

# San Antonio Area Zip Code Statistics

June 2020





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

# **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

# Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

# Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

# **Zip Code Statistics**

Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

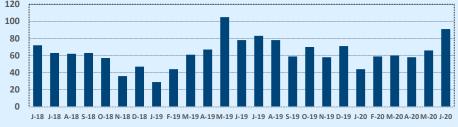
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	90	78	+15.4%	375	384	-2.3%
Condo/TH Sales	1			3		
Total Sales	91	78	+16.7%	378	384	-1.6%
Sales Volume	\$43,398,117	\$39,467,625	+10.0%	\$181,160,378	\$180,620,689	+0.3%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$488,516	\$523,784	-6.7%	\$494,323	\$490,287	+0.8%	
List Price/SqFt	\$176	\$174	+1.3%	\$175	\$168	+4.6%	
Sold Price	\$476,902	\$505,995	-5.7%	\$479,260	\$470,366	+1.9%	
Sold Price/SqFt	\$172	\$169	+1.9%	\$170	\$162	+5.1%	
Sold Price / List Price	97.9%	97.4%	+0.5%	97.2%	96.9%	+0.4%	
DOM	94	101	-7.3%	111	114	-2.5%	

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$403,897	\$449,837	-10.2%	\$409,950	\$389,995	+5.1%
List Price/SqFt	\$165	\$159	+4.0%	\$166	\$152	+8.9%
Sold Price	\$399,199	\$436,450	-8.5%	\$399,945	\$385,000	+3.9%
Sold Price/SqFt	\$163	\$154	+5.9%	\$163	\$148	+10.4%
Sold Price / List Price	98.4%	97.6%	+0.8%	98.0%	97.7%	+0.4%
DOM	59	65	-8.5%	73	70	+5.0%

# Number of Sales - Last Two Years



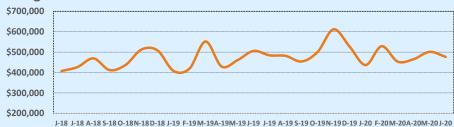
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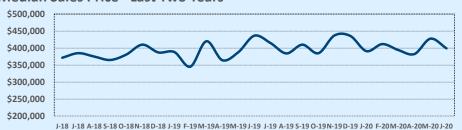


**June 2020** 

Duine Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			2	120
\$150,000- \$199,999	1	73	7	60
\$200,000- \$249,999	5	64	24	71
\$250,000- \$299,999	12	52	46	62
\$300,000- \$349,999	10	91	43	97
\$350,000- \$399,999	18	92	68	103
\$400,000- \$449,999	6	119	36	118
\$450,000- \$499,999	7	93	27	106
\$500,000- \$549,999	8	198	36	122
\$550,000- \$599,999	4	71	14	84
\$600,000- \$699,999	6	87	20	114
\$700,000- \$799,999	10	85	17	96
\$800,000- \$899,999	2	27	12	266
\$900,000- \$999,999			7	206
\$1M - \$1.99M	2	152	19	232
\$2M - \$2.99M				
\$3M+				
Totals	91	94	378	111

# **Average Sales Price - Last Two Years**



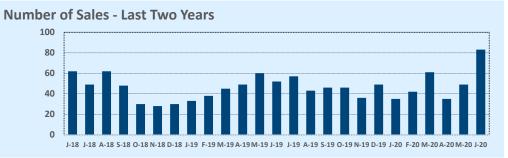


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	83	52	+59.6%	305	277	+10.1%
Condo/TH Sales						
Total Sales	83	52	+59.6%	305	277	+10.1%
Sales Volume	\$36,375,087	\$22,644,964	+60.6%	\$132,974,558	\$121,798,744	+9.2%

Average		This Month	_	Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$449,704	\$443,266	+1.5%	\$448,588	\$454,921	-1.4%
List Price/SqFt	\$155	\$149	+4.3%	\$151	\$150	+0.4%
Sold Price	\$438,254	\$435,480	+0.6%	\$435,982	\$439,707	-0.8%
Sold Price/SqFt	\$152	\$146	+3.9%	\$147	\$146	+0.7%
Sold Price / List Price	97.9%	98.3%	-0.4%	97.4%	97.5%	-0.1%
DOM	63	74	-14.1%	80	99	-19.5%

Median	This Month			Year-to-Date		
ivieulan	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$395,000	\$401,400	-1.6%	\$407,422	\$402,900	+1.1%
List Price/SqFt	\$148	\$152	-2.2%	\$148	\$144	+3.3%
Sold Price	\$380,000	\$402,450	-5.6%	\$400,000	\$395,000	+1.3%
Sold Price/SqFt	\$146	\$148	-1.5%	\$144	\$141	+2.6%
Sold Price / List Price	98.6%	98.8%	-0.2%	98.0%	97.8%	+0.1%
DOM	36	40	-10.0%	54	71	-23.9%



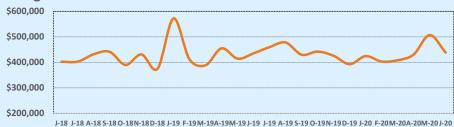
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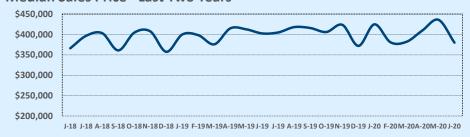


# **June 2020**

	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	4	30	8	60
\$250,000- \$299,999	14	50	33	55
\$300,000- \$349,999	10	72	55	78
\$350,000- \$399,999	16	92	56	102
\$400,000- \$449,999	11	32	54	73
\$450,000- \$499,999	9	74	32	73
\$500,000- \$549,999	9	51	28	61
\$550,000- \$599,999	1	21	7	74
\$600,000- \$699,999	5	46	15	84
\$700,000- \$799,999	1	63	9	94
\$800,000- \$899,999			2	38
\$900,000- \$999,999				
\$1M - \$1.99M	3	141	6	227
\$2M - \$2.99M				
\$3M+				
Totals	83	63	305	80

# **Average Sales Price - Last Two Years**



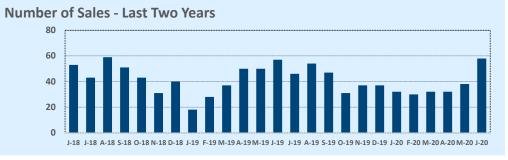


Lietings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	58	57	+1.8%	222	240	-7.5%
Condo/TH Sales						
Total Sales	58	57	+1.8%	222	240	-7.5%
Sales Volume	\$22 437 338	\$20 384 045	+10.1%	\$77 334 084	\$82 935 872	-6.8%

**Residential Statistics** 

Average	This Month			Y		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$393,715	\$365,618	+7.7%	\$355,350	\$353,685	+0.5%
List Price/SqFt	\$137	\$140	-1.8%	\$135	\$134	+0.9%
Sold Price	\$386,851	\$357,615	+8.2%	\$348,352	\$345,566	+0.8%
Sold Price/SqFt	\$135	\$137	-1.2%	\$132	\$131	+1.1%
Sold Price / List Price	98.5%	98.2%	+0.3%	98.3%	98.1%	+0.1%
DOM	62	48	+28.8%	77	68	+13.3%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$349,900	\$315,000	+11.1%	\$324,950	\$315,000	+3.2%
List Price/SqFt	\$137	\$139	-1.2%	\$131	\$130	+0.8%
Sold Price	\$340,950	\$299,750	+13.7%	\$320,500	\$303,750	+5.5%
Sold Price/SqFt	\$131	\$136	-4.0%	\$129	\$128	+1.0%
Sold Price / List Price	99.0%	98.3%	+0.7%	98.9%	98.6%	+0.4%
DOM	28	33	-15.2%	40	39	+2.6%



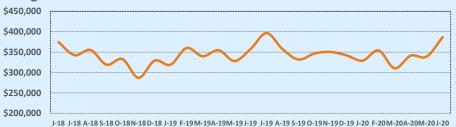
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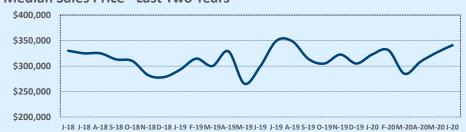


**June 2020** 

Price Range	This N	<b>Month</b>	Year-t	o-Date
Price Natige	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	1	11	2	14
\$200,000- \$249,999	7	27	40	46
\$250,000- \$299,999	13	54	53	77
\$300,000- \$349,999	9	34	40	74
\$350,000- \$399,999	9	59	34	74
\$400,000- \$449,999	2	38	19	101
\$450,000- \$499,999	5	217	13	129
\$500,000- \$549,999	3	25	6	58
\$550,000- \$599,999			2	69
\$600,000- \$699,999	6	72	9	106
\$700,000- \$799,999	2	40	2	40
\$800,000- \$899,999	1	115	1	115
\$900,000- \$999,999				
\$1M - \$1.99M			1	376
\$2M - \$2.99M				
\$3M+				
Totals	58	62	222	77

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2020 Jun 2019		2020	2019	Change
Single Family Sales	55	37	+48.6%	243	191	+27.2%
Condo/TH Sales						
Total Sales	55	37	+48.6%	243	191	+27.2%
Sales Volume	\$22,156,438	\$14,200,275	+56.0%	\$86,884,637	\$68,267,628	+27.3%

Average		This Month		Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$415,140	\$391,803	+6.0%	\$366,630	\$364,204	+0.7%
List Price/SqFt	\$168	\$165	+1.3%	\$159	\$155	+2.2%
Sold Price	\$402,844	\$383,791	+5.0%	\$357,550	\$357,422	+0.0%
Sold Price/SqFt	\$164	\$163	+0.7%	\$155	\$153	+1.8%
Sold Price / List Price	98.0%	98.8%	-0.8%	98.1%	98.5%	-0.5%
DOM	84	79	+6.8%	79	80	-1.5%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$349,900	\$326,000	+7.3%	\$349,900	\$350,000	-0.0%
List Price/SqFt	\$165	\$161	+2.6%	\$158	\$159	-0.4%
Sold Price	\$348,000	\$326,000	+6.7%	\$340,000	\$349,990	-2.9%
Sold Price/SqFt	\$158	\$159	-0.9%	\$154	\$158	-2.1%
Sold Price / List Price	99.2%	100.0%	-0.8%	99.1%	99.4%	-0.3%
DOM	51	52	-1.9%	55	52	+5.8%

# Number of Sales - Last Two Years



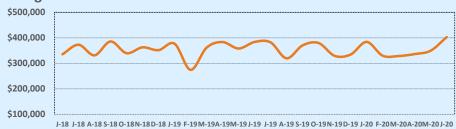
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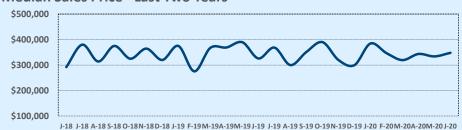


# **June 2020**

Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	70	16	96
\$150,000- \$199,999	12	43	53	66
\$200,000- \$249,999	8	114	22	76
\$250,000- \$299,999	3	73	11	65
\$300,000- \$349,999	4	68	27	76
\$350,000- \$399,999	4	106	27	68
\$400,000- \$449,999	4	153	22	100
\$450,000- \$499,999	5	87	17	74
\$500,000- \$549,999	5	78	13	77
\$550,000- \$599,999			7	91
\$600,000- \$699,999	3	99	17	83
\$700,000- \$799,999	3	56	6	133
\$800,000- \$899,999	1	285	2	238
\$900,000- \$999,999				
\$1M - \$1.99M	2	17	3	20
\$2M - \$2.99M				
\$3M+				
Totals	55	84	243	79

# **Average Sales Price - Last Two Years**



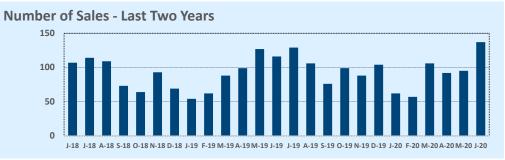


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	137	116	+18.1%	549	546	+0.5%
Condo/TH Sales						
Total Sales	137	116	+18.1%	549	546	+0.5%
Sales Volume	\$37,921,235	\$30,761,519	+23.3%	\$148,457,680	\$140,768,628	+5.5%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$280,619	\$270,474	+3.8%	\$274,151	\$262,853	+4.3%	
List Price/SqFt	\$120	\$114	+5.1%	\$119	\$112	+6.7%	
Sold Price	\$276,797	\$265,186	+4.4%	\$270,415	\$257,818	+4.9%	
Sold Price/SqFt	\$118	\$112	+5.5%	\$117	\$110	+7.1%	
Sold Price / List Price	98.7%	98.2%	+0.5%	98.7%	98.2%	+0.5%	
DOM	64	68	-6.2%	75	83	-9.7%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$269,900	\$265,000	+1.8%	\$258,805	\$257,250	+0.6%
List Price/SqFt	\$116	\$112	+4.0%	\$116	\$111	+4.4%
Sold Price	\$262,000	\$261,650	+0.1%	\$257,000	\$252,394	+1.8%
Sold Price/SqFt	\$115	\$112	+3.3%	\$114	\$110	+4.0%
Sold Price / List Price	99.8%	98.8%	+1.0%	99.3%	98.9%	+0.4%
DOM	35	39	-9.1%	50	54	-7.4%



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**June 2020** 

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	140	4	54
\$150,000- \$199,999	8	37	45	52
\$200,000- \$249,999	46	53	189	63
\$250,000- \$299,999	39	82	168	90
\$300,000- \$349,999	22	70	73	78
\$350,000- \$399,999	12	62	41	96
\$400,000- \$449,999	7	59	20	82
\$450,000- \$499,999	2	29	9	28
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	137	64	549	75





\$100,000

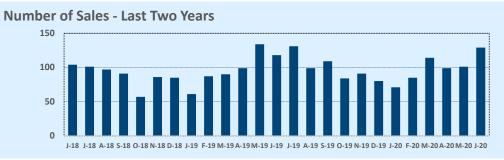


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	129	118	+9.3%	599	589	+1.7%
Condo/TH Sales						
Total Sales	129	118	+9.3%	599	589	+1.7%
Sales Volume	\$27,464,619	\$24,442,349	+12.4%	\$122,648,093	\$117,094,361	+4.7%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$215,320	\$210,097	+2.5%	\$207,381	\$202,159	+2.6%	
List Price/SqFt	\$114	\$108	+6.5%	\$113	\$105	+8.0%	
Sold Price	\$212,904	\$207,139	+2.8%	\$204,755	\$198,802	+3.0%	
Sold Price/SqFt	\$113	\$106	+6.6%	\$111	\$103	+8.4%	
Sold Price / List Price	99.0%	98.7%	+0.3%	98.7%	98.4%	+0.3%	
DOM	59	69	-14.0%	69	67	+2.2%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$204,900	\$204,495	+0.2%	\$199,900	\$194,750	+2.6%
List Price/SqFt	\$112	\$105	+6.9%	\$113	\$103	+10.1%
Sold Price	\$204,900	\$203,600	+0.6%	\$199,000	\$191,000	+4.2%
Sold Price/SqFt	\$112	\$104	+7.9%	\$112	\$102	+10.6%
Sold Price / List Price	99.1%	100.0%	-0.8%	99.5%	99.5%	+0.0%
DOM	31	52	-40.4%	45	44	+2.3%



