

# San Antonio Area Zip Code Statistics





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

# **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

# Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

# Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

# **Zip Code Statistics**

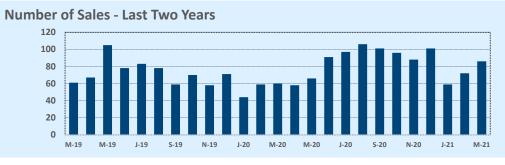
Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	82	59	+39.0%	210	161	+30.4%
Condo/TH Sales	4	1	+300.0%	7	2	+250.0%
Total Sales	86	60	+43.3%	217	163	+33.1%
Sales Volume	\$50,858,781	\$27,218,810	+86.9%	\$131,743,581	\$77,659,835	+69.6%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$601,725	\$468,523	+28.4%	\$623,624	\$491,934	+26.8%
List Price/SqFt	\$198	\$174	+13.4%	\$205	\$176	+16.6%
Sold Price	\$591,381	\$453,647	+30.4%	\$607,113	\$476,441	+27.4%
Sold Price/SqFt	\$196	\$169	+16.5%	\$202	\$171	+18.4%
Sold Price / List Price	99.7%	97.0%	+2.8%	98.9%	97.2%	+1.8%
DOM	75	115	-34.8%	93	127	-27.2%

Median	This Month			Year-to-Date		
ivieulan	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$466,338	\$401,662	+16.1%	\$469,000	\$405,767	+15.6%
List Price/SqFt	\$183	\$169	+8.4%	\$191	\$169	+12.7%
Sold Price	\$468,357	\$394,000	+18.9%	\$466,000	\$398,000	+17.1%
Sold Price/SqFt	\$183	\$167	+9.4%	\$188	\$167	+12.8%
Sold Price / List Price	100.0%	98.2%	+1.8%	99.5%	98.0%	+1.6%
DOM	32	86	-63.4%	45	91	-50.5%



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# **March 2021**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			1	9
\$200,000- \$249,999	3	15	7	25
\$250,000- \$299,999	4	25	15	32
\$300,000- \$349,999	11	78	24	58
\$350,000- \$399,999	10	92	24	184
\$400,000- \$449,999	10	73	27	113
\$450,000- \$499,999	11	72	24	93
\$500,000- \$549,999	7	76	15	59
\$550,000- \$599,999	3	68	12	63
\$600,000- \$699,999	11	59	27	83
\$700,000- \$799,999	2	48	5	70
\$800,000- \$899,999	1	28	5	53
\$900,000- \$999,999	4	114	6	103
\$1M - \$1.99M	8	76	20	89
\$2M - \$2.99M	1	465	4	280
\$3M+			1	363
Totals	86	75	217	93

# **Average Sales Price - Last Two Years**



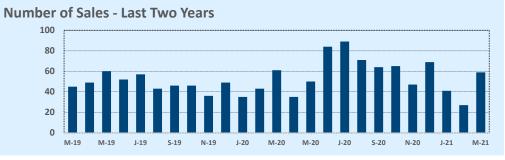


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	58	60	-3.3%	126	138	-8.7%
Condo/TH Sales	1	1		1	1	
Total Sales	59	61	-3.3%	127	139	-8.6%
Sales Volume	\$27,853,497	\$24,893,874	+11.9%	\$56,943,179	\$57,089,792	-0.3%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$476,366	\$422,004	+12.9%	\$455,566	\$423,817	+7.5%
List Price/SqFt	\$167	\$151	+11.0%	\$160	\$147	+9.2%
Sold Price	\$472,093	\$408,096	+15.7%	\$448,371	\$410,718	+9.2%
Sold Price/SqFt	\$166	\$146	+14.0%	\$158	\$142	+11.1%
Sold Price / List Price	99.4%	96.8%	+2.6%	98.7%	97.0%	+1.7%
DOM	45	96	-53.4%	55	90	-38.7%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$458,000	\$395,000	+15.9%	\$445,961	\$399,900	+11.5%
List Price/SqFt	\$166	\$150	+10.7%	\$156	\$146	+7.2%
Sold Price	\$444,000	\$382,000	+16.2%	\$425,000	\$384,000	+10.7%
Sold Price/SqFt	\$162	\$146	+11.0%	\$156	\$141	+10.5%
Sold Price / List Price	100.0%	97.5%	+2.5%	99.8%	97.5%	+2.3%
DOM	18	84	-78.6%	29	79	-63.3%



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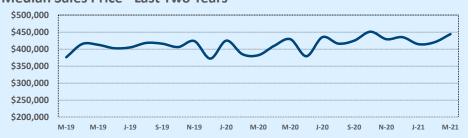


# **March 2021**

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999	7	11	14	26
\$300,000- \$349,999	4	23	13	35
\$350,000- \$399,999	11	49	25	75
\$400,000- \$449,999	8	54	23	67
\$450,000- \$499,999	12	50	24	45
\$500,000- \$549,999	2	7	7	47
\$550,000- \$599,999	3	27	3	27
\$600,000- \$699,999	8	83	10	69
\$700,000- \$799,999	2	18	6	77
\$800,000- \$899,999	1	53	1	53
\$900,000- \$999,999				
\$1M - \$1.99M	1	63	1	63
\$2M - \$2.99M				
\$3M+				
Totals	59	45	127	55







# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	47	33	+42.4%	111	95	+16.8%
Condo/TH Sales						
Total Sales	47	33	+42.4%	111	95	+16.8%
Sales Volume	\$17,533,652	\$10,232,262	+71.4%	\$45,660,096	\$31,389,208	+45.5%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$378,393	\$314,485	+20.3%	\$418,855	\$335,857	+24.7%
List Price/SqFt	\$152	\$131	+16.1%	\$155	\$131	+18.3%
Sold Price	\$373,056	\$310,069	+20.3%	\$411,352	\$330,413	+24.5%
Sold Price/SqFt	\$150	\$129	+15.9%	\$152	\$129	+18.0%
Sold Price / List Price	99.0%	98.8%	+0.2%	98.7%	98.5%	+0.2%
DOM	56	71	-21.2%	54	89	-38.6%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$369,000	\$289,900	+27.3%	\$370,000	\$310,000	+19.4%
List Price/SqFt	\$143	\$127	+12.9%	\$142	\$127	+11.9%
Sold Price	\$370,000	\$289,900	+27.6%	\$370,000	\$312,373	+18.4%
Sold Price/SqFt	\$141	\$128	+9.9%	\$141	\$128	+10.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.7%	99.4%	+0.3%
DOM	28	28		30	61	-50.8%



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# **March 2021**

Duine Daves	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	3	41	6	30
\$250,000- \$299,999	11	36	21	40
\$300,000- \$349,999	4	37	20	49
\$350,000- \$399,999	10	43	20	41
\$400,000- \$449,999	10	83	18	56
\$450,000- \$499,999	4	53	6	47
\$500,000- \$549,999	2	134	2	134
\$550,000- \$599,999	2	101	3	111
\$600,000- \$699,999	1	28	7	72
\$700,000- \$799,999			4	130
\$800,000- \$899,999			2	86
\$900,000- \$999,999				
\$1M - \$1.99M			2	59
\$2M - \$2.99M				
\$3M+				
Totals	47	56	111	54

# Average Sales Price - Last Two Years



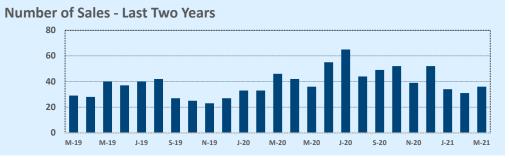


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	36	45	-20.0%	101	111	-9.0%
Condo/TH Sales		1			1	
Total Sales	36	46	-21.7%	101	112	-9.8%
Sales Volume	\$13,915,798	\$15,120,974	-8.0%	\$40,727,703	\$38,688,089	+5.3%

Average		This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change	
List Price	\$393,090	\$332,435	+18.2%	\$403,964	\$352,128	+14.7%	
List Price/SqFt	\$185	\$149	+23.9%	\$179	\$152	+18.0%	
Sold Price	\$386,550	\$328,717	+17.6%	\$403,245	\$345,429	+16.7%	
Sold Price/SqFt	\$180	\$148	+21.6%	\$178	\$149	+19.3%	
Sold Price / List Price	98.4%	99.2%	-0.8%	100.0%	98.4%	+1.6%	
DOM	51	59	-13.3%	61	74	-17.9%	

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$369,450	\$322,000	+14.7%	\$379,900	\$337,658	+12.5%
List Price/SqFt	\$177	\$151	+17.1%	\$175	\$153	+14.4%
Sold Price	\$359,000	\$319,500	+12.4%	\$379,900	\$334,975	+13.4%
Sold Price/SqFt	\$179	\$149	+20.2%	\$179	\$152	+17.5%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.1%	+0.9%
DOM	27	52	-49.0%	30	56	-45.9%



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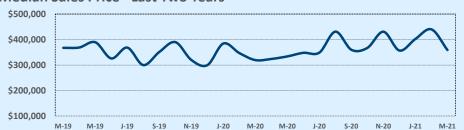


# **March 2021**

	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	23	8	71
\$150,000- \$199,999	5	19	11	22
\$200,000- \$249,999	3	59	12	76
\$250,000- \$299,999	2	14	10	72
\$300,000- \$349,999	3	57	5	69
\$350,000- \$399,999	7	55	7	55
\$400,000- \$449,999	1	21	11	48
\$450,000- \$499,999			5	14
\$500,000- \$549,999	4	64	13	46
\$550,000- \$599,999	3	15	9	43
\$600,000- \$699,999	3	181	5	139
\$700,000- \$799,999			1	81
\$800,000- \$899,999	2	29	3	66
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M			1	416
\$3M+				
Totals	36	51	101	61

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	107	105	+1.9%	225	224	+0.4%
Condo/TH Sales		1			1	
Total Sales	107	106	+0.9%	225	225	
Sales Volume	\$29,293,726	\$28,115,542	+4.2%	\$63,162,516	\$60,009,153	+5.3%

Average		This Month	-	Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$278,085	\$269,616	+3.1%	\$284,262	\$271,078	+4.9%
List Price/SqFt	\$125	\$120	+4.4%	\$124	\$121	+2.4%
Sold Price	\$273,773	\$265,241	+3.2%	\$280,722	\$266,707	+5.3%
Sold Price/SqFt	\$123	\$118	+4.4%	\$122	\$119	+3.0%
Sold Price / List Price	98.7%	98.5%	+0.3%	99.0%	98.5%	+0.5%
DOM	37	84	-55.8%	39	83	-53.4%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$265,000	\$256,250	+3.4%	\$269,000	\$257,500	+4.5%
List Price/SqFt	\$124	\$117	+6.2%	\$123	\$117	+5.1%
Sold Price	\$261,900	\$254,950	+2.7%	\$267,000	\$255,000	+4.7%
Sold Price/SqFt	\$123	\$116	+5.8%	\$122	\$114	+6.6%
Sold Price / List Price	100.0%	98.7%	+1.4%	100.0%	99.0%	+1.0%
DOM	25	56	-55.4%	24	63	-61.9%



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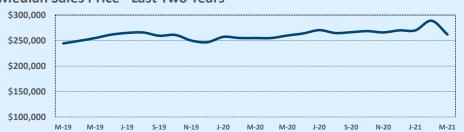


# **March 2021**

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	22	2	22
\$150,000- \$199,999	5	42	9	31
\$200,000- \$249,999	32	38	67	36
\$250,000- \$299,999	41	27	80	30
\$300,000- \$349,999	14	43	35	44
\$350,000- \$399,999	7	82	14	81
\$400,000- \$449,999	5	44	13	43
\$450,000- \$499,999	1	18	5	46
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	107	37	225	39

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listiligs	Mar 2021		Change	2021	2020	Change
Single Family Sales	137	114	+20.2%	311	270	+15.2%
Condo/TH Sales						
Total Sales	137	114	+20.2%	311	270	+15.2%
Sales Volume	\$31,024,020	\$22,529,284	+37.7%	\$68,407,744	\$54,078,307	+26.5%

Average		This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change	
List Price	\$227,020	\$199,473	+13.8%	\$221,382	\$202,640	+9.2%	
List Price/SqFt	\$128	\$111	+14.8%	\$125	\$111	+12.7%	
Sold Price	\$226,453	\$197,625	+14.6%	\$219,961	\$200,290	+9.8%	
Sold Price/SqFt	\$128	\$110	+15.7%	\$124	\$109	+13.4%	
Sold Price / List Price	99.9%	99.0%	+0.8%	99.3%	98.6%	+0.7%	
DOM	38	75	-48.8%	36	70	-48.8%	

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$222,900	\$197,548	+12.8%	\$218,990	\$196,998	+11.2%
List Price/SqFt	\$129	\$115	+12.2%	\$123	\$110	+11.9%
Sold Price	\$222,900	\$196,030	+13.7%	\$217,015	\$196,030	+10.7%
Sold Price/SqFt	\$126	\$114	+10.4%	\$124	\$109	+13.6%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.8%	+0.2%
DOM	23	53	-56.6%	25	49	-49.0%



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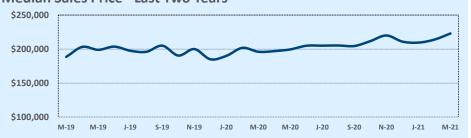


# **March 2021**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	28	13	22
\$150,000- \$199,999	28	32	78	27
\$200,000- \$249,999	69	37	150	36
\$250,000- \$299,999	33	47	66	48
\$300,000- \$349,999	2	50	3	39
\$350,000- \$399,999	1	27	1	27
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	137	38	311	36

# **Average Sales Price - Last Two Years**

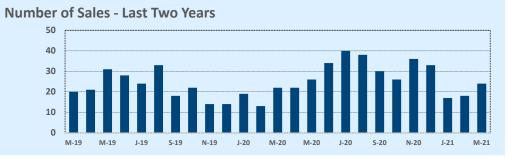




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	24	22	+9.1%	59	54	+9.3%
Condo/TH Sales						
Total Sales	24	22	+9.1%	59	54	+9.3%
Sales Volume	\$9,916,999	\$7,549,800	+31.4%	\$24,803,403	\$17,802,087	+39.3%

Average	This Month			Υ	_	
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$410,250	\$350,535	+17.0%	\$420,223	\$336,534	+24.9%
List Price/SqFt	\$176	\$162	+8.4%	\$191	\$155	+23.0%
Sold Price	\$413,208	\$343,173	+20.4%	\$420,397	\$329,668	+27.5%
Sold Price/SqFt	\$177	\$159	+11.2%	\$191	\$152	+25.7%
Sold Price / List Price	100.5%	98.2%	+2.4%	100.1%	98.1%	+2.0%
DOM	56	108	-48.3%	55	91	-39.2%

