

# San Antonio Area Zip Code Statistics

September 2021





# INDEPENDENCE TITLE MLS STATISTICS

**How to Use** 

### **OVERVIEW**

Our statistics are based solely on MLS data and therefore will not include all possible sales in the greater San Antonio area. For example, for-sale-by-owner properties and homes sold by licensed brokers but not listed in the MLS (often called "pocket listings") would not be included in these figures. Not all sales are updated as "sold" in the MLS immediately after the sale, meaning some sales will be missing from the statistics until they're updated the following month. Access to these statistics is restricted to licensed real estate agents only.

### Median vs. Average

- These statistics contain figures for both median and average, which are both useful for different purposes. The average simply means all the numbers are added together and divided by the total number. The median, on the other hand, is simply the middle number of a list of values.
- In an odd-numbered list, the median is the middle number. In an even-numbered list, the median is the average of the two middle numbers.

Example: 1,3,6,7,9 6 is the median. (The average is 5.2) Example: 1,3,4,6,8,9 The median is the average of 4 and 6, 4+6 / 2 = 5. (The average is 5.17)

• The median statistics can smooth out some of the large swings in trends often seen with averages. For example, if a few very expensive homes are sold in an otherwise middle-price-range neighborhood, the average price could go up quite a bit that month. But the median price probably won't move much at all because it's not affected by the larger numbers. This is especially true for smaller data sets where the ups and downs affect average pricing even more.

# Sample Size

The larger the data set, the more accurate and useful the statistics become. Be careful when drawing conclusions from statistics based on a small number of sales, as they may not give an accurate picture of the true home value in an area.

# **Zip Code Statistics**

Zip codes are created by the U.S. Postal Service for efficient mail routes, which may not correlate at all to home value or neighborhood characteristics. The best zip code statistics are found in zip codes with more consistent property types and values.

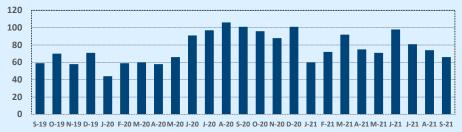
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	66	99	-33.3%	663	662	+0.2%
Condo/TH Sales		2		26	20	+30.0%
Total Sales	66	101	-34.7%	689	682	+1.0%
Sales Volume	\$45,952,565	\$55,281,958	-16.9%	\$434,112,816	\$346,789,863	+25.2%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$704,480	\$561,607	+25.4%	\$641,596	\$522,476	+22.8%
List Price/SqFt	\$231	\$186	+24.7%	\$221	\$180	+22.9%
Sold Price	\$696,251	\$547,346	+27.2%	\$630,062	\$508,490	+23.9%
Sold Price/SqFt	\$231	\$182	+27.0%	\$220	\$175	+25.5%
Sold Price / List Price	100.8%	98.2%	+2.7%	#DIV/0!	97.6%	#DIV/0!
DOM	37	94	-60.7%	60	105	-42.8%

Median		This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$507,400	\$455,000	+11.5%	\$495,000	\$437,250	+13.2%	
List Price/SqFt	\$211	\$174	+21.5%	\$198	\$169	+17.2%	
Sold Price	\$520,000	\$442,000	+17.6%	\$491,000	\$423,200	+16.0%	
Sold Price/SqFt	\$206	\$173	+19.2%	\$198	\$166	+19.7%	
Sold Price / List Price	100.0%	98.6%	+1.4%	#DIV/0!	98.3%	#DIV/0!	
DOM	22	59	-62.7%	22	70	-68.6%	

# **Number of Sales - Last Two Years**



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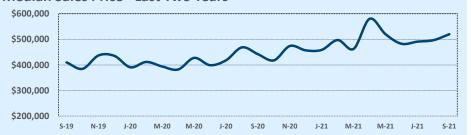


# September 2021

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Dries Dongs	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	24	1	24
\$150,000- \$199,999			3	13
\$200,000- \$249,999			15	40
\$250,000- \$299,999	1	12	37	25
\$300,000- \$349,999	7	17	59	37
\$350,000- \$399,999	4	14	79	74
\$400,000- \$449,999	7	23	84	80
\$450,000- \$499,999	11	29	79	53
\$500,000- \$549,999	6	80	49	51
\$550,000- \$599,999	5	42	40	51
\$600,000- \$699,999	3	34	83	50
\$700,000- \$799,999	9	52	39	56
\$800,000- \$899,999	3	15	33	42
\$900,000- \$999,999	3	15	20	101
\$1M - \$1.99M	4	42	55	78
\$2M - \$2.99M			9	159
\$3M+	2	106	4	261
Totals	66	37	689	60

# **Average Sales Price - Last Two Years**





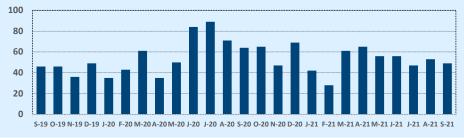
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	47	64	-26.6%	452	531	-14.9%
Condo/TH Sales	2			5	1	+400.0%
Total Sales	49	64	-23.4%	457	532	-14.1%
Sales Volume	\$28,632,509	\$30,807,516	-7.1%	\$237,479,452	\$239,296,576	-0.8%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$582,659	\$492,966	+18.2%	\$517,715	\$460,972	+12.3%
List Price/SqFt	\$192	\$155	+24.0%	\$173	\$153	+13.6%
Sold Price	\$584,337	\$481,367	+21.4%	\$519,649	\$449,806	+15.5%
Sold Price/SqFt	\$193	\$151	+27.5%	\$174	\$149	+16.8%
Sold Price / List Price	101.1%	97.9%	+3.2%	100.6%	97.7%	+2.9%
DOM	40	84	-52.0%	38	79	-52.3%