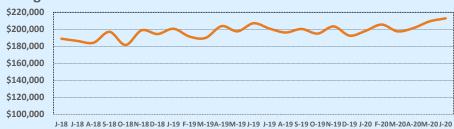
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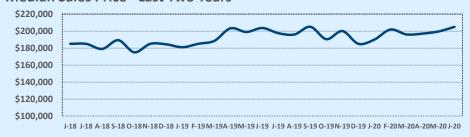


**June 2020** 

Duine Danne	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	26	60	62
\$150,000- \$199,999	51	49	251	54
\$200,000- \$249,999	46	72	202	87
\$250,000- \$299,999	22	74	73	74
\$300,000- \$349,999			4	84
\$350,000- \$399,999			1	46
\$400,000- \$449,999				
\$450,000- \$499,999	1	16	7	86
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999	1	3	1	3
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	129	59	599	69

# **Average Sales Price - Last Two Years**



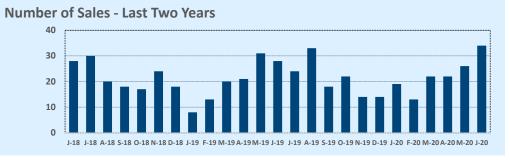


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	34	28	+21.4%	136	121	+12.4%
Condo/TH Sales						
Total Sales	34	28	+21.4%	136	121	+12.4%
Sales Volume	\$11,101,400	\$9,971,700	+11.3%	\$46,015,869	\$41,442,402	+11.0%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$332,334	\$361,667	-8.1%	\$345,282	\$347,120	-0.5%
List Price/SqFt	\$155	\$151	+2.6%	\$156	\$152	+2.8%
Sold Price	\$326,512	\$356,132	-8.3%	\$338,352	\$342,499	-1.2%
Sold Price/SqFt	\$152	\$149	+2.1%	\$153	\$150	+2.0%
Sold Price / List Price	98.0%	98.6%	-0.6%	97.9%	98.7%	-0.8%
DOM	72	81	-11.3%	77	69	+12.4%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$371,000	\$359,000	+3.3%	\$351,400	\$355,000	-1.0%
List Price/SqFt	\$157	\$155	+1.4%	\$159	\$155	+2.4%
Sold Price	\$349,500	\$362,000	-3.5%	\$348,241	\$352,000	-1.1%
Sold Price/SqFt	\$158	\$150	+4.8%	\$158	\$154	+2.3%
Sold Price / List Price	99.3%	99.0%	+0.4%	98.8%	99.0%	-0.2%
DOM	46	55	-16.4%	59	40	+47.5%



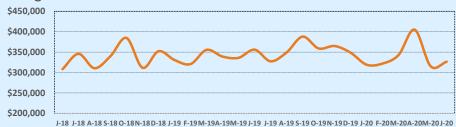
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**June 2020** 

Dries Dange	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	30	6	60
\$150,000- \$199,999	4	73	17	80
\$200,000- \$249,999	3	63	7	74
\$250,000- \$299,999	4	13	16	95
\$300,000- \$349,999	5	68	25	77
\$350,000- \$399,999	9	118	32	82
\$400,000- \$449,999	7	64	13	75
\$450,000- \$499,999	1	30	12	60
\$500,000- \$549,999			3	39
\$550,000- \$599,999			1	105
\$600,000- \$699,999			1	5
\$700,000- \$799,999			1	87
\$800,000- \$899,999			2	89
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	34	72	136	77

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	5	3	+66.7%	10	19	-47.4%
Condo/TH Sales						
Total Sales	5	3	+66.7%	10	19	-47.4%
Sales Volume	\$1,838,900	\$675,000	+172.4%	\$3,788,900	\$7,910,254	-52.1%

Averege		This Month		Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$379,160	\$228,666	+65.8%	\$398,480	\$449,376	-11.3%
List Price/SqFt	\$216	\$128	+69.1%	\$255	\$200	+27.5%
Sold Price	\$367,780	\$225,000	+63.5%	\$378,890	\$416,329	-9.0%
Sold Price/SqFt	\$210	\$121	+73.8%	\$241	\$184	+31.1%
Sold Price / List Price	95.5%	91.3%	+4.6%	94.5%	90.6%	+4.2%
DOM	79	89	-11.5%	111	112	-0.9%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$339,900	\$299,999	+13.3%	\$374,500	\$335,000	+11.8%
List Price/SqFt	\$182	\$145	+25.7%	\$226	\$161	+39.7%
Sold Price	\$341,900	\$310,000	+10.3%	\$355,950	\$310,000	+14.8%
Sold Price/SqFt	\$165	\$149	+10.2%	\$214	\$149	+43.4%
Sold Price / List Price	97.9%	101.0%	-3.0%	94.8%	93.9%	+1.0%
DOM	86	87	-1.1%	111	82	+35.4%



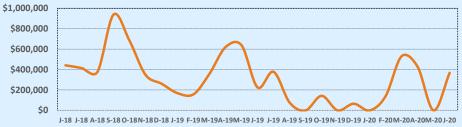
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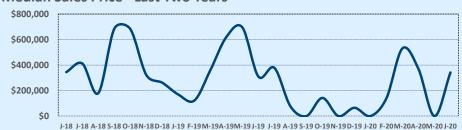


# **June 2020**

Dries Dange	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	12
\$150,000- \$199,999				
\$200,000- \$249,999	2	117	2	117
\$250,000- \$299,999				
\$300,000- \$349,999	1	39	2	165
\$350,000- \$399,999			1	109
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999	2	61	3	86
\$550,000- \$599,999				
\$600,000- \$699,999			1	166
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	5	79	10	111

# **Average Sales Price - Last Two Years**



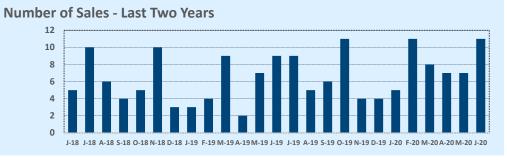


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	11	9	+22.2%	49	34	+44.1%
Condo/TH Sales						
Total Sales	11	9	+22.2%	49	34	+44.1%
Sales Volume	\$3,644,739	\$2,958,800	+23.2%	\$15,716,714	\$10,155,930	+54.8%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$337,453	\$334,399	+0.9%	\$326,710	\$303,554	+7.6%	
List Price/SqFt	\$139	\$129	+7.8%	\$146	\$128	+13.9%	
Sold Price	\$331,340	\$328,756	+0.8%	\$320,749	\$298,704	+7.4%	
Sold Price/SqFt	\$136	\$127	+7.4%	\$143	\$126	+13.6%	
Sold Price / List Price	98.0%	98.1%	-0.0%	97.9%	98.4%	-0.5%	
DOM	74	102	-27.5%	91	88	+4.4%	

Median		This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$289,500	\$379,900	-23.8%	\$342,990	\$339,990	+0.9%	
List Price/SqFt	\$134	\$121	+10.5%	\$149	\$124	+20.0%	
Sold Price	\$280,000	\$379,000	-26.1%	\$340,000	\$329,500	+3.2%	
Sold Price/SqFt	\$134	\$118	+13.0%	\$146	\$124	+18.2%	
Sold Price / List Price	98.9%	98.2%	+0.7%	99.0%	98.9%	+0.0%	
DOM	41	103	-60.2%	63	54	+16.7%	



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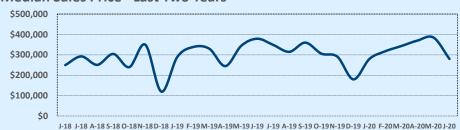


# **June 2020**

Duine Danner	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	328
\$150,000- \$199,999	1	41	5	47
\$200,000- \$249,999	3	162	10	162
\$250,000- \$299,999	2	94	6	82
\$300,000- \$349,999			6	142
\$350,000- \$399,999	2	31	9	48
\$400,000- \$449,999	1	34	5	47
\$450,000- \$499,999			5	56
\$500,000- \$549,999	2	2	2	2
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	11	74	49	91

# **Average Sales Price - Last Two Years**



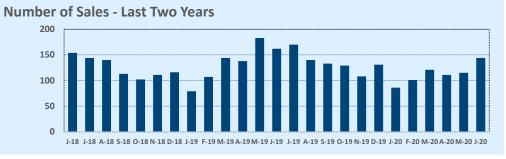


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	140	162	-13.6%	662	813	-18.6%
Condo/TH Sales	4			16		
Total Sales	144	162	-11.1%	678	813	-16.6%
Sales Volume	\$37,033,241	\$40,718,071	-9.0%	\$175,539,115	\$208,867,652	-16.0%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$261,042	\$257,223	+1.5%	\$264,599	\$263,420	+0.4%
List Price/SqFt	\$143	\$138	+3.6%	\$141	\$137	+3.1%
Sold Price	\$257,175	\$251,346	+2.3%	\$258,907	\$256,910	+0.8%
Sold Price/SqFt	\$140	\$135	+4.2%	\$138	\$134	+3.5%
Sold Price / List Price	98.4%	97.7%	+0.7%	98.1%	97.6%	+0.5%
DOM	53	79	-33.1%	77	79	-2.9%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$241,106	\$249,250	-3.3%	\$248,168	\$248,000	+0.1%
List Price/SqFt	\$138	\$131	+5.2%	\$137	\$132	+4.0%
Sold Price	\$239,950	\$243,500	-1.5%	\$241,950	\$240,000	+0.8%
Sold Price/SqFt	\$135	\$129	+4.3%	\$134	\$129	+4.2%
Sold Price / List Price	99.2%	98.3%	+0.9%	98.6%	98.4%	+0.2%
DOM	33	49	-33.0%	55	55	



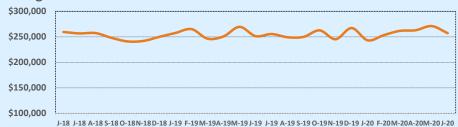
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**June 2020** 

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	39	12	46
\$150,000- \$199,999	9	38	70	65
\$200,000- \$249,999	72	46	303	70
\$250,000- \$299,999	34	52	182	85
\$300,000- \$349,999	11	69	54	94
\$350,000- \$399,999	8	114	26	81
\$400,000- \$449,999	1	27	7	52
\$450,000- \$499,999	1	151	4	70
\$500,000- \$549,999	3	43	8	83
\$550,000- \$599,999			5	169
\$600,000- \$699,999			6	177
\$700,000- \$799,999				
\$800,000- \$899,999	1	45	1	45
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	144	53	678	77





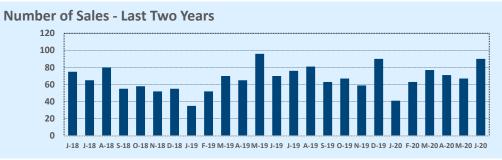


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	90	70	+28.6%	408	388	+5.2%
Condo/TH Sales				1		
Total Sales	90	70	+28.6%	409	388	+5.4%
Sales Volume	\$41,731,340	\$32,121,015	+29.9%	\$171,443,773	\$167,868,329	+2.1%

Average		This Month	_	Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$476,102	\$468,537	+1.6%	\$428,684	\$443,174	-3.3%
List Price/SqFt	\$168	\$168	-0.3%	\$161	\$162	-0.4%
Sold Price	\$463,682	\$458,872	+1.0%	\$419,178	\$432,650	-3.1%
Sold Price/SqFt	\$164	\$165	-0.8%	\$158	\$158	+0.2%
Sold Price / List Price	98.2%	98.0%	+0.1%	98.2%	97.8%	+0.4%
DOM	103	76	+35.1%	94	96	-1.8%

Median		This Month		Y	ear-to-Date	
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$427,450	\$419,043	+2.0%	\$399,900	\$414,601	-3.5%
List Price/SqFt	\$164	\$158	+4.2%	\$160	\$158	+1.1%
Sold Price	\$418,000	\$408,500	+2.3%	\$397,100	\$405,807	-2.1%
Sold Price/SqFt	\$163	\$158	+3.5%	\$156	\$155	+0.2%
Sold Price / List Price	98.7%	98.7%	+0.0%	98.7%	98.5%	+0.2%
DOM	70	63	+11.2%	71	71	+0.7%



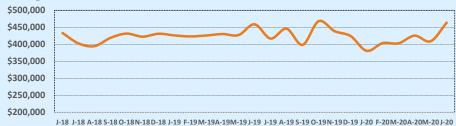
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**June 2020** 

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	9
\$150,000- \$199,999	1	97	7	38
\$200,000- \$249,999	8	60	61	50
\$250,000- \$299,999	10	71	39	78
\$300,000- \$349,999	9	84	49	113
\$350,000- \$399,999	11	128	53	108
\$400,000- \$449,999	11	82	53	95
\$450,000- \$499,999	9	84	42	94
\$500,000- \$549,999	5	120	29	91
\$550,000- \$599,999	11	117	20	118
\$600,000- \$699,999	8	93	28	76
\$700,000- \$799,999	5	119	16	125
\$800,000- \$899,999	1	284	7	174
\$900,000- \$999,999			3	289
\$1M - \$1.99M				
\$2M - \$2.99M	1	668	1	668
\$3M+				
Totals	90	103	409	94





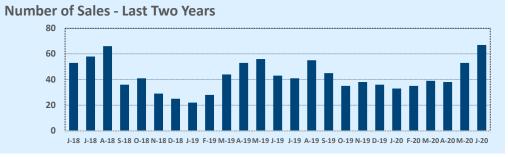


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	64	43	+48.8%	257	246	+4.5%
Condo/TH Sales	3			8		
Total Sales	67	43	+55.8%	265	246	+7.7%
Sales Volume	\$21,706,888	\$17,705,300	+22.6%	\$79,901,423	\$72,698,590	+9.9%

Average		This Month	_	Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$332,605	\$414,870	-19.8%	\$309,871	\$302,102	+2.6%
List Price/SqFt	\$168	\$193	-12.7%	\$162	\$159	+1.9%
Sold Price	\$323,983	\$411,751	-21.3%	\$301,515	\$295,523	+2.0%
Sold Price/SqFt	\$165	\$191	-13.7%	\$157	\$155	+1.4%
Sold Price / List Price	98.0%	98.9%	-0.9%	97.3%	97.6%	-0.3%
DOM	58	94	-38.3%	77	84	-8.5%

Median	This Month		Year-to-Date			
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$285,900	\$295,000	-3.1%	\$275,000	\$245,000	+12.2%
List Price/SqFt	\$173	\$173	+0.3%	\$162	\$154	+5.2%
Sold Price	\$285,000	\$295,000	-3.4%	\$269,900	\$242,500	+11.3%
Sold Price/SqFt	\$171	\$172	-0.7%	\$159	\$150	+5.8%
Sold Price / List Price	99.4%	100.0%	-0.6%	98.8%	98.9%	-0.1%
DOM	39	36	+8.3%	50	48	+5.3%



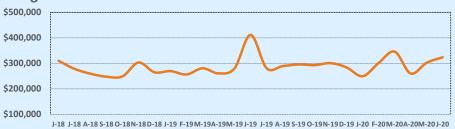
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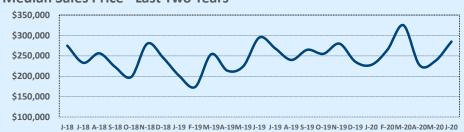


# **June 2020**

Duine Daves	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	41	37	65
\$150,000- \$199,999	10	40	43	58
\$200,000- \$249,999	12	58	48	78
\$250,000- \$299,999	9	75	41	83
\$300,000- \$349,999	7	40	21	79
\$350,000- \$399,999	5	52	24	107
\$400,000- \$449,999	4	106	14	132
\$450,000- \$499,999	2	86	8	69
\$500,000- \$549,999	3	79	9	46
\$550,000- \$599,999	1	89	4	43
\$600,000- \$699,999	3	45	7	60
\$700,000- \$799,999	1	28	2	76
\$800,000- \$899,999	1	78	4	77
\$900,000- \$999,999				
\$1M - \$1.99M	1	58	3	99
\$2M - \$2.99M				
\$3M+				
Totals	67	58	265	77

