

# San Antonio Area Zip Code Statistics

November 2020





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

#### **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

#### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

#### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

#### **Zip Code Statistics**

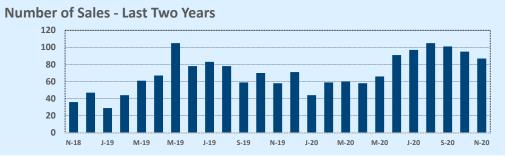
Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Nov 2020		Change	2020	2019	Change
Single Family Sales	87	58	+50.0%	863	732	+17.9%
Condo/TH Sales						
Total Sales	87	58	+50.0%	863	732	+17.9%
Sales Volume	\$49,593,944	\$35,494,866	+39.7%	\$452,470,666	\$355,775,478	+27.2%

Average		This Month	_	Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$583,497	\$619,939	-5.9%	\$538,564	\$501,599	+7.4%
List Price/SqFt	\$199	\$194	+2.5%	\$183	\$171	+7.4%
Sold Price	\$570,045	\$611,980	-6.9%	\$524,300	\$486,032	+7.9%
Sold Price/SqFt	\$194	\$189	+2.7%	\$179	\$166	+7.8%
Sold Price / List Price	98.0%	97.8%	+0.1%	97.7%	97.3%	+0.4%
DOM	81	88	-7.7%	100	101	-0.3%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$493,000	\$446,950	+10.3%	\$439,000	\$399,700	+9.8%
List Price/SqFt	\$185	\$171	+8.4%	\$171	\$156	+9.6%
Sold Price	\$467,110	\$437,000	+6.9%	\$427,500	\$390,000	+9.6%
Sold Price/SqFt	\$181	\$168	+7.7%	\$168	\$152	+10.2%
Sold Price / List Price	98.2%	98.3%	-0.1%	98.3%	97.9%	+0.4%
DOM	42	69	-39.1%	64	63	+1.6%



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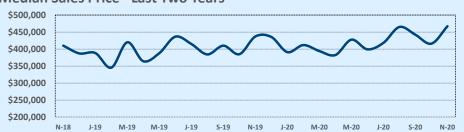


# **November 2020**

Dries Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			3	102
\$150,000- \$199,999	1	64	9	68
\$200,000- \$249,999	8	17	42	57
\$250,000- \$299,999	10	33	95	51
\$300,000- \$349,999	5	23	90	80
\$350,000- \$399,999	6	120	125	102
\$400,000- \$449,999	8	68	116	110
\$450,000- \$499,999	11	84	69	95
\$500,000- \$549,999	3	23	66	108
\$550,000- \$599,999	6	161	44	86
\$600,000- \$699,999	5	62	47	89
\$700,000- \$799,999	6	137	49	96
\$800,000- \$899,999	5	194	28	206
\$900,000- \$999,999	3	98	17	224
\$1M - \$1.99M	10	83	58	156
\$2M - \$2.99M			4	184
\$3M+			1	105
Totals	87	81	863	100

#### **Average Sales Price - Last Two Years**



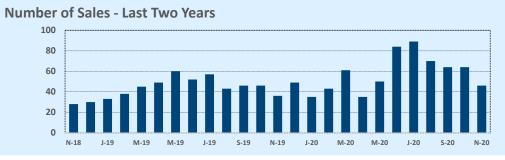


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	46	36	+27.8%	641	505	+26.9%
Condo/TH Sales						
Total Sales	46	36	+27.8%	641	505	+26.9%
Sales Volume	\$23,600,644	\$15,328,185	+54.0%	\$294,939,511	\$224,005,090	+31.7%

Average		This Month	_	Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$522,969	\$436,762	+19.7%	\$471,119	\$457,869	+2.9%
List Price/SqFt	\$161	\$144	+12.3%	\$154	\$151	+2.1%
Sold Price	\$513,057	\$425,783	+20.5%	\$460,124	\$443,574	+3.7%
Sold Price/SqFt	\$159	\$140	+13.5%	\$150	\$146	+2.7%
Sold Price / List Price	98.8%	97.6%	+1.3%	97.9%	97.5%	+0.3%
DOM	58	102	-43.1%	78	96	-19.5%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$450,000	\$436,900	+3.0%	\$429,999	\$415,000	+3.6%
List Price/SqFt	\$157	\$139	+13.1%	\$151	\$146	+3.2%
Sold Price	\$449,500	\$423,500	+6.1%	\$419,000	\$405,000	+3.5%
Sold Price/SqFt	\$154	\$135	+13.7%	\$147	\$142	+3.5%
Sold Price / List Price	99.3%	98.1%	+1.2%	98.3%	97.9%	+0.4%
DOM	41	88	-53.7%	50	71	-29.6%



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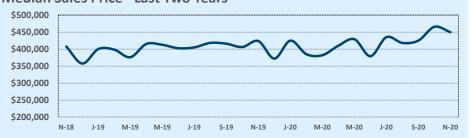


#### **November 2020**

Duine Daves	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	19	15	42
\$250,000- \$299,999	4	52	54	53
\$300,000- \$349,999	3	35	100	72
\$350,000- \$399,999	6	78	102	91
\$400,000- \$449,999	9	44	121	77
\$450,000- \$499,999	5	119	68	86
\$500,000- \$549,999	2	51	51	60
\$550,000- \$599,999	3	70	32	57
\$600,000- \$699,999	7	38	47	89
\$700,000- \$799,999	3	26	21	57
\$800,000- \$899,999	1	18	12	122
\$900,000- \$999,999			5	118
\$1M - \$1.99M	2	104	13	165
\$2M - \$2.99M				
\$3M+				
Totals	46	58	641	78







#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	40	37	+8.1%	484	455	+6.4%
Condo/TH Sales						
Total Sales	40	37	+8.1%	484	455	+6.4%
Sales Volume	\$16,049,570	\$12,964,307	+23.8%	\$179,360,310	\$159,793,114	+12.2%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$407,015	\$353,620	+15.1%	\$375,890	\$358,838	+4.8%
List Price/SqFt	\$136	\$134	+1.5%	\$137	\$134	+1.9%
Sold Price	\$401,239	\$350,387	+14.5%	\$370,579	\$351,194	+5.5%
Sold Price/SqFt	\$135	\$133	+1.5%	\$135	\$132	+2.6%
Sold Price / List Price	99.2%	99.3%	-0.1%	98.9%	98.2%	+0.7%
DOM	48	74	-34.9%	66	66	+0.2%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$337,500	\$329,500	+2.4%	\$329,950	\$324,999	+1.5%
List Price/SqFt	\$128	\$129	-1.1%	\$132	\$130	+1.4%
Sold Price	\$330,250	\$322,576	+2.4%	\$328,000	\$320,000	+2.5%
Sold Price/SqFt	\$129	\$125	+2.5%	\$131	\$128	+2.8%
Sold Price / List Price	100.0%	99.6%	+0.4%	99.9%	98.6%	+1.3%
DOM	24	55	-56.4%	33	39	-15.4%



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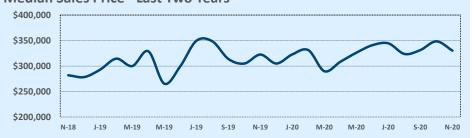


# **November 2020**

Duine Daves	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			2	14
\$200,000- \$249,999	1	18	62	41
\$250,000- \$299,999	12	22	126	59
\$300,000- \$349,999	9	75	83	67
\$350,000- \$399,999	6	48	72	65
\$400,000- \$449,999			41	69
\$450,000- \$499,999	2	63	25	104
\$500,000- \$549,999	2	66	19	55
\$550,000- \$599,999			10	137
\$600,000- \$699,999	5	31	25	75
\$700,000- \$799,999	2	125	11	60
\$800,000- \$899,999	1	13	3	105
\$900,000- \$999,999			3	197
\$1M - \$1.99M			2	309
\$2M - \$2.99M				
\$3M+				
Totals	40	48	484	66

#### **Average Sales Price - Last Two Years**



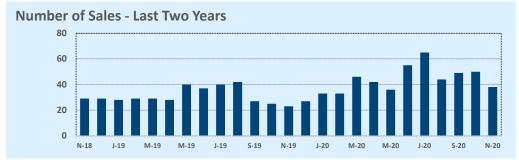


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	38	23	+65.2%	491	348	+41.1%
Condo/TH Sales						
Total Sales	38	23	+65.2%	491	348	+41.1%
Sales Volume	\$17,028,686	\$7,577,600	+124.7%	\$186,051,878	\$124,059,223	+50.0%

Average		This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$451,159	\$330,777	+36.4%	\$386,415	\$362,842	+6.5%	
List Price/SqFt	\$185	\$162	+14.6%	\$164	\$156	+5.3%	
Sold Price	\$448,123	\$329,461	+36.0%	\$378,924	\$356,492	+6.3%	
Sold Price/SqFt	\$184	\$161	+14.0%	\$161	\$153	+5.1%	
Sold Price / List Price	99.3%	99.7%	-0.3%	98.4%	98.6%	-0.2%	
DOM	84	54	+56.5%	78	75	+4.2%	

Median	This Month			Year-to-Date		
iviediali	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$424,900	\$320,000	+32.8%	\$367,500	\$354,950	+3.5%
List Price/SqFt	\$174	\$166	+5.2%	\$165	\$159	+4.1%
Sold Price	\$432,889	\$320,000	+35.3%	\$355,998	\$354,500	+0.4%
Sold Price/SqFt	\$174	\$165	+5.2%	\$162	\$157	+2.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.2%	99.3%	-0.1%
DOM	44	37	+18.9%	47	51	-7.8%



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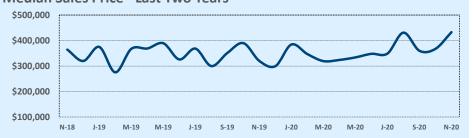


# **November 2020**

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	167	29	75
\$150,000- \$199,999	4	60	79	58
\$200,000- \$249,999	3	68	49	60
\$250,000- \$299,999	3	140	36	86
\$300,000- \$349,999	2	182	46	92
\$350,000- \$399,999	3	31	48	65
\$400,000- \$449,999	5	22	48	79
\$450,000- \$499,999	3	138	42	78
\$500,000- \$549,999	1	38	29	119
\$550,000- \$599,999	4	40	22	79
\$600,000- \$699,999	4	65	33	75
\$700,000- \$799,999	3	102	15	111
\$800,000- \$899,999			4	129
\$900,000- \$999,999	2	210	8	140
\$1M - \$1.99M			3	20
\$2M - \$2.99M				
\$3M+				
Totals	38	84	491	78

### Average Sales Price - Last Two Years



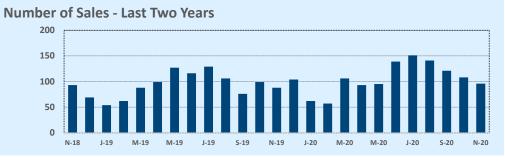


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	96	88	+9.1%	1,169	1,044	+12.0%
Condo/TH Sales						
Total Sales	96	88	+9.1%	1,169	1,044	+12.0%
Sales Volume	\$26,806,278	\$23,039,144	+16.4%	\$320,061,322	\$272,738,690	+17.4%

Avorago		This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$282,692	\$266,083	+6.2%	\$277,792	\$265,867	+4.5%	
List Price/SqFt	\$124	\$116	+6.9%	\$120	\$113	+5.7%	
Sold Price	\$279,232	\$261,808	+6.7%	\$273,791	\$261,244	+4.8%	
Sold Price/SqFt	\$122	\$114	+7.3%	\$118	\$111	+5.9%	
Sold Price / List Price	99.0%	98.5%	+0.5%	98.7%	98.3%	+0.4%	
DOM	46	83	-45.4%	63	79	-19.4%	

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$270,250	\$248,250	+8.9%	\$267,000	\$259,900	+2.7%
List Price/SqFt	\$121	\$112	+8.7%	\$116	\$111	+4.3%
Sold Price	\$267,998	\$249,989	+7.2%	\$263,500	\$258,100	+2.1%
Sold Price/SqFt	\$120	\$112	+6.7%	\$115	\$110	+4.3%
Sold Price / List Price	100.0%	99.3%	+0.7%	99.6%	99.0%	+0.6%
DOM	28	57	-50.4%	39	52	-25.0%



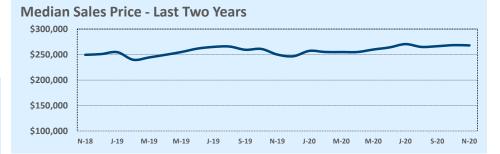
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#### **November 2020**

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			8	38
\$150,000- \$199,999	3	19	76	40
\$200,000- \$249,999	30	30	376	52
\$250,000- \$299,999	33	45	380	71
\$300,000- \$349,999	20	56	179	70
\$350,000- \$399,999	7	85	98	87
\$400,000- \$449,999	3	67	42	70
\$450,000- \$499,999			9	21
\$500,000- \$549,999			1	13
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	96	46	1,169	63





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	115	91	+26.4%	1,237	1,103	+12.1%
Condo/TH Sales						
Total Sales	115	91	+26.4%	1,237	1,103	+12.1%
Sales Volume	\$25,563,381	\$18,510,439	+38.1%	\$258,398,121	\$219,567,141	+17.7%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$224,046	\$208,715	+7.3%	\$211,008	\$202,276	+4.3%
List Price/SqFt	\$119	\$115	+3.4%	\$114	\$105	+8.5%
Sold Price	\$222,290	\$203,411	+9.3%	\$208,891	\$199,064	+4.9%
Sold Price/SqFt	\$118	\$112	+5.0%	\$113	\$104	+9.1%
Sold Price / List Price	99.2%	97.7%	+1.5%	99.0%	98.5%	+0.6%
DOM	43	57	-24.7%	59	61	-4.5%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$220,999	\$199,999	+10.5%	\$205,000	\$197,900	+3.6%
List Price/SqFt	\$116	\$116	+0.8%	\$113	\$104	+8.7%
Sold Price	\$220,000	\$199,999	+10.0%	\$204,000	\$195,000	+4.6%
Sold Price/SqFt	\$116	\$113	+3.0%	\$112	\$102	+9.8%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.7%	+0.3%
DOM	27	40	-32.5%	33	40	-17.5%



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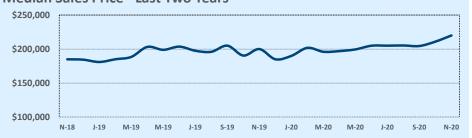


#### **November 2020**

	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	26	88	55
\$150,000- \$199,999	31	23	485	46
\$200,000- \$249,999	59	44	471	68
\$250,000- \$299,999	21	71	170	69
\$300,000- \$349,999	1	9	8	49
\$350,000- \$399,999			2	24
\$400,000- \$449,999			1	28
\$450,000- \$499,999	1	12	11	113
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			1	3
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	115	43	1,237	59