Median	This Month			Year-to-Date		
ivieulan	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$439,500	\$317,450	+38.4%	\$429,000	\$342,950	+25.1%
List Price/SqFt	\$184	\$155	+18.8%	\$182	\$155	+17.4%
Sold Price	\$445,000	\$307,500	+44.7%	\$420,000	\$334,750	+25.5%
Sold Price/SqFt	\$185	\$153	+21.0%	\$184	\$154	+19.3%
Sold Price / List Price	100.0%	99.2%	+0.8%	100.0%	99.1%	+0.9%
DOM	24	82	-70.7%	24	73	-67.1%

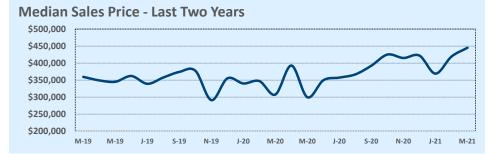


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	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	2	43	5	41
\$200,000- \$249,999	1	26	3	35
\$250,000- \$299,999			1	19
\$300,000- \$349,999	4	32	6	56
\$350,000- \$399,999	1	13	8	45
\$400,000- \$449,999	5	41	14	54
\$450,000- \$499,999	8	104	12	99
\$500,000- \$549,999	2	17	6	35
\$550,000- \$599,999			1	15
\$600,000- \$699,999	1	23	1	23
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999			1	24
\$1M - \$1.99M			1	20
\$2M - \$2.99M				
\$3M+				
Totals	24	56	59	55





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	2	1	+100.0%	8	2	+300.0%
Condo/TH Sales						
Total Sales	2	1	+100.0%	8	2	+300.0%
Sales Volume	\$584,900	\$531,000	+10.2%	\$4,041,000	\$671,000	+502.2%

Avorago		This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change	
List Price	\$302,450	\$550,000	-45.0%	\$551,175	\$347,500	+58.6%	
List Price/SqFt	\$102	\$353	-71.0%	\$207	\$251	-17.4%	
Sold Price	\$292,450	\$531,000	-44.9%	\$505,125	\$335,500	+50.6%	
Sold Price/SqFt	\$100	\$341	-70.6%	\$192	\$242	-20.9%	
Sold Price / List Price	98.0%	96.5%	+1.5%	95.0%	96.5%	-1.6%	
DOM	67	137	-51.5%	141	75	+89.3%	

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$302,450	\$550,000	-45.0%	\$427,500	\$347,500	+23.0%
List Price/SqFt	\$102	\$353	-71.0%	\$175	\$251	-30.3%
Sold Price	\$292,450	\$531,000	-44.9%	\$397,500	\$335,500	+18.5%
Sold Price/SqFt	\$100	\$341	-70.6%	\$161	\$242	-33.6%
Sold Price / List Price	98.0%	96.5%	+1.5%	95.4%	96.5%	-1.2%
DOM	67	137	-51.5%	72	75	-4.0%

# Number of Sales - Last Two Years 10 8 6 4 2 0 M-19 M-19 J-19 S-19 N-19 J-20 M-20 M-20 J-20 S-20 N-20 J-21 M-21

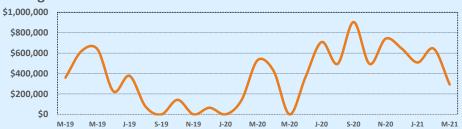
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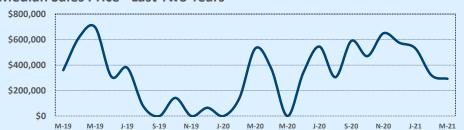
**March 2021** 

Duiza Danier	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	101	1	101
\$150,000- \$199,999			1	11
\$200,000- \$249,999				
\$250,000- \$299,999			1	59
\$300,000- \$349,999			1	451
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999	1	32	1	32
\$500,000- \$549,999			1	348
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			1	84
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	42
\$2M - \$2.99M				
\$3M+				
Totals	2	67	8	141

# **Average Sales Price - Last Two Years**



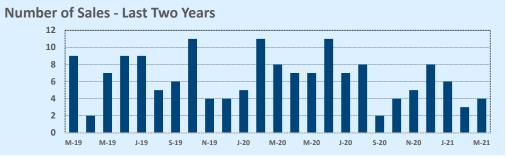




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	4	8	-50.0%	13	24	-45.8%
Condo/TH Sales						
Total Sales	4	8	-50.0%	13	24	-45.8%
Sales Volume	\$1,220,280	\$2,575,000	-52.6%	\$3,683,180	\$7,397,785	-50.2%

Average		This Month	_	Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$311,145	\$329,660	-5.6%	\$288,879	\$315,239	-8.4%
List Price/SqFt	\$173	\$135	+28.2%	\$155	\$139	+12.0%
Sold Price	\$305,070	\$321,875	-5.2%	\$283,322	\$308,241	-8.1%
Sold Price/SqFt	\$169	\$133	+27.1%	\$152	\$135	+11.9%
Sold Price / List Price	97.3%	96.9%	+0.4%	97.2%	97.5%	-0.3%
DOM	21	116	-82.3%	38	128	-70.4%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$262,400	\$345,000	-23.9%	\$259,000	\$339,990	-23.8%
List Price/SqFt	\$179	\$149	+19.7%	\$146	\$147	-0.4%
Sold Price	\$255,000	\$343,500	-25.8%	\$250,000	\$328,995	-24.0%
Sold Price/SqFt	\$174	\$149	+17.1%	\$146	\$142	+2.9%
Sold Price / List Price	97.1%	98.9%	-1.8%	97.9%	98.8%	-0.9%
DOM	20	52	-61.5%	38	92	-58.7%

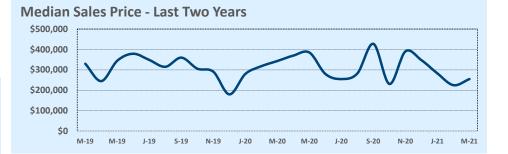


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Duine Dange	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	21
\$150,000- \$199,999	1	13	2	13
\$200,000- \$249,999	1	27	3	47
\$250,000- \$299,999	1	41	2	44
\$300,000- \$349,999			2	52
\$350,000- \$399,999				
\$400,000- \$449,999			1	74
\$450,000- \$499,999			1	38
\$500,000- \$549,999	1	1	1	1
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	4	21	13	38



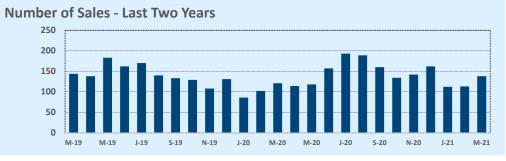


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	137	114	+20.2%	359	297	+20.9%
Condo/TH Sales	1	7	-85.7%	4	12	-66.7%
Total Sales	138	121	+14.0%	363	309	+17.5%
Sales Volume	\$40,193,709	\$31,658,573	+27.0%	\$107,713,731	\$78,405,458	+37.4%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$293,190	\$267,607	+9.6%	\$301,030	\$260,495	+15.6%
List Price/SqFt	\$153	\$146	+4.4%	\$154	\$141	+9.0%
Sold Price	\$291,259	\$261,641	+11.3%	\$296,732	\$253,739	+16.9%
Sold Price/SqFt	\$152	\$143	+5.8%	\$152	\$138	+10.1%
Sold Price / List Price	99.2%	97.9%	+1.4%	98.6%	97.7%	+0.9%
DOM	57	86	-34.3%	61	87	-30.3%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$280,235	\$249,345	+12.4%	\$284,396	\$247,026	+15.1%
List Price/SqFt	\$149	\$141	+5.5%	\$149	\$137	+8.9%
Sold Price	\$276,471	\$245,000	+12.8%	\$279,900	\$239,900	+16.7%
Sold Price/SqFt	\$148	\$138	+7.5%	\$147	\$133	+10.5%
Sold Price / List Price	100.0%	98.6%	+1.4%	99.3%	98.2%	+1.1%
DOM	34	68	-50.0%	39	75	-48.0%



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# **March 2021**

Duine Danne	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	57	4	35
\$150,000- \$199,999	6	101	10	86
\$200,000- \$249,999	25	35	80	40
\$250,000- \$299,999	63	62	141	64
\$300,000- \$349,999	25	44	73	68
\$350,000- \$399,999	10	111	27	83
\$400,000- \$449,999	2	21	6	50
\$450,000- \$499,999	3	24	8	67
\$500,000- \$549,999	1	25	5	73
\$550,000- \$599,999			3	68
\$600,000- \$699,999	1	19	3	54
\$700,000- \$799,999			1	9
\$800,000- \$899,999	1	13	1	13
\$900,000- \$999,999				
\$1M - \$1.99M			1	22
\$2M - \$2.99M				
\$3M+				
Totals	138	57	363	61

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	92	77	+19.5%	208	180	+15.6%
Condo/TH Sales				2	1	+100.0%
Total Sales	92	77	+19.5%	210	181	+16.0%
Sales Volume	\$49,221,671	\$31,037,922	+58.6%	\$105,224,486	\$72,078,497	+46.0%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$541,285	\$410,923	+31.7%	\$508,612	\$407,669	+24.8%
List Price/SqFt	\$187	\$160	+17.4%	\$187	\$157	+18.8%
Sold Price	\$535,018	\$403,090	+32.7%	\$501,069	\$398,224	+25.8%
Sold Price/SqFt	\$185	\$157	+18.2%	\$183	\$154	+19.3%
Sold Price / List Price	99.0%	98.4%	+0.6%	98.8%	97.9%	+0.9%
DOM	59	89	-33.2%	55	96	-42.4%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$449,950	\$368,000	+22.3%	\$439,966	\$384,267	+14.5%
List Price/SqFt	\$179	\$162	+10.5%	\$174	\$155	+11.9%
Sold Price	\$442,500	\$364,900	+21.3%	\$436,250	\$379,000	+15.1%
Sold Price/SqFt	\$177	\$158	+11.4%	\$171	\$153	+12.2%
Sold Price / List Price	100.0%	98.9%	+1.1%	99.8%	98.6%	+1.2%
DOM	32	80	-60.6%	30	78	-61.5%



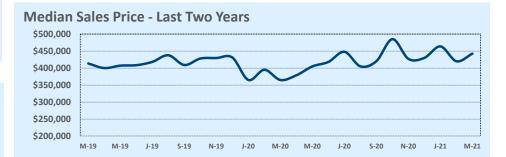
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\$200,000

Duine Danier	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			4	13
\$200,000- \$249,999	11	22	28	25
\$250,000- \$299,999	17	24	32	25
\$300,000- \$349,999	4	150	6	105
\$350,000- \$399,999	5	128	16	82
\$400,000- \$449,999	11	58	26	74
\$450,000- \$499,999	5	53	14	60
\$500,000- \$549,999	7	26	16	64
\$550,000- \$599,999	2	59	8	36
\$600,000- \$699,999	7	77	18	47
\$700,000- \$799,999	5	171	17	106
\$800,000- \$899,999	5	74	8	63
\$900,000- \$999,999	8	32	9	39
\$1M - \$1.99M	5	67	7	57
\$2M - \$2.99M			1	137
\$3M+				
Totals	92	59	210	55

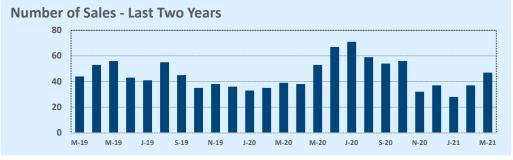




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	47	37	+27.0%	111	105	+5.7%
Condo/TH Sales		2		1	2	-50.0%
Total Sales	47	39	+20.5%	112	107	+4.7%
Sales Volume	\$18,583,361	\$13,496,310	+37.7%	\$42,381,828	\$32,286,360	+31.3%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$398,650	\$355,491	+12.1%	\$380,281	\$310,601	+22.4%
List Price/SqFt	\$190	\$170	+11.8%	\$183	\$161	+14.0%
Sold Price	\$395,391	\$346,059	+14.3%	\$378,409	\$301,742	+25.4%
Sold Price/SqFt	\$187	\$165	+13.4%	\$181	\$156	+16.4%
Sold Price / List Price	99.0%	97.1%	+1.9%	98.7%	96.8%	+2.0%
DOM	57	80	-29.3%	53	86	-38.2%

Median	This Month			Year-to-Date		
Median	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$299,000	\$328,950	-9.1%	\$298,750	\$282,900	+5.6%
List Price/SqFt	\$189	\$158	+19.1%	\$188	\$161	+16.6%
Sold Price	\$300,000	\$325,000	-7.7%	\$287,000	\$282,900	+1.4%
Sold Price/SqFt	\$187	\$158	+18.5%	\$187	\$158	+18.2%
Sold Price / List Price	100.0%	98.6%	+1.3%	100.0%	98.7%	+1.4%
DOM	33	42	-21.4%	29	64	-55.5%



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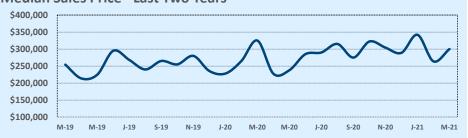


**March 2021** 

Drice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	101	8	64
\$150,000- \$199,999	8	55	17	62
\$200,000- \$249,999	6	21	16	27
\$250,000- \$299,999	7	24	16	27
\$300,000- \$349,999	6	69	13	43
\$350,000- \$399,999	4	46	10	37
\$400,000- \$449,999	2	69	5	42
\$450,000- \$499,999	3	57	6	59
\$500,000- \$549,999			2	70
\$550,000- \$599,999	1	92	1	92
\$600,000- \$699,999	2	56	6	137
\$700,000- \$799,999	2	130	3	92
\$800,000- \$899,999	1	260	2	141
\$900,000- \$999,999	1	33	1	33
\$1M - \$1.99M	2	31	6	59
\$2M - \$2.99M				
\$3M+				
Totals	47	57	112	53