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Listings Jun 2020		Change	2020	2019	Change
Single Family Sales	19	24	-20.8%	110	121	-9.1%
Condo/TH Sales						
Total Sales	19	24	-20.8%	110	121	-9.1%
Sales Volume	\$4,241,941	\$5,163,263	-17.8%	\$24,421,824	\$24,432,215	-0.0%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$224,297	\$218,273	+2.8%	\$224,161	\$205,795	+8.9%
List Price/SqFt	\$110	\$116	-5.2%	\$114	\$112	+2.0%
Sold Price	\$223,260	\$215,136	+3.8%	\$222,017	\$201,919	+10.0%
Sold Price/SqFt	\$110	\$115	-3.9%	\$113	\$109	+3.3%
Sold Price / List Price	99.9%	98.1%	+1.9%	99.3%	98.0%	+1.4%
DOM	64	47	+37.8%	59	54	+9.9%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$229,900	\$217,450	+5.7%	\$210,000	\$203,000	+3.4%
List Price/SqFt	\$109	\$113	-4.1%	\$111	\$111	+0.6%
Sold Price	\$229,900	\$218,450	+5.2%	\$208,250	\$199,950	+4.2%
Sold Price/SqFt	\$108	\$112	-3.4%	\$111	\$108	+3.4%
Sold Price / List Price	100.0%	98.8%	+1.2%	100.0%	99.4%	+0.6%
DOM	43	26	+65.4%	34	37	-8.1%



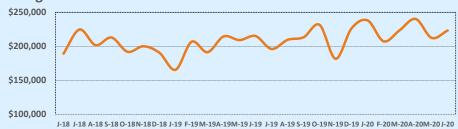
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# **June 2020**

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Duine Donge	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	84	12	58
\$150,000- \$199,999	2	33	31	43
\$200,000- \$249,999	9	40	35	49
\$250,000- \$299,999	6	105	20	87
\$300,000- \$349,999			5	85
\$350,000- \$399,999			5	101
\$400,000- \$449,999			2	56
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	19	64	110	59

# **Average Sales Price - Last Two Years**



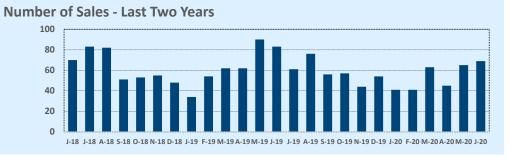


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	69	83	-16.9%	324	385	-15.8%
Condo/TH Sales						
Total Sales	69	83	-16.9%	324	385	-15.8%
Sales Volume	\$18,078,834	\$21,316,183	-15.2%	\$84,976,229	\$98,233,258	-13.5%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$263,161	\$260,631	+1.0%	\$265,823	\$260,373	+2.1%
List Price/SqFt	\$116	\$114	+1.8%	\$118	\$118	-0.2%
Sold Price	\$262,012	\$256,821	+2.0%	\$262,272	\$255,151	+2.8%
Sold Price/SqFt	\$116	\$113	+2.7%	\$116	\$115	+0.7%
Sold Price / List Price	99.7%	98.8%	+0.9%	98.8%	98.4%	+0.4%
DOM	53	43	+22.0%	66	58	+12.9%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$232,000	\$235,000	-1.3%	\$238,500	\$234,997	+1.5%
List Price/SqFt	\$113	\$114	-0.6%	\$116	\$116	+0.3%
Sold Price	\$237,500	\$235,000	+1.1%	\$237,750	\$234,850	+1.2%
Sold Price/SqFt	\$114	\$112	+1.5%	\$117	\$115	+1.9%
Sold Price / List Price	100.0%	99.3%	+0.7%	99.6%	98.9%	+0.8%
DOM	33	28	+17.9%	41	36	+12.5%



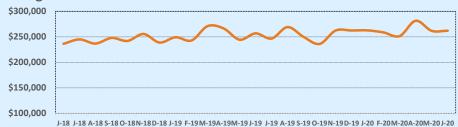
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# **June 2020**

Price Range	This N	<b>Month</b>	Year-t	o-Date
Price Kange	Sales	DOM	Sales	DOM
\$149,999 or under	1	12	7	34
\$150,000- \$199,999	7	42	38	46
\$200,000- \$249,999	35	43	140	58
\$250,000- \$299,999	10	26	68	74
\$300,000- \$349,999	7	43	40	80
\$350,000- \$399,999	4	118	9	110
\$400,000- \$449,999	2	131	7	99
\$450,000- \$499,999	2	157	5	97
\$500,000- \$549,999	1	181	6	139
\$550,000- \$599,999			1	14
\$600,000- \$699,999			3	1
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	69	53	324	66

# **Average Sales Price - Last Two Years**



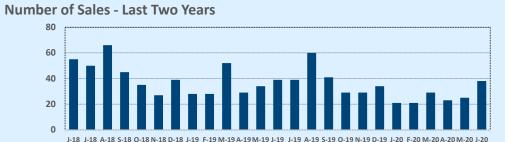


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Jun 2020		Change	2020	2019	Change
Single Family Sales	38	39	-2.6%	156	210	-25.7%
Condo/TH Sales				1		
Total Sales	38	39	-2.6%	157	210	-25.2%
Sales Volume	\$10,376,140	\$9,650,548	+7.5%	\$37,601,613	\$52,090,020	-27.8%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$281,488	\$250,663	+12.3%	\$249,673	\$254,370	-1.8%
List Price/SqFt	\$147	\$128	+14.6%	\$135	\$131	+2.5%
Sold Price	\$273,056	\$247,450	+10.3%	\$239,501	\$248,048	-3.4%
Sold Price/SqFt	\$142	\$126	+12.3%	\$129	\$128	+0.7%
Sold Price / List Price	96.8%	98.6%	-1.8%	95.9%	98.0%	-2.1%
DOM	74	52	+41.6%	92	60	+55.0%

Median	This Month			Year-to-Date		
iviediali	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$229,950	\$224,900	+2.2%	\$220,000	\$237,400	-7.3%
List Price/SqFt	\$130	\$125	+3.6%	\$125	\$126	-1.2%
Sold Price	\$227,700	\$224,975	+1.2%	\$212,500	\$232,200	-8.5%
Sold Price/SqFt	\$129	\$121	+6.2%	\$121	\$121	-0.2%
Sold Price / List Price	98.3%	99.8%	-1.5%	97.8%	98.5%	-0.8%
DOM	53	40	+31.3%	59	41	+45.7%



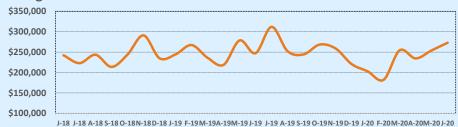
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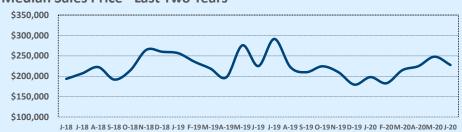


# **June 2020**

Duine Douge	This N	Vionth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	45	33	79
\$150,000- \$199,999	7	37	34	74
\$200,000- \$249,999	9	71	30	83
\$250,000- \$299,999	3	122	19	136
\$300,000- \$349,999	5	94	16	98
\$350,000- \$399,999	4	157	12	101
\$400,000- \$449,999	2	57	7	190
\$450,000- \$499,999			1	45
\$500,000- \$549,999	2	43	2	43
\$550,000- \$599,999			1	33
\$600,000- \$699,999	1	18	2	24
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	38	74	157	92

# **Average Sales Price - Last Two Years**





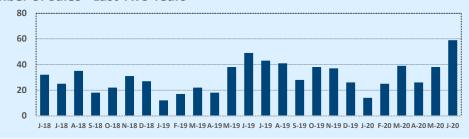
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Jun 2020		Jun 2019	Change	2020	2019	Change
Single Family Sales	59	49	+20.4%	201	156	+28.8%
Condo/TH Sales						
Total Sales	59	49	+20.4%	201	156	+28.8%
Sales Volume	\$21,437,714	\$16,892,335	+26.9%	\$73,199,271	\$56,050,920	+30.6%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$368,474	\$351,501	+4.8%	\$370,140	\$366,955	+0.9%
List Price/SqFt	\$152	\$152	-0.2%	\$151	\$149	+1.5%
Sold Price	\$363,351	\$344,742	+5.4%	\$364,175	\$359,301	+1.4%
Sold Price/SqFt	\$150	\$150	+0.1%	\$149	\$146	+2.0%
Sold Price / List Price	98.7%	98.9%	-0.1%	98.6%	98.3%	+0.4%
DOM	82	60	+37.6%	86	83	+3.3%

Median	This Month			Year-to-Date		
ivieulan	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$323,530	\$319,500	+1.3%	\$334,999	\$343,449	-2.5%
List Price/SqFt	\$149	\$138	+7.4%	\$149	\$146	+2.0%
Sold Price	\$314,499	\$320,000	-1.7%	\$329,093	\$337,500	-2.5%
Sold Price/SqFt	\$147	\$136	+7.9%	\$147	\$143	+2.4%
Sold Price / List Price	99.0%	100.0%	-1.0%	99.4%	99.4%	-0.0%
DOM	60	31	+93.5%	59	46	+29.7%

# **Number of Sales - Last Two Years**



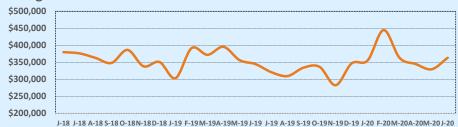
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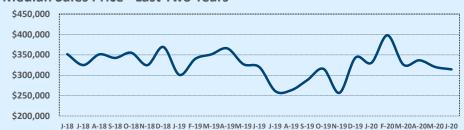


# **June 2020**

This N	Month	Year-t	o-Date
Sales	DOM	Sales	DOM
			-
2	53	3	93
9	54	30	56
11	79	36	73
12	99	48	96
5	120	24	146
6	60	17	79
6	133	14	100
2	23	7	39
3	110	10	75
2	24	8	38
1	27	3	105
		1	151
59	82	201	86
	Sales 2 9 11 12 5 6 6 2 3 2 1	2 53 9 54 11 79 12 99 5 120 6 60 6 133 2 23 3 110 2 24 1 27	Sales         DOM         Sales                2         53         3           9         54         30           11         79         36           12         99         48           5         120         24           6         60         17           6         133         14           2         23         7           3         110         10           2         24         8           1         27         3

# **Average Sales Price - Last Two Years**



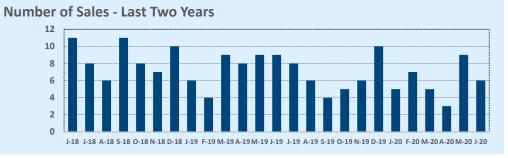


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	4	9	-55.6%	27	45	-40.0%
Condo/TH Sales	2			8		
Total Sales	6	9	-33.3%	35	45	-22.2%
Sales Volume	\$1,389,051	\$2,595,800	-46.5%	\$8,368,206	\$10,897,250	-23.2%

Averege	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$234,817	\$292,800	-19.8%	\$246,789	\$250,097	-1.3%
List Price/SqFt	\$173	\$168	+2.5%	\$184	\$176	+4.6%
Sold Price	\$231,509	\$288,422	-19.7%	\$239,092	\$242,161	-1.3%
Sold Price/SqFt	\$170	\$166	+2.5%	\$178	\$170	+4.8%
Sold Price / List Price	98.4%	98.5%	-0.1%	97.1%	95.9%	+1.2%
DOM	101	43	+132.7%	109	67	+63.5%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$207,250	\$288,900	-28.3%	\$219,900	\$219,000	+0.4%
List Price/SqFt	\$167	\$173	-3.3%	\$191	\$208	-8.3%
Sold Price	\$196,500	\$288,900	-32.0%	\$210,000	\$215,000	-2.3%
Sold Price/SqFt	\$170	\$173	-1.7%	\$191	\$198	-3.8%
Sold Price / List Price	99.0%	98.9%	+0.0%	98.1%	97.2%	+0.9%
DOM	74	25	+194.0%	44	35	+25.7%



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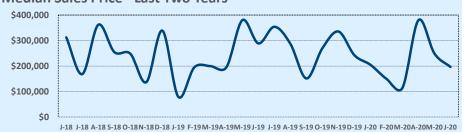


# June 2020

Duine Daves	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	22	13	58
\$150,000- \$199,999	1	94	2	54
\$200,000- \$249,999	1	320	8	181
\$250,000- \$299,999			4	57
\$300,000- \$349,999			2	60
\$350,000- \$399,999	2	74	3	92
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			3	297
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	6	101	35	109

# **Average Sales Price - Last Two Years**





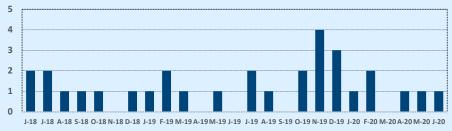
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales					5	
Condo/TH Sales	1			6		
Total Sales	1			6	5	+20.0%
Sales Volume	\$545,000			\$3,415,300	\$3,242,700	+5.3%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$599,900			\$604,983	\$696,970	-13.2%
List Price/SqFt	\$265			\$412	\$373	+10.4%
Sold Price	\$545,000			\$569,217	\$648,540	-12.2%
Sold Price/SqFt	\$241			\$382	\$346	+10.3%
Sold Price / List Price	90.8%	0.0%		93.0%	92.7%	+0.4%
DOM	102			167	138	+20.5%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$599,900			\$599,950	\$459,500	+30.6%
List Price/SqFt	\$265			\$435	\$350	+24.3%
Sold Price	\$545,000			\$562,500	\$428,200	+31.4%
Sold Price/SqFt	\$241			\$387	\$319	+21.3%
Sold Price / List Price	90.8%	0.0%	+0.0%	95.9%	93.2%	+2.9%
DOM	102			78	161	-51.6%

# **Number of Sales - Last Two Years**



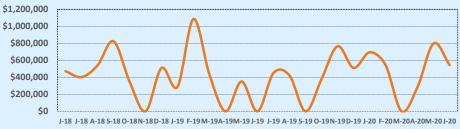
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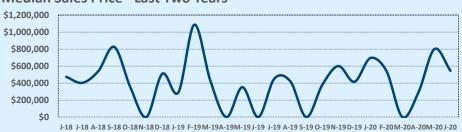


# **June 2020**

,				
Duine Desert	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			1	54
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999	1	102	2	52
\$550,000- \$599,999			1	650
\$600,000- \$699,999			1	147
\$700,000- \$799,999				
\$800,000- \$899,999			1	45
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	1	102	6	167