Median	This Month			Year-to-Date		
ivieulan	Sep 2021		Change	2021	2020	Change
List Price	\$490,000	\$434,900	+12.7%	\$468,000	\$420,838	+11.2%
List Price/SqFt	\$186	\$155	+19.7%	\$168	\$150	+12.3%
Sold Price	\$500,000	\$425,000	+17.6%	\$470,000	\$414,739	+13.3%
Sold Price/SqFt	\$188	\$152	+23.8%	\$169	\$146	+16.1%
Sold Price / List Price	100.0%	98.3%	+1.8%	100.0%	98.2%	+1.8%
DOM	19	42	-54.8%	18	52	-65.0%

# **Number of Sales - Last Two Years**



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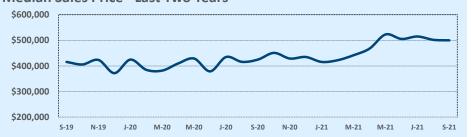


# September 2021

	This B	Annah	Year-to-Date		
Price Range	Inisi	Month	Year-t	o-Date	
Trice Nange	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999			24	27	
\$300,000- \$349,999	3	15	40	23	
\$350,000- \$399,999	8	27	58	49	
\$400,000- \$449,999	7	22	71	44	
\$450,000- \$499,999	6	27	74	37	
\$500,000- \$549,999	5	19	43	24	
\$550,000- \$599,999	1	25	30	34	
\$600,000- \$699,999	8	59	52	37	
\$700,000- \$799,999	5	108	39	52	
\$800,000- \$899,999	3	54	10	32	
\$900,000- \$999,999	1	34	6	27	
\$1M - \$1.99M	1	24	8	39	
\$2M - \$2.99M	1	51	1	51	
\$3M+			1	105	
Totals	49	40	457	38	

# **Average Sales Price - Last Two Years**



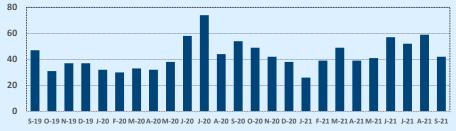


Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	42	54	-22.2%	404	395	+2.3%
Condo/TH Sales						
Total Sales	42	54	-22.2%	404	395	+2.3%
Sales Volume	\$19,181,680	\$20,572,389	-6.8%	\$176,945,613	\$143,904,014	+23.0%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$459,505	\$383,554	+19.8%	\$435,126	\$369,886	+17.6%
List Price/SqFt	\$172	\$140	+23.0%	\$157	\$137	+14.7%
Sold Price	\$456,707	\$380,970	+19.9%	\$437,984	\$364,314	+20.2%
Sold Price/SqFt	\$170	\$139	+22.7%	\$158	\$135	+17.2%
Sold Price / List Price	99.7%	99.6%	+0.2%	101.2%	98.7%	+2.5%
DOM	38	42	-9.1%	36	69	-47.4%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$424,500	\$339,450	+25.1%	\$390,000	\$329,000	+18.5%
List Price/SqFt	\$161	\$136	+18.0%	\$148	\$132	+12.0%
Sold Price	\$422,500	\$331,500	+27.5%	\$390,500	\$325,000	+20.2%
Sold Price/SqFt	\$159	\$136	+16.9%	\$151	\$131	+15.1%
Sold Price / List Price	100.1%	100.0%	+0.1%	100.6%	99.6%	+0.9%
DOM	17	27	-37.0%	19	34	-44.1%

# Number of Sales - Last Two Years



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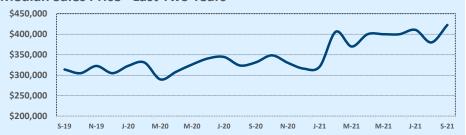


# September 2021

			Year-to-Date		
Price Range	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999	2	15	14	27	
\$250,000- \$299,999	5	26	59	25	
\$300,000- \$349,999	7	11	72	33	
\$350,000- \$399,999	5	29	63	34	
\$400,000- \$449,999	9	41	69	36	
\$450,000- \$499,999	5	39	34	33	
\$500,000- \$549,999	2	30	18	31	
\$550,000- \$599,999	1	4	14	34	
\$600,000- \$699,999	1	63	24	54	
\$700,000- \$799,999	1	411	16	102	
\$800,000- \$899,999	1	18	8	34	
\$900,000- \$999,999	2	46	7	45	
\$1M - \$1.99M	1	15	6	32	
\$2M - \$2.99M					
\$3M+					
Totals	42	38	404	36	

