

# San Antonio Area Zip Code Statistics

July 2020





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

#### **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

# Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

# Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

# **Zip Code Statistics**

Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	97	83	+16.9%	475	467	+1.7%
Condo/TH Sales						
Total Sales	97	83	+16.9%	475	467	+1.7%
Sales Volume	\$49,736,394	\$40,206,308	+23.7%	\$230,896,772	\$220,826,997	+4.6%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$525,649	\$493,061	+6.6%	\$500,720	\$490,780	+2.0%
List Price/SqFt	\$180	\$170	+6.0%	\$176	\$168	+4.9%
Sold Price	\$512,746	\$484,413	+5.8%	\$486,098	\$472,863	+2.8%
Sold Price/SqFt	\$176	\$168	+5.2%	\$171	\$163	+5.2%
Sold Price / List Price	98.0%	98.6%	-0.6%	97.4%	97.2%	+0.2%
DOM	85	81	+4.4%	106	108	-2.3%

Median	This Month		Year-to-Date			
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$437,000	\$415,000	+5.3%	\$414,900	\$395,990	+4.8%
List Price/SqFt	\$166	\$156	+6.2%	\$166	\$153	+8.4%
Sold Price	\$418,273	\$415,000	+0.8%	\$405,000	\$389,000	+4.1%
Sold Price/SqFt	\$164	\$153	+6.8%	\$163	\$149	+9.4%
Sold Price / List Price	98.8%	98.9%	-0.1%	98.2%	97.9%	+0.3%
DOM	65	46	+41.3%	72	65	+10.8%

# Number of Sales - Last Two Years



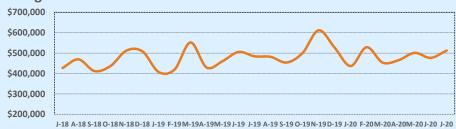
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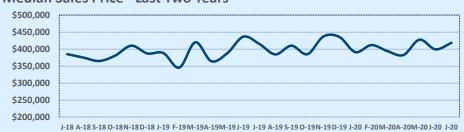


**July 2020** 

Drice Bange	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	65	3	102	
\$150,000- \$199,999	1	124	8	68	
\$200,000- \$249,999	1	40	25	70	
\$250,000- \$299,999	12	47	58	59	
\$300,000- \$349,999	12	63	55	90	
\$350,000- \$399,999	12	76	80	99	
\$400,000- \$449,999	19	88	55	107	
\$450,000- \$499,999	12	97	39	103	
\$500,000- \$549,999	3	43	39	116	
\$550,000- \$599,999	2	108	16	87	
\$600,000- \$699,999	4	111	24	113	
\$700,000- \$799,999	8	73	25	89	
\$800,000- \$899,999	3	105	15	234	
\$900,000- \$999,999	2	239	9	213	
\$1M - \$1.99M	4	176	23	222	
\$2M - \$2.99M	1	46	1	46	
\$3M+					
Totals	97	85	475	106	

# **Average Sales Price - Last Two Years**



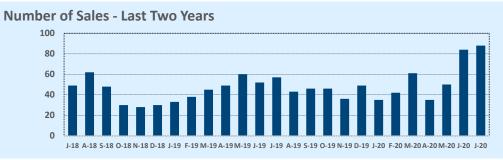


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	88	57	+54.4%	395	334	+18.3%
Condo/TH Sales						
Total Sales	88	57	+54.4%	395	334	+18.3%
Sales Volume	\$41,365,996	\$26,210,505	+57.8%	\$175,075,554	\$148,009,249	+18.3%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$479,402	\$477,251	+0.5%	\$455,094	\$458,732	-0.8%
List Price/SqFt	\$157	\$152	+3.3%	\$152	\$151	+1.1%
Sold Price	\$470,068	\$459,833	+2.2%	\$443,229	\$443,141	+0.0%
Sold Price/SqFt	\$154	\$147	+4.6%	\$148	\$146	+1.6%
Sold Price / List Price	98.0%	97.4%	+0.6%	97.6%	97.5%	+0.1%
DOM	87	94	-7.6%	82	98	-16.7%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$443,945	\$425,000	+4.5%	\$415,000	\$410,000	+1.2%
List Price/SqFt	\$155	\$147	+5.4%	\$149	\$145	+2.9%
Sold Price	\$435,000	\$405,000	+7.4%	\$408,000	\$399,900	+2.0%
Sold Price/SqFt	\$154	\$145	+6.7%	\$145	\$141	+2.9%
Sold Price / List Price	98.5%	97.9%	+0.6%	98.0%	97.8%	+0.2%
DOM	62	59	+4.2%	56	68	-17.0%



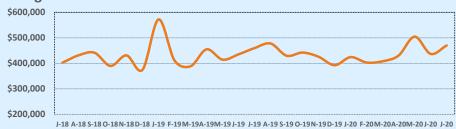
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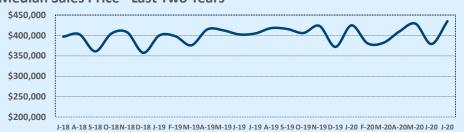


**July 2020** 

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	8	9	54
\$250,000- \$299,999	4	46	37	54
\$300,000- \$349,999	17	76	73	79
\$350,000- \$399,999	14	92	71	101
\$400,000- \$449,999	14	94	68	77
\$450,000- \$499,999	10	125	42	85
\$500,000- \$549,999	9	63	37	62
\$550,000- \$599,999	5	52	12	65
\$600,000- \$699,999	5	102	20	89
\$700,000- \$799,999	2	24	11	81
\$800,000- \$899,999	4	107	6	84
\$900,000- \$999,999	2	238	2	238
\$1M - \$1.99M	1	17	7	197
\$2M - \$2.99M				
\$3M+				
Totals	88	87	395	82

# **Average Sales Price - Last Two Years**



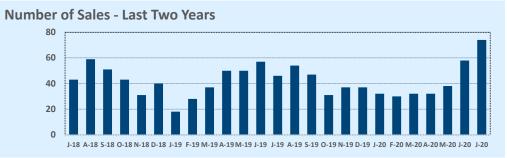


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	74	46	+60.9%	296	286	+3.5%
Condo/TH Sales						
Total Sales	74	46	+60.9%	296	286	+3.5%
Sales Volume	\$27,997,922	\$18,254,684	+53.4%	\$105,332,006	\$101,190,556	+4.1%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$382,516	\$405,721	-5.7%	\$362,141	\$362,054	+0.0%
List Price/SqFt	\$137	\$135	+1.7%	\$135	\$134	+1.2%
Sold Price	\$378,350	\$396,841	-4.7%	\$355,851	\$353,813	+0.6%
Sold Price/SqFt	\$136	\$132	+2.9%	\$133	\$131	+1.6%
Sold Price / List Price	99.2%	98.1%	+1.1%	98.5%	98.1%	+0.4%
DOM	60	62	-4.4%	72	67	+8.3%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$341,925	\$350,260	-2.4%	\$328,250	\$320,000	+2.6%
List Price/SqFt	\$141	\$125	+12.2%	\$132	\$129	+1.9%
Sold Price	\$344,500	\$349,500	-1.4%	\$325,000	\$319,000	+1.9%
Sold Price/SqFt	\$137	\$126	+9.0%	\$129	\$127	+1.8%
Sold Price / List Price	100.0%	98.6%	+1.4%	99.1%	98.6%	+0.6%
DOM	27	40	-32.5%	37	39	-6.4%



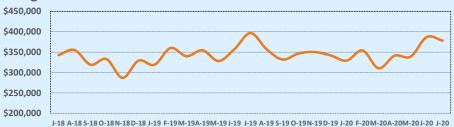
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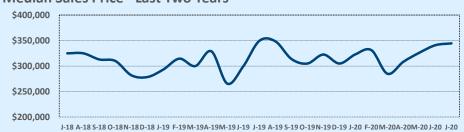


**July 2020** 

•				
Drice Bance	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			2	14
\$200,000- \$249,999	6	21	46	43
\$250,000- \$299,999	20	61	73	73
\$300,000- \$349,999	12	59	52	70
\$350,000- \$399,999	13	67	47	72
\$400,000- \$449,999	8	34	27	81
\$450,000- \$499,999	2	34	15	116
\$500,000- \$549,999	4	15	10	41
\$550,000- \$599,999	3	123	5	102
\$600,000- \$699,999	3	96	12	104
\$700,000- \$799,999	2	83	4	62
\$800,000- \$899,999			1	115
\$900,000- \$999,999	1	238	1	238
\$1M - \$1.99M			1	376
\$2M - \$2.99M				
\$3M+				
Totals	74	60	296	72

#### **Average Sales Price - Last Two Years**





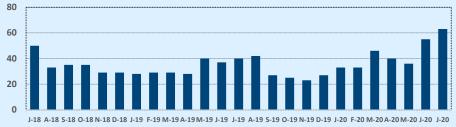
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	63	40	+57.5%	306	231	+32.5%
Condo/TH Sales						
Total Sales	63	40	+57.5%	306	231	+32.5%
Sales Volume	\$23,706,790	\$15,289,549	+55.1%	\$110,591,427	\$83,557,177	+32.4%

Average		This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change	
List Price	\$386,269	\$389,732	-0.9%	\$370,673	\$368,625	+0.6%	
List Price/SqFt	\$173	\$156	+10.8%	\$161	\$155	+4.0%	
Sold Price	\$376,298	\$382,239	-1.6%	\$361,410	\$361,719	-0.1%	
Sold Price/SqFt	\$169	\$153	+10.2%	\$158	\$153	+3.6%	
Sold Price / List Price	97.9%	98.3%	-0.4%	98.0%	98.5%	-0.5%	
DOM	90	50	+78.6%	81	75	+8.3%	

Median	This Month			Year-to-Date		
ivieulan	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$359,990	\$377,250	-4.6%	\$349,900	\$359,000	-2.5%
List Price/SqFt	\$173	\$158	+9.6%	\$160	\$158	+1.5%
Sold Price	\$348,990	\$368,500	-5.3%	\$340,000	\$360,000	-5.6%
Sold Price/SqFt	\$169	\$157	+8.0%	\$158	\$158	+0.3%
Sold Price / List Price	98.8%	98.8%	-0.0%	99.1%	99.3%	-0.2%
DOM	40	39	+2.6%	55	50	+9.0%

# Number of Sales - Last Two Years



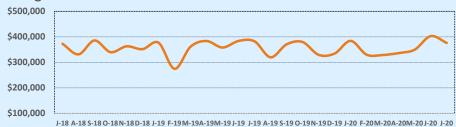
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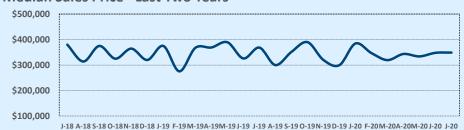


**July 2020** 

	-1:		Year-to-Date		
Price Range	This N	<b>Month</b>	Year-to	o-Date	
rrice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	2	80	18	94	
\$150,000- \$199,999	8	54	61	64	
\$200,000- \$249,999	6	63	28	73	
\$250,000- \$299,999	8	149	19	100	
\$300,000- \$349,999	8	160	35	95	
\$350,000- \$399,999	7	60	34	66	
\$400,000- \$449,999	4	87	26	98	
\$450,000- \$499,999	9	57	26	68	
\$500,000- \$549,999	3	93	16	80	
\$550,000- \$599,999	2	43	9	80	
\$600,000- \$699,999	3	49	20	78	
\$700,000- \$799,999	1	11	7	116	
\$800,000- \$899,999			2	238	
\$900,000- \$999,999	2	200	2	200	
\$1M - \$1.99M			3	20	
\$2M - \$2.99M					
\$3M+					
Totals	63	90	306	81	

# **Average Sales Price - Last Two Years**



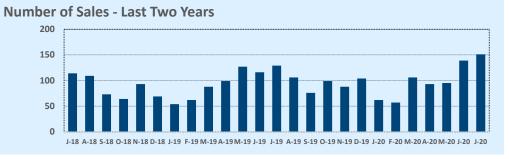


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	151	129	+17.1%	703	675	+4.1%
Condo/TH Sales						
Total Sales	151	129	+17.1%	703	675	+4.1%
Sales Volume	\$42,053,152	\$34,393,634	+22.3%	\$191,281,801	\$175,162,262	+9.2%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$283,487	\$270,471	+4.8%	\$276,178	\$264,309	+4.5%
List Price/SqFt	\$118	\$113	+4.5%	\$119	\$112	+6.2%
Sold Price	\$278,498	\$266,617	+4.5%	\$272,094	\$259,500	+4.9%
Sold Price/SqFt	\$116	\$112	+4.0%	\$117	\$110	+6.4%
Sold Price / List Price	98.4%	98.7%	-0.3%	98.6%	98.3%	+0.3%
DOM	55	82	-33.3%	70	83	-14.8%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$279,900	\$269,900	+3.7%	\$262,900	\$259,900	+1.2%
List Price/SqFt	\$115	\$112	+2.7%	\$116	\$111	+3.9%
Sold Price	\$270,499	\$265,000	+2.1%	\$259,900	\$255,500	+1.7%
Sold Price/SqFt	\$114	\$111	+3.6%	\$114	\$110	+3.7%
Sold Price / List Price	99.4%	98.9%	+0.6%	99.3%	98.9%	+0.4%
DOM	36	57	-36.8%	45	55	-18.2%



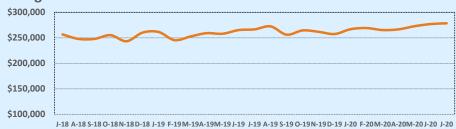
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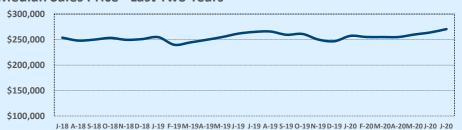


**July 2020** 

<u> </u>				•
Price Range	This N	<b>Month</b>	Year-to	o-Date
File Railge	Sales	DOM	Sales	DOM
\$149,999 or under	1	46	5	52
\$150,000- \$199,999	7	45	52	51
\$200,000- \$249,999	42	39	232	58
\$250,000- \$299,999	48	65	217	84
\$300,000- \$349,999	35	55	109	71
\$350,000- \$399,999	15	77	56	91
\$400,000- \$449,999	3	28	24	77
\$450,000- \$499,999			8	16
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	151	55	703	70

#### **Average Sales Price - Last Two Years**



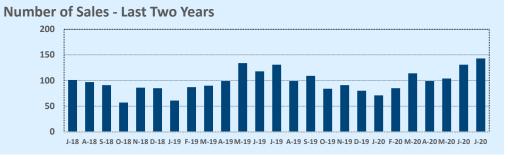


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	143	131	+9.2%	747	720	+3.8%
Condo/TH Sales						
Total Sales	143	131	+9.2%	747	720	+3.8%
Sales Volume	\$30,022,817	\$26,309,265	+14.1%	\$153,691,143	\$143,403,626	+7.2%

Average	This Month			Y	_	
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$211,600	\$202,715	+4.4%	\$208,221	\$202,260	+2.9%
List Price/SqFt	\$112	\$101	+10.2%	\$113	\$104	+8.5%
Sold Price	\$209,950	\$200,834	+4.5%	\$205,745	\$199,172	+3.3%
Sold Price/SqFt	\$111	\$100	+10.4%	\$111	\$102	+8.8%
Sold Price / List Price	99.2%	99.0%	+0.1%	98.8%	98.5%	+0.3%
DOM	58	56	+3.3%	67	65	+2.3%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$208,495	\$197,500	+5.6%	\$199,999	\$195,000	+2.6%
List Price/SqFt	\$111	\$97	+13.8%	\$113	\$102	+10.5%
Sold Price	\$205,000	\$197,500	+3.8%	\$199,999	\$193,000	+3.6%
Sold Price/SqFt	\$110	\$98	+12.5%	\$112	\$101	+10.6%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.6%	99.5%	+0.1%
DOM	33	38	-13.2%	43	42	+2.4%