# **Average Sales Price - Last Two Years**





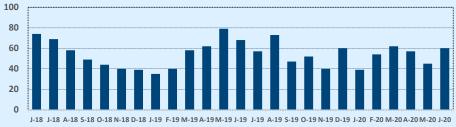
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	50	68	-26.5%	234	342	-31.6%
Condo/TH Sales	10			83		
Total Sales	60	68	-11.8%	317	342	-7.3%
Sales Volume	\$27,100,696	\$37,430,712	-27.6%	\$136,301,996	\$162,743,361	-16.2%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$470,674	\$574,216	-18.0%	\$449,885	\$498,325	-9.7%	
List Price/SqFt	\$208	\$220	-5.2%	\$205	\$213	-3.6%	
Sold Price	\$451,678	\$550,452	-17.9%	\$429,975	\$475,858	-9.6%	
Sold Price/SqFt	\$200	\$212	-5.6%	\$197	\$204	-3.6%	
Sold Price / List Price	95.8%	96.7%	-0.9%	95.8%	95.9%	-0.1%	
DOM	88	68	+28.9%	92	84	+9.3%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$424,975	\$425,000	-0.0%	\$385,000	\$398,874	-3.5%
List Price/SqFt	\$214	\$208	+3.0%	\$203	\$202	+0.2%
Sold Price	\$421,500	\$421,000	+0.1%	\$370,000	\$376,236	-1.7%
Sold Price/SqFt	\$203	\$208	-2.6%	\$195	\$195	-0.0%
Sold Price / List Price	97.1%	97.2%	-0.2%	97.0%	96.7%	+0.3%
DOM	52	49	+6.1%	63	52	+21.2%

# Number of Sales - Last Two Years



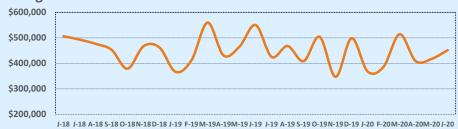
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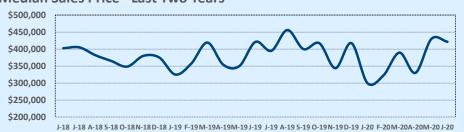


# **June 2020**

	This N	<b>Month</b>	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	6	106	38	98	
\$150,000- \$199,999	3	34	24	80	
\$200,000- \$249,999	7	75	22	89	
\$250,000- \$299,999	5	47	31	82	
\$300,000- \$349,999	3	138	31	82	
\$350,000- \$399,999	5	45	34	98	
\$400,000- \$449,999	3	50	23	125	
\$450,000- \$499,999	6	80	20	60	
\$500,000- \$549,999	5	67	17	78	
\$550,000- \$599,999	3	236	13	95	
\$600,000- \$699,999	5	58	20	64	
\$700,000- \$799,999	3	147	16	118	
\$800,000- \$899,999	1	281	6	122	
\$900,000- \$999,999	2	135	6	166	
\$1M - \$1.99M	3	56	14	82	
\$2M - \$2.99M			2	202	
\$3M+					
Totals	60	88	317	92	

# **Average Sales Price - Last Two Years**



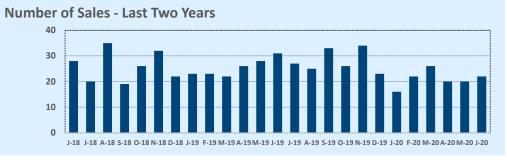


# **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	22	31	-29.0%	121	153	-20.9%
Condo/TH Sales				5		
Total Sales	22	31	-29.0%	126	153	-17.6%
Sales Volume	\$4,784,185	\$6,853,818	-30.2%	\$27,664,086	\$30,137,029	-8.2%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$227,229	\$227,605	-0.2%	\$229,837	\$204,550	+12.4%	
List Price/SqFt	\$165	\$160	+3.6%	\$157	\$150	+5.2%	
Sold Price	\$217,463	\$221,091	-1.6%	\$219,556	\$196,974	+11.5%	
Sold Price/SqFt	\$158	\$155	+1.6%	\$150	\$144	+4.5%	
Sold Price / List Price	95.3%	97.0%	-1.8%	95.2%	96.0%	-0.9%	
DOM	100	86	+16.6%	94	65	+44.9%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$199,999	\$179,900	+11.2%	\$186,500	\$175,000	+6.6%
List Price/SqFt	\$154	\$146	+5.5%	\$143	\$135	+5.8%
Sold Price	\$201,000	\$181,000	+11.0%	\$180,500	\$173,500	+4.0%
Sold Price/SqFt	\$148	\$149	-0.7%	\$139	\$131	+5.8%
Sold Price / List Price	95.3%	98.3%	-3.0%	96.7%	97.9%	-1.3%
DOM	82	53	+54.7%	68	38	+77.6%



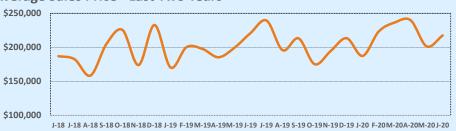
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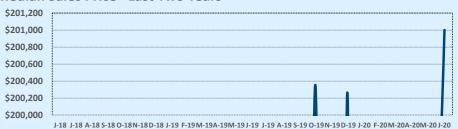


**June 2020** 

	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	87	48	61
\$150,000- \$199,999	4	140	24	141
\$200,000- \$249,999	4	63	18	76
\$250,000- \$299,999	3	90	10	106
\$300,000- \$349,999			3	67
\$350,000- \$399,999	1	31	7	137
\$400,000- \$449,999	3	161	11	79
\$450,000- \$499,999			2	280
\$500,000- \$549,999				
\$550,000- \$599,999			1	253
\$600,000- \$699,999			1	68
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	27
\$2M - \$2.99M				
\$3M+				
Totals	22	100	126	94

# **Average Sales Price - Last Two Years**



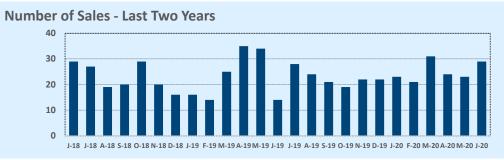


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	27	14	+92.9%	134	138	-2.9%
Condo/TH Sales	2			17		
Total Sales	29	14	+107.1%	151	138	+9.4%
Sales Volume	\$10,661,177	\$6,462,170	+65.0%	\$62,207,424	\$50,584,550	+23.0%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$385,946	\$476,743	-19.0%	\$436,038	\$380,492	+14.6%
List Price/SqFt	\$205	\$177	+15.7%	\$198	\$195	+2.0%
Sold Price	\$367,627	\$461,584	-20.4%	\$411,970	\$366,555	+12.4%
Sold Price/SqFt	\$195	\$173	+13.0%	\$190	\$189	+0.5%
Sold Price / List Price	95.6%	97.6%	-2.1%	96.1%	97.2%	-1.1%
DOM	89	90	-0.4%	83	92	-9.4%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$299,000	\$457,000	-34.6%	\$317,900	\$325,000	-2.2%
List Price/SqFt	\$202	\$157	+28.0%	\$193	\$197	-2.1%
Sold Price	\$265,500	\$510,000	-47.9%	\$310,000	\$308,000	+0.6%
Sold Price/SqFt	\$198	\$146	+35.7%	\$189	\$187	+1.0%
Sold Price / List Price	97.7%	95.1%	+2.8%	97.1%	97.4%	-0.3%
DOM	49	104	-52.9%	49	62	-20.3%



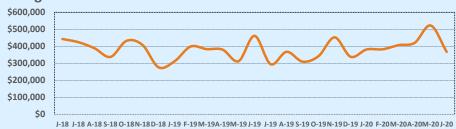
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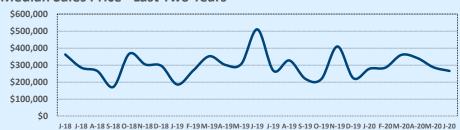


# **June 2020**

	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	21	12	50
\$150,000- \$199,999	4	52	20	59
\$200,000- \$249,999	5	43	15	81
\$250,000- \$299,999	5	130	27	65
\$300,000- \$349,999	5	96	15	106
\$350,000- \$399,999	1	42	13	81
\$400,000- \$449,999			4	37
\$450,000- \$499,999	1	186	8	70
\$500,000- \$549,999			9	107
\$550,000- \$599,999			5	107
\$600,000- \$699,999	2	261	5	169
\$700,000- \$799,999			7	183
\$800,000- \$899,999	1	49	2	61
\$900,000- \$999,999	1	121	2	87
\$1M - \$1.99M	1	47	6	61
\$2M - \$2.99M				
\$3M+			1	205
Totals	29	89	151	83

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	30	26	+15.4%	137	152	-9.9%
Condo/TH Sales	1			3		
Total Sales	31	26	+19.2%	140	152	-7.9%
Sales Volume	\$7,774,050	\$5,847,300	+33.0%	\$32,668,902	\$32,219,393	+1.4%

Avorago		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$263,165	\$230,137	+14.4%	\$241,978	\$216,999	+11.5%	
List Price/SqFt	\$136	\$131	+3.4%	\$135	\$129	+5.0%	
Sold Price	\$250,776	\$224,896	+11.5%	\$233,349	\$211,970	+10.1%	
Sold Price/SqFt	\$130	\$129	+1.2%	\$131	\$126	+3.9%	
Sold Price / List Price	95.7%	97.8%	-2.2%	96.7%	97.9%	-1.2%	
DOM	71	28	+153.6%	70	50	+38.3%	

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$204,975	\$185,000	+10.8%	\$184,950	\$174,900	+5.7%
List Price/SqFt	\$140	\$133	+5.3%	\$135	\$128	+5.3%
Sold Price	\$205,000	\$189,000	+8.5%	\$182,000	\$173,000	+5.2%
Sold Price/SqFt	\$138	\$134	+3.0%	\$133	\$124	+7.9%
Sold Price / List Price	97.3%	97.7%	-0.4%	97.7%	98.3%	-0.6%
DOM	31	20	+55.0%	46	31	+49.2%



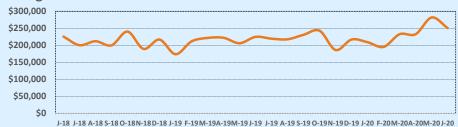
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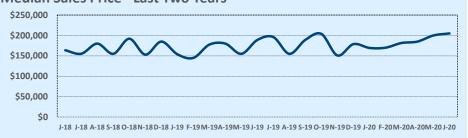


# **June 2020**

7 1 11 13 3 3 1 131	31.133 1.143			
Dries Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	33	31	56
\$150,000- \$199,999	9	46	54	58
\$200,000- \$249,999	6	39	15	44
\$250,000- \$299,999	3	191	10	133
\$300,000- \$349,999	1	162	6	95
\$350,000- \$399,999			7	132
\$400,000- \$449,999	3	121	6	85
\$450,000- \$499,999			1	18
\$500,000- \$549,999	1	94	5	90
\$550,000- \$599,999				
\$600,000- \$699,999	2	82	5	85
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	31	71	140	70

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales		1		1	2	-50.0%
Condo/TH Sales				1		
Total Sales		1		2	2	
Sales Volume		\$349,000		\$700,000	\$863,000	-18.9%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price		\$349,900		\$358,500	\$434,950	-17.6%	
List Price/SqFt		\$238		\$253	\$234	+8.3%	
Sold Price		\$349,000		\$350,000	\$431,500	-18.9%	
Sold Price/SqFt		\$237		\$248	\$232	+6.8%	
Sold Price / List Price	0.0%	99.7%		97.9%	99.3%	-1.4%	
DOM		14		48	20	+143.6%	

Median		This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price		\$349,900		\$358,500	\$434,950	-17.6%	
List Price/SqFt		\$238		\$253	\$234	+8.3%	
Sold Price		\$349,000		\$350,000	\$431,500	-18.9%	
Sold Price/SqFt		\$237		\$248	\$232	+6.8%	
Sold Price / List Price	0.0%	99.7%	+0.0%	97.9%	99.3%	-1.4%	
DOM		14		48	20	+143.6%	



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# **June 2020**

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			1	69
\$250,000- \$299,999				
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999			1	26
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals			2	48

# **Average Sales Price - Last Two Years**



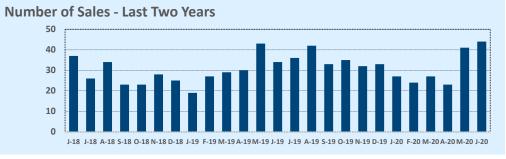


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	37	34	+8.8%	150	182	-17.6%
Condo/TH Sales	7			36		
Total Sales	44	34	+29.4%	186	182	+2.2%
Sales Volume	\$13,018,450	\$8,840,685	+47.3%	\$50,036,065	\$45,917,835	+9.0%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$300,611	\$264,653	+13.6%	\$276,410	\$259,268	+6.6%	
List Price/SqFt	\$145	\$134	+8.3%	\$140	\$133	+5.7%	
Sold Price	\$295,874	\$260,020	+13.8%	\$269,011	\$252,296	+6.6%	
Sold Price/SqFt	\$143	\$132	+8.3%	\$137	\$130	+5.8%	
Sold Price / List Price	98.4%	98.9%	-0.4%	97.7%	97.6%	+0.1%	
DOM	36	37	-2.4%	54	62	-12.7%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$294,500	\$230,000	+28.0%	\$255,950	\$239,000	+7.1%
List Price/SqFt	\$142	\$135	+4.9%	\$137	\$133	+3.2%
Sold Price	\$282,500	\$230,000	+22.8%	\$250,500	\$232,350	+7.8%
Sold Price/SqFt	\$140	\$134	+4.5%	\$136	\$130	+4.1%
Sold Price / List Price	99.4%	99.1%	+0.3%	98.5%	98.3%	+0.2%
DOM	28	23	+19.6%	37	35	+5.7%



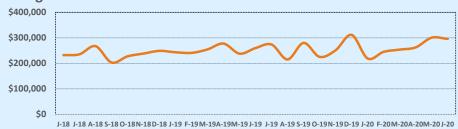
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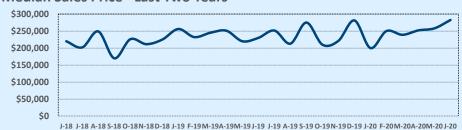


# **June 2020**

V 1 11 13/3 3 3 1 13				
Drice Bange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	21	36	46
\$150,000- \$199,999	5	33	22	66
\$200,000- \$249,999	6	31	33	49
\$250,000- \$299,999	7	46	29	49
\$300,000- \$349,999	6	40	18	81
\$350,000- \$399,999	6	49	23	42
\$400,000- \$449,999	4	17	11	48
\$450,000- \$499,999	2	31	8	56
\$500,000- \$549,999			2	30
\$550,000- \$599,999				
\$600,000- \$699,999	1	110	2	60
\$700,000- \$799,999	1	17	1	17
\$800,000- \$899,999				
\$900,000- \$999,999			1	245
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	44	36	186	54

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	41	33	+24.2%	213	190	+12.1%
Condo/TH Sales						
Total Sales	41	33	+24.2%	213	190	+12.1%
Sales Volume	\$7,522,785	\$5,751,700	+30.8%	\$38,997,749	\$31,561,767	+23.6%

Averege		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$188,192	\$174,233	+8.0%	\$185,166	\$167,779	+10.4%	
List Price/SqFt	\$114	\$106	+7.8%	\$113	\$105	+8.2%	
Sold Price	\$183,483	\$174,294	+5.3%	\$183,088	\$166,115	+10.2%	
Sold Price/SqFt	\$111	\$106	+5.0%	\$112	\$104	+8.1%	
Sold Price / List Price	98.0%	100.3%	-2.3%	98.9%	98.9%	+0.0%	
DOM	63	65	-3.0%	60	55	+8.1%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$192,600	\$176,900	+8.9%	\$184,900	\$170,450	+8.5%
List Price/SqFt	\$117	\$104	+12.6%	\$114	\$107	+6.7%
Sold Price	\$185,000	\$176,900	+4.6%	\$183,900	\$170,925	+7.6%
Sold Price/SqFt	\$109	\$105	+4.1%	\$112	\$107	+5.0%
Sold Price / List Price	98.9%	100.0%	-1.1%	100.0%	100.0%	
DOM	48	19	+152.6%	46	34	+37.3%