Listings	This Month			Year-to-Date		
Listings	Mar 2021		Change	2021	2020	Change
Single Family Sales	22	19	+15.8%	56	49	+14.3%
Condo/TH Sales		1			3	
Total Sales	22	20	+10.0%	56	52	+7.7%
Sales Volume	\$6,854,888	\$4,473,200	+53.2%	\$15,856,598	\$11,478,030	+38.1%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$228,737	\$226,194	+1.1%	\$252,301	\$224,444	+12.4%
List Price/SqFt	\$130	\$111	+16.6%	\$125	\$116	+8.0%
Sold Price	\$311,586	\$223,660	+39.3%	\$283,154	\$220,731	+28.3%
Sold Price/SqFt	\$164	\$110	+48.6%	\$138	\$114	+20.7%
Sold Price / List Price	138.1%	98.9%	+39.6%	114.5%	98.5%	+16.3%
DOM	56	69	-18.8%	54	63	-14.3%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$216,500	\$212,500	+1.9%	\$229,950	\$199,900	+15.0%
List Price/SqFt	\$132	\$109	+21.8%	\$126	\$112	+12.2%
Sold Price	\$216,500	\$208,000	+4.1%	\$232,500	\$203,000	+14.5%
Sold Price/SqFt	\$134	\$109	+23.0%	\$127	\$112	+13.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	26	46	-42.9%	26	46	-42.9%

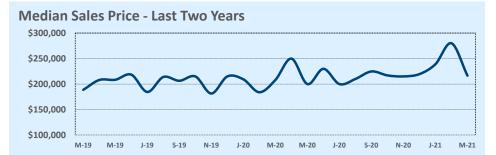


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	This N	<b>Month</b>	Year-to-Date		
Price Range	I IIIS I	viontn	rear-u	o-Date	
11100 1101160	Sales	DOM	Sales	DOM	
\$149,999 or under	1	19	2	23	
\$150,000- \$199,999	6	23	16	41	
\$200,000- \$249,999	10	47	15	52	
\$250,000- \$299,999	3	51	12	41	
\$300,000- \$349,999			4	77	
\$350,000- \$399,999			2	47	
\$400,000- \$449,999	1	177	2	98	
\$450,000- \$499,999			1	167	
\$500,000- \$549,999			1	23	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M	1	269	1	269	
\$3M+					
Totals	22	56	56	54	



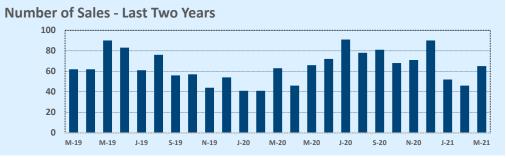


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021		Change	2021	2020	Change
Single Family Sales	65	63	+3.2%	163	145	+12.4%
Condo/TH Sales						
Total Sales	65	63	+3.2%	163	145	+12.4%
Sales Volume	\$19,542,690	\$15,844,663	+23.3%	\$45,982,887	\$37,215,735	+23.6%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$300,629	\$256,680	+17.1%	\$283,646	\$261,293	+8.6%
List Price/SqFt	\$135	\$116	+16.1%	\$131	\$119	+9.6%
Sold Price	\$300,657	\$251,503	+19.5%	\$282,104	\$256,660	+9.9%
Sold Price/SqFt	\$135	\$114	+18.6%	\$130	\$117	+10.9%
Sold Price / List Price	100.1%	98.2%	+2.0%	99.6%	98.5%	+1.2%
DOM	40	67	-41.3%	41	72	-42.7%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$275,000	\$235,117	+17.0%	\$255,000	\$234,000	+9.0%
List Price/SqFt	\$135	\$116	+16.3%	\$129	\$118	+9.1%
Sold Price	\$270,000	\$236,000	+14.4%	\$255,000	\$234,000	+9.0%
Sold Price/SqFt	\$134	\$115	+17.1%	\$128	\$118	+8.7%
Sold Price / List Price	100.0%	99.0%	+1.0%	100.0%	98.9%	+1.1%
DOM	20	50	-60.0%	21	54	-61.1%



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# **March 2021**

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	35
\$150,000- \$199,999	1	12	7	33
\$200,000- \$249,999	21	20	64	30
\$250,000- \$299,999	20	46	44	36
\$300,000- \$349,999	9	26	21	38
\$350,000- \$399,999	6	97	12	78
\$400,000- \$449,999	3	50	4	96
\$450,000- \$499,999	3	80	6	70
\$500,000- \$549,999			1	328
\$550,000- \$599,999			1	96
\$600,000- \$699,999	2	5	2	5
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	65	40	163	41

# **Average Sales Price - Last Two Years**



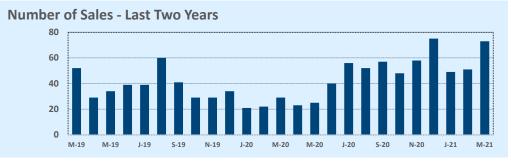


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	71	29	+144.8%	170	70	+142.9%
Condo/TH Sales	2			3	2	+50.0%
Total Sales	73	29	+151.7%	173	72	+140.3%
Sales Volume	\$22,427,780	\$7,388,025	+203.6%	\$51,198,165	\$15,767,656	+224.7%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$309,768	\$262,306	+18.1%	\$302,886	\$228,058	+32.8%
List Price/SqFt	\$149	\$126	+17.7%	\$149	\$124	+20.4%
Sold Price	\$307,230	\$254,759	+20.6%	\$295,943	\$218,995	+35.1%
Sold Price/SqFt	\$148	\$122	+20.7%	\$146	\$119	+22.9%
Sold Price / List Price	99.1%	96.6%	+2.6%	98.0%	95.8%	+2.3%
DOM	66	118	-43.8%	67	104	-35.4%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$264,900	\$215,000	+23.2%	\$260,990	\$205,675	+26.9%
List Price/SqFt	\$144	\$117	+23.2%	\$144	\$116	+23.8%
Sold Price	\$252,500	\$215,000	+17.4%	\$252,999	\$199,675	+26.7%
Sold Price/SqFt	\$145	\$109	+33.9%	\$142	\$111	+28.1%
Sold Price / List Price	100.0%	99.2%	+0.8%	99.1%	97.4%	+1.7%
DOM	50	45	+11.1%	49	69	-28.5%



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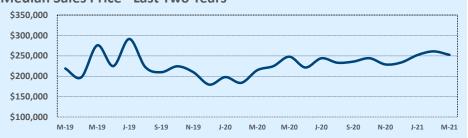


# **March 2021**

	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	22	9	43
\$150,000- \$199,999	5	48	23	42
\$200,000- \$249,999	26	47	50	52
\$250,000- \$299,999	12	55	30	66
\$300,000- \$349,999	7	62	20	89
\$350,000- \$399,999	7	88	15	76
\$400,000- \$449,999	3	60	7	77
\$450,000- \$499,999	3	50	3	50
\$500,000- \$549,999	4	133	7	125
\$550,000- \$599,999	1	19	2	16
\$600,000- \$699,999	1	55	3	25
\$700,000- \$799,999			2	107
\$800,000- \$899,999			1	238
\$900,000- \$999,999				
\$1M - \$1.99M	1	666	1	666
\$2M - \$2.99M				
\$3M+				
Totals	73	66	173	67

# **Average Sales Price - Last Two Years**

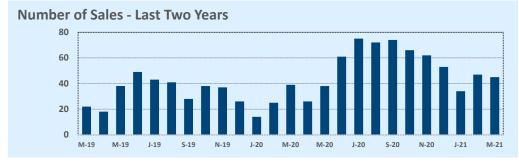




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	45	39	+15.4%	126	78	+61.5%
Condo/TH Sales						
Total Sales	45	39	+15.4%	126	78	+61.5%
Sales Volume	\$15,593,069	\$14,156,544	+10.1%	\$43,959,075	\$30,257,958	+45.3%

Average		This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change	
List Price	\$348,739	\$366,968	-5.0%	\$351,659	\$394,182	-10.8%	
List Price/SqFt	\$156	\$142	+9.5%	\$157	\$151	+3.9%	
Sold Price	\$346,513	\$362,988	-4.5%	\$348,882	\$387,923	-10.1%	
Sold Price/SqFt	\$154	\$141	+9.4%	\$156	\$149	+4.3%	
Sold Price / List Price	99.1%	99.2%	-0.0%	99.0%	98.8%	+0.2%	
DOM	53	79	-32.8%	61	86	-29.8%	

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$299,900	\$333,999	-10.2%	\$315,579	\$345,000	-8.5%
List Price/SqFt	\$152	\$138	+9.9%	\$151	\$149	+1.4%
Sold Price	\$299,900	\$326,000	-8.0%	\$314,500	\$337,500	-6.8%
Sold Price/SqFt	\$153	\$138	+10.7%	\$151	\$141	+6.9%
Sold Price / List Price	99.3%	100.0%	-0.7%	98.8%	100.0%	-1.2%
DOM	33	59	-44.1%	37	55	-33.6%



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	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	13	6	34
\$250,000- \$299,999	22	39	53	43
\$300,000- \$349,999	8	76	24	83
\$350,000- \$399,999	5	71	16	75
\$400,000- \$449,999	5	100	11	86
\$450,000- \$499,999	2	22	5	48
\$500,000- \$549,999			4	38
\$550,000- \$599,999			1	3
\$600,000- \$699,999	1	9	4	154
\$700,000- \$799,999				
\$800,000- \$899,999			1	17
\$900,000- \$999,999	1	23	1	23
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	45	53	126	61







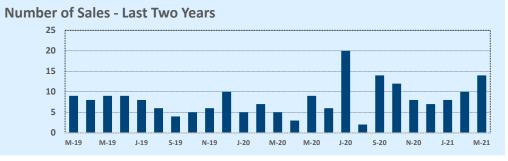


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	11	5	+120.0%	24	14	+71.4%
Condo/TH Sales	3			8	3	+166.7%
Total Sales	14	5	+180.0%	32	17	+88.2%
Sales Volume	\$4,345,900	\$1,216,600	+257.2%	\$11,611,950	\$3,339,212	+247.7%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$325,943	\$248,000	+31.4%	\$379,831	\$201,759	+88.3%
List Price/SqFt	\$227	\$153	+48.6%	\$237	\$176	+35.2%
Sold Price	\$310,421	\$243,320	+27.6%	\$362,873	\$196,424	+84.7%
Sold Price/SqFt	\$217	\$148	+46.1%	\$227	\$170	+33.6%
Sold Price / List Price	94.2%	98.8%	-4.6%	95.1%	98.0%	-3.0%
DOM	152	156	-2.4%	97	98	-0.9%

Median	This Month			Year-to-Date		
Median	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$244,000	\$120,000	+103.3%	\$272,000	\$150,000	+81.3%
List Price/SqFt	\$228	\$126	+81.4%	\$244	\$160	+52.5%
Sold Price	\$241,000	\$114,500	+110.5%	\$266,250	\$150,000	+77.5%
Sold Price/SqFt	\$225	\$105	+114.7%	\$240	\$148	+62.2%
Sold Price / List Price	97.0%	98.6%	-1.6%	96.6%	98.6%	-2.0%
DOM	101	76	+32.9%	50	22	+125.0%



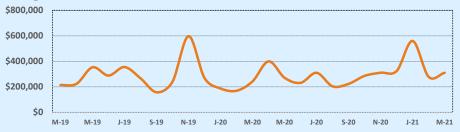
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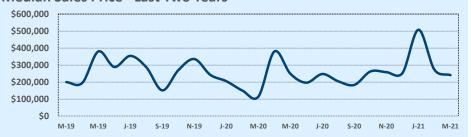


# **March 2021**

Duine Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	75	5	43
\$150,000- \$199,999	3	90	4	71
\$200,000- \$249,999	2	96	4	81
\$250,000- \$299,999	3	136	6	97
\$300,000- \$349,999	1	62	2	65
\$350,000- \$399,999			2	27
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999	1	432	3	203
\$550,000- \$599,999			1	23
\$600,000- \$699,999	1	586	2	344
\$700,000- \$799,999				
\$800,000- \$899,999	1	27	2	82
\$900,000- \$999,999				
\$1M - \$1.99M			1	21
\$2M - \$2.99M				
\$3M+				
Totals	14	152	32	97

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change	
Single Family Sales	5			12			
Condo/TH Sales					3		
Total Sales	5			12	3	+300.0%	
Sales Volume	\$4,803,630			\$15,081,948	\$1,780,300	+747.2%	

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$1,036,120			\$1,277,993	\$613,333	+108.4%
List Price/SqFt	\$464			\$547	\$400	+36.6%
Sold Price	\$960,726			\$1,256,829	\$593,433	+111.8%
Sold Price/SqFt	\$443			\$540	\$387	+39.3%
Sold Price / List Price	96.3%	0.0%		98.6%	97.0%	+1.7%
DOM	107			243	266	-8.6%

Median		This Month			Year-to-Date		
iviedian	Mar 2021		Change	2021	2020	Change	
List Price	\$595,000			\$657,900	\$600,000	+9.7%	
List Price/SqFt	\$428			\$581	\$395	+47.2%	
Sold Price	\$583,500			\$637,203	\$580,000	+9.9%	
Sold Price/SqFt	\$412			\$573	\$382	+50.3%	
Sold Price / List Price	98.1%	0.0%	+0.0%	99.0%	96.7%	+2.4%	
DOM	108			165	147	+12.2%	

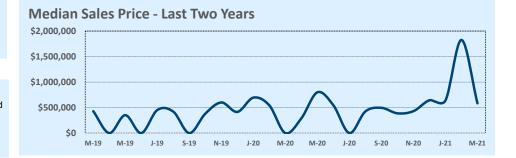
# Number of Sales - Last Two Years 15 10 5 0 M-19 M-19 J-19 S-19 N-19 J-20 M-20 M-20 J-20 S-20 N-20 J-21 M-21

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	-1: •			
Price Range	I his N	/lonth	Year-t	o-Date
rrice Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999				
\$300,000- \$349,999	1	108	1	108
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999	1	31	1	31
\$550,000- \$599,999	1	82	1	82
\$600,000- \$699,999	1	161	4	218
\$700,000- \$799,999			1	497
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	723
\$2M - \$2.99M	1	152	2	301
\$3M+			1	6
Totals	5	107	12	243





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	53	51	+3.9%	131	107	+22.4%
Condo/TH Sales	14	11	+27.3%	41	48	-14.6%
Total Sales	67	62	+8.1%	172	155	+11.0%
Sales Volume	\$38,214,166	\$31,871,893	+19.9%	\$85,677,634	\$67,121,670	+27.6%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$586,604	\$544,013	+7.8%	\$515,192	\$454,731	+13.3%
List Price/SqFt	\$238	\$223	+7.0%	\$230	\$203	+12.9%
Sold Price	\$570,361	\$514,063	+11.0%	\$498,126	\$433,043	+15.0%
Sold Price/SqFt	\$235	\$213	+10.3%	\$224	\$195	+14.8%
Sold Price / List Price	99.0%	95.3%	+3.8%	97.5%	95.6%	+2.0%
DOM	91	107	-15.2%	91	100	-9.1%