#### **Average Sales Price - Last Two Years**



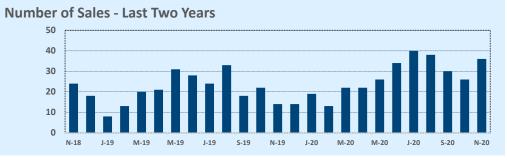


#### **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2020 Nov 2019		2020	2019	Change
Single Family Sales	36	14	+157.1%	306	232	+31.9%
Condo/TH Sales						
Total Sales	36	14	+157.1%	306	232	+31.9%
Sales Volume	\$13,411,390	\$5,109,950	+162.5%	\$112,256,783	\$80,822,406	+38.9%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$378,336	\$367,435	+3.0%	\$372,746	\$353,104	+5.6%
List Price/SqFt	\$164	\$166	-1.2%	\$162	\$152	+6.2%
Sold Price	\$372,539	\$364,996	+2.1%	\$366,852	\$348,372	+5.3%
Sold Price/SqFt	\$161	\$165	-1.9%	\$159	\$150	+6.0%
Sold Price / List Price	98.4%	99.7%	-1.3%	98.3%	98.6%	-0.3%
DOM	63	114	-45.0%	68	73	-6.5%

Median		This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$414,950	\$289,900	+43.1%	\$367,450	\$359,000	+2.4%	
List Price/SqFt	\$169	\$156	+8.1%	\$164	\$156	+5.0%	
Sold Price	\$414,950	\$291,000	+42.6%	\$360,000	\$355,500	+1.3%	
Sold Price/SqFt	\$168	\$157	+7.4%	\$162	\$155	+4.4%	
Sold Price / List Price	100.0%	99.3%	+0.7%	99.3%	99.0%	+0.4%	
DOM	56	133	-57.7%	52	48	+8.3%	



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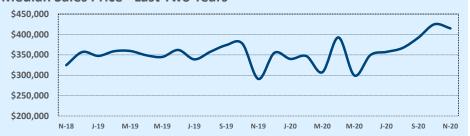


#### **November 2020**

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			8	76
\$150,000- \$199,999	3	24	29	62
\$200,000- \$249,999	7	63	18	61
\$250,000- \$299,999	2	19	30	74
\$300,000- \$349,999	3	44	49	59
\$350,000- \$399,999	2	61	66	80
\$400,000- \$449,999	11	87	47	71
\$450,000- \$499,999	2	49	29	57
\$500,000- \$549,999	1	13	7	28
\$550,000- \$599,999	4	75	10	90
\$600,000- \$699,999	1	86	5	69
\$700,000- \$799,999			4	74
\$800,000- \$899,999			2	89
\$900,000- \$999,999				
\$1M - \$1.99M			2	66
\$2M - \$2.99M				
\$3M+				
Totals	36	63	306	68



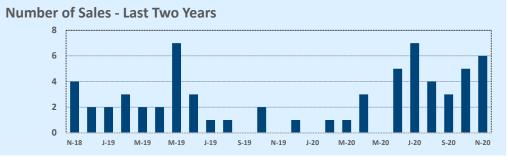




Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	6			35	23	+52.2%
Condo/TH Sales						
Total Sales	6			35	23	+52.2%
Sales Volume	\$4,451,200			\$20,723,600	\$8,650,254	+139.6%

Аменеле	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$780,817			\$628,849	\$403,345	+55.9%
List Price/SqFt	\$279			\$270	\$184	+46.3%
Sold Price	\$741,867			\$592,103	\$376,098	+57.4%
Sold Price/SqFt	\$265			\$256	\$171	+49.8%
Sold Price / List Price	96.4%	0.0%		95.0%	91.6%	+3.7%
DOM	36			75	106	-29.0%

Median	This Month			Year-to-Date		
iviedian	Nov 2020 Nov 2019 Ch		Change	2020	2019	Change
List Price	\$685,000			\$479,900	\$314,900	+52.4%
List Price/SqFt	\$254			\$235	\$148	+59.0%
Sold Price	\$649,350			\$494,000	\$310,000	+59.4%
Sold Price/SqFt	\$240			\$203	\$149	+36.1%
Sold Price / List Price	96.5%	0.0%	+0.0%	96.3%	94.6%	+1.8%
DOM	45			51	82	-37.8%



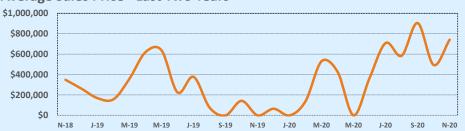
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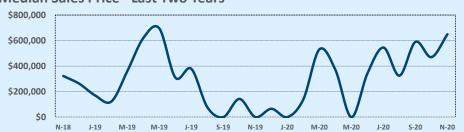


#### **November 2020**

	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	9	3	16
\$150,000- \$199,999			2	174
\$200,000- \$249,999			3	113
\$250,000- \$299,999				
\$300,000- \$349,999	1	10	6	73
\$350,000- \$399,999			2	108
\$400,000- \$449,999				
\$450,000- \$499,999	1	50	3	27
\$500,000- \$549,999			5	91
\$550,000- \$599,999			2	62
\$600,000- \$699,999			1	166
\$700,000- \$799,999				
\$800,000- \$899,999	1	50	1	50
\$900,000- \$999,999				
\$1M - \$1.99M	2	49	7	53
\$2M - \$2.99M				
\$3M+				
Totals	6	36	35	75

#### **Average Sales Price - Last Two Years**



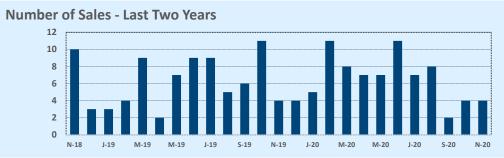


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	4	4		74	69	+7.2%
Condo/TH Sales						
Total Sales	4	4		74	69	+7.2%
Sales Volume	\$1,343,500	\$1,183,278	+13.5%	\$23,039,297	\$23,422,064	-1.6%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$345,090	\$300,724	+14.8%	\$318,382	\$352,290	-9.6%
List Price/SqFt	\$156	\$133	+17.8%	\$144	\$145	-1.0%
Sold Price	\$335,875	\$295,820	+13.5%	\$311,342	\$339,450	-8.3%
Sold Price/SqFt	\$152	\$130	+16.7%	\$140	\$141	-0.5%
Sold Price / List Price	96.9%	98.0%	-1.1%	97.4%	98.3%	-0.9%
DOM	65	59	+10.6%	83	87	-4.3%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$326,180	\$297,953	+9.5%	\$312,345	\$340,000	-8.1%
List Price/SqFt	\$155	\$133	+16.4%	\$146	\$140	+4.2%
Sold Price	\$320,250	\$290,995	+10.1%	\$307,000	\$332,500	-7.7%
Sold Price/SqFt	\$150	\$131	+15.0%	\$140	\$138	+1.7%
Sold Price / List Price	97.3%	98.5%	-1.2%	99.0%	99.2%	-0.2%
DOM	49	13	+276.9%	48	59	-19.5%



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# **November 2020**

Dries Dange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			4	136
\$150,000- \$199,999	1	34	10	56
\$200,000- \$249,999			10	162
\$250,000- \$299,999	1	128	12	99
\$300,000- \$349,999			8	109
\$350,000- \$399,999	1	46	12	45
\$400,000- \$449,999			8	45
\$450,000- \$499,999			6	54
\$500,000- \$549,999	1	52	4	27
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	4	65	74	83

#### **Average Sales Price - Last Two Years**



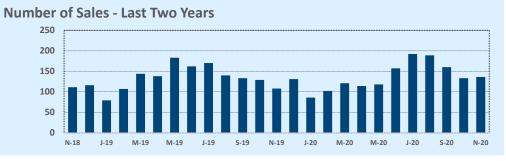


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	136	108	+25.9%	1,508	1,493	+1.0%
Condo/TH Sales						
Total Sales	136	108	+25.9%	1,508	1,493	+1.0%
Sales Volume	\$38,882,414	\$26,490,058	+46.8%	\$412,210,422	\$380,812,227	+8.2%

Аменеле	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$290,643	\$252,791	+15.0%	\$279,404	\$261,727	+6.8%
List Price/SqFt	\$156	\$135	+15.5%	\$146	\$137	+6.4%
Sold Price	\$285,900	\$245,278	+16.6%	\$273,349	\$255,065	+7.2%
Sold Price/SqFt	\$154	\$131	+17.3%	\$143	\$133	+6.9%
Sold Price / List Price	98.7%	97.3%	+1.4%	98.1%	97.6%	+0.5%
DOM	60	100	-39.8%	72	80	-10.2%

Median	This Month		Year-to-Date			
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$274,029	\$239,205	+14.6%	\$255,000	\$245,995	+3.7%
List Price/SqFt	\$148	\$131	+12.9%	\$139	\$133	+5.0%
Sold Price	\$269,750	\$227,625	+18.5%	\$250,000	\$240,000	+4.2%
Sold Price/SqFt	\$146	\$126	+15.4%	\$137	\$130	+5.7%
Sold Price / List Price	99.3%	97.9%	+1.4%	98.7%	98.4%	+0.3%
DOM	46	71	-34.8%	48	58	-17.2%



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#### **November 2020**

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			20	48
\$150,000- \$199,999	10	70	120	63
\$200,000- \$249,999	39	34	591	65
\$250,000- \$299,999	39	79	444	76
\$300,000- \$349,999	23	75	166	80
\$350,000- \$399,999	16	62	71	78
\$400,000- \$449,999	6	46	36	70
\$450,000- \$499,999			15	97
\$500,000- \$549,999	1	48	15	90
\$550,000- \$599,999	1	7	8	138
\$600,000- \$699,999			9	144
\$700,000- \$799,999	1	19	6	109
\$800,000- \$899,999			2	64
\$900,000- \$999,999			1	24
\$1M - \$1.99M			4	90
\$2M - \$2.99M				
\$3M+				
Totals	136	60	1,508	72

#### **Average Sales Price - Last Two Years**



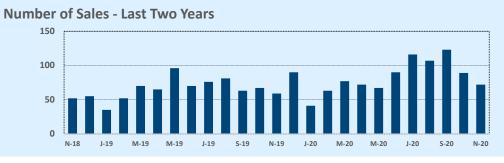


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	72	59	+22.0%	917	734	+24.9%
Condo/TH Sales						
Total Sales	72	59	+22.0%	917	734	+24.9%
Sales Volume	\$32,147,433	\$25,889,529	+24.2%	\$408,880,891	\$318,028,171	+28.6%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$452,934	\$449,354	+0.8%	\$454,755	\$444,409	+2.3%
List Price/SqFt	\$166	\$155	+7.1%	\$165	\$161	+2.6%
Sold Price	\$446,492	\$438,806	+1.8%	\$445,890	\$433,281	+2.9%
Sold Price/SqFt	\$164	\$152	+8.1%	\$162	\$157	+3.2%
Sold Price / List Price	98.8%	98.0%	+0.9%	98.3%	97.9%	+0.4%
DOM	54	100	-46.1%	84	95	-10.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$429,900	\$439,900	-2.3%	\$424,900	\$424,900	
List Price/SqFt	\$171	\$159	+7.5%	\$164	\$158	+3.7%
Sold Price	\$424,852	\$429,500	-1.1%	\$416,000	\$412,640	+0.8%
Sold Price/SqFt	\$168	\$157	+7.0%	\$160	\$155	+2.8%
Sold Price / List Price	99.1%	98.9%	+0.2%	98.9%	98.6%	+0.3%
DOM	34	67	-50.0%	54	67	-19.4%



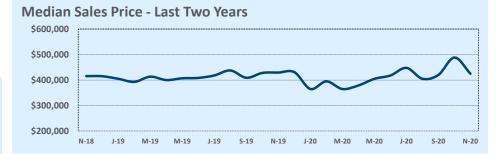
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#### **November 2020**

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			3	21
\$150,000- \$199,999	1	33	15	37
\$200,000- \$249,999	9	31	103	43
\$250,000- \$299,999	12	40	83	68
\$300,000- \$349,999	5	25	95	92
\$350,000- \$399,999	3	136	112	111
\$400,000- \$449,999	14	83	132	98
\$450,000- \$499,999	3	52	90	82
\$500,000- \$549,999	5	51	68	74
\$550,000- \$599,999	6	55	63	74
\$600,000- \$699,999	8	49	81	64
\$700,000- \$799,999	3	58	37	116
\$800,000- \$899,999	2	22	19	141
\$900,000- \$999,999			8	138
\$1M - \$1.99M	1	34	6	201
\$2M - \$2.99M			2	506
\$3M+				
Totals	72	54	917	84



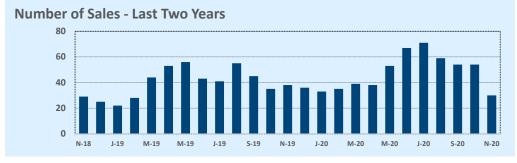


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	30	38	-21.1%	533	460	+15.9%
Condo/TH Sales						
Total Sales	30	38	-21.1%	533	460	+15.9%
Sales Volume	\$11,118,169	\$11,427,425	-2.7%	\$171,974,795	\$135,110,445	+27.3%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$377,810	\$308,789	+22.4%	\$330,650	\$300,810	+9.9%
List Price/SqFt	\$194	\$161	+20.7%	\$167	\$161	+3.9%
Sold Price	\$370,606	\$300,722	+23.2%	\$322,654	\$293,718	+9.9%
Sold Price/SqFt	\$192	\$157	+22.0%	\$164	\$157	+4.3%
Sold Price / List Price	99.6%	98.0%	+1.7%	98.1%	97.7%	+0.3%
DOM	45	64	-29.9%	71	80	-10.2%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$306,750	\$290,400	+5.6%	\$287,000	\$253,950	+13.0%
List Price/SqFt	\$182	\$165	+9.8%	\$165	\$158	+4.3%
Sold Price	\$304,250	\$279,950	+8.7%	\$282,900	\$249,950	+13.2%
Sold Price/SqFt	\$182	\$162	+12.6%	\$163	\$155	+5.2%
Sold Price / List Price	100.0%	98.9%	+1.1%	99.1%	98.8%	+0.3%
DOM	31	57	-45.1%	42	49	-14.3%



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#### **November 2020**

Duiza Danas	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	13	58	57
\$150,000- \$199,999	1	12	86	55
\$200,000- \$249,999	5	44	77	66
\$250,000- \$299,999	6	46	81	79
\$300,000- \$349,999	4	37	59	65
\$350,000- \$399,999	5	37	52	98
\$400,000- \$449,999	2	27	32	101
\$450,000- \$499,999	1	28	22	57
\$500,000- \$549,999			18	77
\$550,000- \$599,999	1	14	10	43
\$600,000- \$699,999			11	88
\$700,000- \$799,999	1	282	7	149
\$800,000- \$899,999			11	60
\$900,000- \$999,999			1	17
\$1M - \$1.99M	2	51	8	97
\$2M - \$2.99M				
\$3M+				
Totals	30	45	533	71