# Number of Sales - Last Two Years



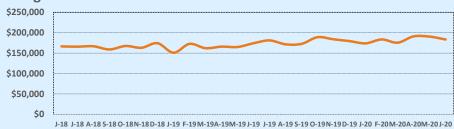
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# **June 2020**

· /				
Drice Bange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	9	59	28	61
\$150,000- \$199,999	15	73	123	53
\$200,000- \$249,999	14	67	56	78
\$250,000- \$299,999	3	17	6	21
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	41	63	213	60

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	10	5	+100.0%	67	52	+28.8%
Condo/TH Sales						
Total Sales	10	5	+100.0%	67	52	+28.8%
Sales Volume	\$1,404,900	\$668,400	+110.2%	\$8,760,802	\$6,691,401	+30.9%

Average		This Month	<del>-</del>	Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$140,580	\$135,180	+4.0%	\$134,207	\$131,404	+2.1%
List Price/SqFt	\$123	\$105	+16.5%	\$105	\$99	+6.5%
Sold Price	\$140,490	\$133,680	+5.1%	\$130,758	\$128,681	+1.6%
Sold Price/SqFt	\$122	\$104	+17.0%	\$102	\$97	+5.7%
Sold Price / List Price	99.4%	99.0%	+0.4%	96.9%	97.5%	-0.6%
DOM	42	57	-26.8%	70	68	+2.8%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$141,200	\$136,000	+3.8%	\$135,000	\$135,500	-0.4%
List Price/SqFt	\$118	\$100	+18.7%	\$105	\$97	+8.3%
Sold Price	\$141,200	\$132,500	+6.6%	\$135,000	\$133,250	+1.3%
Sold Price/SqFt	\$129	\$101	+27.9%	\$104	\$96	+7.9%
Sold Price / List Price	100.0%	100.9%	-0.9%	100.0%	100.0%	
DOM	30	36	-18.1%	47	47	

# Number of Sales - Last Two Years 20 15 10 5

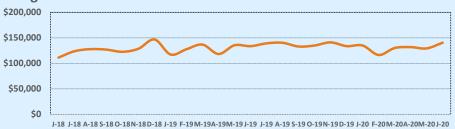
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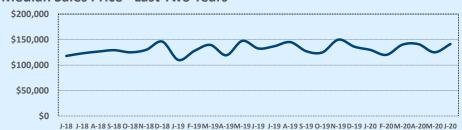


# **June 2020**

Drice Bange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	53	47	72
\$150,000- \$199,999	4	25	18	64
\$200,000- \$249,999			1	12
\$250,000- \$299,999			1	144
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	10	42	67	70

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	36	39	-7.7%	197	250	-21.2%
Condo/TH Sales	10			30		
Total Sales	46	39	+17.9%	227	250	-9.2%
Sales Volume	\$15,543,471	\$12,588,708	+23.5%	\$74,838,828	\$73,373,871	+2.0%

Average	This Month			Y	-	
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$344,595	\$332,363	+3.7%	\$337,995	\$300,432	+12.5%
List Price/SqFt	\$137	\$139	-1.6%	\$139	\$132	+5.6%
Sold Price	\$337,902	\$322,787	+4.7%	\$329,686	\$293,495	+12.3%
Sold Price/SqFt	\$135	\$135	-0.4%	\$136	\$129	+5.4%
Sold Price / List Price	98.0%	96.9%	+1.1%	97.8%	97.9%	-0.1%
DOM	68	54	+25.0%	67	60	+11.7%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$313,450	\$289,900	+8.1%	\$299,000	\$265,000	+12.8%
List Price/SqFt	\$135	\$139	-2.5%	\$136	\$130	+5.0%
Sold Price	\$318,500	\$285,000	+11.8%	\$290,000	\$260,000	+11.5%
Sold Price/SqFt	\$132	\$135	-2.1%	\$133	\$128	+4.1%
Sold Price / List Price	98.4%	98.4%	+0.0%	98.3%	98.4%	-0.2%
DOM	37	24	+52.1%	39	37	+5.4%



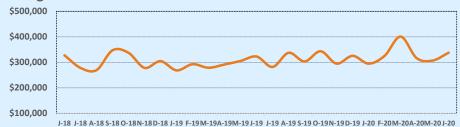
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# **June 2020**

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	92	19	62
\$150,000- \$199,999	2	34	20	72
\$200,000- \$249,999	5	26	35	42
\$250,000- \$299,999	7	49	45	64
\$300,000- \$349,999	6	74	31	73
\$350,000- \$399,999	8	24	28	51
\$400,000- \$449,999	3	92	13	124
\$450,000- \$499,999	3	108	11	85
\$500,000- \$549,999	1	93	4	94
\$550,000- \$599,999			4	22
\$600,000- \$699,999	3	113	8	79
\$700,000- \$799,999	2	177	3	150
\$800,000- \$899,999			2	84
\$900,000- \$999,999			2	46
\$1M - \$1.99M			2	131
\$2M - \$2.99M				
\$3M+				
Totals	46	68	227	67

# **Average Sales Price - Last Two Years**



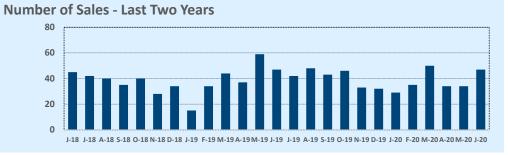


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	44	47	-6.4%	210	236	-11.0%
Condo/TH Sales	3			19		
Total Sales	47	47		229	236	-3.0%
Sales Volume	\$14,785,549	\$14,377,683	+2.8%	\$70,212,244	\$72,282,392	-2.9%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$319,128	\$310,708	+2.7%	\$314,949	\$310,845	+1.3%
List Price/SqFt	\$139	\$132	+4.8%	\$135	\$134	+1.0%
Sold Price	\$314,586	\$305,908	+2.8%	\$306,604	\$306,281	+0.1%
Sold Price/SqFt	\$137	\$130	+5.3%	\$132	\$132	+0.1%
Sold Price / List Price	99.1%	98.6%	+0.5%	97.9%	98.7%	-0.8%
DOM	51	57	-10.1%	64	57	+12.5%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$295,000	\$279,900	+5.4%	\$289,500	\$279,900	+3.4%
List Price/SqFt	\$138	\$130	+6.0%	\$133	\$129	+2.9%
Sold Price	\$295,000	\$275,000	+7.3%	\$285,000	\$278,500	+2.3%
Sold Price/SqFt	\$138	\$128	+8.0%	\$131	\$127	+3.0%
Sold Price / List Price	100.0%	98.9%	+1.1%	98.4%	99.0%	-0.6%
DOM	34	28	+21.4%	35	35	



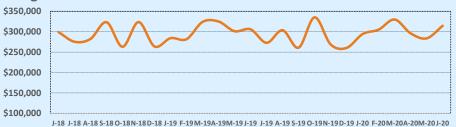
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# **June 2020**

/ 1 1 1 3 3 1 1 3 i				
Drice Bange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			4	127
\$150,000- \$199,999	2	61	17	55
\$200,000- \$249,999	9	58	43	55
\$250,000- \$299,999	14	32	73	63
\$300,000- \$349,999	7	34	39	67
\$350,000- \$399,999	12	54	31	69
\$400,000- \$449,999			8	44
\$450,000- \$499,999	2	48	6	53
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			4	89
\$700,000- \$799,999			1	26
\$800,000- \$899,999				
\$900,000- \$999,999	1	319	1	319
\$1M - \$1.99M			2	125
\$2M - \$2.99M				
\$3M+				
Totals	47	51	229	64

# **Average Sales Price - Last Two Years**



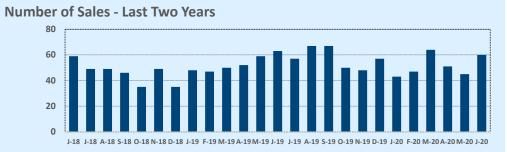


# **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	60	63	-4.8%	310	319	-2.8%
Condo/TH Sales						
Total Sales	60	63	-4.8%	310	319	-2.8%
Sales Volume	\$11,955,534	\$11,111,695	+7.6%	\$58,987,053	\$55,402,457	+6.5%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$200,136	\$177,529	+12.7%	\$192,882	\$175,882	+9.7%	
List Price/SqFt	\$113	\$107	+5.3%	\$112	\$106	+4.9%	
Sold Price	\$199,259	\$176,376	+13.0%	\$190,281	\$173,675	+9.6%	
Sold Price/SqFt	\$112	\$107	+5.2%	\$110	\$105	+4.7%	
Sold Price / List Price	99.6%	99.7%	-0.2%	98.7%	98.8%	-0.1%	
DOM	50	32	+54.6%	55	42	+30.7%	

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$187,950	\$179,900	+4.5%	\$184,949	\$174,900	+5.7%
List Price/SqFt	\$114	\$112	+1.3%	\$111	\$109	+2.3%
Sold Price	\$185,000	\$176,000	+5.1%	\$182,750	\$173,000	+5.6%
Sold Price/SqFt	\$116	\$112	+3.4%	\$110	\$107	+2.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	36	23	+56.5%	33	27	+22.2%



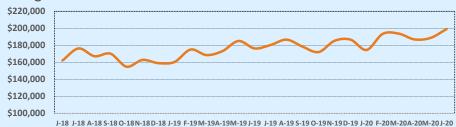
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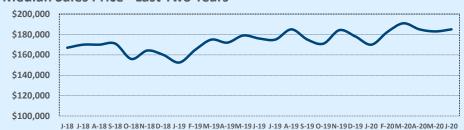


**June 2020** 

	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	56	56	50
\$150,000- \$199,999	29	47	142	46
\$200,000- \$249,999	13	29	72	59
\$250,000- \$299,999	4	36	30	72
\$300,000- \$349,999	5	136	9	135
\$350,000- \$399,999	1	1	1	1
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	60	50	310	55

# **Average Sales Price - Last Two Years**



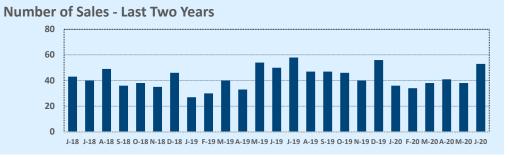


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	43	50	-14.0%	193	234	-17.5%
Condo/TH Sales	10			47		
Total Sales	53	50	+6.0%	240	234	+2.6%
Sales Volume	\$11,786,330	\$9,981,841	+18.1%	\$50,012,205	\$46,818,116	+6.8%

Average	This Month			\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$224,321	\$201,259	+11.5%	\$211,678	\$202,071	+4.8%
List Price/SqFt	\$124	\$114	+9.1%	\$122	\$116	+5.6%
Sold Price	\$222,384	\$199,637	+11.4%	\$208,384	\$200,077	+4.2%
Sold Price/SqFt	\$124	\$113	+9.0%	\$121	\$115	+4.9%
Sold Price / List Price	99.4%	99.3%	+0.1%	98.4%	99.0%	-0.6%
DOM	32	43	-25.0%	42	48	-11.4%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$214,900	\$195,000	+10.2%	\$200,000	\$189,999	+5.3%
List Price/SqFt	\$121	\$113	+6.9%	\$122	\$116	+5.1%
Sold Price	\$215,000	\$194,225	+10.7%	\$200,000	\$188,750	+6.0%
Sold Price/SqFt	\$123	\$115	+7.8%	\$120	\$115	+4.9%
Sold Price / List Price	99.8%	100.0%	-0.2%	99.3%	99.5%	-0.2%
DOM	22	28	-21.4%	28	31	-11.3%



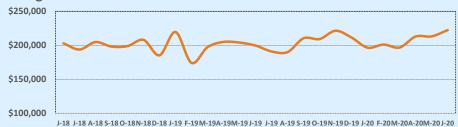
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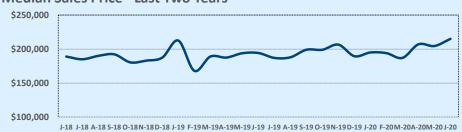


# **June 2020**

Duine Deman	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	67	20	88
\$150,000- \$199,999	14	33	99	39
\$200,000- \$249,999	24	25	83	36
\$250,000- \$299,999	3	46	24	39
\$300,000- \$349,999	4	18	9	33
\$350,000- \$399,999	1	24	1	24
\$400,000- \$449,999			1	18
\$450,000- \$499,999				
\$500,000- \$549,999			2	114
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999	1	3	1	3
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	53	32	240	42

# **Average Sales Price - Last Two Years**



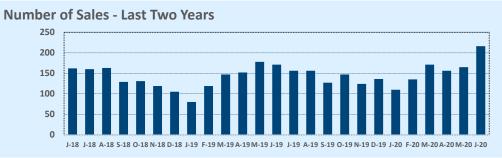


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	214	171	+25.1%	940	847	+11.0%
Condo/TH Sales	2			13		
Total Sales	216	171	+26.3%	953	847	+12.5%
Sales Volume	\$49,630,093	\$36,565,306	+35.7%	\$214,222,774	\$177,795,249	+20.5%

Avorago	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$232,985	\$215,924	+7.9%	\$227,869	\$212,691	+7.1%
List Price/SqFt	\$118	\$109	+8.4%	\$115	\$108	+6.6%
Sold Price	\$229,769	\$213,832	+7.5%	\$224,788	\$209,912	+7.1%
Sold Price/SqFt	\$116	\$108	+7.9%	\$114	\$107	+6.6%
Sold Price / List Price	98.8%	99.2%	-0.4%	98.8%	98.8%	+0.0%
DOM	64	63	+1.2%	65	69	-5.2%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$227,750	\$215,000	+5.9%	\$219,900	\$205,000	+7.3%
List Price/SqFt	\$115	\$108	+6.9%	\$114	\$108	+5.5%
Sold Price	\$225,000	\$213,000	+5.6%	\$219,770	\$205,000	+7.2%
Sold Price/SqFt	\$114	\$106	+7.4%	\$112	\$106	+5.2%
Sold Price / List Price	99.5%	100.0%	-0.5%	100.0%	100.0%	-0.0%
DOM	41	36	+13.9%	47	40	+17.5%



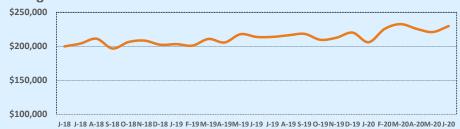
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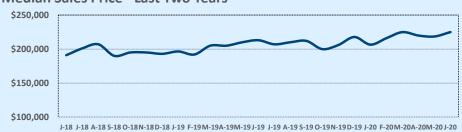


**June 2020** 

Dries Dange	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	11	44	57	53
\$150,000- \$199,999	63	40	279	47
\$200,000- \$249,999	70	68	358	67
\$250,000- \$299,999	44	75	174	80
\$300,000- \$349,999	20	99	52	97
\$350,000- \$399,999	8	101	28	94
\$400,000- \$449,999			4	84
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	165
\$2M - \$2.99M				
\$3M+				
Totals	216	64	953	65







# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	98	101	-3.0%	402	451	-10.9%
Condo/TH Sales	4			17		
Total Sales	102	101	+1.0%	419	451	-7.1%
Sales Volume	\$23,062,669	\$21,999,630	+4.8%	\$90,457,005	\$95,343,921	-5.1%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$228,269	\$219,707	+3.9%	\$218,239	\$213,851	+2.1%
List Price/SqFt	\$120	\$118	+1.7%	\$119	\$116	+2.9%
Sold Price	\$226,105	\$217,818	+3.8%	\$215,888	\$211,406	+2.1%
Sold Price/SqFt	\$119	\$117	+1.7%	\$118	\$114	+2.9%
Sold Price / List Price	99.1%	99.1%	-0.0%	98.9%	98.9%	-0.0%
DOM	50	44	+13.2%	50	52	-3.7%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$227,500	\$220,000	+3.4%	\$219,900	\$215,000	+2.3%
List Price/SqFt	\$119	\$115	+3.3%	\$118	\$114	+3.2%
Sold Price	\$225,000	\$217,000	+3.7%	\$217,000	\$212,000	+2.4%
Sold Price/SqFt	\$118	\$114	+3.1%	\$117	\$113	+3.8%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	24	25	-6.0%	30	29	+3.4%



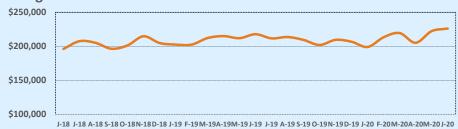
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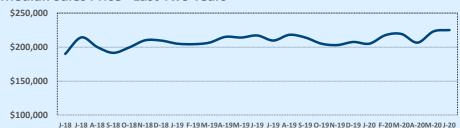


**June 2020** 

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	52	29	51
\$150,000- \$199,999	19	46	105	43
\$200,000- \$249,999	48	47	197	51
\$250,000- \$299,999	30	58	79	57
\$300,000- \$349,999	2	16	9	25
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	102	50	419	50

# **Average Sales Price - Last Two Years**



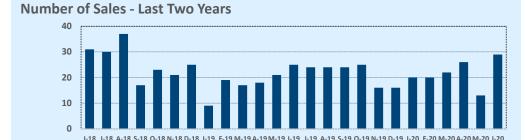


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	28	25	+12.0%	120	109	+10.1%
Condo/TH Sales	1			10		
Total Sales	29	25	+16.0%	130	109	+19.3%
Sales Volume	\$11,974,650	\$9,412,000	+27.2%	\$51,378,816	\$40,755,742	+26.1%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$417,938	\$378,047	+10.6%	\$403,406	\$379,849	+6.2%
List Price/SqFt	\$146	\$144	+1.5%	\$145	\$140	+3.7%
Sold Price	\$412,919	\$376,480	+9.7%	\$395,222	\$373,906	+5.7%
Sold Price/SqFt	\$144	\$143	+0.8%	\$142	\$138	+3.4%
Sold Price / List Price	99.1%	99.6%	-0.5%	98.2%	98.4%	-0.3%
DOM	31	54	-42.3%	54	60	-9.3%

Median	This Month			Year-to-Date		
ivieulan	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$375,000	\$369,900	+1.4%	\$384,950	\$380,000	+1.3%
List Price/SqFt	\$144	\$148	-2.8%	\$146	\$139	+5.2%
Sold Price	\$375,000	\$370,000	+1.4%	\$379,000	\$374,000	+1.3%
Sold Price/SqFt	\$146	\$147	-0.7%	\$145	\$137	+5.7%
Sold Price / List Price	99.1%	100.0%	-0.9%	98.6%	98.9%	-0.3%
DOM	18	20	-10.0%	38	35	+8.6%



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**June 2020** 

•	This N	<b>Month</b>	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under			3	51	
\$150,000- \$199,999			2	25	
\$200,000- \$249,999	1	38	7	64	
\$250,000- \$299,999			11	54	
\$300,000- \$349,999	10	21	27	44	
\$350,000- \$399,999	8	42	29	66	
\$400,000- \$449,999	3	11	18	44	
\$450,000- \$499,999	2	32	12	66	
\$500,000- \$549,999	3	26	7	33	
\$550,000- \$599,999			6	34	
\$600,000- \$699,999			3	117	
\$700,000- \$799,999			2	80	
\$800,000- \$899,999	2	68	2	68	
\$900,000- \$999,999			1	32	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	29	31	130	54	

# **Average Sales Price - Last Two Years**



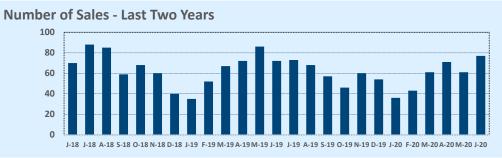


# **Residential Statistics**

Listings	This Month			Year-to-Date		
	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	74	72	+2.8%	334	384	-13.0%
Condo/TH Sales	3			15		
Total Sales	77	72	+6.9%	349	384	-9.1%
Sales Volume	\$20,000,325	\$18,509,830	+8.1%	\$89,183,188	\$97,377,907	-8.4%

Average	This Month			Year-to-Date		
	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$263,096	\$260,383	+1.0%	\$260,522	\$258,065	+1.0%
List Price/SqFt	\$125	\$124	+0.5%	\$125	\$124	+1.3%
Sold Price	\$259,744	\$257,081	+1.0%	\$255,539	\$253,588	+0.8%
Sold Price/SqFt	\$124	\$123	+0.8%	\$124	\$122	+1.4%
Sold Price / List Price	99.0%	98.8%	+0.2%	98.7%	98.5%	+0.2%
DOM	55	47	+17.7%	52	57	-8.9%

Median	This Month			Year-to-Date		
	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$240,000	\$242,500	-1.0%	\$239,999	\$237,700	+1.0%
List Price/SqFt	\$123	\$121	+1.0%	\$123	\$122	+1.1%
Sold Price	\$241,000	\$243,500	-1.0%	\$239,900	\$233,750	+2.6%
Sold Price/SqFt	\$123	\$121	+2.0%	\$123	\$120	+2.4%
Sold Price / List Price	99.2%	99.0%	+0.3%	99.2%	99.2%	+0.0%
DOM	31	28	+10.7%	28	30	-6.7%



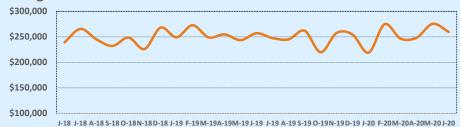
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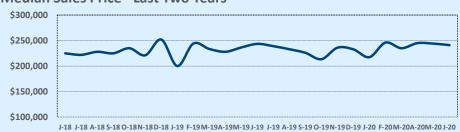


# **June 2020**

Price Range	This N	/lonth	Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under	4	73	15	56	
\$150,000- \$199,999	9	48	48	40	
\$200,000- \$249,999	30	49	137	42	
\$250,000- \$299,999	20	66	86	60	
\$300,000- \$349,999	9	25	39	48	
\$350,000- \$399,999	2	39	15	74	
\$400,000- \$449,999					
\$450,000- \$499,999			1	240	
\$500,000- \$549,999	2	72	2	72	
\$550,000- \$599,999			1	23	
\$600,000- \$699,999			2	308	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999			1	113	
\$1M - \$1.99M	1	332	2	180	
\$2M - \$2.99M					
\$3M+					
Totals	77	55	349	52	

# **Average Sales Price - Last Two Years**



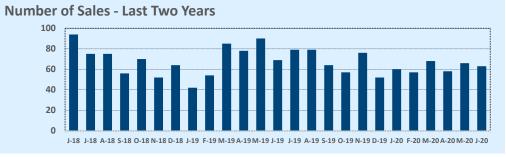


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	61	69	-11.6%	356	418	-14.8%
Condo/TH Sales	2			16		
Total Sales	63	69	-8.7%	372	418	-11.0%
Sales Volume	\$11,942,550	\$13,200,581	-9.5%	\$69,732,127	\$76,759,964	-9.2%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$189,652	\$191,410	-0.9%	\$189,025	\$184,612	+2.4%	
List Price/SqFt	\$118	\$112	+5.0%	\$119	\$111	+6.9%	
Sold Price	\$189,564	\$191,313	-0.9%	\$187,452	\$183,636	+2.1%	
Sold Price/SqFt	\$117	\$112	+4.7%	\$118	\$111	+6.4%	
Sold Price / List Price	99.7%	100.1%	-0.4%	99.1%	99.6%	-0.5%	
DOM	49	37	+33.5%	50	44	+12.9%	

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$194,000	\$194,000		\$188,000	\$183,475	+2.5%
List Price/SqFt	\$117	\$109	+7.3%	\$120	\$112	+7.1%
Sold Price	\$194,200	\$194,000	+0.1%	\$187,000	\$183,000	+2.2%
Sold Price/SqFt	\$119	\$111	+7.3%	\$118	\$112	+5.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	23	23		31	29	+8.8%



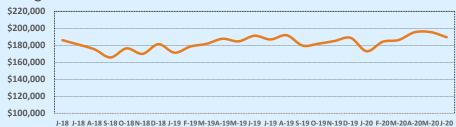
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# **June 2020**

V 1 11 13/3 3 3 1 13				
Drice Bange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	20	59	43
\$150,000- \$199,999	28	55	180	53
\$200,000- \$249,999	25	46	119	48
\$250,000- \$299,999	2	120	11	47
\$300,000- \$349,999			2	125
\$350,000- \$399,999				
\$400,000- \$449,999			1	26
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	63	49	372	50

# **Average Sales Price - Last Two Years**



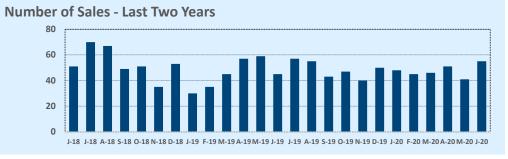


# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	55	45	+22.2%	282	271	+4.1%
Condo/TH Sales				4		
Total Sales	55	45	+22.2%	286	271	+5.5%
Sales Volume	\$12,642,175	\$9,385,599	+34.7%	\$62,544,456	\$58,199,855	+7.5%

Average		This Month	_	Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$229,123	\$209,951	+9.1%	\$221,262	\$216,768	+2.1%
List Price/SqFt	\$105	\$110	-4.8%	\$106	\$105	+1.1%
Sold Price	\$229,858	\$208,569	+10.2%	\$218,687	\$214,760	+1.8%
Sold Price/SqFt	\$105	\$109	-3.7%	\$105	\$104	+0.8%
Sold Price / List Price	100.4%	99.4%	+1.0%	98.8%	99.1%	-0.3%
DOM	39	31	+24.5%	52	45	+14.2%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$219,900	\$199,900	+10.0%	\$209,945	\$199,900	+5.0%
List Price/SqFt	\$101	\$107	-5.9%	\$105	\$103	+2.0%
Sold Price	\$218,000	\$197,000	+10.7%	\$206,250	\$196,500	+5.0%
Sold Price/SqFt	\$101	\$107	-5.6%	\$104	\$102	+1.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	21	21		33	28	+16.1%



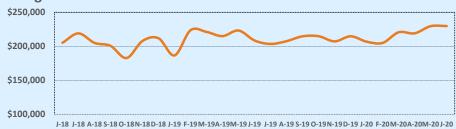
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# **June 2020**

Price Range	This N	<b>Month</b>	Year-to	o-Date
Price Railge	Sales	DOM	Sales	DOM
\$149,999 or under	1	14	14	41
\$150,000- \$199,999	15	29	109	48
\$200,000- \$249,999	27	39	101	47
\$250,000- \$299,999	6	52	35	79
\$300,000- \$349,999	2	23	16	32
\$350,000- \$399,999	3	84	9	107
\$400,000- \$449,999	1	27	2	22
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	55	39	286	52

# **Average Sales Price - Last Two Years**



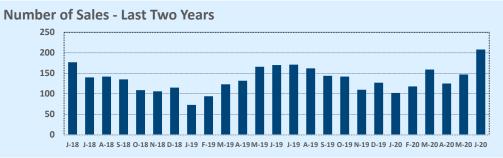


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	208	170	+22.4%	859	758	+13.3%
Condo/TH Sales						
Total Sales	208	170	+22.4%	859	758	+13.3%
Sales Volume	\$60,375,483	\$48,266,479	+25.1%	\$243,457,578	\$208,815,627	+16.6%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$294,769	\$287,688	+2.5%	\$287,560	\$279,616	+2.8%	
List Price/SqFt	\$123	\$117	+4.9%	\$122	\$115	+5.4%	
Sold Price	\$290,267	\$283,920	+2.2%	\$283,420	\$275,482	+2.9%	
Sold Price/SqFt	\$121	\$115	+4.6%	\$120	\$114	+5.4%	
Sold Price / List Price	98.6%	98.8%	-0.2%	98.6%	98.7%	-0.1%	
DOM	69	66	+5.7%	73	74	-1.7%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$270,200	\$260,750	+3.6%	\$266,025	\$265,000	+0.4%
List Price/SqFt	\$118	\$114	+3.4%	\$116	\$113	+3.1%
Sold Price	\$265,500	\$256,550	+3.5%	\$262,000	\$260,000	+0.8%
Sold Price/SqFt	\$115	\$113	+1.6%	\$115	\$112	+2.3%
Sold Price / List Price	99.4%	99.3%	+0.1%	99.3%	99.3%	+0.0%
DOM	49	46	+6.5%	52	50	+5.1%



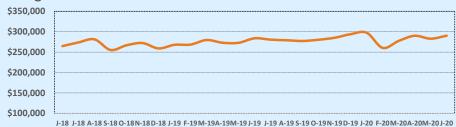
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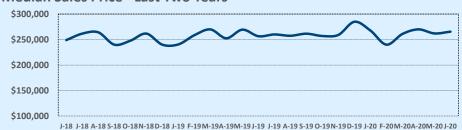


# **June 2020**

Duine Donner	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	91	6	51
\$150,000- \$199,999	10	70	69	60
\$200,000- \$249,999	61	44	275	58
\$250,000- \$299,999	59	74	221	81
\$300,000- \$349,999	32	89	120	89
\$350,000- \$399,999	21	114	84	94
\$400,000- \$449,999	11	84	48	82
\$450,000- \$499,999	7	31	21	57
\$500,000- \$549,999	5	17	12	56
\$550,000- \$599,999			3	4
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	208	69	859	73

### **Average Sales Price - Last Two Years**



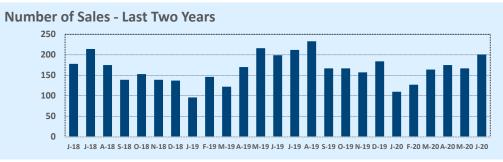


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	201	199	+1.0%	941	949	-0.8%
Condo/TH Sales				3		
Total Sales	201	199	+1.0%	944	949	-0.5%
Sales Volume	\$53,369,091	\$51,627,376	+3.4%	\$243,976,822	\$234,203,784	+4.2%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$268,192	\$261,616	+2.5%	\$261,166	\$250,105	+4.4%
List Price/SqFt	\$126	\$120	+4.7%	\$124	\$118	+5.4%
Sold Price	\$265,518	\$259,434	+2.3%	\$258,450	\$246,790	+4.7%
Sold Price/SqFt	\$125	\$119	+4.6%	\$123	\$116	+5.6%
Sold Price / List Price	99.1%	99.3%	-0.2%	99.0%	98.8%	+0.2%
DOM	61	53	+15.2%	63	60	+4.7%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$257,000	\$249,200	+3.1%	\$251,900	\$240,000	+5.0%
List Price/SqFt	\$128	\$122	+4.6%	\$125	\$119	+5.4%
Sold Price	\$254,990	\$246,900	+3.3%	\$249,945	\$237,999	+5.0%
Sold Price/SqFt	\$126	\$120	+4.9%	\$124	\$117	+6.2%
Sold Price / List Price	99.9%	100.0%	-0.1%	100.0%	99.6%	+0.4%
DOM	36	29	+24.1%	43	38	+13.2%



