

# San Antonio Area Zip Code Statistics October 2020



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# **INDEPENDENCE TITLE MLS STATISTICS**

How to Use

## **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

#### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

### Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

### Zip Code Statistics

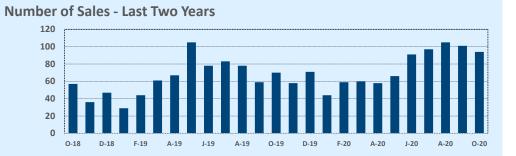
Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	87	70	+24.3%	748	674	+11.0%
Condo/TH Sales	7			27		
Total Sales	94	70	+34.3%	775	674	+15.0%
Sales Volume	\$56,069,359	\$35,065,587	+59.9%	\$402,296,722	\$320,280,612	+25.6%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$613,478	\$509,576	+20.4%	\$533,459	\$491,415	+8.6%	
List Price/SqFt	\$196	\$174	+12.4%	\$182	\$169	+7.6%	
Sold Price	\$596,483	\$500,937	+19.1%	\$519,093	\$475,194	+9.2%	
Sold Price/SqFt	\$191	\$170	+12.3%	\$177	\$164	+8.1%	
Sold Price / List Price	98.1%	97.6%	+0.5%	97.7%	97.3%	+0.4%	
DOM	82	85	-3.7%	103	102	+0.9%	

Median		This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$418,500	\$410,294	+2.0%	\$435,000	\$399,000	+9.0%	
List Price/SqFt	\$176	\$163	+7.8%	\$170	\$155	+9.7%	
Sold Price	\$414,493	\$384,932	+7.7%	\$420,888	\$389,650	+8.0%	
Sold Price/SqFt	\$175	\$156	+12.3%	\$167	\$151	+10.3%	
Sold Price / List Price	98.3%	98.1%	+0.2%	98.3%	97.9%	+0.4%	
DOM	43	59	-26.5%	68	63	+7.9%	



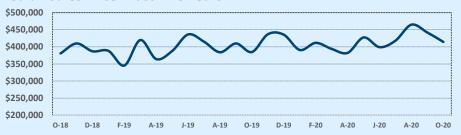
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Drice Denge	This <b>N</b>	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			3	102
\$150,000- \$199,999			8	68
\$200,000- \$249,999	6	61	34	66
\$250,000- \$299,999	5	56	85	53
\$300,000- \$349,999	12	58	85	83
\$350,000- \$399,999	17	81	119	101
\$400,000- \$449,999	16	91	108	113
\$450,000- \$499,999	2	2	58	97
\$500,000- \$549,999	7	125	63	113
\$550,000- \$599,999	5	73	37	76
\$600,000- \$699,999	3	173	42	92
\$700,000- \$799,999	8	75	43	90
\$800,000- \$899,999	2	111	23	209
\$900,000- \$999,999	1	111	14	251
\$1M - \$1.99M	8	56	48	172
\$2M - \$2.99M	1	262	4	184
\$3M+	1	105	1	105
Totals	94	82	775	103

#### **Average Sales Price - Last Two Years** \$700,000 \$600,000 \$500,000 \$400,000 \$300,000 \$200,000 0-18 D-18 A-20 0-20 F-19 A-19 J-19 A-19 0-19 D-19 F-20 A-20 J-20

#### Median Sales Price - Last Two Years

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### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	64	46	+39.1%	594	469	+26.7%
Condo/TH Sales				1		
Total Sales	64	46	+39.1%	595	469	+26.9%
Sales Volume	\$32,458,291	\$20,342,318	+59.6%	\$271,338,867	\$208,676,905	+30.0%

Auerogo		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$517,480	\$455,467	+13.6%	\$467,111	\$459,489	+1.7%	
List Price/SqFt	\$158	\$148	+6.7%	\$153	\$151	+1.4%	
Sold Price	\$507,161	\$442,224	+14.7%	\$456,032	\$444,940	+2.5%	
Sold Price/SqFt	\$155	\$144	+7.7%	\$150	\$147	+1.9%	
Sold Price / List Price	98.2%	97.4%	+0.8%	97.8%	97.5%	+0.3%	
DOM	77	104	-25.8%	79	96	-17.6%	

Median		This Month			Year-to-Date		
Ivieulan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$480,000	\$412,495	+16.4%	\$429,900	\$410,000	+4.9%	
List Price/SqFt	\$153	\$148	+3.4%	\$150	\$147	+2.3%	
Sold Price	\$465,500	\$406,000	+14.7%	\$416,000	\$400,000	+4.0%	
Sold Price/SqFt	\$151	\$143	+5.6%	\$147	\$143	+2.9%	
Sold Price / List Price	98.8%	97.6%	+1.2%	98.3%	97.9%	+0.4%	
DOM	42	82	-49.1%	50	70	-28.6%	





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Drice Dance	This N	Month	Year-te	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	1	31	14	44
\$250,000- \$299,999	3	29	50	53
\$300,000- \$349,999	4	24	97	73
\$350,000- \$399,999	8	64	96	92
\$400,000- \$449,999	15	82	112	80
\$450,000- \$499,999	6	58	63	83
\$500,000- \$549,999	5	24	49	61
\$550,000- \$599,999	8	55	29	55
\$600,000- \$699,999	7	143	40	98
\$700,000- \$799,999	1	1	18	62
\$800,000- \$899,999	4	234	11	132
\$900,000- \$999,999	1	28	5	118
\$1M - \$1.99M	1	114	11	176
\$2M - \$2.99M				
\$3M+				
Totals	64	77	595	79



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### Median Sales Price - Last Two Years



### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	47	31	+51.6%	442	418	+5.7%
Condo/TH Sales						
Total Sales	47	31	+51.6%	442	418	+5.7%
Sales Volume	\$18,682,726	\$10,749,076	+73.8%	\$162,586,740	\$146,828,807	+10.7%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$400,449	\$353,760	+13.2%	\$373,136	\$359,300	+3.9%	
List Price/SqFt	\$139	\$146	-4.6%	\$137	\$134	+2.0%	
Sold Price	\$397,505	\$346,744	+14.6%	\$367,843	\$351,265	+4.7%	
Sold Price/SqFt	\$139	\$143	-2.8%	\$135	\$131	+2.7%	
Sold Price / List Price	99.8%	98.5%	+1.4%	98.8%	98.1%	+0.7%	
DOM	62	54	+14.5%	68	66	+4.2%	

Median		This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$350,000	\$314,900	+11.1%	\$329,900	\$324,950	+1.5%	
List Price/SqFt	\$135	\$135	+0.5%	\$133	\$130	+2.1%	
Sold Price	\$348,500	\$305,000	+14.3%	\$327,750	\$319,250	+2.7%	
Sold Price/SqFt	\$134	\$134	+0.3%	\$131	\$128	+2.9%	
Sold Price / List Price	100.0%	99.2%	+0.8%	99.8%	98.5%	+1.3%	
DOM	37	31	+19.4%	35	39	-11.5%	



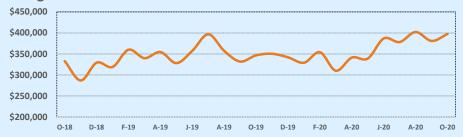


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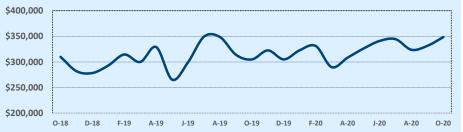
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Drice Denge	This N	Nonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999			2	14	
\$200,000- \$249,999	3	62	60	42	
\$250,000- \$299,999	11	33	114	63	
\$300,000- \$349,999	10	79	74	66	
\$350,000- \$399,999	7	50	66	66	
\$400,000- \$449,999	6	55	41	69	
\$450,000- \$499,999	3	128	22	112	
\$500,000- \$549,999	1	58	17	54	
\$550,000- \$599,999	1	72	10	137	
\$600,000- \$699,999	2	44	20	86	
\$700,000- \$799,999	2	35	9	46	
\$800,000- \$899,999			2	151	
\$900,000- \$999,999			3	197	
\$1M - \$1.99M	1	241	2	309	
\$2M - \$2.99M					
\$3M+					
Totals	47	62	442	68	

Average Sales Price - Last Two Years



Median Sales Price - Last Two Years

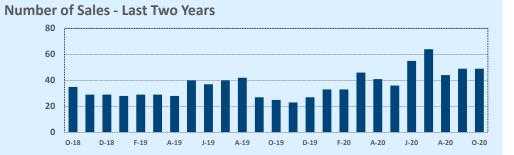


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	49	25	+96.0%	449	325	+38.2%
Condo/TH Sales				1		
Total Sales	49	25	+96.0%	450	325	+38.5%
Sales Volume	\$19,611,138	\$9,492,200	+106.6%	\$167,939,892	\$116,481,623	+44.2%

Average		This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$401,792	\$387,280	+3.7%	\$381,567	\$365,111	+4.5%	
List Price/SqFt	\$161	\$167	-3.1%	\$162	\$155	+4.6%	
Sold Price	\$400,227	\$379,688	+5.4%	\$373,200	\$358,405	+4.1%	
Sold Price/SqFt	\$161	\$164	-2.0%	\$159	\$153	+4.2%	
Sold Price / List Price	99.9%	98.4%	+1.5%	98.2%	98.5%	-0.3%	
DOM	49	97	-49.2%	78	76	+1.7%	

Median	-	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$369,990	\$399,900	-7.5%	\$359,995	\$359,000	+0.3%	
List Price/SqFt	\$168	\$169	-0.9%	\$165	\$157	+4.9%	
Sold Price	\$365,000	\$390,000	-6.4%	\$349,950	\$359,000	-2.5%	
Sold Price/SqFt	\$169	\$168	+0.9%	\$161	\$157	+2.8%	
Sold Price / List Price	100.0%	98.5%	+1.5%	99.1%	99.2%	-0.0%	
DOM	30	90	-66.7%	47	51	-7.8%	



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🖗 Independe	ence Title		Oct	tober 2020	
Drice Denge	This Month		Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	6	28	28	72	
\$150,000- \$199,999	3	18	73	59	
\$200,000- \$249,999	5	37	46	60	
\$250,000- \$299,999	6	62	33	81	
\$300,000- \$349,999	1	49	45	94	
\$350,000- \$399,999	7	44	45	68	
\$400,000- \$449,999	5	46	43	86	
\$450,000- \$499,999	2	62	38	74	
\$500,000- \$549,999	2	93	27	114	
\$550,000- \$599,999	4	86	18	88	
\$600,000- \$699,999	4	41	29	76	
\$700,000- \$799,999	1	91	12	114	
\$800,000- \$899,999	1	10	4	129	
\$900,000- \$999,999	2	64	6	117	
\$1M - \$1.99M			3	20	
\$2M - \$2.99M					

#### **Average Sales Price - Last Two Years**

49

\$3M+ Totals

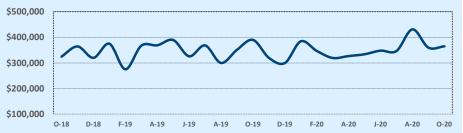


49

450

78

### Median Sales Price - Last Two Years

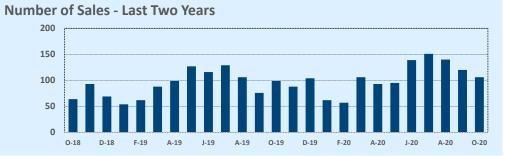


### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	105	99	+6.1%	1,066	956	+11.5%
Condo/TH Sales	1			3		
Total Sales	106	99	+7.1%	1,069	956	+11.8%
Sales Volume	\$29,597,034	\$26,187,532	+13.0%	\$292,139,144	\$249,699,546	+17.0%

Auerogo		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$282,442	\$268,680	+5.1%	\$277,358	\$265,847	+4.3%	
List Price/SqFt	\$120	\$114	+5.6%	\$119	\$113	+5.6%	
Sold Price	\$279,217	\$264,521	+5.6%	\$273,283	\$261,192	+4.6%	
Sold Price/SqFt	\$119	\$112	+6.1%	\$117	\$111	+5.8%	
Sold Price / List Price	98.9%	98.5%	+0.4%	98.7%	98.3%	+0.3%	
DOM	47	76	-38.5%	65	78	-16.8%	

Median		This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$273,250	\$260,000	+5.1%	\$265,499	\$259,900	+2.2%	
List Price/SqFt	\$115	\$111	+4.1%	\$116	\$111	+4.2%	
Sold Price	\$268,500	\$261,000	+2.9%	\$263,000	\$258,700	+1.7%	
Sold Price/SqFt	\$115	\$111	+3.9%	\$115	\$110	+4.3%	
Sold Price / List Price	100.0%	99.2%	+0.8%	99.5%	99.0%	+0.5%	
DOM	29	57	-50.0%	40	52	-23.1%	



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Price Range	This N	Nonth	Year-t	o-Date
<u> </u>	Sales	DOM	Sales	DOM
\$149,999 or under	1	14	8	38
\$150,000- \$199,999	8	15	73	41
\$200,000- \$249,999	30	34	344	54
\$250,000- \$299,999	33	48	346	74
\$300,000- \$349,999	19	40	159	71
\$350,000- \$399,999	9	124	90	88
\$400,000- \$449,999	5	72	39	70
\$450,000- \$499,999			9	21
\$500,000- \$549,999	1	13	1	13
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	106	47	1,069	65

#### **Average Sales Price - Last Two Years**



#### Median Sales Price - Last Two Years



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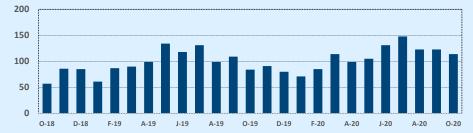
#### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	114	84	+35.7%	1,112	1,012	+9.9%
Condo/TH Sales				1		
Total Sales	114	84	+35.7%	1,113	1,012	+10.0%
Sales Volume	\$24,338,465	\$16,379,708	+48.6%	\$230,703,128	\$201,056,702	+14.7%

Average	This Month			Year-to-Date			
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$214,663	\$196,874	+9.0%	\$209,435	\$201,697	+3.8%	
List Price/SqFt	\$114	\$106	+7.4%	\$114	\$105	+9.0%	
Sold Price	\$213,495	\$194,997	+9.5%	\$207,280	\$198,673	+4.3%	
Sold Price/SqFt	\$114	\$105	+7.9%	\$113	\$103	+9.5%	
Sold Price / List Price	99.5%	99.1%	+0.4%	99.0%	98.5%	+0.5%	
DOM	38	48	-20.4%	60	62	-2.3%	

Median	This Month			Year-to-Date		
Ivieulali	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$209,950	\$189,500	+10.8%	\$202,220	\$197,063	+2.6%
List Price/SqFt	\$114	\$106	+7.1%	\$113	\$103	+10.2%
Sold Price	\$207,450	\$190,450	+8.9%	\$200,500	\$195,000	+2.8%
Sold Price/SqFt	\$115	\$105	+10.0%	\$112	\$102	+10.6%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.6%	+0.4%
DOM	24	34	-29.9%	35	40	-12.5%





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Price Range	This I	Vonth	Year-t	o-Date
Price Kange	Sales	DOM	Sales	DOM
\$149,999 or under	6	47	86	55
\$150,000- \$199,999	43	29	454	47
\$200,000- \$249,999	43	43	405	72
\$250,000- \$299,999	20	46	148	69
\$300,000- \$349,999	1	29	6	62
\$350,000- \$399,999	1	2	2	24
\$400,000- \$449,999			1	28
\$450,000- \$499,999			10	123
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			1	3
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	114	38	1,113	60

