

# San Antonio Area Zip Code Statistics

June 2019





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

#### **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

# Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

#### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

# **Zip Code Statistics**

Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	76	69	+10.1%	374	316	+18.4%
Condo/TH Sales	2	3	-33.3%	8	15	-46.7%
Total Sales	78	72	+8.3%	382	331	+15.4%
Sales Volume	\$39,467,625	\$29,317,336	+34.6%	\$180,020,102	\$143,500,383	+25.4%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$523,784	\$417,293	+25.5%	\$491,138	\$448,875	+9.4%	
List Price/SqFt	\$174	\$161	+8.5%	\$168	\$163	+2.8%	
Sold Price	\$505,995	\$407,185	+24.3%	\$471,257	\$433,536	+8.7%	
Sold Price/SqFt	\$169	\$157	+7.7%	\$162	\$158	+2.5%	
Sold Price / List Price	97.4%	97.9%	-0.5%	96.9%	97.2%	-0.3%	
DOM	101	93	+9.1%	114	108	+5.6%	

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$449,837	\$378,435	+18.9%	\$389,995	\$371,990	+4.8%
List Price/SqFt	\$159	\$151	+5.1%	\$152	\$153	-0.6%
Sold Price	\$436,450	\$371,500	+17.5%	\$385,000	\$361,188	+6.6%
Sold Price/SqFt	\$154	\$147	+4.5%	\$148	\$151	-1.9%
Sold Price / List Price	97.6%	98.2%	-0.6%	97.7%	97.8%	-0.1%
DOM	65	57	+14.2%	70	70	-0.7%



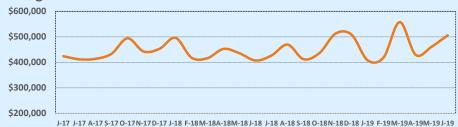
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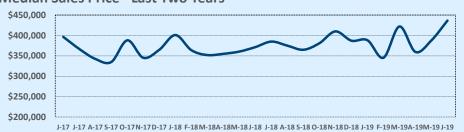


# June 2019

Dries Dange	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			3	112
\$150,000- \$199,999	4	64	12	96
\$200,000- \$249,999	3	38	36	69
\$250,000- \$299,999	9	79	36	84
\$300,000- \$349,999	9	114	63	115
\$350,000- \$399,999	12	91	64	140
\$400,000- \$449,999	3	160	36	129
\$450,000- \$499,999	7	85	30	105
\$500,000- \$549,999	7	56	21	82
\$550,000- \$599,999	5	84	17	58
\$600,000- \$699,999	5	190	16	119
\$700,000- \$799,999	8	123	14	134
\$800,000- \$899,999			5	63
\$900,000- \$999,999	2	163	5	95
\$1M - \$1.99M	3	81	20	187
\$2M - \$2.99M	1	313	4	338
\$3M+				
Totals	78	101	382	114

# **Average Sales Price - Last Two Years**



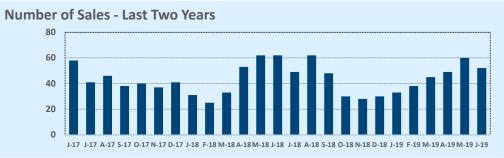


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	52	62	-16.1%	277	266	+4.1%
Condo/TH Sales						
Total Sales	52	62	-16.1%	277	266	+4.1%
Sales Volume	\$22,644,964	\$24,956,822	-9.3%	\$121,798,744	\$114,071,975	+6.8%

Avorago		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$443,266	\$410,744	+7.9%	\$454,921	\$443,421	+2.6%	
List Price/SqFt	\$149	\$142	+4.6%	\$150	\$146	+3.0%	
Sold Price	\$435,480	\$402,529	+8.2%	\$439,707	\$428,842	+2.5%	
Sold Price/SqFt	\$146	\$140	+4.7%	\$146	\$142	+2.9%	
Sold Price / List Price	98.3%	98.2%	+0.1%	97.5%	97.5%	+0.0%	
DOM	74	78	-5.8%	99	95	+3.9%	

Median	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$401,400	\$376,500	+6.6%	\$402,900	\$390,388	+3.2%
List Price/SqFt	\$152	\$138	+9.6%	\$144	\$141	+2.0%
Sold Price	\$402,450	\$366,152	+9.9%	\$395,000	\$378,673	+4.3%
Sold Price/SqFt	\$148	\$137	+7.9%	\$141	\$137	+2.5%
Sold Price / List Price	98.8%	98.4%	+0.4%	97.8%	97.9%	-0.1%
DOM	40	51	-21.6%	71	64	+11.8%



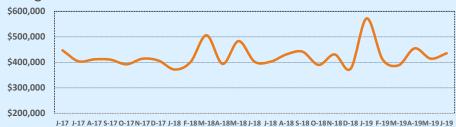
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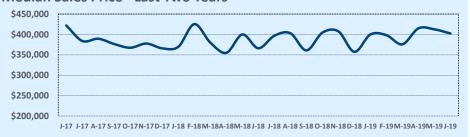


# **June 2019**

	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	81
\$150,000- \$199,999				
\$200,000- \$249,999	2	17	19	47
\$250,000- \$299,999	6	113	30	100
\$300,000- \$349,999	5	45	37	92
\$350,000- \$399,999	13	113	55	133
\$400,000- \$449,999	9	95	46	133
\$450,000- \$499,999	3	15	22	96
\$500,000- \$549,999	3	40	21	59
\$550,000- \$599,999	4	48	11	88
\$600,000- \$699,999	4	14	20	41
\$700,000- \$799,999			7	75
\$800,000- \$899,999	3	46	3	46
\$900,000- \$999,999			2	71
\$1M - \$1.99M			2	188
\$2M - \$2.99M				
\$3M+			1	377
Totals	52	74	277	99

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	57	53	+7.5%	239	276	-13.4%
Condo/TH Sales						
Total Sales	57	53	+7.5%	239	276	-13.4%
Sales Volume	\$20,384,045	\$19,848,011	+2.7%	\$82,570,872	\$93,499,080	-11.7%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$365,618	\$384,340	-4.9%	\$353,562	\$346,646	+2.0%
List Price/SqFt	\$140	\$131	+6.8%	\$134	\$127	+5.5%
Sold Price	\$357,615	\$374,491	-4.5%	\$345,485	\$338,765	+2.0%
Sold Price/SqFt	\$137	\$128	+6.6%	\$131	\$124	+5.3%
Sold Price / List Price	98.2%	98.8%	-0.6%	98.1%	98.5%	-0.3%
DOM	48	90	-46.2%	68	81	-16.0%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$315,000	\$335,000	-6.0%	\$315,000	\$314,950	+0.0%
List Price/SqFt	\$139	\$122	+13.3%	\$129	\$124	+4.3%
Sold Price	\$299,750	\$330,000	-9.2%	\$302,500	\$309,950	-2.4%
Sold Price/SqFt	\$136	\$119	+14.3%	\$128	\$123	+4.2%
Sold Price / List Price	98.3%	98.8%	-0.5%	98.6%	98.6%	+0.0%
DOM	33	48	-31.3%	39	46	-15.2%



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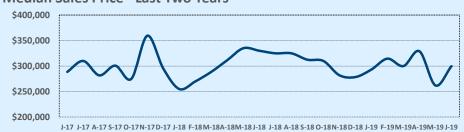


# **June 2019**

Duine Danner	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			4	34
\$200,000- \$249,999	12	35	61	55
\$250,000- \$299,999	17	34	50	55
\$300,000- \$349,999	7	45	41	95
\$350,000- \$399,999	8	48	39	66
\$400,000- \$449,999	3	83	10	81
\$450,000- \$499,999	2	31	6	25
\$500,000- \$549,999	2	113	7	59
\$550,000- \$599,999			5	83
\$600,000- \$699,999	1	64	3	68
\$700,000- \$799,999	4	103	7	92
\$800,000- \$899,999			3	155
\$900,000- \$999,999	1	23	2	40
\$1M - \$1.99M			1	303
\$2M - \$2.99M				
\$3M+				
Totals	57	48	239	68

#### **Average Sales Price - Last Two Years**



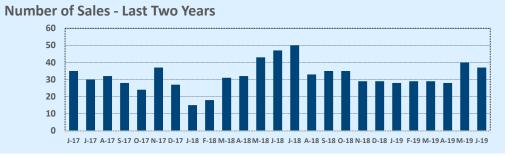


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	37	47	-21.3%	191	186	+2.7%
Condo/TH Sales						
Total Sales	37	47	-21.3%	191	186	+2.7%
Sales Volume	\$14,200,275	\$15,774,449	-10.0%	\$68,267,628	\$63,840,508	+6.9%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$391,803	\$339,056	+15.6%	\$364,204	\$348,872	+4.4%
List Price/SqFt	\$165	\$148	+12.0%	\$155	\$142	+9.6%
Sold Price	\$383,791	\$335,627	+14.4%	\$357,422	\$343,229	+4.1%
Sold Price/SqFt	\$163	\$147	+10.9%	\$153	\$140	+9.2%
Sold Price / List Price	98.8%	99.5%	-0.7%	98.5%	98.5%	+0.1%
DOM	79	54	+45.8%	80	82	-3.2%

Median	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$326,000	\$298,000	+9.4%	\$350,000	\$349,945	+0.0%
List Price/SqFt	\$161	\$155	+4.0%	\$159	\$149	+6.4%
Sold Price	\$326,000	\$292,000	+11.6%	\$349,990	\$336,650	+4.0%
Sold Price/SqFt	\$159	\$153	+4.3%	\$158	\$145	+9.0%
Sold Price / List Price	100.0%	99.4%	+0.6%	99.4%	98.7%	+0.7%
DOM	52	56	-7.1%	52	49	+7.2%



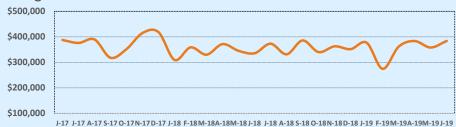
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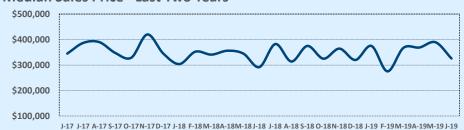


# **June 2019**

Duine Danner	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	79	26	63
\$150,000- \$199,999	7	83	29	68
\$200,000- \$249,999	2	70	14	85
\$250,000- \$299,999	3	123	13	81
\$300,000- \$349,999	3	19	14	65
\$350,000- \$399,999	5	114	20	67
\$400,000- \$449,999	3	77	22	91
\$450,000- \$499,999	2	37	19	81
\$500,000- \$549,999	3	60	8	63
\$550,000- \$599,999	2	60	9	79
\$600,000- \$699,999	2	34	10	67
\$700,000- \$799,999			2	222
\$800,000- \$899,999			3	268
\$900,000- \$999,999			1	239
\$1M - \$1.99M				
\$2M - \$2.99M	1	208	1	208
\$3M+				
Totals	37	79	191	80

# **Average Sales Price - Last Two Years**



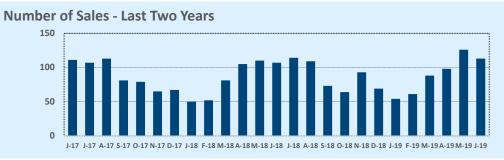


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	113	107	+5.6%	540	504	+7.1%
Condo/TH Sales					1	
Total Sales	113	107	+5.6%	540	505	+6.9%
Sales Volume	\$30,020,119	\$26,457,284	+13.5%	\$139,129,143	\$125,373,169	+11.0%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$270,683	\$251,038	+7.8%	\$262,612	\$252,168	+4.1%	
List Price/SqFt	\$114	\$106	+7.4%	\$111	\$107	+4.3%	
Sold Price	\$265,665	\$247,264	+7.4%	\$257,647	\$248,264	+3.8%	
Sold Price/SqFt	\$112	\$105	+7.0%	\$109	\$105	+3.9%	
Sold Price / List Price	98.3%	98.6%	-0.3%	98.2%	98.6%	-0.4%	
DOM	67	66	+1.4%	82	78	+5.4%	

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$265,000	\$245,000	+8.2%	\$255,000	\$245,000	+4.1%
List Price/SqFt	\$112	\$105	+6.0%	\$111	\$105	+5.1%
Sold Price	\$261,300	\$243,000	+7.5%	\$252,000	\$242,000	+4.1%
Sold Price/SqFt	\$112	\$104	+7.4%	\$110	\$104	+5.3%
Sold Price / List Price	99.0%	99.2%	-0.2%	98.9%	99.1%	-0.2%
DOM	39	38	+2.6%	54	41	+31.7%



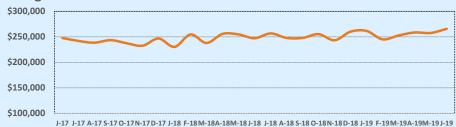
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# **June 2019**

	Th:- 0	A Alle	Varut	- Data
Price Range	I his N	<b>Month</b>	Year-t	o-Date
Trice Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	74	16	63
\$150,000- \$199,999	13	43	77	51
\$200,000- \$249,999	33	40	169	65
\$250,000- \$299,999	35	71	160	89
\$300,000- \$349,999	20	69	69	95
\$350,000- \$399,999	7	214	38	177
\$400,000- \$449,999	4	78	9	105
\$450,000- \$499,999			2	1
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	113	67	540	82

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	118	104	+13.5%	589	482	+22.2%
Condo/TH Sales						
Total Sales	118	104	+13.5%	589	482	+22.2%
Sales Volume	\$24,442,349	\$19,653,137	+24.4%	\$117,094,361	\$89,443,758	+30.9%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$210,097	\$190,529	+10.3%	\$202,159	\$187,984	+7.5%	
List Price/SqFt	\$108	\$96	+11.9%	\$105	\$97	+8.0%	
Sold Price	\$207,139	\$188,972	+9.6%	\$198,802	\$185,568	+7.1%	
Sold Price/SqFt	\$106	\$95	+11.3%	\$103	\$96	+7.7%	
Sold Price / List Price	98.7%	99.3%	-0.6%	98.4%	98.8%	-0.4%	
DOM	69	49	+41.8%	67	60	+11.8%	

