	101.0%	99.8%	+1.2%	98.9%	99.2%	-0.3%
DOM	18	17	+5.9%	27	40	-33.8%



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# ★ Independence Title

## **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	-		-	
\$150,000- \$199,999	-	-	-	-
\$200,000- \$249,999			-	
\$250,000- \$299,999	-		1	25
\$300,000- \$349,999			3	19
\$350,000- \$399,999	2	22	2	22
\$400,000- \$449,999	2	66	2	66
\$450,000- \$499,999	1	1	3	100
\$500,000- \$549,999	2	20	2	20
\$550,000- \$599,999	-		-	
\$600,000- \$699,999	-		2	86
\$700,000- \$799,999	3	31	5	32
\$800,000- \$899,999	-		-	
\$900,000- \$999,999	-		-	
\$1M - \$1.99M	1	276	2	160
\$2M - \$2.99M				-
\$3M+	-		-	-
Totals	11	53	22	57

## **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2022	Mar 2021	Change	2022	2021	Change
Single Family Sales	82	82		195	191	+2.1%
Condo/TH Sales		11			27	
Total Sales	82	93	-11.8%	195	218	-10.6%
Sales Volume	\$41,207,235	\$35,877,010	+14.9%	\$93,376,810	\$79,679,414	+17.2%

Avorago	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$481,939	\$357,083	+35.0%	\$463,107	\$347,406	+33.3%
List Price/SqFt	\$225	\$182	+24.0%	\$219	\$175	+25.4%
Sold Price	\$502,527	\$385,774	+30.3%	\$478,855	\$365,502	+31.0%
Sold Price/SqFt	\$235	\$168	+39.5%	\$227	\$166	+36.4%
Sold Price / List Price	104.3%	108.2%	-3.6%	103.4%	105.5%	-1.9%
DOM	18	20	-10.0%	22	18	+19.6%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$462,800	\$324,990	+42.4%	\$439,000	\$307,137	+42.9%
List Price/SqFt	\$219	\$174	+26.4%	\$210	\$172	+22.4%
Sold Price	\$476,885	\$350,000	+36.3%	\$460,000	\$330,000	+39.4%
Sold Price/SqFt	\$231	\$160	+44.3%	\$220	\$160	+37.5%
Sold Price / List Price	101.1%	105.0%	-3.7%	100.7%	102.8%	-2.0%
DOM	6	5	+10.0%	8	5	+60.0%



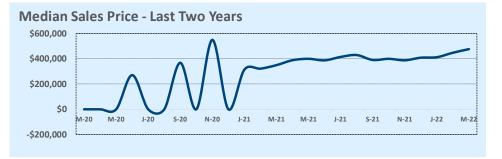
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## **March 2022**

				_
Price Range	This N	/lonth	Year-t	o-Date
File halige	Sales	DOM	Sales	DOM
\$149,999 or under	-		-	-
\$150,000- \$199,999	-		-	-
\$200,000- \$249,999				
\$250,000- \$299,999			1	5
\$300,000- \$349,999	4	21	13	19
\$350,000- \$399,999	11	15	42	17
\$400,000- \$449,999	14	12	37	17
\$450,000- \$499,999	23	21	36	36
\$500,000- \$549,999	9	20	24	21
\$550,000- \$599,999	6	18	15	31
\$600,000- \$699,999	11	22	20	16
\$700,000- \$799,999	2	23	2	23
\$800,000- \$899,999	1	9	2	19
\$900,000- \$999,999			1	5
\$1M - \$1.99M	1		2	8
\$2M - \$2.99M				
\$3M+				-
Totals	82	18	195	22