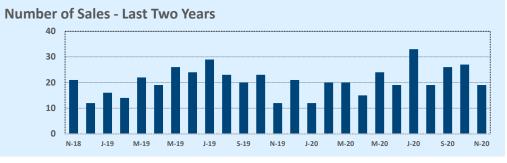


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	19	12	+58.3%	234	228	+2.6%
Condo/TH Sales						
Total Sales	19	12	+58.3%	234	228	+2.6%
Sales Volume	\$4,368,400	\$2,180,800	+100.3%	\$52,208,410	\$46,712,711	+11.8%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$228,505	\$184,558	+23.8%	\$225,229	\$208,297	+8.1%
List Price/SqFt	\$123	\$118	+4.3%	\$117	\$111	+5.1%
Sold Price	\$229,916	\$181,733	+26.5%	\$223,113	\$204,880	+8.9%
Sold Price/SqFt	\$124	\$117	+6.1%	\$116	\$109	+5.9%
Sold Price / List Price	100.2%	98.9%	+1.4%	99.2%	98.3%	+0.9%
DOM	34	50	-32.0%	53	50	+5.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$224,900	\$185,000	+21.6%	\$215,000	\$203,950	+5.4%
List Price/SqFt	\$121	\$117	+3.3%	\$114	\$111	+2.9%
Sold Price	\$225,000	\$181,500	+24.0%	\$213,000	\$201,450	+5.7%
Sold Price/SqFt	\$122	\$120	+1.7%	\$114	\$109	+4.0%
Sold Price / List Price	100.0%	98.7%	+1.3%	100.0%	99.7%	+0.3%
DOM	16	20	-17.9%	31	35	-11.4%



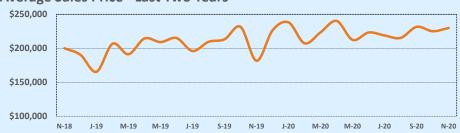
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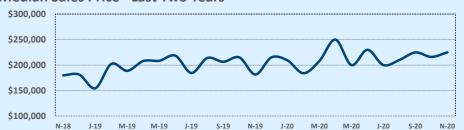


# **November 2020**

Dries Dange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	10	22	48
\$150,000- \$199,999	4	26	67	45
\$200,000- \$249,999	7	13	77	43
\$250,000- \$299,999	4	60	44	74
\$300,000- \$349,999	1	8	13	74
\$350,000- \$399,999			6	89
\$400,000- \$449,999			3	42
\$450,000- \$499,999	1	179	2	91
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	19	34	234	53





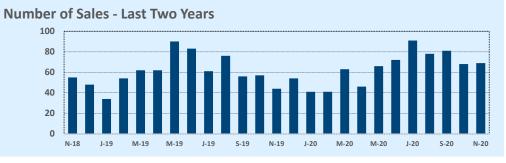


#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Nov 2020		Change	2020	2019	Change
Single Family Sales	69	44	+56.8%	716	679	+5.4%
Condo/TH Sales						
Total Sales	69	44	+56.8%	716	679	+5.4%
Sales Volume	\$20,034,312	\$11,544,779	+73.5%	\$197,308,780	\$172,733,452	+14.2%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$291,228	\$267,795	+8.8%	\$278,741	\$259,186	+7.5%
List Price/SqFt	\$127	\$125	+1.8%	\$123	\$119	+3.5%
Sold Price	\$290,352	\$262,381	+10.7%	\$275,571	\$254,394	+8.3%
Sold Price/SqFt	\$127	\$122	+3.7%	\$121	\$116	+4.3%
Sold Price / List Price	99.9%	98.1%	+1.8%	99.0%	98.4%	+0.6%
DOM	40	55	-27.0%	58	58	+0.3%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$249,900	\$252,500	-1.0%	\$249,970	\$235,000	+6.4%
List Price/SqFt	\$127	\$125	+1.5%	\$121	\$117	+2.7%
Sold Price	\$250,000	\$252,500	-1.0%	\$249,900	\$234,500	+6.6%
Sold Price/SqFt	\$128	\$125	+2.7%	\$120	\$116	+3.7%
Sold Price / List Price	100.0%	98.9%	+1.2%	100.0%	99.0%	+1.0%
DOM	19	35	-45.7%	30	36	-16.7%



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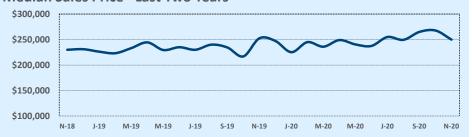


#### **November 2020**

Duine Dange	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	18	19	44
\$150,000- \$199,999	4	21	64	38
\$200,000- \$249,999	28	31	276	43
\$250,000- \$299,999	13	47	162	63
\$300,000- \$349,999	8	48	92	67
\$350,000- \$399,999	1	39	30	89
\$400,000- \$449,999	5	45	22	91
\$450,000- \$499,999	4	109	24	115
\$500,000- \$549,999	1	1	16	116
\$550,000- \$599,999	3	28	4	24
\$600,000- \$699,999			6	4
\$700,000- \$799,999			1	175
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	69	40	716	58

#### **Average Sales Price - Last Two Years**



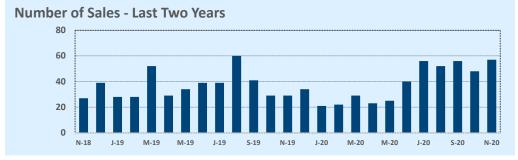


#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	57	29	+96.6%	429	408	+5.1%
Condo/TH Sales						
Total Sales	57	29	+96.6%	429	408	+5.1%
Sales Volume	\$14,578,969	\$7,510,690	+94.1%	\$112,875,056	\$104,712,805	+7.8%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$260,132	\$276,406	-5.9%	\$270,557	\$265,531	+1.9%
List Price/SqFt	\$132	\$156	-15.5%	\$140	\$136	+3.0%
Sold Price	\$255,771	\$258,989	-1.2%	\$263,112	\$256,649	+2.5%
Sold Price/SqFt	\$129	\$147	-12.5%	\$136	\$132	+3.1%
Sold Price / List Price	97.3%	94.8%	+2.6%	97.1%	97.3%	-0.2%
DOM	70	75	-6.8%	79	63	+25.1%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$236,490	\$225,000	+5.1%	\$234,235	\$249,900	-6.3%
List Price/SqFt	\$125	\$144	-13.1%	\$129	\$127	+1.3%
Sold Price	\$230,000	\$210,000	+9.5%	\$230,000	\$238,950	-3.7%
Sold Price/SqFt	\$127	\$136	-7.0%	\$127	\$125	+1.8%
Sold Price / List Price	98.3%	98.1%	+0.1%	98.7%	98.7%	+0.0%
DOM	51	51		52	45	+15.6%



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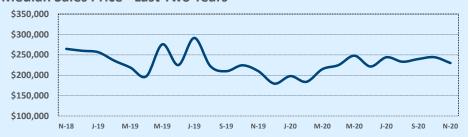


#### **November 2020**

	This N	Month	Year-to	o-Date
Price Range	Sales	ром	Sales	DOM
\$149,999 or under	7	63	66	69
\$150,000- \$199,999	5	20	68	68
\$200,000- \$249,999	25	66	116	73
\$250,000- \$299,999	8	50	56	93
\$300,000- \$349,999	3	98	41	87
\$350,000- \$399,999	6	102	33	95
\$400,000- \$449,999			15	125
\$450,000- \$499,999	1	89	9	47
\$500,000- \$549,999			5	75
\$550,000- \$599,999			5	85
\$600,000- \$699,999	1	377	11	108
\$700,000- \$799,999				
\$800,000- \$899,999			2	50
\$900,000- \$999,999				
\$1M - \$1.99M	1	12	2	90
\$2M - \$2.99M				
\$3M+				
Totals	57	70	429	79

#### **Average Sales Price - Last Two Years**



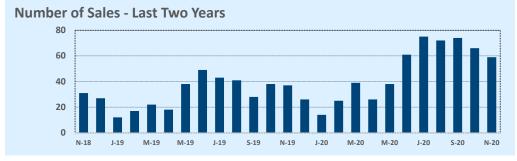


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	59	37	+59.5%	549	343	+60.1%
Condo/TH Sales						
Total Sales	59	37	+59.5%	549	343	+60.1%
Sales Volume	\$20,189,132	\$10,461,127	+93.0%	\$196,299,251	\$115,166,898	+70.4%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$347,955	\$289,857	+20.0%	\$363,972	\$342,457	+6.3%
List Price/SqFt	\$149	\$149	-0.5%	\$152	\$147	+3.1%
Sold Price	\$342,189	\$282,733	+21.0%	\$357,558	\$335,764	+6.5%
Sold Price/SqFt	\$146	\$146	+0.1%	\$149	\$145	+3.2%
Sold Price / List Price	98.3%	98.0%	+0.4%	98.5%	98.4%	+0.1%
DOM	67	75	-10.9%	79	77	+3.0%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$329,990	\$260,000	+26.9%	\$329,180	\$319,000	+3.2%
List Price/SqFt	\$149	\$148	+0.6%	\$148	\$144	+2.6%
Sold Price	\$325,000	\$256,900	+26.5%	\$322,999	\$312,316	+3.4%
Sold Price/SqFt	\$145	\$145	-0.4%	\$146	\$142	+3.0%
Sold Price / List Price	99.3%	99.2%	+0.1%	99.4%	99.6%	-0.2%
DOM	37	45	-17.8%	53	46	+15.2%



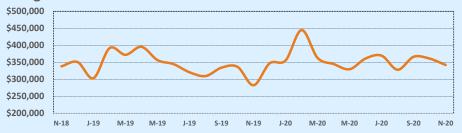
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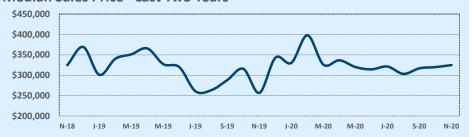


#### November 2020

Duine Donne	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			4	79
\$200,000- \$249,999	4	28	81	53
\$250,000- \$299,999	19	43	129	63
\$300,000- \$349,999	18	78	127	95
\$350,000- \$399,999	8	128	69	115
\$400,000- \$449,999	3	59	49	80
\$450,000- \$499,999	1	38	22	92
\$500,000- \$549,999	3	80	20	49
\$550,000- \$599,999	2	38	19	67
\$600,000- \$699,999	1	73	17	52
\$700,000- \$799,999			5	152
\$800,000- \$899,999			3	198
\$900,000- \$999,999			1	28
\$1M - \$1.99M			3	102
\$2M - \$2.99M				
\$3M+				
Totals	59	67	549	79

#### **Average Sales Price - Last Two Years**



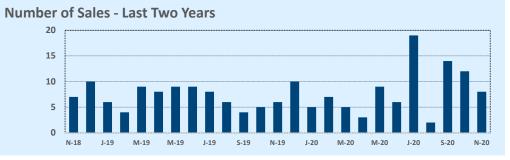


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	8	6	+33.3%	90	74	+21.6%
Condo/TH Sales						
Total Sales	8	6	+33.3%	90	74	+21.6%
Sales Volume	\$2,486,500	\$3,583,500	-30.6%	\$23,671,912	\$20,764,330	+14.0%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$326,225	\$635,333	-48.7%	\$273,733	\$291,437	-6.1%
List Price/SqFt	\$222	\$238	-6.4%	\$199	\$182	+9.2%
Sold Price	\$310,813	\$597,250	-48.0%	\$263,021	\$280,599	-6.3%
Sold Price/SqFt	\$212	\$222	-4.6%	\$191	\$175	+9.2%
Sold Price / List Price	97.4%	95.2%	+2.3%	96.3%	96.4%	-0.1%
DOM	98	61	+60.4%	99	65	+53.5%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$262,450	\$357,000	-26.5%	\$235,250	\$250,495	-6.1%
List Price/SqFt	\$242	\$261	-7.1%	\$203	\$207	-1.8%
Sold Price	\$258,250	\$335,500	-23.0%	\$227,000	\$249,002	-8.8%
Sold Price/SqFt	\$228	\$237	-3.6%	\$196	\$194	+0.8%
Sold Price / List Price	98.9%	95.9%	+3.2%	98.6%	97.2%	+1.5%
DOM	71	37	+94.5%	62	42	+47.6%



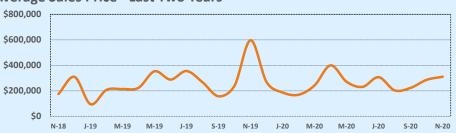
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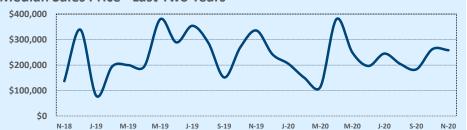


#### **November 2020**

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	24	31	56
\$150,000- \$199,999			5	63
\$200,000- \$249,999	1	88	17	165
\$250,000- \$299,999	1	276	11	68
\$300,000- \$349,999			5	73
\$350,000- \$399,999			7	107
\$400,000- \$449,999	1	143	3	73
\$450,000- \$499,999			1	18
\$500,000- \$549,999			1	224
\$550,000- \$599,999	1	159	2	122
\$600,000- \$699,999	1	46	6	248
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	27
\$2M - \$2.99M				
\$3M+				
Totals	8	98	90	99

# **Average Sales Price - Last Two Years**





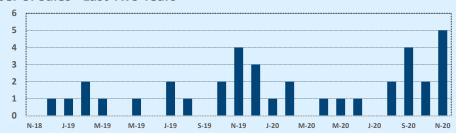
#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	5	4	+25.0%	19	14	+35.7%
Condo/TH Sales						
Total Sales	5	4	+25.0%	19	14	+35.7%
Sales Volume	\$3,340,953	\$3,065,000	+9.0%	\$10,469,303	\$8,395,200	+24.7%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$657,324	\$792,450	-17.1%	\$566,527	\$627,754	-9.8%
List Price/SqFt	\$511	\$379	+34.9%	\$411	\$359	+14.5%
Sold Price	\$668,191	\$766,250	-12.8%	\$551,016	\$599,657	-8.1%
Sold Price/SqFt	\$516	\$364	+41.9%	\$398	\$342	+16.4%
Sold Price / List Price	100.1%	96.2%	+4.0%	96.3%	95.2%	+1.1%
DOM	136	344	-60.5%	140	269	-47.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$449,999	\$637,450	-29.4%	\$515,000	\$497,450	+3.5%
List Price/SqFt	\$481	\$380	+26.6%	\$395	\$364	+8.5%
Sold Price	\$429,900	\$600,000	-28.4%	\$500,000	\$486,250	+2.8%
Sold Price/SqFt	\$481	\$365	+32.0%	\$382	\$356	+7.1%
Sold Price / List Price	100.0%	96.3%	+3.8%	96.7%	94.1%	+2.8%
DOM	140	374	-62.6%	102	191	-46.6%

#### **Number of Sales - Last Two Years**



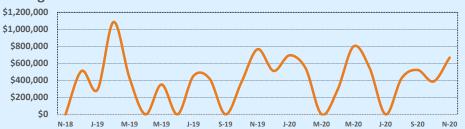
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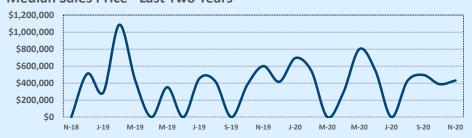


#### **November 2020**

Duine Barrer	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			2	36
\$300,000- \$349,999	1	140	1	140
\$350,000- \$399,999	1	96	2	129
\$400,000- \$449,999	1	258	3	187
\$450,000- \$499,999			1	273
\$500,000- \$549,999			3	93
\$550,000- \$599,999			2	345
\$600,000- \$699,999	1	151	3	104
\$700,000- \$799,999				
\$800,000- \$899,999			1	45
\$900,000- \$999,999				
\$1M - \$1.99M	1	35	1	35
\$2M - \$2.99M				
\$3M+				
Totals	5	136	19	140