Median	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$204,495	\$185,000	+10.5%	\$194,750	\$184,900	+5.3%
List Price/SqFt	\$105	\$96	+9.8%	\$103	\$96	+7.5%
Sold Price	\$203,600	\$185,000	+10.1%	\$191,000	\$181,950	+5.0%
Sold Price/SqFt	\$104	\$92	+13.1%	\$102	\$94	+8.1%
Sold Price / List Price	100.0%	100.0%	-0.0%	99.5%	99.6%	-0.1%
DOM	52	32	+62.5%	44	36	+22.2%



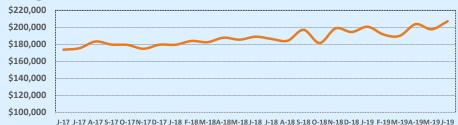
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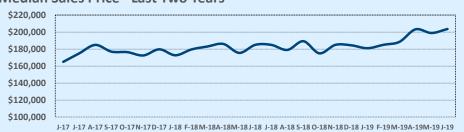


**June 2019** 

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	11	63	72	46
\$150,000- \$199,999	42	50	245	46
\$200,000- \$249,999	53	81	219	90
\$250,000- \$299,999	8	87	40	92
\$300,000- \$349,999			1	184
\$350,000- \$399,999			1	34
\$400,000- \$449,999	4	84	8	128
\$450,000- \$499,999			3	115
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	118	69	589	67





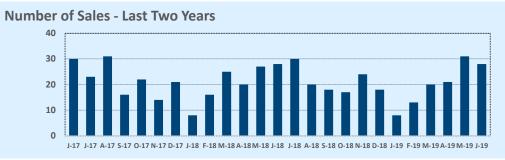


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	28	28		121	124	-2.4%
Condo/TH Sales						
Total Sales	28	28		121	124	-2.4%
Sales Volume	\$9,971,700	\$8,631,550	+15.5%	\$41,442,402	\$39,431,849	+5.1%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$361,667	\$315,318	+14.7%	\$347,120	\$323,650	+7.3%	
List Price/SqFt	\$151	\$148	+1.9%	\$152	\$142	+7.0%	
Sold Price	\$356,132	\$308,270	+15.5%	\$342,499	\$317,999	+7.7%	
Sold Price/SqFt	\$149	\$144	+3.1%	\$150	\$139	+7.5%	
Sold Price / List Price	98.6%	97.8%	+0.8%	98.7%	98.2%	+0.5%	
DOM	81	87	-7.3%	69	84	-18.2%	

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$359,000	\$327,250	+9.7%	\$355,000	\$330,000	+7.6%
List Price/SqFt	\$155	\$153	+1.4%	\$155	\$147	+5.7%
Sold Price	\$362,000	\$319,000	+13.5%	\$352,000	\$332,700	+5.8%
Sold Price/SqFt	\$150	\$150	+0.1%	\$154	\$145	+6.1%
Sold Price / List Price	99.0%	98.7%	+0.3%	99.0%	99.1%	-0.1%
DOM	55	62	-11.3%	40	57	-29.2%



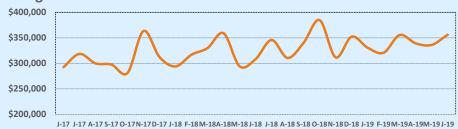
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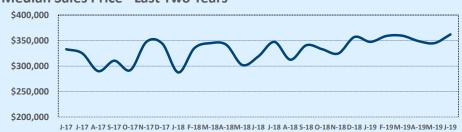


**June 2019** 

Duine Dance	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	51	4	93
\$150,000- \$199,999	1	9	8	44
\$200,000- \$249,999	2	59	9	29
\$250,000- \$299,999	4	30	9	55
\$300,000- \$349,999	2	104	28	58
\$350,000- \$399,999	7	81	33	72
\$400,000- \$449,999	4	70	17	85
\$450,000- \$499,999	4	87	10	87
\$500,000- \$549,999	1	127	1	127
\$550,000- \$599,999	1	393	1	393
\$600,000- \$699,999			1	10
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	28	81	121	69

# Average Sales Price - Last Two Years





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	3	6	-50.0%	19	11	+72.7%
Condo/TH Sales						
Total Sales	3	6	-50.0%	19	11	+72.7%
Sales Volume	\$675,000	\$2,647,500	-74.5%	\$7,910,254	\$4,567,277	+73.2%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$228,666	\$452,250	-49.4%	\$449,376	\$436,698	+2.9%
List Price/SqFt	\$128	\$157	-18.6%	\$200	\$152	+31.5%
Sold Price	\$225,000	\$441,250	-49.0%	\$416,329	\$415,207	+0.3%
Sold Price/SqFt	\$121	\$154	-21.6%	\$184	\$145	+26.4%
Sold Price / List Price	91.3%	98.4%	-7.2%	90.6%	96.7%	-6.3%
DOM	89	36	+148.4%	112	64	+73.6%

Median		This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$299,999	\$348,500	-13.9%	\$335,000	\$269,900	+24.1%	
List Price/SqFt	\$145	\$123	+17.6%	\$161	\$112	+43.6%	
Sold Price	\$310,000	\$345,000	-10.1%	\$310,000	\$259,000	+19.7%	
Sold Price/SqFt	\$149	\$122	+22.5%	\$149	\$110	+35.3%	
Sold Price / List Price	101.0%	98.3%	+2.7%	93.9%	98.2%	-4.4%	
DOM	87	34	+159.7%	82	36	+127.8%	

# Number of Sales - Last Two Years



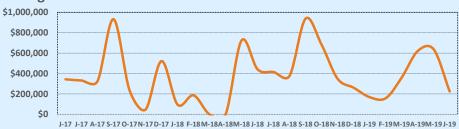
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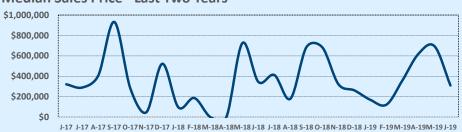


# **June 2019**

7 1 11 13 3 3 1 131				
Dries Dange	This P	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	87	5	75
\$150,000- \$199,999			1	60
\$200,000- \$249,999				
\$250,000- \$299,999			2	176
\$300,000- \$349,999	2	90	4	128
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999			1	14
\$550,000- \$599,999				
\$600,000- \$699,999			3	238
\$700,000- \$799,999			2	44
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	15
\$2M - \$2.99M				
\$3M+				
Totals	3	89	19	112

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	9	5	+80.0%	34	33	+3.0%
Condo/TH Sales						
Total Sales	9	5	+80.0%	34	33	+3.0%
Sales Volume	\$2,958,800	\$1,329,200	+122.6%	\$10,155,930	\$9,732,845	+4.3%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$334,399	\$269,450	+24.1%	\$303,554	\$300,967	+0.9%
List Price/SqFt	\$129	\$128	+0.9%	\$128	\$131	-2.4%
Sold Price	\$328,756	\$265,840	+23.7%	\$298,704	\$294,935	+1.3%
Sold Price/SqFt	\$127	\$126	+0.5%	\$126	\$129	-2.1%
Sold Price / List Price	98.1%	99.5%	-1.4%	98.4%	98.1%	+0.3%
DOM	102	162	-37.0%	88	135	-35.1%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$379,900	\$259,000	+46.7%	\$339,990	\$340,000	-0.0%
List Price/SqFt	\$121	\$139	-12.7%	\$124	\$142	-12.6%
Sold Price	\$379,000	\$250,000	+51.6%	\$329,500	\$326,000	+1.1%
Sold Price/SqFt	\$118	\$139	-14.6%	\$124	\$139	-10.8%
Sold Price / List Price	98.2%	98.6%	-0.4%	98.9%	98.6%	+0.3%
DOM	103	203	-49.3%	54	112	-51.8%

# Number of Sales - Last Two Years 12 10 8 6 4 2

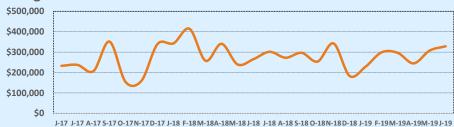
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June 2019

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	35	6	47
\$150,000- \$199,999			2	28
\$200,000- \$249,999			3	103
\$250,000- \$299,999	1	113	4	123
\$300,000- \$349,999	1	224	6	169
\$350,000- \$399,999	2	77	6	54
\$400,000- \$449,999	2	126	5	74
\$450,000- \$499,999	1	107	2	68
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	9	102	34	88

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jun 2019		Change	2019	2018	Change
Single Family Sales	160	144	+11.1%	794	641	+23.9%
Condo/TH Sales	1	10	-90.0%	18	39	-53.8%
Total Sales	161	154	+4.5%	812	680	+19.4%
Sales Volume	\$40,332,071	\$39,962,767	+0.9%	\$208,449,652	\$175,079,402	+19.1%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$256,297	\$268,312	-4.5%	\$263,244	\$264,714	-0.6%	
List Price/SqFt	\$137	\$141	-2.8%	\$137	\$135	+1.3%	
Sold Price	\$250,510	\$259,498	-3.5%	\$256,711	\$257,470	-0.3%	
Sold Price/SqFt	\$134	\$135	-0.7%	\$133	\$131	+1.7%	
Sold Price / List Price	97.7%	97.4%	+0.4%	97.6%	97.7%	-0.1%	
DOM	77	75	+2.9%	79	77	+2.2%	

Median	This Month			Year-to-Date		
ivieuian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$249,000	\$242,552	+2.7%	\$247,911	\$239,900	+3.3%
List Price/SqFt	\$131	\$127	+2.9%	\$131	\$128	+2.7%
Sold Price	\$242,500	\$238,950	+1.5%	\$240,000	\$236,263	+1.6%
Sold Price/SqFt	\$129	\$126	+2.4%	\$129	\$125	+2.9%
Sold Price / List Price	98.3%	98.3%	+0.1%	98.4%	98.3%	+0.1%
DOM	48	46	+4.3%	55	51	+8.9%



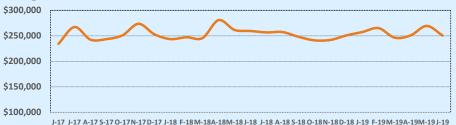
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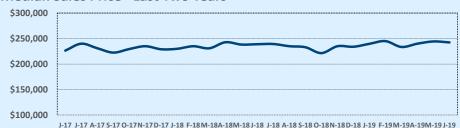


# **June 2019**

Dries Dance	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	14	15	49
\$150,000- \$199,999	19	50	108	54
\$200,000- \$249,999	69	71	333	74
\$250,000- \$299,999	47	98	223	96
\$300,000- \$349,999	13	101	74	95
\$350,000- \$399,999	6	65	26	83
\$400,000- \$449,999	2	15	10	64
\$450,000- \$499,999	1	101	10	66
\$500,000- \$549,999	1	16	5	59
\$550,000- \$599,999			2	142
\$600,000- \$699,999			1	70
\$700,000- \$799,999			2	22
\$800,000- \$899,999			1	18
\$900,000- \$999,999			1	34
\$1M - \$1.99M			1	175
\$2M - \$2.99M				
\$3M+				
Totals	161	77	812	79

# **Average Sales Price - Last Two Years**



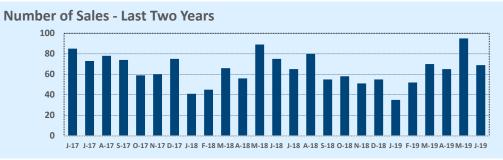


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	69	73	-5.5%	381	365	+4.4%
Condo/TH Sales		2		5	7	-28.6%
Total Sales	69	75	-8.0%	386	372	+3.8%
Sales Volume	\$31,858,015	\$32,501,873	-2.0%	\$167,360,329	\$152,826,102	+9.5%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$471,472	\$444,941	+6.0%	\$444,146	\$420,060	+5.7%
List Price/SqFt	\$168	\$155	+8.8%	\$162	\$154	+5.3%
Sold Price	\$461,710	\$433,358	+6.5%	\$433,576	\$410,823	+5.5%
Sold Price/SqFt	\$165	\$151	+9.2%	\$158	\$151	+4.9%
Sold Price / List Price	98.0%	97.6%	+0.4%	97.7%	98.0%	-0.3%
DOM	75	98	-23.0%	96	100	-3.8%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$419,085	\$429,376	-2.4%	\$414,613	\$412,500	+0.5%
List Price/SqFt	\$157	\$158	-0.5%	\$158	\$153	+2.9%
Sold Price	\$410,000	\$425,000	-3.5%	\$406,807	\$410,450	-0.9%
Sold Price/SqFt	\$157	\$156	+0.7%	\$155	\$150	+3.7%
Sold Price / List Price	98.7%	98.9%	-0.3%	98.5%	98.5%	-0.0%
DOM	62	64	-3.1%	71	69	+2.2%



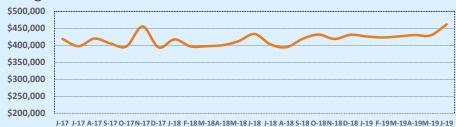
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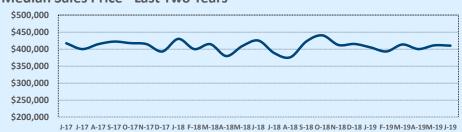


# **June 2019**

Duine Dance	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	99
\$150,000- \$199,999	4	26	20	53
\$200,000- \$249,999	4	61	27	78
\$250,000- \$299,999	5	35	34	84
\$300,000- \$349,999	7	67	34	116
\$350,000- \$399,999	13	103	69	114
\$400,000- \$449,999	8	97	50	82
\$450,000- \$499,999	5	56	40	91
\$500,000- \$549,999	5	56	28	110
\$550,000- \$599,999	5	92	26	138
\$600,000- \$699,999	6	104	34	81
\$700,000- \$799,999	3	20	15	72
\$800,000- \$899,999	1	76	2	52
\$900,000- \$999,999	2	141	3	204
\$1M - \$1.99M	1	40	3	81
\$2M - \$2.99M				
\$3M+				
Totals	69	75	386	96