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	92	109	-15.6%	252	289	-12.8%
Condo/TH Sales		1			2	
Total Sales	92	110	-16.4%	252	291	-13.4%
Sales Volume	\$36,509,590	\$35,530,941	+2.8%	\$99,365,885	\$86,015,349	+15.5%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$376,592	\$309,283	+21.8%	\$381,431	\$287,050	+32.9%
List Price/SqFt	\$207	\$168	+23.2%	\$202	\$156	+29.0%
Sold Price	\$396,843	\$323,009	+22.9%	\$394,309	\$295,585	+33.4%
Sold Price/SqFt	\$219	\$161	+35.9%	\$209	\$152	+37.5%
Sold Price / List Price	105.9%	105.3%	+0.6%	103.9%	103.3%	+0.6%
DOM	22	21	+6.9%	20	21	-4.9%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$359,950	\$289,308	+24.4%	\$369,500	\$265,990	+38.9%
List Price/SqFt	\$211	\$165	+28.3%	\$201	\$154	+30.5%
Sold Price	\$390,000	\$300,000	+30.0%	\$385,000	\$280,000	+37.5%
Sold Price/SqFt	\$225	\$156	+44.4%	\$210	\$148	+41.6%
Sold Price / List Price	103.9%	101.7%	+2.1%	101.3%	100.4%	+0.9%
DOM	5	5	-10.0%	5	6	-16.7%



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## **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	1	5	4	16
\$200,000- \$249,999	2	3	3	4
\$250,000- \$299,999	4	12	9	14
\$300,000- \$349,999	17	20	47	15
\$350,000-\$399,999	27	8	94	14
\$400,000- \$449,999	26	21	54	21
\$450,000- \$499,999	6	41	14	27
\$500,000- \$549,999	3	2	14	42
\$550,000- \$599,999	1		4	4
\$600,000-\$699,999	4	113	8	57
\$700,000- \$799,999	1	145	1	145
\$800,000- \$899,999	-			
\$900,000- \$999,999	-		-	
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+	-		-	-
Totals	92	22	252	20

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Mar 2022		Change	2022	2021	Change
Single Family Sales	88	76	+15.8%	222	226	-1.8%
Condo/TH Sales		4			13	
Total Sales	88	80	+10.0%	222	239	-7.1%
Sales Volume	\$34,335,436	\$25,962,699	+32.2%	\$90,692,016	\$71,544,658	+26.8%

Average	This Month			Year-to-Date		
Average	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$381,902	\$322,463	+18.4%	\$398,675	\$299,135	+33.3%
List Price/SqFt	\$193	\$173	+11.5%	\$197	\$165	+19.7%
Sold Price	\$390,175	\$324,534	+20.2%	\$408,523	\$299,350	+36.5%
Sold Price/SqFt	\$198	\$172	+14.7%	\$201	\$164	+22.5%
Sold Price / List Price	102.2%	100.9%	+1.4%	102.6%	100.1%	+2.5%
DOM	21	41	-48.9%	22	49	-55.7%

Median	This Month			Year-to-Date		
ivieulali	Mar 2022	Mar 2021	Change	2022	2021	Change
List Price	\$333,939	\$275,495	+21.2%	\$338,990	\$265,990	+27.4%
List Price/SqFt	\$184	\$167	+10.3%	\$187	\$160	+16.8%
Sold Price	\$350,004	\$278,573	+25.6%	\$349,500	\$269,690	+29.6%
Sold Price/SqFt	\$189	\$162	+16.1%	\$191	\$159	+20.0%
Sold Price / List Price	100.6%	100.0%	+0.6%	100.5%	100.0%	+0.5%
DOM	6	28	-78.6%	7	29	-75.4%



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## **March 2022**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	117	1	117
\$150,000- \$199,999	2	11	4	12
\$200,000- \$249,999	4	12	10	10
\$250,000- \$299,999	15	5	40	5
\$300,000- \$349,999	20	7	56	13
\$350,000-\$399,999	17	13	38	17
\$400,000- \$449,999	9	30	20	28
\$450,000- \$499,999	5	39	12	35
\$500,000- \$549,999	3	90	11	49
\$550,000- \$599,999	3	64	7	64
\$600,000-\$699,999	6	43	11	32
\$700,000- \$799,999	2	11	5	47
\$800,000- \$899,999	-		1	79
\$900,000- \$999,999	-		1	126
\$1M - \$1.99M	1	15	4	29
\$2M - \$2.99M			1	91
\$3M+	-		-	-
Totals	88	21	222	22

#### **Average Sales Price - Last Two Years**