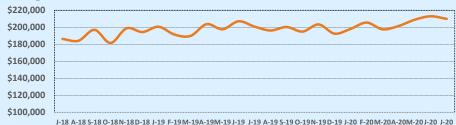
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**July 2020** 

	-1:		Year-to-Date		
Price Range	I his i	<b>Month</b>	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	9	30	70	58	
\$150,000- \$199,999	52	57	304	54	
\$200,000- \$249,999	60	54	264	79	
\$250,000- \$299,999	20	65	94	72	
\$300,000- \$349,999			4	84	
\$350,000- \$399,999			1	46	
\$400,000- \$449,999					
\$450,000- \$499,999	2	257	9	124	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999			1	3	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	143	58	747	67	

#### **Average Sales Price - Last Two Years**





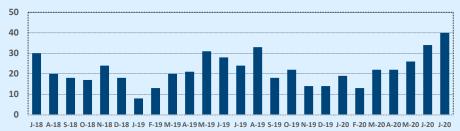
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	40	24	+66.7%	176	145	+21.4%
Condo/TH Sales						
Total Sales	40	24	+66.7%	176	145	+21.4%
Sales Volume	\$13,839,675	\$7,861,800	+76.0%	\$59,855,544	\$49,304,202	+21.4%

Average		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$349,517	\$333,858	+4.7%	\$346,245	\$344,925	+0.4%
List Price/SqFt	\$159	\$137	+16.1%	\$157	\$149	+4.9%
Sold Price	\$345,992	\$327,575	+5.6%	\$340,088	\$340,029	+0.0%
Sold Price/SqFt	\$158	\$135	+16.9%	\$154	\$147	+4.5%
Sold Price / List Price	99.1%	98.1%	+0.9%	98.2%	98.6%	-0.4%
DOM	52	67	-22.8%	71	68	+4.4%

Median	This Month			Year-to-Date		
ivieuian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$359,750	\$357,450	+0.6%	\$354,988	\$355,000	-0.0%
List Price/SqFt	\$162	\$147	+9.7%	\$161	\$154	+4.0%
Sold Price	\$357,300	\$339,000	+5.4%	\$349,950	\$350,250	-0.1%
Sold Price/SqFt	\$160	\$147	+9.5%	\$159	\$154	+3.1%
Sold Price / List Price	100.0%	98.9%	+1.2%	99.2%	99.0%	+0.2%
DOM	34	55	-38.2%	52	43	+19.8%

#### Number of Sales - Last Two Years



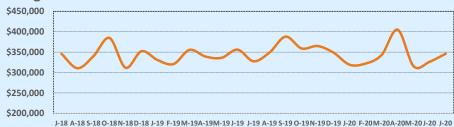
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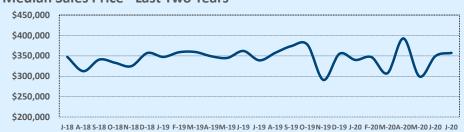


**July 2020** 

			-
This N	Month	Year-to	o-Date
Sales	DOM	Sales	DOM
		6	60
5	23	22	67
1	24	8	68
4	27	20	82
7	40	32	69
14	81	46	82
6	36	19	63
1	19	13	57
		3	39
2	84	3	91
		1	5
		1	87
		2	89
40	52	176	71
	Sales 5 1 4 7 14 6 1 2	5 23 1 24 4 27 7 40 14 81 6 36 1 19 2 2 84	Sales         DOM         Sales             6           5         23         22           1         24         8           4         27         20           7         40         32           14         81         46           6         36         19           1         19         13             3           2         84         3             1             1             1             2

#### **Average Sales Price - Last Two Years**





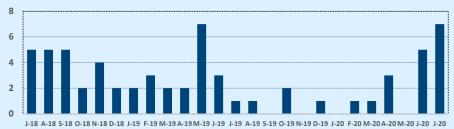
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Jul 2020		Jul 2019	Change	2020	2019	Change
Single Family Sales	7	1	+600.0%	17	20	-15.0%
Condo/TH Sales						
Total Sales	7	1	+600.0%	17	20	-15.0%
Sales Volume	\$4,962,000	\$378,000	+1212.7%	\$8,750,900	\$8,288,254	+5.6%

Avorago		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$779,700	\$359,777	+116.7%	\$555,453	\$444,897	+24.8%
List Price/SqFt	\$272	\$170	+59.9%	\$262	\$199	+32.0%
Sold Price	\$708,857	\$378,000	+87.5%	\$514,759	\$414,413	+24.2%
Sold Price/SqFt	\$251	\$179	+40.5%	\$245	\$184	+33.6%
Sold Price / List Price	91.6%	105.1%	-12.8%	93.3%	91.4%	+2.1%
DOM	65	5	+1197.1%	92	107	-13.7%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$549,900	\$359,777	+52.8%	\$474,900	\$342,450	+38.7%
List Price/SqFt	\$235	\$170	+38.2%	\$235	\$162	+45.1%
Sold Price	\$545,000	\$378,000	+44.2%	\$494,000	\$327,500	+50.8%
Sold Price/SqFt	\$202	\$179	+13.0%	\$202	\$152	+32.7%
Sold Price / List Price	90.0%	105.1%	-14.3%	93.0%	94.7%	-1.7%
DOM	47	5	+840.0%	86	76	+13.9%

# **Number of Sales - Last Two Years**



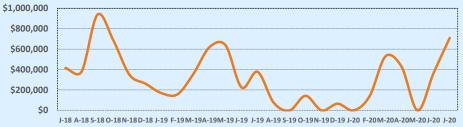
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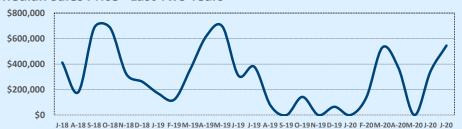


**July 2020** 

0: 0	This N	<b>Month</b>	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	28	2	20	
\$150,000- \$199,999					
\$200,000- \$249,999			2	117	
\$250,000- \$299,999					
\$300,000- \$349,999	1	47	3	126	
\$350,000- \$399,999			1	109	
\$400,000- \$449,999					
\$450,000- \$499,999	1	11	1	11	
\$500,000- \$549,999	1	147	4	102	
\$550,000- \$599,999	1	118	1	118	
\$600,000- \$699,999			1	166	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M	2	52	2	52	
\$2M - \$2.99M					
\$3M+					
Totals	7	65	17	92	

# **Average Sales Price - Last Two Years**



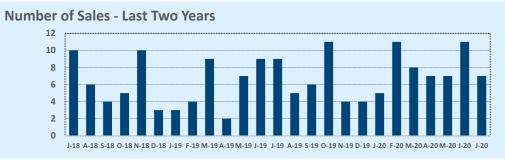


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	7	9	-22.2%	56	43	+30.2%
Condo/TH Sales						
Total Sales	7	9	-22.2%	56	43	+30.2%
Sales Volume	\$1,871,900	\$3,041,470	-38.5%	\$17,588,614	\$13,197,400	+33.3%

Averege	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$277,571	\$338,401	-18.0%	\$320,568	\$310,847	+3.1%
List Price/SqFt	\$141	\$140	+0.8%	\$145	\$130	+11.3%
Sold Price	\$267,414	\$337,941	-20.9%	\$314,082	\$306,916	+2.3%
Sold Price/SqFt	\$134	\$140	-4.2%	\$142	\$129	+10.1%
Sold Price / List Price	95.6%	100.0%	-4.4%	97.6%	98.7%	-1.1%
DOM	70	92	-24.4%	89	89	+0.2%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$250,000	\$342,500	-27.0%	\$339,990	\$342,500	-0.7%
List Price/SqFt	\$149	\$143	+4.1%	\$149	\$133	+12.1%
Sold Price	\$255,000	\$348,500	-26.8%	\$328,995	\$332,500	-1.1%
Sold Price/SqFt	\$137	\$143	-4.3%	\$145	\$133	+9.6%
Sold Price / List Price	100.5%	100.0%	+0.5%	99.0%	100.0%	-1.0%
DOM	46	62	-25.8%	53	57	-7.0%



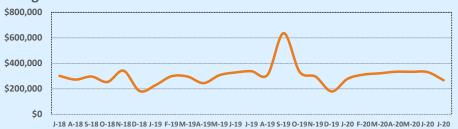
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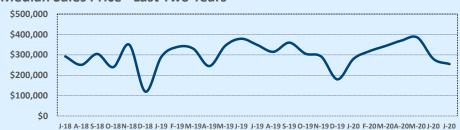


**July 2020** 

	This N	<b>Month</b>	Vear-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	83	3	164
\$150,000- \$199,999	1	193	6	71
\$200,000- \$249,999			10	162
\$250,000- \$299,999	1	22	7	73
\$300,000- \$349,999			6	142
\$350,000- \$399,999	1	16	10	45
\$400,000- \$449,999	1	47	6	47
\$450,000- \$499,999	1	44	6	54
\$500,000- \$549,999			2	2
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	7	70	56	89

# **Average Sales Price - Last Two Years**



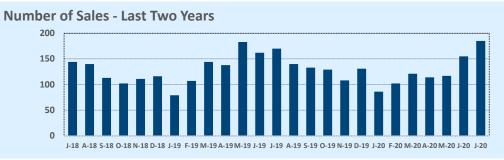


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	185	170	+8.8%	880	983	-10.5%
Condo/TH Sales						
Total Sales	185	170	+8.8%	880	983	-10.5%
Sales Volume	\$53,302,753	\$43,435,849	+22.7%	\$233,266,632	\$252,303,501	-7.5%

Average		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$295,305	\$260,673	+13.3%	\$271,160	\$262,945	+3.1%
List Price/SqFt	\$145	\$137	+5.8%	\$142	\$137	+3.7%
Sold Price	\$288,123	\$255,505	+12.8%	\$265,076	\$256,667	+3.3%
Sold Price/SqFt	\$142	\$134	+5.8%	\$139	\$134	+3.9%
Sold Price / List Price	98.3%	98.1%	+0.2%	98.1%	97.7%	+0.4%
DOM	72	80	-10.2%	77	79	-3.0%

Median	This Month			Year-to-Date		
ivieuian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$256,510	\$250,500	+2.4%	\$249,900	\$249,000	+0.4%
List Price/SqFt	\$139	\$133	+4.6%	\$137	\$132	+4.1%
Sold Price	\$253,000	\$249,725	+1.3%	\$246,000	\$242,499	+1.4%
Sold Price/SqFt	\$137	\$131	+4.3%	\$135	\$130	+4.3%
Sold Price / List Price	98.6%	99.0%	-0.4%	98.6%	98.4%	+0.1%
DOM	48	59	-17.9%	54	56	-3.6%



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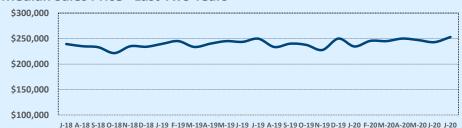


**July 2020** 

	This B	Annah	Year-to-Date		
Price Range	Inisi	<b>Month</b>	γear-τ	o-Date	
Tried Hange	Sales	DOM	Sales	DOM	
\$149,999 or under	2	139	14	59	
\$150,000- \$199,999	11	65	81	65	
\$200,000- \$249,999	72	65	382	71	
\$250,000- \$299,999	54	65	246	81	
\$300,000- \$349,999	23	77	77	89	
\$350,000- \$399,999	4	26	30	74	
\$400,000- \$449,999	5	95	12	70	
\$450,000- \$499,999	6	125	10	103	
\$500,000- \$549,999	3	152	11	102	
\$550,000- \$599,999	1	28	6	146	
\$600,000- \$699,999	1	74	7	162	
\$700,000- \$799,999					
\$800,000- \$899,999	1	83	2	64	
\$900,000- \$999,999					
\$1M - \$1.99M	2	165	2	165	
\$2M - \$2.99M					
\$3M+					
Totals	185	72	880	77	



\$100,000



# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	115	76	+51.3%	525	464	+13.1%
Condo/TH Sales						
Total Sales	115	76	+51.3%	525	464	+13.1%
Sales Volume	\$56,629,724	\$31,690,419	+78.7%	\$228,381,487	\$199,558,748	+14.4%

Average		This Month	This Month			_
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$500,422	\$425,910	+17.5%	\$444,180	\$440,346	+0.9%
List Price/SqFt	\$169	\$160	+5.8%	\$163	\$162	+0.9%
Sold Price	\$492,432	\$416,979	+18.1%	\$435,012	\$430,084	+1.1%
Sold Price/SqFt	\$167	\$157	+6.3%	\$160	\$158	+1.5%
Sold Price / List Price	98.4%	98.0%	+0.5%	98.2%	97.8%	+0.4%
DOM	88	86	+2.3%	93	94	-1.5%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$463,064	\$424,950	+9.0%	\$418,256	\$416,250	+0.5%
List Price/SqFt	\$167	\$159	+5.0%	\$161	\$158	+1.7%
Sold Price	\$450,671	\$418,183	+7.8%	\$407,104	\$409,000	-0.5%
Sold Price/SqFt	\$164	\$157	+4.8%	\$158	\$155	+1.7%
Sold Price / List Price	98.9%	98.6%	+0.3%	98.8%	98.5%	+0.3%
DOM	57	58	-0.9%	67	69	-2.2%



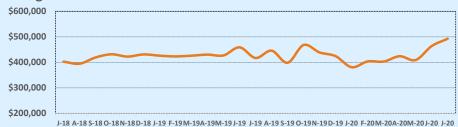
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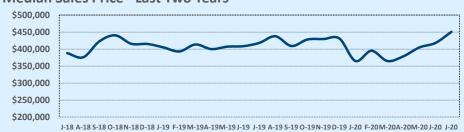


**July 2020** 

Price Range	This N	<b>Month</b>	Year-to	o-Date
File Railge	Sales	DOM	Sales	DOM
\$149,999 or under			1	9
\$150,000- \$199,999			7	38
\$200,000- \$249,999	10	35	71	48
\$250,000- \$299,999	4	14	43	72
\$300,000- \$349,999	9	48	59	103
\$350,000- \$399,999	18	97	71	105
\$400,000- \$449,999	16	114	69	99
\$450,000- \$499,999	16	110	58	98
\$500,000- \$549,999	5	37	34	83
\$550,000- \$599,999	12	60	32	96
\$600,000- \$699,999	11	97	39	82
\$700,000- \$799,999	8	119	24	123
\$800,000- \$899,999	2	33	9	142
\$900,000- \$999,999	3	55	6	172
\$1M - \$1.99M	1	823	1	823
\$2M - \$2.99M			1	668
\$3M+				
Totals	115	88	525	93

#### **Average Sales Price - Last Two Years**



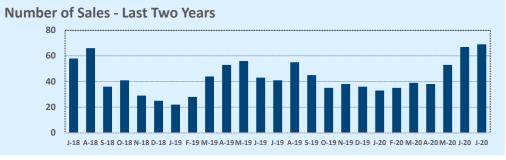


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	69	41	+68.3%	334	287	+16.4%
Condo/TH Sales						
Total Sales	69	41	+68.3%	334	287	+16.4%
Sales Volume	\$22,120,610	\$11,519,828	+92.0%	\$102,022,033	\$84,218,418	+21.1%

Average		This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change	
List Price	\$331,398	\$287,057	+15.4%	\$314,318	\$299,953	+4.8%	
List Price/SqFt	\$167	\$154	+8.7%	\$163	\$158	+3.1%	
Sold Price	\$320,589	\$280,971	+14.1%	\$305,455	\$293,444	+4.1%	
Sold Price/SqFt	\$164	\$150	+8.9%	\$159	\$155	+2.7%	
Sold Price / List Price	98.3%	97.2%	+1.1%	97.5%	97.6%	-0.1%	
DOM	80	84	-4.4%	78	84	-7.7%	