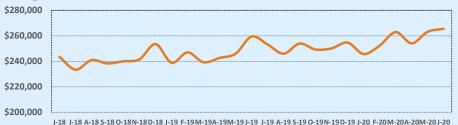
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# **June 2020**

7 1 11 13 3 3 1 131				
Drice Bange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	34	5	30
\$150,000- \$199,999	20	38	117	40
\$200,000- \$249,999	69	47	355	52
\$250,000- \$299,999	59	67	280	72
\$300,000- \$349,999	35	85	116	92
\$350,000- \$399,999	13	100	48	84
\$400,000- \$449,999	2	47	15	51
\$450,000- \$499,999	2	6	7	40
\$500,000- \$549,999			1	4
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	201	61	944	63

### **Average Sales Price - Last Two Years**





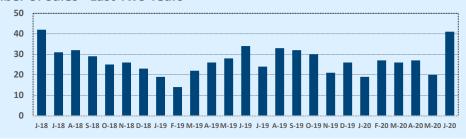
# **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	41	34	+20.6%	157	143	+9.8%
Condo/TH Sales				3		
Total Sales	41	34	+20.6%	160	143	+11.9%
Sales Volume	\$17,262,007	\$17,864,219	-3.4%	\$71,342,263	\$62,556,990	+14.0%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$428,396	\$542,599	-21.0%	\$455,197	\$449,673	+1.2%
List Price/SqFt	\$145	\$156	-7.1%	\$146	\$143	+1.9%
Sold Price	\$421,025	\$525,418	-19.9%	\$445,889	\$437,461	+1.9%
Sold Price/SqFt	\$143	\$152	-6.0%	\$143	\$139	+2.5%
Sold Price / List Price	98.5%	97.6%	+1.0%	98.2%	97.7%	+0.5%
DOM	66	95	-31.2%	79	81	-2.1%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$389,000	\$446,950	-13.0%	\$396,500	\$398,900	-0.6%
List Price/SqFt	\$139	\$148	-5.7%	\$136	\$136	+0.0%
Sold Price	\$389,000	\$422,500	-7.9%	\$382,700	\$395,000	-3.1%
Sold Price/SqFt	\$137	\$140	-2.2%	\$131	\$135	-2.7%
Sold Price / List Price	98.7%	97.6%	+1.1%	98.4%	98.6%	-0.2%
DOM	32	55	-41.3%	46	54	-14.8%

### **Number of Sales - Last Two Years**



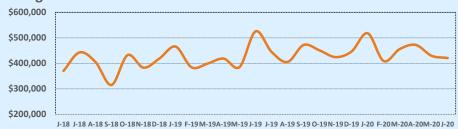
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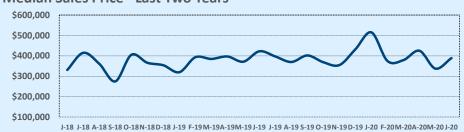


# **June 2020**

Dries Dance	This N	Vionth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			1	21
\$200,000- \$249,999	1	21	5	45
\$250,000- \$299,999	8	35	40	66
\$300,000- \$349,999	6	71	23	57
\$350,000- \$399,999	6	49	14	73
\$400,000- \$449,999	5	45	17	76
\$450,000- \$499,999	4	36	11	60
\$500,000- \$549,999	3	141	9	124
\$550,000- \$599,999	2	24	10	78
\$600,000- \$699,999	5	74	11	63
\$700,000- \$799,999	1	459	7	216
\$800,000- \$899,999			6	139
\$900,000- \$999,999			3	60
\$1M - \$1.99M			3	150
\$2M - \$2.99M				
\$3M+				
Totals	41	66	160	79

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	20	11	+81.8%	78	59	+32.2%
Condo/TH Sales				1		
Total Sales	20	11	+81.8%	79	59	+33.9%
Sales Volume	\$10,265,400	\$4,307,006	+138.3%	\$41,205,134	\$25,509,767	+61.5%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$526,700	\$402,481	+30.9%	\$533,322	\$442,493	+20.5%
List Price/SqFt	\$167	\$146	+14.1%	\$164	\$142	+15.2%
Sold Price	\$513,270	\$391,546	+31.1%	\$521,584	\$432,369	+20.6%
Sold Price/SqFt	\$163	\$142	+14.6%	\$161	\$139	+15.5%
Sold Price / List Price	98.0%	97.0%	+1.1%	98.2%	97.9%	+0.3%
DOM	86	63	+35.2%	87	97	-10.8%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$393,000	\$389,000	+1.0%	\$435,000	\$410,000	+6.1%
List Price/SqFt	\$145	\$136	+6.6%	\$149	\$130	+15.3%
Sold Price	\$388,950	\$392,000	-0.8%	\$425,000	\$406,000	+4.7%
Sold Price/SqFt	\$143	\$137	+4.4%	\$148	\$126	+17.4%
Sold Price / List Price	98.7%	98.6%	+0.1%	98.3%	98.6%	-0.2%
DOM	60	51	+16.7%	58	52	+11.5%

# Number of Sales - Last Two Years 25 20 15 10 5 10 1-18 1-18 A-18 5-18 0-18 N-18 D-18 1-19 F-19 M-19 A-19 M-19 1-19 1-19 5-19 0-19 N-19 D-19 1-20 F-20 M-20 A-20 M-20 1-20

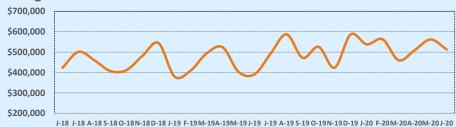
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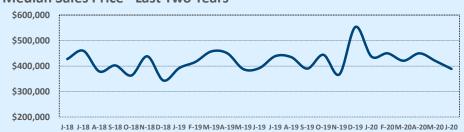


# **June 2020**

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			4	89
\$300,000- \$349,999	5	118	10	98
\$350,000- \$399,999	7	35	18	72
\$400,000- \$449,999	1	203	13	76
\$450,000- \$499,999			4	107
\$500,000- \$549,999	2	42	6	73
\$550,000- \$599,999			2	33
\$600,000- \$699,999	1	81	8	75
\$700,000- \$799,999	1	61	6	139
\$800,000- \$899,999	1	314	1	314
\$900,000- \$999,999			2	25
\$1M - \$1.99M	2	70	5	102
\$2M - \$2.99M				
\$3M+				
Totals	20	86	79	87

### **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	17	12	+41.7%	66	67	-1.5%
Condo/TH Sales	1			3		
Total Sales	18	12	+50.0%	69	67	+3.0%
Sales Volume	\$16,174,810	\$10,279,000	+57.4%	\$48,427,626	\$46,915,750	+3.2%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$960,413	\$895,373	+7.3%	\$733,438	\$748,230	-2.0%	
List Price/SqFt	\$222	\$195	+13.6%	\$197	\$188	+4.6%	
Sold Price	\$898,601	\$856,583	+4.9%	\$701,850	\$700,235	+0.2%	
Sold Price/SqFt	\$212	\$189	+12.5%	\$190	\$178	+6.8%	
Sold Price / List Price	96.1%	97.4%	-1.4%	97.0%	95.3%	+1.7%	
DOM	91	128	-29.4%	105	129	-18.5%	

Median	This Month			Year-to-Date		
iviediali	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$712,450	\$762,000	-6.5%	\$665,000	\$580,000	+14.7%
List Price/SqFt	\$215	\$173	+24.0%	\$191	\$174	+9.9%
Sold Price	\$712,450	\$750,000	-5.0%	\$650,000	\$550,000	+18.2%
Sold Price/SqFt	\$205	\$170	+20.3%	\$188	\$168	+12.3%
Sold Price / List Price	97.4%	98.3%	-0.9%	97.9%	96.7%	+1.2%
DOM	59	83	-29.5%	67	112	-40.2%

# **Number of Sales - Last Two Years**



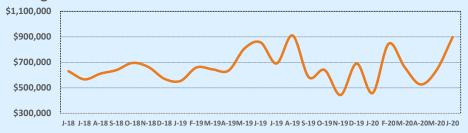
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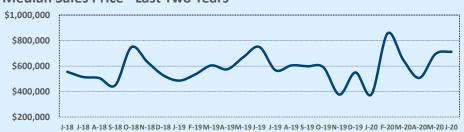


**June 2020** 

Duine Danner	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	51
\$150,000- \$199,999				
\$200,000- \$249,999	1	123	2	165
\$250,000- \$299,999			4	181
\$300,000- \$349,999			3	23
\$350,000- \$399,999	2	92	6	62
\$400,000- \$449,999				
\$450,000- \$499,999	1	1	5	72
\$500,000- \$549,999			4	98
\$550,000- \$599,999			2	70
\$600,000- \$699,999	5	68	14	125
\$700,000- \$799,999	1	13	10	75
\$800,000- \$899,999			1	61
\$900,000- \$999,999	3	45	6	131
\$1M - \$1.99M	4	114	10	109
\$2M - \$2.99M				
\$3M+	1	376	1	376
Totals	18	91	69	105

### **Average Sales Price - Last Two Years**



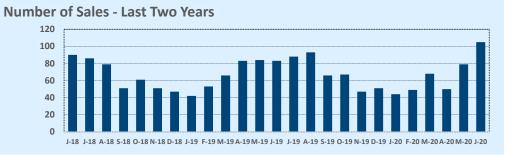


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020		Change	2020	2019	Change
Single Family Sales	105	83	+26.5%	390	411	-5.1%
Condo/TH Sales				5		
Total Sales	105	83	+26.5%	395	411	-3.9%
Sales Volume	\$39,025,957	\$32,257,155	+21.0%	\$152,318,604	\$156,785,435	-2.8%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$374,377	\$395,566	-5.4%	\$393,426	\$389,641	+1.0%
List Price/SqFt	\$130	\$132	-1.8%	\$131	\$131	+0.1%
Sold Price	\$371,676	\$388,640	-4.4%	\$385,617	\$381,473	+1.1%
Sold Price/SqFt	\$129	\$130	-0.7%	\$129	\$128	+0.3%
Sold Price / List Price	99.5%	98.4%	+1.2%	98.5%	98.1%	+0.4%
DOM	56	62	-10.1%	69	75	-8.1%

Median	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$349,500	\$370,000	-5.5%	\$350,000	\$349,000	+0.3%
List Price/SqFt	\$128	\$126	+1.5%	\$127	\$126	+0.3%
Sold Price	\$350,000	\$360,000	-2.8%	\$345,000	\$345,000	
Sold Price/SqFt	\$127	\$124	+2.5%	\$125	\$124	+0.6%
Sold Price / List Price	100.0%	98.7%	+1.3%	98.9%	98.4%	+0.5%
DOM	20	34	-41.2%	39	43	-9.3%



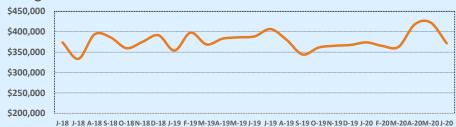
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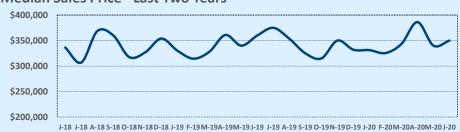


# **June 2020**

Dries Dance	This N	/lonth	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	4	30	23	63
\$250,000- \$299,999	28	41	98	64
\$300,000- \$349,999	20	32	81	59
\$350,000- \$399,999	19	57	59	69
\$400,000- \$449,999	14	79	51	82
\$450,000- \$499,999	13	113	35	94
\$500,000- \$549,999	1	15	16	53
\$550,000- \$599,999	2	17	7	24
\$600,000- \$699,999	2	63	8	44
\$700,000- \$799,999	1	13	8	124
\$800,000- \$899,999			2	55
\$900,000- \$999,999	1	107	3	127
\$1M - \$1.99M			4	104
\$2M - \$2.99M				
\$3M+				
Totals	105	56	395	69

# **Average Sales Price - Last Two Years**



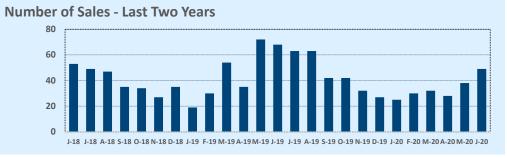


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	49	68	-27.9%	202	278	-27.3%
Condo/TH Sales						
Total Sales	49	68	-27.9%	202	278	-27.3%
Sales Volume	\$16,897,489	\$21,293,347	-20.6%	\$65,613,387	\$86,837,266	-24.4%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$348,065	\$317,367	+9.7%	\$328,846	\$317,496	+3.6%	
List Price/SqFt	\$131	\$121	+8.2%	\$127	\$120	+5.7%	
Sold Price	\$344,847	\$313,137	+10.1%	\$324,819	\$312,364	+4.0%	
Sold Price/SqFt	\$129	\$119	+8.5%	\$125	\$118	+6.1%	
Sold Price / List Price	99.2%	98.8%	+0.3%	98.9%	98.5%	+0.4%	
DOM	39	59	-33.9%	57	69	-16.9%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$310,000	\$294,070	+5.4%	\$298,200	\$289,900	+2.9%
List Price/SqFt	\$128	\$119	+7.7%	\$127	\$119	+7.2%
Sold Price	\$305,000	\$288,950	+5.6%	\$295,000	\$288,500	+2.3%
Sold Price/SqFt	\$128	\$117	+8.9%	\$126	\$117	+7.3%
Sold Price / List Price	99.4%	99.3%	+0.2%	99.2%	98.9%	+0.3%
DOM	20	33	-38.5%	32	46	-30.4%



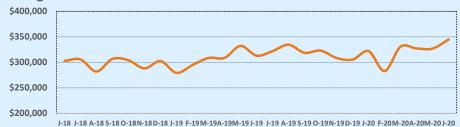
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### **June 2020**

<u> </u>				
Duite Bereit	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			1	38
\$200,000- \$249,999	5	28	38	65
\$250,000- \$299,999	17	42	69	57
\$300,000- \$349,999	9	27	39	43
\$350,000- \$399,999	4	31	11	25
\$400,000- \$449,999	5	33	20	71
\$450,000- \$499,999	5	75	13	60
\$500,000- \$549,999	1	97	3	192
\$550,000- \$599,999	2	17	4	60
\$600,000- \$699,999			3	48
\$700,000- \$799,999	1	17	1	17
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	49	39	202	57

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	95	85	+11.8%	391	421	-7.1%
Condo/TH Sales	3			7		
Total Sales	98	85	+15.3%	398	421	-5.5%
Sales Volume	\$39,718,425	\$33,905,186	+17.1%	\$157,446,125	\$159,747,845	-1.4%

Avorago		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$415,162	\$408,128	+1.7%	\$404,461	\$387,270	+4.4%	
List Price/SqFt	\$141	\$140	+0.8%	\$141	\$135	+4.0%	
Sold Price	\$405,290	\$398,885	+1.6%	\$395,593	\$379,449	+4.3%	
Sold Price/SqFt	\$138	\$137	+0.8%	\$138	\$133	+3.7%	
Sold Price / List Price	98.2%	98.0%	+0.2%	98.0%	98.2%	-0.2%	
DOM	64	72	-11.9%	82	83	-1.7%	