# **Average Sales Price - Last Two Years**





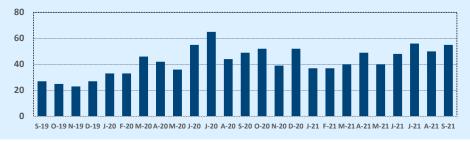
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	55	49	+12.2%	412	402	+2.5%
Condo/TH Sales					1	
Total Sales	55	49	+12.2%	412	403	+2.2%
Sales Volume	\$29,535,989	\$18,308,151	+61.3%	\$199,149,495	\$148,917,054	+33.7%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$561,903	\$381,691	+47.2%	\$484,089	\$378,171	+28.0%
List Price/SqFt	\$204	\$163	+24.8%	\$193	\$162	+18.9%
Sold Price	\$537,018	\$373,636	+43.7%	\$483,373	\$369,521	+30.8%
Sold Price/SqFt	\$205	\$159	+28.6%	\$194	\$159	+22.1%
Sold Price / List Price	101.6%	97.6%	+4.1%	100.8%	98.1%	+2.8%
DOM	40	75	-47.0%	41	81	-49.3%

Median	This Month			Year-to-Date		
Median	Sep 2021		Change	2021	2020	Change
List Price	\$310,000	\$359,700	-13.8%	\$380,000	\$355,000	+7.0%
List Price/SqFt	\$201	\$169	+18.9%	\$186	\$164	+13.6%
Sold Price	\$335,000	\$359,900	-6.9%	\$385,500	\$347,000	+11.1%
Sold Price/SqFt	\$195	\$169	+15.2%	\$187	\$160	+16.7%
Sold Price / List Price	100.5%	99.1%	+1.3%	100.0%	99.0%	+1.0%
DOM	30	40	-25.0%	21	51	-58.8%

### **Number of Sales - Last Two Years**



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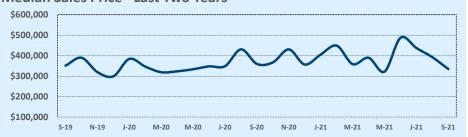


# September 2021

	This N	<b>Month</b>	Vear-t	o-Date
Price Range				
	Sales	DOM	Sales	DOM
\$149,999 or under	2	18	22	49
\$150,000- \$199,999	5	29	35	25
\$200,000- \$249,999	9	40	54	44
\$250,000- \$299,999	10	45	41	51
\$300,000- \$349,999	2	29	32	55
\$350,000- \$399,999	6	41	27	41
\$400,000- \$449,999	3	11	33	30
\$450,000- \$499,999	4	24	15	26
\$500,000- \$549,999			29	37
\$550,000- \$599,999	2	13	29	28
\$600,000- \$699,999	4	40	30	40
\$700,000- \$799,999	5	33	22	36
\$800,000- \$899,999			16	36
\$900,000- \$999,999			3	19
\$1M - \$1.99M	1	23	18	42
\$2M - \$2.99M	1	49	5	138
\$3M+	1	346	1	346
Totals	55	40	412	41

# **Average Sales Price - Last Two Years**





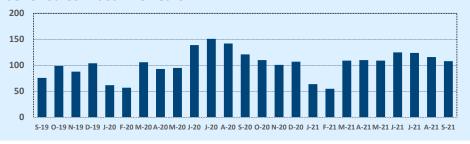
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	108	121	-10.7%	919	964	-4.7%
Condo/TH Sales				1	2	-50.0%
Total Sales	108	121	-10.7%	920	966	-4.8%
Sales Volume	\$36,930,634	\$33,381,775	+10.6%	\$286,120,057	\$263,399,610	+8.6%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$338,445	\$280,084	+20.8%	\$308,379	\$276,819	+11.4%
List Price/SqFt	\$142	\$119	+19.3%	\$132	\$119	+10.8%
Sold Price	\$341,950	\$275,882	+23.9%	\$311,000	\$272,670	+14.1%
Sold Price/SqFt	\$143	\$117	+22.5%	\$133	\$117	+13.7%
Sold Price / List Price	101.3%	98.7%	+2.7%	#DIV/0!	98.6%	#DIV/0!
DOM	30	58	-49.0%	30	67	-54.6%

Median		This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$329,900	\$269,900	+22.2%	\$295,000	\$265,000	+11.3%	
List Price/SqFt	\$137	\$115	+18.9%	\$130	\$116	+11.8%	
Sold Price	\$330,000	\$266,400	+23.9%	\$300,000	\$262,250	+14.4%	
Sold Price/SqFt	\$141	\$115	+23.3%	\$132	\$115	+14.7%	
Sold Price / List Price	100.0%	99.6%	+0.4%	#DIV/0!	99.4%	#DIV/0!	
DOM	18	31	-41.9%	18	41	-56.1%	

### Number of Sales - Last Two Years



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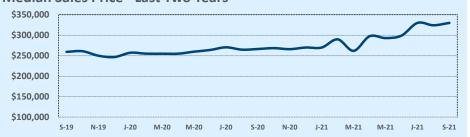


# September 2021

•	-1:		Year-to-Date		
Price Range	Inisi	<b>Month</b>	Year-t	o-Date	
Frice Nange	Sales	DOM	Sales	DOM	
\$149,999 or under			4	23	
\$150,000- \$199,999	1	18	26	26	
\$200,000- \$249,999	8	13	158	28	
\$250,000- \$299,999	30	21	270	25	
\$300,000- \$349,999	24	24	203	35	
\$350,000- \$399,999	20	26	135	34	
\$400,000- \$449,999	9	34	75	29	
\$450,000- \$499,999	13	68	37	53	
\$500,000- \$549,999	3	54	7	46	
\$550,000- \$599,999			3	10	
\$600,000- \$699,999			2	20	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	108	30	920	30	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	NgS Sep 2021		Change	2021	2020	Change
Single Family Sales	127	123	+3.3%	1,188	999	+18.9%
Condo/TH Sales					1	
Total Sales	127	123	+3.3%	1,188	1,000	+18.8%
Sales Volume	\$33,628,731	\$25,940,755	+29.6%	\$284,408,124	\$206,595,444	+37.7%