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$299,900	\$269,999	+11.1%	\$281,200	\$249,900	+12.5%
List Price/SqFt	\$168	\$164	+2.5%	\$162	\$155	+4.2%
Sold Price	\$294,000	\$268,000	+9.7%	\$277,200	\$249,900	+10.9%
Sold Price/SqFt	\$166	\$157	+6.0%	\$160	\$151	+5.9%
Sold Price / List Price	98.8%	97.7%	+1.1%	98.8%	98.8%	+0.0%
DOM	49	50	-2.0%	50	48	+4.2%



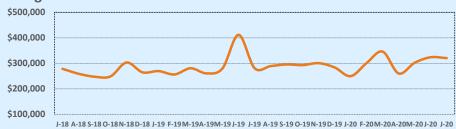
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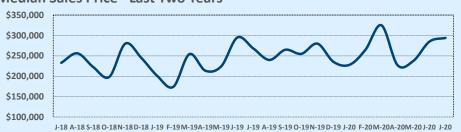


**July 2020** 

	This N	Month	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	4	42	41	63	
\$150,000- \$199,999	14	55	57	58	
\$200,000- \$249,999	7	62	55	76	
\$250,000- \$299,999	10	127	51	92	
\$300,000- \$349,999	17	63	38	72	
\$350,000- \$399,999	2	82	26	105	
\$400,000- \$449,999	4	106	18	126	
\$450,000- \$499,999	2	38	10	63	
\$500,000- \$549,999	3	154	12	73	
\$550,000- \$599,999	2	58	6	48	
\$600,000- \$699,999	1	14	8	54	
\$700,000- \$799,999	1	328	3	160	
\$800,000- \$899,999	1	245	5	110	
\$900,000- \$999,999	1	17	1	17	
\$1M - \$1.99M			3	99	
\$2M - \$2.99M					
\$3M+					
Totals	69	80	334	78	

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	33	29	+13.8%	143	150	-4.7%
Condo/TH Sales						
Total Sales	33	29	+13.8%	143	150	-4.7%
Sales Volume	\$7,224,220	\$5,686,852	+27.0%	\$31,646,044	\$30,119,067	+5.1%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$222,924	\$197,992	+12.6%	\$223,876	\$204,287	+9.6%
List Price/SqFt	\$118	\$108	+9.3%	\$115	\$111	+3.5%
Sold Price	\$218,916	\$196,098	+11.6%	\$221,301	\$200,794	+10.2%
Sold Price/SqFt	\$115	\$107	+8.1%	\$113	\$109	+4.3%
Sold Price / List Price	98.0%	99.0%	-1.0%	99.0%	98.2%	+0.9%
DOM	56	43	+29.1%	59	52	+12.8%

Median		This Month		Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$200,000	\$187,900	+6.4%	\$205,900	\$200,000	+3.0%
List Price/SqFt	\$113	\$110	+3.1%	\$112	\$110	+1.3%
Sold Price	\$200,000	\$184,500	+8.4%	\$205,600	\$194,450	+5.7%
Sold Price/SqFt	\$111	\$108	+2.1%	\$111	\$108	+3.4%
Sold Price / List Price	100.0%	99.8%	+0.2%	100.0%	99.7%	+0.3%
DOM	44	32	+37.5%	36	35	+2.9%



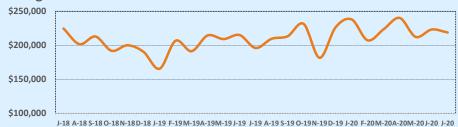
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**July 2020** 

-1: aa .1			Versite Date		
Price Range	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	3	64	15	59	
\$150,000- \$199,999	13	63	44	49	
\$200,000- \$249,999	8	47	43	48	
\$250,000- \$299,999	5	73	25	84	
\$300,000- \$349,999	3	32	8	66	
\$350,000- \$399,999			5	101	
\$400,000- \$449,999			2	56	
\$450,000- \$499,999	1	3	1	3	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	33	56	143	59	

# **Average Sales Price - Last Two Years**



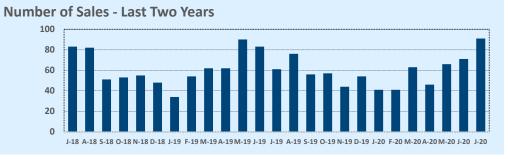


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	91	61	+49.2%	419	446	-6.1%
Condo/TH Sales						
Total Sales	91	61	+49.2%	419	446	-6.1%
Sales Volume	\$25,551,190	\$15,046,123	+69.8%	\$111,701,409	\$113,279,381	-1.4%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$282,779	\$250,556	+12.9%	\$269,743	\$259,031	+4.1%
List Price/SqFt	\$126	\$113	+11.7%	\$120	\$117	+2.0%
Sold Price	\$280,782	\$246,658	+13.8%	\$266,590	\$253,990	+5.0%
Sold Price/SqFt	\$125	\$111	+12.6%	\$118	\$115	+3.0%
Sold Price / List Price	99.3%	98.5%	+0.8%	98.9%	98.4%	+0.5%
DOM	54	60	-10.9%	63	59	+7.8%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$259,700	\$235,000	+10.5%	\$243,500	\$234,999	+3.6%
List Price/SqFt	\$125	\$112	+11.3%	\$119	\$115	+2.8%
Sold Price	\$255,000	\$230,000	+10.9%	\$240,000	\$234,250	+2.5%
Sold Price/SqFt	\$124	\$110	+12.9%	\$117	\$114	+3.1%
Sold Price / List Price	100.0%	99.1%	+0.9%	99.8%	98.9%	+0.9%
DOM	22	38	-42.1%	34	36	-5.6%



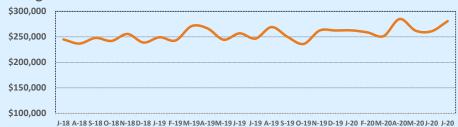
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**July 2020** 

This N	<b>Month</b>	Year-to	o-Date
Sales	DOM	Sales	DOM
4	78	11	50
7	21	45	42
29	23	171	51
20	75	89	73
19	56	59	72
4	135	13	118
1	104	9	110
5	117	10	107
		6	139
		1	14
2	1	5	1
91	54	419	63
	Sales  4  7  29  20  19  4  1  5    2	4 78 7 21 29 23 20 75 19 56 4 135 1 104 5 117 2 1	Sales         DOM         Sales           4         78         11           7         21         45           29         23         171           20         75         89           19         56         59           4         135         13           1         104         9           5         117         10             6             1           2         1         5

# Average Sales Price - Last Two Years





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	56	39	+43.6%	215	249	-13.7%
Condo/TH Sales						
Total Sales	56	39	+43.6%	215	249	-13.7%
Sales Volume	\$15,620,852	\$12,165,553	+28.4%	\$53,567,300	\$64,255,573	-16.6%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$283,737	\$317,346	-10.6%	\$257,849	\$264,234	-2.4%
List Price/SqFt	\$145	\$146	-0.9%	\$138	\$134	+3.1%
Sold Price	\$278,944	\$311,937	-10.6%	\$249,150	\$258,055	-3.5%
Sold Price/SqFt	\$142	\$143	-0.7%	\$133	\$130	+1.8%
Sold Price / List Price	98.5%	98.0%	+0.5%	96.6%	98.0%	-1.4%
DOM	67	76	-11.2%	85	62	+37.5%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$249,160	\$294,900	-15.5%	\$224,990	\$250,000	-10.0%
List Price/SqFt	\$128	\$126	+1.4%	\$125	\$126	-0.5%
Sold Price	\$244,160	\$291,500	-16.2%	\$224,900	\$249,900	-10.0%
Sold Price/SqFt	\$124	\$125	-0.7%	\$123	\$122	+0.2%
Sold Price / List Price	98.8%	99.7%	-0.9%	98.0%	98.7%	-0.7%
DOM	38	55	-31.8%	54	42	+28.6%

# Number of Sales - Last Two Years 80 40 20 0

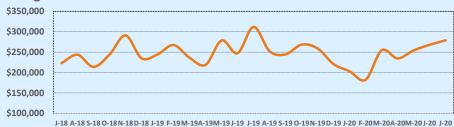
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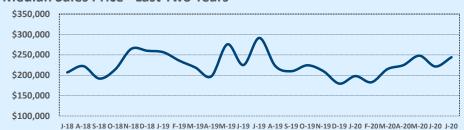


**July 2020** 

•	Thic N	Month	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under	2	33	36	76	
\$150,000- \$199,999	15	58	50	68	
\$200,000- \$249,999	13	56	43	75	
\$250,000- \$299,999	9	72	28	116	
\$300,000- \$349,999	6	73	22	91	
\$350,000- \$399,999	3	136	15	108	
\$400,000- \$449,999	2	86	9	167	
\$450,000- \$499,999	3	61	4	57	
\$500,000- \$549,999	1	60	3	49	
\$550,000- \$599,999			1	33	
\$600,000- \$699,999	1	89	3	46	
\$700,000- \$799,999					
\$800,000- \$899,999	1	89	1	89	
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	56	67	215	85	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	72	43	+67.4%	274	199	+37.7%
Condo/TH Sales						
Total Sales	72	43	+67.4%	274	199	+37.7%
Sales Volume	\$26,731,201	\$13,796,156	+93.8%	\$100,157,971	\$69,847,076	+43.4%

Average		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$378,602	\$326,048	+16.1%	\$371,854	\$358,116	+3.8%
List Price/SqFt	\$158	\$142	+11.5%	\$153	\$148	+3.7%
Sold Price	\$371,267	\$320,841	+15.7%	\$365,540	\$350,990	+4.1%
Sold Price/SqFt	\$155	\$140	+10.7%	\$151	\$145	+4.0%
Sold Price / List Price	98.4%	99.2%	-0.7%	98.6%	98.5%	+0.1%
DOM	74	65	+12.5%	83	79	+4.3%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$321,650	\$259,900	+23.8%	\$329,993	\$335,000	-1.5%
List Price/SqFt	\$147	\$138	+5.9%	\$148	\$144	+3.0%
Sold Price	\$321,450	\$261,000	+23.2%	\$325,450	\$329,973	-1.4%
Sold Price/SqFt	\$146	\$138	+5.8%	\$146	\$142	+2.7%
Sold Price / List Price	98.8%	100.0%	-1.2%	99.2%	99.6%	-0.3%
DOM	56	50	+11.0%	59	46	+28.3%

#### **Number of Sales - Last Two Years**



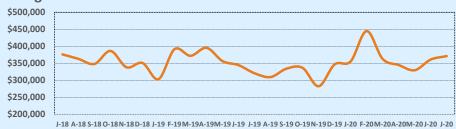
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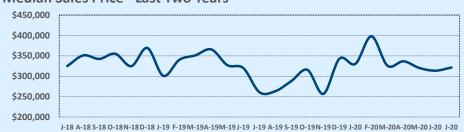


**July 2020** 

This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
		3	93	
11	64	42	59	
17	79	53	75	
16	73	64	90	
14	100	38	129	
2	9	19	72	
1	43	15	96	
2	29	9	37	
3	70	13	74	
3	23	11	34	
		3	105	
2	83	2	83	
1	129	2	140	
72	74	274	83	
	Sales		Sales         DOM         Sales                  3           11         64         42           17         79         53           16         73         64           14         100         38           2         9         19           1         43         15           2         29         9           3         70         13           3         23         11             3           2         83         2                1         129         2                          1         129         2                                   <	

#### **Average Sales Price - Last Two Years**





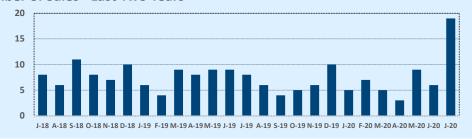
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	19	8	+137.5%	54	53	+1.9%
Condo/TH Sales						
Total Sales	19	8	+137.5%	54	53	+1.9%
Sales Volume	\$5,907,356	\$2,844,000	+107.7%	\$14,275,562	\$13,741,250	+3.9%

Average		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$328,699	\$367,650	-10.6%	\$275,609	\$267,841	+2.9%
List Price/SqFt	\$204	\$221	-7.8%	\$191	\$183	+4.5%
Sold Price	\$310,913	\$355,500	-12.5%	\$264,362	\$259,269	+2.0%
Sold Price/SqFt	\$194	\$212	-8.7%	\$184	\$176	+4.2%
Sold Price / List Price	95.3%	95.9%	-0.6%	96.5%	95.9%	+0.6%
DOM	99	73	+34.6%	105	68	+55.6%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$250,000	\$369,150	-32.3%	\$222,500	\$248,990	-10.6%
List Price/SqFt	\$199	\$238	-16.5%	\$191	\$210	-8.8%
Sold Price	\$245,000	\$354,000	-30.8%	\$218,500	\$245,900	-11.1%
Sold Price/SqFt	\$189	\$231	-18.1%	\$190	\$215	-11.8%
Sold Price / List Price	98.6%	95.3%	+3.5%	98.4%	97.1%	+1.3%
DOM	68	43	+60.0%	63	41	+53.7%

#### **Number of Sales - Last Two Years**



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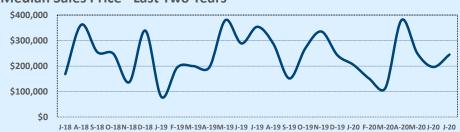


**July 2020** 

, , , , , , , , , , , , , , , , , , ,			•		
Price Range	This N	Month	Year-t	o-Date	
Price Natige	Sales	DOM	Sales	DOM	
\$149,999 or under	7	45	20	53	
\$150,000- \$199,999	1	147	3	85	
\$200,000- \$249,999	2	333	10	212	
\$250,000- \$299,999	1	92	5	64	
\$300,000- \$349,999	1	89	3	70	
\$350,000- \$399,999	3	34	6	63	
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999	1	224	1	224	
\$550,000- \$599,999	1	85	1	85	
\$600,000- \$699,999	1	122	4	254	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M	1	27	1	27	
\$2M - \$2.99M					
\$3M+					
Totals	19	99	54	105	
<u></u>					

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales		2		6	7	-14.3%
Condo/TH Sales						
Total Sales		2		6	7	-14.3%
Sales Volume		\$905,000		\$3,415,300	\$4,147,700	-17.7%

Average		This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change	
List Price		\$437,500		\$604,983	\$622,836	-2.9%	
List Price/SqFt		\$278		\$412	\$346	+19.1%	
Sold Price		\$452,500		\$569,217	\$592,529	-3.9%	
Sold Price/SqFt		\$288		\$382	\$330	+15.9%	
Sold Price / List Price	0.0%	102.6%		93.0%	95.5%	-2.6%	
DOM		147		167	141	+18.3%	

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price		\$437,500		\$599,950	\$459,500	+30.6%
List Price/SqFt		\$278		\$435	\$350	+24.3%
Sold Price		\$452,500		\$562,500	\$428,200	+31.4%
Sold Price/SqFt		\$288		\$387	\$319	+21.3%
Sold Price / List Price	0.0%	102.6%	+0.0%	95.9%	93.3%	+2.8%
DOM		147		78	161	-51.6%

#### **Number of Sales - Last Two Years**



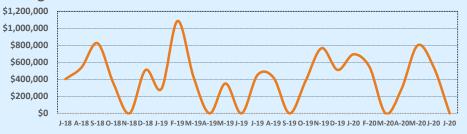
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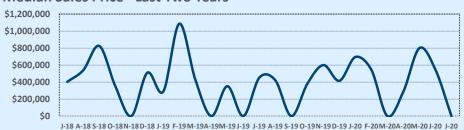