#### Average Sales Price - Last Two Years

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#### Median Sales Price - Last Two Years



#### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	26	22	+18.2%	270	218	+23.9%
Condo/TH Sales						
Total Sales	26	22	+18.2%	270	218	+23.9%
Sales Volume	\$13,186,600	\$7,898,697	+66.9%	\$98,845,393	\$75,712,456	+30.6%

Average	This Month			Year-to-Date			
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$514,687	\$365,135	+41.0%	\$372,001	\$352,183	+5.6%	
List Price/SqFt	\$192	\$150	+27.3%	\$162	\$152	+6.7%	
Sold Price	\$507,177	\$359,032	+41.3%	\$366,094	\$347,305	+5.4%	
Sold Price/SqFt	\$189	\$148	+27.6%	\$159	\$150	+6.4%	
Sold Price / List Price	99.2%	97.9%	+1.3%	98.3%	98.5%	-0.2%	
DOM	77	62	+23.6%	69	71	-1.9%	

Median	This Month			Year-to-Date		
wieulan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$421,950	\$380,450	+10.9%	\$364,900	\$359,000	+1.6%
List Price/SqFt	\$174	\$160	+9.2%	\$163	\$156	+4.5%
Sold Price	\$425,000	\$377,500	+12.6%	\$358,738	\$357,250	+0.4%
Sold Price/SqFt	\$173	\$159	+8.9%	\$161	\$155	+4.3%
Sold Price / List Price	99.0%	98.4%	+0.7%	99.2%	98.9%	+0.3%
DOM	53	55	-2.8%	52	48	+8.4%





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🛧 Independen	ce Title
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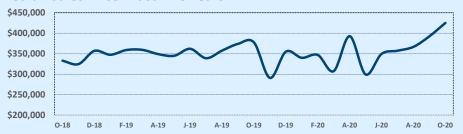
### October 2020

Drice Dense	This N	lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			8	76
\$150,000- \$199,999			26	67
\$200,000- \$249,999			11	60
\$250,000- \$299,999			28	78
\$300,000- \$349,999	3	38	46	60
\$350,000- \$399,999	5	114	64	81
\$400,000- \$449,999	7	69	36	67
\$450,000- \$499,999	3	73	27	57
\$500,000- \$549,999			6	31
\$550,000- \$599,999	2	144	6	101
\$600,000- \$699,999	2	52	4	65
\$700,000- \$799,999	3	70	4	74
\$800,000- \$899,999			2	89
\$900,000- \$999,999				
\$1M - \$1.99M	1	18	2	66
\$2M - \$2.99M				
\$3M+				
Totals	26	77	270	69

#### Average Sales Price - Last Two Years



### Median Sales Price - Last Two Years

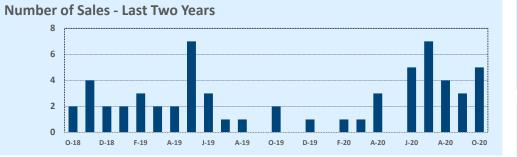


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	5	2	+150.0%	29	23	+26.1%
Condo/TH Sales						
Total Sales	5	2	+150.0%	29	23	+26.1%
Sales Volume	\$2,469,500	\$285,000	+766.5%	\$16,272,400	\$8,650,254	+88.1%

Auerage		This Month			Year-to-Date			
Average	Oct 2020	Oct 2019	Change	2020	2019	Change		
List Price	\$527,960	\$144,500	+265.4%	\$597,407	\$403,345	+48.1%		
List Price/SqFt	\$245	\$90	+173.2%	\$268	\$184	+45.2%		
Sold Price	\$493,900	\$142,500	+246.6%	\$561,117	\$376,098	+49.2%		
Sold Price/SqFt	\$229	\$88	+158.9%	\$254	\$171	+48.7%		
Sold Price / List Price	92.6%	97.3%	-4.9%	94.7%	91.6%	+3.4%		
DOM	98	112	-12.3%	83	106	-21.4%		

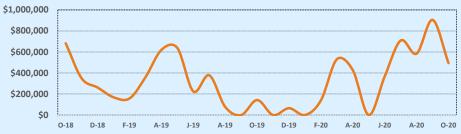
Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$479,900	\$144,500	+232.1%	\$474,900	\$314,900	+50.8%
List Price/SqFt	\$211	\$90	+135.4%	\$235	\$148	+59.0%
Sold Price	\$470,000	\$142,500	+229.8%	\$470,000	\$310,000	+51.6%
Sold Price/SqFt	\$203	\$88	+129.8%	\$203	\$149	+36.1%
Sold Price / List Price	92.4%	97.3%	-5.0%	96.3%	94.6%	+1.8%
DOM	69	112	-38.1%	69	82	-15.9%



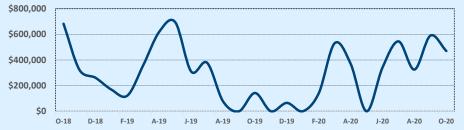
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🔆 Independe	ence Title		Oct	tober 2020	
Drice Deves	This Month		Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under			2	20	
\$150,000- \$199,999	2	174	2	174	
\$200,000- \$249,999			3	113	
\$250,000- \$299,999					
\$300,000- \$349,999			5	85	
\$350,000- \$399,999			2	108	
\$400,000- \$449,999					
\$450,000- \$499,999	1	21	2	16	
\$500,000- \$549,999	1	51	5	91	
\$550,000- \$599,999			2	62	
\$600,000- \$699,999			1	166	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M	1	69	5	55	
\$2M - \$2.99M					
\$3M+					
Totals	5	98	29	83	







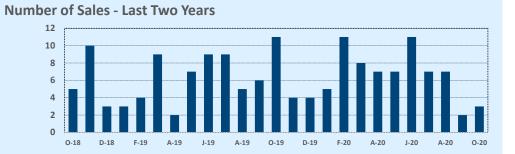


### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	3	11	-72.7%	68	65	+4.6%	
Condo/TH Sales							
Total Sales	3	11	-72.7%	68	65	+4.6%	
Sales Volume	\$740,400	\$3,668,136	-79.8%	\$21,078,514	\$22,238,786	-5.2%	

Avorago		This Month		Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$257,266	\$337,511	-23.8%	\$316,587	\$355,463	-10.9%
List Price/SqFt	\$114	\$145	-20.9%	\$142	\$146	-2.3%
Sold Price	\$246,800	\$333,467	-26.0%	\$309,978	\$342,135	-9.4%
Sold Price/SqFt	\$109	\$143	-23.4%	\$139	\$141	-1.6%
Sold Price / List Price	93.5%	98.7%	-5.2%	97.5%	98.4%	-0.9%
DOM	51	84	-39.9%	84	88	-4.5%

Median		This Month			Year-to-Date		
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$189,900	\$300,000	-36.7%	\$312,345	\$342,500	-8.8%	
List Price/SqFt	\$94	\$146	-35.4%	\$146	\$142	+2.8%	
Sold Price	\$199,900	\$306,000	-34.7%	\$307,000	\$332,500	-7.7%	
Sold Price/SqFt	\$99	\$144	-31.2%	\$139	\$139	+0.3%	
Sold Price / List Price	99.4%	99.5%	-0.1%	99.2%	99.2%	+0.0%	
DOM	49	55	-10.9%	48	62	-23.4%	



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Drice Dance	This N	Nonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	49	4	136	
\$150,000- \$199,999	1	43	9	59	
\$200,000- \$249,999			10	162	
\$250,000- \$299,999			10	97	
\$300,000- \$349,999			8	109	
\$350,000- \$399,999			10	45	
\$400,000- \$449,999	1	60	8	45	
\$450,000- \$499,999			6	54	
\$500,000- \$549,999			3	18	
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	3	51	68	84	

Average Sales Price - Last Two Years



Median Sales Price - Last Two Years

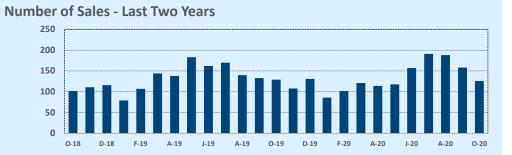


### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	120	129	-7.0%	1,306	1,385	-5.7%	
Condo/TH Sales	6			55			
Total Sales	126	129	-2.3%	1,361	1,385	-1.7%	
Sales Volume	\$36,115,485	\$33,889,203	+6.6%	\$370,199,713	\$354,322,169	+4.5%	

Auerage		This Month		Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$291,755	\$270,185	+8.0%	\$278,189	\$262,423	+6.0%
List Price/SqFt	\$146	\$137	+6.7%	\$145	\$137	+5.6%
Sold Price	\$286,631	\$262,707	+9.1%	\$272,006	\$255,828	+6.3%
Sold Price/SqFt	\$143	\$133	+7.6%	\$142	\$134	+6.0%
Sold Price / List Price	98.2%	97.6%	+0.7%	98.0%	97.6%	+0.5%
DOM	63	80	-20.2%	73	79	-7.0%

Median		This Month		Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$261,755	\$243,505	+7.5%	\$253,999	\$246,999	+2.8%
List Price/SqFt	\$142	\$133	+6.7%	\$139	\$133	+4.6%
Sold Price	\$257,900	\$237,500	+8.6%	\$250,000	\$240,000	+4.2%
Sold Price/SqFt	\$140	\$129	+8.3%	\$137	\$130	+5.2%
Sold Price / List Price	99.1%	98.5%	+0.6%	98.6%	98.4%	+0.2%
DOM	37	63	-41.3%	48	57	-15.8%



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Price Range	This N	Nonth	Year-t	o-Date
Price Kalige	Sales	DOM	Sales	DOM
\$149,999 or under	2	17	20	48
\$150,000- \$199,999	5	52	110	63
\$200,000- \$249,999	41	49	548	67
\$250,000- \$299,999	44	67	402	76
\$300,000- \$349,999	15	91	141	81
\$350,000- \$399,999	9	99	53	80
\$400,000- \$449,999	5	45	30	75
\$450,000- \$499,999	1	10	15	97
\$500,000- \$549,999	1	14	14	93
\$550,000- \$599,999			7	157
\$600,000- \$699,999	1	150	9	144
\$700,000- \$799,999	1	52	5	127
\$800,000- \$899,999			2	64
\$900,000- \$999,999			1	24
\$1M - \$1.99M	1	9	4	90
\$2M - \$2.99M				
\$3M+				
Totals	126	63	1,361	73

#### Average Sales Price - Last Two Years

Independence



#### Median Sales Price - Last Two Years

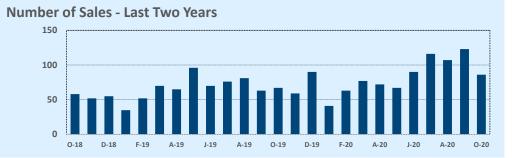


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	85	67	+26.9%	837	675	+24.0%
Condo/TH Sales	1			5		
Total Sales	86	67	+28.4%	842	675	+24.7%
Sales Volume	\$41,814,102	\$31,359,838	+33.3%	\$375,020,558	\$292,138,642	+28.4%

Average		This Month		Y		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$494,130	\$491,881	+0.5%	\$454,474	\$443,977	+2.4%
List Price/SqFt	\$170	\$168	+1.7%	\$165	\$161	+2.2%
Sold Price	\$486,210	\$468,057	+3.9%	\$445,393	\$432,798	+2.9%
Sold Price/SqFt	\$168	\$162	+4.0%	\$162	\$157	+2.8%
Sold Price / List Price	98.6%	97.4%	+1.2%	98.2%	97.9%	+0.4%
DOM	74	97	-23.5%	87	94	-7.5%

Median	This Month			Year-to-Date		
Iviedian	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$482,130	\$445,000	+8.3%	\$424,900	\$424,900	
List Price/SqFt	\$173	\$159	+9.1%	\$163	\$158	+3.4%
Sold Price	\$483,650	\$428,000	+13.0%	\$415,000	\$412,500	+0.6%
Sold Price/SqFt	\$170	\$158	+8.0%	\$159	\$155	+2.5%
Sold Price / List Price	99.6%	98.4%	+1.2%	98.8%	98.6%	+0.2%
DOM	39	67	-42.5%	58	67	-13.4%



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Drice Dense	This M	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			3	21
\$150,000- \$199,999	1	7	14	37
\$200,000- \$249,999	5	19	94	44
\$250,000- \$299,999	6	55	71	73
\$300,000- \$349,999	7	63	90	96
\$350,000- \$399,999	6	77	109	111
\$400,000- \$449,999	12	101	118	100
\$450,000- \$499,999	12	51	86	84
\$500,000- \$549,999	11	44	62	76
\$550,000- \$599,999	9	66	57	77
\$600,000- \$699,999	6	29	73	65
\$700,000- \$799,999	5	145	33	124
\$800,000- \$899,999	6	209	17	155
\$900,000- \$999,999			8	138
\$1M - \$1.99M			5	234
\$2M - \$2.99M			2	506
\$3M+				
Totals	86	74	842	87

#### Average Sales Price - Last Two Years

Independence



#### Median Sales Price - Last Two Years



### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	48	35	+37.1%	478	422	+13.3%
Condo/TH Sales				15		
Total Sales	48	35	+37.1%	493	422	+16.8%
Sales Volume	\$17,065,606	\$10,257,333	+66.4%	\$158,208,726	\$123,683,020	+27.9%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$360,724	\$299,426	+20.5%	\$328,994	\$300,092	+9.6%
List Price/SqFt	\$171	\$158	+7.8%	\$166	\$161	+3.2%
Sold Price	\$355,533	\$293,067	+21.3%	\$320,910	\$293,088	+9.5%
Sold Price/SqFt	\$169	\$155	+8.9%	\$163	\$157	+3.6%
Sold Price / List Price	98.8%	98.0%	+0.8%	98.0%	97.7%	+0.3%
DOM	64	76	-15.6%	74	81	-8.7%

Median	This Month			Year-to-Date		
wedian	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$324,735	\$255,000	+27.3%	\$288,000	\$249,900	+15.2%
List Price/SqFt	\$171	\$174	-1.7%	\$164	\$158	+4.1%
Sold Price	\$324,500	\$255,000	+27.3%	\$282,900	\$249,900	+13.2%
Sold Price/SqFt	\$175	\$166	+5.6%	\$162	\$155	+5.0%
Sold Price / List Price	100.0%	98.7%	+1.3%	99.0%	98.8%	+0.2%
DOM	37	52	-28.8%	43	49	-11.3%



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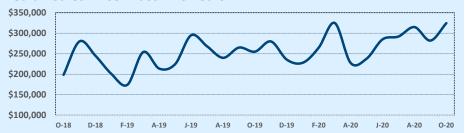
Independ	ence Title		Oc	tobe	
Drico Bongo	This N	Month	Year-to-Date		
Price Range	Sales	DOM	Sales	I	
19,999 or under	5	27	56		
50.000- \$199.999	4	31	78		

Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	27	56	58
\$150,000- \$199,999	4	31	78	57
\$200,000- \$249,999	4	80	71	68
\$250,000- \$299,999	9	32	75	81
\$300,000- \$349,999	9	72	55	67
\$350,000- \$399,999	3	151	47	105
\$400,000- \$449,999	3	39	30	106
\$450,000- \$499,999	3	64	20	58
\$500,000- \$549,999	3	74	18	77
\$550,000- \$599,999			9	46
\$600,000- \$699,999	2	256	10	95
\$700,000- \$799,999			6	127
\$800,000- \$899,999	3	20	11	60
\$900,000- \$999,999			1	17
\$1M - \$1.99M			6	112
\$2M - \$2.99M				
\$3M+				
Totals	48	64	493	74