#### **Average Sales Price - Last Two Years**



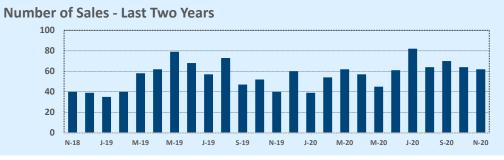


#### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	62	40	+55.0%	660	611	+8.0%
Condo/TH Sales						
Total Sales	62	40	+55.0%	660	611	+8.0%
Sales Volume	\$33,548,492	\$13,885,590	+141.6%	\$300,465,864	\$280,442,598	+7.1%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$562,552	\$361,778	+55.5%	\$475,544	\$479,897	-0.9%
List Price/SqFt	\$227	\$184	+23.3%	\$213	\$211	+0.6%
Sold Price	\$541,105	\$347,140	+55.9%	\$455,251	\$458,990	-0.8%
Sold Price/SqFt	\$220	\$177	+23.8%	\$205	\$203	+0.9%
Sold Price / List Price	96.9%	96.1%	+0.8%	96.3%	96.0%	+0.3%
DOM	92	89	+3.6%	84	83	+1.6%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$399,000	\$347,000	+15.0%	\$389,000	\$399,900	-2.7%
List Price/SqFt	\$211	\$184	+14.7%	\$208	\$204	+2.0%
Sold Price	\$390,327	\$343,750	+13.5%	\$378,950	\$390,000	-2.8%
Sold Price/SqFt	\$203	\$182	+11.1%	\$202	\$197	+2.7%
Sold Price / List Price	97.6%	97.0%	+0.6%	97.3%	97.0%	+0.3%
DOM	56	85	-34.7%	51	53	-3.8%



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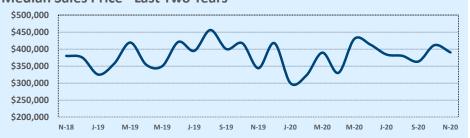


#### **November 2020**

Duine Daves	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	31	62	79
\$150,000- \$199,999	3	24	54	61
\$200,000- \$249,999	4	56	41	96
\$250,000- \$299,999	4	97	60	92
\$300,000- \$349,999	10	60	69	74
\$350,000- \$399,999	7	88	81	83
\$400,000- \$449,999	8	103	51	92
\$450,000- \$499,999	3	110	40	66
\$500,000- \$549,999	3	82	36	85
\$550,000- \$599,999	1	261	29	79
\$600,000- \$699,999	3	110	41	82
\$700,000- \$799,999	1	90	26	96
\$800,000- \$899,999	3	75	16	83
\$900,000- \$999,999	1	25	13	102
\$1M - \$1.99M	4	43	34	94
\$2M - \$2.99M	3	390	7	239
\$3M+				
Totals	62	92	660	84





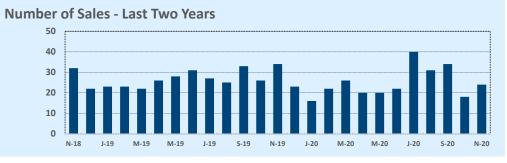


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020 Nov 2019		Change	2020	2019	Change
Single Family Sales	24	34	-29.4%	273	298	-8.4%
Condo/TH Sales						
Total Sales	24	34	-29.4%	273	298	-8.4%
Sales Volume	\$5,410,150	\$6,612,470	-18.2%	\$60,784,085	\$59,698,649	+1.8%

Assessed	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$232,908	\$204,629	+13.8%	\$231,111	\$210,174	+10.0%
List Price/SqFt	\$170	\$155	+9.7%	\$162	\$151	+7.3%
Sold Price	\$225,423	\$194,484	+15.9%	\$222,652	\$200,331	+11.1%
Sold Price/SqFt	\$165	\$146	+12.9%	\$156	\$144	+8.7%
Sold Price / List Price	97.2%	93.8%	+3.7%	96.1%	94.8%	+1.4%
DOM	63	72	-12.3%	83	67	+24.3%

Median	This Month			Year-to-Date		
ivieulan	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$184,950	\$154,950	+19.4%	\$192,500	\$179,250	+7.4%
List Price/SqFt	\$139	\$140	-0.7%	\$150	\$135	+11.5%
Sold Price	\$171,500	\$151,200	+13.4%	\$188,000	\$175,000	+7.4%
Sold Price/SqFt	\$135	\$135	-0.2%	\$145	\$129	+12.4%
Sold Price / List Price	98.0%	95.3%	+2.9%	97.6%	97.1%	+0.5%
DOM	31	57	-45.1%	59	40	+47.5%



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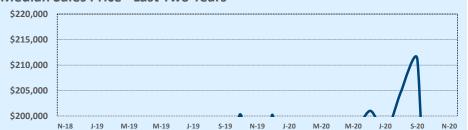


#### **November 2020**

Price Range	This P	Month	Year-t	o-Date
Price Railge	Sales	DOM	Sales	DOM
\$149,999 or under	7	31	99	64
\$150,000- \$199,999	7	41	51	101
\$200,000- \$249,999	4	133	47	76
\$250,000- \$299,999	1	17	21	114
\$300,000- \$349,999			5	67
\$350,000- \$399,999	2	156	16	106
\$400,000- \$449,999	1	31	16	75
\$450,000- \$499,999			6	135
\$500,000- \$549,999	2	60	5	75
\$550,000- \$599,999			4	114
\$600,000- \$699,999			1	68
\$700,000- \$799,999			1	158
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	27
\$2M - \$2.99M				
\$3M+				
Totals	24	63	273	83



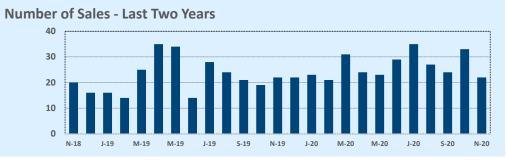




Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	22	22		292	252	+15.9%
Condo/TH Sales						
Total Sales	22	22		292	252	+15.9%
Sales Volume	\$10,413,300	\$9,961,490	+4.5%	\$122,452,127	\$90,665,967	+35.1%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$492,291	\$465,531	+5.7%	\$440,557	\$374,276	+17.7%
List Price/SqFt	\$232	\$197	+17.9%	\$205	\$195	+4.8%
Sold Price	\$473,332	\$452,795	+4.5%	\$419,357	\$359,786	+16.6%
Sold Price/SqFt	\$224	\$191	+17.2%	\$196	\$189	+3.9%
Sold Price / List Price	96.6%	96.3%	+0.3%	96.0%	96.7%	-0.7%
DOM	66	90	-26.3%	78	90	-13.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$399,950	\$427,450	-6.4%	\$335,000	\$299,500	+11.9%
List Price/SqFt	\$240	\$196	+22.4%	\$200	\$191	+4.8%
Sold Price	\$374,950	\$409,500	-8.4%	\$325,250	\$299,000	+8.8%
Sold Price/SqFt	\$223	\$193	+15.3%	\$193	\$182	+6.5%
Sold Price / List Price	97.9%	97.0%	+0.9%	97.1%	97.4%	-0.2%
DOM	37	65	-43.8%	47	53	-11.3%



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# **November 2020**

Duice Denge	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	26	25	49
\$150,000- \$199,999	2	26	40	51
\$200,000- \$249,999	2	35	29	69
\$250,000- \$299,999	2	47	40	60
\$300,000- \$349,999	1	176	25	102
\$350,000- \$399,999	4	55	25	79
\$400,000- \$449,999			11	58
\$450,000- \$499,999	2	61	13	70
\$500,000- \$549,999			17	101
\$550,000- \$599,999	1	210	16	84
\$600,000- \$699,999	1	94	12	120
\$700,000- \$799,999	1	155	14	146
\$800,000- \$899,999	1	26	6	71
\$900,000- \$999,999			6	176
\$1M - \$1.99M	2	84	12	58
\$2M - \$2.99M				
\$3M+			1	205
Totals	22	66	292	78

# Average Sales Price - Last Two Years





Listings		This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change	
Single Family Sales	30	15	+100.0%	287	289	-0.7%	
Condo/TH Sales							
Total Sales	30	15	+100.0%	287	289	-0.7%	
Sales Volume	\$7,083,400	\$2,794,150	+153.5%	\$70,638,312	\$62,772,570	+12.5%	

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$244,073	\$194,480	+25.5%	\$252,835	\$223,372	+13.2%
List Price/SqFt	\$139	\$125	+11.0%	\$137	\$128	+7.3%
Sold Price	\$236,113	\$186,277	+26.8%	\$246,127	\$217,206	+13.3%
Sold Price/SqFt	\$135	\$120	+12.8%	\$134	\$125	+7.3%
Sold Price / List Price	96.8%	95.1%	+1.9%	97.4%	97.4%	+0.0%
DOM	49	57	-14.8%	61	53	+14.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020		Change	2020	2019	Change
List Price	\$204,450	\$153,400	+33.3%	\$190,000	\$179,900	+5.6%
List Price/SqFt	\$147	\$129	+14.8%	\$137	\$127	+7.2%
Sold Price	\$201,000	\$151,000	+33.1%	\$189,800	\$175,000	+8.5%
Sold Price/SqFt	\$140	\$124	+13.1%	\$135	\$124	+8.8%
Sold Price / List Price	97.7%	96.4%	+1.3%	98.4%	98.3%	+0.1%
DOM	33	48	-32.3%	38	31	+22.6%



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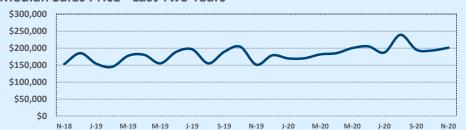


#### **November 2020**

Duine Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	22	55	49
\$150,000- \$199,999	8	40	104	53
\$200,000- \$249,999	4	28	34	44
\$250,000- \$299,999	2	45	20	101
\$300,000- \$349,999	5	137	18	83
\$350,000- \$399,999	3	28	19	82
\$400,000- \$449,999			9	72
\$450,000- \$499,999			8	72
\$500,000- \$549,999			6	88
\$550,000- \$599,999			3	26
\$600,000- \$699,999	1	14	10	91
\$700,000- \$799,999				
\$800,000- \$899,999			1	25
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	30	49	287	61

# Average Sales Price - Last Two Years





#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	1			9	3	+200.0%
Condo/TH Sales						
Total Sales	1			9	3	+200.0%
Sales Volume	\$338,000			\$3,733,000	\$1,323,000	+182.2%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$338,000			\$442,634	\$462,300	-4.3%
List Price/SqFt	\$335			\$245	\$240	+1.9%
Sold Price	\$338,000			\$414,778	\$441,000	-5.9%
Sold Price/SqFt	\$335			\$236	\$230	+2.8%
Sold Price / List Price	100.0%	0.0%		95.8%	95.9%	-0.1%
DOM	31			49	117	-58.0%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$338,000			\$379,709	\$517,000	-26.6%
List Price/SqFt	\$335			\$224	\$238	-6.0%
Sold Price	\$338,000			\$365,500	\$460,000	-20.5%
Sold Price/SqFt	\$335			\$217	\$228	-4.5%
Sold Price / List Price	100.0%	0.0%	+0.0%	97.2%	98.8%	-1.7%
DOM	31			55	25	+120.0%

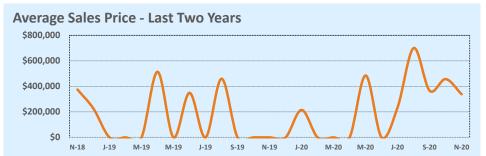
# Number of Sales - Last Two Years 2.5 2 1.5 0 N-18 J-19 M-19 M-19 J-19 S-19 N-19 J-20 M-20 M-20 J-20 S-20 N-20

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#### **November 2020**

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			2	62
\$250,000- \$299,999			1	61
\$300,000- \$349,999	1	31	1	31
\$350,000- \$399,999			1	18
\$400,000- \$449,999				
\$450,000- \$499,999			2	48
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			1	54
\$700,000- \$799,999			1	59
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	1	31	9	49

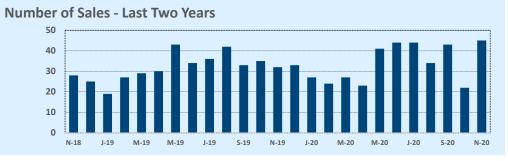




Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	45	32	+40.6%	374	360	+3.9%
Condo/TH Sales						
Total Sales	45	32	+40.6%	374	360	+3.9%
Sales Volume	\$12,702,043	\$8,044,400	+57.9%	\$103,581,513	\$89,997,116	+15.1%

Average	This Month			Y	_	
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$289,018	\$257,919	+12.1%	\$283,675	\$256,436	+10.6%
List Price/SqFt	\$148	\$133	+11.1%	\$142	\$134	+5.8%
Sold Price	\$282,268	\$251,388	+12.3%	\$276,956	\$249,992	+10.8%
Sold Price/SqFt	\$145	\$130	+11.8%	\$139	\$131	+6.1%
Sold Price / List Price	97.8%	97.1%	+0.7%	97.7%	97.5%	+0.2%
DOM	49	62	-20.7%	51	58	-11.0%

Median		This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$285,000	\$225,000	+26.7%	\$260,000	\$234,950	+10.7%	
List Price/SqFt	\$145	\$128	+13.2%	\$140	\$133	+5.5%	
Sold Price	\$275,000	\$221,250	+24.3%	\$255,950	\$230,000	+11.3%	
Sold Price/SqFt	\$143	\$123	+15.8%	\$139	\$129	+7.6%	
Sold Price / List Price	98.5%	97.6%	+0.9%	98.6%	98.3%	+0.3%	
DOM	32	48	-32.6%	32	36	-11.1%	



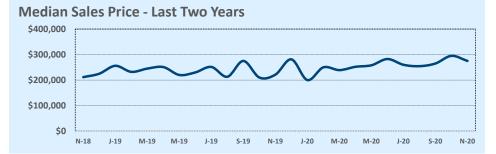
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#### **November 2020**

Dries Dange	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	25	62	47
\$150,000- \$199,999	5	48	47	50
\$200,000- \$249,999	8	36	65	45
\$250,000- \$299,999	3	23	60	43
\$300,000- \$349,999	8	87	36	72
\$350,000- \$399,999	6	49	44	62
\$400,000- \$449,999	6	52	32	49
\$450,000- \$499,999			12	46
\$500,000- \$549,999			5	35
\$550,000- \$599,999	2	72	3	52
\$600,000- \$699,999			5	57
\$700,000- \$799,999			2	19
\$800,000- \$899,999				
\$900,000- \$999,999			1	245
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	45	49	374	51

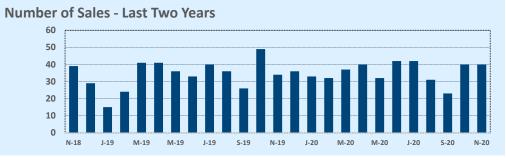




Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	40	34	+17.6%	392	375	+4.5%
Condo/TH Sales						
Total Sales	40	34	+17.6%	392	375	+4.5%
Sales Volume	\$8,761,578	\$6,251,900	+40.1%	\$73,597,120	\$64,998,366	+13.2%