**July 2020** 

	Th:- 0	Annalla	Year-to-Date		
Price Range	I his N	/lonth	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999			1	54	
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999			2	52	
\$550,000- \$599,999			1	650	
\$600,000- \$699,999			1	147	
\$700,000- \$799,999					
\$800,000- \$899,999			1	45	
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals			6	167	

# **Average Sales Price - Last Two Years**



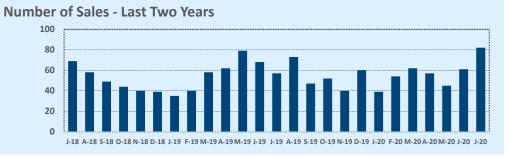


# 78209 Residential Statistics

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	82	57	+43.9%	400	399	+0.3%
Condo/TH Sales						
Total Sales	82	57	+43.9%	400	399	+0.3%
Sales Volume	\$36,384,485	\$24,242,666	+50.1%	\$173,001,481	\$186,986,027	-7.5%

Averege		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$462,925	\$449,713	+2.9%	\$452,356	\$491,380	-7.9%
List Price/SqFt	\$215	\$217	-1.0%	\$207	\$213	-2.9%
Sold Price	\$443,713	\$425,310	+4.3%	\$432,504	\$468,637	-7.7%
Sold Price/SqFt	\$208	\$207	+0.5%	\$199	\$204	-2.6%
Sold Price / List Price	96.8%	94.9%	+2.0%	96.0%	95.8%	+0.2%
DOM	84	61	+38.7%	91	81	+12.0%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$395,500	\$400,000	-1.1%	\$387,000	\$399,000	-3.0%
List Price/SqFt	\$205	\$201	+1.6%	\$203	\$202	+0.6%
Sold Price	\$384,000	\$395,000	-2.8%	\$375,000	\$385,000	-2.6%
Sold Price/SqFt	\$199	\$197	+0.9%	\$196	\$196	-0.1%
Sold Price / List Price	98.2%	97.3%	+0.9%	97.1%	96.8%	+0.3%
DOM	48	42	+14.3%	60	49	+22.4%



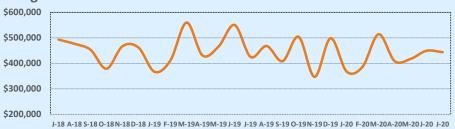
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**July 2020** 

,				•
Price Range	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	57	42	94
\$150,000- \$199,999	3	32	27	74
\$200,000- \$249,999	5	40	27	80
\$250,000- \$299,999	7	85	38	83
\$300,000- \$349,999	13	80	45	82
\$350,000- \$399,999	13	110	47	102
\$400,000- \$449,999	8	35	31	102
\$450,000- \$499,999	5	124	25	73
\$500,000- \$549,999	5	145	22	93
\$550,000- \$599,999	6	45	19	79
\$600,000- \$699,999	7	114	27	77
\$700,000- \$799,999			16	118
\$800,000- \$899,999	2	108	8	118
\$900,000- \$999,999	2	41	8	135
\$1M - \$1.99M	1	291	15	96
\$2M - \$2.99M	1	36	3	147
\$3M+				
Totals	82	84	400	91

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	40	27	+48.1%	166	180	-7.8%
Condo/TH Sales						
Total Sales	40	27	+48.1%	166	180	-7.8%
Sales Volume	\$9,326,787	\$6,462,400	+44.3%	\$36,990,873	\$36,599,429	+1.1%

Average		This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change	
List Price	\$240,340	\$254,819	-5.7%	\$232,368	\$212,090	+9.6%	
List Price/SqFt	\$161	\$183	-11.9%	\$158	\$155	+2.4%	
Sold Price	\$233,170	\$239,348	-2.6%	\$222,837	\$203,330	+9.6%	
Sold Price/SqFt	\$157	\$172	-8.9%	\$152	\$148	+2.5%	
Sold Price / List Price	97.0%	93.4%	+3.9%	95.7%	95.7%	+0.0%	
DOM	68	65	+3.4%	87	65	+34.9%	

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$197,450	\$189,000	+4.5%	\$189,250	\$178,967	+5.7%
List Price/SqFt	\$157	\$154	+1.6%	\$146	\$135	+8.1%
Sold Price	\$196,900	\$182,400	+7.9%	\$183,450	\$175,000	+4.8%
Sold Price/SqFt	\$158	\$149	+5.9%	\$143	\$132	+8.3%
Sold Price / List Price	97.8%	95.4%	+2.5%	97.1%	97.7%	-0.6%
DOM	53	34	+54.4%	62	38	+61.8%



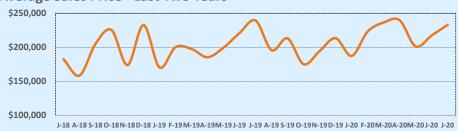
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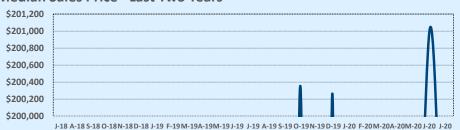


**July 2020** 

D: D	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	11	71	59	63
\$150,000- \$199,999	10	88	34	126
\$200,000- \$249,999	9	42	27	65
\$250,000- \$299,999	1	7	11	97
\$300,000- \$349,999	1	90	4	73
\$350,000- \$399,999	2	91	9	127
\$400,000- \$449,999	2	37	13	73
\$450,000- \$499,999			2	280
\$500,000- \$549,999	3	85	3	85
\$550,000- \$599,999	1	53	2	153
\$600,000- \$699,999			1	68
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	27
\$2M - \$2.99M				
\$3M+				
Totals	40	68	166	87

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	35	28	+25.0%	186	166	+12.0%
Condo/TH Sales						
Total Sales	35	28	+25.0%	186	166	+12.0%
Sales Volume	\$14,217,405	\$8,263,500	+72.1%	\$76,424,829	\$58,848,050	+29.9%

Average		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$422,649	\$304,138	+39.0%	\$433,518	\$367,613	+17.9%
List Price/SqFt	\$205	\$187	+9.6%	\$200	\$193	+3.3%
Sold Price	\$406,212	\$295,125	+37.6%	\$410,886	\$354,506	+15.9%
Sold Price/SqFt	\$197	\$182	+8.6%	\$191	\$188	+1.9%
Sold Price / List Price	95.9%	96.3%	-0.4%	96.1%	97.1%	-1.0%
DOM	93	71	+30.6%	85	88	-3.7%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$329,900	\$269,950	+22.2%	\$318,950	\$299,000	+6.7%
List Price/SqFt	\$193	\$186	+3.9%	\$193	\$191	+1.2%
Sold Price	\$308,000	\$267,000	+15.4%	\$309,000	\$294,500	+4.9%
Sold Price/SqFt	\$194	\$178	+8.5%	\$189	\$181	+4.7%
Sold Price / List Price	97.4%	97.2%	+0.2%	97.2%	97.4%	-0.2%
DOM	48	40	+21.5%	49	55	-11.0%



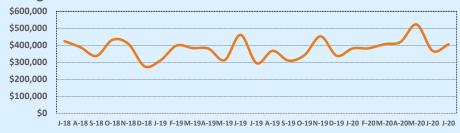
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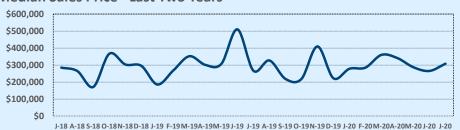


**July 2020** 

,				•
Drice Bange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	64	15	52
\$150,000- \$199,999	6	65	26	60
\$200,000- \$249,999	3	35	18	73
\$250,000- \$299,999	4	58	31	65
\$300,000- \$349,999	3	67	18	100
\$350,000- \$399,999	3	102	16	85
\$400,000- \$449,999	2	83	6	52
\$450,000- \$499,999	2	89	10	74
\$500,000- \$549,999	1	427	10	139
\$550,000- \$599,999	3	85	8	99
\$600,000- \$699,999			5	169
\$700,000- \$799,999	1	67	8	169
\$800,000- \$899,999	1	249	3	124
\$900,000- \$999,999	1	435	3	203
\$1M - \$1.99M	2	18	8	50
\$2M - \$2.99M				
\$3M+			1	205
Totals	35	93	186	85

# **Average Sales Price - Last Two Years**



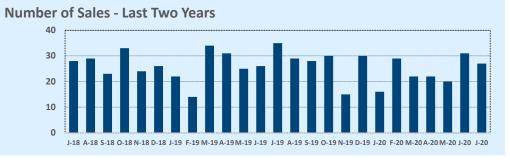


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	27	35	-22.9%	167	187	-10.7%
Condo/TH Sales						
Total Sales	27	35	-22.9%	167	187	-10.7%
Sales Volume	\$6,582,100	\$7,686,100	-14.4%	\$39,251,002	\$39,905,493	-1.6%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$245,394	\$227,089	+8.1%	\$242,531	\$218,888	+10.8%
List Price/SqFt	\$132	\$127	+3.6%	\$135	\$129	+4.8%
Sold Price	\$243,781	\$219,603	+11.0%	\$235,036	\$213,398	+10.1%
Sold Price/SqFt	\$131	\$124	+5.6%	\$131	\$126	+4.2%
Sold Price / List Price	99.1%	97.0%	+2.2%	97.1%	97.7%	-0.6%
DOM	55	78	-28.9%	67	56	+21.3%

Median	This Month			Year-to-Date		
ivieuian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$189,900	\$204,999	-7.4%	\$185,000	\$179,900	+2.8%
List Price/SqFt	\$134	\$130	+2.7%	\$134	\$128	+5.0%
Sold Price	\$187,000	\$196,000	-4.6%	\$183,100	\$174,500	+4.9%
Sold Price/SqFt	\$134	\$128	+5.0%	\$133	\$124	+7.9%
Sold Price / List Price	99.6%	99.5%	+0.1%	98.0%	98.3%	-0.3%
DOM	37	33	+12.1%	44	31	+41.9%



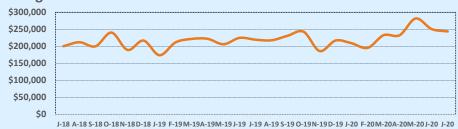
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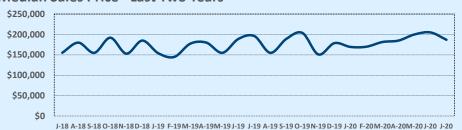


**July 2020** 

			Year-to-Date		
Price Range	This N	/lonth	Year-t	o-Date	
Frice Name	Sales	DOM	Sales	DOM	
\$149,999 or under	4	28	35	53	
\$150,000- \$199,999	13	64	67	59	
\$200,000- \$249,999	2	14	17	41	
\$250,000- \$299,999	3	86	13	122	
\$300,000- \$349,999			6	95	
\$350,000- \$399,999	1	13	8	117	
\$400,000- \$449,999	1	15	7	75	
\$450,000- \$499,999	1	12	2	15	
\$500,000- \$549,999			5	90	
\$550,000- \$599,999	1	14	1	14	
\$600,000- \$699,999	1	211	6	106	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	27	55	167	67	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	2			4	2	+100.0%
Condo/TH Sales						
Total Sales	2			4	2	+100.0%
Sales Volume	\$472,500			\$1,172,500	\$863,000	+35.9%

Avorago	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$240,000			\$299,250	\$434,950	-31.2%
List Price/SqFt	\$237			\$245	\$234	+4.8%
Sold Price	\$236,250			\$293,125	\$431,500	-32.1%
Sold Price/SqFt	\$233			\$240	\$232	+3.4%
Sold Price / List Price	98.4%	0.0%		98.1%	99.3%	-1.2%
DOM	58			53	20	+170.5%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$240,000			\$240,000	\$434,950	-44.8%
List Price/SqFt	\$237			\$253	\$234	+8.3%
Sold Price	\$236,250			\$236,250	\$431,500	-45.2%
Sold Price/SqFt	\$233			\$248	\$232	+6.8%
Sold Price / List Price	98.4%	0.0%	+0.0%	98.2%	99.3%	-1.1%
DOM	58			58	20	+197.4%

#### Number of Sales - Last Two Years



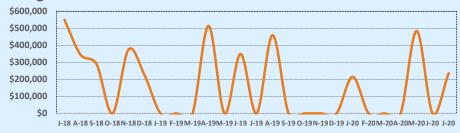
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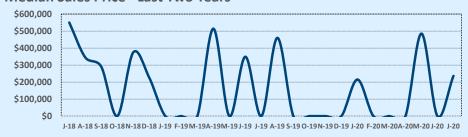


**July 2020** 

	This B	A a math	Year-to-Date		
Price Range	Inisi	Month	γear-τ	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999	1	55	2	62	
\$250,000- \$299,999	1	61	1	61	
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999			1	26	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	2	58	4	53	

#### **Average Sales Price - Last Two Years**



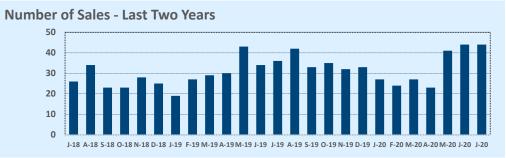


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	44	36	+22.2%	230	218	+5.5%
Condo/TH Sales						
Total Sales	44	36	+22.2%	230	218	+5.5%
Sales Volume	\$12,212,950	\$9,853,220	+23.9%	\$62,249,015	\$55,771,055	+11.6%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$286,570	\$279,600	+2.5%	\$278,354	\$262,626	+6.0%
List Price/SqFt	\$143	\$133	+7.0%	\$141	\$133	+5.9%
Sold Price	\$277,567	\$273,701	+1.4%	\$270,648	\$255,831	+5.8%
Sold Price/SqFt	\$138	\$130	+6.2%	\$137	\$130	+5.9%
Sold Price / List Price	96.3%	97.4%	-1.1%	97.4%	97.6%	-0.1%
DOM	58	54	+8.0%	55	60	-9.4%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$264,950	\$254,850	+4.0%	\$257,000	\$239,450	+7.3%
List Price/SqFt	\$143	\$133	+7.2%	\$139	\$133	+4.2%
Sold Price	\$260,000	\$251,500	+3.4%	\$252,500	\$235,000	+7.4%
Sold Price/SqFt	\$142	\$133	+7.1%	\$137	\$130	+4.7%
Sold Price / List Price	98.7%	97.6%	+1.1%	98.6%	98.2%	+0.4%
DOM	29	33	-13.6%	34	35	-2.9%



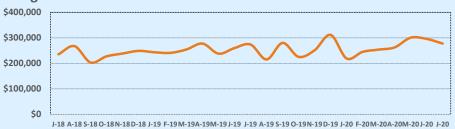
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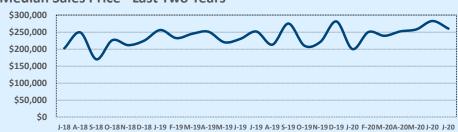


**July 2020** 

•	This B	A a math	Year-to-Date		
Price Range	Inisi	Month	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	5	42	41	46	
\$150,000- \$199,999	7	43	29	60	
\$200,000- \$249,999	8	47	41	49	
\$250,000- \$299,999	7	29	36	45	
\$300,000- \$349,999	3	44	21	76	
\$350,000- \$399,999	5	172	28	65	
\$400,000- \$449,999	7	64	18	54	
\$450,000- \$499,999	1	18	9	52	
\$500,000- \$549,999	1	14	3	24	
\$550,000- \$599,999					
\$600,000- \$699,999			2	60	
\$700,000- \$799,999			1	17	
\$800,000- \$899,999					
\$900,000- \$999,999			1	245	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	44	58	230	55	