#### **Average Sales Price - Last Two Years**



#### Median Sales Price - Last Two Years

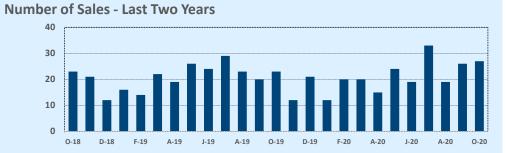


### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	25	23	+8.7%	207	216	-4.2%
Condo/TH Sales	2			8		
Total Sales	27	23	+17.4%	215	216	-0.5%
Sales Volume	\$6,079,061	\$5,325,760	+14.1%	\$47,840,010	\$44,531,911	+7.4%

Average	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$228,878	\$237,261	-3.5%	\$224,940	\$209,615	+7.3%
List Price/SqFt	\$123	\$113	+8.2%	\$116	\$111	+4.9%
Sold Price	\$225,150	\$231,555	-2.8%	\$222,512	\$206,166	+7.9%
Sold Price/SqFt	\$121	\$111	+9.3%	\$115	\$109	+5.7%
Sold Price / List Price	98.7%	97.8%	+0.9%	99.1%	98.3%	+0.8%
DOM	42	47	-11.1%	55	50	+9.3%

Median	This Month			Year-to-Date		
Iviedian	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$219,596	\$220,000	-0.2%	\$215,000	\$205,000	+4.9%
List Price/SqFt	\$120	\$120	-0.3%	\$113	\$111	+2.3%
Sold Price	\$216,000	\$215,000	+0.5%	\$213,000	\$205,000	+3.9%
Sold Price/SqFt	\$119	\$114	+4.0%	\$113	\$109	+3.1%
Sold Price / List Price	99.4%	99.0%	+0.4%	100.0%	99.7%	+0.3%
DOM	30	43	-30.2%	32	36	-9.9%



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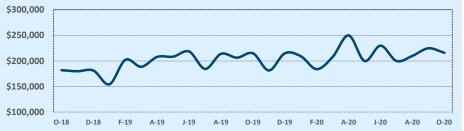
Drice Dongo	This f	Month	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	1	20	52	
\$150,000- \$199,999	10	39	63	46	
\$200,000- \$249,999	8	39	70	46	
\$250,000- \$299,999	5	47	40	76	
\$300,000- \$349,999	1	149	12	80	
\$350,000- \$399,999	1	31	6	89	
\$400,000- \$449,999	1	13	3	42	
\$450,000- \$499,999			1	3	
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	27	42	215	55	

#### **Average Sales Price - Last Two Years**

Independence Title



### Median Sales Price - Last Two Years

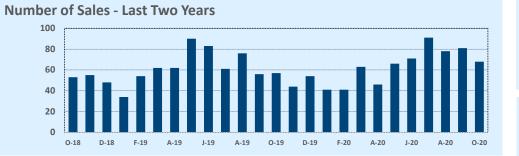


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	68	57	+19.3%	646	635	+1.7%
Condo/TH Sales						
Total Sales	68	57	+19.3%	646	635	+1.7%
Sales Volume	\$19,330,589	\$13,457,723	+43.6%	\$176,979,468	\$161,188,673	+9.8%

Average		This Month		Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$288,631	\$239,345	+20.6%	\$277,375	\$258,589	+7.3%
List Price/SqFt	\$134	\$119	+13.1%	\$122	\$118	+3.5%
Sold Price	\$284,273	\$236,100	+20.4%	\$273,962	\$253,840	+7.9%
Sold Price/SqFt	\$132	\$117	+12.4%	\$121	\$116	+4.2%
Sold Price / List Price	98.4%	98.8%	-0.5%	98.9%	98.4%	+0.4%
DOM	50	39	+28.0%	60	58	+3.2%

Median		This Month			Year-to-Date		
wedian	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$269,250	\$222,200	+21.2%	\$250,000	\$235,000	+6.4%	
List Price/SqFt	\$133	\$118	+12.7%	\$120	\$117	+2.7%	
Sold Price	\$267,750	\$217,000	+23.4%	\$249,250	\$233,000	+7.0%	
Sold Price/SqFt	\$131	\$115	+13.7%	\$119	\$115	+3.9%	
Sold Price / List Price	99.3%	99.9%	-0.6%	99.8%	99.0%	+0.7%	
DOM	23	30	-25.0%	32	36	-12.5%	



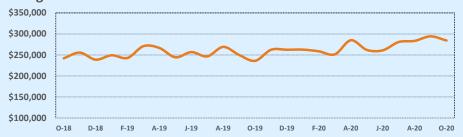
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Drice Denge	This f	Vionth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	56	17	47
\$150,000- \$199,999	5	44	60	39
\$200,000- \$249,999	18	23	248	45
\$250,000- \$299,999	23	63	148	65
\$300,000- \$349,999	7	38	84	69
\$350,000- \$399,999	6	63	29	91
\$400,000- \$449,999	1	82	17	104
\$450,000- \$499,999	3	22	20	116
\$500,000- \$549,999	3	138	15	124
\$550,000- \$599,999			1	14
\$600,000- \$699,999			6	4
\$700,000- \$799,999			1	175
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	68	50	646	60

October 2020

#### Average Sales Price - Last Two Years

Independence Title



#### Median Sales Price - Last Two Years

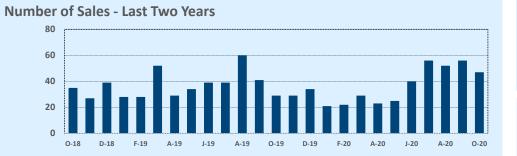


#### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	46	29	+58.6%	367	379	-3.2%
Condo/TH Sales	1			4		
Total Sales	47	29	+62.1%	371	379	-2.1%
Sales Volume	\$13,982,217	\$7,785,745	+79.6%	\$97,936,087	\$97,202,115	+0.8%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$301,911	\$292,480	+3.2%	\$271,917	\$264,698	+2.7%	
List Price/SqFt	\$144	\$136	+5.7%	\$142	\$135	+5.0%	
Sold Price	\$297,494	\$268,474	+10.8%	\$263,979	\$256,470	+2.9%	
Sold Price/SqFt	\$142	\$129	+10.3%	\$137	\$131	+4.8%	
Sold Price / List Price	98.3%	95.6%	+2.9%	97.0%	97.5%	-0.4%	
DOM	74	80	-7.1%	81	63	+28.9%	

Median		This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$245,000	\$225,000	+8.9%	\$234,010	\$249,900	-6.4%	
List Price/SqFt	\$137	\$132	+4.4%	\$130	\$127	+2.0%	
Sold Price	\$242,000	\$224,450	+7.8%	\$230,000	\$240,000	-4.2%	
Sold Price/SqFt	\$135	\$125	+8.4%	\$127	\$125	+1.7%	
Sold Price / List Price	100.0%	98.8%	+1.2%	98.7%	98.8%	-0.1%	
DOM	54	75	-28.0%	52	44	+18.2%	



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	ence Title		Oct	tober 2020
Drice Denge	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	41	59	69
\$150,000- \$199,999	4	37	63	72
\$200,000- \$249,999	14	83	91	75
\$250,000- \$299,999	4	137	48	100
\$300,000- \$349,999	6	102	38	86
\$350,000- \$399,999	3	28	26	92
\$400,000- \$449,999	3	59	15	125
\$450,000- \$499,999	2	35	8	41
\$500,000- \$549,999	1	208	5	75
\$550,000- \$599,999			5	85
\$600,000- \$699,999	2	18	10	81

### **Average Sales Price - Last Two Years**

1

47

\$700,000- \$799,999 \$800,000- \$899,999

\$900,000- \$999,999 \$1M - \$1.99M

\$2M - \$2.99M \$3M+ Totals

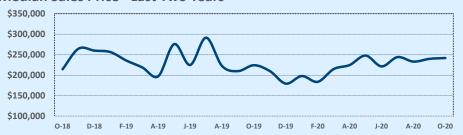


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371

#### Median Sales Price - Last Two Years



50

167

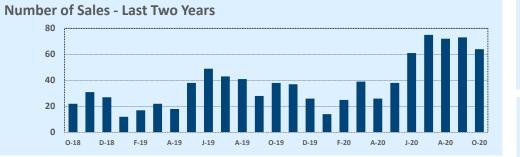
81

### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Oct 2020		Change	2020	2019	Change
Single Family Sales	64	38	+68.4%	487	306	+59.2%
Condo/TH Sales						
Total Sales	64	38	+68.4%	487	306	+59.2%
Sales Volume	\$22,816,636	\$12,794,192	+78.3%	\$174,713,119	\$104,705,771	+66.9%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$361,611	\$342,294	+5.6%	\$364,794	\$348,817	+4.6%	
List Price/SqFt	\$148	\$151	-2.0%	\$152	\$147	+3.3%	
Sold Price	\$356,510	\$336,689	+5.9%	\$358,754	\$342,176	+4.8%	
Sold Price/SqFt	\$146	\$149	-1.8%	\$149	\$144	+3.4%	
Sold Price / List Price	98.8%	98.6%	+0.2%	98.6%	98.5%	+0.1%	
DOM	83	84	-1.3%	81	77	+5.0%	

Median		This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$315,249	\$330,700	-4.7%	\$328,990	\$323,995	+1.5%	
List Price/SqFt	\$147	\$141	+4.0%	\$148	\$144	+3.0%	
Sold Price	\$315,249	\$315,750	-0.2%	\$321,900	\$318,000	+1.2%	
Sold Price/SqFt	\$145	\$141	+2.9%	\$146	\$141	+3.7%	
Sold Price / List Price	99.9%	99.6%	+0.3%	99.4%	99.7%	-0.3%	
DOM	47	52	-8.7%	54	47	+14.9%	



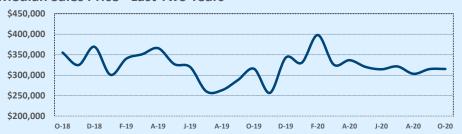
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Price Range	This N	Month	Year-t	o-Date
Price Kalige	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999			4	79
\$200,000- \$249,999	5	45	77	55
\$250,000- \$299,999	23	37	110	67
\$300,000- \$349,999	10	154	108	99
\$350,000- \$399,999	10	77	60	115
\$400,000- \$449,999	8	113	46	81
\$450,000- \$499,999	1	82	21	95
\$500,000- \$549,999	1	17	18	42
\$550,000- \$599,999	2	58	16	74
\$600,000- \$699,999	2	182	15	51
\$700,000- \$799,999	1	26	5	152
\$800,000- \$899,999	1	427	3	198
\$900,000- \$999,999			1	28
\$1M - \$1.99M			3	102
\$2M - \$2.99M				
\$3M+				
Totals	64	83	487	81

#### **Average Sales Price - Last Two Years**



### Median Sales Price - Last Two Years

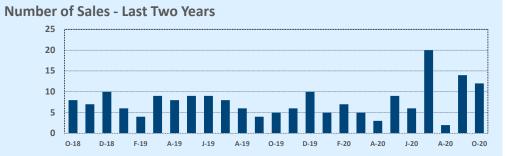


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings Oct 2020		Oct 2019	Change	2020	2019	Change
Single Family Sales	9	5	+80.0%	64	68	-5.9%
Condo/TH Sales	3			19		
Total Sales	12	5	+140.0%	83	68	+22.1%
Sales Volume	\$3,437,400	\$1,206,500	+184.9%	\$21,546,662	\$17,180,830	+25.4%

Average		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$295,450	\$247,600	+19.3%	\$269,953	\$261,093	+3.4%	
List Price/SqFt	\$244	\$163	+49.9%	\$198	\$177	+11.4%	
Sold Price	\$286,450	\$241,300	+18.7%	\$259,598	\$252,659	+2.7%	
Sold Price/SqFt	\$237	\$161	+47.1%	\$190	\$171	+11.1%	
Sold Price / List Price	96.9%	104.5%	-7.3%	96.2%	96.5%	-0.4%	
DOM	81	59	+37.4%	99	65	+52.3%	

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$265,750	\$299,000	-11.1%	\$238,000	\$250,495	-5.0%
List Price/SqFt	\$230	\$215	+6.9%	\$199	\$193	+3.1%
Sold Price	\$262,450	\$270,000	-2.8%	\$229,000	\$249,002	-8.0%
Sold Price/SqFt	\$229	\$203	+12.9%	\$195	\$181	+7.3%
Sold Price / List Price	99.4%	98.1%	+1.3%	98.6%	97.2%	+1.4%
DOM	64	50	+28.0%	62	42	+47.6%



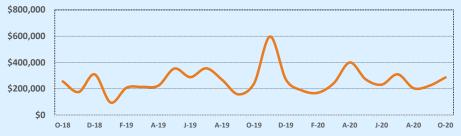
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Drice Dance	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			28	60
\$150,000- \$199,999	2	31	5	63
\$200,000- \$249,999	3	98	16	170
\$250,000- \$299,999	3	36	10	48
\$300,000- \$349,999	1	87	5	73
\$350,000- \$399,999	1	348	8	102
\$400,000- \$449,999	2	39	2	39
\$450,000- \$499,999			1	18
\$500,000- \$549,999			1	224
\$550,000- \$599,999			1	85
\$600,000- \$699,999			5	289
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	27
\$2M - \$2.99M				
\$3M+				
Totals	12	81	83	99

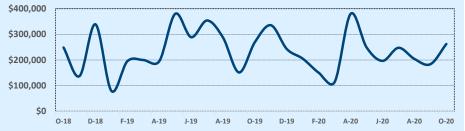
October 2020



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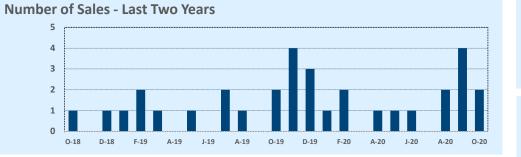


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales		2			10	
Condo/TH Sales	2			14		
Total Sales	2	2		14	10	+40.0%
Sales Volume	\$775,000	\$762,500	+1.6%	\$7,128,350	\$5,330,200	+33.7%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$407,500	\$409,500	-0.5%	\$534,100	\$561,875	-4.9%	
List Price/SqFt	\$327	\$348	-6.2%	\$376	\$351	+6.9%	
Sold Price	\$387,500	\$381,250	+1.6%	\$509,168	\$533,020	-4.5%	
Sold Price/SqFt	\$309	\$326	-5.2%	\$356	\$334	+6.8%	
Sold Price / List Price	94.4%	91.9%	+2.6%	94.9%	94.8%	+0.1%	
DOM	97	524	-81.5%	142	239	-40.6%	

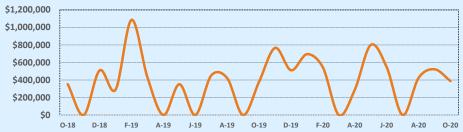
Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$407,500	\$409,500	-0.5%	\$522,500	\$449,700	+16.2%
List Price/SqFt	\$327	\$348	-6.2%	\$367	\$362	+1.6%
Sold Price	\$387,500	\$381,250	+1.6%	\$502,650	\$424,100	+18.5%
Sold Price/SqFt	\$309	\$326	-5.2%	\$360	\$348	+3.3%
Sold Price / List Price	94.4%	91.9%	+2.6%	96.4%	93.4%	+3.2%
DOM	97	524	-81.5%	100	184	-45.7%