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	41	50	-18.0%	233	239	-2.5%
Condo/TH Sales	2	3	-33.3%	13	9	+44.4%
Total Sales	43	53	-18.9%	246	248	-0.8%
Sales Volume	\$17,705,300	\$16,438,150	+7.7%	\$72,698,590	\$68,911,038	+5.5%

Avorago		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$414,870	\$324,068	+28.0%	\$302,102	\$288,551	+4.7%	
List Price/SqFt	\$193	\$156	+23.5%	\$159	\$149	+6.2%	
Sold Price	\$411,751	\$310,154	+32.8%	\$295,523	\$277,867	+6.4%	
Sold Price/SqFt	\$191	\$150	+27.0%	\$155	\$144	+7.6%	
Sold Price / List Price	98.9%	96.3%	+2.6%	97.6%	96.4%	+1.3%	
DOM	94	86	+9.3%	84	90	-5.7%	

Median	This Month			Year-to-Date		
iviediali	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$295,000	\$279,995	+5.4%	\$245,000	\$249,950	-2.0%
List Price/SqFt	\$173	\$151	+14.2%	\$154	\$143	+7.6%
Sold Price	\$295,000	\$275,000	+7.3%	\$242,500	\$249,000	-2.6%
Sold Price/SqFt	\$172	\$150	+14.8%	\$150	\$141	+7.0%
Sold Price / List Price	100.0%	97.5%	+2.5%	98.9%	97.4%	+1.5%
DOM	36	46	-21.7%	48	58	-18.1%

# Number of Sales - Last Two Years 80 40 20

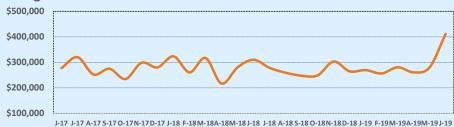
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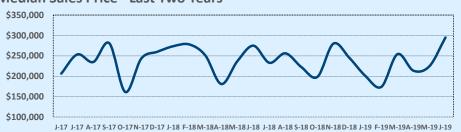


# June 2019

,				_
Price Range	This N	Month	Year-to	o-Date
File Nalige	Sales	DOM	Sales	DOM
\$149,999 or under	3	25	37	54
\$150,000- \$199,999	5	28	58	68
\$200,000- \$249,999	4	81	33	71
\$250,000- \$299,999	10	42	32	83
\$300,000- \$349,999	2	22	19	64
\$350,000- \$399,999	4	73	17	120
\$400,000- \$449,999	4	309	11	163
\$450,000- \$499,999			6	85
\$500,000- \$549,999	1	153	7	176
\$550,000- \$599,999	1	561	3	244
\$600,000- \$699,999	5	73	15	91
\$700,000- \$799,999	1	73	4	104
\$800,000- \$899,999	1	4	2	92
\$900,000- \$999,999				
\$1M - \$1.99M	2	174	2	174
\$2M - \$2.99M				
\$3M+				
Totals	43	94	246	84

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	24	28	-14.3%	120	130	-7.7%
Condo/TH Sales				1	2	-50.0%
Total Sales	24	28	-14.3%	121	132	-8.3%
Sales Volume	\$5,163,263	\$5,298,973	-2.6%	\$24,432,215	\$25,526,116	-4.3%

Average		This Month	_	Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$218,273	\$189,354	+15.3%	\$205,795	\$195,961	+5.0%
List Price/SqFt	\$116	\$101	+15.4%	\$112	\$102	+9.3%
Sold Price	\$215,136	\$189,249	+13.7%	\$201,919	\$193,380	+4.4%
Sold Price/SqFt	\$115	\$101	+13.8%	\$109	\$101	+8.5%
Sold Price / List Price	98.1%	99.8%	-1.8%	98.0%	98.8%	-0.8%
DOM	47	51	-9.3%	54	47	+13.8%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$217,450	\$179,500	+21.1%	\$203,000	\$181,250	+12.0%
List Price/SqFt	\$113	\$99	+14.9%	\$111	\$102	+8.8%
Sold Price	\$218,450	\$182,250	+19.9%	\$199,950	\$180,000	+11.1%
Sold Price/SqFt	\$112	\$100	+11.7%	\$108	\$101	+6.9%
Sold Price / List Price	98.8%	100.0%	-1.2%	99.4%	100.0%	-0.6%
DOM	26	26		37	27	+37.0%



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# **June 2019**

	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	23	25	37
\$150,000- \$199,999	6	80	36	51
\$200,000- \$249,999	4	38	32	75
\$250,000- \$299,999	7	45	19	43
\$300,000- \$349,999	2	30	6	61
\$350,000- \$399,999			3	70
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	24	47	121	54

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	82	70	+17.1%	384	327	+17.4%
Condo/TH Sales	1			1		
Total Sales	83	70	+18.6%	385	327	+17.7%
Sales Volume	\$21,316,183	\$16,543,155	+28.9%	\$98,233,258	\$77,241,940	+27.2%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$260,631	\$239,600	+8.8%	\$260,373	\$239,556	+8.7%
List Price/SqFt	\$114	\$109	+4.9%	\$118	\$109	+8.1%
Sold Price	\$256,821	\$236,331	+8.7%	\$255,151	\$236,214	+8.0%
Sold Price/SqFt	\$113	\$108	+4.7%	\$115	\$108	+7.1%
Sold Price / List Price	98.8%	98.9%	-0.1%	98.4%	98.7%	-0.3%
DOM	43	42	+3.7%	58	57	+3.0%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$235,000	\$217,450	+8.1%	\$234,997	\$225,000	+4.4%
List Price/SqFt	\$114	\$109	+4.6%	\$116	\$107	+8.2%
Sold Price	\$235,000	\$215,250	+9.2%	\$234,850	\$223,000	+5.3%
Sold Price/SqFt	\$112	\$106	+5.5%	\$115	\$106	+8.2%
Sold Price / List Price	99.3%	99.8%	-0.4%	98.9%	99.2%	-0.3%
DOM	28	28	+1.8%	36	32	+12.5%

# Number of Sales - Last Two Years



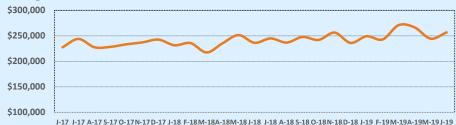
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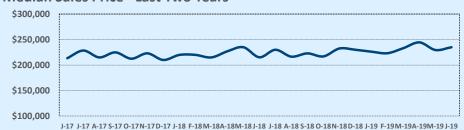


# **June 2019**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	43	19	52
\$150,000- \$199,999	13	38	73	43
\$200,000- \$249,999	32	36	135	52
\$250,000- \$299,999	17	54	67	85
\$300,000- \$349,999	9	40	47	50
\$350,000- \$399,999	2	54	18	73
\$400,000- \$449,999	2	135	10	89
\$450,000- \$499,999	1	70	8	97
\$500,000- \$549,999	3	23	5	33
\$550,000- \$599,999			1	98
\$600,000- \$699,999			2	27
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	83	43	385	58

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	38	55	-30.9%	207	226	-8.4%
Condo/TH Sales	1			3	2	+50.0%
Total Sales	39	55	-29.1%	210	228	-7.9%
Sales Volume	\$9,650,548	\$13,330,344	-27.6%	\$52,090,020	\$53,082,320	-1.9%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$250,663	\$248,397	+0.9%	\$254,370	\$239,357	+6.3%
List Price/SqFt	\$128	\$118	+8.7%	\$131	\$116	+12.7%
Sold Price	\$247,450	\$242,370	+2.1%	\$248,048	\$232,817	+6.5%
Sold Price/SqFt	\$126	\$115	+9.9%	\$127	\$112	+13.2%
Sold Price / List Price	98.6%	97.7%	+1.0%	98.0%	96.9%	+1.1%
DOM	52	79	-33.8%	60	71	-15.6%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$224,900	\$197,000	+14.2%	\$237,400	\$201,150	+18.0%
List Price/SqFt	\$125	\$118	+5.9%	\$126	\$115	+10.0%
Sold Price	\$224,975	\$193,635	+16.2%	\$232,200	\$196,378	+18.2%
Sold Price/SqFt	\$121	\$115	+5.2%	\$121	\$111	+9.5%
Sold Price / List Price	99.8%	97.5%	+2.4%	98.5%	97.7%	+0.8%
DOM	40	41	-2.4%	41	53	-22.9%

# Number of Sales - Last Two Years 80 40 20 0

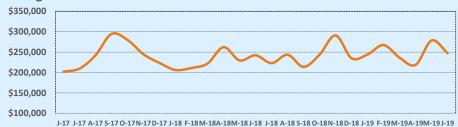
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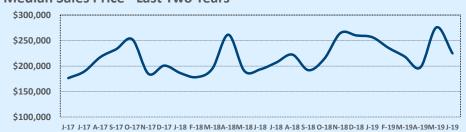


# **June 2019**

Duine Daves	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	54	38	46
\$150,000- \$199,999	12	50	49	53
\$200,000- \$249,999	5	36	26	57
\$250,000- \$299,999	5	52	37	55
\$300,000- \$349,999	5	69	31	90
\$350,000- \$399,999	5	54	13	56
\$400,000- \$449,999			6	53
\$450,000- \$499,999	2	52	5	77
\$500,000- \$549,999			2	86
\$550,000- \$599,999			1	104
\$600,000- \$699,999			1	108
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	59
\$2M - \$2.99M				
\$3M+				
Totals	39	52	210	60

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019		Change	2019	2018	Change
Single Family Sales	49	32	+53.1%	156	147	+6.1%
Condo/TH Sales						
Total Sales	49	32	+53.1%	156	147	+6.1%
Sales Volume	\$16,892,335	\$12,161,510	+38.9%	\$56,050,920	\$56,597,336	-1.0%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$351,501	\$390,462	-10.0%	\$366,955	\$394,962	-7.1%
List Price/SqFt	\$152	\$143	+6.3%	\$149	\$146	+2.1%
Sold Price	\$344,742	\$380,047	-9.3%	\$359,301	\$385,016	-6.7%
Sold Price/SqFt	\$150	\$139	+7.5%	\$146	\$142	+2.8%
Sold Price / List Price	98.9%	97.3%	+1.6%	98.3%	97.4%	+0.9%
DOM	60	75	-19.9%	83	94	-12.0%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$319,500	\$370,200	-13.7%	\$343,449	\$364,900	-5.9%
List Price/SqFt	\$138	\$136	+2.1%	\$146	\$142	+3.1%
Sold Price	\$320,000	\$351,749	-9.0%	\$337,500	\$349,999	-3.6%
Sold Price/SqFt	\$136	\$136	+0.4%	\$143	\$136	+4.8%
Sold Price / List Price	100.0%	97.8%	+2.3%	99.4%	98.2%	+1.3%
DOM	31	39	-20.5%	46	65	-30.0%

# Number of Sales - Last Two Years 60 40 30 20 10 0

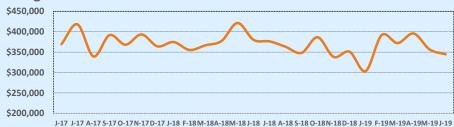
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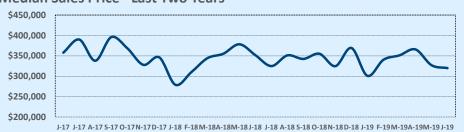


# **June 2019**

V 1 11 13/3 3 3 1 13	0,100,110			
Drice Bange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	2	29	2	29
\$200,000- \$249,999	14	17	20	24
\$250,000- \$299,999	6	82	27	96
\$300,000- \$349,999	6	99	42	94
\$350,000- \$399,999	8	95	19	100
\$400,000- \$449,999	5	76	19	67
\$450,000- \$499,999	1	17	12	72
\$500,000- \$549,999	2	15	4	112
\$550,000- \$599,999	1	37	2	33
\$600,000- \$699,999	4	79	7	147
\$700,000- \$799,999			1	46
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	210
\$2M - \$2.99M				
\$3M+				
Totals	49	60	156	83

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	7	6	+16.7%	34	27	+25.9%
Condo/TH Sales	2	5	-60.0%	11	20	-45.0%
Total Sales	9	11	-18.2%	45	47	-4.3%
Sales Volume	\$2,595,800	\$3,456,410	-24.9%	\$10,897,250	\$12,903,360	-15.5%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$292,800	\$329,164	-11.0%	\$250,097	\$289,262	-13.5%	
List Price/SqFt	\$168	\$236	-28.6%	\$176	\$211	-16.3%	
Sold Price	\$288,422	\$314,219	-8.2%	\$242,161	\$274,540	-11.8%	
Sold Price/SqFt	\$166	\$223	-25.5%	\$170	\$199	-14.6%	
Sold Price / List Price	98.5%	93.3%	+5.6%	95.9%	94.4%	+1.7%	
DOM	43	53	-18.1%	67	72	-7.4%	

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$288,900	\$325,000	-11.1%	\$219,000	\$299,000	-26.8%
List Price/SqFt	\$173	\$239	-27.7%	\$208	\$225	-7.6%
Sold Price	\$288,900	\$312,500	-7.6%	\$215,000	\$270,000	-20.4%
Sold Price/SqFt	\$173	\$232	-25.3%	\$198	\$215	-7.8%
Sold Price / List Price	98.9%	97.4%	+1.6%	97.2%	97.3%	-0.1%
DOM	25	47	-46.8%	35	49	-28.6%

# Number of Sales - Last Two Years 15 10 5

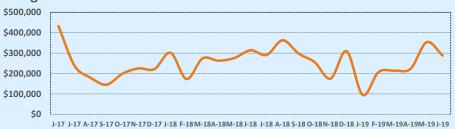
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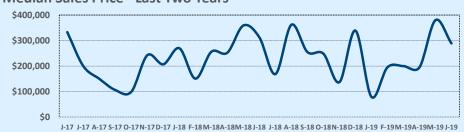