Average		This Month			Year-to-Date			
Average	Sep 2021	Sep 2020	Change	2021	2020	Change		
List Price	\$262,518	\$211,796	+23.9%	\$238,273	\$208,873	+14.1%		
List Price/SqFt	\$133	\$120	+10.9%	\$131	\$114	+14.8%		
Sold Price	\$264,793	\$210,900	+25.6%	\$239,401	\$206,595	+15.9%		
Sold Price/SqFt	\$134	\$120	+12.2%	\$131	\$113	+16.5%		
Sold Price / List Price	101.0%	99.8%	+1.2%	100.6%	98.9%	+1.6%		
DOM	28	51	-45.1%	31	63	-50.5%		

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$264,900	\$206,000	+28.6%	\$235,000	\$201,499	+16.6%
List Price/SqFt	\$129	\$120	+7.5%	\$129	\$113	+13.5%
Sold Price	\$266,000	\$204,500	+30.1%	\$236,945	\$200,000	+18.5%
Sold Price/SqFt	\$130	\$122	+6.6%	\$129	\$112	+14.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	18	25	-28.0%	20	37	-45.9%

### Number of Sales - Last Two Years



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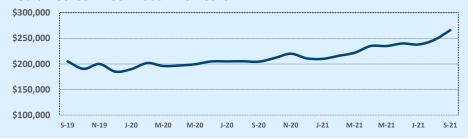


# September 2021

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Drice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	69	33	29
\$150,000- \$199,999	8	45	181	30
\$200,000- \$249,999	32	21	512	28
\$250,000- \$299,999	57	27	355	36
\$300,000- \$349,999	25	30	93	29
\$350,000- \$399,999	3	31	10	35
\$400,000- \$449,999			1	100
\$450,000- \$499,999			2	17
\$500,000- \$549,999			1	42
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	127	28	1,188	31

# **Average Sales Price - Last Two Years**



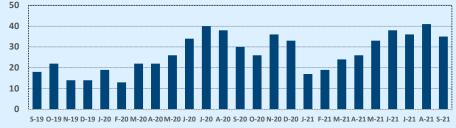


Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	35	30	+16.7%	269	244	+10.2%
Condo/TH Sales						
Total Sales	35	30	+16.7%	269	244	+10.2%
Sales Volume	\$16,785,400	\$11,681,551	+43.7%	\$121,135,937	\$85,658,793	+41.4%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$484,520	\$393,681	+23.1%	\$450,680	\$356,796	+26.3%
List Price/SqFt	\$206	\$164	+26.0%	\$194	\$159	+22.6%
Sold Price	\$479,583	\$389,385	+23.2%	\$450,319	\$351,061	+28.3%
Sold Price/SqFt	\$204	\$162	+25.9%	\$194	\$156	+24.7%
Sold Price / List Price	98.7%	98.7%	+0.0%	100.0%	98.2%	+1.8%
DOM	49	72	-32.4%	40	68	-41.7%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$500,000	\$394,950	+26.6%	\$449,900	\$359,700	+25.1%
List Price/SqFt	\$206	\$166	+24.0%	\$194	\$162	+19.9%
Sold Price	\$500,000	\$392,450	+27.4%	\$450,000	\$355,000	+26.8%
Sold Price/SqFt	\$205	\$165	+24.4%	\$195	\$160	+21.9%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.3%	+0.7%
DOM	33	59	-43.6%	23	51	-54.9%

# Number of Sales - Last Two Years



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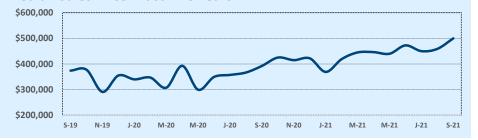


# September 2021

Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	15	5	9
\$150,000- \$199,999	1	12	12	40
\$200,000- \$249,999	1	34	9	43
\$250,000- \$299,999	1	9	12	43
\$300,000- \$349,999	1	37	15	57
\$350,000- \$399,999	1	20	20	32
\$400,000- \$449,999	5	25	60	34
\$450,000- \$499,999	6	32	57	40
\$500,000- \$549,999	11	46	36	37
\$550,000- \$599,999	1	26	16	38
\$600,000- \$699,999	4	42	14	45
\$700,000- \$799,999	2	281	6	116
\$800,000- \$899,999			2	54
\$900,000- \$999,999			2	13
\$1M - \$1.99M			3	34
\$2M - \$2.99M				
\$3M+				
Totals	35	49	269	40

# **Average Sales Price - Last Two Years**



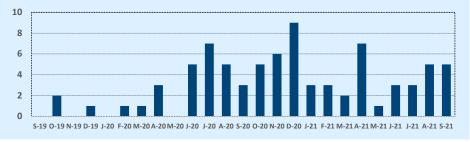


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	5	3	+66.7%	31	25	+24.0%
Condo/TH Sales				1		
Total Sales	5	3	+66.7%	32	25	+28.0%
Sales Volume	\$3,207,500	\$2,715,000	+18.1%	\$20,934,327	\$13,940,400	+50.2%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$654,980	\$919,933	-28.8%	\$713,217	\$592,796	+20.3%
List Price/SqFt	\$243	\$364	-33.4%	\$265	\$264	+0.1%
Sold Price	\$641,500	\$905,000	-29.1%	\$654,198	\$557,616	+17.3%
Sold Price/SqFt	\$237	\$368	-35.6%	\$244	\$251	-2.8%
Sold Price / List Price	97.7%	101.7%	-3.9%	93.9%	95.5%	-1.7%
DOM	41	69	-40.0%	81	88	-7.4%