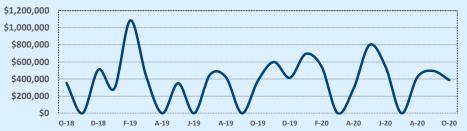
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Drice Denge	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999	1	18	2	36
\$300,000- \$349,999				
\$350,000- \$399,999			1	162
\$400,000- \$449,999			2	151
\$450,000- \$499,999			1	273
\$500,000- \$549,999	1	176	3	93
\$550,000- \$599,999			2	345
\$600,000- \$699,999			2	80
\$700,000- \$799,999				
\$800,000- \$899,999			1	45
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	2	97	14	142





Median Sales Price - Last Two Years



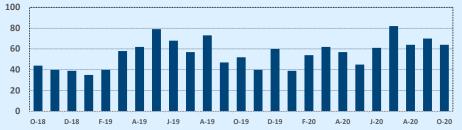
### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	49	52	-5.8%	445	571	-22.1%
Condo/TH Sales	15			153		
Total Sales	64	52	+23.1%	598	571	+4.7%
Sales Volume	\$33,106,605	\$26,211,795	+26.3%	\$266,917,372	\$266,557,008	+0.1%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$540,162	\$524,418	+3.0%	\$466,524	\$488,171	-4.4%	
List Price/SqFt	\$225	\$225	-0.2%	\$211	\$213	-1.0%	
Sold Price	\$517,291	\$504,073	+2.6%	\$446,350	\$466,825	-4.4%	
Sold Price/SqFt	\$218	\$217	+0.1%	\$203	\$205	-0.7%	
Sold Price / List Price	97.3%	96.5%	+0.9%	96.2%	95.9%	+0.3%	
DOM	71	96	-25.4%	83	82	+1.2%	

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$425,000	\$424,500	+0.1%	\$389,000	\$400,000	-2.8%
List Price/SqFt	\$218	\$231	-5.3%	\$208	\$205	+1.6%
Sold Price	\$411,500	\$417,095	-1.3%	\$375,000	\$394,000	-4.8%
Sold Price/SqFt	\$214	\$225	-5.1%	\$202	\$198	+1.9%
Sold Price / List Price	97.3%	97.5%	-0.2%	97.2%	96.9%	+0.3%
DOM	51	72	-28.7%	51	52	-2.9%





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Drice Denge	This N	Month	Year-t	o-Date		
Price Range	Sales	DOM	Sales	DOM		
\$149,999 or under	2	54	58	82		
\$150,000- \$199,999	12	46	51	63		
\$200,000- \$249,999	2	13	37	100		
\$250,000- \$299,999	4	118	56	90		
\$300,000- \$349,999	4	74	59	76		
\$350,000- \$399,999	6	67	74	83		
\$400,000- \$449,999	5	102	43	90		
\$450,000- \$499,999	4	42	37	63		
\$500,000- \$549,999	6	98	33	86		
\$550,000- \$599,999	3	72	28	73		
\$600,000- \$699,999	5	56	38	80		
\$700,000- \$799,999	2	83	25	96		
\$800,000- \$899,999	2	38	13	85		
\$900,000- \$999,999	1	36	12	109		
\$1M - \$1.99M	5	125	30	100		
\$2M - \$2.99M	1	63	4	126		
\$3M+						
Totals	64	71	598	83		

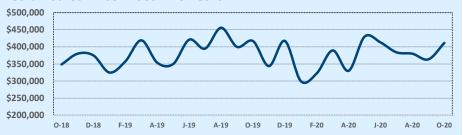
October 2020



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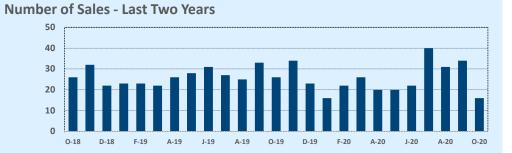


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	16	26	-38.5%	237	264	-10.2%
Condo/TH Sales				10		
Total Sales	16	26	-38.5%	247	264	-6.4%
Sales Volume	\$2,886,349	\$4,556,500	-36.7%	\$55,259,935	\$53,086,179	+4.1%

Auerage		This Month		Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$188,381	\$187,477	+0.5%	\$232,326	\$210,888	+10.2%
List Price/SqFt	\$139	\$134	+3.8%	\$162	\$151	+7.6%
Sold Price	\$180,397	\$175,250	+2.9%	\$223,724	\$201,084	+11.3%
Sold Price/SqFt	\$133	\$125	+6.5%	\$156	\$144	+8.8%
Sold Price / List Price	96.1%	92.5%	+4.0%	96.0%	94.9%	+1.1%
DOM	69	94	-26.8%	85	66	+29.1%

Median		This Month			Year-to-Date		
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$167,500	\$202,400	-17.2%	\$192,500	\$179,800	+7.1%	
List Price/SqFt	\$133	\$134	-0.6%	\$151	\$135	+12.2%	
Sold Price	\$153,500	\$199,950	-23.2%	\$190,000	\$175,500	+8.3%	
Sold Price/SqFt	\$124	\$130	-4.3%	\$145	\$128	+13.4%	
Sold Price / List Price	95.5%	94.6%	+0.9%	97.5%	97.5%	+0.0%	
DOM	33	88	-62.3%	60	39	+53.8%	



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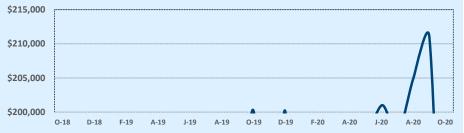
Duine Dever	This I	Month	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	8	77	90	67	
\$150,000- \$199,999	2	34	44	111	
\$200,000- \$249,999	4	79	43	71	
\$250,000- \$299,999	1	35	20	118	
\$300,000- \$349,999			5	67	
\$350,000- \$399,999	1	63	14	99	
\$400,000- \$449,999			15	70	
\$450,000- \$499,999			6	135	
\$500,000- \$549,999			3	85	
\$550,000- \$599,999			4	114	
\$600,000- \$699,999			1	68	
\$700,000- \$799,999			1	158	
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M			1	27	
\$2M - \$2.99M					
\$3M+					
Totals	16	69	247	85	

### Average Sales Price - Last Two Years

Independence Title



#### Median Sales Price - Last Two Years

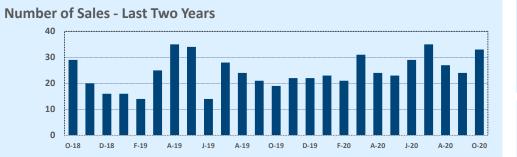


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	32	19	+68.4%	240	230	+4.3%
Condo/TH Sales	1			30		
Total Sales	33	19	+73.7%	270	230	+17.4%
Sales Volume	\$13,583,299	\$6,515,277	+108.5%	\$112,194,827	\$80,704,477	+39.0%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$430,355	\$361,768	+19.0%	\$436,919	\$365,547	+19.5%	
List Price/SqFt	\$206	\$204	+1.1%	\$203	\$195	+3.9%	
Sold Price	\$411,615	\$342,909	+20.0%	\$415,536	\$350,889	+18.4%	
Sold Price/SqFt	\$198	\$193	+2.5%	\$194	\$189	+3.0%	
Sold Price / List Price	95.6%	94.6%	+1.1%	96.0%	96.7%	-0.8%	
DOM	57	73	-22.2%	78	90	-13.2%	

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$335,000	\$239,900	+39.6%	\$332,450	\$298,450	+11.4%
List Price/SqFt	\$208	\$170	+22.4%	\$199	\$189	+5.5%
Sold Price	\$325,000	\$218,000	+49.1%	\$322,500	\$293,500	+9.9%
Sold Price/SqFt	\$201	\$163	+23.5%	\$193	\$181	+6.6%
Sold Price / List Price	97.1%	94.8%	+2.5%	97.1%	97.4%	-0.3%
DOM	32	46	-30.4%	47	51	-6.9%



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Drice Dance	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	9	22	53
\$150,000- \$199,999	7	30	38	53
\$200,000- \$249,999	4	61	27	72
\$250,000- \$299,999	1	14	37	61
\$300,000- \$349,999	3	94	24	99
\$350,000- \$399,999	1	185	21	84
\$400,000- \$449,999	3	66	12	54
\$450,000- \$499,999	1	47	11	71
\$500,000- \$549,999	1	30	17	101
\$550,000- \$599,999	3	13	15	76
\$600,000- \$699,999	2	61	11	122
\$700,000- \$799,999	3	135	13	145
\$800,000- \$899,999	1	12	5	79
\$900,000- \$999,999			6	176
\$1M - \$1.99M	1	64	10	53
\$2M - \$2.99M				
\$3M+			1	205
Totals	33	57	270	78

October 2020







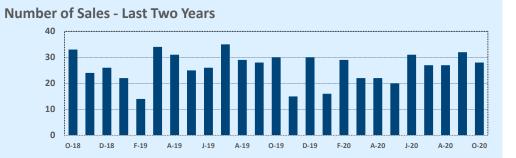
### Average Sales Price - Last Two Years

### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	28	30	-6.7%	244	274	-10.9%
Condo/TH Sales				10		
Total Sales	28	30	-6.7%	254	274	-7.3%
Sales Volume	\$7,310,200	\$7,285,927	+0.3%	\$63,046,912	\$59,978,420	+5.1%

Auerage		This Month		Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$266,659	\$250,742	+6.3%	\$254,797	\$224,953	+13.3%
List Price/SqFt	\$145	\$122	+19.2%	\$137	\$128	+6.9%
Sold Price	\$261,079	\$242,864	+7.5%	\$248,216	\$218,899	+13.4%
Sold Price/SqFt	\$143	\$119	+20.8%	\$134	\$125	+6.8%
Sold Price / List Price	98.5%	98.0%	+0.6%	97.5%	97.6%	-0.1%
DOM	43	45	-5.6%	62	53	+17.6%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$201,500	\$203,750	-1.1%	\$189,950	\$179,900	+5.6%
List Price/SqFt	\$147	\$125	+17.1%	\$136	\$127	+6.9%
Sold Price	\$199,250	\$203,750	-2.2%	\$188,000	\$175,000	+7.4%
Sold Price/SqFt	\$139	\$124	+12.3%	\$134	\$124	+8.1%
Sold Price / List Price	99.5%	98.5%	+1.1%	98.4%	98.4%	+0.0%
DOM	27	33	-19.7%	39	30	+28.3%



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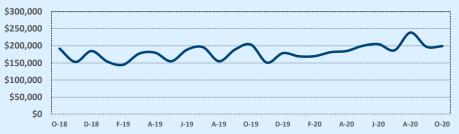
Price Range	This M	Month	Year-t	o-Date
Price Kange	Sales	DOM	Sales	DOM
\$149,999 or under	2	61	48	52
\$150,000- \$199,999	12	33	93	53
\$200,000- \$249,999	4	34	30	46
\$250,000- \$299,999	1	26	18	107
\$300,000- \$349,999	1	13	13	62
\$350,000- \$399,999	4	57	16	92
\$400,000- \$449,999	2	63	9	72
\$450,000- \$499,999	1	24	8	72
\$500,000- \$549,999			6	88
\$550,000- \$599,999			3	26
\$600,000- \$699,999	1	133	9	100
\$700,000- \$799,999				
\$800,000- \$899,999			1	25
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	28	43	254	62

#### Average Sales Price - Last Two Years

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### Median Sales Price - Last Two Years

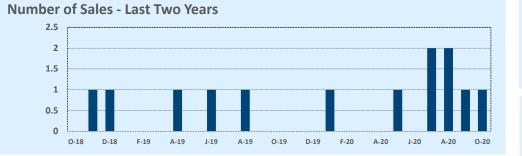


### **Residential Statistics**

Listings	٦	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	1			5	3	+66.7%	
Condo/TH Sales				3			
Total Sales	1			8	3	+166.7%	
Sales Volume	\$457,000			\$3,395,000	\$1,323,000	+156.6%	

Average		This Month		Y		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$475,000			\$455,714	\$462,300	-1.4%
List Price/SqFt	\$196			\$234	\$240	-2.8%
Sold Price	\$457,000			\$424,375	\$441,000	-3.8%
Sold Price/SqFt	\$189			\$224	\$230	-2.6%
Sold Price / List Price	96.2%	0.0%		95.3%	95.9%	-0.6%
DOM	70			52	117	-56.1%

Median	This Month			Year-to-Date		
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$475,000			\$427,355	\$517,000	-17.3%
List Price/SqFt	\$196			\$222	\$238	-6.8%
Sold Price	\$457,000			\$411,250	\$460,000	-10.6%
Sold Price/SqFt	\$189			\$214	\$228	-5.9%
Sold Price / List Price	96.2%	0.0%	+0.0%	96.7%	98.8%	-2.1%
DOM	70			57	25	+128.0%

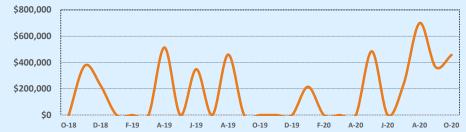


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Duice Dense	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			2	62
\$250,000- \$299,999			1	61
\$300,000- \$349,999				
\$350,000- \$399,999			1	18
\$400,000- \$449,999				
\$450,000- \$499,999	1	70	2	48
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999			1	54
\$700,000- \$799,999			1	59
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	1	70	8	52

#### Average Sales Price - Last Two Years

Independence Title



### Median Sales Price - Last Two Years



### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	20	35	-42.9%	268	328	-18.3%	
Condo/TH Sales	2			61			
Total Sales	22	35	-37.1%	329	328	+0.3%	
Sales Volume	\$7,548,170	\$7,890,150	-4.3%	\$90,879,470	\$81,952,716	+10.9%	

Augrago		This Month		Y		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$348,514	\$230,310	+51.3%	\$282,944	\$256,292	+10.4%
List Price/SqFt	\$140	\$139	+0.7%	\$141	\$134	+5.1%
Sold Price	\$343,099	\$225,433	+52.2%	\$276,229	\$249,856	+10.6%
Sold Price/SqFt	\$138	\$136	+1.2%	\$138	\$131	+5.3%
Sold Price / List Price	98.0%	97.9%	+0.1%	97.7%	97.5%	+0.2%
DOM	32	49	-35.3%	51	57	-9.8%

Median		This Month	Year-to-Date			
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$294,500	\$219,000	+34.5%	\$259,999	\$235,000	+10.6%
List Price/SqFt	\$141	\$133	+6.0%	\$140	\$133	+5.1%
Sold Price	\$295,000	\$210,000	+40.5%	\$255,000	\$230,000	+10.9%
Sold Price/SqFt	\$140	\$131	+7.4%	\$138	\$131	+5.8%
Sold Price / List Price	99.3%	98.5%	+0.8%	98.7%	98.4%	+0.3%
DOM	23	34	-32.4%	32	36	-9.9%



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Drice Dence	This M	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	18	55	50
\$150,000- \$199,999	2	11	42	51
\$200,000- \$249,999	4	36	57	46
\$250,000- \$299,999	4	31	57	44
\$300,000- \$349,999	3	69	28	68
\$350,000- \$399,999	2	23	38	64
\$400,000- \$449,999			26	48
\$450,000- \$499,999	2	16	12	46
\$500,000- \$549,999			5	35
\$550,000- \$599,999			1	12
\$600,000- \$699,999	2	34	5	57
\$700,000- \$799,999	1	21	2	19
\$800,000- \$899,999				
\$900,000- \$999,999			1	245
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	22	32	329	51