# **Average Sales Price - Last Two Years**

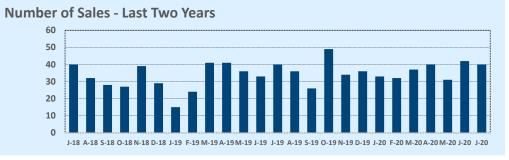




Lictings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	40	40		255	230	+10.9%
Condo/TH Sales						
Total Sales	40	40		255	230	+10.9%
Sales Volume	\$7,545,577	\$7,247,650	+4.1%	\$46,988,590	\$38,809,417	+21.1%

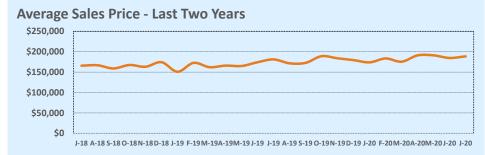
Average	This Month			Y		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$192,699	\$181,791	+6.0%	\$186,678	\$170,216	+9.7%
List Price/SqFt	\$114	\$114	+0.0%	\$113	\$106	+6.7%
Sold Price	\$188,639	\$181,191	+4.1%	\$184,269	\$168,737	+9.2%
Sold Price/SqFt	\$112	\$114	-1.5%	\$112	\$105	+6.3%
Sold Price / List Price	97.9%	99.6%	-1.7%	98.8%	99.0%	-0.3%
DOM	62	69	-10.8%	60	58	+4.5%

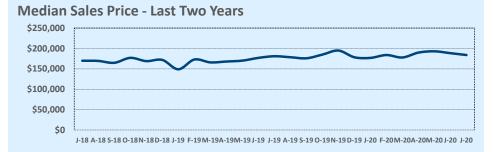
Median		This Month		Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$186,575	\$184,450	+1.2%	\$185,000	\$173,400	+6.7%
List Price/SqFt	\$115	\$122	-5.8%	\$114	\$110	+4.1%
Sold Price	\$183,950	\$180,950	+1.7%	\$183,900	\$171,950	+6.9%
Sold Price/SqFt	\$109	\$123	-11.7%	\$112	\$108	+4.0%
Sold Price / List Price	99.6%	100.0%	-0.4%	100.0%	100.0%	
DOM	43	49	-13.3%	46	36	+29.6%



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Duice Denge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	160	31	71
\$150,000- \$199,999	26	44	149	52
\$200,000- \$249,999	10	75	68	78
\$250,000- \$299,999			6	21
\$300,000- \$349,999				
\$350,000- \$399,999	1	102	1	102
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	40	62	255	60



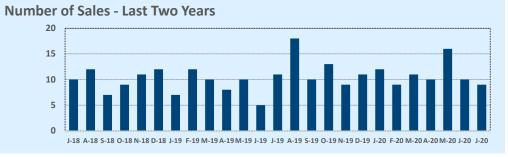


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	9	11	-18.2%	77	63	+22.2%
Condo/TH Sales						
Total Sales	9	11	-18.2%	77	63	+22.2%
Sales Volume	\$1,240,750	\$1,531,649	-19.0%	\$10,146,552	\$8,223,050	+23.4%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$140,856	\$143,254	-1.7%	\$135,164	\$133,473	+1.3%
List Price/SqFt	\$121	\$113	+7.7%	\$107	\$101	+5.9%
Sold Price	\$137,861	\$139,241	-1.0%	\$131,773	\$130,525	+1.0%
Sold Price/SqFt	\$119	\$110	+8.4%	\$104	\$99	+5.3%
Sold Price / List Price	96.6%	97.2%	-0.6%	96.9%	97.4%	-0.6%
DOM	46	41	+11.6%	67	64	+5.0%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$149,900	\$139,900	+7.1%	\$135,900	\$136,000	-0.1%
List Price/SqFt	\$122	\$111	+9.7%	\$109	\$100	+9.2%
Sold Price	\$153,500	\$137,000	+12.0%	\$137,000	\$134,000	+2.2%
Sold Price/SqFt	\$114	\$108	+5.6%	\$106	\$99	+6.5%
Sold Price / List Price	100.9%	100.0%	+0.9%	100.0%	100.0%	
DOM	18	32	-43.8%	40	39	+2.6%



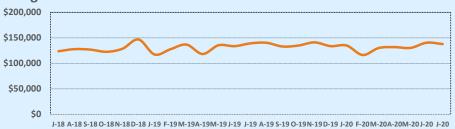
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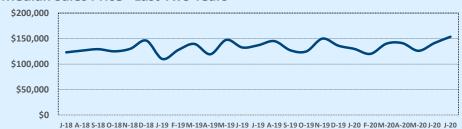


**July 2020** 

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Price Range	This N	Month	Year-t	o-Date
Price Kange	Sales	DOM	Sales	DOM
\$149,999 or under	4	74	52	72
\$150,000- \$199,999	5	23	23	55
\$200,000- \$249,999			1	12
\$250,000- \$299,999			1	144
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	9	46	77	67

#### **Average Sales Price - Last Two Years**





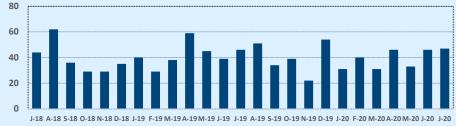
# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	47	46	+2.2%	274	296	-7.4%
Condo/TH Sales						
Total Sales	47	46	+2.2%	274	296	-7.4%
Sales Volume	\$15,341,676	\$12,972,077	+18.3%	\$90,180,504	\$86,345,948	+4.4%

Average		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$335,633	\$286,905	+17.0%	\$337,590	\$298,330	+13.2%
List Price/SqFt	\$141	\$133	+6.2%	\$139	\$132	+5.7%
Sold Price	\$326,419	\$282,002	+15.8%	\$329,126	\$291,709	+12.8%
Sold Price/SqFt	\$138	\$130	+6.2%	\$136	\$129	+5.6%
Sold Price / List Price	98.5%	98.0%	+0.4%	97.9%	97.9%	-0.0%
DOM	55	55	-1.0%	65	59	+9.5%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$296,000	\$254,000	+16.5%	\$298,250	\$265,000	+12.5%
List Price/SqFt	\$139	\$130	+7.6%	\$136	\$130	+5.2%
Sold Price	\$292,500	\$249,750	+17.1%	\$291,250	\$256,750	+13.4%
Sold Price/SqFt	\$134	\$130	+2.8%	\$133	\$128	+4.0%
Sold Price / List Price	98.7%	98.6%	+0.1%	98.4%	98.5%	-0.1%
DOM	34	34	+1.5%	39	37	+6.8%

# Number of Sales - Last Two Years



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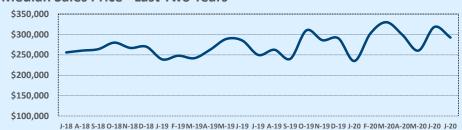


**July 2020** 

			-
This N	<b>Month</b>	Year-to	o-Date
Sales	DOM	Sales	DOM
4	53	23	61
4	23	24	64
6	36	41	41
12	60	57	63
9	50	40	68
5	82	33	55
2	25	15	111
1	17	12	79
		4	94
		4	22
1	106	9	82
1	56	4	126
		2	84
1	15	3	36
1	231	3	164
47	55	274	65
	Sales  4  4  6  12  9  5  2  1   1  1   1   1	4 53 4 23 6 36 12 60 9 50 5 82 2 25 1 177 1 106 1 56 1 15 1 231	Sales         DOM         Sales           4         53         23           4         23         24           6         36         41           12         60         57           9         50         40           5         82         33           2         25         15           1         17         12             4           1         106         9           1         56         4             2           1         15         3           1         231         3

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	48	42	+14.3%	278	278	
Condo/TH Sales						
Total Sales	48	42	+14.3%	278	278	
Sales Volume	\$14,946,000	\$11,459,735	+30.4%	\$85,488,244	\$83,742,127	+2.1%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$313,944	\$278,089	+12.9%	\$314,793	\$305,896	+2.9%
List Price/SqFt	\$142	\$134	+6.2%	\$137	\$134	+1.9%
Sold Price	\$311,375	\$272,851	+14.1%	\$307,512	\$301,231	+2.1%
Sold Price/SqFt	\$141	\$132	+7.2%	\$134	\$132	+1.3%
Sold Price / List Price	99.0%	98.1%	+0.9%	98.1%	98.6%	-0.5%
DOM	41	54	-24.2%	60	57	+6.2%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$289,500	\$264,839	+9.3%	\$289,700	\$279,250	+3.7%
List Price/SqFt	\$141	\$136	+4.1%	\$134	\$130	+3.2%
Sold Price	\$283,500	\$255,000	+11.2%	\$285,000	\$275,000	+3.6%
Sold Price/SqFt	\$135	\$135	+0.4%	\$132	\$128	+3.2%
Sold Price / List Price	100.0%	98.6%	+1.4%	98.6%	98.9%	-0.3%
DOM	19	44	-56.3%	32	36	-12.5%

# Number of Sales - Last Two Years 80 40 20 0

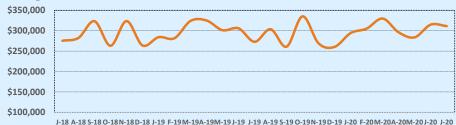
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**July 2020** 

<u> </u>				•
Price Range	This N	<b>Month</b>	Year-to	o-Date
File Railge	Sales	DOM	Sales	DOM
\$149,999 or under	1	24	5	107
\$150,000- \$199,999	4	21	21	49
\$200,000- \$249,999	4	111	47	60
\$250,000- \$299,999	18	31	91	57
\$300,000- \$349,999	13	48	53	62
\$350,000- \$399,999	3	10	34	64
\$400,000- \$449,999	1	105	9	50
\$450,000- \$499,999	2	24	8	45
\$500,000- \$549,999	1	10	1	10
\$550,000- \$599,999				
\$600,000- \$699,999			4	89
\$700,000- \$799,999			1	26
\$800,000- \$899,999				
\$900,000- \$999,999			1	319
\$1M - \$1.99M	1	14	3	88
\$2M - \$2.99M				
\$3M+				
Totals	48	41	278	60







# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	73	57	+28.1%	386	376	+2.7%
Condo/TH Sales						
Total Sales	73	57	+28.1%	386	376	+2.7%
Sales Volume	\$14,186,569	\$10,283,740	+38.0%	\$73,862,062	\$65,686,197	+12.4%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$196,437	\$181,121	+8.5%	\$193,878	\$176,677	+9.7%
List Price/SqFt	\$119	\$111	+6.8%	\$113	\$107	+5.6%
Sold Price	\$194,337	\$180,416	+7.7%	\$191,352	\$174,697	+9.5%
Sold Price/SqFt	\$118	\$111	+6.2%	\$112	\$106	+5.3%
Sold Price / List Price	98.9%	99.8%	-0.9%	98.7%	98.9%	-0.2%
DOM	42	36	+15.5%	52	41	+27.8%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$185,000	\$175,000	+5.7%	\$185,000	\$174,950	+5.7%
List Price/SqFt	\$119	\$112	+6.3%	\$113	\$110	+2.9%
Sold Price	\$186,500	\$175,000	+6.6%	\$185,000	\$173,800	+6.4%
Sold Price/SqFt	\$117	\$112	+4.3%	\$113	\$108	+4.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	21	25	-16.0%	32	27	+18.9%



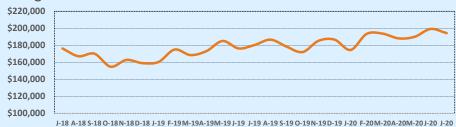
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# **July 2020**

Price Range	This N	∕lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	10	46	66	49
\$150,000- \$199,999	39	45	182	46
\$200,000- \$249,999	15	34	87	54
\$250,000- \$299,999	6	33	38	67
\$300,000- \$349,999	3	51	12	114
\$350,000- \$399,999			1	1
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	73	42	386	52

#### **Average Sales Price - Last Two Years**



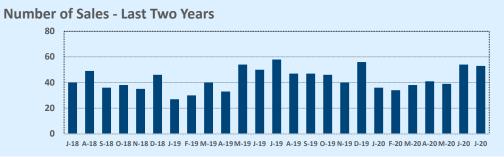


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	53	58	-8.6%	295	292	+1.0%
Condo/TH Sales						
Total Sales	53	58	-8.6%	295	292	+1.0%
Sales Volume	\$11,388,541	\$11,079,350	+2.8%	\$61,764,246	\$57,897,466	+6.7%

Average		This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change	
List Price	\$216,153	\$194,463	+11.2%	\$212,279	\$200,560	+5.8%	
List Price/SqFt	\$128	\$118	+8.3%	\$124	\$116	+6.1%	
Sold Price	\$214,878	\$191,023	+12.5%	\$209,370	\$198,279	+5.6%	
Sold Price/SqFt	\$128	\$117	+9.2%	\$122	\$115	+5.8%	
Sold Price / List Price	99.3%	98.6%	+0.7%	98.6%	99.0%	-0.4%	
DOM	46	36	+27.0%	43	45	-5.8%	

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$216,000	\$189,900	+13.7%	\$205,000	\$189,944	+7.9%
List Price/SqFt	\$126	\$119	+5.3%	\$123	\$116	+6.0%
Sold Price	\$216,000	\$187,000	+15.5%	\$201,000	\$188,250	+6.8%
Sold Price/SqFt	\$126	\$118	+7.2%	\$122	\$115	+5.5%
Sold Price / List Price	100.0%	99.6%	+0.4%	99.8%	99.5%	+0.3%
DOM	36	24	+53.2%	28	30	-6.7%



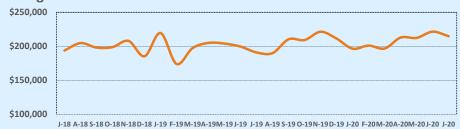
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**July 2020** 

	This B	A sunt la	Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
11100 11411.60	Sales	DOM	Sales	DOM	
\$149,999 or under	5	62	25	82	
\$150,000- \$199,999	15	40	116	38	
\$200,000- \$249,999	19	40	102	37	
\$250,000- \$299,999	13	56	37	45	
\$300,000- \$349,999	1	35	10	34	
\$350,000- \$399,999			1	24	
\$400,000- \$449,999			1	18	
\$450,000- \$499,999					
\$500,000- \$549,999			2	114	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999			1	3	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	53	46	295	43	

# **Average Sales Price - Last Two Years**



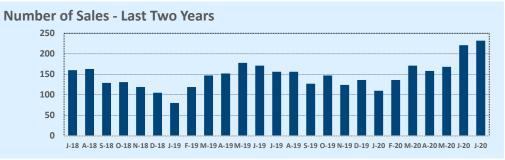


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	232	156	+48.7%	1,196	1,003	+19.2%
Condo/TH Sales						
Total Sales	232	156	+48.7%	1,196	1,003	+19.2%
Sales Volume	\$53,965,160	\$33,370,343	+61.7%	\$270,520,737	\$211,165,592	+28.1%

Average		This Month		Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$234,549	\$215,392	+8.9%	\$229,079	\$213,111	+7.5%
List Price/SqFt	\$117	\$110	+6.4%	\$116	\$108	+6.7%
Sold Price	\$232,608	\$213,912	+8.7%	\$226,188	\$210,534	+7.4%
Sold Price/SqFt	\$116	\$109	+6.1%	\$114	\$107	+6.6%
Sold Price / List Price	99.2%	99.6%	-0.4%	98.9%	99.0%	-0.1%
DOM	67	57	+17.9%	66	67	-1.5%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$229,900	\$207,500	+10.8%	\$221,450	\$205,000	+8.0%
List Price/SqFt	\$114	\$108	+5.7%	\$114	\$108	+5.7%
Sold Price	\$230,000	\$207,000	+11.1%	\$220,000	\$205,000	+7.3%
Sold Price/SqFt	\$112	\$107	+5.5%	\$112	\$106	+5.6%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	41	35	+18.8%	46	39	+17.9%



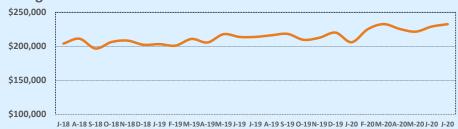
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**July 2020** 