Average		This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$227,315	\$185,326	+22.7%	\$190,728	\$174,660	+9.2%	
List Price/SqFt	\$132	\$108	+22.3%	\$115	\$107	+7.7%	
Sold Price	\$219,039	\$183,879	+19.1%	\$187,748	\$173,329	+8.3%	
Sold Price/SqFt	\$129	\$107	+20.2%	\$114	\$106	+7.0%	
Sold Price / List Price	98.1%	98.9%	-0.8%	98.7%	99.2%	-0.5%	
DOM	49	46	+6.4%	55	52	+5.9%	

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$195,750	\$194,900	+0.4%	\$186,575	\$177,900	+4.9%
List Price/SqFt	\$128	\$110	+16.4%	\$115	\$110	+4.5%
Sold Price	\$193,950	\$194,900	-0.5%	\$185,000	\$176,900	+4.6%
Sold Price/SqFt	\$127	\$107	+18.0%	\$114	\$108	+5.7%
Sold Price / List Price	99.7%	100.0%	-0.3%	100.0%	100.0%	
DOM	43	37	+16.2%	42	35	+20.0%



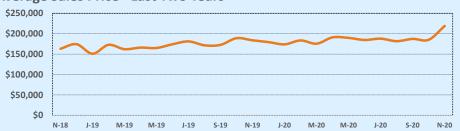
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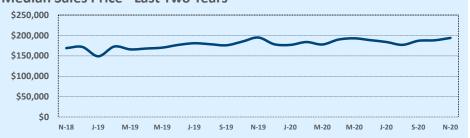


#### **November 2020**

Duine Dange	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	5	43	62
\$150,000- \$199,999	25	51	230	49
\$200,000- \$249,999	12	47	108	70
\$250,000- \$299,999	1	56	9	25
\$300,000- \$349,999				
\$350,000- \$399,999			1	102
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	1	57	1	57
\$2M - \$2.99M				
\$3M+				
Totals	40	49	392	55

#### **Average Sales Price - Last Two Years**



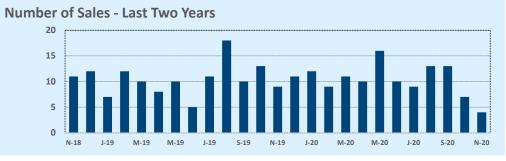


#### **Residential Statistics**

Lictings		This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change	
Single Family Sales	4	9	-55.6%	114	113	+0.9%	
Condo/TH Sales							
Total Sales	4	9	-55.6%	114	113	+0.9%	
Sales Volume	\$636,000	\$1,269,798	-49.9%	\$15,663,451	\$15,102,438	+3.7%	

Avorago		This Month	_	Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$158,675	\$142,022	+11.7%	\$140,440	\$136,019	+3.3%
List Price/SqFt	\$120	\$91	+31.0%	\$109	\$101	+7.2%
Sold Price	\$159,000	\$141,089	+12.7%	\$137,399	\$133,650	+2.8%
Sold Price/SqFt	\$120	\$91	+32.2%	\$106	\$100	+6.7%
Sold Price / List Price	100.0%	99.2%	+0.8%	97.4%	97.9%	-0.6%
DOM	25	103	-75.6%	57	67	-14.9%

Median	This Month		Year-to-Date			
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$159,950	\$149,900	+6.7%	\$141,450	\$139,900	+1.1%
List Price/SqFt	\$127	\$105	+20.7%	\$110	\$104	+5.8%
Sold Price	\$160,500	\$149,900	+7.1%	\$140,000	\$137,000	+2.2%
Sold Price/SqFt	\$129	\$105	+22.9%	\$109	\$102	+7.0%
Sold Price / List Price	100.3%	100.0%	+0.3%	100.0%	100.0%	
DOM	17	96	-82.3%	32	42	-23.8%



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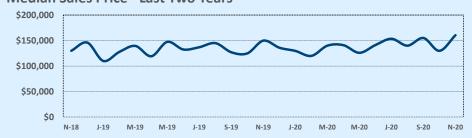


# **November 2020**

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	54	70	62
\$150,000- \$199,999	3	16	39	47
\$200,000- \$249,999			3	34
\$250,000- \$299,999			2	107
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	4	25	114	57

# **Average Sales Price - Last Two Years**



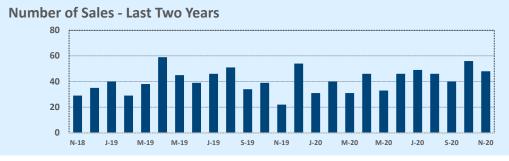


#### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change	
Single Family Sales	48	22	+118.2%	466	442	+5.4%	
Condo/TH Sales							
Total Sales	48	22	+118.2%	466	442	+5.4%	
Sales Volume	\$18,377,390	\$6,488,599	+183.2%	\$156,618,604	\$133,757,497	+17.1%	

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$389,305	\$301,364	+29.2%	\$343,600	\$311,227	+10.4%
List Price/SqFt	\$147	\$136	+7.9%	\$142	\$133	+6.8%
Sold Price	\$382,862	\$294,936	+29.8%	\$336,091	\$302,619	+11.1%
Sold Price/SqFt	\$145	\$134	+8.2%	\$139	\$130	+7.1%
Sold Price / List Price	98.7%	98.5%	+0.3%	98.1%	97.8%	+0.4%
DOM	39	59	-33.6%	57	58	-1.6%

Median	This Month			Year-to-Date		
ivieulan	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$324,950	\$287,000	+13.2%	\$300,000	\$265,000	+13.2%
List Price/SqFt	\$143	\$135	+5.8%	\$140	\$131	+6.8%
Sold Price	\$322,850	\$286,000	+12.9%	\$299,324	\$259,500	+15.3%
Sold Price/SqFt	\$141	\$130	+8.5%	\$137	\$129	+6.5%
Sold Price / List Price	99.9%	97.9%	+2.0%	98.5%	98.4%	+0.1%
DOM	26	45	-41.6%	31	36	-13.9%



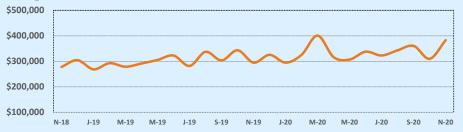
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#### **November 2020**

Duine Danne	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	45	42	56
\$150,000- \$199,999	2	31	38	49
\$200,000- \$249,999	4	40	64	45
\$250,000- \$299,999	8	31	91	52
\$300,000- \$349,999	13	37	72	52
\$350,000- \$399,999	6	30	58	58
\$400,000- \$449,999	4	28	32	73
\$450,000- \$499,999			17	75
\$500,000- \$549,999	1	22	7	62
\$550,000- \$599,999	1	81	7	34
\$600,000- \$699,999	1	26	13	69
\$700,000- \$799,999	2	153	7	150
\$800,000- \$899,999	1	21	4	101
\$900,000- \$999,999	1	22	8	83
\$1M - \$1.99M	1	27	6	109
\$2M - \$2.99M				
\$3M+				
Totals	48	39	466	57

#### **Average Sales Price - Last Two Years**

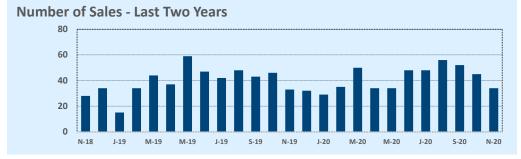




Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	34	33	+3.0%	465	448	+3.8%
Condo/TH Sales						
Total Sales	34	33	+3.0%	465	448	+3.8%
Sales Volume	\$11,167,010	\$8,877,000	+25.8%	\$151,297,787	\$133,837,232	+13.0%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$336,272	\$277,739	+21.1%	\$332,888	\$304,133	+9.5%
List Price/SqFt	\$148	\$128	+15.2%	\$141	\$134	+5.8%
Sold Price	\$328,441	\$269,000	+22.1%	\$325,372	\$298,744	+8.9%
Sold Price/SqFt	\$145	\$124	+16.4%	\$139	\$132	+5.5%
Sold Price / List Price	98.4%	97.2%	+1.3%	98.3%	98.4%	-0.1%
DOM	36	59	-38.6%	53	56	-4.5%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$317,450	\$275,000	+15.4%	\$299,000	\$276,000	+8.3%
List Price/SqFt	\$146	\$123	+18.5%	\$138	\$130	+6.5%
Sold Price	\$317,450	\$271,000	+17.1%	\$293,000	\$275,000	+6.5%
Sold Price/SqFt	\$147	\$121	+21.9%	\$136	\$127	+6.6%
Sold Price / List Price	100.0%	98.2%	+1.9%	98.9%	98.9%	-0.0%
DOM	27	33	-18.2%	28	35	-20.0%



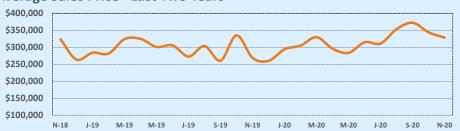
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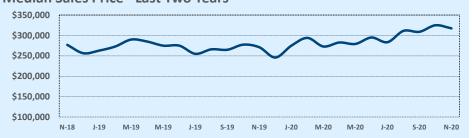


#### **November 2020**

Duine Douge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			8	91
\$150,000- \$199,999	2	8	33	42
\$200,000- \$249,999	5	12	71	53
\$250,000- \$299,999	7	50	133	53
\$300,000- \$349,999	9	30	94	48
\$350,000- \$399,999	7	21	62	52
\$400,000- \$449,999	1	51	20	44
\$450,000- \$499,999			17	47
\$500,000- \$549,999	1	108	5	80
\$550,000- \$599,999	1	164	2	103
\$600,000- \$699,999	1	63	5	83
\$700,000- \$799,999			5	49
\$800,000- \$899,999			1	146
\$900,000- \$999,999			2	181
\$1M - \$1.99M			7	100
\$2M - \$2.99M				
\$3M+				
Totals	34	36	465	53





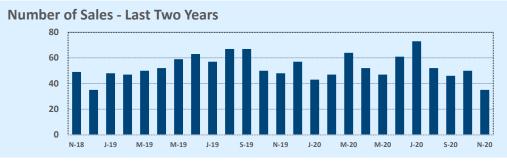


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	35	48	-27.1%	570	608	-6.3%
Condo/TH Sales						
Total Sales	35	48	-27.1%	570	608	-6.3%
Sales Volume	\$6,669,100	\$8,898,300	-25.1%	\$110,280,333	\$107,655,873	+2.4%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$193,177	\$189,459	+2.0%	\$195,548	\$179,138	+9.2%
List Price/SqFt	\$118	\$107	+10.2%	\$115	\$108	+6.6%
Sold Price	\$190,546	\$185,381	+2.8%	\$193,474	\$177,066	+9.3%
Sold Price/SqFt	\$117	\$105	+11.1%	\$114	\$107	+6.7%
Sold Price / List Price	98.4%	97.7%	+0.7%	99.0%	98.8%	+0.2%
DOM	34	47	-27.0%	47	42	+12.2%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$190,000	\$189,900	+0.1%	\$185,616	\$177,000	+4.9%
List Price/SqFt	\$121	\$109	+10.3%	\$115	\$110	+4.2%
Sold Price	\$190,000	\$184,250	+3.1%	\$185,050	\$175,000	+5.7%
Sold Price/SqFt	\$121	\$106	+13.6%	\$115	\$109	+5.4%
Sold Price / List Price	100.0%	99.8%	+0.2%	100.0%	100.0%	
DOM	23	30	-22.0%	27	28	-3.6%



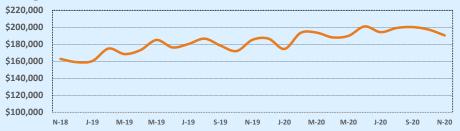
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#### **November 2020**

Duine Daves	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	43	87	46
\$150,000- \$199,999	14	33	274	41
\$200,000- \$249,999	12	32	136	48
\$250,000- \$299,999	3	33	46	62
\$300,000- \$349,999			26	78
\$350,000- \$399,999			1	1
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	35	34	570	47







#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	33	40	-17.5%	474	472	+0.4%
Condo/TH Sales						
Total Sales	33	40	-17.5%	474	472	+0.4%
Sales Volume	\$7,174,700	\$8,857,080	-19.0%	\$100,757,457	\$95,204,892	+5.8%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$221,006	\$224,902	-1.7%	\$215,087	\$204,066	+5.4%
List Price/SqFt	\$134	\$125	+7.4%	\$125	\$118	+6.1%
Sold Price	\$217,415	\$221,427	-1.8%	\$212,568	\$201,705	+5.4%
Sold Price/SqFt	\$132	\$123	+7.3%	\$124	\$117	+6.1%
Sold Price / List Price	98.5%	98.7%	-0.2%	98.8%	99.3%	-0.5%
DOM	37	52	-29.0%	40	44	-10.4%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$220,628	\$205,225	+7.5%	\$210,000	\$195,000	+7.7%
List Price/SqFt	\$131	\$124	+6.0%	\$125	\$118	+5.8%
Sold Price	\$220,000	\$206,500	+6.5%	\$208,250	\$193,400	+7.7%
Sold Price/SqFt	\$128	\$122	+4.9%	\$124	\$116	+6.4%
Sold Price / List Price	98.9%	98.9%	-0.0%	100.0%	99.3%	+0.7%
DOM	23	34	-32.4%	24	30	-20.0%



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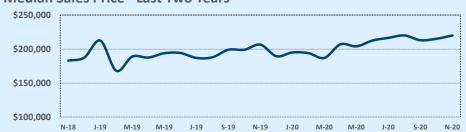


# **November 2020**

Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	9	40	65
\$150,000- \$199,999	12	52	165	38
\$200,000- \$249,999	15	29	181	34
\$250,000- \$299,999	3	41	63	44
\$300,000- \$349,999	2	13	16	29
\$350,000- \$399,999			3	47
\$400,000- \$449,999			2	37
\$450,000- \$499,999			1	15
\$500,000- \$549,999			2	114
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			1	3
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	33	37	474	40

#### **Average Sales Price - Last Two Years**

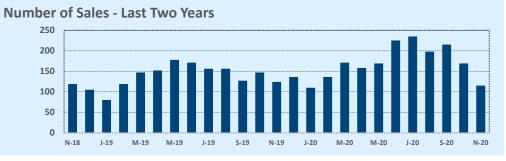




Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	115	124	-7.3%	1,901	1,557	+22.1%
Condo/TH Sales						
Total Sales	115	124	-7.3%	1,901	1,557	+22.1%
Sales Volume	\$27,036,427	\$26,387,226	+2.5%	\$436,313,520	\$329,827,477	+32.3%

Average		This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$236,926	\$217,064	+9.2%	\$231,840	\$214,491	+8.1%	
List Price/SqFt	\$118	\$111	+6.8%	\$117	\$109	+7.1%	
Sold Price	\$235,099	\$212,800	+10.5%	\$229,518	\$211,835	+8.3%	
Sold Price/SqFt	\$117	\$109	+8.0%	\$116	\$108	+7.3%	
Sold Price / List Price	99.4%	98.3%	+1.2%	99.2%	98.9%	+0.2%	
DOM	48	53	-9.7%	61	66	-7.4%	