# **June 2019**

	This N	/lonth	Vear-t	o-Date
Price Range				
	Sales	DOM	Sales	DOM
\$149,999 or under	2	23	18	50
\$150,000- \$199,999	1	94	4	49
\$200,000- \$249,999	1	9	4	15
\$250,000- \$299,999	1	19	1	19
\$300,000- \$349,999			3	88
\$350,000- \$399,999	1	42	5	90
\$400,000- \$449,999	3	60	6	103
\$450,000- \$499,999			2	87
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			1	189
\$700,000- \$799,999			1	150
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	9	43	45	67

# **Average Sales Price - Last Two Years**





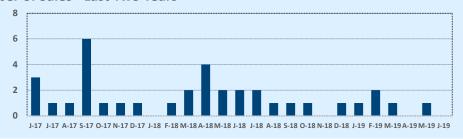
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales						
Condo/TH Sales		2		5	11	-54.5%
Total Sales		2		5	11	-54.5%
Sales Volume		\$946,000		\$3,242,700	\$4,956,100	-34.6%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price		\$489,750		\$696,970	\$466,409	+49.4%
List Price/SqFt		\$434		\$373	\$378	-1.3%
Sold Price		\$473,000		\$648,540	\$450,555	+43.9%
Sold Price/SqFt		\$419		\$346	\$365	-5.2%
Sold Price / List Price	0.0%	96.6%		92.7%	96.6%	-4.1%
DOM		117		138	118	+17.1%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price		\$489,750		\$459,500	\$450,000	+2.1%
List Price/SqFt		\$434		\$350	\$391	-10.4%
Sold Price		\$473,000		\$428,200	\$447,000	-4.2%
Sold Price/SqFt		\$419		\$319	\$376	-15.1%
Sold Price / List Price	0.0%	96.6%	+0.0%	93.2%	97.0%	-3.9%
DOM		117		161	117	+37.6%

#### Number of Sales - Last Two Years



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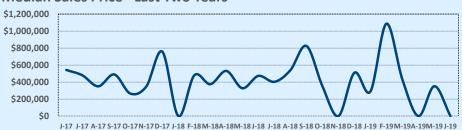


# **June 2019**

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			1	161
\$300,000- \$349,999				
\$350,000- \$399,999			1	192
\$400,000- \$449,999			1	105
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			1	55
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	178
\$2M - \$2.99M				
\$3M+				
Totals			5	138

#### **Average Sales Price - Last Two Years**





# 78209 Residential Statistics

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	52	56	-7.1%	253	262	-3.4%
Condo/TH Sales	14	18	-22.2%	87	92	-5.4%
Total Sales	66	74	-10.8%	340	354	-4.0%
Sales Volume	\$36,570,722	\$37,472,041	-2.4%	\$161,883,371	\$164,370,747	-1.5%

Average	This Month			Y	_	
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$578,510	\$519,919	+11.3%	\$498,712	\$483,586	+3.1%
List Price/SqFt	\$222	\$210	+5.8%	\$213	\$199	+7.0%
Sold Price	\$554,102	\$506,379	+9.4%	\$476,128	\$464,324	+2.5%
Sold Price/SqFt	\$214	\$204	+4.7%	\$204	\$192	+6.4%
Sold Price / List Price	96.6%	97.5%	-0.9%	95.9%	96.4%	-0.5%
DOM	66	70	-6.0%	84	85	-1.6%

Median	This Month			Year-to-Date		
ivieuian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$424,950	\$399,700	+6.3%	\$396,874	\$390,450	+1.6%
List Price/SqFt	\$209	\$204	+2.6%	\$203	\$197	+2.7%
Sold Price	\$421,000	\$402,450	+4.6%	\$375,000	\$375,680	-0.2%
Sold Price/SqFt	\$209	\$195	+7.6%	\$195	\$191	+2.3%
Sold Price / List Price	97.0%	97.5%	-0.5%	96.7%	97.1%	-0.4%
DOM	48	35	+37.1%	52	48	+7.3%



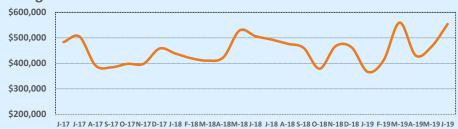
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**June 2019** 

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	36	34	50
\$150,000- \$199,999	1	17	31	61
\$200,000- \$249,999	4	60	17	77
\$250,000- \$299,999	5	70	25	90
\$300,000- \$349,999	4	44	32	86
\$350,000- \$399,999	13	79	50	75
\$400,000- \$449,999	7	55	29	55
\$450,000- \$499,999	4	97	20	108
\$500,000- \$549,999	8	61	14	67
\$550,000- \$599,999	1	145	10	155
\$600,000- \$699,999	4	68	25	89
\$700,000- \$799,999	3	54	14	81
\$800,000- \$899,999	4	42	11	66
\$900,000- \$999,999			5	85
\$1M - \$1.99M	3	93	17	176
\$2M - \$2.99M	1	63	5	215
\$3M+	1	71	1	71
Totals	66	66	340	84







# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	14	26	-46.2%	118	132	-10.6%
Condo/TH Sales		3		20	17	+17.6%
Total Sales	14	29	-51.7%	138	149	-7.4%
Sales Volume	\$6,462,170	\$12,853,000	-49.7%	\$50,584,550	\$58,188,477	-13.1%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$476,743	\$471,887	+1.0%	\$380,492	\$407,863	-6.7%	
List Price/SqFt	\$177	\$209	-15.3%	\$195	\$195	-0.4%	
Sold Price	\$461,584	\$443,207	+4.1%	\$366,555	\$390,527	-6.1%	
Sold Price/SqFt	\$173	\$199	-13.0%	\$189	\$189	+0.1%	
Sold Price / List Price	97.6%	95.2%	+2.6%	97.2%	96.4%	+0.8%	
DOM	90	79	+12.7%	92	86	+7.3%	

Median	This Month			Year-to-Date		
ivieulan	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$457,000	\$380,160	+20.2%	\$325,000	\$309,900	+4.9%
List Price/SqFt	\$157	\$198	-20.5%	\$197	\$190	+3.8%
Sold Price	\$510,000	\$362,000	+40.9%	\$308,000	\$300,000	+2.7%
Sold Price/SqFt	\$146	\$187	-22.0%	\$187	\$182	+3.0%
Sold Price / List Price	95.1%	95.9%	-0.9%	97.4%	97.2%	+0.2%
DOM	104	60	+73.3%	62	48	+28.1%



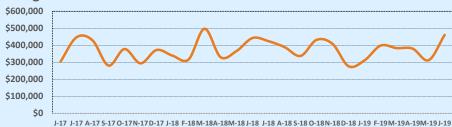
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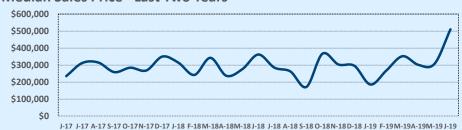


# June 2019

Duise Danes	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	120	22	74
\$150,000- \$199,999	2	124	24	63
\$200,000- \$249,999	1	22	10	46
\$250,000- \$299,999			11	50
\$300,000- \$349,999	1	39	8	45
\$350,000- \$399,999			16	134
\$400,000- \$449,999			5	55
\$450,000- \$499,999			9	130
\$500,000- \$549,999	3	96	6	107
\$550,000- \$599,999	2	67	7	117
\$600,000- \$699,999	1	122	9	182
\$700,000- \$799,999			2	69
\$800,000- \$899,999	1	140	4	211
\$900,000- \$999,999			1	103
\$1M - \$1.99M	1	21	4	109
\$2M - \$2.99M				
\$3M+				
Totals	14	90	138	92

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	26	31	-16.1%	145	152	-4.6%
Condo/TH Sales		3		7	13	-46.2%
Total Sales	26	34	-23.5%	152	165	-7.9%
Sales Volume	\$5,847,300	\$7,674,032	-23.8%	\$32,219,393	\$32,650,946	-1.3%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$230,137	\$237,376	-3.0%	\$216,999	\$202,267	+7.3%
List Price/SqFt	\$131	\$126	+3.9%	\$129	\$117	+9.9%
Sold Price	\$224,896	\$225,707	-0.4%	\$211,970	\$197,885	+7.1%
Sold Price/SqFt	\$129	\$122	+5.4%	\$126	\$115	+9.3%
Sold Price / List Price	97.8%	96.8%	+1.1%	97.9%	98.5%	-0.7%
DOM	28	62	-55.1%	50	52	-2.6%

Median		This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$185,000	\$165,000	+12.1%	\$174,900	\$159,900	+9.4%	
List Price/SqFt	\$133	\$124	+7.3%	\$128	\$117	+9.5%	
Sold Price	\$189,000	\$163,700	+15.5%	\$173,000	\$158,000	+9.5%	
Sold Price/SqFt	\$134	\$125	+7.0%	\$124	\$114	+8.6%	
Sold Price / List Price	97.7%	97.5%	+0.2%	98.3%	100.0%	-1.7%	
DOM	20	26	-21.6%	31	28	+8.9%	

#### **Number of Sales - Last Two Years**



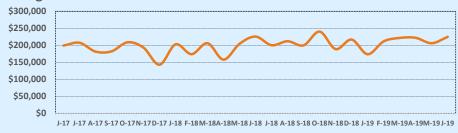
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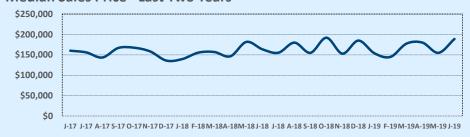


# **June 2019**

Duine Douge	This N	Vionth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	34	50	52
\$150,000- \$199,999	8	26	50	43
\$200,000- \$249,999	5	18	13	43
\$250,000- \$299,999	3	24	11	57
\$300,000- \$349,999	1	88	7	84
\$350,000- \$399,999	3	33	8	64
\$400,000- \$449,999			5	25
\$450,000- \$499,999			3	58
\$500,000- \$549,999			2	134
\$550,000- \$599,999	1	1	2	8
\$600,000- \$699,999			1	56
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	26	28	152	50

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019		Change	2019	2018	Change
Single Family Sales	1			2	1	+100.0%
Condo/TH Sales		1			1	
Total Sales	1	1		2	2	
Sales Volume	\$349,000	\$334,000	+4.5%	\$863,000	\$804,000	+7.3%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$349,900	\$330,000	+6.0%	\$434,950	\$412,500	+5.4%
List Price/SqFt	\$238	\$326	-27.0%	\$234	\$223	+5.0%
Sold Price	\$349,000	\$334,000	+4.5%	\$431,500	\$402,000	+7.3%
Sold Price/SqFt	\$237	\$330	-28.0%	\$232	\$222	+4.8%
Sold Price / List Price	99.7%	101.2%	-1.5%	99.3%	98.1%	+1.2%
DOM	14	27	-48.1%	20	38	-48.7%

Median	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$349,900	\$330,000	+6.0%	\$434,950	\$412,500	+5.4%
List Price/SqFt	\$238	\$326	-27.0%	\$234	\$223	+5.0%
Sold Price	\$349,000	\$334,000	+4.5%	\$431,500	\$402,000	+7.3%
Sold Price/SqFt	\$237	\$330	-28.0%	\$232	\$222	+4.8%
Sold Price / List Price	99.7%	101.2%	-1.5%	99.3%	98.1%	+1.2%
DOM	14	27	-48.1%	20	38	-48.7%

#### Number of Sales - Last Two Years



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# **June 2019**

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D : D	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999				
\$300,000- \$349,999	1	14	1	14
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999			1	25
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	1	14	2	20

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019		Change	2019	2018	Change
Single Family Sales	30	28	+7.1%	157	135	+16.3%
Condo/TH Sales	4	9	-55.6%	25	36	-30.6%
Total Sales	34	37	-8.1%	182	171	+6.4%
Sales Volume	\$8,840,685	\$8,591,395	+2.9%	\$45,918,835	\$39,503,095	+16.2%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$264,653	\$236,657	+11.8%	\$259,268	\$236,411	+9.7%
List Price/SqFt	\$134	\$122	+9.6%	\$133	\$125	+6.1%
Sold Price	\$260,020	\$232,200	+12.0%	\$252,301	\$231,012	+9.2%
Sold Price/SqFt	\$132	\$119	+10.3%	\$130	\$122	+6.0%
Sold Price / List Price	98.9%	98.2%	+0.7%	97.6%	97.7%	-0.1%
DOM	37	70	-47.3%	62	57	+7.1%

Modian	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$230,000	\$225,000	+2.2%	\$239,000	\$219,900	+8.7%
List Price/SqFt	\$135	\$126	+7.1%	\$133	\$126	+5.3%
Sold Price	\$230,000	\$220,000	+4.5%	\$232,350	\$216,500	+7.3%
Sold Price/SqFt	\$134	\$123	+9.2%	\$130	\$123	+6.0%
Sold Price / List Price	99.1%	98.7%	+0.4%	98.3%	98.2%	+0.1%
DOM	23	33	-30.3%	35	32	+9.4%



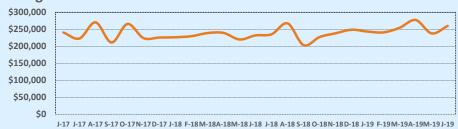
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# **June 2019**

	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	24	34	47
\$150,000- \$199,999	7	37	23	64
\$200,000- \$249,999	8	36	49	59
\$250,000- \$299,999	3	42	33	58
\$300,000- \$349,999	2	44	12	67
\$350,000- \$399,999	2	44	17	66
\$400,000- \$449,999	2	26	6	20
\$450,000- \$499,999	1	21	1	21
\$500,000- \$549,999	1	68	2	236
\$550,000- \$599,999			2	54
\$600,000- \$699,999				
\$700,000- \$799,999	1	108	1	108
\$800,000- \$899,999			1	159
\$900,000- \$999,999				
\$1M - \$1.99M			1	395
\$2M - \$2.99M				
\$3M+				
Totals	34	37	182	62