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Price Range	This N	<b>Month</b>	Year-to	o-Date
Price Railge	Sales	DOM	Sales	DOM
\$149,999 or under	10	61	69	57
\$150,000- \$199,999	51	33	332	45
\$200,000- \$249,999	91	57	454	65
\$250,000- \$299,999	55	97	230	84
\$300,000- \$349,999	22	109	74	101
\$350,000- \$399,999	3	149	32	102
\$400,000- \$449,999			4	84
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	165
\$2M - \$2.99M				
\$3M+				
Totals	232	67	1,196	66
•				

#### **Average Sales Price - Last Two Years**



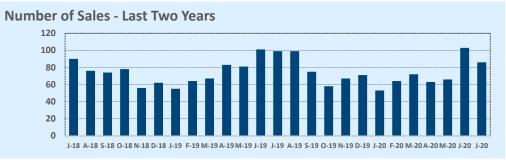


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	86	99	-13.1%	507	550	-7.8%
Condo/TH Sales						
Total Sales	86	99	-13.1%	507	550	-7.8%
Sales Volume	\$19,330,850	\$20,960,847	-7.8%	\$110,277,335	\$116,304,768	-5.2%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$226,428	\$214,023	+5.8%	\$219,762	\$213,882	+2.7%
List Price/SqFt	\$118	\$119	-1.2%	\$119	\$116	+2.3%
Sold Price	\$224,777	\$211,726	+6.2%	\$217,510	\$211,463	+2.9%
Sold Price/SqFt	\$117	\$118	-0.9%	\$118	\$115	+2.3%
Sold Price / List Price	99.3%	99.0%	+0.4%	98.9%	98.9%	+0.0%
DOM	43	38	+15.3%	49	49	-0.5%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$224,400	\$210,000	+6.9%	\$219,999	\$211,500	+4.0%
List Price/SqFt	\$115	\$119	-3.5%	\$118	\$115	+2.3%
Sold Price	\$224,500	\$209,600	+7.1%	\$218,000	\$210,000	+3.8%
Sold Price/SqFt	\$114	\$120	-5.0%	\$116	\$114	+2.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	29	25	+16.0%	30	28	+9.1%



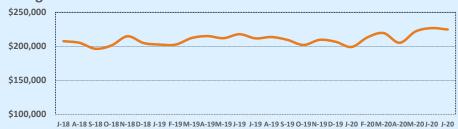
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**July 2020** 

· · ·				
Price Range	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	54	32	51
\$150,000- \$199,999	19	37	125	42
\$200,000- \$249,999	42	45	239	50
\$250,000- \$299,999	19	46	99	56
\$300,000- \$349,999	3	34	12	27
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	86	43	507	49

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	28	24	+16.7%	159	133	+19.5%
Condo/TH Sales						
Total Sales	28	24	+16.7%	159	133	+19.5%
Sales Volume	\$11,307,975	\$9,039,710	+25.1%	\$63,000,291	\$49,795,452	+26.5%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$410,955	\$385,787	+6.5%	\$404,211	\$380,920	+6.1%
List Price/SqFt	\$149	\$143	+4.1%	\$146	\$140	+3.8%
Sold Price	\$403,856	\$376,655	+7.2%	\$396,228	\$374,402	+5.8%
Sold Price/SqFt	\$146	\$139	+4.8%	\$143	\$138	+3.7%
Sold Price / List Price	98.4%	97.7%	+0.7%	98.2%	98.3%	-0.1%
DOM	45	50	-10.4%	53	58	-9.5%

Median	This Month			Year-to-Date		
ivieulan	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$375,000	\$346,950	+8.1%	\$380,000	\$375,000	+1.3%
List Price/SqFt	\$147	\$142	+3.8%	\$146	\$139	+5.1%
Sold Price	\$372,500	\$347,450	+7.2%	\$378,750	\$371,800	+1.9%
Sold Price/SqFt	\$146	\$138	+5.4%	\$145	\$137	+5.8%
Sold Price / List Price	98.4%	98.1%	+0.3%	98.5%	98.8%	-0.4%
DOM	28	41	-30.9%	37	36	+2.8%

# Number of Sales - Last Two Years 40 20 10

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**July 2020** 

This N	<b>Month</b>	Year-to	o-Date	
Sales	DOM	Sales	DOM	
		3	51	
		2	25	
1	51	8	62	
1	31	12	52	
8	44	36	44	
5	25	34	60	
4	75	22	50	
4	58	16	64	
2	36	9	34	
3	30	9	33	
		3	117	
		2	80	
		2	68	
		1	32	
28	45	159	53	
	Sales 1 1 1 8 5 4 4 2 3		Sales         DOM         Sales             3             2           1         51         8           1         31         12           8         44         36           5         25         34           4         75         22           4         58         16           2         36         9           3         30         9             2             2             2             2             1	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	74	73	+1.4%	424	457	-7.2%
Condo/TH Sales						
Total Sales	74	73	+1.4%	424	457	-7.2%
Sales Volume	\$19,237,272	\$18,068,018	+6.5%	\$108,524,460	\$115,445,925	-6.0%

Average	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$262,250	\$250,817	+4.6%	\$260,679	\$256,907	+1.5%
List Price/SqFt	\$130	\$118	+9.7%	\$126	\$123	+2.6%
Sold Price	\$259,963	\$247,507	+5.0%	\$255,954	\$252,617	+1.3%
Sold Price/SqFt	\$129	\$117	+10.2%	\$124	\$121	+2.6%
Sold Price / List Price	99.3%	99.0%	+0.3%	98.6%	98.6%	+0.1%
DOM	36	42	-14.8%	49	55	-10.3%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$244,000	\$239,000	+2.1%	\$240,000	\$238,000	+0.8%
List Price/SqFt	\$125	\$117	+7.2%	\$124	\$121	+2.2%
Sold Price	\$243,000	\$239,000	+1.7%	\$239,950	\$235,000	+2.1%
Sold Price/SqFt	\$124	\$116	+7.2%	\$123	\$119	+3.3%
Sold Price / List Price	100.0%	99.6%	+0.4%	99.6%	99.4%	+0.2%
DOM	19	26	-28.8%	27	30	-10.0%



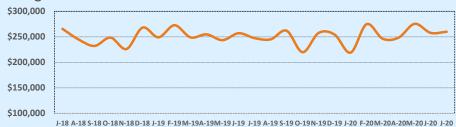
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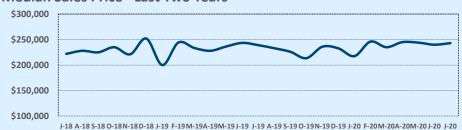


**July 2020** 

	Thic N	/lonth	Year-to-Date		
Price Range	This Month				
	Sales	DOM	Sales	DOM	
\$149,999 or under	3	42	19	52	
\$150,000- \$199,999	7	31	55	39	
\$200,000- \$249,999	29	34	166	41	
\$250,000- \$299,999	22	36	108	55	
\$300,000- \$349,999	6	67	45	51	
\$350,000- \$399,999	5	21	20	60	
\$400,000- \$449,999					
\$450,000- \$499,999			1	240	
\$500,000- \$549,999			2	72	
\$550,000- \$599,999	1	35	2	29	
\$600,000- \$699,999			2	308	
\$700,000- \$799,999	1	29	1	29	
\$800,000- \$899,999					
\$900,000- \$999,999			1	113	
\$1M - \$1.99M			2	180	
\$2M - \$2.99M					
\$3M+					
Totals	74	36	424	49	

# **Average Sales Price - Last Two Years**



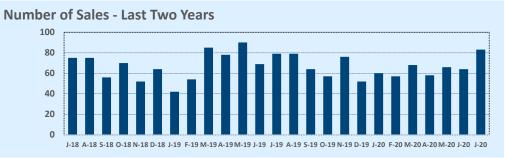


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	83	79	+5.1%	456	497	-8.2%
Condo/TH Sales						
Total Sales	83	79	+5.1%	456	497	-8.2%
Sales Volume	\$16,020,839	\$14,766,990	+8.5%	\$86,057,966	\$91,526,954	-6.0%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$194,334	\$187,587	+3.6%	\$190,267	\$185,085	+2.8%
List Price/SqFt	\$125	\$115	+8.5%	\$120	\$112	+7.3%
Sold Price	\$193,022	\$186,924	+3.3%	\$188,724	\$184,159	+2.5%
Sold Price/SqFt	\$124	\$115	+8.2%	\$119	\$112	+6.8%
Sold Price / List Price	99.5%	99.7%	-0.2%	99.1%	99.6%	-0.4%
DOM	35	33	+3.7%	47	42	+10.8%

Median	This Month			Year-to-Date		
Median	Jul 2020 Jul 2019 Change		Change	2020	2019	Change
List Price	\$189,900	\$186,000	+2.1%	\$189,000	\$183,999	+2.7%
List Price/SqFt	\$126	\$116	+8.9%	\$121	\$112	+7.6%
Sold Price	\$190,000	\$184,500	+3.0%	\$188,000	\$183,000	+2.7%
Sold Price/SqFt	\$127	\$115	+10.4%	\$120	\$113	+6.5%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	22	26	-15.4%	29	28	+3.6%

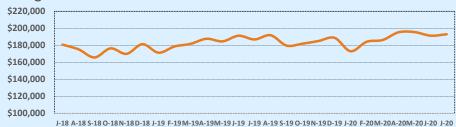


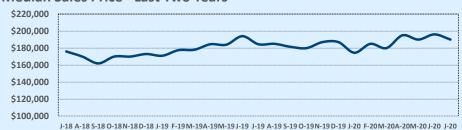
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**July 2020** 

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	66	57	+15.8%	352	328	+7.3%
Condo/TH Sales						
Total Sales	66	57	+15.8%	352	328	+7.3%
Sales Volume	\$16,464,766	\$11,602,400	+41.9%	\$79,009,222	\$69,802,255	+13.2%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$250,779	\$204,784	+22.5%	\$226,796	\$214,685	+5.6%
List Price/SqFt	\$112	\$104	+7.5%	\$107	\$105	+2.3%
Sold Price	\$249,466	\$203,551	+22.6%	\$224,458	\$212,812	+5.5%
Sold Price/SqFt	\$111	\$103	+7.5%	\$106	\$104	+2.1%
Sold Price / List Price	99.7%	99.5%	+0.3%	99.0%	99.2%	-0.2%
DOM	38	42	-9.4%	49	45	+9.9%

Median	This Month			Year-to-Date		
Median			Change	2020	2019	Change
List Price	\$224,950	\$199,900	+12.5%	\$213,299	\$199,900	+6.7%
List Price/SqFt	\$109	\$105	+3.3%	\$107	\$103	+3.5%
Sold Price	\$227,000	\$199,000	+14.1%	\$210,000	\$197,700	+6.2%
Sold Price/SqFt	\$110	\$103	+6.0%	\$106	\$103	+2.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	22	24	-8.3%	30	27	+11.1%

# 

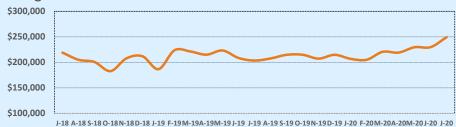
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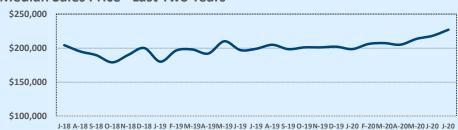


**July 2020** 

This N	<b>Month</b>	Year-to-Date		
Sales	DOM	Sales	DOM	
1	6	15	39	
15	54	124	49	
24	24	125	43	
12	53	47	72	
9	42	25	36	
4	23	13	81	
		2	22	
1	17	1	17	
66	38	352	49	
	Sales  1 15 24 12 9 4 1 1	1 6 15 54 24 24 12 53 9 42 4 23 11 17	Sales         DOM         Sales           1         6         15           15         54         124           24         24         125           12         53         47           9         42         25           4         23         13             2                     1         17         1	

# **Average Sales Price - Last Two Years**



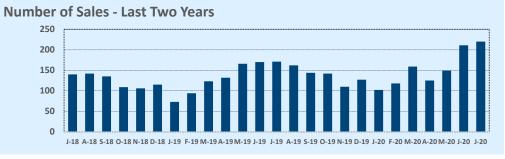


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jul 2020 Jul 2019		Change	2020	2019	Change
Single Family Sales	220	171	+28.7%	1,084	929	+16.7%
Condo/TH Sales						
Total Sales	220	171	+28.7%	1,084	929	+16.7%
Sales Volume	\$64,577,242	\$47,992,313	+34.6%	\$309,381,964	\$256,807,940	+20.5%

Average	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$296,218	\$284,896	+4.0%	\$289,247	\$280,588	+3.1%
List Price/SqFt	\$124	\$120	+3.0%	\$122	\$116	+5.0%
Sold Price	\$293,533	\$280,657	+4.6%	\$285,408	\$276,435	+3.2%
Sold Price/SqFt	\$123	\$119	+3.5%	\$120	\$115	+5.1%
Sold Price / List Price	99.1%	98.7%	+0.5%	98.7%	98.7%	+0.0%
DOM	62	73	-14.8%	70	74	-4.5%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$273,995	\$267,800	+2.3%	\$268,995	\$265,000	+1.5%
List Price/SqFt	\$119	\$119	+0.2%	\$117	\$113	+3.0%
Sold Price	\$269,400	\$260,000	+3.6%	\$263,950	\$260,000	+1.5%
Sold Price/SqFt	\$118	\$116	+1.3%	\$115	\$113	+2.5%
Sold Price / List Price	99.8%	99.8%	-0.0%	99.4%	99.3%	+0.1%
DOM	36	51	-29.4%	48	50	-4.0%



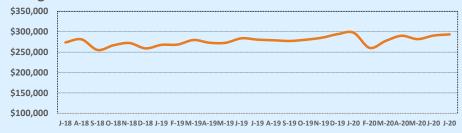
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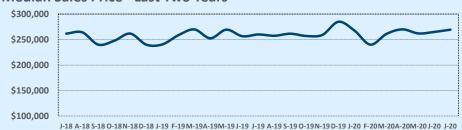


**July 2020** 

			•
This N	<b>Month</b>	Year-to	o-Date
Sales	DOM	Sales	DOM
1	12	7	45
8	27	78	56
65	43	342	55
62	64	284	77
36	78	156	86
25	89	109	93
13	74	61	80
3	53	25	57
7	59	19	57
		3	4
220	62	1,084	70
	Sales  1 8 65 62 36 25 13 3 7	1 12 8 27 65 43 62 64 36 78 25 89 13 74 3 53 7 59	Sales         DOM         Sales           1         12         7           8         27         78           65         43         342           62         64         284           36         78         156           25         89         109           13         74         61           3         53         25           7         59         19

## **Average Sales Price - Last Two Years**



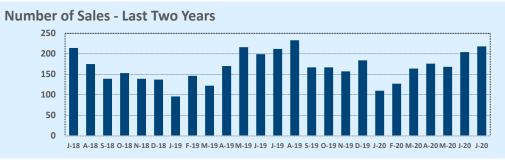


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	218	212	+2.8%	1,167	1,161	+0.5%
Condo/TH Sales						
Total Sales	218	212	+2.8%	1,167	1,161	+0.5%
Sales Volume	\$58,693,632	\$53,682,240	+9.3%	\$303,982,372	\$287,886,024	+5.6%