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$235,000	\$209,000	+12.4%	\$225,000	\$207,500	+8.4%
List Price/SqFt	\$116	\$109	+6.3%	\$115	\$108	+6.0%
Sold Price	\$231,913	\$206,000	+12.6%	\$225,000	\$205,000	+9.8%
Sold Price/SqFt	\$116	\$107	+7.9%	\$113	\$107	+6.3%
Sold Price / List Price	100.0%	99.5%	+0.5%	100.0%	100.0%	
DOM	25	31	-18.0%	37	37	



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#### **November 2020**

Duice Denge	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	13	100	55
\$150,000- \$199,999	22	25	476	40
\$200,000- \$249,999	46	38	743	55
\$250,000- \$299,999	30	61	395	76
\$300,000- \$349,999	6	109	120	102
\$350,000- \$399,999	2	137	57	115
\$400,000- \$449,999	1	19	8	92
\$450,000- \$499,999				
\$500,000- \$549,999	1	410	1	410
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	165
\$2M - \$2.99M				
\$3M+				
Totals	115	48	1,901	61

# Average Sales Price - Last Two Years





Lictings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	64	67	-4.5%	805	849	-5.2%
Condo/TH Sales						
Total Sales	64	67	-4.5%	805	849	-5.2%
Sales Volume	\$14,458,799	\$14,039,852	+3.0%	\$177,043,892	\$178,925,313	-1.1%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$227,959	\$213,308	+6.9%	\$222,088	\$213,298	+4.1%
List Price/SqFt	\$131	\$116	+12.7%	\$122	\$117	+4.5%
Sold Price	\$225,919	\$209,550	+7.8%	\$219,930	\$210,748	+4.4%
Sold Price/SqFt	\$130	\$114	+13.9%	\$121	\$115	+4.7%
Sold Price / List Price	99.1%	97.9%	+1.2%	99.0%	98.8%	+0.2%
DOM	29	69	-58.2%	44	49	-10.3%

Median	This Month			Year-to-Date		
ivieulan	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$230,000	\$199,900	+15.1%	\$222,500	\$210,999	+5.5%
List Price/SqFt	\$128	\$112	+14.9%	\$120	\$115	+4.0%
Sold Price	\$226,500	\$203,000	+11.6%	\$220,000	\$210,000	+4.8%
Sold Price/SqFt	\$125	\$112	+12.0%	\$118	\$114	+3.7%
Sold Price / List Price	100.0%	99.2%	+0.8%	100.0%	100.0%	
DOM	21	42	-51.2%	25	30	-16.7%



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# **November 2020**

Duine Donne	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	22	49	45
\$150,000- \$199,999	15	29	201	37
\$200,000- \$249,999	30	24	363	45
\$250,000- \$299,999	14	40	169	48
\$300,000- \$349,999	1	34	20	26
\$350,000- \$399,999	1	33	2	25
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999			1	1,064
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	64	29	805	44

#### **Average Sales Price - Last Two Years**





#### **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	19	16	+18.8%	252	222	+13.5%
Condo/TH Sales						
Total Sales	19	16	+18.8%	252	222	+13.5%
Sales Volume	\$8,758,377	\$5,949,750	+47.2%	\$99,399,208	\$84,140,480	+18.1%

Average		This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$466,395	\$379,683	+22.8%	\$401,161	\$387,216	+3.6%	
List Price/SqFt	\$154	\$147	+4.7%	\$147	\$141	+3.8%	
Sold Price	\$460,967	\$371,859	+24.0%	\$394,441	\$379,011	+4.1%	
Sold Price/SqFt	\$153	\$143	+6.6%	\$145	\$139	+4.5%	
Sold Price / List Price	99.2%	97.4%	+1.8%	98.5%	97.9%	+0.6%	
DOM	50	71	-29.6%	51	63	-18.6%	

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$430,000	\$372,400	+15.5%	\$379,900	\$374,995	+1.3%
List Price/SqFt	\$152	\$150	+1.2%	\$147	\$141	+4.1%
Sold Price	\$413,000	\$360,000	+14.7%	\$377,000	\$367,500	+2.6%
Sold Price/SqFt	\$150	\$143	+5.2%	\$145	\$137	+5.8%
Sold Price / List Price	100.0%	97.9%	+2.1%	99.0%	98.5%	+0.4%
DOM	25	49	-48.5%	31	40	-21.5%

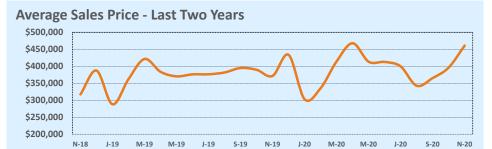


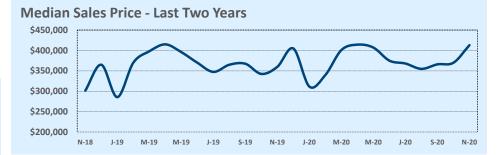
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#### **November 2020**

Duine Douge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			5	40
\$150,000- \$199,999			3	22
\$200,000- \$249,999			14	52
\$250,000- \$299,999	3	101	21	59
\$300,000- \$349,999	1	24	53	45
\$350,000- \$399,999	3	18	54	56
\$400,000- \$449,999	4	48	43	53
\$450,000- \$499,999			18	63
\$500,000- \$549,999	5	48	16	35
\$550,000- \$599,999			11	31
\$600,000- \$699,999	1	26	5	81
\$700,000- \$799,999	2	54	6	54
\$800,000- \$899,999			2	68
\$900,000- \$999,999			1	32
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	19	50	252	51



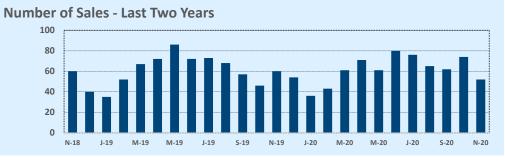


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	52	60	-13.3%	681	688	-1.0%
Condo/TH Sales						
Total Sales	52	60	-13.3%	681	688	-1.0%
Sales Volume	\$16,193,118	\$15,457,446	+4.8%	\$182,741,071	\$172,615,920	+5.9%

Average	This Month			Year-to-Date		
	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$318,735	\$262,987	+21.2%	\$273,140	\$255,224	+7.0%
List Price/SqFt	\$145	\$133	+9.8%	\$130	\$124	+4.7%
Sold Price	\$311,406	\$257,624	+20.9%	\$268,342	\$250,895	+7.0%
Sold Price/SqFt	\$144	\$129	+11.1%	\$128	\$122	+5.0%
Sold Price / List Price	98.8%	98.0%	+0.9%	98.8%	98.5%	+0.3%
DOM	47	48	-2.4%	47	52	-10.7%

Median	This Month			Year-to-Date		
	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$262,623	\$237,500	+10.6%	\$245,000	\$235,000	+4.3%
List Price/SqFt	\$138	\$124	+11.2%	\$127	\$122	+3.7%
Sold Price	\$252,000	\$236,000	+6.8%	\$242,000	\$230,300	+5.1%
Sold Price/SqFt	\$140	\$123	+13.8%	\$126	\$120	+5.0%
Sold Price / List Price	99.8%	99.4%	+0.4%	99.8%	99.3%	+0.5%
DOM	23	35	-34.3%	25	30	-16.7%



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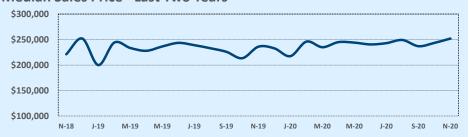


#### **November 2020**

	This N	<b>Month</b>	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	21	31	44	
\$150,000- \$199,999	6	114	83	52	
\$200,000- \$249,999	18	34	261	40	
\$250,000- \$299,999	13	37	169	47	
\$300,000- \$349,999	8	37	76	44	
\$350,000- \$399,999	1	22	33	50	
\$400,000- \$449,999	1	83	2	62	
\$450,000- \$499,999			2	134	
\$500,000- \$549,999	1	82	4	65	
\$550,000- \$599,999			2	29	
\$600,000- \$699,999	1	16	6	135	
\$700,000- \$799,999			2	94	
\$800,000- \$899,999			1	165	
\$900,000- \$999,999			2	62	
\$1M - \$1.99M	2	75	7	122	
\$2M - \$2.99M					
\$3M+					
Totals	52	47	681	47	

#### **Average Sales Price - Last Two Years**



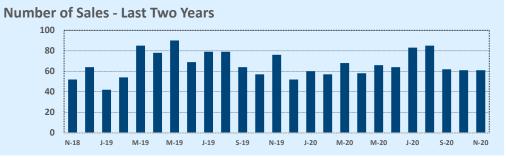


### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	61	76	-19.7%	725	773	-6.2%
Condo/TH Sales						
Total Sales	61	76	-19.7%	725	773	-6.2%
Sales Volume	\$12,531,399	\$14,070,431	-10.9%	\$139,985,271	\$142,632,533	-1.9%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$204,168	\$186,936	+9.2%	\$193,657	\$185,547	+4.4%
List Price/SqFt	\$125	\$118	+5.5%	\$121	\$114	+5.8%
Sold Price	\$205,433	\$185,137	+11.0%	\$193,083	\$184,518	+4.6%
Sold Price/SqFt	\$126	\$117	+7.1%	\$120	\$114	+6.0%
Sold Price / List Price	100.5%	99.2%	+1.3%	99.7%	99.5%	+0.2%
DOM	29	46	-38.1%	41	42	-3.0%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$199,999	\$189,450	+5.6%	\$190,000	\$184,450	+3.0%
List Price/SqFt	\$125	\$119	+5.3%	\$122	\$114	+6.2%
Sold Price	\$207,000	\$187,000	+10.7%	\$190,000	\$183,000	+3.8%
Sold Price/SqFt	\$125	\$118	+5.6%	\$121	\$114	+5.8%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	18	36	-50.0%	25	29	-13.8%

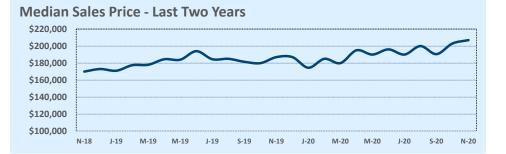


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Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	30	98	38
\$150,000- \$199,999	18	22	323	42
\$200,000- \$249,999	28	36	254	39
\$250,000- \$299,999	6	15	41	39
\$300,000- \$349,999	1	16	6	54
\$350,000- \$399,999	1	22	2	28
\$400,000- \$449,999			1	26
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	61	29	725	41



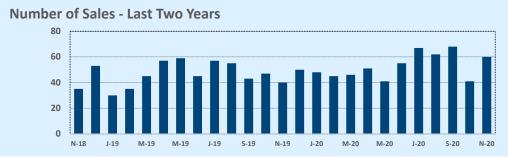


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listiligs	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	60	40	+50.0%	584	513	+13.8%
Condo/TH Sales						
Total Sales	60	40	+50.0%	584	513	+13.8%
Sales Volume	\$13,484,700	\$8,292,305	+62.6%	\$132,821,668	\$108,849,525	+22.0%

Average		This Month	_	Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$225,739	\$207,602	+8.7%	\$229,276	\$214,310	+7.0%
List Price/SqFt	\$115	\$106	+8.1%	\$111	\$106	+4.4%
Sold Price	\$224,745	\$207,308	+8.4%	\$227,434	\$212,182	+7.2%
Sold Price/SqFt	\$114	\$106	+7.7%	\$110	\$105	+4.7%
Sold Price / List Price	99.7%	99.9%	-0.2%	99.3%	99.0%	+0.2%
DOM	36	43	-16.7%	44	43	+3.6%

Median	This Month			Year-to-Date		
ivieulan	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$219,950	\$199,250	+10.4%	\$215,000	\$199,900	+7.6%
List Price/SqFt	\$111	\$103	+7.7%	\$109	\$104	+4.6%
Sold Price	\$224,950	\$201,000	+11.9%	\$215,000	\$199,000	+8.0%
Sold Price/SqFt	\$111	\$103	+7.4%	\$108	\$103	+4.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	18	34	-48.5%	24	27	-11.1%

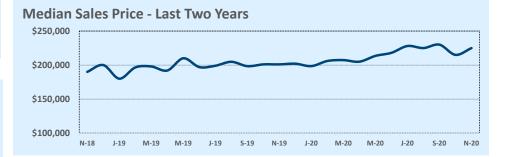


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Drice Bange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	10	17	39
\$150,000- \$199,999	16	38	182	42
\$200,000- \$249,999	26	21	229	38
\$250,000- \$299,999	15	54	96	64
\$300,000- \$349,999	2	93	37	40
\$350,000- \$399,999			16	72
\$400,000- \$449,999			3	20
\$450,000- \$499,999			1	95
\$500,000- \$549,999			2	8
\$550,000- \$599,999				
\$600,000- \$699,999			1	17
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	60	36	584	44



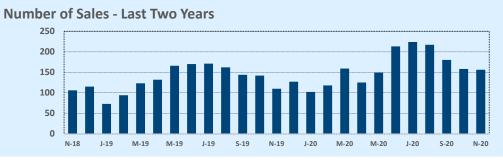


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	156	110	+41.8%	1,801	1,487	+21.1%
Condo/TH Sales						
Total Sales	156	110	+41.8%	1,801	1,487	+21.1%
Sales Volume	\$46,520,154	\$31,378,375	+48.3%	\$518,545,244	\$413,164,322	+25.5%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$301,669	\$290,189	+4.0%	\$291,638	\$281,922	+3.4%
List Price/SqFt	\$129	\$120	+7.8%	\$124	\$117	+6.0%
Sold Price	\$298,206	\$285,258	+4.5%	\$287,921	\$277,851	+3.6%
Sold Price/SqFt	\$128	\$118	+8.3%	\$122	\$115	+6.1%
Sold Price / List Price	98.9%	98.4%	+0.4%	98.8%	98.7%	+0.1%
DOM	55	84	-34.7%	65	73	-11.2%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$279,950	\$259,700	+7.8%	\$273,000	\$262,900	+3.8%
List Price/SqFt	\$122	\$118	+3.5%	\$119	\$115	+3.8%
Sold Price	\$278,000	\$259,150	+7.3%	\$270,000	\$260,000	+3.8%
Sold Price/SqFt	\$121	\$115	+5.4%	\$118	\$113	+4.0%
Sold Price / List Price	99.5%	98.9%	+0.5%	99.6%	99.4%	+0.1%
DOM	37	58	-36.2%	42	50	-16.0%



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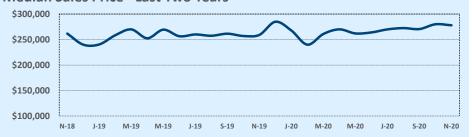


### **November 2020**

Duine Daves	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	19	9	43
\$150,000- \$199,999	5	55	103	50
\$200,000- \$249,999	34	38	530	50
\$250,000- \$299,999	52	39	523	64
\$300,000- \$349,999	35	60	292	82
\$350,000- \$399,999	14	115	177	90
\$400,000- \$449,999	8	98	100	83
\$450,000- \$499,999	2	138	36	55
\$500,000- \$549,999	4	33	25	73
\$550,000- \$599,999	1	8	6	9
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	156	55	1,801	65