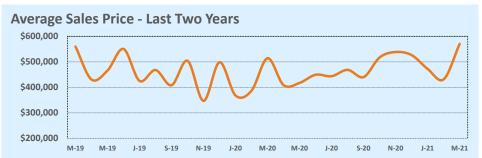
Median	This Month			Year-to-Date		
ivieuian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$450,000	\$397,000	+13.4%	\$407,450	\$365,000	+11.6%
List Price/SqFt	\$236	\$227	+3.8%	\$231	\$198	+16.7%
Sold Price	\$440,000	\$389,500	+13.0%	\$409,950	\$350,000	+17.1%
Sold Price/SqFt	\$235	\$222	+5.8%	\$224	\$188	+19.4%
Sold Price / List Price	97.9%	97.5%	+0.4%	97.6%	96.9%	+0.8%
DOM	46	93	-50.3%	56	79	-29.7%

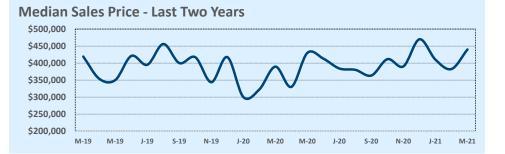


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	This N	/lonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under			5	120	
\$150,000- \$199,999	6	60	15	67	
\$200,000- \$249,999	7	65	12	52	
\$250,000- \$299,999	4	72	15	77	
\$300,000- \$349,999	6	92	17	83	
\$350,000- \$399,999	6	170	21	120	
\$400,000- \$449,999	5	101	18	103	
\$450,000- \$499,999	4	208	11	133	
\$500,000- \$549,999	3	69	10	78	
\$550,000- \$599,999	4	66	10	68	
\$600,000- \$699,999	4	49	7	59	
\$700,000- \$799,999	5	68	8	88	
\$800,000- \$899,999	4	56	7	127	
\$900,000- \$999,999	1	52	2	75	
\$1M - \$1.99M	7	78	13	89	
\$2M - \$2.99M	1	243	1	243	
\$3M+					
Totals	67	91	172	91	



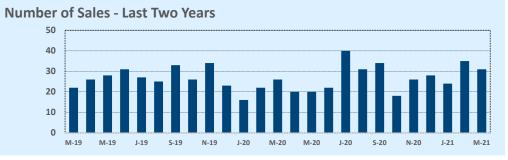


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	31	24	+29.2%	87	59	+47.5%
Condo/TH Sales		2		3	5	-40.0%
Total Sales	31	26	+19.2%	90	64	+40.6%
Sales Volume	\$6,320,499	\$6,148,699	+2.8%	\$20,571,464	\$14,055,886	+46.4%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$208,403	\$246,338	-15.4%	\$235,284	\$230,060	+2.3%
List Price/SqFt	\$156	\$176	-11.8%	\$175	\$160	+8.9%
Sold Price	\$203,887	\$236,488	-13.8%	\$228,572	\$219,623	+4.1%
Sold Price/SqFt	\$152	\$169	-10.4%	\$169	\$153	+10.2%
Sold Price / List Price	98.1%	95.7%	+2.4%	97.5%	95.0%	+2.6%
DOM	57	100	-42.9%	82	101	-18.8%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$219,900	\$193,500	+13.6%	\$219,400	\$176,500	+24.3%
List Price/SqFt	\$152	\$158	-4.1%	\$156	\$142	+9.6%
Sold Price	\$207,000	\$185,000	+11.9%	\$211,000	\$170,500	+23.8%
Sold Price/SqFt	\$150	\$153	-2.2%	\$153	\$140	+9.2%
Sold Price / List Price	100.0%	97.5%	+2.6%	98.7%	97.1%	+1.7%
DOM	33	75	-55.7%	59	70	-15.8%



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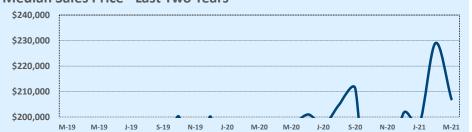


# **March 2021**

	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	34	18	55
\$150,000- \$199,999	7	49	22	82
\$200,000- \$249,999	10	94	24	101
\$250,000- \$299,999	5	40	8	51
\$300,000- \$349,999	1	27	4	130
\$350,000- \$399,999			6	72
\$400,000- \$449,999	1	15	6	129
\$450,000- \$499,999			2	37
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	31	57	90	82

# **Average Sales Price - Last Two Years**

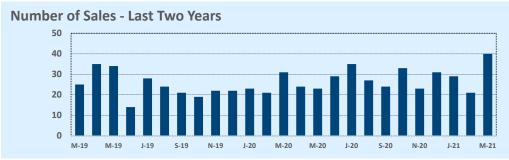




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	31	27	+14.8%	75	64	+17.2%
Condo/TH Sales	9	4	+125.0%	15	11	+36.4%
Total Sales	40	31	+29.0%	90	75	+20.0%
Sales Volume	\$20,602,850	\$12,619,126	+63.3%	\$38,724,945	\$29,433,297	+31.6%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$534,442	\$426,198	+25.4%	\$446,611	\$415,013	+7.6%
List Price/SqFt	\$213	\$197	+7.8%	\$211	\$195	+8.2%
Sold Price	\$515,071	\$407,069	+26.5%	\$430,277	\$392,444	+9.6%
Sold Price/SqFt	\$206	\$191	+7.5%	\$204	\$186	+9.6%
Sold Price / List Price	96.6%	97.1%	-0.5%	96.5%	95.6%	+0.9%
DOM	79	83	-4.3%	79	84	-5.4%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$372,000	\$359,000	+3.6%	\$347,250	\$315,000	+10.2%
List Price/SqFt	\$205	\$199	+2.9%	\$206	\$196	+5.1%
Sold Price	\$362,500	\$360,000	+0.7%	\$329,500	\$310,000	+6.3%
Sold Price/SqFt	\$202	\$192	+5.1%	\$204	\$189	+7.9%
Sold Price / List Price	97.4%	98.3%	-0.9%	97.4%	97.1%	+0.3%
DOM	53	45	+17.8%	57	49	+16.3%

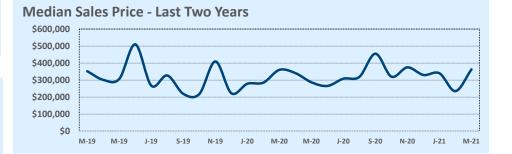


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	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	26	10	77
\$150,000- \$199,999	4	30	12	43
\$200,000- \$249,999	5	49	11	55
\$250,000- \$299,999	3	74	6	96
\$300,000- \$349,999	3	91	10	74
\$350,000- \$399,999	4	111	7	95
\$400,000- \$449,999	2	29	5	49
\$450,000- \$499,999	2	35	5	53
\$500,000- \$549,999	1	77	2	53
\$550,000- \$599,999	1	115	3	70
\$600,000- \$699,999	4	176	7	183
\$700,000- \$799,999	1	37	4	95
\$800,000- \$899,999	3	97	3	97
\$900,000- \$999,999			2	26
\$1M - \$1.99M	2	119	2	119
\$2M - \$2.99M				
\$3M+	1	170	1	170
Totals	40	79	90	79





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	30	22	+36.4%	78	65	+20.0%
Condo/TH Sales	2			4	2	+100.0%
Total Sales	32	22	+45.5%	82	67	+22.4%
Sales Volume	\$7,510,777	\$5,121,200	+46.7%	\$18,799,696	\$14,135,550	+33.0%

Avorago	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$241,688	\$235,863	+2.5%	\$233,711	\$218,320	+7.0%
List Price/SqFt	\$152	\$133	+14.3%	\$144	\$131	+10.5%
Sold Price	\$234,712	\$232,782	+0.8%	\$229,265	\$210,978	+8.7%
Sold Price/SqFt	\$148	\$131	+12.4%	\$142	\$127	+11.6%
Sold Price / List Price	97.4%	98.9%	-1.6%	98.3%	96.8%	+1.5%
DOM	56	53	+7.1%	56	62	-9.0%

Median	This Month			Year-to-Date		
ivieulan	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$213,700	\$182,750	+16.9%	\$199,500	\$179,500	+11.1%
List Price/SqFt	\$142	\$134	+5.9%	\$139	\$131	+6.0%
Sold Price	\$207,750	\$181,500	+14.5%	\$196,750	\$175,000	+12.4%
Sold Price/SqFt	\$139	\$134	+3.9%	\$138	\$129	+6.5%
Sold Price / List Price	98.1%	98.7%	-0.6%	99.2%	98.0%	+1.3%
DOM	36	40	-10.0%	39	44	-11.4%

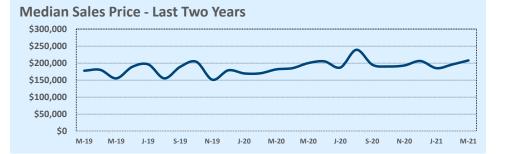


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Duine Danier	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	17	18	32
\$150,000- \$199,999	7	54	24	60
\$200,000- \$249,999	6	51	15	45
\$250,000- \$299,999	3	27	6	32
\$300,000- \$349,999	2	36	8	82
\$350,000- \$399,999	3	62	4	62
\$400,000- \$449,999	2	65	4	65
\$450,000- \$499,999			1	16
\$500,000- \$549,999	1	516	1	516
\$550,000- \$599,999			1	43
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	32	56	82	56

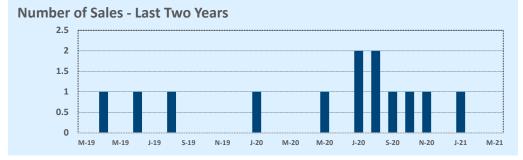




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales				1		
Condo/TH Sales					1	
Total Sales				1	1	
Sales Volume				\$250,000	\$215,000	+16.3%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price				\$249,000	\$218,000	+14.2%
List Price/SqFt				\$226	\$283	-20.3%
Sold Price				\$250,000	\$215,000	+16.3%
Sold Price/SqFt				\$227	\$279	-18.8%
Sold Price / List Price	0.0%	0.0%		100.4%	98.6%	+1.8%
DOM				42	69	-39.1%

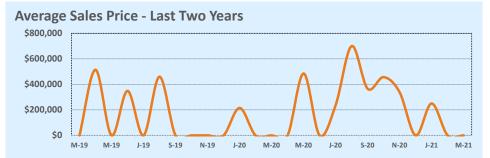
Median	This Month			Year-to-Date		
Median	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price				\$249,000	\$218,000	+14.2%
List Price/SqFt				\$226	\$283	-20.3%
Sold Price				\$250,000	\$215,000	+16.3%
Sold Price/SqFt				\$227	\$279	-18.8%
Sold Price / List Price	0.0%	0.0%	+0.0%	100.4%	98.6%	+1.8%
DOM				42	69	-39.1%

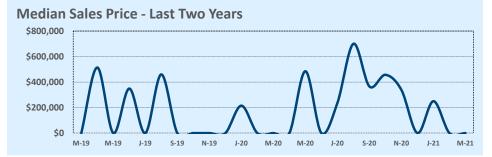


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Duine Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			1	42
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals			1	42

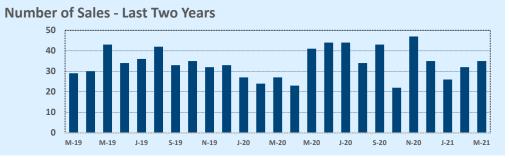




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	29	20	+45.0%	76	59	+28.8%
Condo/TH Sales	6	7	-14.3%	17	19	-10.5%
Total Sales	35	27	+29.6%	93	78	+19.2%
Sales Volume	\$9,949,780	\$6,855,050	+45.1%	\$25,131,259	\$18,652,888	+34.7%

Avorago	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$287,227	\$258,291	+11.2%	\$272,980	\$244,768	+11.5%
List Price/SqFt	\$146	\$139	+5.2%	\$143	\$135	+6.4%
Sold Price	\$284,279	\$253,891	+12.0%	\$270,229	\$239,140	+13.0%
Sold Price/SqFt	\$145	\$136	+6.5%	\$142	\$132	+7.3%
Sold Price / List Price	99.1%	97.9%	+1.3%	98.8%	98.0%	+0.9%
DOM	38	56	-31.4%	45	59	-23.1%

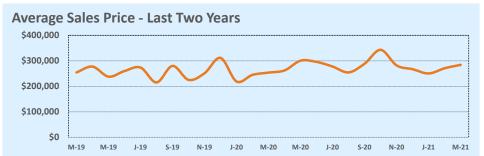
Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$275,000	\$239,000	+15.1%	\$259,900	\$230,000	+13.0%
List Price/SqFt	\$138	\$133	+4.1%	\$138	\$131	+5.2%
Sold Price	\$281,500	\$239,000	+17.8%	\$262,000	\$229,500	+14.2%
Sold Price/SqFt	\$134	\$129	+3.9%	\$135	\$129	+4.9%
Sold Price / List Price	100.0%	98.5%	+1.6%	99.1%	98.5%	+0.7%
DOM	30	41	-26.8%	30	38	-20.0%

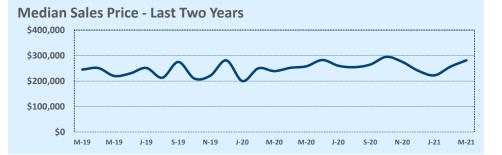


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Drice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	45	19	35
\$150,000- \$199,999	2	19	9	43
\$200,000- \$249,999	3	15	15	46
\$250,000- \$299,999	9	38	17	56
\$300,000- \$349,999	3	55	11	56
\$350,000- \$399,999	3	69	9	44
\$400,000- \$449,999	3	26	4	47
\$450,000- \$499,999	1	5	4	39
\$500,000- \$549,999	1	15	3	25
\$550,000- \$599,999	1	23	1	23
\$600,000- \$699,999				
\$700,000- \$799,999	1	58	1	58
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	35	38	93	45





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	25	37	-32.4%	88	102	-13.7%
Condo/TH Sales						
Total Sales	25	37	-32.4%	88	102	-13.7%
Sales Volume	\$5,048,200	\$6,499,349	-22.3%	\$17,494,013	\$18,115,045	-3.4%