Avorago		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$270,227	\$256,257	+5.5%	\$262,900	\$251,228	+4.6%
List Price/SqFt	\$126	\$117	+8.4%	\$125	\$118	+6.0%
Sold Price	\$269,237	\$253,218	+6.3%	\$260,482	\$247,964	+5.0%
Sold Price/SqFt	\$126	\$115	+9.2%	\$124	\$116	+6.3%
Sold Price / List Price	99.7%	98.9%	+0.8%	99.1%	98.8%	+0.3%
DOM	54	53	+2.0%	62	59	+5.5%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$257,288	\$244,750	+5.1%	\$252,999	\$241,500	+4.8%
List Price/SqFt	\$127	\$119	+7.0%	\$126	\$119	+5.9%
Sold Price	\$255,000	\$242,000	+5.4%	\$250,000	\$239,900	+4.2%
Sold Price/SqFt	\$125	\$118	+5.7%	\$124	\$117	+6.3%
Sold Price / List Price	100.0%	99.8%	+0.2%	100.0%	99.6%	+0.4%
DOM	26	35	-24.6%	41	37	+10.8%



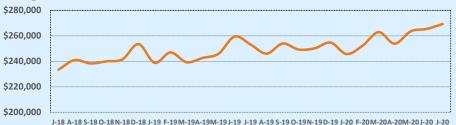
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**July 2020** 

			-
This N	<b>Month</b>	Year-to	o-Date
Sales	DOM	Sales	DOM
		5	30
24	29	141	38
72	35	430	50
67	72	348	74
33	76	150	89
12	43	60	76
3	165	18	70
2	43	9	41
5	7	6	7
218	54	1,167	62
	Sales 24 72 67 33 12 3 2 5	24 29 72 35 67 72 33 76 12 43 3 165 2 43 5 7	Sales         DOM         Sales             5           24         29         141           72         35         430           67         72         348           33         76         150           12         43         60           3         165         18           2         43         9           5         7         6   <

## **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	49	24	+104.2%	209	167	+25.1%
Condo/TH Sales						
Total Sales	49	24	+104.2%	209	167	+25.1%
Sales Volume	\$22,128,541	\$10,676,900	+107.3%	\$93,470,804	\$73,233,890	+27.6%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$458,504	\$452,212	+1.4%	\$455,972	\$450,038	+1.3%
List Price/SqFt	\$140	\$147	-4.7%	\$144	\$144	+0.6%
Sold Price	\$451,603	\$444,871	+1.5%	\$447,229	\$438,526	+2.0%
Sold Price/SqFt	\$138	\$145	-4.7%	\$142	\$140	+1.1%
Sold Price / List Price	98.7%	98.8%	-0.2%	98.3%	97.9%	+0.4%
DOM	77	79	-2.5%	79	81	-2.4%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$385,400	\$399,000	-3.4%	\$389,900	\$399,000	-2.3%
List Price/SqFt	\$134	\$138	-2.9%	\$135	\$137	-1.7%
Sold Price	\$385,000	\$397,000	-3.0%	\$383,500	\$395,000	-2.9%
Sold Price/SqFt	\$133	\$137	-2.3%	\$132	\$135	-2.3%
Sold Price / List Price	98.9%	99.7%	-0.8%	98.6%	98.6%	+0.0%
DOM	48	54	-10.3%	46	54	-14.8%

#### Number of Sales - Last Two Years



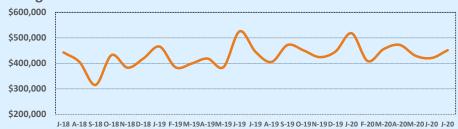
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**July 2020** 

	This N	<b>Month</b>	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
44.00.000		DOIVI			
\$149,999 or under					
\$150,000- \$199,999			1	21	
\$200,000- \$249,999	1	89	6	52	
\$250,000- \$299,999	12	85	52	70	
\$300,000- \$349,999	8	40	31	52	
\$350,000- \$399,999	6	64	20	70	
\$400,000- \$449,999	5	126	22	87	
\$450,000- \$499,999	5	28	16	50	
\$500,000- \$549,999	2	46	11	110	
\$550,000- \$599,999	3	33	13	68	
\$600,000- \$699,999	3	44	14	59	
\$700,000- \$799,999	1	3	8	190	
\$800,000- \$899,999			6	139	
\$900,000- \$999,999	1	264	4	111	
\$1M - \$1.99M	2	308	5	213	
\$2M - \$2.99M					
\$3M+					
Totals	49	77	209	79	

## **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	23	7	+228.6%	103	66	+56.1%
Condo/TH Sales						
Total Sales	23	7	+228.6%	103	66	+56.1%
Sales Volume	\$12,069,709	\$3,447,000	+250.2%	\$53,715,622	\$28,956,767	+85.5%

Avorago	This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$535,046	\$511,043	+4.7%	\$532,896	\$449,763	+18.5%
List Price/SqFt	\$160	\$163	-1.4%	\$164	\$144	+13.4%
Sold Price	\$524,770	\$492,429	+6.6%	\$521,511	\$438,739	+18.9%
Sold Price/SqFt	\$157	\$157	+0.1%	\$161	\$141	+13.8%
Sold Price / List Price	98.1%	97.0%	+1.1%	98.2%	97.8%	+0.4%
DOM	59	120	-51.0%	82	100	-17.2%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$459,900	\$439,000	+4.8%	\$449,500	\$414,950	+8.3%
List Price/SqFt	\$147	\$170	-13.2%	\$149	\$132	+13.0%
Sold Price	\$459,900	\$439,000	+4.8%	\$435,000	\$411,000	+5.8%
Sold Price/SqFt	\$144	\$163	-11.6%	\$148	\$127	+16.0%
Sold Price / List Price	98.4%	97.8%	+0.6%	98.4%	98.6%	-0.2%
DOM	45	55	-18.2%	58	53	+10.5%



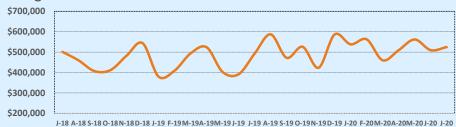
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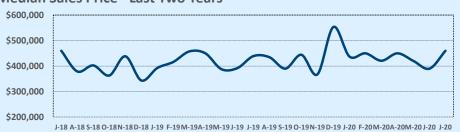


**July 2020** 

Price Range	This N	<b>Month</b>	Year-t	o-Date	
Price Kange	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999			4	89	
\$300,000- \$349,999	2	89	12	96	
\$350,000- \$399,999	4	43	22	67	
\$400,000- \$449,999	5	62	19	84	
\$450,000- \$499,999	3	78	7	95	
\$500,000- \$549,999	2	30	8	62	
\$550,000- \$599,999	1	134	3	67	
\$600,000- \$699,999	2	36	10	67	
\$700,000- \$799,999	1	130	7	137	
\$800,000- \$899,999	2	20	3	118	
\$900,000- \$999,999	1	23	3	24	
\$1M - \$1.99M			5	102	
\$2M - \$2.99M					
\$3M+					
Totals	23	59	103	82	

## **Average Sales Price - Last Two Years**



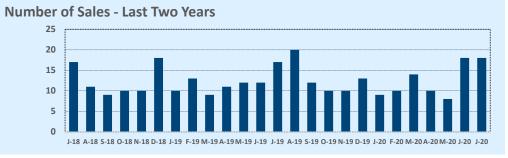


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	18	17	+5.9%	87	84	+3.6%
Condo/TH Sales						
Total Sales	18	17	+5.9%	87	84	+3.6%
Sales Volume	\$10,380,762	\$11,747,800	-11.6%	\$58,808,388	\$58,663,550	+0.2%

Average	This Month			Y	_	
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$589,322	\$744,065	-20.8%	\$703,621	\$747,387	-5.9%
List Price/SqFt	\$173	\$189	-8.5%	\$192	\$188	+1.9%
Sold Price	\$576,709	\$691,047	-16.5%	\$675,958	\$698,376	-3.2%
Sold Price/SqFt	\$170	\$180	-5.6%	\$186	\$178	+4.2%
Sold Price / List Price	98.1%	96.2%	+2.0%	97.2%	95.5%	+1.8%
DOM	92	133	-31.0%	102	130	-21.1%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$569,000	\$579,000	-1.7%	\$649,789	\$579,500	+12.1%
List Price/SqFt	\$178	\$181	-1.4%	\$189	\$175	+7.7%
Sold Price	\$550,000	\$568,000	-3.2%	\$620,020	\$559,000	+10.9%
Sold Price/SqFt	\$176	\$179	-2.0%	\$184	\$171	+7.9%
Sold Price / List Price	98.9%	97.6%	+1.3%	98.0%	97.0%	+1.1%
DOM	41	75	-45.3%	61	102	-39.9%



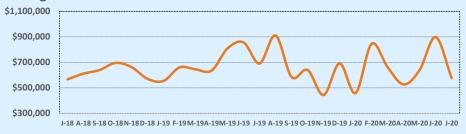
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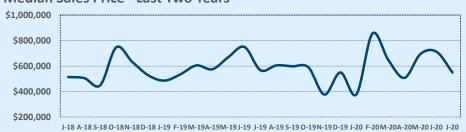


**July 2020** 

	This N	<b>Month</b>	Year-to-Date		
Price Range	Inisi	viontn	Year-t	o-Date	
	Sales	DOM	Sales	DOM	
\$149,999 or under			1	51	
\$150,000- \$199,999					
\$200,000- \$249,999			2	165	
\$250,000- \$299,999			4	181	
\$300,000- \$349,999	1	10	4	20	
\$350,000- \$399,999	3	10	9	45	
\$400,000- \$449,999	2	39	2	39	
\$450,000- \$499,999	2	133	7	90	
\$500,000- \$549,999	1	64	5	91	
\$550,000- \$599,999	1	251	3	130	
\$600,000- \$699,999	3	193	17	137	
\$700,000- \$799,999	3	96	13	80	
\$800,000- \$899,999	1	61	2	61	
\$900,000- \$999,999	1	20	7	115	
\$1M - \$1.99M			10	109	
\$2M - \$2.99M					
\$3M+			1	376	
Totals	18	92	87	102	

## **Average Sales Price - Last Two Years**



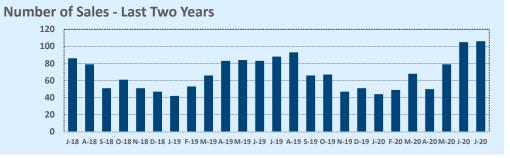


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	106	88	+20.5%	501	499	+0.4%
Condo/TH Sales						
Total Sales	106	88	+20.5%	501	499	+0.4%
Sales Volume	\$43,598,790	\$35,772,762	+21.9%	\$195,917,394	\$192,558,197	+1.7%

Avorago		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$417,471	\$420,029	-0.6%	\$398,513	\$395,000	+0.9%
List Price/SqFt	\$132	\$136	-2.7%	\$131	\$132	-0.4%
Sold Price	\$411,309	\$406,509	+1.2%	\$391,053	\$385,888	+1.3%
Sold Price/SqFt	\$131	\$133	-1.5%	\$129	\$129	+0.1%
Sold Price / List Price	99.0%	98.0%	+1.0%	98.6%	98.1%	+0.5%
DOM	55	70	-21.6%	66	74	-11.0%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$389,995	\$382,000	+2.1%	\$360,000	\$354,000	+1.7%
List Price/SqFt	\$128	\$132	-2.8%	\$127	\$127	-0.2%
Sold Price	\$386,500	\$374,950	+3.1%	\$358,000	\$350,000	+2.3%
Sold Price/SqFt	\$127	\$131	-3.3%	\$126	\$125	+0.5%
Sold Price / List Price	99.4%	98.7%	+0.7%	99.0%	98.5%	+0.5%
DOM	27	40	-31.6%	36	42	-14.3%



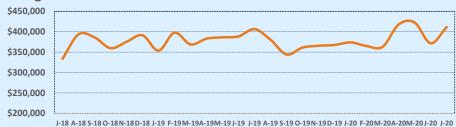
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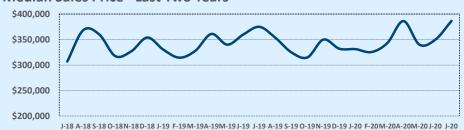


**July 2020** 

Price Range	This N	<b>Month</b>	Year-to	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999	5	55	28	61	
\$250,000- \$299,999	14	59	112	64	
\$300,000- \$349,999	20	47	101	56	
\$350,000- \$399,999	20	47	79	63	
\$400,000- \$449,999	14	81	65	82	
\$450,000- \$499,999	15	47	50	80	
\$500,000- \$549,999	7	56	23	54	
\$550,000- \$599,999	6	58	13	40	
\$600,000- \$699,999	2	30	10	41	
\$700,000- \$799,999			8	124	
\$800,000- \$899,999			2	55	
\$900,000- \$999,999	2	21	5	84	
\$1M - \$1.99M	1	118	5	106	
\$2M - \$2.99M					
\$3M+					
Totals	106	55	501	66	

## **Average Sales Price - Last Two Years**



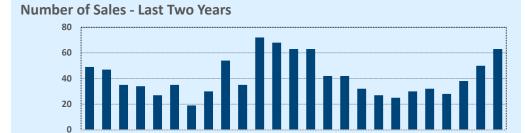


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	63	63		266	341	-22.0%
Condo/TH Sales						
Total Sales	63	63		266	341	-22.0%
Sales Volume	\$22,667,152	\$20,290,176	+11.7%	\$88,610,539	\$107,127,442	-17.3%

Average		This Month			Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change	
List Price	\$362,253	\$326,446	+11.0%	\$336,838	\$319,150	+5.5%	
List Price/SqFt	\$128	\$125	+2.5%	\$127	\$121	+5.1%	
Sold Price	\$359,796	\$322,066	+11.7%	\$333,122	\$314,157	+6.0%	
Sold Price/SqFt	\$127	\$124	+3.0%	\$126	\$119	+5.5%	
Sold Price / List Price	99.2%	98.8%	+0.4%	98.9%	98.6%	+0.4%	
DOM	53	55	-3.7%	56	66	-15.3%	

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$335,000	\$295,000	+13.6%	\$300,000	\$290,000	+3.4%
List Price/SqFt	\$131	\$122	+7.4%	\$127	\$119	+6.7%
Sold Price	\$331,569	\$293,395	+13.0%	\$299,495	\$289,900	+3.3%
Sold Price/SqFt	\$125	\$120	+4.6%	\$125	\$118	+6.5%
Sold Price / List Price	99.2%	99.1%	+0.1%	99.2%	98.9%	+0.2%
DOM	31	38	-18.4%	31	45	-31.1%



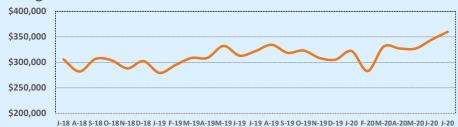
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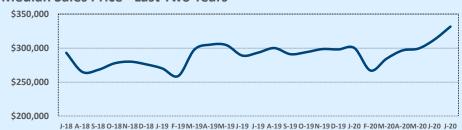


**July 2020** 

	This s	4	Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999			1	38	
\$200,000- \$249,999	6	56	44	64	
\$250,000- \$299,999	20	45	89	54	
\$300,000- \$349,999	9	80	49	50	
\$350,000- \$399,999	8	75	19	46	
\$400,000- \$449,999	9	50	29	64	
\$450,000- \$499,999	5	49	18	57	
\$500,000- \$549,999	2	12	5	120	
\$550,000- \$599,999			4	60	
\$600,000- \$699,999	4	15	7	29	
\$700,000- \$799,999			1	17	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	63	53	266	56	