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	5	8	-37.5%	52	39	+33.3%
Condo/TH Sales						
Total Sales	5	8	-37.5%	52	39	+33.3%
Sales Volume	\$668,400	\$890,253	-24.9%	\$6,691,401	\$4,475,303	+49.5%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$135,180	\$110,950	+21.8%	\$131,404	\$117,828	+11.5%
List Price/SqFt	\$105	\$95	+11.1%	\$99	\$92	+6.7%
Sold Price	\$133,680	\$111,282	+20.1%	\$128,681	\$114,751	+12.1%
Sold Price/SqFt	\$104	\$95	+9.5%	\$97	\$90	+7.1%
Sold Price / List Price	99.0%	101.1%	-2.1%	97.5%	97.9%	-0.4%
DOM	57	45	+26.2%	68	50	+37.7%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$136,000	\$119,950	+13.4%	\$135,500	\$124,900	+8.5%
List Price/SqFt	\$100	\$97	+2.4%	\$97	\$98	-1.6%
Sold Price	\$132,500	\$117,852	+12.4%	\$133,250	\$124,250	+7.2%
Sold Price/SqFt	\$101	\$97	+3.3%	\$96	\$93	+3.2%
Sold Price / List Price	100.9%	100.0%	+0.9%	100.0%	97.9%	+2.1%
DOM	36	35	+4.3%	47	35	+34.3%



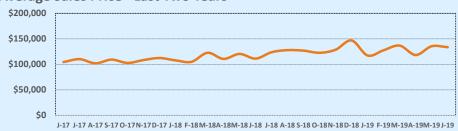
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# **June 2019**

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Duise Danes	This N	Vionth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	65	36	58
\$150,000- \$199,999	1	26	16	93
\$200,000- \$249,999				
\$250,000- \$299,999				
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	5	57	52	68

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	35	38	-7.9%	201	198	+1.5%
Condo/TH Sales	4	13	-69.2%	49	68	-27.9%
Total Sales	39	51	-23.5%	250	266	-6.0%
Sales Volume	\$12,588,708	\$16,701,358	-24.6%	\$73,373,871	\$79,123,509	-7.3%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$332,363	\$336,610	-1.3%	\$300,432	\$304,718	-1.4%
List Price/SqFt	\$139	\$134	+3.7%	\$132	\$129	+2.2%
Sold Price	\$322,787	\$327,478	-1.4%	\$293,495	\$297,457	-1.3%
Sold Price/SqFt	\$135	\$132	+2.7%	\$129	\$126	+2.0%
Sold Price / List Price	96.9%	98.1%	-1.3%	97.9%	98.1%	-0.1%
DOM	54	43	+25.9%	60	53	+13.6%

Median	This Month			Year-to-Date		
iviediali	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$289,900	\$249,000	+16.4%	\$265,000	\$266,500	-0.6%
List Price/SqFt	\$139	\$134	+3.7%	\$130	\$126	+2.9%
Sold Price	\$285,000	\$249,000	+14.5%	\$260,000	\$264,500	-1.7%
Sold Price/SqFt	\$135	\$132	+2.1%	\$128	\$125	+2.6%
Sold Price / List Price	98.4%	98.7%	-0.3%	98.4%	98.6%	-0.1%
DOM	24	29	-17.2%	37	32	+15.6%

# **Number of Sales - Last Two Years**



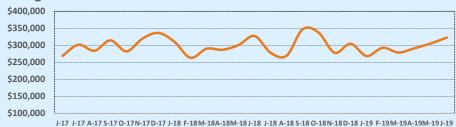
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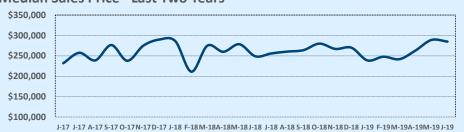


# **June 2019**

This N	Month	Year-t	o-Date
Sales	DOM	Sales	DOM
3	35	31	49
4	58	23	49
9	83	58	61
7	30	57	60
6	86	21	72
4	20	24	60
1	29	12	53
		1	24
1	20	3	20
		4	90
1	77	7	75
2	39	6	93
		1	128
1	24	2	138
39	54	250	60
	Sales  3 4 9 7 6 4 1 1 2 1 2 1	3 35 4 58 9 83 7 30 6 86 4 20 1 29 1 20 1 77 2 39 1 1 24	Sales         DOM         Sales           3         35         31           4         58         23           9         83         58           7         30         57           6         86         21           4         20         24           1         29         12             1           1         20         3             4           1         77         7           2         39         6             1             1           2         2         2             1                1         24         2                1         24         2                1             1             1

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	39	43	-9.3%	208	218	-4.6%
Condo/TH Sales	8	2	+300.0%	28	17	+64.7%
Total Sales	47	45	+4.4%	236	235	+0.4%
Sales Volume	\$14,377,683	\$13,462,949	+6.8%	\$72,282,392	\$67,266,524	+7.5%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$310,708	\$305,665	+1.6%	\$310,845	\$292,446	+6.3%
List Price/SqFt	\$132	\$132	+0.5%	\$134	\$129	+4.0%
Sold Price	\$305,908	\$299,177	+2.3%	\$306,281	\$286,241	+7.0%
Sold Price/SqFt	\$130	\$129	+0.7%	\$132	\$126	+4.5%
Sold Price / List Price	98.6%	98.4%	+0.2%	98.7%	98.3%	+0.4%
DOM	57	45	+27.2%	57	55	+3.4%

Modian	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$279,900	\$279,900		\$279,900	\$269,500	+3.9%
List Price/SqFt	\$130	\$126	+3.2%	\$129	\$125	+3.2%
Sold Price	\$275,000	\$282,500	-2.7%	\$278,500	\$268,500	+3.7%
Sold Price/SqFt	\$128	\$124	+2.9%	\$127	\$125	+1.8%
Sold Price / List Price	98.9%	100.0%	-1.1%	99.0%	99.2%	-0.2%
DOM	28	26	+7.7%	35	36	-2.8%



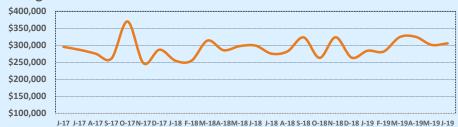
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# **June 2019**

	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	29	7	53
\$150,000- \$199,999	4	60	25	41
\$200,000- \$249,999	9	101	48	62
\$250,000- \$299,999	16	64	73	61
\$300,000- \$349,999	5	31	40	46
\$350,000- \$399,999	3	21	16	52
\$400,000- \$449,999	3	44	9	67
\$450,000- \$499,999	2	9	5	14
\$500,000- \$549,999	1	20	4	26
\$550,000- \$599,999			1	283
\$600,000- \$699,999			1	23
\$700,000- \$799,999	2	29	2	29
\$800,000- \$899,999			1	89
\$900,000- \$999,999				
\$1M - \$1.99M			4	196
\$2M - \$2.99M				
\$3M+				
Totals	47	57	236	57

#### **Average Sales Price - Last Two Years**





# 78233 Residential Statistics

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	63	58	+8.6%	315	307	+2.6%
Condo/TH Sales		1		3	5	-40.0%
Total Sales	63	59	+6.8%	318	312	+1.9%
Sales Volume	\$11,111,695	\$9,570,625	+16.1%	\$55,337,457	\$50,466,590	+9.7%

Averege	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$177,529	\$164,548	+7.9%	\$176,184	\$163,131	+8.0%
List Price/SqFt	\$107	\$103	+4.3%	\$107	\$100	+6.5%
Sold Price	\$176,376	\$162,214	+8.7%	\$174,017	\$161,752	+7.6%
Sold Price/SqFt	\$107	\$101	+5.7%	\$105	\$99	+6.2%
Sold Price / List Price	99.7%	98.4%	+1.4%	98.8%	99.2%	-0.4%
DOM	32	33	-1.7%	42	47	-11.2%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$179,900	\$169,900	+5.9%	\$174,900	\$164,994	+6.0%
List Price/SqFt	\$112	\$100	+12.1%	\$109	\$101	+7.9%
Sold Price	\$176,000	\$167,000	+5.4%	\$173,000	\$163,750	+5.6%
Sold Price/SqFt	\$112	\$99	+13.0%	\$107	\$101	+6.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	23	26	-11.5%	27	27	



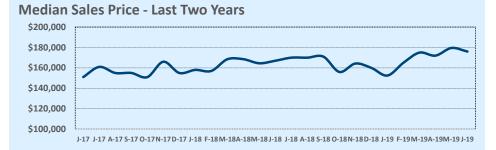
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**June 2019** 

Duiza Danas	This N	/lonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	12	26	75	40	
\$150,000- \$199,999	37	34	176	38	
\$200,000- \$249,999	12	35	55	55	
\$250,000- \$299,999	2	30	10	37	
\$300,000- \$349,999			2	86	
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	63	32	318	42	



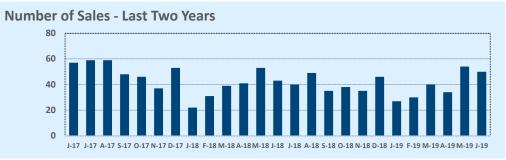


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	40	35	+14.3%	190	187	+1.6%
Condo/TH Sales	10	8	+25.0%	45	42	+7.1%
Total Sales	50	43	+16.3%	235	229	+2.6%
Sales Volume	\$9,981,841	\$8,728,900	+14.4%	\$46,951,116	\$45,091,710	+4.1%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$201,259	\$204,421	-1.5%	\$201,775	\$199,901	+0.9%
List Price/SqFt	\$114	\$114	+0.2%	\$116	\$114	+1.9%
Sold Price	\$199,637	\$202,998	-1.7%	\$199,792	\$196,907	+1.5%
Sold Price/SqFt	\$113	\$113	+0.0%	\$115	\$112	+2.4%
Sold Price / List Price	99.3%	99.7%	-0.4%	99.1%	98.8%	+0.3%
DOM	43	38	+11.9%	48	44	+8.9%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$195,000	\$189,000	+3.2%	\$189,997	\$186,900	+1.7%
List Price/SqFt	\$113	\$113	+0.1%	\$116	\$112	+3.0%
Sold Price	\$194,225	\$189,000	+2.8%	\$188,500	\$185,000	+1.9%
Sold Price/SqFt	\$115	\$111	+3.2%	\$115	\$111	+3.6%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.5%	99.5%	+0.0%
DOM	28	28		31	26	+19.2%



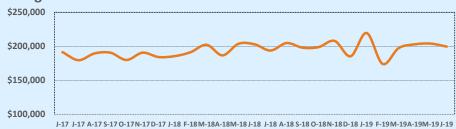
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**June 2019** 

Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	39	18	37
\$150,000- \$199,999	26	41	127	44
\$200,000- \$249,999	18	47	63	42
\$250,000- \$299,999	3	44	18	66
\$300,000- \$349,999	1	32	4	92
\$350,000- \$399,999			3	169
\$400,000- \$449,999				
\$450,000- \$499,999			1	61
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			1	264
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	50	43	235	48

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	98	78	+25.6%	428	385	+11.2%
Condo/TH Sales	2	3	-33.3%	21	28	-25.0%
Total Sales	100	81	+23.5%	449	413	+8.7%
Sales Volume	\$21,689,640	\$15,823,271	+37.1%	\$94,734,941	\$81,380,434	+16.4%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$218,805	\$196,705	+11.2%	\$213,436	\$198,533	+7.5%
List Price/SqFt	\$118	\$111	+6.7%	\$116	\$110	+5.2%
Sold Price	\$216,896	\$195,349	+11.0%	\$210,991	\$197,047	+7.1%
Sold Price/SqFt	\$117	\$110	+6.5%	\$114	\$109	+4.8%
Sold Price / List Price	99.1%	99.3%	-0.1%	98.9%	99.3%	-0.4%
DOM	39	37	+6.6%	50	43	+15.5%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$219,950	\$195,000	+12.8%	\$214,990	\$192,500	+11.7%
List Price/SqFt	\$115	\$111	+3.4%	\$114	\$109	+4.8%
Sold Price	\$217,000	\$190,000	+14.2%	\$211,000	\$190,000	+11.1%
Sold Price/SqFt	\$114	\$112	+1.9%	\$113	\$108	+4.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	25	24	+2.1%	28	25	+12.0%



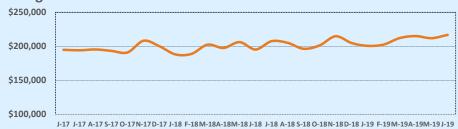
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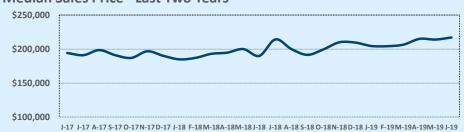


# **June 2019**

<u> </u>				
Duine Dames	This N	Vionth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	44	34	39
\$150,000- \$199,999	31	32	147	41
\$200,000- \$249,999	48	38	207	47
\$250,000- \$299,999	14	57	48	88
\$300,000- \$349,999	1	36	8	99
\$350,000- \$399,999	2	27	4	17
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			1	139
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	100	39	449	50