Average		This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change	
List Price	\$204,466	\$176,169	+16.1%	\$202,120	\$178,752	+13.1%	
List Price/SqFt	\$121	\$117	+2.9%	\$125	\$115	+8.5%	
Sold Price	\$201,928	\$175,658	+15.0%	\$198,796	\$177,598	+11.9%	
Sold Price/SqFt	\$119	\$117	+2.0%	\$123	\$114	+7.3%	
Sold Price / List Price	98.8%	99.8%	-1.0%	98.4%	99.2%	-0.9%	
DOM	64	58	+11.7%	53	53	+1.5%	

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$199,000	\$180,300	+10.4%	\$199,400	\$182,900	+9.0%
List Price/SqFt	\$120	\$119	+1.5%	\$129	\$121	+6.9%
Sold Price	\$194,900	\$177,900	+9.6%	\$197,000	\$180,300	+9.3%
Sold Price/SqFt	\$121	\$116	+4.3%	\$125	\$117	+6.4%
Sold Price / List Price	99.3%	100.0%	-0.7%	98.7%	100.0%	-1.3%
DOM	50	43	+16.3%	46	44	+4.5%

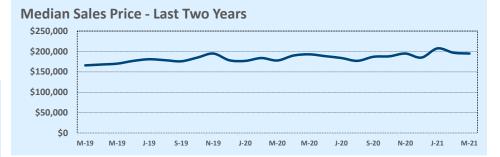


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Duice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			4	47
\$150,000- \$199,999	15	63	47	54
\$200,000- \$249,999	8	64	31	51
\$250,000- \$299,999	1	139	5	79
\$300,000- \$349,999	1	16	1	16
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	25	64	88	53





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	12	11	+9.1%	19	32	-40.6%
Condo/TH Sales						
Total Sales	12	11	+9.1%	19	32	-40.6%
Sales Volume	\$1,914,079	\$1,430,677	+33.8%	\$2,904,979	\$4,097,702	-29.1%

Avorago	This Month		Year-to-Date			
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$158,248	\$135,518	+16.8%	\$152,994	\$131,644	+16.2%
List Price/SqFt	\$123	\$105	+17.6%	\$118	\$99	+19.1%
Sold Price	\$159,507	\$130,062	+22.6%	\$152,894	\$128,053	+19.4%
Sold Price/SqFt	\$124	\$100	+23.5%	\$118	\$96	+23.1%
Sold Price / List Price	101.1%	95.8%	+5.6%	99.9%	96.9%	+3.1%
DOM	43	78	-45.3%	44	78	-43.7%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$165,000	\$143,900	+14.7%	\$155,800	\$129,950	+19.9%
List Price/SqFt	\$119	\$101	+17.8%	\$118	\$102	+15.8%
Sold Price	\$164,950	\$140,000	+17.8%	\$160,000	\$125,000	+28.0%
Sold Price/SqFt	\$119	\$99	+19.6%	\$118	\$98	+19.8%
Sold Price / List Price	100.0%	97.3%	+2.8%	100.0%	98.5%	+1.6%
DOM	32	61	-47.5%	25	58	-56.5%

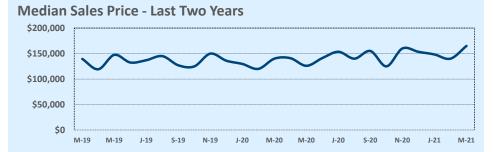


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	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	37	8	46
\$150,000- \$199,999	6	32	9	32
\$200,000- \$249,999	2	88	2	88
\$250,000- \$299,999				
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	12	43	19	44





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	41	25	+64.0%	95	86	+10.5%
Condo/TH Sales	8	6	+33.3%	16	16	
Total Sales	49	31	+58.1%	111	102	+8.8%
Sales Volume	\$15,624,977	\$12,430,000	+25.7%	\$39,333,910	\$34,601,450	+13.7%

Average		This Month		Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$321,709	\$412,947	-22.1%	\$361,478	\$350,355	+3.2%
List Price/SqFt	\$145	\$140	+3.6%	\$144	\$141	+2.2%
Sold Price	\$318,877	\$400,968	-20.5%	\$354,360	\$339,230	+4.5%
Sold Price/SqFt	\$144	\$137	+4.8%	\$143	\$137	+5.0%
Sold Price / List Price	99.2%	98.3%	+1.0%	#DIV/0!	97.2%	#DIV/0!
DOM	50	69	-27.6%	50	77	-34.7%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$299,900	\$340,000	-11.8%	\$319,000	\$289,500	+10.2%
List Price/SqFt	\$142	\$137	+3.4%	\$141	\$137	+3.4%
Sold Price	\$305,000	\$330,000	-7.6%	\$310,000	\$288,750	+7.4%
Sold Price/SqFt	\$138	\$136	+1.3%	\$140	\$134	+4.1%
Sold Price / List Price	100.0%	98.8%	+1.2%	#DIV/0!	97.3%	#DIV/0!
DOM	28	46	-39.1%	28	55	-49.1%



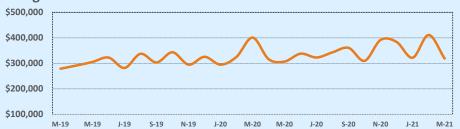
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# **March 2021**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	39	9	39
\$150,000- \$199,999	3	81	8	60
\$200,000- \$249,999	8	57	14	61
\$250,000- \$299,999	7	82	20	71
\$300,000- \$349,999	9	45	18	32
\$350,000- \$399,999	6	55	18	48
\$400,000- \$449,999	2	24	7	40
\$450,000- \$499,999	3	17	3	17
\$500,000- \$549,999	3	24	6	20
\$550,000- \$599,999			1	83
\$600,000- \$699,999	1	20	1	20
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999	1	27	3	42
\$1M - \$1.99M			3	119
\$2M - \$2.99M				
\$3M+				
Totals	49	50	111	50

# **Average Sales Price - Last Two Years**

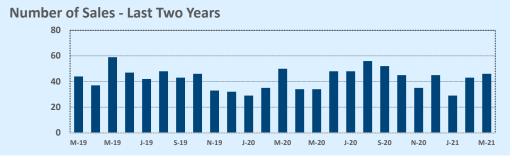




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	37	43	-14.0%	107	104	+2.9%
Condo/TH Sales	9	7	+28.6%	11	10	+10.0%
Total Sales	46	50	-8.0%	118	114	+3.5%
Sales Volume	\$15,175,852	\$16,494,524	-8.0%	\$37,759,977	\$35,711,446	+5.7%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$331,892	\$343,952	-3.5%	\$322,421	\$323,866	-0.4%
List Price/SqFt	\$145	\$139	+4.1%	\$145	\$137	+6.3%
Sold Price	\$329,910	\$329,890	+0.0%	\$320,000	\$313,258	+2.2%
Sold Price/SqFt	\$145	\$135	+7.4%	\$145	\$133	+8.9%
Sold Price / List Price	100.1%	97.2%	+2.9%	99.7%	97.4%	+2.4%
DOM	36	77	-54.1%	43	74	-41.5%

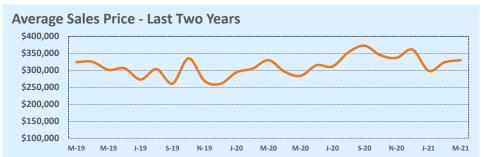
Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2021 Mar 2020 Chang		2021	2020	Change
List Price	\$309,500	\$277,450	+11.6%	\$298,000	\$289,250	+3.0%
List Price/SqFt	\$141	\$133	+6.2%	\$144	\$129	+11.7%
Sold Price	\$319,175	\$272,950	+16.9%	\$302,500	\$285,000	+6.1%
Sold Price/SqFt	\$140	\$130	+7.3%	\$142	\$128	+11.6%
Sold Price / List Price	100.0%	98.3%	+1.8%	100.0%	98.2%	+1.8%
DOM	23	38	-39.5%	27	49	-44.3%

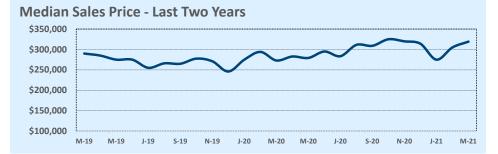


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	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	76	1	76
\$150,000- \$199,999	8	44	12	38
\$200,000- \$249,999	3	28	12	37
\$250,000- \$299,999	8	59	33	42
\$300,000- \$349,999	13	23	28	28
\$350,000- \$399,999	5	27	15	38
\$400,000- \$449,999	1	36	5	154
\$450,000- \$499,999	2	34	4	26
\$500,000- \$549,999	2	22	2	22
\$550,000- \$599,999	1	27	2	82
\$600,000- \$699,999	1	18	3	104
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	1	22	1	22
\$2M - \$2.99M				
\$3M+				
Totals	46	36	118	43





Listings	This Month			Year-to-Date		
Listings	Mar 2021 Mar 202		Change	2021	2020	Change
Single Family Sales	38	64	-40.6%	114	154	-26.0%
Condo/TH Sales				2		
Total Sales	38	64	-40.6%	116	154	-24.7%
Sales Volume	\$8,217,820	\$12,402,445	-33.7%	\$24,055,372	\$29,001,680	-17.1%

Average		This Month	_	Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$212,468	\$196,449	+8.2%	\$207,067	\$191,830	+7.9%
List Price/SqFt	\$128	\$112	+14.7%	\$128	\$111	+15.1%
Sold Price	\$216,258	\$193,788	+11.6%	\$207,374	\$188,323	+10.1%
Sold Price/SqFt	\$130	\$110	+18.4%	\$128	\$109	+17.3%
Sold Price / List Price	101.8%	98.7%	+3.2%	100.0%	98.3%	+1.8%
DOM	27	60	-54.5%	39	63	-37.8%

Median	This Month			Year-to-Date		
ivieulan	Mar 2021 Mar 2020		Change	2021	2020	Change
List Price	\$210,000	\$194,945	+7.7%	\$199,945	\$182,150	+9.8%
List Price/SqFt	\$127	\$113	+12.2%	\$129	\$109	+18.0%
Sold Price	\$210,000	\$190,950	+10.0%	\$205,000	\$180,000	+13.9%
Sold Price/SqFt	\$129	\$113	+14.3%	\$129	\$108	+18.9%
Sold Price / List Price	101.2%	99.4%	+1.8%	100.0%	99.3%	+0.7%
DOM	21	34	-38.2%	25	40	-37.5%



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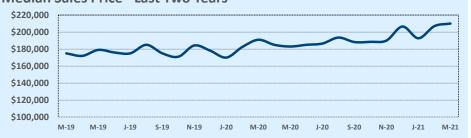


**March 2021** 

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	9	7	43
\$150,000- \$199,999	12	36	46	41
\$200,000- \$249,999	17	23	46	32
\$250,000- \$299,999	6	29	11	40
\$300,000- \$349,999	2	12	6	84
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	38	27	116	39

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	46	30	+53.3%	103	82	+25.6%
Condo/TH Sales	8	8		19	26	-26.9%
Total Sales	54	38	+42.1%	122	108	+13.0%
Sales Volume	\$13,613,055	\$7,479,795	+82.0%	\$28,558,031	\$21,394,247	+33.5%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$251,318	\$199,276	+26.1%	\$234,983	\$202,047	+16.3%
List Price/SqFt	\$138	\$120	+15.1%	\$135	\$121	+11.0%
Sold Price	\$252,094	\$196,837	+28.1%	\$234,082	\$198,095	+18.2%
Sold Price/SqFt	\$140	\$119	+17.7%	\$135	\$119	+13.0%
Sold Price / List Price	101.3%	98.7%	+2.7%	100.1%	98.1%	+2.0%
DOM	40	43	-6.7%	38	49	-23.8%

Median	This Month		Year-to-Date			
Median	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$220,000	\$189,500	+16.1%	\$223,950	\$191,250	+17.1%
List Price/SqFt	\$133	\$123	+8.2%	\$132	\$120	+9.9%
Sold Price	\$227,500	\$187,000	+21.7%	\$224,999	\$190,500	+18.1%
Sold Price/SqFt	\$135	\$120	+12.4%	\$133	\$118	+13.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	98.9%	+1.2%
DOM	19	25	-24.0%	21	30	-28.8%



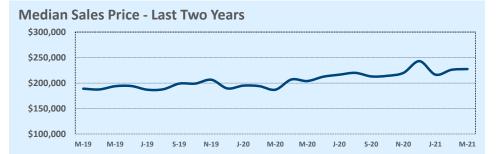
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\$100,000

D: D	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	11	5	40
\$150,000- \$199,999	14	16	34	29
\$200,000- \$249,999	22	25	49	30
\$250,000- \$299,999	10	85	27	51
\$300,000- \$349,999	3	110	4	85
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999	2	37	2	37
\$700,000- \$799,999	1	102	1	102
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	54	40	122	38



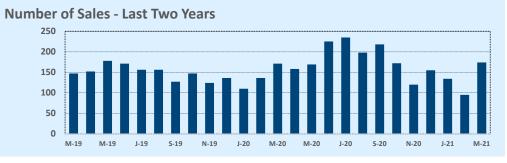


# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	172	168	+2.4%	395	407	-2.9%
Condo/TH Sales	2	3	-33.3%	8	10	-20.0%
Total Sales	174	171	+1.8%	403	417	-3.4%
Sales Volume	\$43,029,027	\$39,787,202	+8.1%	\$97,043,310	\$93,061,241	+4.3%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$247,874	\$235,981	+5.0%	\$242,056	\$226,685	+6.8%
List Price/SqFt	\$125	\$115	+8.2%	\$124	\$114	+9.3%
Sold Price	\$247,293	\$232,674	+6.3%	\$240,802	\$223,168	+7.9%
Sold Price/SqFt	\$124	\$114	+9.0%	\$124	\$112	+10.2%
Sold Price / List Price	100.0%	99.0%	+1.0%	99.6%	98.7%	+0.9%
DOM	46	75	-38.5%	44	68	-35.4%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$239,900	\$224,900	+6.7%	\$235,500	\$215,000	+9.5%
List Price/SqFt	\$123	\$114	+7.9%	\$124	\$112	+10.6%
Sold Price	\$240,000	\$224,910	+6.7%	\$235,000	\$215,000	+9.3%
Sold Price/SqFt	\$123	\$114	+7.6%	\$124	\$109	+14.1%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.8%	+0.2%
DOM	21	49	-57.1%	24	49	-51.0%



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# **March 2021**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	19	15	24
\$150,000- \$199,999	30	30	81	34
\$200,000- \$249,999	68	45	149	42
\$250,000- \$299,999	49	47	106	49
\$300,000- \$349,999	16	77	34	61
\$350,000- \$399,999	6	76	13	70
\$400,000- \$449,999	2	22	5	53
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	174	46	403	44