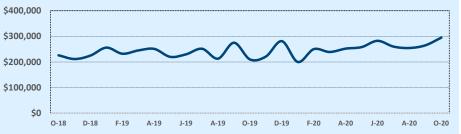
October 2020

Average Sales Price - Last Two Years

Independence Title



Median Sales Price - Last Two Years



### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	38	49	-22.4%	350	341	+2.6%	
Condo/TH Sales							
Total Sales	38	49	-22.4%	350	341	+2.6%	
Sales Volume	\$7,004,593	\$9,266,049	-24.4%	\$64,434,042	\$58,746,466	+9.7%	

Augrago		This Month		Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$187,624	\$190,625	-1.6%	\$186,498	\$173,596	+7.4%
List Price/SqFt	\$112	\$112	+0.4%	\$113	\$107	+6.1%
Sold Price	\$184,331	\$189,103	-2.5%	\$184,097	\$172,277	+6.9%
Sold Price/SqFt	\$110	\$111	-0.8%	\$112	\$106	+5.5%
Sold Price / List Price	98.0%	99.3%	-1.3%	98.7%	99.2%	-0.5%
DOM	55	53	+4.7%	56	53	+6.2%

Median		This Month		Year-to-Date		
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$187,000	\$185,000	+1.1%	\$184,900	\$176,900	+4.5%
List Price/SqFt	\$109	\$113	-3.8%	\$113	\$110	+3.2%
Sold Price	\$186,000	\$185,000	+0.5%	\$183,900	\$174,900	+5.1%
Sold Price/SqFt	\$108	\$113	-3.9%	\$112	\$108	+4.0%
Sold Price / List Price	99.5%	100.0%	-0.5%	100.0%	100.0%	
DOM	36	35	+2.9%	42	35	+20.0%





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Drice Denge	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	59	42	64
\$150,000- \$199,999	19	48	204	48
\$200,000- \$249,999	12	70	95	73
\$250,000- \$299,999	1	1	8	21
\$300,000- \$349,999				
\$350,000- \$399,999			1	102
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	38	55	350	56

Average Sales Price - Last Two Years



Median Sales Price - Last Two Years

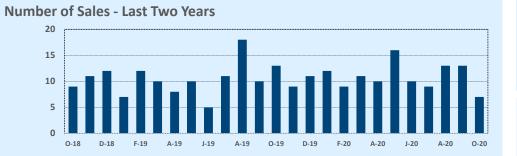


### **Residential Statistics**

Listings		This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	7	13	-46.2%	110	104	+5.8%	
Condo/TH Sales							
Total Sales	7	13	-46.2%	110	104	+5.8%	
Sales Volume	\$977,300	\$1,754,796	-44.3%	\$15,027,451	\$13,832,640	+8.6%	

Average		This Month		Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$143,543	\$136,838	+4.9%	\$139,777	\$135,500	+3.2%
List Price/SqFt	\$99	\$107	-7.0%	\$108	\$102	+5.9%
Sold Price	\$139,614	\$134,984	+3.4%	\$136,613	\$133,006	+2.7%
Sold Price/SqFt	\$98	\$105	-6.8%	\$106	\$100	+5.4%
Sold Price / List Price	98.2%	98.3%	-0.1%	97.3%	97.8%	-0.5%
DOM	26	95	-72.9%	58	64	-8.9%

Median		This Month		Year-to-Date			
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$129,900	\$125,000	+3.9%	\$140,200	\$139,000	+0.9%	
List Price/SqFt	\$104	\$112	-7.0%	\$110	\$103	+6.1%	
Sold Price	\$129,900	\$124,900	+4.0%	\$139,664	\$136,000	+2.7%	
Sold Price/SqFt	\$106	\$112	-5.3%	\$108	\$102	+6.7%	
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%		
DOM	15	96	-84.4%	34	40	-16.3%	



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### October 2020

Drice Dongo	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	22	69	62
\$150,000- \$199,999	2	11	36	49
\$200,000- \$249,999			3	34
\$250,000- \$299,999	1	70	2	107
\$300,000- \$349,999				
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	7	26	110	58

#### Average Sales Price - Last Two Years



#### Median Sales Price - Last Two Years

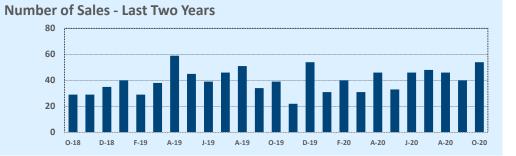


### **Residential Statistics**

Listings	This Month			Y	Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	43	39	+10.3%	344	420	-18.1%	
Condo/TH Sales	11			71			
Total Sales	54	39	+38.5%	415	420	-1.2%	
Sales Volume	\$16,690,800	\$13,394,800	+24.6%	\$137,339,214	\$127,268,898	+7.9%	

Auerage		This Month		Year-to-Date			
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$314,080	\$358,313	-12.3%	\$338,592	\$311,744	+8.6%	
List Price/SqFt	\$144	\$141	+2.4%	\$142	\$133	+6.6%	
Sold Price	\$309,089	\$343,456	-10.0%	\$330,938	\$303,021	+9.2%	
Sold Price/SqFt	\$142	\$136	+4.8%	\$139	\$130	+6.9%	
Sold Price / List Price	98.6%	96.4%	+2.3%	98.1%	97.7%	+0.3%	
DOM	47	44	+5.4%	60	58	+2.4%	

Median	-	This Month			Year-to-Date			
wedian	Oct 2020	Oct 2019	Change	2020	2019	Change		
List Price	\$279,300	\$315,000	-11.3%	\$299,900	\$265,000	+13.2%		
List Price/SqFt	\$141	\$142	-0.0%	\$139	\$131	+6.8%		
Sold Price	\$279,300	\$310,000	-9.9%	\$297,000	\$259,500	+14.5%		
Sold Price/SqFt	\$138	\$137	+0.5%	\$136	\$128	+5.9%		
Sold Price / List Price	100.0%	97.2%	+2.9%	98.4%	98.4%	+0.0%		
DOM	19	27	-29.6%	33	36	-8.3%		



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Drice Dange	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	76	39	57
\$150,000- \$199,999	4	13	36	50
\$200,000- \$249,999	8	65	59	45
\$250,000- \$299,999	14	31	82	53
\$300,000- \$349,999	8	21	59	55
\$350,000- \$399,999	5	70	51	62
\$400,000- \$449,999	4	39	28	80
\$450,000- \$499,999	2	61	17	75
\$500,000- \$549,999			6	69
\$550,000- \$599,999			6	26
\$600,000- \$699,999	1	29	12	72
\$700,000- \$799,999			5	149
\$800,000- \$899,999	1	214	3	127
\$900,000- \$999,999			7	91
\$1M - \$1.99M	1	34	5	125
\$2M - \$2.99M				
\$3M+				
Totals	54	47	415	60

October 2020



#### Median Sales Price - Last Two Years



### **Average Sales Price - Last Two Years**

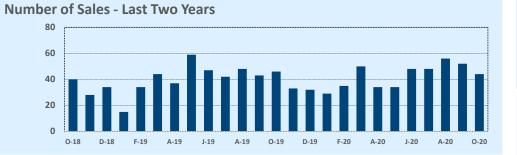
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### **Residential Statistics**

Listings	This Month			Y	Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change	
Single Family Sales	40	46	-13.0%	391	415	-5.8%	
Condo/TH Sales	4			39			
Total Sales	44	46	-4.3%	430	415	+3.6%	
Sales Volume	\$15,159,680	\$15,420,947	-1.7%	\$139,805,777	\$124,960,232	+11.9%	

Auerage		This Month		Year-to-Date			
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$350,561	\$344,431	+1.8%	\$332,639	\$306,231	+8.6%	
List Price/SqFt	\$151	\$138	+9.6%	\$141	\$134	+5.1%	
Sold Price	\$344,538	\$335,238	+2.8%	\$325,130	\$301,109	+8.0%	
Sold Price/SqFt	\$148	\$135	+10.2%	\$138	\$132	+4.8%	
Sold Price / List Price	98.4%	97.9%	+0.5%	98.3%	98.5%	-0.2%	
DOM	48	57	-16.7%	55	56	-1.4%	

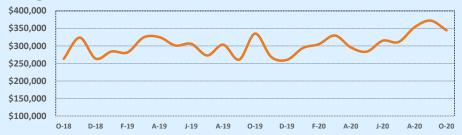
Median		This Month		Year-to-Date			
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$320,000	\$285,500	+12.1%	\$295,000	\$278,000	+6.1%	
List Price/SqFt	\$144	\$134	+7.2%	\$138	\$130	+6.2%	
Sold Price	\$322,250	\$277,500	+16.1%	\$291,000	\$275,000	+5.8%	
Sold Price/SqFt	\$142	\$130	+9.3%	\$135	\$128	+5.8%	
Sold Price / List Price	98.6%	98.6%	-0.0%	98.8%	98.9%	-0.1%	
DOM	22	34	-35.8%	28	35	-20.0%	



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Drice Denge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	10	8	91
\$150,000- \$199,999	2	58	31	44
\$200,000- \$249,999	3	21	66	56
\$250,000- \$299,999	10	72	126	53
\$300,000- \$349,999	12	19	84	50
\$350,000- \$399,999	5	54	55	56
\$400,000- \$449,999	2	81	19	44
\$450,000- \$499,999	4	44	17	47
\$500,000- \$549,999	2	126	4	73
\$550,000- \$599,999			1	41
\$600,000- \$699,999			4	89
\$700,000- \$799,999	2	46	5	49
\$800,000- \$899,999			1	146
\$900,000- \$999,999			2	181
\$1M - \$1.99M			7	100
\$2M - \$2.99M				
\$3M+				
Totals	44	48	430	55

#### **Average Sales Price - Last Two Years**



### Median Sales Price - Last Two Years

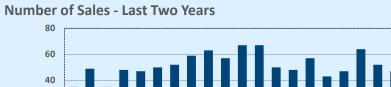


### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	45	50	-10.0%	524	560	-6.4%
Condo/TH Sales	1			4		
Total Sales	46	50	-8.0%	528	560	-5.7%
Sales Volume	\$9,158,599	\$8,606,239	+6.4%	\$102,266,733	\$98,757,573	+3.6%

Average		This Month		Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$199,013	\$174,534	+14.0%	\$195,784	\$178,254	+9.8%
List Price/SqFt	\$122	\$110	+10.5%	\$115	\$108	+6.4%
Sold Price	\$199,100	\$172,125	+15.7%	\$193,687	\$176,353	+9.8%
Sold Price/SqFt	\$121	\$108	+12.1%	\$114	\$107	+6.4%
Sold Price / List Price	100.0%	98.3%	+1.7%	99.0%	98.9%	+0.1%
DOM	28	52	-45.8%	48	41	+16.3%

Median		This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$187,500	\$178,500	+5.0%	\$185,000	\$176,000	+5.1%	
List Price/SqFt	\$121	\$115	+5.2%	\$115	\$110	+3.9%	
Sold Price	\$193,450	\$171,000	+13.1%	\$185,000	\$175,000	+5.7%	
Sold Price/SqFt	\$120	\$112	+7.2%	\$115	\$109	+4.9%	
Sold Price / List Price	100.0%	99.9%	+0.1%	100.0%	100.0%		
DOM	22	37	-39.7%	27	28	-3.6%	



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A-19

Drice Dense	This M	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	35	79	47
\$150,000- \$199,999	26	28	257	42
\$200,000- \$249,999	10	22	123	50
\$250,000- \$299,999	2	30	43	64
\$300,000- \$349,999	4	36	25	80
\$350,000- \$399,999			1	1
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	46	28	528	48

#### **Average Sales Price - Last Two Years**

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#### Median Sales Price - Last Two Years

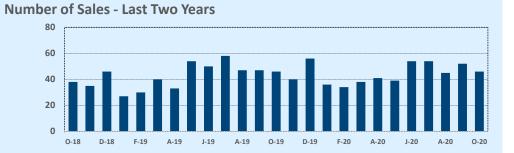


### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	33	46	-28.3%	351	432	-18.8%
Condo/TH Sales	13			88		
Total Sales	46	46		439	432	+1.6%
Sales Volume	\$11,163,611	\$9,627,600	+16.0%	\$94,459,757	\$86,347,812	+9.4%

Average		This Month		Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$214,233	\$212,813	+0.7%	\$214,654	\$202,137	+6.2%
List Price/SqFt	\$129	\$116	+11.9%	\$124	\$117	+6.0%
Sold Price	\$242,687	\$209,296	+16.0%	\$215,170	\$199,879	+7.7%
Sold Price/SqFt	\$150	\$114	+31.9%	\$125	\$116	+7.9%
Sold Price / List Price	119.7%	98.5%	+21.5%	100.9%	99.3%	+1.6%
DOM	32	51	-38.3%	40	44	-8.3%

Median		This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$214,925	\$199,750	+7.6%	\$209,900	\$191,000	+9.9%	
List Price/SqFt	\$129	\$115	+12.7%	\$124	\$117	+5.4%	
Sold Price	\$218,000	\$199,000	+9.5%	\$208,000	\$190,500	+9.2%	
Sold Price/SqFt	\$131	\$113	+15.6%	\$124	\$116	+6.8%	
Sold Price / List Price	100.0%	98.6%	+1.5%	100.0%	99.3%	+0.7%	
DOM	17	43	-61.2%	25	30	-16.7%	



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Independe	ence Litle		
	This I	Month	
Price Range	Sales	DOM	Sa
19 999 or under	6	47	35

Drice Dange	This N	Nonth	Year-te	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	6	47	38	65
\$150,000- \$199,999	6	14	152	37
\$200,000- \$249,999	24	32	165	35
\$250,000- \$299,999	6	18	60	45
\$300,000- \$349,999	2	22	14	31
\$350,000- \$399,999			3	47
\$400,000- \$449,999	1	55	2	37
\$450,000- \$499,999			1	15
\$500,000- \$549,999			2	114
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			1	3
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	1	115	1	115
\$2M - \$2.99M				
\$3M+				
Totals	46	32	439	40

#### **Average Sales Price - Last Two Years**



#### Median Sales Price - Last Two Years



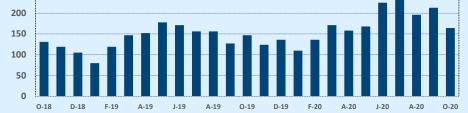
### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	163	147	+10.9%	1,749	1,433	+22.1%
Condo/TH Sales	1			27		
Total Sales	164	147	+11.6%	1,776	1,433	+23.9%
Sales Volume	\$38,293,415	\$30,807,461	+24.3%	\$406,981,375	\$303,440,251	+34.1%

Average		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$235,111	\$212,033	+10.9%	\$231,507	\$214,268	+8.0%	
List Price/SqFt	\$121	\$108	+12.7%	\$117	\$109	+7.2%	
Sold Price	\$233,496	\$209,575	+11.4%	\$229,156	\$211,752	+8.2%	
Sold Price/SqFt	\$121	\$106	+13.2%	\$116	\$108	+7.3%	
Sold Price / List Price	99.5%	98.9%	+0.6%	99.1%	99.0%	+0.2%	
DOM	43	63	-32.1%	62	67	-7.7%	