# **Average Sales Price - Last Two Years**



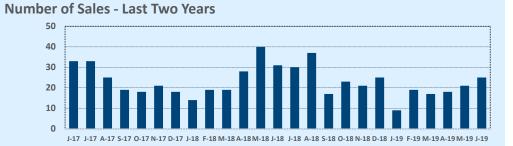


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	24	31	-22.6%	102	136	-25.0%
Condo/TH Sales	1			7	15	-53.3%
Total Sales	25	31	-19.4%	109	151	-27.8%
Sales Volume	\$9,412,000	\$13,282,463	-29.1%	\$40,755,742	\$57,717,581	-29.4%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$378,047	\$435,674	-13.2%	\$379,849	\$390,249	-2.7%
List Price/SqFt	\$144	\$140	+2.2%	\$140	\$138	+1.0%
Sold Price	\$376,480	\$428,467	-12.1%	\$373,906	\$382,236	-2.2%
Sold Price/SqFt	\$143	\$138	+3.4%	\$138	\$136	+1.4%
Sold Price / List Price	99.6%	98.5%	+1.1%	98.4%	98.1%	+0.3%
DOM	54	37	+46.5%	60	54	+10.3%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$369,900	\$389,900	-5.1%	\$380,000	\$358,000	+6.1%
List Price/SqFt	\$148	\$138	+7.5%	\$139	\$138	+0.5%
Sold Price	\$370,000	\$368,000	+0.5%	\$374,000	\$350,928	+6.6%
Sold Price/SqFt	\$147	\$138	+6.6%	\$137	\$136	+0.4%
Sold Price / List Price	100.0%	99.6%	+0.4%	98.9%	98.9%	-0.0%
DOM	20	25	-20.0%	35	29	+20.7%



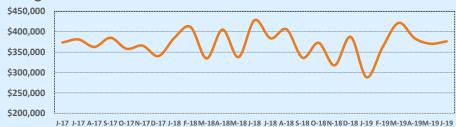
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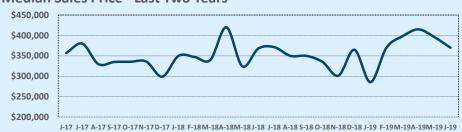


# **June 2019**

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Duice Denge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	18	3	25
\$150,000- \$199,999			2	15
\$200,000- \$249,999	1	206	5	98
\$250,000- \$299,999	4	27	17	54
\$300,000- \$349,999	2	43	11	39
\$350,000- \$399,999	8	22	28	62
\$400,000- \$449,999	5	101	23	74
\$450,000- \$499,999	1	14	12	54
\$500,000- \$549,999	1	13	4	23
\$550,000- \$599,999	1	12	1	12
\$600,000- \$699,999	1	207	2	185
\$700,000- \$799,999				
\$800,000- \$899,999			1	33
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	25	54	109	60

# **Average Sales Price - Last Two Years**



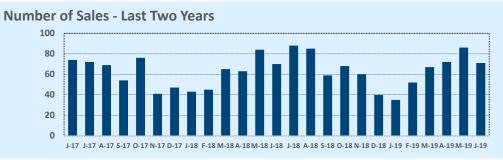


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jun 2019		Change	2019	2018	Change
Single Family Sales	66	62	+6.5%	362	346	+4.6%
Condo/TH Sales	5	8	-37.5%	21	24	-12.5%
Total Sales	71	70	+1.4%	383	370	+3.5%
Sales Volume	\$18,199,830	\$16,743,071	+8.7%	\$97,067,907	\$84,822,403	+14.4%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$259,544	\$241,892	+7.3%	\$257,903	\$232,387	+11.0%
List Price/SqFt	\$124	\$124	+0.2%	\$124	\$119	+4.3%
Sold Price	\$256,336	\$239,187	+7.2%	\$253,441	\$229,250	+10.6%
Sold Price/SqFt	\$123	\$122	+0.1%	\$122	\$117	+4.1%
Sold Price / List Price	98.8%	99.2%	-0.4%	98.5%	98.7%	-0.3%
DOM	47	39	+20.9%	57	45	+28.0%

Median	This Month			Year-to-Date		
iviediali	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$240,000	\$226,200	+6.1%	\$237,500	\$215,000	+10.5%
List Price/SqFt	\$121	\$118	+2.6%	\$122	\$116	+5.2%
Sold Price	\$242,000	\$224,950	+7.6%	\$233,500	\$215,000	+8.6%
Sold Price/SqFt	\$120	\$119	+1.3%	\$120	\$115	+4.3%
Sold Price / List Price	99.0%	100.0%	-1.0%	99.2%	99.7%	-0.5%
DOM	28	19	+47.4%	30	24	+25.0%



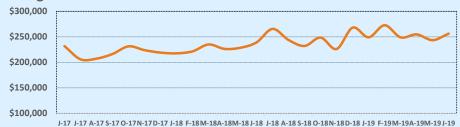
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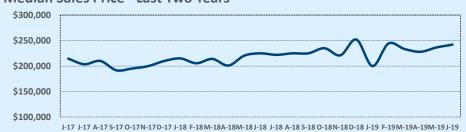


# **June 2019**

0: 0	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	51	21	46
\$150,000- \$199,999	13	34	88	42
\$200,000- \$249,999	20	30	131	47
\$250,000- \$299,999	20	50	76	70
\$300,000- \$349,999	8	76	42	82
\$350,000- \$399,999	2	58	12	89
\$400,000- \$449,999	1	1	1	1
\$450,000- \$499,999			1	161
\$500,000- \$549,999	1	56	2	47
\$550,000- \$599,999	1	90	2	87
\$600,000- \$699,999	1	204	4	135
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			3	64
\$2M - \$2.99M				
\$3M+				
Totals	71	47	383	57

#### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	67	91	-26.4%	406	389	+4.4%
Condo/TH Sales	2	3	-33.3%	11	14	-21.4%
Total Sales	69	94	-26.6%	417	403	+3.5%
Sales Volume	\$13,200,581	\$17,492,330	-24.5%	\$76,529,964	\$70,944,663	+7.9%

Avorago		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$191,410	\$185,649	+3.1%	\$184,502	\$176,911	+4.3%	
List Price/SqFt	\$112	\$108	+3.8%	\$111	\$104	+6.8%	
Sold Price	\$191,313	\$186,089	+2.8%	\$183,525	\$176,041	+4.3%	
Sold Price/SqFt	\$112	\$109	+3.3%	\$111	\$104	+6.8%	
Sold Price / List Price	100.1%	100.8%	-0.7%	99.6%	99.7%	-0.1%	
DOM	37	32	+14.4%	44	40	+9.2%	

Median	This Month			Year-to-Date		
ivieulan	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$194,000	\$172,500	+12.5%	\$183,000	\$170,000	+7.6%
List Price/SqFt	\$109	\$110	-0.5%	\$112	\$106	+5.3%
Sold Price	\$194,000	\$170,000	+14.1%	\$183,000	\$170,000	+7.6%
Sold Price/SqFt	\$111	\$109	+1.9%	\$112	\$106	+5.6%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	23	23		28	24	+16.7%



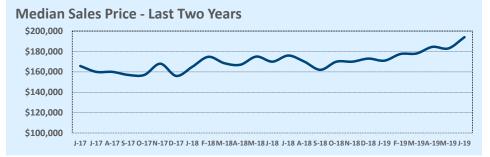
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# **June 2019**

Duiza Danas	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	9	25	76	31
\$150,000- \$199,999	31	28	205	41
\$200,000- \$249,999	28	50	120	51
\$250,000- \$299,999	1	24	14	62
\$300,000- \$349,999			2	186
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	69	37	417	44





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	44	50	-12.0%	268	284	-5.6%
Condo/TH Sales	1	1		2	4	-50.0%
Total Sales	45	51	-11.8%	270	288	-6.3%
Sales Volume	\$9,385,599	\$10,468,655	-10.3%	\$58,041,455	\$57,760,394	+0.5%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$209,951	\$206,739	+1.6%	\$216,978	\$202,964	+6.9%
List Price/SqFt	\$110	\$99	+11.7%	\$105	\$98	+7.1%
Sold Price	\$208,569	\$205,268	+1.6%	\$214,968	\$200,557	+7.2%
Sold Price/SqFt	\$109	\$98	+11.7%	\$104	\$97	+7.3%
Sold Price / List Price	99.4%	99.4%	-0.0%	99.1%	98.9%	+0.2%
DOM	31	37	-17.4%	45	47	-2.8%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$199,900	\$189,000	+5.8%	\$199,900	\$189,675	+5.4%
List Price/SqFt	\$107	\$98	+8.7%	\$103	\$99	+3.7%
Sold Price	\$197,000	\$188,000	+4.8%	\$196,750	\$187,950	+4.7%
Sold Price/SqFt	\$107	\$99	+8.5%	\$102	\$98	+3.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	+0.0%
DOM	21	26	-19.2%	28	27	+3.7%



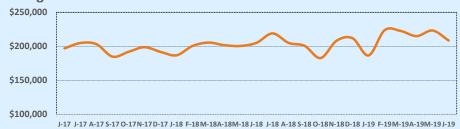
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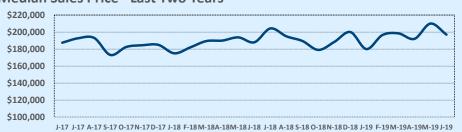


# **June 2019**

Duise Danes	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	18	10	46
\$150,000- \$199,999	22	27	137	43
\$200,000- \$249,999	12	42	79	47
\$250,000- \$299,999	6	27	20	45
\$300,000- \$349,999	1	43	10	49
\$350,000- \$399,999			4	33
\$400,000- \$449,999			4	97
\$450,000- \$499,999	1	39	2	30
\$500,000- \$549,999			3	56
\$550,000- \$599,999			1	42
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	45	31	270	45

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	168	175	-4.0%	753	766	-1.7%
Condo/TH Sales		2		1	2	-50.0%
Total Sales	168	177	-5.1%	754	768	-1.8%
Sales Volume	\$47,785,479	\$46,871,104	+2.0%	\$207,607,763	\$204,516,399	+1.5%

Average	This Month			Year-to-Date		
	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$288,227	\$268,326	+7.4%	\$279,483	\$270,704	+3.2%
List Price/SqFt	\$117	\$108	+8.7%	\$115	\$111	+3.4%
Sold Price	\$284,437	\$264,808	+7.4%	\$275,342	\$266,297	+3.4%
Sold Price/SqFt	\$115	\$106	+8.6%	\$114	\$110	+3.5%
Sold Price / List Price	98.8%	98.9%	-0.1%	98.7%	98.6%	+0.1%
DOM	66	63	+4.8%	73	80	-8.7%

Median	This Month			Year-to-Date		
	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$260,750	\$249,900	+4.3%	\$264,950	\$250,000	+6.0%
List Price/SqFt	\$114	\$105	+8.6%	\$113	\$109	+3.5%
Sold Price	\$256,550	\$249,000	+3.0%	\$260,000	\$248,750	+4.5%
Sold Price/SqFt	\$113	\$105	+8.2%	\$112	\$107	+4.6%
Sold Price / List Price	99.3%	99.4%	-0.1%	99.3%	99.1%	+0.2%
DOM	46	39	+17.9%	49	49	



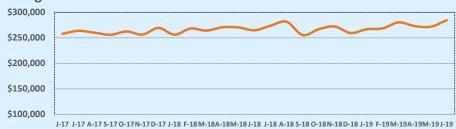
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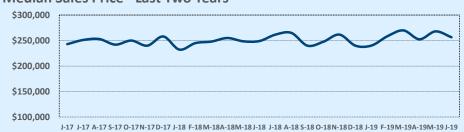


# **June 2019**

Price Range	This N	Month	Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under			12	47	
\$150,000- \$199,999	9	21	75	45	
\$200,000- \$249,999	64	55	248	62	
\$250,000- \$299,999	39	71	176	78	
\$300,000- \$349,999	28	89	125	91	
\$350,000- \$399,999	13	34	70	75	
\$400,000- \$449,999	5	175	30	125	
\$450,000- \$499,999	6	67	10	134	
\$500,000- \$549,999	3	92	6	85	
\$550,000- \$599,999	1	19	1	19	
\$600,000- \$699,999					
\$700,000- \$799,999			1	154	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	168	66	754	73	

# Average Sales Price - Last Two Years





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jun 2019		Change	2019	2018	Change
Single Family Sales	198	178	+11.2%	945	855	+10.5%
Condo/TH Sales				2		
Total Sales	198	178	+11.2%	947	855	+10.8%
Sales Volume	\$51,337,876	\$43,338,660	+18.5%	\$233,757,284	\$200,555,362	+16.6%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$261,475	\$245,736	+6.4%	\$250,161	\$237,117	+5.5%
List Price/SqFt	\$120	\$113	+6.2%	\$118	\$112	+5.7%
Sold Price	\$259,282	\$243,476	+6.5%	\$246,840	\$234,568	+5.2%
Sold Price/SqFt	\$119	\$112	+6.1%	\$116	\$110	+5.4%
Sold Price / List Price	99.3%	99.2%	+0.1%	98.8%	99.1%	-0.3%
DOM	53	63	-14.7%	60	65	-8.6%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$249,100	\$234,750	+6.1%	\$240,000	\$226,723	+5.9%
List Price/SqFt	\$122	\$112	+8.9%	\$119	\$111	+6.7%
Sold Price	\$246,050	\$234,750	+4.8%	\$237,999	\$225,000	+5.8%
Sold Price/SqFt	\$120	\$111	+8.5%	\$117	\$110	+5.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.6%	100.0%	-0.4%
DOM	29	32	-10.9%	38	38	



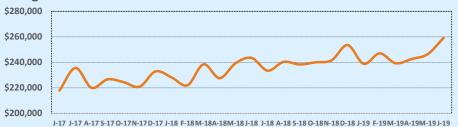
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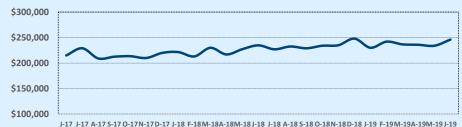


### **June 2019**

V				
Drice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			2	33
\$150,000- \$199,999	27	22	195	36
\$200,000- \$249,999	75	38	374	54
\$250,000- \$299,999	51	75	222	77
\$300,000- \$349,999	27	79	93	76
\$350,000- \$399,999	13	70	46	93
\$400,000- \$449,999	4	56	12	66
\$450,000- \$499,999	1	1	3	38
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	198	53	947	60