## **Average Sales Price - Last Two Years**



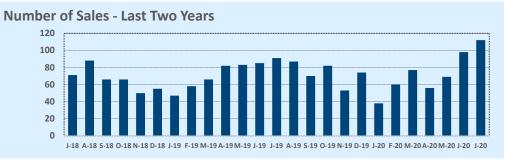


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	112	91	+23.1%	510	512	-0.4%
Condo/TH Sales						
Total Sales	112	91	+23.1%	510	512	-0.4%
Sales Volume	\$47,180,012	\$34,056,608	+38.5%	\$204,626,137	\$193,804,453	+5.6%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$427,173	\$381,519	+12.0%	\$409,448	\$386,248	+6.0%
List Price/SqFt	\$141	\$135	+4.5%	\$141	\$135	+4.1%
Sold Price	\$421,250	\$374,248	+12.6%	\$401,228	\$378,524	+6.0%
Sold Price/SqFt	\$139	\$133	+4.9%	\$138	\$133	+4.0%
Sold Price / List Price	98.7%	98.3%	+0.3%	98.2%	98.2%	-0.1%
DOM	60	72	-16.6%	77	81	-5.1%

Median		This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change	
List Price	\$399,000	\$360,499	+10.7%	\$380,000	\$369,450	+2.9%	
List Price/SqFt	\$137	\$138	-0.4%	\$138	\$135	+1.8%	
Sold Price	\$386,495	\$360,499	+7.2%	\$375,000	\$360,250	+4.1%	
Sold Price/SqFt	\$135	\$135	-0.2%	\$136	\$132	+2.8%	
Sold Price / List Price	98.8%	98.3%	+0.6%	98.8%	98.4%	+0.4%	
DOM	28	47	-41.5%	42	49	-15.3%	



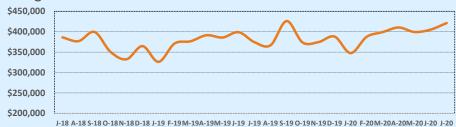
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**July 2020** 

r l				•
Price Range	This N	Month	Year-t	o-Date
Price Railge	Sales	DOM	Sales	DOM
\$149,999 or under			1	137
\$150,000- \$199,999	1	30	5	40
\$200,000- \$249,999	6	33	40	60
\$250,000- \$299,999	17	36	87	53
\$300,000- \$349,999	15	35	74	67
\$350,000- \$399,999	22	74	100	87
\$400,000- \$449,999	15	31	67	83
\$450,000- \$499,999	9	96	42	87
\$500,000- \$549,999	9	66	24	54
\$550,000- \$599,999	3	91	17	116
\$600,000- \$699,999	7	98	32	104
\$700,000- \$799,999	4	79	10	147
\$800,000- \$899,999	4	131	6	115
\$900,000- \$999,999			3	47
\$1M - \$1.99M			2	30
\$2M - \$2.99M				
\$3M+				
Totals	112	60	510	77
			- 10	

## **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	92	74	+24.3%	425	440	-3.4%
Condo/TH Sales						
Total Sales	92	74	+24.3%	425	440	-3.4%
Sales Volume	\$36,138,100	\$26,463,698	+36.6%	\$150,019,234	\$151,289,283	-0.8%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$400,271	\$364,085	+9.9%	\$358,874	\$350,862	+2.3%
List Price/SqFt	\$140	\$129	+8.7%	\$135	\$132	+2.5%
Sold Price	\$392,805	\$357,618	+9.8%	\$352,986	\$343,839	+2.7%
Sold Price/SqFt	\$137	\$127	+8.2%	\$133	\$129	+2.8%
Sold Price / List Price	98.4%	98.7%	-0.3%	98.6%	98.3%	+0.3%
DOM	87	70	+24.4%	83	80	+3.8%

Median	This Month			Year-to-Date		
	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$357,500	\$317,400	+12.6%	\$312,000	\$315,000	-1.0%
List Price/SqFt	\$134	\$124	+8.0%	\$129	\$126	+2.7%
Sold Price	\$362,950	\$310,000	+17.1%	\$309,000	\$309,000	
Sold Price/SqFt	\$132	\$122	+7.8%	\$128	\$124	+3.2%
Sold Price / List Price	98.7%	99.0%	-0.3%	98.9%	98.8%	+0.2%
DOM	50	42	+17.9%	54	59	-7.7%

# **Number of Sales - Last Two Years**



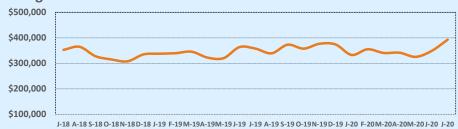
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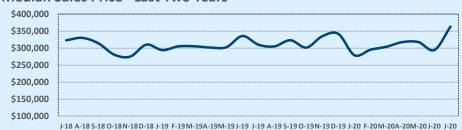


**July 2020** 

<u> </u>				•
Price Range	This N	<b>Month</b>	Year-to	o-Date
File Railge	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	1	13	6	76
\$200,000- \$249,999	12	56	71	55
\$250,000- \$299,999	20	93	118	83
\$300,000- \$349,999	10	56	71	73
\$350,000- \$399,999	14	73	50	85
\$400,000- \$449,999	9	112	35	101
\$450,000- \$499,999	5	85	20	137
\$500,000- \$549,999	6	86	17	102
\$550,000- \$599,999	8	100	15	74
\$600,000- \$699,999	4	51	12	102
\$700,000- \$799,999	1	475	4	131
\$800,000- \$899,999			2	47
\$900,000- \$999,999	2	223	2	223
\$1M - \$1.99M			2	125
\$2M - \$2.99M				
\$3M+				
Totals	92	87	425	83

## **Average Sales Price - Last Two Years**



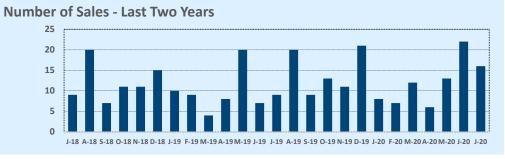


Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	16	9	+77.8%	84	67	+25.4%
Condo/TH Sales						
Total Sales	16	9	+77.8%	84	67	+25.4%
Sales Volume	\$7,824,315	\$3,599,820	+117.4%	\$43,681,152	\$27,778,745	+57.2%

**Residential Statistics** 

Average	This Month			Y	_	
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$498,973	\$408,283	+22.2%	\$534,625	\$422,608	+26.5%
List Price/SqFt	\$159	\$145	+9.4%	\$163	\$145	+12.3%
Sold Price	\$489,020	\$399,980	+22.3%	\$520,014	\$414,608	+25.4%
Sold Price/SqFt	\$156	\$142	+10.0%	\$159	\$142	+11.8%
Sold Price / List Price	98.2%	97.8%	+0.5%	97.8%	98.2%	-0.4%
DOM	50	65	-23.5%	91	78	+16.8%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$502,450	\$355,000	+41.5%	\$530,950	\$410,000	+29.5%
List Price/SqFt	\$154	\$149	+3.0%	\$165	\$140	+17.6%
Sold Price	\$508,000	\$350,000	+45.1%	\$525,500	\$405,000	+29.8%
Sold Price/SqFt	\$155	\$143	+7.9%	\$160	\$137	+16.3%
Sold Price / List Price	99.4%	98.2%	+1.2%	98.6%	98.4%	+0.1%
DOM	35	41	-15.9%	46	48	-4.2%



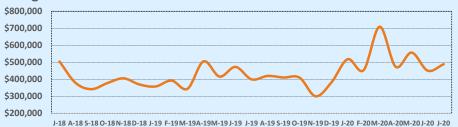
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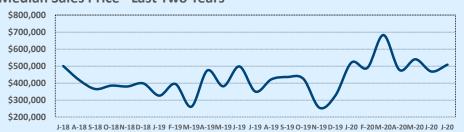


**July 2020** 

			-
This N	Month	Year-to	o-Date
Sales	DOM	Sales	DOM
		6	48
2	49	11	209
1	18	5	103
2	24	4	30
		5	32
3	15	6	46
3	38	13	52
2	68	7	59
2	165	16	86
1	11	6	110
		1	157
		1	63
		3	218
16	50	84	91
	Sales 2 1 2 3 3 2 2 1		Sales         DOM         Sales                       6           2         49         11           1         18         5           2         24         4             5           3         15         6           3         38         13           2         68         7           2         165         16           1         11         6             1             1             3             3                     1         1         1           1         1         1           1          1             3

## **Average Sales Price - Last Two Years**



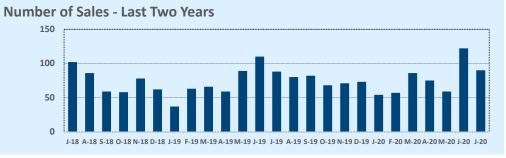


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020		Change	2020	2019	Change
Single Family Sales	90	88	+2.3%	543	512	+6.1%
Condo/TH Sales						
Total Sales	90	88	+2.3%	543	512	+6.1%
Sales Volume	\$29,139,381	\$25,149,752	+15.9%	\$165,245,180	\$144,116,128	+14.7%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$325,774	\$288,994	+12.7%	\$307,202	\$285,363	+7.7%
List Price/SqFt	\$150	\$141	+6.3%	\$148	\$136	+8.2%
Sold Price	\$323,771	\$285,793	+13.3%	\$304,319	\$281,477	+8.1%
Sold Price/SqFt	\$149	\$139	+7.0%	\$146	\$134	+8.7%
Sold Price / List Price	99.6%	98.9%	+0.7%	99.2%	98.7%	+0.5%
DOM	25	38	-36.2%	43	49	-13.1%

Median	This Month			Year-to-Date		
iviedian	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$315,000	\$261,250	+20.6%	\$279,650	\$264,500	+5.7%
List Price/SqFt	\$147	\$138	+6.6%	\$143	\$134	+6.6%
Sold Price	\$316,250	\$261,000	+21.2%	\$275,000	\$261,000	+5.4%
Sold Price/SqFt	\$147	\$136	+7.6%	\$142	\$132	+7.7%
Sold Price / List Price	100.0%	99.4%	+0.6%	99.9%	99.1%	+0.8%
DOM	10	25	-62.0%	22	25	-12.0%



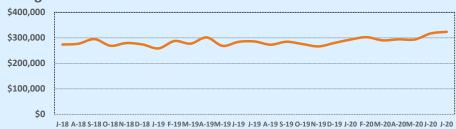
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**July 2020** 

This N	/lonth	Year-to	o-Date
Sales	DOM	Sales	DOM
		1	11
2	22	14	34
15	18	142	41
20	12	169	44
24	30	107	42
13	27	47	51
7	21	22	30
6	48	15	42
1	97	4	47
2	32	11	51
		6	46
		4	36
		1	23
90	25	543	43
	Sales 2 15 20 24 13 7 6 1 2	2 22 15 18 20 12 24 30 13 27 7 21 6 48 1 97 2 32	Sales         DOM         Sales             1           2         22         14           15         18         142           20         12         169           24         30         107           13         27         47           7         21         22           6         48         15           1         97         4           2         32         11             6             4             1             1                  1

## **Average Sales Price - Last Two Years**



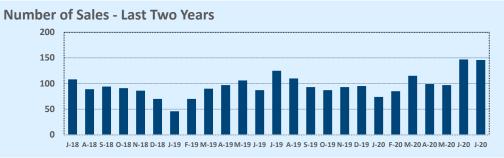


## **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Listings Jul 2020		Change	2020	2019	Change
Single Family Sales	146	125	+16.8%	763	621	+22.9%
Condo/TH Sales						
Total Sales	146	125	+16.8%	763	621	+22.9%
Sales Volume	\$37,407,095	\$29,365,847	+27.4%	\$191,798,004	\$141,642,165	+35.4%

Average		This Month	_	Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$258,235	\$237,757	+8.6%	\$254,403	\$230,727	+10.3%
List Price/SqFt	\$137	\$129	+5.6%	\$135	\$129	+4.9%
Sold Price	\$256,213	\$234,927	+9.1%	\$251,374	\$228,087	+10.2%
Sold Price/SqFt	\$136	\$128	+6.2%	\$134	\$127	+5.0%
Sold Price / List Price	99.5%	98.8%	+0.8%	99.0%	98.9%	+0.1%
DOM	37	48	-22.9%	53	49	+8.4%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$239,900	\$227,000	+5.7%	\$239,900	\$223,900	+7.1%
List Price/SqFt	\$136	\$130	+4.6%	\$134	\$129	+3.6%
Sold Price	\$238,900	\$224,900	+6.2%	\$237,000	\$221,000	+7.2%
Sold Price/SqFt	\$135	\$129	+5.2%	\$133	\$127	+4.1%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.8%	+0.2%
DOM	15	21	-28.6%	25	22	+13.6%



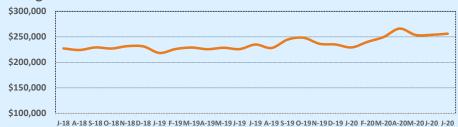
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**July 2020** 

•	This B	Annah	Year-to-Date		
Price Range	Inisi	Month	Year-to	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	4	111	10	83	
\$150,000- \$199,999	7	81	41	48	
\$200,000- \$249,999	76	20	437	34	
\$250,000- \$299,999	36	43	177	75	
\$300,000- \$349,999	12	76	53	113	
\$350,000- \$399,999	5	47	24	110	
\$400,000- \$449,999	4	51	11	75	
\$450,000- \$499,999	1		5	27	
\$500,000- \$549,999			2	2	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999	1	16	3	57	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	146	37	763	53	

## **Average Sales Price - Last Two Years**



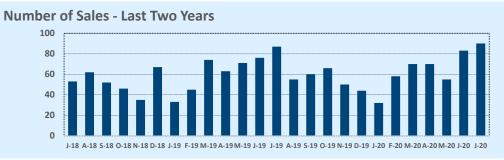


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jul 2020	Jul 2019	Change	2020	2019	Change
Single Family Sales	90	87	+3.4%	458	449	+2.0%
Condo/TH Sales						
Total Sales	90	87	+3.4%	458	449	+2.0%
Sales Volume	\$27,315,204	\$24,224,065	+12.8%	\$129,586,920	\$124,163,850	+4.4%

Avorago		This Month		Year-to-Date		
Average	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$311,518	\$283,035	+10.1%	\$289,064	\$282,968	+2.2%
List Price/SqFt	\$158	\$144	+9.9%	\$152	\$148	+2.5%
Sold Price	\$303,502	\$278,438	+9.0%	\$282,941	\$276,534	+2.3%
Sold Price/SqFt	\$154	\$142	+8.6%	\$149	\$145	+2.7%
Sold Price / List Price	97.8%	98.7%	-0.9%	98.1%	98.0%	+0.2%
DOM	85	79	+7.5%	83	89	-6.7%

Median	This Month			Year-to-Date		
Median	Jul 2020	Jul 2019	Change	2020	2019	Change
List Price	\$274,450	\$254,000	+8.1%	\$261,590	\$251,900	+3.8%
List Price/SqFt	\$151	\$141	+7.1%	\$147	\$143	+2.4%
Sold Price	\$272,724	\$253,000	+7.8%	\$257,403	\$249,000	+3.4%
Sold Price/SqFt	\$150	\$140	+6.8%	\$145	\$141	+2.9%
Sold Price / List Price	99.0%	99.1%	-0.2%	99.1%	98.8%	+0.3%
DOM	52	50	+3.0%	51	62	-17.7%



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**July 2020** 

	This o	A A b	Year-to-Date		
Price Range	I his i	/lonth	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under	2	20	18	31	
\$150,000- \$199,999	4	14	36	41	
\$200,000- \$249,999	23	39	149	63	
\$250,000- \$299,999	27	96	105	98	
\$300,000- \$349,999	15	103	58	105	
\$350,000- \$399,999	6	191	43	96	
\$400,000- \$449,999	3	52	23	98	
\$450,000- \$499,999	3	121	12	199	
\$500,000- \$549,999	5	111	9	86	
\$550,000- \$599,999					
\$600,000- \$699,999	1	75	3	58	
\$700,000- \$799,999	1	185	1	185	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M			1	159	
\$2M - \$2.99M					
\$3M+					
Totals	90	85	458	83	

# **Average Sales Price - Last Two Years**