Median		This Month		Y	ear-to-Date	
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$230,000	\$200,000	+15.0%	\$224,999	\$207,000	+8.7%
List Price/SqFt	\$122	\$107	+13.9%	\$115	\$108	+6.0%
Sold Price	\$229,772	\$199,900	+14.9%	\$224,900	\$205,000	+9.7%
Sold Price/SqFt	\$121	\$106	+13.8%	\$113	\$107	+6.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	24	42	-44.0%	39	38	+2.6%



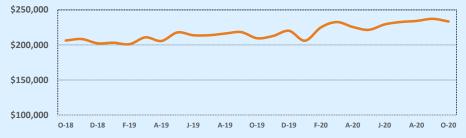


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Drice Dongo	This M	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	72	92	59
\$150,000- \$199,999	41	31	451	41
\$200,000- \$249,999	63	33	695	56
\$250,000- \$299,999	39	57	363	77
\$300,000- \$349,999	13	48	113	102
\$350,000- \$399,999	4	136	54	111
\$400,000- \$449,999			7	103
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M			1	165
\$2M - \$2.99M				
\$3M+				
Totals	164	43	1,776	62

Average Sales Price - Last Two Years

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Median Sales Price - Last Two Years

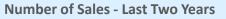


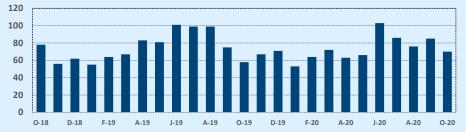
### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2020 Oct 2019 C		2020	2019	Change
Single Family Sales	66	58	+13.8%	702	782	-10.2%
Condo/TH Sales	4			36		
Total Sales	70	58	+20.7%	738	782	-5.6%
Sales Volume	\$15,591,868	\$11,716,685	+33.1%	\$161,909,093	\$164,885,461	-1.8%

Auerage		This Month		Y	'ear-to-Date	
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$224,754	\$204,692	+9.8%	\$221,541	\$213,297	+3.9%
List Price/SqFt	\$124	\$116	+7.3%	\$121	\$117	+3.9%
Sold Price	\$222,741	\$202,012	+10.3%	\$219,389	\$210,851	+4.0%
Sold Price/SqFt	\$123	\$115	+7.5%	\$120	\$115	+4.0%
Sold Price / List Price	99.1%	98.8%	+0.3%	99.0%	98.9%	+0.1%
DOM	33	52	-36.4%	46	48	-4.1%

Median		This Month		Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$225,000	\$205,950	+9.2%	\$220,750	\$213,450	+3.4%
List Price/SqFt	\$120	\$116	+3.8%	\$120	\$115	+3.6%
Sold Price	\$226,500	\$205,000	+10.5%	\$220,000	\$210,000	+4.8%
Sold Price/SqFt	\$118	\$113	+4.4%	\$118	\$114	+3.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	19	37	-47.9%	26	28	-7.1%





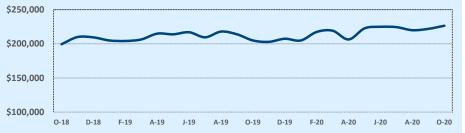
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Drice Dance	This N	Month	Year-te	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	35	45	46
\$150,000- \$199,999	18	24	186	38
\$200,000- \$249,999	29	34	333	46
\$250,000- \$299,999	18	40	154	49
\$300,000- \$349,999	1	17	18	26
\$350,000- \$399,999			1	17
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999			1	1,064
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	70	33	738	46

#### Average Sales Price - Last Two Years



#### Median Sales Price - Last Two Years

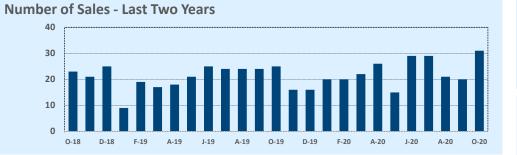


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	29	25	+16.0%	211	206	+2.4%
Condo/TH Sales	2			22		
Total Sales	31	25	+24.0%	233	206	+13.1%
Sales Volume	\$12,288,585	\$9,747,138	+26.1%	\$90,640,831	\$78,190,730	+15.9%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$403,687	\$405,801	-0.5%	\$395,842	\$387,801	+2.1%
List Price/SqFt	\$151	\$140	+8.2%	\$146	\$141	+3.7%
Sold Price	\$396,406	\$389,886	+1.7%	\$389,016	\$379,567	+2.5%
Sold Price/SqFt	\$149	\$135	+10.7%	\$144	\$138	+4.3%
Sold Price / List Price	98.6%	96.5%	+2.2%	98.5%	98.0%	+0.5%
DOM	50	73	-32.1%	51	62	-17.6%

Median		This Month		Y	ear-to-Date	
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$369,990	\$349,950	+5.7%	\$379,900	\$374,995	+1.3%
List Price/SqFt	\$147	\$143	+3.0%	\$146	\$141	+3.9%
Sold Price	\$370,000	\$342,500	+8.0%	\$375,000	\$367,500	+2.0%
Sold Price/SqFt	\$147	\$130	+13.1%	\$145	\$137	+5.8%
Sold Price / List Price	100.0%	97.4%	+2.6%	98.8%	98.6%	+0.2%
DOM	26	54	-51.9%	32	39	-17.9%



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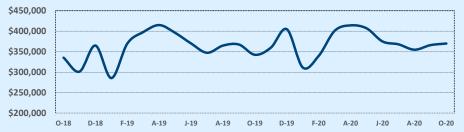
### October 2020

Duice Denge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			5	40
\$150,000- \$199,999			3	22
\$200,000- \$249,999	2	40	14	52
\$250,000- \$299,999	1	20	18	53
\$300,000- \$349,999	8	26	52	46
\$350,000- \$399,999	9	72	51	58
\$400,000- \$449,999	5	76	39	54
\$450,000- \$499,999	2	58	18	63
\$500,000- \$549,999	1	14	11	29
\$550,000- \$599,999	1	26	11	31
\$600,000- \$699,999	1	25	4	94
\$700,000- \$799,999	1	24	4	53
\$800,000- \$899,999			2	68
\$900,000- \$999,999			1	32
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	31	50	233	51

#### Average Sales Price - Last Two Years



#### Median Sales Price - Last Two Years

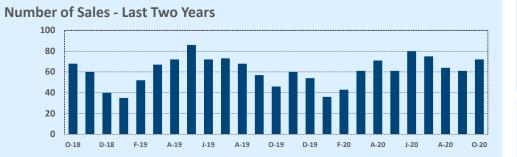


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2020 Oct 2019 O		2020	2019	Change
Single Family Sales	67	46	+45.7%	580	628	-7.6%
Condo/TH Sales	5			44		
Total Sales	72	46	+56.5%	624	628	-0.6%
Sales Volume	\$18,434,226	\$10,115,790	+82.2%	\$164,887,953	\$157,158,474	+4.9%

Average	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$259,453	\$223,161	+16.3%	\$268,893	\$254,483	+5.7%
List Price/SqFt	\$130	\$119	+8.4%	\$129	\$123	+4.2%
Sold Price	\$256,031	\$219,908	+16.4%	\$264,244	\$250,252	+5.6%
Sold Price/SqFt	\$128	\$118	+8.6%	\$127	\$122	+4.3%
Sold Price / List Price	98.7%	98.6%	+0.1%	98.8%	98.6%	+0.2%
DOM	35	44	-19.9%	47	53	-11.5%

Median	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$249,700	\$214,900	+16.2%	\$244,305	\$235,000	+4.0%
List Price/SqFt	\$129	\$118	+9.6%	\$126	\$122	+3.6%
Sold Price	\$244,500	\$213,500	+14.5%	\$241,000	\$230,000	+4.8%
Sold Price/SqFt	\$128	\$116	+9.9%	\$125	\$120	+4.1%
Sold Price / List Price	100.0%	100.0%	+0.0%	99.7%	99.3%	+0.4%
DOM	23	29	-20.7%	26	30	-13.6%



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	This 8	Annth	Versite Dete		
Price Range	Inisi	Month	Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under	5	40	30	45	
\$150,000- \$199,999	6	78	77	48	
\$200,000- \$249,999	27	33	240	40	
\$250,000- \$299,999	17	29	155	48	
\$300,000- \$349,999	10	24	68	45	
\$350,000- \$399,999	5	33	32	51	
\$400,000- \$449,999	1	41	1	41	
\$450,000- \$499,999			2	134	
\$500,000- \$549,999	1	36	3	60	
\$550,000- \$599,999			2	29	
\$600,000- \$699,999			5	159	
\$700,000- \$799,999			1	29	
\$800,000- \$899,999			1	165	
\$900,000- \$999,999			2	62	
\$1M - \$1.99M			5	141	
\$2M - \$2.99M					
\$3M+					
Totals	72	35	624	47	

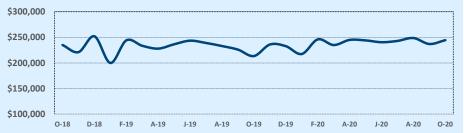
October 2020

### Average Sales Price - Last Two Years

Independence Title



#### Median Sales Price - Last Two Years

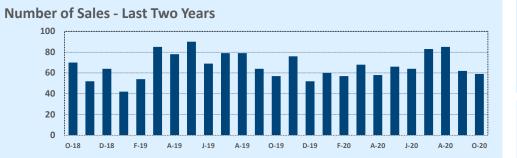


## **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	58	57	+1.8%	627	697	-10.0%
Condo/TH Sales	1			35		
Total Sales	59	57	+3.5%	662	697	-5.0%
Sales Volume	\$11,796,153	\$10,371,950	+13.7%	\$126,911,872	\$128,562,102	-1.3%

Average	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$199,761	\$183,926	+8.6%	\$192,459	\$185,396	+3.8%
List Price/SqFt	\$118	\$119	-1.4%	\$120	\$114	+5.9%
Sold Price	\$199,935	\$181,964	+9.9%	\$191,710	\$184,451	+3.9%
Sold Price/SqFt	\$118	\$118	-0.3%	\$120	\$113	+6.0%
Sold Price / List Price	100.3%	99.0%	+1.2%	99.6%	99.5%	+0.1%
DOM	29	49	-41.1%	42	41	+1.1%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$198,900	\$184,000	+8.1%	\$189,900	\$184,000	+3.2%
List Price/SqFt	\$118	\$122	-3.3%	\$122	\$114	+6.8%
Sold Price	\$202,000	\$179,900	+12.3%	\$190,000	\$183,000	+3.8%
Sold Price/SqFt	\$118	\$122	-3.1%	\$121	\$114	+6.1%
Sold Price / List Price	100.6%	100.0%	+0.6%	100.0%	100.0%	
DOM	18	45	-60.0%	26	28	-7.1%



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Price Range	This M	Month	Year-t	o-Date
Price Kallge	Sales	DOM	Sales	DOM
\$149,999 or under	7	21	91	39
\$150,000- \$199,999	21	21	305	43
\$200,000- \$249,999	24	30	226	40
\$250,000- \$299,999	7	56	34	44
\$300,000- \$349,999			4	76
\$350,000- \$399,999			1	33
\$400,000- \$449,999			1	26
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	59	29	662	42

October 2020

#### **Average Sales Price - Last Two Years**

Independence

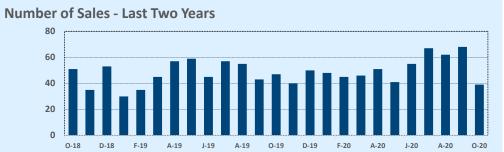




Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	37	47	-21.3%	510	473	+7.8%
Condo/TH Sales	2			12		
Total Sales	39	47	-17.0%	522	473	+10.4%
Sales Volume	\$9,006,655	\$10,100,656	-10.8%	\$118,874,968	\$100,557,220	+18.2%

Average	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$233,115	\$218,983	+6.5%	\$229,683	\$214,877	+6.9%
List Price/SqFt	\$124	\$105	+18.5%	\$110	\$106	+4.1%
Sold Price	\$230,940	\$214,908	+7.5%	\$227,730	\$212,595	+7.1%
Sold Price/SqFt	\$123	\$103	+20.0%	\$109	\$105	+4.4%
Sold Price / List Price	99.4%	98.0%	+1.5%	99.2%	99.0%	+0.2%
DOM	31	43	-27.8%	45	43	+5.6%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$215,000	\$203,000	+5.9%	\$215,000	\$199,900	+7.6%
List Price/SqFt	\$123	\$101	+21.3%	\$109	\$104	+4.4%
Sold Price	\$212,000	\$201,000	+5.5%	\$214,950	\$199,000	+8.0%
Sold Price/SqFt	\$121	\$100	+20.5%	\$107	\$103	+4.1%
Sold Price / List Price	100.0%	98.4%	+1.6%	100.0%	100.0%	
DOM	18	31	-41.9%	25	27	-7.4%



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Duine Deware	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			16	41
\$150,000- \$199,999	13	20	166	42
\$200,000- \$249,999	15	19	201	40
\$250,000- \$299,999	8	63	81	66
\$300,000- \$349,999	1	66	35	37
\$350,000- \$399,999			16	72
\$400,000- \$449,999			3	20
\$450,000- \$499,999	1	95	1	95
\$500,000- \$549,999	1	9	2	8
\$550,000- \$599,999				
\$600,000- \$699,999			1	17
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	39	31	522	45

October 2020

#### Average Sales Price - Last Two Years

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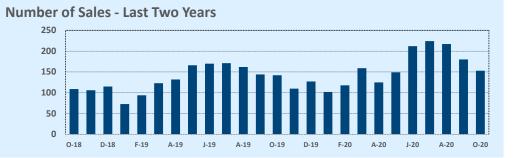




Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	152	142	+7.0%	1,638	1,377	+19.0%
Condo/TH Sales	1			1		
Total Sales	153	142	+7.7%	1,639	1,377	+19.0%
Sales Volume	\$44,577,290	\$39,815,403	+12.0%	\$470,275,090	\$381,785,947	+23.2%

Average	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$296,079	\$283,327	+4.5%	\$290,685	\$281,262	+3.4%
List Price/SqFt	\$127	\$119	+6.5%	\$123	\$117	+5.8%
Sold Price	\$291,355	\$280,390	+3.9%	\$286,928	\$277,259	+3.5%
Sold Price/SqFt	\$125	\$118	+5.8%	\$122	\$115	+5.9%
Sold Price / List Price	98.6%	99.2%	-0.6%	98.8%	98.8%	+0.0%
DOM	61	75	-17.9%	66	73	-8.7%

Median	This Month			Year-to-Date		
weatan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$285,000	\$260,000	+9.6%	\$270,500	\$264,000	+2.5%
List Price/SqFt	\$123	\$119	+3.6%	\$119	\$114	+3.7%
Sold Price	\$280,000	\$257,000	+8.9%	\$268,500	\$260,000	+3.3%
Sold Price/SqFt	\$122	\$117	+4.3%	\$117	\$113	+3.8%
Sold Price / List Price	99.3%	100.0%	-0.7%	99.6%	99.5%	+0.0%
DOM	33	58	-42.6%	42	50	-16.0%



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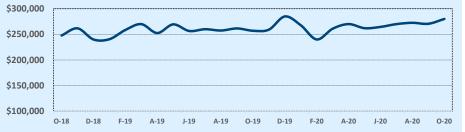
Drice Dance	This M	Month	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under			8	46	
\$150,000- \$199,999	5	19	98	49	
\$200,000- \$249,999	38	32	495	51	
\$250,000- \$299,999	52	47	467	67	
\$300,000- \$349,999	33	100	257	85	
\$350,000- \$399,999	15	83	162	89	
\$400,000- \$449,999	7	72	92	82	
\$450,000- \$499,999	1	1	34	50	
\$500,000- \$549,999	2	307	21	81	
\$550,000- \$599,999			5	9	
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	153	61	1,639	66	