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	34	42	-19.0%	141	178	-20.8%
Condo/TH Sales				2		
Total Sales	34	42	-19.0%	143	178	-19.7%
Sales Volume	\$17,864,219	\$15,557,356	+14.8%	\$62,556,990	\$75,152,341	-16.8%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$542,599	\$380,989	+42.4%	\$449,673	\$434,298	+3.5%
List Price/SqFt	\$156	\$132	+17.9%	\$143	\$140	+2.2%
Sold Price	\$525,418	\$370,413	+41.8%	\$437,461	\$422,204	+3.6%
Sold Price/SqFt	\$152	\$129	+17.7%	\$139	\$136	+2.2%
Sold Price / List Price	97.6%	97.7%	-0.2%	97.7%	97.8%	-0.1%
DOM	95	78	+22.6%	81	90	-10.3%

Median	This Month			Year-to-Date		
ivieulan	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$446,950	\$344,500	+29.7%	\$398,900	\$384,950	+3.6%
List Price/SqFt	\$148	\$129	+14.1%	\$136	\$130	+4.6%
Sold Price	\$422,500	\$331,000	+27.6%	\$395,000	\$375,000	+5.3%
Sold Price/SqFt	\$140	\$126	+11.7%	\$135	\$127	+5.8%
Sold Price / List Price	97.6%	98.9%	-1.2%	98.6%	97.9%	+0.7%
DOM	55	42	+29.8%	54	60	-9.2%

# Number of Sales - Last Two Years 50 40 30 20 10 0

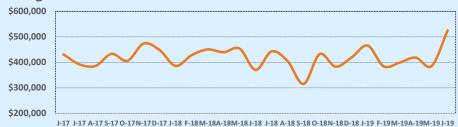
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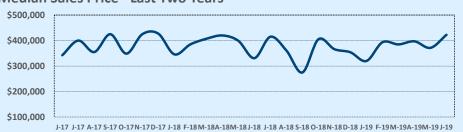


### **June 2019**

	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			1	9
\$200,000- \$249,999	2	35	15	72
\$250,000- \$299,999	5	31	30	64
\$300,000- \$349,999	3	53	12	56
\$350,000- \$399,999	4	76	17	63
\$400,000- \$449,999	4	93	15	58
\$450,000- \$499,999	7	146	24	124
\$500,000- \$549,999	2	43	5	85
\$550,000- \$599,999			5	86
\$600,000- \$699,999	1	72	6	127
\$700,000- \$799,999	1	31	4	26
\$800,000- \$899,999	2	302	2	302
\$900,000- \$999,999			1	142
\$1M - \$1.99M	3	122	6	88
\$2M - \$2.99M				
\$3M+				
Totals	34	95	143	81

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	9	9		56	47	+19.1%
Condo/TH Sales	2	3	-33.3%	3	6	-50.0%
Total Sales	11	12	-8.3%	59	53	+11.3%
Sales Volume	\$4,307,006	\$5,086,000	-15.3%	\$25,509,767	\$22,380,240	+14.0%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$402,481	\$436,392	-7.8%	\$442,493	\$430,332	+2.8%
List Price/SqFt	\$146	\$140	+4.3%	\$142	\$144	-1.0%
Sold Price	\$391,546	\$423,833	-7.6%	\$432,369	\$422,269	+2.4%
Sold Price/SqFt	\$142	\$136	+4.6%	\$139	\$141	-1.3%
Sold Price / List Price	97.0%	96.9%	+0.1%	97.9%	97.9%	-0.0%
DOM	63	110	-42.3%	97	115	-15.5%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$389,000	\$434,000	-10.4%	\$410,000	\$395,500	+3.7%
List Price/SqFt	\$136	\$136	+0.4%	\$130	\$135	-3.7%
Sold Price	\$392,000	\$427,500	-8.3%	\$406,000	\$390,000	+4.1%
Sold Price/SqFt	\$137	\$133	+3.5%	\$126	\$132	-4.4%
Sold Price / List Price	98.6%	97.5%	+1.1%	98.6%	97.9%	+0.7%
DOM	51	67	-23.9%	52	79	-34.2%

# Number of Sales - Last Two Years



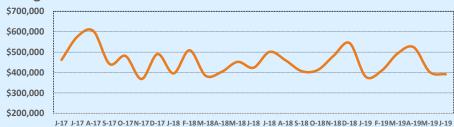
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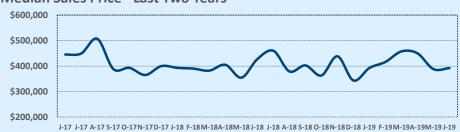


### **June 2019**

This N	<b>Month</b>	Year-t	o-Date
Sales	DOM	Sales	DOM
1	52	1	52
2	55	7	90
1	51	11	50
2	12	9	139
1	33	9	94
3	107	13	123
		1	74
		2	26
1	106	2	135
		3	57
		1	237
11	63	59	97
	Sales 1 2 1 2 1 3 1 1	1 52 2 55 1 51 2 12 1 33 3 107 1 106	Sales         DOM         Sales                1         52         1                2         55         7           1         51         11           2         12         9           1         33         9           3         107         13             1             2           1         106         2             3             1             1

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	12	15	-20.0%	64	74	-13.5%
Condo/TH Sales				3	3	
Total Sales	12	15	-20.0%	67	77	-13.0%
Sales Volume	\$10,279,000	\$9,460,714	+8.6%	\$46,915,750	\$52,880,302	-11.3%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$895,373	\$650,707	+37.6%	\$748,230	\$715,768	+4.5%
List Price/SqFt	\$195	\$181	+7.8%	\$188	\$186	+1.3%
Sold Price	\$856,583	\$630,714	+35.8%	\$700,235	\$686,757	+2.0%
Sold Price/SqFt	\$189	\$176	+6.9%	\$178	\$179	-0.6%
Sold Price / List Price	97.4%	98.5%	-1.1%	95.3%	97.1%	-1.8%
DOM	128	112	+14.3%	129	114	+13.1%

Median	This Month			Year-to-Date		
ivieulan	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$762,000	\$585,000	+30.3%	\$580,000	\$619,900	-6.4%
List Price/SqFt	\$173	\$182	-4.7%	\$174	\$181	-3.7%
Sold Price	\$750,000	\$555,000	+35.1%	\$550,000	\$618,470	-11.1%
Sold Price/SqFt	\$170	\$176	-3.1%	\$168	\$175	-4.3%
Sold Price / List Price	98.3%	98.5%	-0.2%	96.7%	97.0%	-0.3%
DOM	83	65	+27.7%	112	75	+49.3%



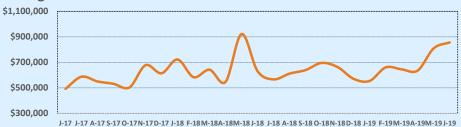
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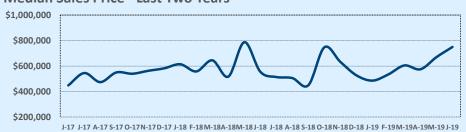


### **June 2019**

_ r				
Duise Danes	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			1	25
\$250,000- \$299,999	1	14	4	141
\$300,000- \$349,999	2	22	6	37
\$350,000- \$399,999	2	65	9	67
\$400,000- \$449,999			4	72
\$450,000- \$499,999			6	171
\$500,000- \$549,999			3	131
\$550,000- \$599,999			3	187
\$600,000- \$699,999	1	397	7	199
\$700,000- \$799,999			7	115
\$800,000- \$899,999	2	61	7	112
\$900,000- \$999,999	1	248	1	248
\$1M - \$1.99M	2	130	6	168
\$2M - \$2.99M	1	327	2	305
\$3M+			1	122
Totals	12	128	67	129

### **Average Sales Price - Last Two Years**



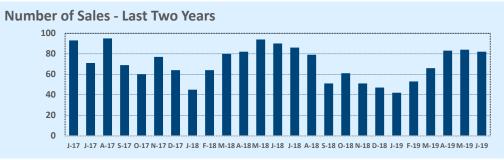


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	81	89	-9.0%	401	441	-9.1%
Condo/TH Sales	1	1		9	14	-35.7%
Total Sales	82	90	-8.9%	410	455	-9.9%
Sales Volume	\$31,867,155	\$33,648,028	-5.3%	\$156,395,435	\$166,006,784	-5.8%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$395,512	\$378,122	+4.6%	\$389,615	\$371,276	+4.9%	
List Price/SqFt	\$133	\$125	+6.3%	\$131	\$126	+4.5%	
Sold Price	\$388,624	\$373,867	+3.9%	\$381,452	\$364,850	+4.6%	
Sold Price/SqFt	\$130	\$124	+5.5%	\$129	\$124	+4.0%	
Sold Price / List Price	98.4%	99.0%	-0.7%	98.1%	98.5%	-0.4%	
DOM	62	73	-14.5%	75	81	-7.5%	

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$367,450	\$344,998	+6.5%	\$349,000	\$335,000	+4.2%
List Price/SqFt	\$126	\$122	+3.6%	\$126	\$122	+3.4%
Sold Price	\$359,500	\$336,225	+6.9%	\$345,000	\$330,000	+4.5%
Sold Price/SqFt	\$124	\$121	+2.1%	\$124	\$120	+3.4%
Sold Price / List Price	98.7%	99.2%	-0.5%	98.5%	98.8%	-0.4%
DOM	36	26	+36.5%	43	46	-6.5%



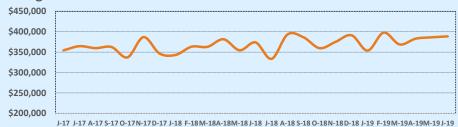
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# June 2019

7 1 11 13 3 3 1 131				
Dries Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			1	116
\$200,000- \$249,999	4	65	33	70
\$250,000- \$299,999	16	45	100	56
\$300,000- \$349,999	15	53	79	67
\$350,000- \$399,999	16	54	63	80
\$400,000- \$449,999	12	49	46	94
\$450,000- \$499,999	3	158	16	93
\$500,000- \$549,999	9	67	27	62
\$550,000- \$599,999	3	179	14	135
\$600,000- \$699,999	2	92	18	101
\$700,000- \$799,999	2	50	9	102
\$800,000- \$899,999			3	91
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M			1	240
\$3M+				
Totals	82	62	410	75

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	67	52	+28.8%	275	253	+8.7%
Condo/TH Sales	1	1		3	2	+50.0%
Total Sales	68	53	+28.3%	278	255	+9.0%
Sales Volume	\$21,293,347	\$16,042,400	+32.7%	\$86,837,266	\$74,322,755	+16.8%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$317,367	\$304,659	+4.2%	\$317,496	\$296,348	+7.1%
List Price/SqFt	\$121	\$121	-0.0%	\$120	\$118	+1.8%
Sold Price	\$313,137	\$302,687	+3.5%	\$312,364	\$291,462	+7.2%
Sold Price/SqFt	\$119	\$120	-0.7%	\$118	\$116	+1.9%
Sold Price / List Price	98.8%	99.5%	-0.7%	98.5%	98.5%	+0.0%
DOM	59	35	+66.7%	69	61	+12.2%

Median	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$294,070	\$285,000	+3.2%	\$289,900	\$275,000	+5.4%
List Price/SqFt	\$119	\$120	-0.3%	\$119	\$118	+0.6%
Sold Price	\$288,950	\$285,000	+1.4%	\$288,500	\$269,900	+6.9%
Sold Price/SqFt	\$117	\$119	-1.6%	\$117	\$117	+0.0%
Sold Price / List Price	99.3%	100.0%	-0.7%	98.9%	98.9%	+0.1%
DOM	33	23	+41.3%	46	36	+27.8%



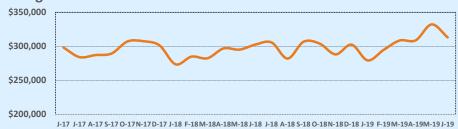
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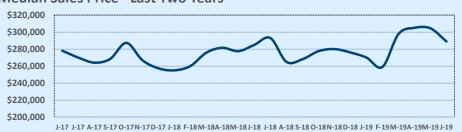


# June 2019

Duine Davers	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			5	33
\$200,000- \$249,999	19	42	62	61
\$250,000- \$299,999	18	78	80	61
\$300,000- \$349,999	11	55	50	76
\$350,000- \$399,999	7	84	41	91
\$400,000- \$449,999	7	37	18	60
\$450,000- \$499,999	4	73	9	71
\$500,000- \$549,999	2	31	4	43
\$550,000- \$599,999			8	110
\$600,000- \$699,999			1	27
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	68	59	278	69

#### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	82	103	-20.4%	409	423	-3.3%
Condo/TH Sales	3	3		12	11	+9.1%
Total Sales	85	106	-19.8%	421	434	-3.0%
Sales Volume	\$33,905,186	\$41,977,284	-19.2%	\$159,747,845	\$160,283,965	-0.3%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$408,128	\$405,010	+0.8%	\$387,270	\$377,456	+2.6%
List Price/SqFt	\$140	\$134	+4.2%	\$135	\$130	+3.7%
Sold Price	\$398,885	\$396,012	+0.7%	\$379,449	\$369,318	+2.7%
Sold Price/SqFt	\$137	\$131	+3.9%	\$133	\$128	+3.7%
Sold Price / List Price	98.0%	98.2%	-0.3%	98.2%	98.3%	-0.1%
DOM	72	67	+7.2%	83	80	+3.8%

Median	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$389,000	\$371,450	+4.7%	\$369,900	\$354,950	+4.2%
List Price/SqFt	\$137	\$133	+2.6%	\$135	\$129	+4.1%
Sold Price	\$380,000	\$360,000	+5.6%	\$360,000	\$350,000	+2.9%
Sold Price/SqFt	\$133	\$130	+2.0%	\$132	\$127	+3.9%
Sold Price / List Price	98.3%	98.3%	-0.1%	98.5%	98.5%	-0.0%
DOM	40	36	+11.1%	49	43	+14.0%