#### **Average Sales Price - Last Two Years**



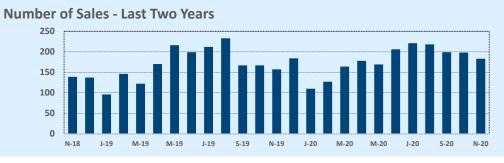


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	183	157	+16.6%	1,973	1,885	+4.7%
Condo/TH Sales						
Total Sales	183	157	+16.6%	1,973	1,885	+4.7%
Sales Volume	\$50,854,438	\$39,280,086	+29.5%	\$525,277,667	\$468,524,072	+12.1%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$279,450	\$251,975	+10.9%	\$268,204	\$251,473	+6.7%
List Price/SqFt	\$129	\$123	+4.9%	\$126	\$119	+5.7%
Sold Price	\$277,893	\$250,192	+11.1%	\$266,233	\$248,554	+7.1%
Sold Price/SqFt	\$128	\$122	+5.1%	\$125	\$118	+6.2%
Sold Price / List Price	99.5%	99.4%	+0.1%	99.3%	98.9%	+0.4%
DOM	39	62	-37.5%	55	58	-6.1%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$271,500	\$244,800	+10.9%	\$257,900	\$242,500	+6.4%
List Price/SqFt	\$128	\$125	+2.5%	\$127	\$120	+6.0%
Sold Price	\$267,000	\$243,900	+9.5%	\$255,000	\$240,000	+6.3%
Sold Price/SqFt	\$128	\$123	+4.5%	\$126	\$119	+6.2%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.8%	+0.2%
DOM	24	49	-51.0%	33	39	-15.4%



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### **November 2020**

Duine Danne	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			6	27
\$150,000- \$199,999	9	20	201	36
\$200,000- \$249,999	47	27	669	44
\$250,000- \$299,999	80	43	638	62
\$300,000- \$349,999	25	50	267	75
\$350,000- \$399,999	15	45	125	69
\$400,000- \$449,999	2	19	32	67
\$450,000- \$499,999	2	67	22	38
\$500,000- \$549,999	3	23	10	14
\$550,000- \$599,999			3	11
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	183	39	1,973	55

### **Average Sales Price - Last Two Years**



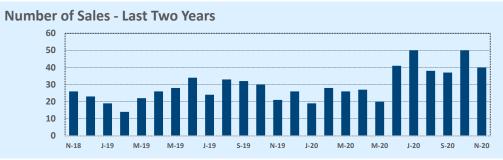


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listiligs	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	40	21	+90.5%	376	283	+32.9%
Condo/TH Sales						
Total Sales	40	21	+90.5%	376	283	+32.9%
Sales Volume	\$19,030,422	\$8,913,900	+113.5%	\$173,438,542	\$124,157,096	+39.7%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$486,698	\$445,078	+9.4%	\$470,735	\$449,990	+4.6%
List Price/SqFt	\$150	\$143	+4.6%	\$148	\$144	+2.9%
Sold Price	\$475,761	\$424,471	+12.1%	\$461,273	\$438,718	+5.1%
Sold Price/SqFt	\$147	\$137	+7.3%	\$145	\$140	+3.4%
Sold Price / List Price	98.1%	96.0%	+2.2%	98.2%	97.8%	+0.4%
DOM	46	89	-48.1%	74	78	-5.2%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$457,500	\$355,000	+28.9%	\$416,250	\$398,570	+4.4%
List Price/SqFt	\$138	\$137	+0.7%	\$137	\$137	-0.0%
Sold Price	\$450,000	\$355,000	+26.8%	\$408,000	\$389,900	+4.6%
Sold Price/SqFt	\$137	\$130	+5.9%	\$136	\$135	+0.4%
Sold Price / List Price	98.7%	97.3%	+1.5%	98.5%	98.5%	+0.1%
DOM	31	53	-42.5%	43	53	-19.8%



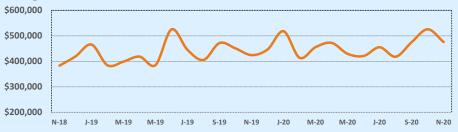
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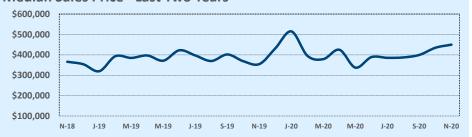


### **November 2020**

0: 0	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			1	21
\$200,000- \$249,999	1	40	9	44
\$250,000- \$299,999	8	39	79	66
\$300,000- \$349,999	6	29	59	41
\$350,000- \$399,999	3	14	36	61
\$400,000- \$449,999	1	21	46	86
\$450,000- \$499,999	7	48	33	48
\$500,000- \$549,999	8	66	32	83
\$550,000- \$599,999			15	63
\$600,000- \$699,999	2	106	21	75
\$700,000- \$799,999	1	53	14	161
\$800,000- \$899,999			10	138
\$900,000- \$999,999			6	153
\$1M - \$1.99M	3	43	15	161
\$2M - \$2.99M				
\$3M+				
Totals	40	46	376	74

### **Average Sales Price - Last Two Years**



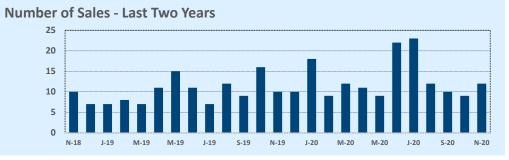


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	12	10	+20.0%	147	113	+30.1%
Condo/TH Sales						
Total Sales	12	10	+20.0%	147	113	+30.1%
Sales Volume	\$6,021,450	\$4,235,501	+42.2%	\$73,652,971	\$52,911,713	+39.2%

Average		This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change	
List Price	\$515,485	\$436,089	+18.2%	\$510,811	\$481,346	+6.1%	
List Price/SqFt	\$168	\$155	+8.2%	\$160	\$153	+4.4%	
Sold Price	\$501,788	\$423,550	+18.5%	\$501,041	\$468,245	+7.0%	
Sold Price/SqFt	\$164	\$151	+8.7%	\$157	\$149	+5.3%	
Sold Price / List Price	97.9%	97.3%	+0.6%	98.4%	97.7%	+0.6%	
DOM	102	64	+58.5%	79	94	-15.6%	

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$410,000	\$377,450	+8.6%	\$434,900	\$420,000	+3.5%
List Price/SqFt	\$146	\$141	+3.7%	\$147	\$136	+8.2%
Sold Price	\$410,000	\$367,500	+11.6%	\$425,000	\$415,000	+2.4%
Sold Price/SqFt	\$142	\$139	+2.7%	\$143	\$135	+6.0%
Sold Price / List Price	98.8%	97.1%	+1.7%	98.5%	98.2%	+0.3%
DOM	52	59	-11.1%	47	52	-9.6%



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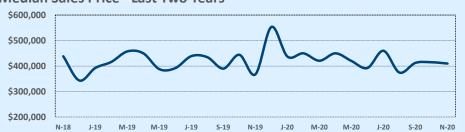


# **November 2020**

Dries Dange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			8	77
\$300,000- \$349,999	3	58	16	85
\$350,000- \$399,999	2	31	34	62
\$400,000- \$449,999	4	28	29	65
\$450,000- \$499,999			12	75
\$500,000- \$549,999	1	54	11	59
\$550,000- \$599,999			4	58
\$600,000- \$699,999			11	64
\$700,000- \$799,999	1	368	10	176
\$800,000- \$899,999			3	118
\$900,000- \$999,999			3	24
\$1M - \$1.99M	1	448	6	160
\$2M - \$2.99M				
\$3M+				
Totals	12	102	147	79

#### **Average Sales Price - Last Two Years**



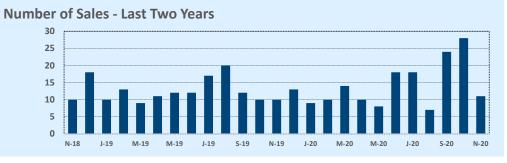


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	11	10	+10.0%	157	136	+15.4%
Condo/TH Sales						
Total Sales	11	10	+10.0%	157	136	+15.4%
Sales Volume	\$10,056,550	\$4,440,000	+126.5%	\$114,816,286	\$94,737,571	+21.2%

Averege	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$938,073	\$459,260	+104.3%	\$759,618	\$739,717	+2.7%
List Price/SqFt	\$209	\$145	+44.3%	\$194	\$186	+4.4%
Sold Price	\$914,232	\$444,000	+105.9%	\$731,314	\$696,600	+5.0%
Sold Price/SqFt	\$204	\$140	+45.8%	\$188	\$177	+6.3%
Sold Price / List Price	97.9%	96.6%	+1.4%	97.1%	95.7%	+1.5%
DOM	113	149	-24.0%	109	132	-17.1%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$877,000	\$384,500	+128.1%	\$660,000	\$576,995	+14.4%
List Price/SqFt	\$203	\$144	+40.9%	\$189	\$174	+8.6%
Sold Price	\$865,000	\$376,500	+129.7%	\$640,000	\$550,000	+16.4%
Sold Price/SqFt	\$197	\$143	+38.1%	\$182	\$166	+9.3%
Sold Price / List Price	98.0%	97.3%	+0.8%	97.7%	96.7%	+1.0%
DOM	84	114	-26.0%	67	99	-32.3%



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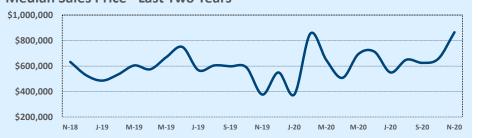


### **November 2020**

Duine Daves	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	51
\$150,000- \$199,999				
\$200,000- \$249,999			2	165
\$250,000- \$299,999			5	197
\$300,000- \$349,999			8	29
\$350,000- \$399,999	1	82	14	71
\$400,000- \$449,999	1	21	6	30
\$450,000- \$499,999	1	284	11	93
\$500,000- \$549,999			10	109
\$550,000- \$599,999			7	118
\$600,000- \$699,999	1	68	28	137
\$700,000- \$799,999	1	49	20	79
\$800,000- \$899,999	1	125	8	93
\$900,000- \$999,999			8	114
\$1M - \$1.99M	5	123	26	147
\$2M - \$2.99M			1	9
\$3M+			2	245
Totals	11	113	157	109

### **Average Sales Price - Last Two Years**



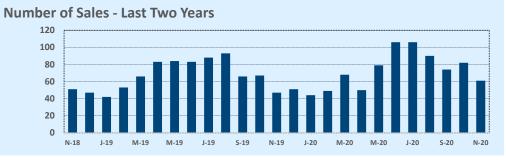


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	61	47	+29.8%	809	772	+4.8%
Condo/TH Sales						
Total Sales	61	47	+29.8%	809	772	+4.8%
Sales Volume	\$29,139,432	\$17,182,492	+69.6%	\$323,352,359	\$292,018,208	+10.7%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$483,045	\$373,316	+29.4%	\$406,014	\$387,306	+4.8%
List Price/SqFt	\$149	\$130	+14.9%	\$134	\$130	+3.0%
Sold Price	\$477,696	\$365,585	+30.7%	\$399,694	\$378,262	+5.7%
Sold Price/SqFt	\$148	\$127	+16.1%	\$132	\$127	+3.9%
Sold Price / List Price	99.2%	98.0%	+1.2%	98.8%	98.1%	+0.8%
DOM	70	78	-9.9%	59	72	-18.1%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$449,900	\$350,000	+28.5%	\$365,000	\$349,900	+4.3%
List Price/SqFt	\$145	\$127	+13.9%	\$129	\$125	+2.6%
Sold Price	\$445,000	\$350,000	+27.1%	\$360,500	\$345,000	+4.5%
Sold Price/SqFt	\$144	\$126	+14.4%	\$128	\$123	+3.3%
Sold Price / List Price	99.4%	98.5%	+0.9%	99.2%	98.5%	+0.8%
DOM	29	55	-47.3%	30	43	-30.2%



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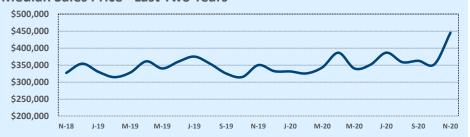


### **November 2020**

Duiza Danas	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	2	9	34	54
\$250,000- \$299,999	8	42	179	51
\$300,000- \$349,999	8	52	165	50
\$350,000- \$399,999	7	39	123	51
\$400,000- \$449,999	7	110	102	69
\$450,000- \$499,999	11	41	84	71
\$500,000- \$549,999	4	80	34	62
\$550,000- \$599,999	2	17	23	48
\$600,000- \$699,999	5	29	25	59
\$700,000- \$799,999	3	115	17	108
\$800,000- \$899,999	1	27	6	74
\$900,000- \$999,999	1	211	9	83
\$1M - \$1.99M	2	462	8	186
\$2M - \$2.99M				
\$3M+				
Totals	61	70	809	59





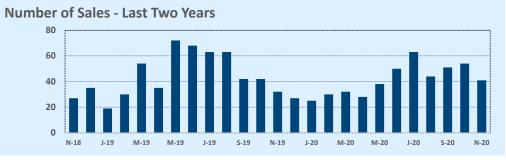


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	41	32	+28.1%	456	520	-12.3%
Condo/TH Sales						
Total Sales	41	32	+28.1%	456	520	-12.3%
Sales Volume	\$14,372,258	\$9,872,505	+45.6%	\$151,035,338	\$165,029,371	-8.5%

Average		This Month	_	Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$354,930	\$314,064	+13.0%	\$334,981	\$321,850	+4.1%
List Price/SqFt	\$130	\$125	+4.5%	\$128	\$123	+4.3%
Sold Price	\$350,543	\$308,516	+13.6%	\$331,218	\$317,364	+4.4%
Sold Price/SqFt	\$129	\$122	+5.3%	\$127	\$121	+4.5%
Sold Price / List Price	99.1%	98.4%	+0.7%	99.0%	98.7%	+0.3%
DOM	42	71	-40.1%	51	62	-18.2%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$319,900	\$299,900	+6.7%	\$304,900	\$299,900	+1.7%
List Price/SqFt	\$128	\$124	+3.3%	\$128	\$121	+5.9%
Sold Price	\$308,100	\$298,500	+3.2%	\$303,500	\$293,198	+3.5%
Sold Price/SqFt	\$124	\$121	+2.5%	\$126	\$119	+5.8%
Sold Price / List Price	100.0%	99.3%	+0.7%	99.6%	99.0%	+0.6%
DOM	23	40	-41.8%	29	40	-27.5%



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### **November 2020**

Duine Dance	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			2	27
\$200,000- \$249,999	3	15	63	53
\$250,000- \$299,999	14	49	151	50
\$300,000- \$349,999	10	24	102	43
\$350,000- \$399,999	4	65	45	48
\$400,000- \$449,999	3	21	44	58
\$450,000- \$499,999	2	32	24	59
\$500,000- \$549,999	2	118	8	105
\$550,000- \$599,999	1	38	5	55
\$600,000- \$699,999	2	48	10	37
\$700,000- \$799,999			1	17
\$800,000- \$899,999				
\$900,000- \$999,999			1	39
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	41	42	456	51