#### Average Sales Price - Last Two Years

Independence





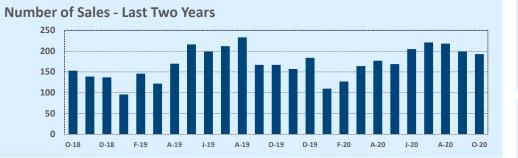


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Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	193	167	+15.6%	1,778	1,728	+2.9%
Condo/TH Sales				5		
Total Sales	193	167	+15.6%	1,783	1,728	+3.2%
Sales Volume	\$54,313,242	\$41,629,515	+30.5%	\$474,651,374	\$429,243,986	+10.6%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$268,583	\$251,240	+6.9%	\$266,806	\$251,428	+6.1%
List Price/SqFt	\$127	\$123	+3.0%	\$126	\$119	+5.8%
Sold Price	\$281,416	\$249,279	+12.9%	\$266,209	\$248,405	+7.2%
Sold Price/SqFt	\$132	\$122	+7.9%	\$125	\$118	+6.7%
Sold Price / List Price	104.5%	99.2%	+5.3%	99.8%	98.9%	+0.9%
DOM	44	62	-29.4%	57	58	-2.7%

Median	This Month			Year-to-Date		
Ivieulali	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$259,900	\$244,990	+6.1%	\$256,060	\$242,000	+5.8%
List Price/SqFt	\$124	\$123	+1.2%	\$127	\$120	+6.2%
Sold Price	\$259,900	\$241,000	+7.8%	\$253,500	\$240,000	+5.6%
Sold Price/SqFt	\$125	\$122	+2.4%	\$126	\$118	+6.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.7%	+0.3%
DOM	28	42	-33.3%	34	38	-10.5%



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Drice Denge	This f	Vionth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	13	6	27
\$150,000- \$199,999	19	41	192	37
\$200,000- \$249,999	57	31	620	45
\$250,000- \$299,999	67	52	556	65
\$300,000- \$349,999	31	45	242	78
\$350,000- \$399,999	12	57	108	73
\$400,000- \$449,999	2	51	29	71
\$450,000- \$499,999	1	84	19	33
\$500,000- \$549,999	1	36	7	11
\$550,000- \$599,999	1	24	3	11
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M	1	52	1	52
\$3M+				
Totals	193	44	1,783	57

October 2020

# Average Sales Price - Last Two Years



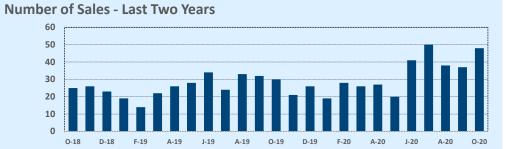


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	47	30	+56.7%	328	262	+25.2%
Condo/TH Sales	1			6		
Total Sales	48	30	+60.0%	334	262	+27.5%
Sales Volume	\$25,447,946	\$13,521,451	+88.2%	\$153,569,120	\$115,243,196	+33.3%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$541,830	\$457,423	+18.5%	\$469,130	\$450,383	+4.2%
List Price/SqFt	\$167	\$144	+15.6%	\$148	\$144	+2.7%
Sold Price	\$530,166	\$450,715	+17.6%	\$459,788	\$439,860	+4.5%
Sold Price/SqFt	\$163	\$142	+15.0%	\$145	\$141	+3.0%
Sold Price / List Price	98.2%	98.5%	-0.3%	98.3%	98.0%	+0.3%
DOM	90	67	+34.1%	78	77	+0.5%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$434,950	\$394,235	+10.3%	\$407,000	\$398,950	+2.0%
List Price/SqFt	\$154	\$144	+6.6%	\$137	\$137	-0.1%
Sold Price	\$434,950	\$368,750	+18.0%	\$400,500	\$392,500	+2.0%
Sold Price/SqFt	\$153	\$143	+6.8%	\$135	\$136	-0.9%
Sold Price / List Price	98.5%	99.0%	-0.5%	98.5%	98.6%	-0.1%
DOM	51	32	+60.3%	46	53	-14.2%



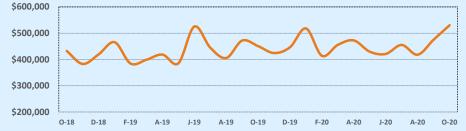
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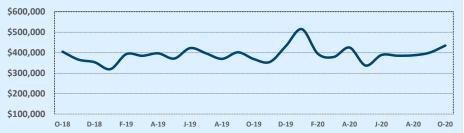
# 🗼 Independence Title

# October 2020

Drice Denge	This N	/lonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999			1	21	
\$200,000- \$249,999			8	44	
\$250,000- \$299,999	5	37	71	69	
\$300,000- \$349,999	9	27	52	42	
\$350,000- \$399,999	3	28	33	65	
\$400,000- \$449,999	11	55	45	87	
\$450,000- \$499,999	3	35	26	48	
\$500,000- \$549,999	5	98	23	92	
\$550,000- \$599,999			15	63	
\$600,000- \$699,999	1	184	19	71	
\$700,000- \$799,999	3	211	13	170	
\$800,000- \$899,999	2	165	10	138	
\$900,000- \$999,999	2	236	6	153	
\$1M - \$1.99M	4	247	12	190	
\$2M - \$2.99M					
\$3M+					
Totals	48	90	334	78	

# Average Sales Price - Last Two Years

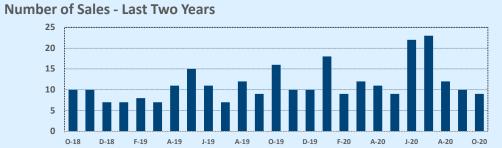




Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	9	16	-43.8%	133	103	+29.1%
Condo/TH Sales				2		
Total Sales	9	16	-43.8%	135	103	+31.1%
Sales Volume	\$4,099,233	\$8,419,646	-51.3%	\$67,631,521	\$48,676,212	+38.9%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$457,409	\$540,499	-15.4%	\$510,395	\$485,740	+5.1%
List Price/SqFt	\$146	\$169	-13.9%	\$159	\$153	+4.1%
Sold Price	\$455,470	\$526,228	-13.4%	\$500,974	\$472,585	+6.0%
Sold Price/SqFt	\$145	\$165	-12.2%	\$157	\$149	+5.0%
Sold Price / List Price	99.3%	97.8%	+1.5%	98.4%	97.8%	+0.6%
DOM	101	76	+32.5%	77	96	-20.2%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$410,000	\$466,891	-12.2%	\$435,000	\$423,990	+2.6%
List Price/SqFt	\$147	\$154	-4.3%	\$148	\$135	+9.2%
Sold Price	\$415,000	\$444,176	-6.6%	\$428,000	\$415,000	+3.1%
Sold Price/SqFt	\$141	\$154	-8.4%	\$144	\$135	+6.3%
Sold Price / List Price	100.0%	98.7%	+1.4%	98.5%	98.4%	+0.1%
DOM	70	44	+59.1%	46	52	-11.5%



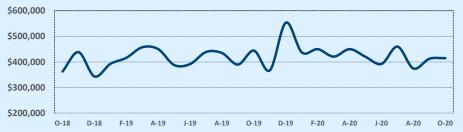
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Drice Dance	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			8	77
\$300,000- \$349,999			13	91
\$350,000- \$399,999	4	74	32	64
\$400,000- \$449,999	1	15	25	71
\$450,000- \$499,999	2	77	12	75
\$500,000- \$549,999	1	70	10	60
\$550,000- \$599,999			4	58
\$600,000- \$699,999			11	64
\$700,000- \$799,999	1	378	9	154
\$800,000- \$899,999			3	118
\$900,000- \$999,999			3	24
\$1M - \$1.99M			5	102
\$2M - \$2.99M				
\$3M+				
Totals	9	101	135	77

October 2020





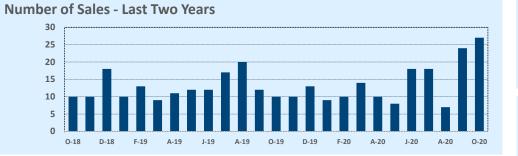


## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	26	10	+160.0%	137	126	+8.7%
Condo/TH Sales	1			8		
Total Sales	27	10	+170.0%	145	126	+15.1%
Sales Volume	\$23,571,100	\$6,403,000	+268.1%	\$104,176,002	\$90,297,571	+15.4%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$907,474	\$671,490	+35.1%	\$747,287	\$761,975	-1.9%	
List Price/SqFt	\$200	\$185	+8.2%	\$193	\$189	+1.9%	
Sold Price	\$873,004	\$640,300	+36.3%	\$718,455	\$716,647	+0.3%	
Sold Price/SqFt	\$194	\$177	+9.4%	\$186	\$180	+3.7%	
Sold Price / List Price	97.3%	95.8%	+1.6%	97.1%	95.7%	+1.5%	
DOM	86	125	-30.9%	109	130	-16.1%	

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$695,000	\$612,450	+13.5%	\$649,900	\$586,950	+10.7%
List Price/SqFt	\$189	\$178	+6.0%	\$188	\$176	+7.3%
Sold Price	\$682,000	\$590,000	+15.6%	\$635,000	\$572,211	+11.0%
Sold Price/SqFt	\$175	\$164	+6.2%	\$181	\$171	+6.0%
Sold Price / List Price	97.7%	96.0%	+1.8%	97.6%	96.7%	+0.9%
DOM	39	69	-43.1%	64	90	-28.9%



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# October 2020

Duine Deven	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	51
\$150,000- \$199,999				
\$200,000- \$249,999			2	165
\$250,000- \$299,999			5	197
\$300,000- \$349,999			8	29
\$350,000- \$399,999	2	149	13	70
\$400,000- \$449,999	2	23	5	32
\$450,000- \$499,999	3	38	10	74
\$500,000- \$549,999	2	145	10	109
\$550,000- \$599,999	1	212	6	131
\$600,000- \$699,999	5	83	27	140
\$700,000- \$799,999	3	86	19	80
\$800,000- \$899,999	3	109	7	88
\$900,000- \$999,999	1	108	8	114
\$1M - \$1.99M	3	46	21	153
\$2M - \$2.99M	1	9	1	9
\$3M+	1	113	2	245
Totals	27	86	145	109



### Median Sales Price - Last Two Years



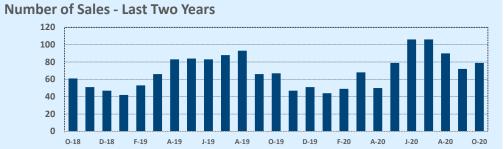
# **Average Sales Price - Last Two Years**

## **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	78	67	+16.4%	727	725	+0.3%
Condo/TH Sales	1			16		
Total Sales	79	67	+17.9%	743	725	+2.5%
Sales Volume	\$30,368,741	\$24,204,426	+25.5%	\$292,136,127	\$274,835,716	+6.3%

Average		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$387,676	\$377,258	+2.8%	\$399,649	\$388,213	+2.9%	
List Price/SqFt	\$138	\$129	+6.7%	\$133	\$130	+2.1%	
Sold Price	\$384,414	\$361,260	+6.4%	\$393,185	\$379,084	+3.7%	
Sold Price/SqFt	\$137	\$125	+10.0%	\$131	\$127	+2.8%	
Sold Price / List Price	99.6%	97.0%	+2.7%	98.8%	98.1%	+0.7%	
DOM	39	79	-50.1%	58	72	-18.9%	

Median	This Month			Year-to-Date		
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$340,000	\$322,999	+5.3%	\$360,000	\$349,900	+2.9%
List Price/SqFt	\$129	\$127	+1.3%	\$128	\$125	+2.0%
Sold Price	\$350,000	\$315,000	+11.1%	\$355,000	\$345,000	+2.9%
Sold Price/SqFt	\$129	\$126	+2.4%	\$127	\$123	+2.8%
Sold Price / List Price	100.0%	98.1%	+2.0%	99.2%	98.5%	+0.8%
DOM	19	54	-64.8%	30	42	-28.6%



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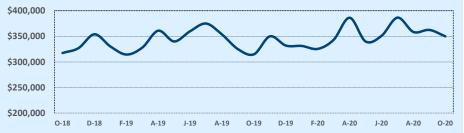
Drice Demas	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	2	12	32	57
\$250,000- \$299,999	23	24	170	51
\$300,000- \$349,999	14	33	156	50
\$350,000- \$399,999	15	23	116	51
\$400,000- \$449,999	8	24	94	67
\$450,000- \$499,999	6	17	72	75
\$500,000- \$549,999	2	205	30	60
\$550,000- \$599,999	3	83	20	53
\$600,000- \$699,999	3	202	20	67
\$700,000- \$799,999	1	119	14	106
\$800,000- \$899,999	1	17	5	83
\$900,000- \$999,999			8	68
\$1M - \$1.99M	1	29	6	94
\$2M - \$2.99M				
\$3M+				
Totals	79	39	743	58

#### Average Sales Price - Last Two Years

Independence



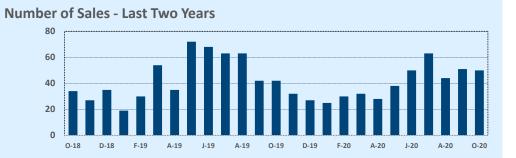
#### Median Sales Price - Last Two Years



Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	50	42	+19.0%	409	488	-16.2%
Condo/TH Sales				2		
Total Sales	50	42	+19.0%	411	488	-15.8%
Sales Volume	\$16,286,526	\$13,570,035	+20.0%	\$135,226,865	\$155,156,866	-12.8%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$329,149	\$327,633	+0.5%	\$332,574	\$322,360	+3.2%
List Price/SqFt	\$131	\$122	+6.9%	\$128	\$123	+4.1%
Sold Price	\$325,731	\$323,096	+0.8%	\$329,019	\$317,944	+3.5%
Sold Price/SqFt	\$129	\$120	+7.5%	\$126	\$121	+4.4%
Sold Price / List Price	99.1%	98.6%	+0.5%	99.0%	98.7%	+0.3%
DOM	42	66	-36.9%	51	61	-16.6%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$308,450	\$296,450	+4.0%	\$300,000	\$299,861	+0.0%
List Price/SqFt	\$130	\$121	+7.4%	\$128	\$120	+6.0%
Sold Price	\$308,550	\$294,000	+4.9%	\$300,000	\$292,750	+2.5%
Sold Price/SqFt	\$128	\$120	+6.5%	\$126	\$119	+5.8%
Sold Price / List Price	100.0%	99.0%	+1.0%	99.5%	99.0%	+0.5%
DOM	28	44	-35.6%	29	40	-27.5%



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🔆 Independe	ence Title		Oct	tober 2020	
Duine Deven	This f	Month	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999			2	27	
\$200,000- \$249,999	4	36	60	55	
\$250,000- \$299,999	17	47	137	50	
\$300,000- \$349,999	15	41	90	44	
\$350,000- \$399,999	6	30	40	46	
\$400,000- \$449,999	5	52	40	60	
\$450,000- \$499,999	1	15	22	61	
\$500,000- \$549,999	1	1	6	100	
\$550,000- \$599,999			4	60	
\$600,000- \$699,999	1	67	8	34	
\$700,000- \$799,999			1	17	
\$800,000- \$899,999					
\$900,000- \$999,999			1	39	
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	50	42	411	51	