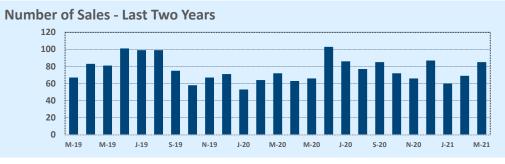




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	81	70	+15.7%	208	179	+16.2%
Condo/TH Sales	4	2	+100.0%	6	10	-40.0%
Total Sales	85	72	+18.1%	214	189	+13.2%
Sales Volume	\$20,260,669	\$15,802,779	+28.2%	\$50,675,026	\$40,009,742	+26.7%

Avorago	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$236,253	\$220,963	+6.9%	\$235,990	\$214,168	+10.2%
List Price/SqFt	\$134	\$121	+10.4%	\$131	\$118	+10.6%
Sold Price	\$238,361	\$219,483	+8.6%	\$236,799	\$211,692	+11.9%
Sold Price/SqFt	\$135	\$120	+12.3%	\$131	\$117	+12.5%
Sold Price / List Price	100.9%	99.3%	+1.7%	100.4%	98.6%	+1.8%
DOM	34	47	-27.8%	42	58	-27.3%

Median		This Month		Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$235,123	\$219,900	+6.9%	\$235,000	\$218,500	+7.6%
List Price/SqFt	\$135	\$124	+9.2%	\$132	\$119	+11.0%
Sold Price	\$245,000	\$219,250	+11.7%	\$237,250	\$215,000	+10.3%
Sold Price/SqFt	\$136	\$124	+10.0%	\$131	\$118	+11.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	21	33	-35.4%	23	40	-42.5%

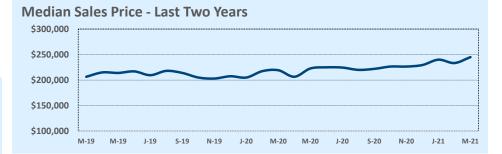


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	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	22	8	20
\$150,000- \$199,999	13	21	32	27
\$200,000- \$249,999	31	30	86	33
\$250,000- \$299,999	33	47	77	54
\$300,000- \$349,999	4	22	9	106
\$350,000- \$399,999	1	14	2	14
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	85	34	214	42





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	15	20	-25.0%	56	51	+9.8%
Condo/TH Sales	2	2		5	11	-54.5%
Total Sales	17	22	-22.7%	61	62	-1.6%
Sales Volume	\$7,056,750	\$9,121,797	-22.6%	\$25,932,558	\$21,901,696	+18.4%

Average		This Month	_	Υ	_	
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$414,665	\$423,555	-2.1%	\$430,209	\$361,124	+19.1%
List Price/SqFt	\$163	\$143	+13.8%	\$157	\$144	+9.0%
Sold Price	\$415,103	\$414,627	+0.1%	\$425,124	\$353,253	+20.3%
Sold Price/SqFt	\$163	\$140	+16.2%	\$155	\$141	+10.0%
Sold Price / List Price	100.1%	98.0%	+2.2%	98.8%	97.9%	+0.9%
DOM	41	80	-48.1%	48	71	-32.7%

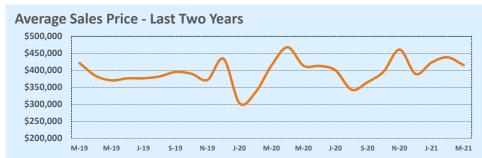
Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$399,900	\$411,400	-2.8%	\$400,000	\$367,450	+8.9%
List Price/SqFt	\$164	\$146	+12.6%	\$156	\$146	+7.0%
Sold Price	\$405,000	\$401,000	+1.0%	\$405,000	\$354,750	+14.2%
Sold Price/SqFt	\$164	\$145	+13.1%	\$154	\$143	+7.4%
Sold Price / List Price	100.0%	98.1%	+1.9%	99.2%	98.3%	+0.9%
DOM	17	52	-67.3%	23	51	-54.9%

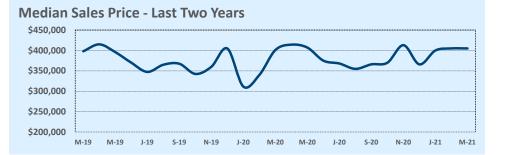


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Duice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			2	70
\$150,000- \$199,999	2	96	2	96
\$200,000- \$249,999			1	46
\$250,000- \$299,999	1	10	4	64
\$300,000- \$349,999	4	75	14	46
\$350,000- \$399,999	1	35	5	68
\$400,000- \$449,999	4	20	11	41
\$450,000- \$499,999			4	41
\$500,000- \$549,999	2	17	5	28
\$550,000- \$599,999	1	23	4	18
\$600,000- \$699,999	1	17	6	31
\$700,000- \$799,999	1	15	3	93
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	17	41	61	48

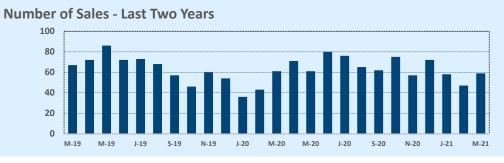




Listings	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	57	57		154	128	+20.3%
Condo/TH Sales	2	4	-50.0%	10	12	-16.7%
Total Sales	59	61	-3.3%	164	140	+17.1%
Sales Volume	\$16,587,865	\$15,027,390	+10.4%	\$44,176,877	\$34,731,337	+27.2%

Average	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$278,614	\$249,196	+11.8%	\$270,522	\$252,333	+7.2%
List Price/SqFt	\$139	\$126	+10.9%	\$139	\$124	+11.9%
Sold Price	\$281,150	\$246,351	+14.1%	\$269,371	\$248,081	+8.6%
Sold Price/SqFt	\$141	\$124	+13.3%	\$139	\$122	+13.6%
Sold Price / List Price	101.1%	99.1%	+2.0%	99.9%	98.4%	+1.5%
DOM	34	45	-24.9%	34	57	-39.7%

Median	This Month			Year-to-Date		
	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$265,000	\$235,000	+12.8%	\$258,500	\$233,990	+10.5%
List Price/SqFt	\$137	\$126	+8.3%	\$137	\$123	+11.3%
Sold Price	\$265,000	\$235,000	+12.8%	\$260,000	\$229,500	+13.3%
Sold Price/SqFt	\$139	\$126	+10.0%	\$138	\$122	+12.5%
Sold Price / List Price	100.4%	100.0%	+0.4%	100.0%	98.8%	+1.2%
DOM	17	21	-19.0%	20	31	-35.5%



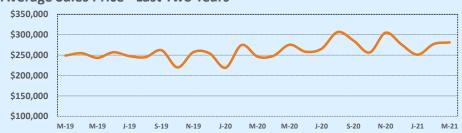
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# **March 2021**

	Thic N	/lonth	Year-to-Date		
Price Range	This Month		Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under	1	14	7	29	
\$150,000- \$199,999	2	14	13	30	
\$200,000- \$249,999	17	36	49	34	
\$250,000- \$299,999	21	41	58	38	
\$300,000- \$349,999	12	21	27	28	
\$350,000- \$399,999	3	50	4	66	
\$400,000- \$449,999	1	13	1	13	
\$450,000- \$499,999	1	11	1	11	
\$500,000- \$549,999			1	19	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999	1	23	2	21	
\$800,000- \$899,999					
\$900,000- \$999,999			1	77	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	59	34	164	34	

# **Average Sales Price - Last Two Years**



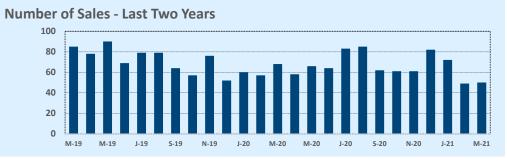


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	48	61	-21.3%	161	173	-6.9%
Condo/TH Sales	2	7	-71.4%	10	12	-16.7%
Total Sales	50	68	-26.5%	171	185	-7.6%
Sales Volume	\$10,081,514	\$12,666,799	-20.4%	\$35,366,344	\$33,546,512	+5.4%

Avorago	This Month		Year-to-Date			
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$199,375	\$188,317	+5.9%	\$206,423	\$184,026	+12.2%
List Price/SqFt	\$138	\$125	+10.2%	\$133	\$119	+11.3%
Sold Price	\$201,630	\$186,276	+8.2%	\$206,821	\$181,332	+14.1%
Sold Price/SqFt	\$140	\$124	+12.9%	\$133	\$117	+13.5%
Sold Price / List Price	101.2%	98.8%	+2.4%	100.3%	98.4%	+1.9%
DOM	25	51	-51.1%	32	56	-42.5%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$200,000	\$182,000	+9.9%	\$200,000	\$179,900	+11.2%
List Price/SqFt	\$138	\$124	+11.2%	\$134	\$120	+11.0%
Sold Price	\$201,250	\$179,950	+11.8%	\$205,000	\$179,900	+14.0%
Sold Price/SqFt	\$138	\$123	+12.0%	\$134	\$118	+13.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.7%	+0.3%
DOM	16	31	-48.4%	19	39	-51.3%



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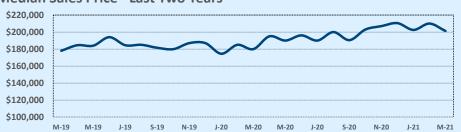


## **March 2021**

	This N	<b>Month</b>	Year-to-Date		
Price Range	Inisi	viontn	Year-t	o-Date	
Triec italige	Sales	DOM	Sales	DOM	
\$149,999 or under	7	16	17	35	
\$150,000- \$199,999	16	21	61	31	
\$200,000- \$249,999	19	20	61	30	
\$250,000- \$299,999	8	52	29	35	
\$300,000- \$349,999			3	49	
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	50	25	171	32	

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	41	47	-12.8%	126	136	-7.4%
Condo/TH Sales				1	4	-75.0%
Total Sales	41	47	-12.8%	127	140	-9.3%
Sales Volume	\$10,580,750	\$10,386,100	+1.9%	\$31,761,600	\$29,543,494	+7.5%

Average	This Month		Y	ear-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$257,993	\$223,940	+15.2%	\$250,546	\$214,481	+16.8%
List Price/SqFt	\$119	\$108	+9.8%	\$115	\$105	+9.7%
Sold Price	\$258,067	\$220,981	+16.8%	\$250,091	\$211,025	+18.5%
Sold Price/SqFt	\$119	\$106	+11.6%	\$115	\$103	+11.4%
Sold Price / List Price	100.1%	98.5%	+1.7%	99.9%	98.3%	+1.6%
DOM	41	48	-14.4%	36	64	-44.0%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$228,900	\$213,598	+7.2%	\$229,900	\$204,950	+12.2%
List Price/SqFt	\$116	\$106	+9.2%	\$114	\$104	+9.4%
Sold Price	\$230,000	\$209,600	+9.7%	\$230,000	\$201,000	+14.4%
Sold Price/SqFt	\$117	\$105	+11.4%	\$112	\$103	+8.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.9%	+0.1%
DOM	21	34	-38.2%	22	43	-48.2%



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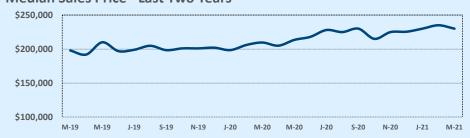


## **March 2021**

Duine Daves	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	32
\$150,000- \$199,999	7	55	24	30
\$200,000- \$249,999	18	25	56	33
\$250,000- \$299,999	4	34	19	36
\$300,000- \$349,999	8	44	16	43
\$350,000- \$399,999	2	86	5	45
\$400,000- \$449,999	1	13	2	24
\$450,000- \$499,999			2	52
\$500,000- \$549,999			1	25
\$550,000- \$599,999	1	196	1	196
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	41	41	127	36

# **Average Sales Price - Last Two Years**

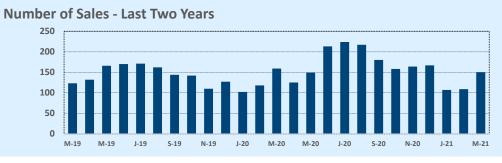




Lictings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	150	159	-5.7%	366	379	-3.4%
Condo/TH Sales						
Total Sales	150	159	-5.7%	366	379	-3.4%
Sales Volume	\$43,936,741	\$44,119,423	-0.4%	\$108,915,164	\$105,214,489	+3.5%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$295,291	\$282,333	+4.6%	\$300,240	\$281,772	+6.6%
List Price/SqFt	\$134	\$121	+10.7%	\$132	\$121	+9.3%
Sold Price	\$292,912	\$277,481	+5.6%	\$297,582	\$277,611	+7.2%
Sold Price/SqFt	\$133	\$119	+11.6%	\$131	\$119	+9.9%
Sold Price / List Price	99.2%	98.3%	+0.9%	99.1%	98.5%	+0.6%
DOM	49	77	-35.9%	47	77	-39.1%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$280,000	\$265,000	+5.7%	\$280,000	\$259,000	+8.1%
List Price/SqFt	\$131	\$116	+12.1%	\$127	\$114	+11.6%
Sold Price	\$277,400	\$261,000	+6.3%	\$275,950	\$255,900	+7.8%
Sold Price/SqFt	\$131	\$113	+15.7%	\$127	\$114	+11.9%
Sold Price / List Price	100.0%	99.1%	+0.9%	100.0%	99.3%	+0.7%
DOM	27	56	-52.7%	29	57	-50.0%



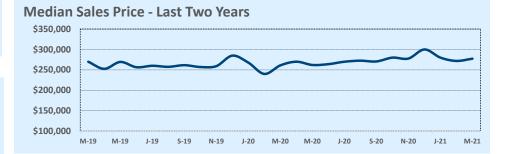
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**March 2021** 

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	ром	Sales	DOM
\$149,999 or under	2	24	2	24
\$150,000- \$199,999	2	15	9	36
\$200,000- \$249,999	33	47	83	38
\$250,000- \$299,999	73	50	157	49
\$300,000- \$349,999	13	40	38	33
\$350,000- \$399,999	14	53	34	49
\$400,000- \$449,999	5	112	20	89
\$450,000- \$499,999	2	9	12	46
\$500,000- \$549,999	4	43	7	58
\$550,000- \$599,999	1	23	2	32
\$600,000- \$699,999	1	123	2	69
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	150	49	366	47





Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	199	164	+21.3%	463	398	+16.3%
Condo/TH Sales					3	
Total Sales	199	164	+21.3%	463	401	+15.5%
Sales Volume	\$58,680,771	\$43,119,541	+36.1%	\$132,081,096	\$102,193,696	+29.2%