Median	This Month			Year-to-Date		
ivieulan	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$550,000	\$534,900	+2.8%	\$510,000	\$399,000	+27.8%
List Price/SqFt	\$260	\$362	-28.2%	\$199	\$235	-15.2%
Sold Price	\$540,000	\$590,000	-8.5%	\$502,500	\$370,000	+35.8%
Sold Price/SqFt	\$260	\$400	-34.9%	\$198	\$202	-2.2%
Sold Price / List Price	98.2%	100.0%	-1.8%	94.9%	96.6%	-1.7%
DOM	29	95	-69.5%	49	86	-43.6%

### **Number of Sales - Last Two Years**



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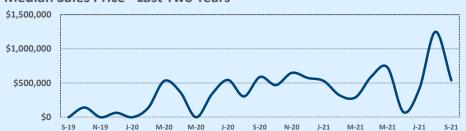


# September 2021

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Duice Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			4	49
\$150,000- \$199,999			2	26
\$200,000- \$249,999				
\$250,000- \$299,999			3	56
\$300,000- \$349,999			1	451
\$350,000- \$399,999	1	85	2	76
\$400,000- \$449,999			2	28
\$450,000- \$499,999			2	81
\$500,000- \$549,999	2	28	3	134
\$550,000- \$599,999			1	43
\$600,000- \$699,999				
\$700,000- \$799,999	1	54	3	101
\$800,000- \$899,999			1	32
\$900,000- \$999,999	1	12	1	12
\$1M - \$1.99M			7	81
\$2M - \$2.99M				
\$3M+				
Totals	5	41	32	81

# **Average Sales Price - Last Two Years**



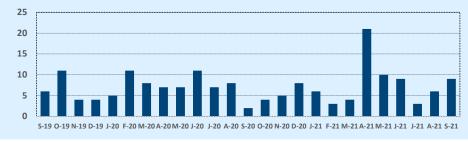


Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	9	2	+350.0%	71	66	+7.6%
Condo/TH Sales						
Total Sales	9	2	+350.0%	71	66	+7.6%
Sales Volume	\$3,352,594	\$855,000	+292.1%	\$26,008,831	\$20,693,314	+25.7%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$378,841	\$429,495	-11.8%	\$368,691	\$320,394	+15.1%
List Price/SqFt	\$176	\$147	+19.8%	\$160	\$144	+10.8%
Sold Price	\$372,510	\$427,500	-12.9%	\$366,322	\$313,535	+16.8%
Sold Price/SqFt	\$173	\$146	+18.4%	\$159	\$141	+12.7%
Sold Price / List Price	99.2%	99.6%	-0.4%	99.1%	97.6%	+1.5%
DOM	39	30	+28.5%	50	85	-41.3%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$384,000	\$429,495	-10.6%	\$365,371	\$324,995	+12.4%
List Price/SqFt	\$172	\$147	+17.4%	\$163	\$147	+10.8%
Sold Price	\$400,000	\$427,500	-6.4%	\$364,320	\$315,995	+15.3%
Sold Price/SqFt	\$172	\$146	+17.9%	\$161	\$140	+14.5%
Sold Price / List Price	100.0%	99.6%	+0.4%	100.0%	99.1%	+0.9%
DOM	29	30	-3.3%	29	47	-37.6%

### Number of Sales - Last Two Years



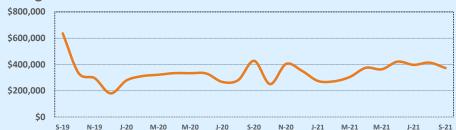
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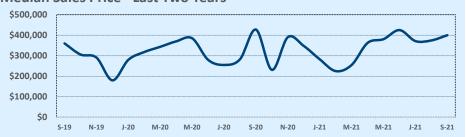


# September 2021

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Duite - Deven	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under			2	86	
\$150,000- \$199,999	1	3	6	11	
\$200,000- \$249,999	2	19	10	54	
\$250,000- \$299,999			4	35	
\$300,000- \$349,999			11	70	
\$350,000- \$399,999	1	55	7	56	
\$400,000- \$449,999	3	62	9	77	
\$450,000- \$499,999			7	20	
\$500,000- \$549,999			8	61	
\$550,000- \$599,999	1	29	3	17	
\$600,000- \$699,999	1	37	4	20	
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	9	39	71	50	