Median Sales Price - Last Two Years

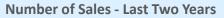


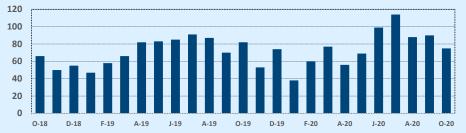
### **Residential Statistics**

Listings	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	73	82	-11.0%	746	751	-0.7%
Condo/TH Sales	2			20		
Total Sales	75	82	-8.5%	766	751	+2.0%
Sales Volume	\$30,061,835	\$30,645,813	-1.9%	\$307,588,390	\$286,202,115	+7.5%

Average	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$405,393	\$381,150	+6.4%	\$408,453	\$389,064	+5.0%
List Price/SqFt	\$142	\$138	+3.4%	\$141	\$137	+3.3%
Sold Price	\$400,824	\$373,729	+7.2%	\$401,551	\$381,095	+5.4%
Sold Price/SqFt	\$141	\$135	+4.2%	\$139	\$134	+3.6%
Sold Price / List Price	99.1%	98.2%	+0.9%	98.5%	98.2%	+0.3%
DOM	71	73	-2.4%	72	81	-10.5%

Median	This Month			Year-to-Date		
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$375,000	\$369,925	+1.4%	\$379,950	\$369,950	+2.7%
List Price/SqFt	\$135	\$138	-2.5%	\$138	\$137	+1.0%
Sold Price	\$375,000	\$364,450	+2.9%	\$375,000	\$363,000	+3.3%
Sold Price/SqFt	\$136	\$135	+1.1%	\$137	\$135	+1.7%
Sold Price / List Price	99.3%	98.7%	+0.6%	99.0%	98.4%	+0.6%
DOM	43	52	-16.5%	38	51	-26.5%





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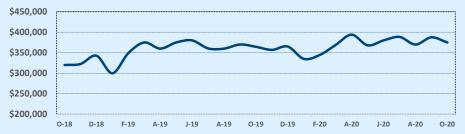
Drice Denge	This M	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	137
\$150,000- \$199,999			6	47
\$200,000- \$249,999	2	49	59	55
\$250,000- \$299,999	16	38	130	48
\$300,000- \$349,999	11	56	109	64
\$350,000- \$399,999	16	68	154	81
\$400,000- \$449,999	12	122	109	82
\$450,000- \$499,999	4	159	56	80
\$500,000- \$549,999	5	59	39	50
\$550,000- \$599,999	1	73	24	120
\$600,000- \$699,999	6	66	46	99
\$700,000- \$799,999	1	47	16	121
\$800,000- \$899,999			9	90
\$900,000- \$999,999	1	33	5	43
\$1M - \$1.99M			3	48
\$2M - \$2.99M				
\$3M+				
Totals	75	71	766	72

### Average Sales Price - Last Two Years

Independence Title



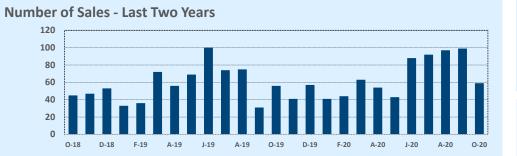
#### Median Sales Price - Last Two Years



Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	59	56	+5.4%	673	602	+11.8%
Condo/TH Sales				7		
Total Sales	59	56	+5.4%	680	602	+13.0%
Sales Volume	\$20,655,305	\$20,034,521	+3.1%	\$241,948,835	\$208,338,397	+16.1%

Average	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$353,516	\$364,588	-3.0%	\$361,544	\$352,963	+2.4%
List Price/SqFt	\$142	\$137	+3.3%	\$137	\$132	+3.5%
Sold Price	\$350,090	\$357,759	-2.1%	\$355,807	\$346,077	+2.8%
Sold Price/SqFt	\$140	\$135	+4.2%	\$135	\$130	+3.8%
Sold Price / List Price	99.1%	98.5%	+0.6%	98.6%	98.4%	+0.3%
DOM	51	73	-29.3%	77	79	-3.0%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$345,000	\$299,450	+15.2%	\$319,900	\$315,000	+1.6%
List Price/SqFt	\$140	\$133	+5.3%	\$132	\$126	+4.4%
Sold Price	\$335,429	\$301,450	+11.3%	\$315,000	\$309,000	+1.9%
Sold Price/SqFt	\$140	\$131	+7.4%	\$130	\$125	+4.3%
Sold Price / List Price	99.6%	99.3%	+0.3%	99.1%	98.8%	+0.3%
DOM	29	51	-42.6%	49	55	-10.9%



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Drice Dange	This N	Nonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	1	96	8	70
\$200,000- \$249,999	9	34	103	57
\$250,000- \$299,999	10	46	185	80
\$300,000- \$349,999	15	54	117	69
\$350,000- \$399,999	11	52	89	70
\$400,000- \$449,999	6	42	64	81
\$450,000- \$499,999	1	106	30	112
\$500,000- \$549,999	2	120	31	86
\$550,000- \$599,999	1	147	21	87
\$600,000- \$699,999	3	14	16	85
\$700,000- \$799,999			6	172
\$800,000- \$899,999			4	122
\$900,000- \$999,999			2	223
\$1M - \$1.99M			4	90
\$2M - \$2.99M				
\$3M+				
Totals	59	51	680	77

#### Average Sales Price - Last Two Years

Mandenendence Title



#### Median Sales Price - Last Two Years

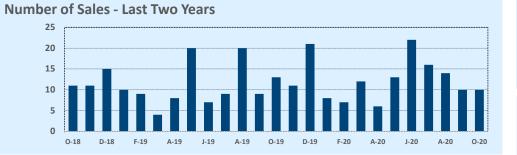


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	10	13	-23.1%	118	109	+8.3%
Condo/TH Sales						
Total Sales	10	13	-23.1%	118	109	+8.3%
Sales Volume	\$4,287,678	\$5,330,196	-19.6%	\$57,791,545	\$45,208,243	+27.8%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$441,543	\$415,661	+6.2%	\$501,826	\$422,792	+18.7%
List Price/SqFt	\$154	\$157	-1.7%	\$158	\$145	+8.7%
Sold Price	\$428,768	\$410,015	+4.6%	\$489,759	\$414,755	+18.1%
Sold Price/SqFt	\$150	\$154	-2.6%	\$155	\$142	+8.5%
Sold Price / List Price	97.6%	98.8%	-1.2%	98.1%	98.2%	-0.1%
DOM	63	88	-28.9%	81	84	-4.5%

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$427,400	\$424,900	+0.6%	\$499,748	\$419,000	+19.3%
List Price/SqFt	\$148	\$145	+2.0%	\$157	\$145	+8.1%
Sold Price	\$431,450	\$424,900	+1.5%	\$489,500	\$410,000	+19.4%
Sold Price/SqFt	\$140	\$141	-0.6%	\$154	\$139	+10.9%
Sold Price / List Price	97.4%	100.0%	-2.6%	98.7%	98.7%	-0.0%
DOM	57	53	+6.6%	45	57	-21.1%



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*	Independence Title
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Drice Denge	This N	vlonth	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999	1	10	12	35	
\$250,000- \$299,999	2	67	15	179	
\$300,000- \$349,999			9	83	
\$350,000- \$399,999	1	55	7	52	
\$400,000- \$449,999	2	32	8	45	
\$450,000- \$499,999	1	94	10	56	
\$500,000- \$549,999	2	110	17	55	
\$550,000- \$599,999			9	50	
\$600,000- \$699,999	1	48	19	77	
\$700,000- \$799,999			7	94	
\$800,000- \$899,999			1	157	
\$900,000- \$999,999			1	63	
\$1M - \$1.99M			3	218	
\$2M - \$2.99M					
\$3M+					
Totals	10	63	118	81	

Average Sales Price - Last Two Years



Median Sales Price - Last Two Years

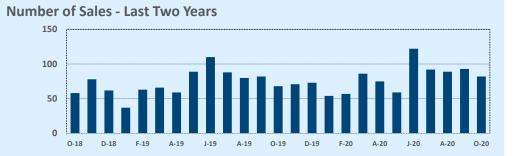


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	78	68	+14.7%	794	742	+7.0%
Condo/TH Sales	4			15		
Total Sales	82	68	+20.6%	809	742	+9.0%
Sales Volume	\$24,637,368	\$18,740,095	+31.5%	\$248,466,462	\$208,048,437	+19.4%

Auerage		This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change	
List Price	\$301,691	\$280,280	+7.6%	\$309,674	\$284,218	+9.0%	
List Price/SqFt	\$151	\$136	+10.6%	\$149	\$136	+9.4%	
Sold Price	\$300,456	\$275,590	+9.0%	\$307,128	\$280,389	+9.5%	
Sold Price/SqFt	\$150	\$134	+12.2%	\$148	\$134	+10.1%	
Sold Price / List Price	99.6%	98.5%	+1.1%	99.3%	98.7%	+0.6%	
DOM	27	52	-47.3%	39	50	-21.9%	

Median	This Month			Year-to-Date		
wearan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$273,085	\$259,358	+5.3%	\$284,700	\$264,500	+7.6%
List Price/SqFt	\$151	\$133	+13.7%	\$145	\$133	+8.7%
Sold Price	\$266,145	\$259,358	+2.6%	\$281,228	\$261,351	+7.6%
Sold Price/SqFt	\$148	\$133	+11.5%	\$144	\$132	+9.3%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.2%	+0.8%
DOM	10	33	-69.7%	17	29	-40.4%



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🖗 Independe	ence Title		Oct	tober 2020	
Drice Denge	This N	Month	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under			2	9	
\$150,000- \$199,999	1	17	18	29	
\$200,000- \$249,999	22	29	211	38	
\$250,000- \$299,999	26	16	238	37	
\$300,000- \$349,999	17	29	166	36	
\$350,000- \$399,999	7	24	76	50	
\$400,000- \$449,999	2	73	36	56	
\$450,000- \$499,999	4	91	26	57	
\$500,000- \$549,999	2	1	7	30	
\$550,000- \$599,999			12	52	
\$600,000- \$699,999	1	25	10	34	
\$700,000- \$799,999			4	36	
\$800,000- \$899,999			1	2	
\$900,000- \$999,999			1	23	
\$1M - \$1.99M			1	4	
\$2M - \$2.99M					

#### **Average Sales Price - Last Two Years**

82

\$3M+ Totals



27

809

# Median Sales Price - Last Two Years



39

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	103	87	+18.4%	1,139	911	+25.0%
Condo/TH Sales	1			6		
Total Sales	104	87	+19.5%	1,145	911	+25.7%
Sales Volume	\$27,365,534	\$21,591,803	+26.7%	\$293,550,626	\$211,076,443	+39.1%

Average	This Month			Year-to-Date		
	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$263,870	\$251,193	+5.0%	\$258,567	\$234,321	+10.3%
List Price/SqFt	\$145	\$126	+15.0%	\$137	\$128	+6.9%
Sold Price	\$263,130	\$248,182	+6.0%	\$256,376	\$231,698	+10.7%
Sold Price/SqFt	\$144	\$124	+16.1%	\$136	\$126	+7.2%
Sold Price / List Price	99.9%	99.0%	+0.9%	99.3%	99.0%	+0.4%
DOM	23	54	-58.4%	44	48	-8.0%

Median	This Month			Year-to-Date		
weulan	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$249,700	\$234,900	+6.3%	\$242,745	\$225,000	+7.9%
List Price/SqFt	\$144	\$123	+16.8%	\$136	\$127	+6.6%
Sold Price	\$247,450	\$233,866	+5.8%	\$240,000	\$223,500	+7.4%
Sold Price/SqFt	\$145	\$122	+18.0%	\$135	\$126	+7.4%
Sold Price / List Price	100.0%	99.8%	+0.2%	100.0%	99.8%	+0.2%
DOM	7	40	-82.5%	18	24	-25.0%



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K Independe	ence Title		Oct	tober 2020	
Drice Denge	This <b>N</b>	Month	Year-to-Date		
Price Range	Sales	DOM	Sales	DOM	
49,999 or under			10	83	
.50,000- \$199,999	2	15	54	45	
00,000- \$249,999	52	20	620	29	
50,000- \$299,999	37	20	297	54	
00.000- \$349.999	9	31	86	83	

\$149,999 or under			10	83
\$150,000- \$199,999	2	15	54	45
\$200,000- \$249,999	52	20	620	29
\$250,000- \$299,999	37	20	297	54
\$300,000- \$349,999	9	31	86	83
\$350,000- \$399,999	2	80	45	96
\$400,000- \$449,999	1	45	14	69
\$450,000- \$499,999			10	37
\$500,000- \$549,999			4	16
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			3	57
\$800,000- \$899,999			1	3
\$900,000- \$999,999	1	43	1	43
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	104	23	1,145	44

**Average Sales Price - Last Two Years** 



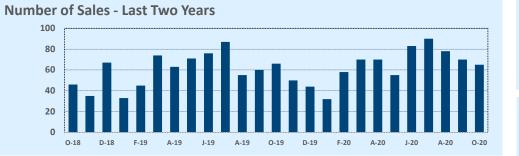


### **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Oct 2020	Oct 2019	Change	2020	2019	Change
Single Family Sales	59	66	-10.6%	641	630	+1.7%
Condo/TH Sales	6			30		
Total Sales	65	66	-1.5%	671	630	+6.5%
Sales Volume	\$20,289,904	\$16,666,701	+21.7%	\$194,441,757	\$174,664,085	+11.3%

Auerage	This Month			Year-to-Date		
Average	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$318,569	\$260,611	+22.2%	\$296,110	\$284,211	+4.2%
List Price/SqFt	\$161	\$146	+10.4%	\$155	\$149	+3.9%
Sold Price	\$312,152	\$252,526	+23.6%	\$289,779	\$277,245	+4.5%
Sold Price/SqFt	\$159	\$142	+12.1%	\$152	\$146	+4.3%
Sold Price / List Price	99.5%	96.8%	+2.7%	98.3%	97.8%	+0.5%
DOM	57	70	-18.6%	79	82	-2.9%

Median	This Month			Year-to-Date		
Ivieulali	Oct 2020	Oct 2019	Change	2020	2019	Change
List Price	\$276,990	\$241,650	+14.6%	\$265,490	\$249,990	+6.2%
List Price/SqFt	\$157	\$147	+6.6%	\$149	\$144	+3.6%
Sold Price	\$271,000	\$237,865	+13.9%	\$264,242	\$248,250	+6.4%
Sold Price/SqFt	\$155	\$140	+10.8%	\$147	\$141	+4.1%
Sold Price / List Price	100.0%	97.5%	+2.5%	99.1%	98.6%	+0.5%
DOM	19	51	-62.7%	45	56	-19.6%



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Drice Denge	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	7	65	36	37
\$150,000- \$199,999	5	9	50	34
\$200,000- \$249,999	12	38	191	57
\$250,000- \$299,999	17	79	170	100
\$300,000- \$349,999	8	87	88	101
\$350,000- \$399,999	6	32	61	89
\$400,000- \$449,999	1	12	29	83
\$450,000- \$499,999	4	18	19	151
\$500,000- \$549,999	2	74	14	79
\$550,000- \$599,999	1	33	1	33
\$600,000- \$699,999	1	200	7	85
\$700,000- \$799,999			1	185
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	1	38	4	161
\$2M - \$2.99M				
\$3M+				
Totals	65	57	671	79

October 2020

#### **Average Sales Price - Last Two Years**