Averege	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$295,912	\$265,134	+11.6%	\$287,427	\$257,483	+11.6%
List Price/SqFt	\$138	\$123	+12.2%	\$137	\$123	+11.3%
Sold Price	\$294,878	\$262,924	+12.2%	\$285,272	\$254,847	+11.9%
Sold Price/SqFt	\$138	\$122	+12.8%	\$136	\$121	+11.6%
Sold Price / List Price	99.8%	99.2%	+0.6%	99.4%	99.0%	+0.4%
DOM	45	59	-23.5%	48	62	-22.9%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$284,500	\$259,900	+9.5%	\$276,900	\$247,000	+12.1%
List Price/SqFt	\$140	\$120	+16.7%	\$139	\$125	+11.2%
Sold Price	\$280,000	\$256,530	+9.1%	\$274,900	\$245,000	+12.2%
Sold Price/SqFt	\$140	\$119	+17.8%	\$138	\$123	+11.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	25	45	-43.8%	28	47	-40.4%



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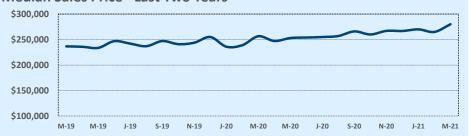


## **March 2021**

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	4	23	10	26
\$200,000- \$249,999	45	23	124	36
\$250,000- \$299,999	84	60	207	60
\$300,000- \$349,999	28	43	56	41
\$350,000- \$399,999	21	51	39	46
\$400,000- \$449,999	11	22	17	28
\$450,000- \$499,999	4	57	5	45
\$500,000- \$549,999	2	69	5	83
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	199	45	463	48

# Average Sales Price - Last Two Years

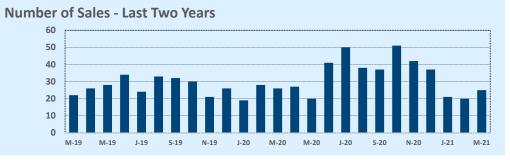




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	23	25	-8.0%	64	70	-8.6%
Condo/TH Sales	2	1	+100.0%	2	3	-33.3%
Total Sales	25	26	-3.8%	66	73	-9.6%
Sales Volume	\$12,013,136	\$11,848,641	+1.4%	\$34,261,308	\$33,280,731	+2.9%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$487,808	\$469,663	+3.9%	\$533,170	\$468,076	+13.9%
List Price/SqFt	\$158	\$148	+6.6%	\$168	\$147	+14.6%
Sold Price	\$480,525	\$455,717	+5.4%	\$519,111	\$455,900	+13.9%
Sold Price/SqFt	\$155	\$144	+8.2%	\$164	\$143	+14.6%
Sold Price / List Price	98.6%	97.2%	+1.5%	98.3%	97.6%	+0.6%
DOM	53	73	-27.9%	63	98	-35.7%

Median	This Month			Year-to-Date		
Median	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$499,000	\$393,950	+26.7%	\$499,000	\$399,000	+25.1%
List Price/SqFt	\$146	\$131	+11.0%	\$148	\$132	+12.8%
Sold Price	\$490,000	\$379,250	+29.2%	\$490,000	\$383,500	+27.8%
Sold Price/SqFt	\$145	\$126	+15.3%	\$145	\$130	+11.8%
Sold Price / List Price	99.3%	98.0%	+1.3%	99.3%	98.2%	+1.1%
DOM	31	49	-36.1%	31	76	-59.2%



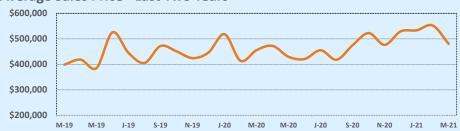
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**March 2021** 

Duine Barrer	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999	3	22	6	38
\$300,000- \$349,999	6	73	12	52
\$350,000- \$399,999	1	17	4	111
\$400,000- \$449,999			6	103
\$450,000- \$499,999	4	22	8	20
\$500,000- \$549,999	3	87	8	75
\$550,000- \$599,999	1	15	4	17
\$600,000- \$699,999	3	32	7	104
\$700,000- \$799,999	4	84	5	71
\$800,000- \$899,999			2	39
\$900,000- \$999,999			1	26
\$1M - \$1.99M			3	81
\$2M - \$2.99M				
\$3M+				
Totals	25	53	66	63



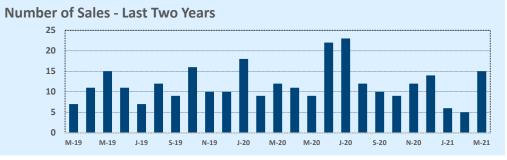




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	15	10	+50.0%	26	37	-29.7%
Condo/TH Sales		2			2	
Total Sales	15	12	+25.0%	26	39	-33.3%
Sales Volume	\$7,624,600	\$5,522,455	+38.1%	\$13,330,500	\$20,276,755	-34.3%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$515,818	\$473,209	+9.0%	\$520,057	\$534,541	-2.7%
List Price/SqFt	\$172	\$160	+7.7%	\$169	\$160	+5.9%
Sold Price	\$508,307	\$460,205	+10.5%	\$512,712	\$519,917	-1.4%
Sold Price/SqFt	\$170	\$155	+9.3%	\$167	\$156	+7.1%
Sold Price / List Price	99.0%	97.6%	+1.5%	98.9%	97.8%	+1.1%
DOM	42	147	-71.6%	65	101	-35.4%

Median	This Month			Year-to-Date		
Median	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$444,900	\$424,089	+4.9%	\$504,950	\$439,178	+15.0%
List Price/SqFt	\$162	\$144	+13.1%	\$157	\$148	+6.2%
Sold Price	\$432,500	\$420,895	+2.8%	\$492,250	\$435,000	+13.2%
Sold Price/SqFt	\$158	\$142	+11.5%	\$153	\$143	+7.0%
Sold Price / List Price	98.5%	97.6%	+1.0%	98.5%	97.9%	+0.6%
DOM	13	93	-86.0%	36	79	-54.4%



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**March 2021** 

	This N	<b>Month</b>	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999					
\$300,000- \$349,999	3	8	4	26	
\$350,000- \$399,999	2	33	3	25	
\$400,000- \$449,999	3	81	4	93	
\$450,000- \$499,999			2	172	
\$500,000- \$549,999	1	32	3	57	
\$550,000- \$599,999	2	63	3	63	
\$600,000- \$699,999	2	54	3	41	
\$700,000- \$799,999	1	19	3	104	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M	1	8	1	8	
\$2M - \$2.99M					
\$3M+					
Totals	15	42	26	65	





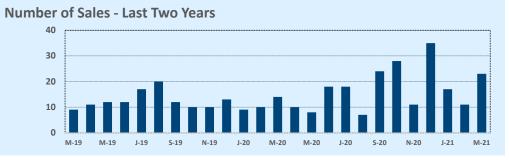


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	22	14	+57.1%	50	30	+66.7%
Condo/TH Sales	1			1	3	-66.7%
Total Sales	23	14	+64.3%	51	33	+54.5%
Sales Volume	\$19,116,500	\$9,268,183	+106.3%	\$41,048,296	\$21,863,110	+87.8%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$863,120	\$689,840	+25.1%	\$831,542	\$688,305	+20.8%
List Price/SqFt	\$210	\$191	+9.9%	\$206	\$192	+7.3%
Sold Price	\$831,152	\$662,013	+25.5%	\$804,869	\$662,518	+21.5%
Sold Price/SqFt	\$204	\$185	+10.5%	\$200	\$185	+8.1%
Sold Price / List Price	97.4%	96.6%	+0.8%	97.6%	96.8%	+0.8%
DOM	93	125	-25.4%	91	135	-32.5%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$729,000	\$657,636	+10.9%	\$699,900	\$660,000	+6.0%
List Price/SqFt	\$206	\$192	+7.4%	\$206	\$191	+7.7%
Sold Price	\$705,000	\$646,407	+9.1%	\$695,000	\$650,000	+6.9%
Sold Price/SqFt	\$202	\$187	+7.6%	\$202	\$185	+8.9%
Sold Price / List Price	97.9%	97.4%	+0.5%	98.0%	98.0%	-0.0%
DOM	46	99	-53.3%	53	91	-41.8%



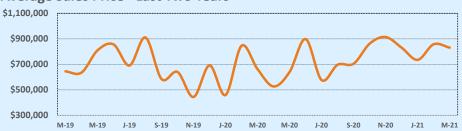
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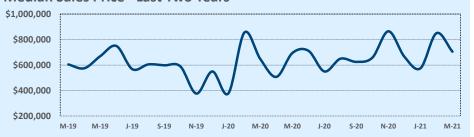


## **March 2021**

Price Range	This N	<b>Month</b>	Year-t	o-Date
rrice Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999	1	53	2	37
\$300,000- \$349,999			2	15
\$350,000- \$399,999				
\$400,000- \$449,999	1	192	1	192
\$450,000- \$499,999			2	25
\$500,000- \$549,999			3	144
\$550,000- \$599,999	3	23	5	61
\$600,000- \$699,999	6	75	11	83
\$700,000- \$799,999	3	50	4	60
\$800,000- \$899,999	3	147	5	107
\$900,000- \$999,999	2	94	7	94
\$1M - \$1.99M	4	152	9	136
\$2M - \$2.99M				
\$3M+				
Totals	23	93	51	91

## **Average Sales Price - Last Two Years**



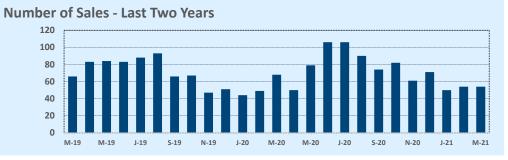


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	52	67	-22.4%	155	156	-0.6%
Condo/TH Sales	2	1	+100.0%	3	5	-40.0%
Total Sales	54	68	-20.6%	158	161	-1.9%
Sales Volume	\$23,360,781	\$24,691,843	-5.4%	\$67,814,324	\$59,025,975	+14.9%

Average	This Month		Y	_		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$431,227	\$368,403	+17.1%	\$432,106	\$375,671	+15.0%
List Price/SqFt	\$144	\$126	+14.3%	\$142	\$128	+11.0%
Sold Price	\$432,607	\$363,115	+19.1%	\$429,205	\$366,621	+17.1%
Sold Price/SqFt	\$145	\$125	+16.7%	\$142	\$126	+13.2%
Sold Price / List Price	100.8%	98.5%	+2.3%	100.0%	98.0%	+2.1%
DOM	50	61	-18.6%	52	82	-35.8%

Median	This Month		Year-to-Date			
Median	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$382,450	\$351,000	+9.0%	\$379,950	\$344,000	+10.5%
List Price/SqFt	\$138	\$123	+11.8%	\$138	\$124	+12.1%
Sold Price	\$386,500	\$343,350	+12.6%	\$384,900	\$338,000	+13.9%
Sold Price/SqFt	\$139	\$121	+14.7%	\$139	\$121	+14.8%
Sold Price / List Price	100.0%	99.1%	+0.9%	100.0%	98.6%	+1.4%
DOM	21	47	-54.8%	21	60	-65.0%



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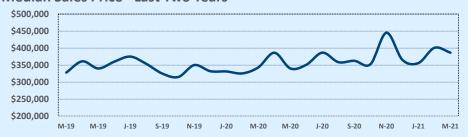


## **March 2021**

Duine Donner	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	40	2	24
\$250,000- \$299,999	6	39	24	27
\$300,000- \$349,999	12	20	34	24
\$350,000- \$399,999	12	36	29	30
\$400,000- \$449,999	2	30	14	80
\$450,000- \$499,999	6	116	14	86
\$500,000- \$549,999	3	105	12	75
\$550,000- \$599,999	5	21	11	46
\$600,000- \$699,999	4	73	7	103
\$700,000- \$799,999			2	109
\$800,000- \$899,999	3	84	6	140
\$900,000- \$999,999			2	97
\$1M - \$1.99M			1	173
\$2M - \$2.99M				
\$3M+				
Totals	54	50	158	52

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	39	32	+21.9%	94	87	+8.0%
Condo/TH Sales						
Total Sales	39	32	+21.9%	94	87	+8.0%
Sales Volume	\$12,750,275	\$10,587,199	+20.4%	\$31,585,913	\$27,124,838	+16.4%

Avorago	This Month		Year-to-Date			
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$326,894	\$333,889	-2.1%	\$336,336	\$316,814	+6.2%
List Price/SqFt	\$139	\$131	+6.6%	\$138	\$124	+10.7%
Sold Price	\$326,930	\$330,850	-1.2%	\$336,020	\$311,780	+7.8%
Sold Price/SqFt	\$139	\$130	+7.5%	\$138	\$122	+12.3%
Sold Price / List Price	100.3%	99.3%	+0.9%	100.1%	98.5%	+1.6%
DOM	39	52	-24.9%	39	71	-44.7%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$318,900	\$287,450	+10.9%	\$322,450	\$282,000	+14.3%
List Price/SqFt	\$137	\$132	+3.7%	\$136	\$124	+9.4%
Sold Price	\$320,000	\$284,250	+12.6%	\$320,450	\$280,000	+14.4%
Sold Price/SqFt	\$140	\$132	+5.9%	\$137	\$122	+12.6%
Sold Price / List Price	100.0%	99.0%	+1.0%	100.0%	98.8%	+1.2%
DOM	31	24	+29.2%	24	51	-53.9%



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## **March 2021**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	24	5	23
\$250,000- \$299,999	16	31	34	32
\$300,000- \$349,999	9	29	18	49
\$350,000- \$399,999	7	58	20	49
\$400,000- \$449,999	5	54	11	43
\$450,000- \$499,999	1	53	3	49
\$500,000- \$549,999			1	12
\$550,000- \$599,999			1	12
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999			1	11
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	39	39	94	39

# **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	84	74	+13.5%	194	169	+14.8%
Condo/TH Sales	1	3	-66.7%	3	6	-50.0%
Total Sales	85	77	+10.4%	197	175	+12.6%
Sales Volume	\$38,520,522	\$30,730,112	+25.4%	\$87,925,901	\$67,188,934	+30.9%