Median	This Month			Year-to-Date		
ivieulan	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$392,700	\$389,000	+1.0%	\$379,000	\$369,900	+2.5%
List Price/SqFt	\$137	\$137	+0.5%	\$138	\$135	+2.3%
Sold Price	\$379,500	\$380,000	-0.1%	\$373,739	\$360,000	+3.8%
Sold Price/SqFt	\$135	\$133	+1.7%	\$136	\$132	+3.2%
Sold Price / List Price	99.3%	98.3%	+1.0%	98.8%	98.5%	+0.4%
DOM	28	40	-30.0%	48	49	-2.0%

# Number of Sales - Last Two Years 120 80 60 40 20 1-18 J-18 A-18 S-18 O-18 N-18 D-18 J-19 F-19 M-19 A-19 M-19 J-19 J-19 O-19 N-19 D-19 J-20 F-20 M-20 A-20 M-20 J-20

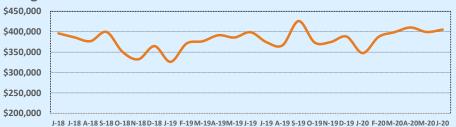
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**June 2020** 

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	137
\$150,000- \$199,999	2	24	4	43
\$200,000- \$249,999	7	56	34	64
\$250,000- \$299,999	14	37	70	57
\$300,000- \$349,999	12	57	59	75
\$350,000- \$399,999	22	77	78	91
\$400,000- \$449,999	9	91	52	98
\$450,000- \$499,999	14	64	33	84
\$500,000- \$549,999	5	13	15	46
\$550,000- \$599,999	5	99	14	122
\$600,000- \$699,999	5	25	25	106
\$700,000- \$799,999	1	388	6	192
\$800,000- \$899,999			2	83
\$900,000- \$999,999	2	57	3	47
\$1M - \$1.99M			2	30
\$2M - \$2.99M				
\$3M+				
Totals	98	64	398	82

# **Average Sales Price - Last Two Years**



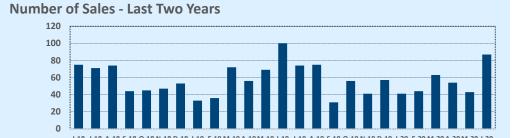


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	87	100	-13.0%	332	366	-9.3%
Condo/TH Sales						
Total Sales	87	100	-13.0%	332	366	-9.3%
Sales Volume	\$30,408,518	\$36,390,913	-16.4%	\$113,599,072	\$124,825,585	-9.0%

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$358,490	\$371,797	-3.6%	\$347,628	\$348,188	-0.2%	
List Price/SqFt	\$140	\$135	+3.7%	\$133	\$132	+0.8%	
Sold Price	\$349,523	\$363,909	-4.0%	\$342,166	\$341,054	+0.3%	
Sold Price/SqFt	\$137	\$132	+3.5%	\$131	\$130	+1.3%	
Sold Price / List Price	98.0%	98.1%	-0.1%	98.7%	98.2%	+0.5%	
DOM	76	82	-7.1%	81	82	-0.7%	

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$294,999	\$339,945	-13.2%	\$299,995	\$315,000	-4.8%
List Price/SqFt	\$135	\$126	+6.7%	\$128	\$126	+2.1%
Sold Price	\$294,999	\$335,500	-12.1%	\$302,950	\$309,000	-2.0%
Sold Price/SqFt	\$130	\$124	+4.5%	\$127	\$125	+1.8%
Sold Price / List Price	98.6%	98.5%	+0.0%	99.0%	98.7%	+0.3%
DOM	50	58	-13.8%	55	63	-12.0%



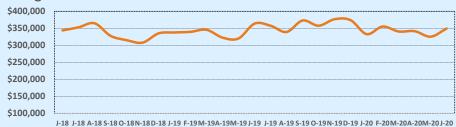
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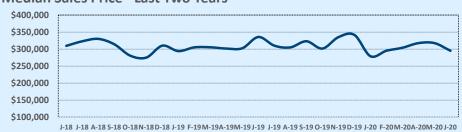


**June 2020** 

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	3	54	5	88
\$200,000- \$249,999	18	56	59	55
\$250,000- \$299,999	24	85	97	79
\$300,000- \$349,999	12	42	61	75
\$350,000- \$399,999	9	84	36	90
\$400,000- \$449,999	8	85	26	97
\$450,000- \$499,999	3	149	15	155
\$500,000- \$549,999	2	140	11	111
\$550,000- \$599,999	2	14	7	44
\$600,000- \$699,999	3	117	8	128
\$700,000- \$799,999			3	16
\$800,000- \$899,999	2	47	2	47
\$900,000- \$999,999				
\$1M - \$1.99M	1	247	2	125
\$2M - \$2.99M				
\$3M+				
Totals	87	76	332	81

### **Average Sales Price - Last Two Years**



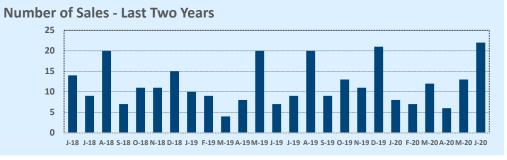


# **78266** Residential Statistics

Listings		This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change	
Single Family Sales	22	7	+214.3%	68	58	+17.2%	
Condo/TH Sales							
Total Sales	22	7	+214.3%	68	58	+17.2%	
Sales Volume	\$9,924,210	\$3,312,352	+199.6%	\$35,856,837	\$24,178,925	+48.3%	

Average		This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change	
List Price	\$458,279	\$473,750	-3.3%	\$543,013	\$424,831	+27.8%	
List Price/SqFt	\$168	\$154	+9.0%	\$164	\$145	+13.0%	
Sold Price	\$451,100	\$473,193	-4.7%	\$527,306	\$416,878	+26.5%	
Sold Price/SqFt	\$165	\$154	+6.7%	\$159	\$142	+12.3%	
Sold Price / List Price	98.1%	100.3%	-2.2%	97.7%	98.2%	-0.5%	
DOM	119	83	+43.3%	101	80	+26.0%	

Median	This Month			Year-to-Date		
Median	Jun 2020		Change	2020	2019	Change
List Price	\$494,498	\$498,000	-0.7%	\$534,000	\$419,000	+27.4%
List Price/SqFt	\$169	\$149	+13.6%	\$169	\$140	+20.5%
Sold Price	\$468,000	\$498,000	-6.0%	\$526,500	\$411,250	+28.0%
Sold Price/SqFt	\$167	\$149	+12.2%	\$163	\$137	+18.7%
Sold Price / List Price	98.1%	100.0%	-1.9%	98.5%	98.5%	+0.0%
DOM	80	34	+135.3%	57	49	+16.3%



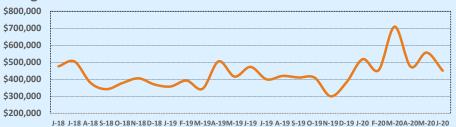
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**June 2020** 

Duine Danne	This N	/lonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999	1	15	6	48	
\$250,000- \$299,999	4	369	9	245	
\$300,000- \$349,999	3	157	4	125	
\$350,000- \$399,999			2	36	
\$400,000- \$449,999	2	25	5	32	
\$450,000- \$499,999	2	68	3	77	
\$500,000- \$549,999	4	61	10	57	
\$550,000- \$599,999	2	57	5	56	
\$600,000- \$699,999	4	29	14	74	
\$700,000- \$799,999			5	130	
\$800,000- \$899,999			1	157	
\$900,000- \$999,999			1	63	
\$1M - \$1.99M			3	218	
\$2M - \$2.99M					
\$3M+					
Totals	22	119	68	101	

# **Average Sales Price - Last Two Years**



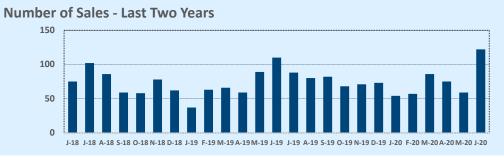


# **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change	
Single Family Sales	122	110	+10.9%	453	424	+6.8%	
Condo/TH Sales							
Total Sales	122	110	+10.9%	453	424	+6.8%	
Sales Volume	\$38,686,080	\$31,272,516	+23.7%	\$136,105,799	\$118,966,376	+14.4%	

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$320,194	\$287,694	+11.3%	\$303,512	\$284,609	+6.6%
List Price/SqFt	\$153	\$138	+11.1%	\$147	\$135	+8.7%
Sold Price	\$317,099	\$284,296	+11.5%	\$300,454	\$280,581	+7.1%
Sold Price/SqFt	\$152	\$136	+11.3%	\$146	\$133	+9.1%
Sold Price / List Price	99.1%	98.8%	+0.2%	99.1%	98.6%	+0.5%
DOM	36	42	-12.9%	46	51	-9.8%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$292,363	\$269,500	+8.5%	\$273,785	\$264,900	+3.4%
List Price/SqFt	\$149	\$135	+9.8%	\$142	\$133	+6.9%
Sold Price	\$289,903	\$265,000	+9.4%	\$270,000	\$261,000	+3.4%
Sold Price/SqFt	\$145	\$134	+8.3%	\$142	\$132	+7.8%
Sold Price / List Price	99.4%	99.3%	+0.1%	99.8%	99.1%	+0.7%
DOM	17	22	-25.0%	25	25	



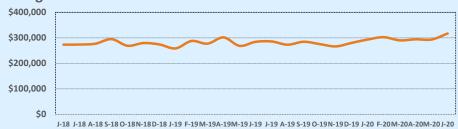
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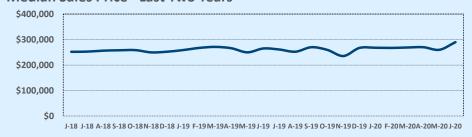


# **June 2020**

Duine Danner	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	11
\$150,000- \$199,999	1	5	12	36
\$200,000- \$249,999	29	37	127	44
\$250,000- \$299,999	37	26	149	49
\$300,000- \$349,999	27	36	83	45
\$350,000- \$399,999	12	79	34	61
\$400,000- \$449,999	5	21	15	34
\$450,000- \$499,999	2	58	9	39
\$500,000- \$549,999	1	53	3	31
\$550,000- \$599,999	3	3	9	56
\$600,000- \$699,999	3	46	6	46
\$700,000- \$799,999	2	23	4	36
\$800,000- \$899,999				
\$900,000- \$999,999			1	23
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	122	36	453	46

### **Average Sales Price - Last Two Years**





### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	143	87	+64.4%	611	496	+23.2%
Condo/TH Sales	1			2		
Total Sales	144	87	+65.5%	613	496	+23.6%
Sales Volume	\$36,535,639	\$19,662,781	+85.8%	\$153,362,595	\$112,276,318	+36.6%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$255,405	\$228,744	+11.7%	\$253,466	\$228,955	+10.7%
List Price/SqFt	\$139	\$133	+4.6%	\$135	\$129	+4.8%
Sold Price	\$253,720	\$226,009	+12.3%	\$250,184	\$226,364	+10.5%
Sold Price/SqFt	\$138	\$132	+5.1%	\$133	\$127	+4.7%
Sold Price / List Price	99.4%	98.9%	+0.5%	98.8%	98.9%	-0.1%
DOM	54	47	+13.9%	57	49	+16.0%

Median	This Month			Year-to-Date		
iviedian	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$248,400	\$225,000	+10.4%	\$239,900	\$222,950	+7.6%
List Price/SqFt	\$141	\$133	+5.8%	\$133	\$129	+3.3%
Sold Price	\$244,428	\$223,000	+9.6%	\$236,920	\$220,000	+7.7%
Sold Price/SqFt	\$140	\$133	+4.9%	\$132	\$127	+3.7%
Sold Price / List Price	100.0%	99.4%	+0.6%	100.0%	99.6%	+0.4%
DOM	29	18	+61.1%	28	22	+27.3%



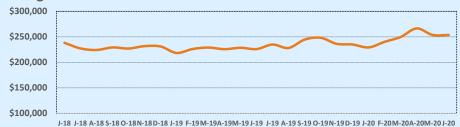
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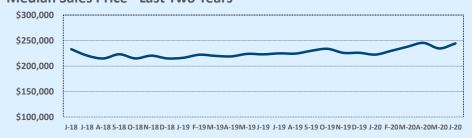


# **June 2020**

Duine Douge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			6	65
\$150,000- \$199,999	6	69	34	41
\$200,000- \$249,999	81	29	358	37
\$250,000- \$299,999	41	83	141	83
\$300,000- \$349,999	8	95	40	123
\$350,000- \$399,999	3	177	19	127
\$400,000- \$449,999	3	99	7	89
\$450,000- \$499,999	2		4	34
\$500,000- \$549,999			2	2
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			2	78
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	144	54	613	57

### **Average Sales Price - Last Two Years**



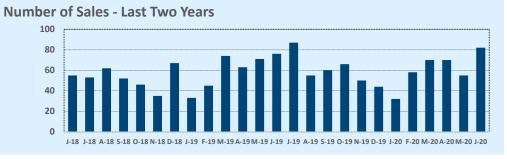


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Jun 2020	Jun 2019	Change	2020	2019	Change
Single Family Sales	79	76	+3.9%	356	362	-1.7%
Condo/TH Sales	3			11		
Total Sales	82	76	+7.9%	367	362	+1.4%
Sales Volume	\$23,905,203	\$21,673,957	+10.3%	\$102,053,716	\$99,939,785	+2.1%

Average	This Month			Year-to-Date		
Average	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$296,716	\$292,225	+1.5%	\$283,718	\$282,952	+0.3%
List Price/SqFt	\$156	\$157	-0.6%	\$151	\$150	+0.8%
Sold Price	\$291,527	\$285,184	+2.2%	\$278,076	\$276,077	+0.7%
Sold Price/SqFt	\$153	\$154	-0.1%	\$148	\$146	+1.3%
Sold Price / List Price	98.5%	97.8%	+0.8%	98.2%	97.8%	+0.4%
DOM	70	92	-23.9%	82	91	-9.7%

Modian	This Month			Year-to-Date		
Median	Jun 2020	Jun 2019	Change	2020	2019	Change
List Price	\$265,485	\$250,945	+5.8%	\$259,900	\$250,945	+3.6%
List Price/SqFt	\$149	\$154	-3.2%	\$146	\$144	+1.6%
Sold Price	\$263,593	\$248,750	+6.0%	\$254,000	\$248,995	+2.0%
Sold Price/SqFt	\$147	\$150	-2.2%	\$144	\$141	+2.0%
Sold Price / List Price	99.5%	98.6%	+0.9%	99.1%	98.7%	+0.4%
DOM	47	74	-36.5%	50	65	-23.1%



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# **June 2020**

-			
This N	/lonth	Year-t	o-Date
Sales	DOM	Sales	DOM
2	50	16	32
7	54	32	44
23	47	125	67
24	95	78	98
6	132	43	106
11	53	37	81
2	31	20	105
3	98	9	225
2	33	4	55
2	50	2	50
		1	159
82	70	367	82
	Sales  2  7  23  24  6  11  2  3  2   2	2 50 7 54 23 47 24 95 6 132 11 53 2 31 3 98 2 33 2 50	Sales         DOM         Sales           2         50         16           7         54         32           23         47         125           24         95         78           6         132         43           11         53         37           2         31         20           3         98         9           2         33         4                2         50         2

# **Average Sales Price - Last Two Years**