# **Average Sales Price - Last Two Years**



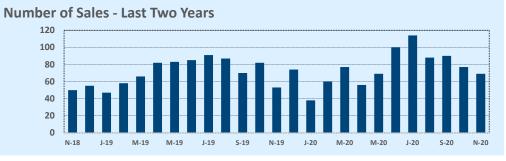


### **Residential Statistics**

Lictings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	69	53	+30.2%	838	804	+4.2%
Condo/TH Sales						
Total Sales	69	53	+30.2%	838	804	+4.2%
Sales Volume	\$29,133,205	\$19,860,662	+46.7%	\$337,796,997	\$306,062,777	+10.4%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$425,461	\$381,723	+11.5%	\$409,673	\$388,580	+5.4%
List Price/SqFt	\$143	\$137	+4.8%	\$141	\$137	+3.4%
Sold Price	\$422,220	\$374,729	+12.7%	\$403,099	\$380,675	+5.9%
Sold Price/SqFt	\$143	\$134	+6.2%	\$139	\$134	+3.8%
Sold Price / List Price	99.4%	98.3%	+1.1%	98.6%	98.2%	+0.4%
DOM	57	102	-43.5%	71	82	-12.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$399,000	\$369,500	+8.0%	\$381,245	\$369,900	+3.1%
List Price/SqFt	\$134	\$138	-2.9%	\$138	\$137	+0.7%
Sold Price	\$394,900	\$357,000	+10.6%	\$375,000	\$362,250	+3.5%
Sold Price/SqFt	\$133	\$138	-3.3%	\$137	\$135	+1.3%
Sold Price / List Price	99.0%	98.3%	+0.7%	99.0%	98.4%	+0.6%
DOM	30	76	-60.5%	35	53	-33.3%



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\$250,000 \$200.000

Dries Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	137
\$150,000- \$199,999	3	72	9	55
\$200,000- \$249,999	4	13	63	52
\$250,000- \$299,999	6	34	136	47
\$300,000- \$349,999	12	34	122	61
\$350,000- \$399,999	11	43	167	81
\$400,000- \$449,999	16	50	125	78
\$450,000- \$499,999	7	80	63	80
\$500,000- \$549,999	1	81	40	51
\$550,000- \$599,999	1	20	25	116
\$600,000- \$699,999	3	79	49	98
\$700,000- \$799,999	2	73	18	116
\$800,000- \$899,999	2	218	11	113
\$900,000- \$999,999			5	43
\$1M - \$1.99M	1	324	4	117
\$2M - \$2.99M				
\$3M+				
Totals	69	57	838	71



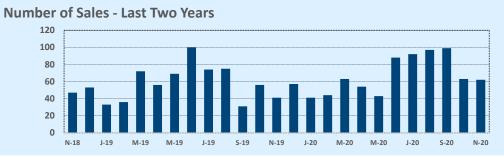


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	62	41	+51.2%	746	643	+16.0%
Condo/TH Sales						
Total Sales	62	41	+51.2%	746	643	+16.0%
Sales Volume	\$26,602,777	\$15,449,004	+72.2%	\$269,696,412	\$223,787,401	+20.5%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$439,607	\$382,904	+14.8%	\$367,617	\$354,872	+3.6%
List Price/SqFt	\$154	\$129	+19.5%	\$138	\$132	+4.7%
Sold Price	\$429,077	\$376,805	+13.9%	\$361,523	\$348,036	+3.9%
Sold Price/SqFt	\$151	\$127	+19.1%	\$136	\$130	+5.0%
Sold Price / List Price	98.5%	98.6%	-0.2%	98.6%	98.4%	+0.3%
DOM	79	74	+6.9%	77	79	-2.7%

Median	This Month			Year-to-Date		
Median	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$345,000	\$335,000	+3.0%	\$323,000	\$315,000	+2.5%
List Price/SqFt	\$144	\$123	+16.5%	\$134	\$125	+6.9%
Sold Price	\$345,000	\$335,000	+3.0%	\$319,957	\$309,950	+3.2%
Sold Price/SqFt	\$142	\$122	+16.4%	\$132	\$125	+5.6%
Sold Price / List Price	98.7%	98.6%	+0.0%	99.1%	98.8%	+0.3%
DOM	39	50	-22.0%	48	55	-12.7%



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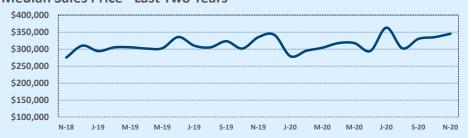


### **November 2020**

Duine Davers	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			8	70
\$200,000- \$249,999	3	48	108	56
\$250,000- \$299,999	13	47	198	78
\$300,000- \$349,999	17	91	135	71
\$350,000- \$399,999	7	80	97	70
\$400,000- \$449,999	5	83	69	81
\$450,000- \$499,999	3	62	33	107
\$500,000- \$549,999	5	38	36	79
\$550,000- \$599,999	2	14	23	81
\$600,000- \$699,999	2	43	18	80
\$700,000- \$799,999			6	172
\$800,000- \$899,999	2	210	6	151
\$900,000- \$999,999	1	526	3	324
\$1M - \$1.99M	2	104	6	95
\$2M - \$2.99M				
\$3M+				
Totals	62	79	746	77

# **Average Sales Price - Last Two Years**



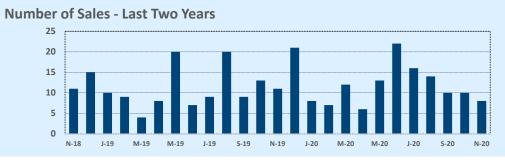


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	8	11	-27.3%	126	120	+5.0%
Condo/TH Sales						
Total Sales	8	11	-27.3%	126	120	+5.0%
Sales Volume	\$2,916,500	\$3,306,049	-11.8%	\$60,708,045	\$48,514,292	+25.1%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$369,360	\$304,472	+21.3%	\$493,415	\$411,946	+19.8%
List Price/SqFt	\$155	\$119	+30.8%	\$158	\$143	+10.4%
Sold Price	\$364,563	\$300,550	+21.3%	\$481,810	\$404,286	+19.2%
Sold Price/SqFt	\$153	\$117	+31.1%	\$154	\$140	+10.2%
Sold Price / List Price	98.4%	98.8%	-0.4%	98.1%	98.3%	-0.2%
DOM	89	128	-30.3%	81	88	-8.2%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$322,250	\$254,999	+26.4%	\$489,700	\$403,950	+21.2%
List Price/SqFt	\$155	\$119	+30.7%	\$156	\$142	+10.5%
Sold Price	\$318,250	\$254,999	+24.8%	\$483,000	\$395,000	+22.3%
Sold Price/SqFt	\$150	\$116	+29.6%	\$153	\$138	+11.4%
Sold Price / List Price	98.3%	100.0%	-1.7%	98.7%	98.7%	-0.1%
DOM	41	67	-39.6%	44	60	-26.9%



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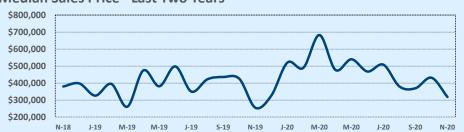


### **November 2020**

0: 0	This N	Month	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	15	13	33
\$250,000- \$299,999	3	196	18	182
\$300,000- \$349,999	1	40	10	79
\$350,000- \$399,999	1	41	8	51
\$400,000- \$449,999			8	45
\$450,000- \$499,999			10	56
\$500,000- \$549,999	1	10	18	53
\$550,000- \$599,999	1	20	10	47
\$600,000- \$699,999			19	77
\$700,000- \$799,999			7	94
\$800,000- \$899,999			1	157
\$900,000- \$999,999			1	63
\$1M - \$1.99M			3	218
\$2M - \$2.99M				
\$3M+				
Totals	8	89	126	81

# **Average Sales Price - Last Two Years**



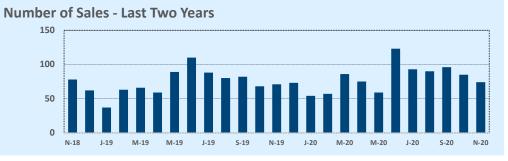


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	74	71	+4.2%	892	813	+9.7%
Condo/TH Sales						
Total Sales	74	71	+4.2%	892	813	+9.7%
Sales Volume	\$24,162,298	\$18,919,730	+27.7%	\$275,351,411	\$226,968,167	+21.3%

Average	This Month			Y	_	
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$324,542	\$270,496	+20.0%	\$310,880	\$283,020	+9.8%
List Price/SqFt	\$150	\$143	+5.2%	\$149	\$137	+9.0%
Sold Price	\$326,518	\$266,475	+22.5%	\$308,690	\$279,174	+10.6%
Sold Price/SqFt	\$151	\$141	+7.5%	\$148	\$135	+9.8%
Sold Price / List Price	100.6%	98.7%	+2.0%	99.4%	98.7%	+0.7%
DOM	27	54	-50.9%	39	51	-22.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$297,250	\$238,515	+24.6%	\$284,800	\$260,000	+9.5%
List Price/SqFt	\$147	\$140	+5.1%	\$145	\$134	+7.9%
Sold Price	\$297,750	\$235,515	+26.4%	\$283,000	\$259,900	+8.9%
Sold Price/SqFt	\$145	\$139	+4.6%	\$144	\$133	+8.4%
Sold Price / List Price	100.2%	99.3%	+0.9%	100.0%	99.2%	+0.8%
DOM	9	27	-66.7%	17	28	-41.1%



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### **November 2020**

Duine Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			2	9
\$150,000- \$199,999	1	176	19	37
\$200,000- \$249,999	15	58	229	41
\$250,000- \$299,999	22	13	263	35
\$300,000- \$349,999	15	16	182	34
\$350,000- \$399,999	10	11	86	45
\$400,000- \$449,999	4	3	42	62
\$450,000- \$499,999	2	15	28	54
\$500,000- \$549,999			7	30
\$550,000- \$599,999	1	16	13	50
\$600,000- \$699,999	3	63	13	41
\$700,000- \$799,999	1	36	5	36
\$800,000- \$899,999			1	2
\$900,000- \$999,999			1	23
\$1M - \$1.99M			1	4
\$2M - \$2.99M				
\$3M+				
Totals	74	27	892	39

# **Average Sales Price - Last Two Years**



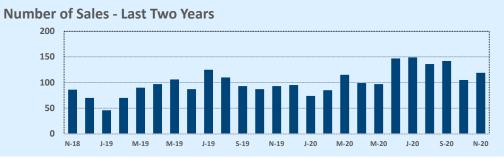


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	119	93	+28.0%	1,268	1,004	+26.3%
Condo/TH Sales						
Total Sales	119	93	+28.0%	1,268	1,004	+26.3%
Sales Volume	\$31,316,720	\$21,979,803	+42.5%	\$326,055,601	\$233,056,246	+39.9%

Avorago	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$263,871	\$239,143	+10.3%	\$259,230	\$234,768	+10.4%
List Price/SqFt	\$145	\$131	+10.6%	\$137	\$128	+7.2%
Sold Price	\$263,166	\$236,342	+11.3%	\$257,142	\$232,128	+10.8%
Sold Price/SqFt	\$145	\$130	+11.4%	\$136	\$127	+7.6%
Sold Price / List Price	99.9%	99.0%	+0.9%	99.3%	99.0%	+0.4%
DOM	30	67	-55.5%	43	50	-13.5%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$249,900	\$229,900	+8.7%	\$243,900	\$225,000	+8.4%
List Price/SqFt	\$146	\$133	+10.0%	\$137	\$128	+7.1%
Sold Price	\$249,115	\$225,900	+10.3%	\$241,535	\$224,000	+7.8%
Sold Price/SqFt	\$146	\$132	+11.1%	\$136	\$126	+7.7%
Sold Price / List Price	100.0%	99.9%	+0.1%	100.0%	99.8%	+0.2%
DOM	10	36	-72.2%	17	25	-32.0%



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### **November 2020**

Duine Daves	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			10	83
\$150,000- \$199,999	2	4	56	44
\$200,000- \$249,999	60	13	680	28
\$250,000- \$299,999	39	19	338	51
\$300,000- \$349,999	7	46	94	79
\$350,000- \$399,999	6	213	52	113
\$400,000- \$449,999	4	95	18	75
\$450,000- \$499,999	1	84	11	41
\$500,000- \$549,999			4	16
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			3	57
\$800,000- \$899,999			1	3
\$900,000- \$999,999			1	43
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	119	30	1,268	43

# **Average Sales Price - Last Two Years**



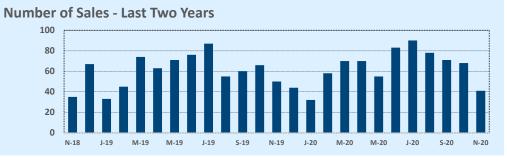


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Nov 2020	Nov 2019	Change	2020	2019	Change
Single Family Sales	41	50	-18.0%	716	680	+5.3%
Condo/TH Sales						
Total Sales	41	50	-18.0%	716	680	+5.3%
Sales Volume	\$12,775,267	\$13,211,658	-3.3%	\$208,799,774	\$187,875,743	+11.1%

Average	This Month			Year-to-Date		
Average	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$317,236	\$274,781	+15.5%	\$297,904	\$283,517	+5.1%
List Price/SqFt	\$178	\$143	+24.5%	\$157	\$149	+5.2%
Sold Price	\$311,592	\$264,233	+17.9%	\$291,620	\$276,288	+5.5%
Sold Price/SqFt	\$175	\$138	+26.8%	\$154	\$145	+5.7%
Sold Price / List Price	98.3%	96.7%	+1.7%	98.3%	97.7%	+0.6%
DOM	88	108	-18.9%	79	83	-4.9%

Median	This Month			Year-to-Date		
iviedian	Nov 2020	Nov 2019	Change	2020	2019	Change
List Price	\$280,000	\$242,329	+15.5%	\$267,990	\$249,900	+7.2%
List Price/SqFt	\$164	\$140	+17.1%	\$151	\$144	+4.9%
Sold Price	\$286,000	\$239,029	+19.7%	\$264,995	\$247,543	+7.1%
Sold Price/SqFt	\$163	\$137	+18.7%	\$149	\$141	+5.4%
Sold Price / List Price	99.1%	97.7%	+1.4%	99.1%	98.5%	+0.6%
DOM	42	68	-38.2%	45	56	-19.6%



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Dries Dange	This N	<b>Month</b>	Year-to	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	51	38	38
\$150,000- \$199,999	3	111	53	38
\$200,000- \$249,999	7	46	198	57
\$250,000- \$299,999	12	57	184	96
\$300,000- \$349,999	8	129	97	103
\$350,000- \$399,999	3	85	64	89
\$400,000- \$449,999	2	166	31	88
\$450,000- \$499,999			19	151
\$500,000- \$549,999	2	15	16	71
\$550,000- \$599,999			1	33
\$600,000- \$699,999			8	77
\$700,000- \$799,999	1	141	2	163
\$800,000- \$899,999				
\$900,000- \$999,999	1	366	1	366
\$1M - \$1.99M			4	161
\$2M - \$2.99M				
\$3M+				
Totals	41	88	716	79