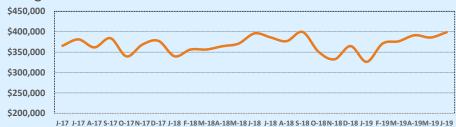
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### **June 2019**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	108
\$150,000- \$199,999	1	44	9	35
\$200,000- \$249,999	9	34	45	43
\$250,000- \$299,999	14	52	74	62
\$300,000- \$349,999	10	80	58	80
\$350,000- \$399,999	15	82	90	85
\$400,000- \$449,999	11	52	52	79
\$450,000- \$499,999	10	132	38	149
\$500,000- \$549,999	3	63	15	103
\$550,000- \$599,999	4	117	11	106
\$600,000- \$699,999	4	91	15	122
\$700,000- \$799,999	3	27	7	100
\$800,000- \$899,999	1	34	3	180
\$900,000- \$999,999			2	57
\$1M - \$1.99M			1	14
\$2M - \$2.99M				
\$3M+				
Totals	85	72	421	83

#### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	97	73	+32.9%	359	338	+6.2%
Condo/TH Sales	2	2		6	6	
Total Sales	99	75	+32.0%	365	344	+6.1%
Sales Volume	\$36,080,913	\$25,798,103	+39.9%	\$124,515,585	\$112,444,146	+10.7%

Average		This Month		Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$372,270	\$350,429	+6.2%	\$348,252	\$332,643	+4.7%
List Price/SqFt	\$135	\$132	+2.3%	\$132	\$127	+4.6%
Sold Price	\$364,454	\$343,975	+6.0%	\$341,139	\$326,873	+4.4%
Sold Price/SqFt	\$132	\$130	+2.0%	\$130	\$124	+4.3%
Sold Price / List Price	98.1%	98.3%	-0.2%	98.2%	98.4%	-0.2%
DOM	81	69	+16.5%	82	83	-2.0%

Median	This Month			Year-to-Date		
Median	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$339,990	\$315,578	+7.7%	\$315,000	\$299,607	+5.1%
List Price/SqFt	\$126	\$124	+2.1%	\$126	\$121	+4.4%
Sold Price	\$336,000	\$309,500	+8.6%	\$309,000	\$290,496	+6.4%
Sold Price/SqFt	\$125	\$122	+2.4%	\$125	\$119	+4.9%
Sold Price / List Price	98.6%	98.9%	-0.3%	98.7%	98.7%	+0.0%
DOM	57	44	+29.5%	62	54	+15.9%

# **Number of Sales - Last Two Years**



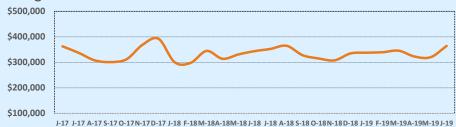
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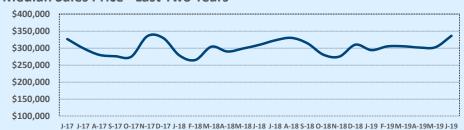


### **June 2019**

V 1 11 13/3 3 3 1 13				
Drice Bange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	2	23	7	32
\$200,000- \$249,999	12	36	63	43
\$250,000- \$299,999	24	74	95	77
\$300,000- \$349,999	17	88	80	91
\$350,000- \$399,999	14	87	42	97
\$400,000- \$449,999	12	121	29	110
\$450,000- \$499,999	7	49	14	91
\$500,000- \$549,999	4	98	10	147
\$550,000- \$599,999	2	58	7	86
\$600,000- \$699,999	2	198	12	93
\$700,000- \$799,999	2	75	2	75
\$800,000- \$899,999			1	114
\$900,000- \$999,999			2	56
\$1M - \$1.99M	1	154	1	154
\$2M - \$2.99M				
\$3M+				
Totals	99	81	365	82

#### **Average Sales Price - Last Two Years**





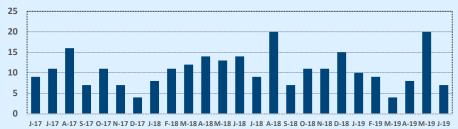
### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	7	14	-50.0%	58	72	-19.4%
Condo/TH Sales						
Total Sales	7	14	-50.0%	58	72	-19.4%
Sales Volume	\$3,312,352	\$6,668,880	-50.3%	\$24,178,925	\$29,989,511	-19.4%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$473,750	\$487,984	-2.9%	\$424,831	\$427,045	-0.5%	
List Price/SqFt	\$154	\$144	+7.0%	\$145	\$142	+2.3%	
Sold Price	\$473,193	\$476,349	-0.7%	\$416,878	\$416,521	+0.1%	
Sold Price/SqFt	\$154	\$141	+9.3%	\$142	\$138	+3.2%	
Sold Price / List Price	100.3%	97.9%	+2.4%	98.2%	97.9%	+0.3%	
DOM	83	79	+5.3%	80	78	+2.4%	

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$498,000	\$487,450	+2.2%	\$419,000	\$407,500	+2.8%
List Price/SqFt	\$149	\$158	-5.8%	\$140	\$135	+4.1%
Sold Price	\$498,000	\$485,950	+2.5%	\$411,250	\$412,500	-0.3%
Sold Price/SqFt	\$149	\$157	-5.1%	\$137	\$133	+3.1%
Sold Price / List Price	100.0%	98.8%	+1.2%	98.5%	98.6%	-0.1%
DOM	34	59	-41.9%	49	53	-7.5%

# **Number of Sales - Last Two Years**



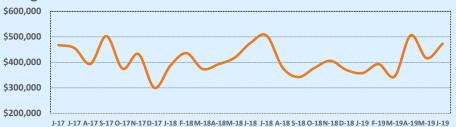
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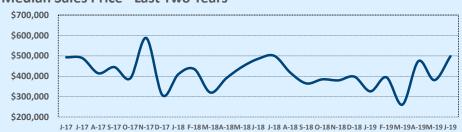


### **June 2019**

	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	34	9	72
\$250,000- \$299,999			7	116
\$300,000- \$349,999			7	68
\$350,000- \$399,999	1	14	4	20
\$400,000- \$449,999	1	204	5	75
\$450,000- \$499,999	1	263	7	126
\$500,000- \$549,999	1	34	7	57
\$550,000- \$599,999	1	1	6	65
\$600,000- \$699,999			4	46
\$700,000- \$799,999	1	31	2	196
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	7	83	58	80

#### **Average Sales Price - Last Two Years**



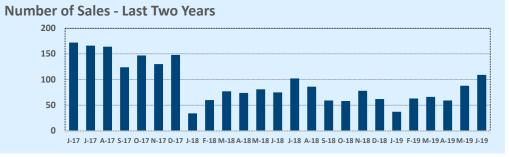


### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	109	75	+45.3%	422	401	+5.2%
Condo/TH Sales						
Total Sales	109	75	+45.3%	422	401	+5.2%
Sales Volume	\$31,023,606	\$20,497,265	+51.4%	\$118,453,742	\$110,460,314	+7.2%

Average		This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change	
List Price	\$288,049	\$278,159	+3.6%	\$284,690	\$280,812	+1.4%	
List Price/SqFt	\$138	\$135	+2.2%	\$135	\$133	+1.4%	
Sold Price	\$284,620	\$273,297	+4.1%	\$280,696	\$275,462	+1.9%	
Sold Price/SqFt	\$136	\$133	+2.8%	\$133	\$131	+1.9%	
Sold Price / List Price	98.8%	98.6%	+0.3%	98.6%	98.4%	+0.3%	
DOM	39	50	-21.4%	51	65	-21.7%	

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$274,000	\$259,000	+5.8%	\$264,900	\$259,900	+1.9%
List Price/SqFt	\$136	\$128	+5.7%	\$133	\$129	+2.9%
Sold Price	\$265,000	\$252,000	+5.2%	\$261,000	\$255,000	+2.4%
Sold Price/SqFt	\$134	\$128	+5.4%	\$132	\$126	+4.1%
Sold Price / List Price	99.2%	98.8%	+0.4%	99.1%	98.8%	+0.2%
DOM	22	22		25	35	-28.6%



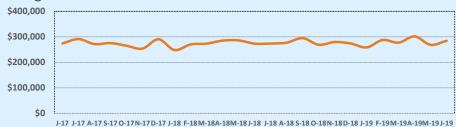
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### **June 2019**

Duine Daves	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			2	13
\$150,000- \$199,999	5	51	25	36
\$200,000- \$249,999	42	38	156	50
\$250,000- \$299,999	27	45	115	61
\$300,000- \$349,999	20	35	72	46
\$350,000- \$399,999	6	59	24	38
\$400,000- \$449,999	4	27	10	38
\$450,000- \$499,999	1	1	4	75
\$500,000- \$549,999	3	25	5	53
\$550,000- \$599,999	1	7	2	4
\$600,000- \$699,999			5	82
\$700,000- \$799,999			2	4
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	109	39	422	51

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	87	105	-17.1%	492	510	-3.5%
Condo/TH Sales				4	2	+100.0%
Total Sales	87	105	-17.1%	496	512	-3.1%
Sales Volume	\$19,662,781	\$25,018,509	-21.4%	\$112,276,318	\$118,230,309	-5.0%

Average	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$228,744	\$239,716	-4.6%	\$228,955	\$233,322	-1.9%
List Price/SqFt	\$133	\$128	+4.2%	\$129	\$124	+3.4%
Sold Price	\$226,009	\$238,272	-5.1%	\$226,364	\$230,919	-2.0%
Sold Price/SqFt	\$132	\$127	+3.6%	\$127	\$123	+3.3%
Sold Price / List Price	98.9%	99.5%	-0.6%	98.9%	99.0%	-0.1%
DOM	47	39	+20.0%	49	51	-3.5%

Median	This Month			Year-to-Date		
iviediali	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$225,000	\$234,900	-4.2%	\$222,950	\$222,195	+0.3%
List Price/SqFt	\$133	\$127	+4.7%	\$129	\$122	+5.7%
Sold Price	\$223,000	\$233,000	-4.3%	\$220,000	\$221,071	-0.5%
Sold Price/SqFt	\$133	\$126	+5.7%	\$127	\$122	+4.4%
Sold Price / List Price	99.4%	100.0%	-0.6%	99.6%	100.0%	-0.4%
DOM	18	15	+20.0%	22	20	+10.0%

# Number of Sales - Last Two Years 250 200 150 50 0

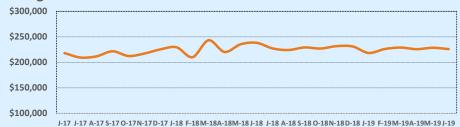
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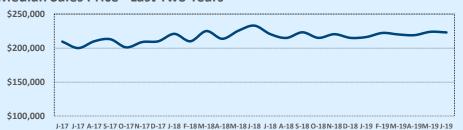


**June 2019** 

Duine Douge	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	1	7	41
\$150,000- \$199,999	19	29	97	37
\$200,000- \$249,999	49	37	300	45
\$250,000- \$299,999	15	99	70	68
\$300,000- \$349,999	1	124	12	78
\$350,000- \$399,999	1	65	5	131
\$400,000- \$449,999	1	84	5	94
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	87	47	496	49

#### **Average Sales Price - Last Two Years**



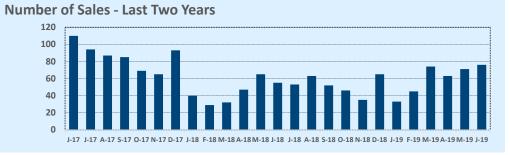


# **78666** Residential Statistics

Listings	This Month			Year-to-Date		
Listings	Jun 2019	Jun 2018	Change	2019	2018	Change
Single Family Sales	74	53	+39.6%	346	253	+36.8%
Condo/TH Sales	2	2		16	15	+6.7%
Total Sales	76	55	+38.2%	362	268	+35.1%
Sales Volume	\$21,673,957	\$15,684,896	+38.2%	\$99,939,785	\$69,002,461	+44.8%

Avorago	This Month			Year-to-Date		
Average	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$292,225	\$291,647	+0.2%	\$282,952	\$263,851	+7.2%
List Price/SqFt	\$157	\$146	+7.7%	\$150	\$139	+7.4%
Sold Price	\$285,184	\$285,180	+0.0%	\$276,077	\$257,472	+7.2%
Sold Price/SqFt	\$154	\$143	+7.1%	\$146	\$136	+7.2%
Sold Price / List Price	97.8%	98.2%	-0.4%	97.8%	97.8%	+0.0%
DOM	92	45	+104.2%	91	62	+46.2%

Median	This Month			Year-to-Date		
iviedian	Jun 2019	Jun 2018	Change	2019	2018	Change
List Price	\$250,945	\$251,900	-0.4%	\$250,945	\$246,745	+1.7%
List Price/SqFt	\$154	\$145	+6.0%	\$144	\$139	+3.1%
Sold Price	\$248,750	\$250,900	-0.9%	\$248,995	\$243,200	+2.4%
Sold Price/SqFt	\$150	\$142	+5.6%	\$141	\$137	+2.9%
Sold Price / List Price	98.6%	100.0%	-1.4%	98.7%	99.1%	-0.4%
DOM	74	20	+270.0%	65	35	+88.4%



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**June 2019** 

	This N	/lonth	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under	4	20	18	37	
\$150,000- \$199,999	5	60	53	47	
\$200,000- \$249,999	32	80	118	91	
\$250,000- \$299,999	14	121	75	112	
\$300,000- \$349,999	7	106	39	89	
\$350,000- \$399,999	6	57	26	98	
\$400,000- \$449,999	3	120	13	150	
\$450,000- \$499,999	1	111	8	139	
\$500,000- \$549,999	1	158	2	85	
\$550,000- \$599,999	1	303	2	229	
\$600,000- \$699,999	1	192	4	85	
\$700,000- \$799,999					
\$800,000- \$899,999			1	292	
\$900,000- \$999,999			1	161	
\$1M - \$1.99M	1	169	2	98	
\$2M - \$2.99M					
\$3M+					
Totals	76	92	362	91	

#### **Average Sales Price - Last Two Years**