# **Average Sales Price - Last Two Years**





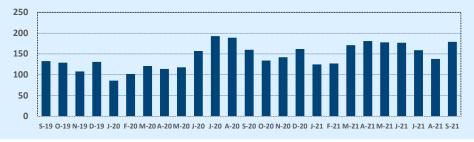
# **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	171	156	+9.6%	1,397	1,191	+17.3%
Condo/TH Sales	8	4	+100.0%	38	49	-22.4%
Total Sales	179	160	+11.9%	1,435	1,240	+15.7%
Sales Volume	\$64,484,617	\$47,032,912	+37.1%	\$476,321,327	\$335,529,967	+42.0%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$357,936	\$300,637	+19.1%	\$331,806	\$276,901	+19.8%
List Price/SqFt	\$180	\$150	+19.5%	\$167	\$145	+15.4%
Sold Price	\$360,249	\$293,956	+22.6%	\$331,931	\$270,589	+22.7%
Sold Price/SqFt	\$181	\$147	+23.4%	\$167	\$141	+18.2%
Sold Price / List Price	101.1%	97.9%	+3.2%	100.4%	98.0%	+2.4%
DOM	27	67	-60.1%	39	74	-47.0%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$329,990	\$265,295	+24.4%	\$299,900	\$251,932	+19.0%
List Price/SqFt	\$170	\$141	+20.6%	\$157	\$139	+13.2%
Sold Price	\$336,035	\$260,000	+29.2%	\$300,000	\$249,000	+20.5%
Sold Price/SqFt	\$174	\$139	+25.8%	\$158	\$136	+16.0%
Sold Price / List Price	100.0%	98.7%	+1.3%	100.0%	98.6%	+1.4%
DOM	17	42	-59.5%	20	49	-59.2%

### **Number of Sales - Last Two Years**



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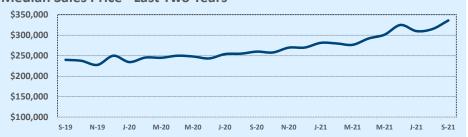


# September 2021

V			•	
Drice Bance	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	30	12	49
\$150,000- \$199,999	3	35	27	60
\$200,000- \$249,999	10	29	197	32
\$250,000- \$299,999	43	19	471	42
\$300,000- \$349,999	45	28	328	38
\$350,000- \$399,999	37	27	177	37
\$400,000- \$449,999	16	17	79	35
\$450,000- \$499,999	7	17	49	30
\$500,000- \$549,999	5	38	30	37
\$550,000- \$599,999	1	1	17	30
\$600,000- \$699,999	4	67	15	71
\$700,000- \$799,999	4	21	12	60
\$800,000- \$899,999			6	88
\$900,000- \$999,999			3	19
\$1M - \$1.99M	2	158	11	83
\$2M - \$2.99M			1	35
\$3M+				
Totals	179	27	1,435	39

# **Average Sales Price - Last Two Years**



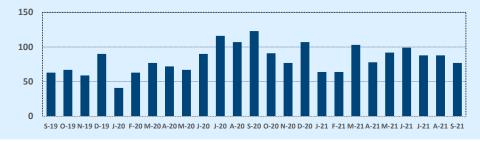


Listings	This Month			Year-to-Date		
Listings	Listings Sep 2021		Change	2021	2020	Change
Single Family Sales	76	123	-38.2%	750	752	-0.3%
Condo/TH Sales	1			3	4	-25.0%
Total Sales	77	123	-37.4%	753	756	-0.4%
Sales Volume	\$47,166,351	\$58,276,661	-19.1%	\$424,455,936	\$333,206,456	+27.4%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$611,235	\$482,628	+26.6%	\$563,596	\$449,962	+25.3%
List Price/SqFt	\$218	\$169	+29.1%	\$200	\$164	+21.6%
Sold Price	\$612,550	\$473,794	+29.3%	\$563,687	\$440,749	+27.9%
Sold Price/SqFt	\$218	\$166	+31.4%	\$200	\$161	+24.1%
Sold Price / List Price	100.1%	98.5%	+1.6%	100.4%	98.2%	+2.3%
DOM	32	73	-56.2%	38	89	-57.5%

Median	This Month			Year-to-Date		
ivieulan	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$530,000	\$429,900	+23.3%	\$500,000	\$419,900	+19.1%
List Price/SqFt	\$209	\$166	+25.8%	\$188	\$162	+16.2%
Sold Price	\$525,000	\$420,370	+24.9%	\$505,000	\$407,650	+23.9%
Sold Price/SqFt	\$208	\$163	+27.5%	\$187	\$158	+18.2%
Sold Price / List Price	100.0%	98.7%	+1.3%	100.0%	98.8%	+1.2%
DOM	22	41	-46.3%	19	61	-68.6%

### **Number of Sales - Last Two Years**



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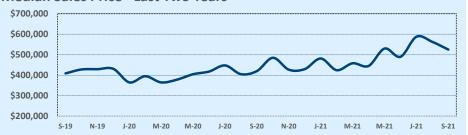


# September 2021

Duice Denge	This N	<b>Jonth</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	89
\$150,000- \$199,999			7	22
\$200,000- \$249,999	1	12	49	21
\$250,000- \$299,999	4	19	77	22
\$300,000- \$349,999	6	26	49	32
\$350,000- \$399,999			57	46
\$400,000- \$449,999	8	33	68	48
\$450,000- \$499,999	7	30	60	44
\$500,000- \$549,999	16	39	64	43
\$550,000- \$599,999	7	10	46	38
\$600,000- \$699,999	8	36	88	30
\$700,000- \$799,999	10	36	68	51
\$800,000- \$899,999			40	35
\$900,000- \$999,999	2	14	31	37
\$1M - \$1.99M	8	47	42	46
\$2M - \$2.99M			6	46
\$3M+				
Totals	77	32	753	38