Average	This Month		Υ	ear-to-Date	_	
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$456,934	\$406,176	+12.5%	\$455,037	\$392,688	+15.9%
List Price/SqFt	\$159	\$142	+12.0%	\$157	\$139	+12.7%
Sold Price	\$453,183	\$399,092	+13.6%	\$446,324	\$383,937	+16.2%
Sold Price/SqFt	\$158	\$140	+12.9%	\$154	\$136	+13.3%
Sold Price / List Price	99.3%	98.3%	+1.1%	98.8%	97.8%	+1.0%
DOM	63	78	-19.0%	66	88	-24.8%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$434,519	\$375,000	+15.9%	\$425,000	\$358,499	+18.5%
List Price/SqFt	\$162	\$140	+15.7%	\$157	\$138	+14.0%
Sold Price	\$427,508	\$369,000	+15.9%	\$415,000	\$350,000	+18.6%
Sold Price/SqFt	\$161	\$139	+15.7%	\$155	\$136	+14.4%
Sold Price / List Price	100.0%	98.8%	+1.2%	99.5%	98.6%	+0.9%
DOM	33	48	-31.3%	39	58	-32.8%



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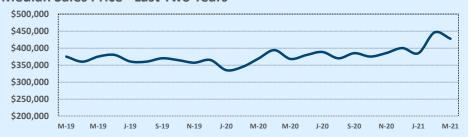


## **March 2021**

	This B	Annah	Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under			1	6	
\$150,000- \$199,999					
\$200,000- \$249,999	2	36	6	68	
\$250,000- \$299,999	5	32	16	38	
\$300,000- \$349,999	10	33	31	41	
\$350,000- \$399,999	15	86	33	57	
\$400,000- \$449,999	19	75	34	87	
\$450,000- \$499,999	8	41	21	52	
\$500,000- \$549,999	10	45	17	54	
\$550,000- \$599,999	3	179	7	126	
\$600,000- \$699,999	7	60	17	117	
\$700,000- \$799,999	5	52	8	63	
\$800,000- \$899,999			4	43	
\$900,000- \$999,999	1	85	1	85	
\$1M - \$1.99M			1	199	
\$2M - \$2.99M					
\$3M+					
Totals	85	63	197	66	

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	56	62	-9.7%	148	145	+2.1%
Condo/TH Sales		1			3	
Total Sales	56	63	-11.1%	148	148	
Sales Volume	\$21,811,271	\$21,467,354	+1.6%	\$59,443,131	\$50,748,059	+17.1%

Average	This Month			Υ	_	
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$392,575	\$345,327	+13.7%	\$407,673	\$347,529	+17.3%
List Price/SqFt	\$152	\$137	+11.6%	\$152	\$132	+14.6%
Sold Price	\$389,487	\$340,752	+14.3%	\$401,643	\$342,892	+17.1%
Sold Price/SqFt	\$151	\$135	+12.3%	\$150	\$131	+14.8%
Sold Price / List Price	99.7%	98.7%	+0.9%	99.1%	98.8%	+0.3%
DOM	58	84	-30.3%	62	92	-32.3%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$337,228	\$305,900	+10.2%	\$339,335	\$297,000	+14.3%
List Price/SqFt	\$147	\$133	+10.9%	\$144	\$128	+12.8%
Sold Price	\$337,500	\$303,900	+11.1%	\$340,500	\$295,000	+15.4%
Sold Price/SqFt	\$146	\$137	+6.8%	\$144	\$128	+12.3%
Sold Price / List Price	99.8%	98.9%	+0.9%	99.3%	99.0%	+0.2%
DOM	34	74	-54.7%	37	72	-49.3%



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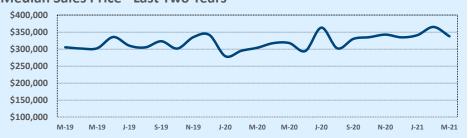


## **March 2021**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	ром	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	3	15	8	33
\$250,000- \$299,999	11	83	38	55
\$300,000- \$349,999	16	36	30	37
\$350,000- \$399,999	8	54	17	61
\$400,000- \$449,999	8	62	18	86
\$450,000- \$499,999	2	50	7	63
\$500,000- \$549,999			3	153
\$550,000- \$599,999	4	147	12	89
\$600,000- \$699,999	1	1	4	32
\$700,000- \$799,999	1	80	4	149
\$800,000- \$899,999	1	37	4	101
\$900,000- \$999,999			1	17
\$1M - \$1.99M	1	14	2	27
\$2M - \$2.99M				
\$3M+				
Totals	56	58	148	62

## **Average Sales Price - Last Two Years**

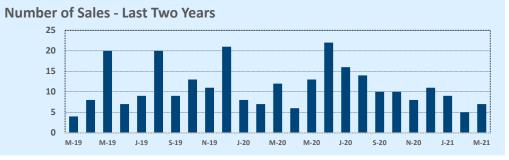




Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	7	12	-41.7%	21	27	-22.2%
Condo/TH Sales						
Total Sales	7	12	-41.7%	21	27	-22.2%
Sales Volume	\$4,385,200	\$8,514,475	-48.5%	\$12,206,110	\$15,840,872	-22.9%

Average	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$640,400	\$759,398	-15.7%	\$597,727	\$613,569	-2.6%
List Price/SqFt	\$186	\$177	+4.8%	\$181	\$161	+12.5%
Sold Price	\$626,457	\$709,540	-11.7%	\$581,243	\$586,699	-0.9%
Sold Price/SqFt	\$182	\$167	+9.3%	\$177	\$154	+14.6%
Sold Price / List Price	97.7%	95.1%	+2.8%	98.2%	96.8%	+1.4%
DOM	33	142	-77.0%	69	109	-37.1%

Median	This Month			Year-to-Date		
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$549,900	\$704,950	-22.0%	\$489,999	\$589,000	-16.8%
List Price/SqFt	\$167	\$167	+0.4%	\$175	\$158	+11.4%
Sold Price	\$548,700	\$682,500	-19.6%	\$455,000	\$620,000	-26.6%
Sold Price/SqFt	\$167	\$164	+2.1%	\$176	\$154	+14.3%
Sold Price / List Price	99.8%	96.5%	+3.4%	99.2%	98.3%	+0.9%
DOM	17	72	-76.4%	40	68	-41.2%



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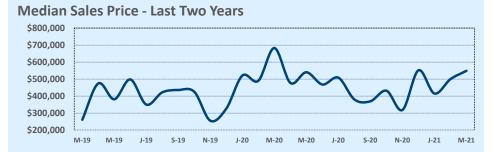


**March 2021** 

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Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	7	4	33
\$250,000- \$299,999				
\$300,000- \$349,999	1	17	2	36
\$350,000- \$399,999			1	27
\$400,000- \$449,999	1	109	3	43
\$450,000- \$499,999			2	51
\$500,000- \$549,999	1	47	1	47
\$550,000- \$599,999				
\$600,000- \$699,999	2	14	4	65
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999			1	66
\$1M - \$1.99M	1	22	3	201
\$2M - \$2.99M				
\$3M+				
Totals	7	33	21	69



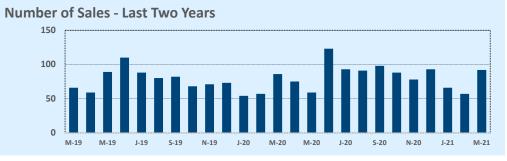


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021		Change	2021	2020	Change
Single Family Sales	81	86	-5.8%	188	197	-4.6%
Condo/TH Sales	11			27		
Total Sales	92	86	+7.0%	215	197	+9.1%
Sales Volume	\$35,492,166	\$24,953,926	+42.2%	\$78,727,225	\$58,044,300	+35.6%

Average	This Month		Year-to-Date			
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$357,343	\$291,726	+22.5%	\$348,133	\$297,613	+17.0%
List Price/SqFt	\$168	\$141	+19.4%	\$166	\$142	+17.0%
Sold Price	\$385,784	\$290,162	+33.0%	\$366,173	\$294,641	+24.3%
Sold Price/SqFt	\$182	\$140	+29.5%	\$175	\$141	+24.3%
Sold Price / List Price	108.1%	99.5%	+8.6%	105.4%	99.0%	+6.5%
DOM	19	47	-58.4%	18	56	-67.6%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$324,122	\$269,718	+20.2%	\$309,274	\$269,900	+14.6%
List Price/SqFt	\$160	\$140	+14.3%	\$159	\$140	+13.5%
Sold Price	\$353,750	\$268,893	+31.6%	\$330,000	\$267,470	+23.4%
Sold Price/SqFt	\$174	\$139	+24.6%	\$171	\$138	+24.4%
Sold Price / List Price	105.1%	100.0%	+5.1%	102.8%	99.6%	+3.2%
DOM	5	25	-81.6%	5	36	-86.1%



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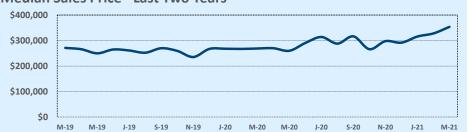


## **March 2021**

	Thic N	<b>Month</b>	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999			2	45	
\$200,000- \$249,999	2	55	14	18	
\$250,000- \$299,999	25	15	62	16	
\$300,000- \$349,999	18	5	38	7	
\$350,000- \$399,999	16	13	36	11	
\$400,000- \$449,999	12	52	20	32	
\$450,000- \$499,999	8	8	21	34	
\$500,000- \$549,999	5	39	11	19	
\$550,000- \$599,999	2	3	2	3	
\$600,000- \$699,999	2	59	6	50	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999	1	6	2	6	
\$1M - \$1.99M	1	14	1	14	
\$2M - \$2.99M					
\$3M+					
Totals	92	19	215	18	

## **Average Sales Price - Last Two Years**





## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Mar 2021	Mar 2020	Change	2021	2020	Change
Single Family Sales	103	114	-9.6%	279	273	+2.2%
Condo/TH Sales	1	1		2	1	+100.0%
Total Sales	104	115	-9.6%	281	274	+2.6%
Sales Volume	\$33,494,245	\$28,717,088	+16.6%	\$82,943,672	\$66,106,167	+25.5%

Avorago	This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$307,597	\$252,906	+21.6%	\$286,385	\$244,893	+16.9%
List Price/SqFt	\$161	\$134	+20.6%	\$152	\$132	+15.2%
Sold Price	\$322,060	\$249,714	+29.0%	\$295,173	\$241,263	+22.3%
Sold Price/SqFt	\$169	\$132	+27.5%	\$157	\$130	+20.4%
Sold Price / List Price	105.6%	98.9%	+6.8%	103.4%	98.7%	+4.8%
DOM	19	57	-67.2%	20	68	-71.1%

Median	This Month		Year-to-Date			
iviedian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$288,773	\$239,900	+20.4%	\$265,000	\$232,450	+14.0%
List Price/SqFt	\$156	\$134	+16.5%	\$148	\$132	+12.2%
Sold Price	\$300,000	\$237,900	+26.1%	\$280,000	\$229,945	+21.8%
Sold Price/SqFt	\$165	\$135	+21.8%	\$154	\$130	+18.3%
Sold Price / List Price	102.0%	99.2%	+2.8%	100.4%	99.6%	+0.8%
DOM	4	34	-88.2%	6	44	-86.4%

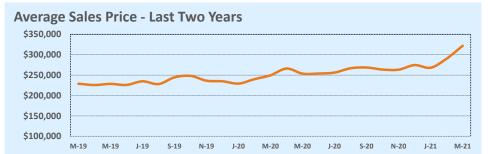


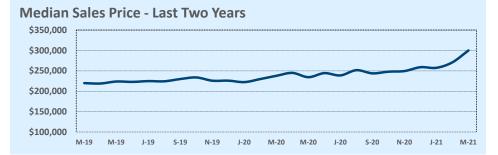
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**March 2021** 

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			2	13
\$150,000- \$199,999	1		2	2
\$200,000- \$249,999	11	10	70	13
\$250,000- \$299,999	39	22	106	22
\$300,000- \$349,999	25	8	55	14
\$350,000- \$399,999	7	32	17	39
\$400,000- \$449,999	13	27	18	38
\$450,000- \$499,999	5	22	6	21
\$500,000- \$549,999	3	30	4	24
\$550,000- \$599,999				
\$600,000- \$699,999			1	3
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	104	19	281	20



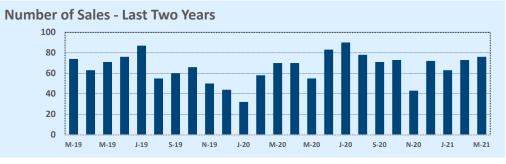


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listiligs	Listings Mar 2021		Change	2021	2020	Change
Single Family Sales	72	70	+2.9%	200	160	+25.0%
Condo/TH Sales	4			12		
Total Sales	76	70	+8.6%	212	160	+32.5%
Sales Volume	\$24,347,086	\$19,158,034	+27.1%	\$63,124,378	\$44,835,554	+40.8%

Average		This Month			Year-to-Date		
Average	Mar 2021	Mar 2020	Change	2021	2020	Change	
List Price	\$318,660	\$279,537	+14.0%	\$297,654	\$287,126	+3.7%	
List Price/SqFt	\$173	\$153	+12.9%	\$165	\$149	+10.6%	
Sold Price	\$320,356	\$273,686	+17.1%	\$297,757	\$280,222	+6.3%	
Sold Price/SqFt	\$174	\$150	+16.0%	\$165	\$146	+13.2%	
Sold Price / List Price	100.8%	98.0%	+2.9%	100.1%	97.9%	+2.2%	
DOM	41	82	-50.5%	49	89	-45.6%	

Median	This Month		Year-to-Date			
ivieuian	Mar 2021	Mar 2020	Change	2021	2020	Change
List Price	\$273,090	\$252,257	+8.3%	\$264,945	\$251,555	+5.3%
List Price/SqFt	\$163	\$144	+13.6%	\$159	\$144	+10.3%
Sold Price	\$274,000	\$248,500	+10.3%	\$264,995	\$249,950	+6.0%
Sold Price/SqFt	\$169	\$140	+20.2%	\$161	\$143	+12.5%
Sold Price / List Price	100.0%	98.7%	+1.3%	100.0%	98.6%	+1.4%
DOM	25	43	-43.0%	28	52	-45.6%



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# **March 2021**

Duine Daves	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	68	8	69
\$150,000- \$199,999	4	54	16	32
\$200,000- \$249,999	13	41	58	42
\$250,000- \$299,999	28	47	57	51
\$300,000- \$349,999	5	56	23	52
\$350,000- \$399,999	9	15	22	46
\$400,000- \$449,999	6	30	12	64
\$450,000- \$499,999	2	38	6	74
\$500,000- \$549,999	3	47	3	47
\$550,000- \$599,999	1	5	3	128
\$600,000- \$699,999			2	12
\$700,000- \$799,999				
\$800,000- \$899,999	1	9	1	9
\$900,000- \$999,999				
\$1M - \$1.99M	1	3	1	3
\$2M - \$2.99M				
\$3M+				
Totals	76	41	212	49