# **Average Sales Price - Last Two Years**



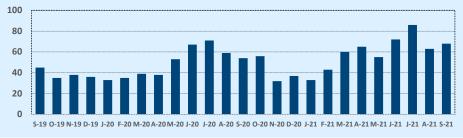


Listings	This Month			Year-to-Date		
Listings	Listings Sep 2021		Change	2021	2020	Change
Single Family Sales	66	52	+26.9%	529	434	+21.9%
Condo/TH Sales	2	2		16	15	+6.7%
Total Sales	68	54	+25.9%	545	449	+21.4%
Sales Volume	\$28,485,315	\$18,641,337	+52.8%	\$242,010,292	\$141,906,020	+70.5%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$417,625	\$352,911	+18.3%	\$443,100	\$324,366	+36.6%
List Price/SqFt	\$230	\$174	+32.1%	\$213	\$166	+28.3%
Sold Price	\$418,902	\$345,210	+21.3%	\$444,056	\$316,049	+40.5%
Sold Price/SqFt	\$230	\$171	+34.8%	\$214	\$162	+32.1%
Sold Price / List Price	101.3%	99.4%	+1.9%	100.9%	97.9%	+3.0%
DOM	36	59	-38.6%	43	75	-42.9%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$342,450	\$282,450	+21.2%	\$344,900	\$285,000	+21.0%
List Price/SqFt	\$204	\$163	+24.7%	\$198	\$162	+22.1%
Sold Price	\$341,000	\$275,000	+24.0%	\$349,000	\$280,000	+24.6%
Sold Price/SqFt	\$211	\$162	+30.5%	\$199	\$161	+24.0%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.0%	+1.0%
DOM	24	36	-32.4%	21	45	-53.3%

# **Number of Sales - Last Two Years**



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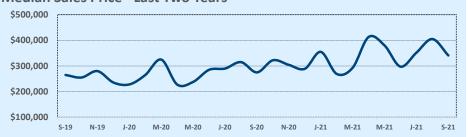


# September 2021

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Drice Bange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	25	32	54
\$150,000- \$199,999	3	37	42	48
\$200,000- \$249,999	10	17	67	21
\$250,000- \$299,999	4	33	68	29
\$300,000- \$349,999	14	69	64	41
\$350,000- \$399,999	4	33	52	29
\$400,000- \$449,999	8	13	45	23
\$450,000- \$499,999	5	41	31	44
\$500,000- \$549,999	6	16	19	28
\$550,000- \$599,999	1	26	14	32
\$600,000- \$699,999	2	55	35	70
\$700,000- \$799,999	2	8	14	75
\$800,000- \$899,999			16	63
\$900,000- \$999,999	1	90	10	91
\$1M - \$1.99M	3	64	34	90
\$2M - \$2.99M			2	89
\$3M+				
Totals	68	36	545	43

# **Average Sales Price - Last Two Years**



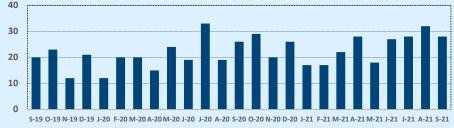


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	28	26	+7.7%	215	182	+18.1%
Condo/TH Sales				2	6	-66.7%
Total Sales	28	26	+7.7%	217	188	+15.4%
Sales Volume	\$7,342,450	\$6,023,088	+21.9%	\$54,631,897	\$41,760,949	+30.8%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$261,844	\$232,666	+12.5%	\$249,405	\$224,374	+11.2%
List Price/SqFt	\$130	\$117	+11.1%	\$131	\$115	+13.9%
Sold Price	\$262,230	\$231,657	+13.2%	\$251,760	\$222,133	+13.3%
Sold Price/SqFt	\$130	\$116	+12.0%	\$132	\$114	+16.1%
Sold Price / List Price	100.2%	99.5%	+0.7%	101.1%	99.1%	+2.0%
DOM	31	36	-11.8%	35	57	-39.2%

Median		This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$247,500	\$229,700	+7.7%	\$234,000	\$214,250	+9.2%	
List Price/SqFt	\$132	\$113	+16.6%	\$131	\$112	+16.6%	
Sold Price	\$245,950	\$224,750	+9.4%	\$240,000	\$211,000	+13.7%	
Sold Price/SqFt	\$134	\$112	+19.4%	\$133	\$112	+18.6%	
Sold Price / List Price	101.7%	100.0%	+1.7%	100.3%	100.0%	+0.3%	
DOM	22	33	-33.3%	19	34	-44.1%	

# Number of Sales - Last Two Years



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# September 2021

Dries Dange	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			5	20
\$150,000- \$199,999	3	65	47	45
\$200,000- \$249,999	12	38	73	34
\$250,000- \$299,999	10	19	54	24
\$300,000- \$349,999	1	5	19	39
\$350,000- \$399,999			8	29
\$400,000- \$449,999			4	55
\$450,000- \$499,999	1	14	4	68
\$500,000- \$549,999	1	13	2	18
\$550,000- \$599,999			1	31
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	28	31	217	35

# **Average Sales Price - Last Two Years**



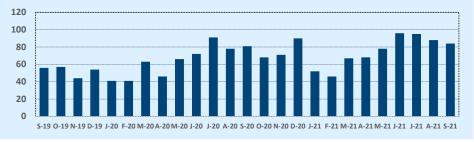


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	84	81	+3.7%	674	579	+16.4%
Condo/TH Sales						
Total Sales	84	81	+3.7%	674	579	+16.4%
Sales Volume	\$25,453,132	\$23,834,507	+6.8%	\$207,097,455	\$157,943,879	+31.1%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$300,408	\$296,567	+1.3%	\$303,362	\$276,092	+9.9%
List Price/SqFt	\$145	\$126	+14.8%	\$140	\$121	+15.9%
Sold Price	\$303,013	\$294,253	+3.0%	\$307,266	\$272,787	+12.6%
Sold Price/SqFt	\$146	\$125	+16.3%	\$142	\$119	+18.6%
Sold Price / List Price	101.0%	99.5%	+1.6%	101.4%	98.9%	+2.5%
DOM	27	64	-58.2%	32	61	-47.6%

Median	This Month			Year-to-Date		
iviedian	Sep 2021		Change	2021	2020	Change
List Price	\$286,000	\$270,000	+5.9%	\$280,000	\$249,000	+12.4%
List Price/SqFt	\$143	\$124	+15.7%	\$137	\$119	+15.4%
Sold Price	\$291,500	\$265,000	+10.0%	\$286,000	\$247,000	+15.8%
Sold Price/SqFt	\$147	\$125	+17.5%	\$140	\$118	+18.6%
Sold Price / List Price	101.5%	100.0%	+1.5%	100.1%	99.8%	+0.4%
DOM	15	32	-53.1%	18	32	-43.8%

### Number of Sales - Last Two Years



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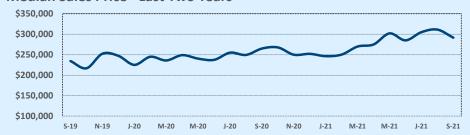


# September 2021

, i			•	
Drice Bance	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	51	4	32
\$150,000- \$199,999	4	26	31	28
\$200,000- \$249,999	8	59	126	27
\$250,000- \$299,999	34	24	217	26
\$300,000- \$349,999	18	31	135	37
\$350,000- \$399,999	13	10	72	26
\$400,000- \$449,999	4	29	38	41
\$450,000- \$499,999	1	14	23	46
\$500,000- \$549,999			13	88
\$550,000- \$599,999	1	11	10	92
\$600,000- \$699,999			5	10
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	84	27	674	32

# **Average Sales Price - Last Two Years**





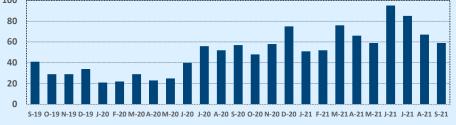
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	58	57	+1.8%	600	322	+86.3%
Condo/TH Sales	1			10	3	+233.3%
Total Sales	59	57	+3.5%	610	325	+87.7%
Sales Volume	\$19,342,865	\$16,872,800	+14.6%	\$193,136,724	\$84,018,870	+129.9%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$330,230	\$304,135	+8.6%	\$318,411	\$267,088	+19.2%
List Price/SqFt	\$173	\$162	+7.1%	\$159	\$141	+12.9%
Sold Price	\$327,845	\$296,014	+10.8%	\$316,618	\$258,520	+22.5%
Sold Price/SqFt	\$172	\$157	+9.7%	\$159	\$136	+16.5%
Sold Price / List Price	98.8%	97.8%	+1.0%	99.6%	96.7%	+3.0%
DOM	37	66	-44.5%	53	82	-35.3%

Median	This Month			Year-to-Date		
ivieulan	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$300,000	\$237,750	+26.2%	\$264,445	\$229,900	+15.0%
List Price/SqFt	\$164	\$148	+11.4%	\$146	\$129	+13.7%
Sold Price	\$301,000	\$236,000	+27.5%	\$262,250	\$229,000	+14.5%
Sold Price/SqFt	\$164	\$143	+14.6%	\$146	\$126	+15.9%
Sold Price / List Price	100.0%	99.4%	+0.6%	100.0%	98.6%	+1.4%
DOM	31	42	-26.2%	34	52	-34.6%

# Number of Sales - Last Two Years



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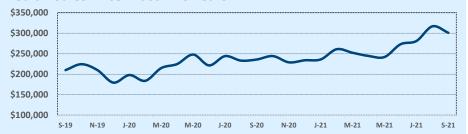


# September 2021

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	25	40	44
\$150,000- \$199,999	3	36	51	44
\$200,000- \$249,999	9	25	159	50
\$250,000- \$299,999	11	38	133	58
\$300,000- \$349,999	11	36	71	53
\$350,000- \$399,999	6	63	43	57
\$400,000- \$449,999	5	40	34	46
\$450,000- \$499,999	1	24	15	34
\$500,000- \$549,999	1	74	17	75
\$550,000- \$599,999	3	22	12	49
\$600,000- \$699,999	3	45	11	26
\$700,000- \$799,999	1	27	5	67
\$800,000- \$899,999			4	91
\$900,000- \$999,999			3	32
\$1M - \$1.99M			12	107
\$2M - \$2.99M				
\$3M+				
Totals	59	37	610	53

# **Average Sales Price - Last Two Years**

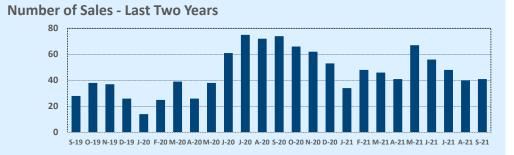




Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	41	74	-44.6%	421	424	-0.7%
Condo/TH Sales						
Total Sales	41	74	-44.6%	421	424	-0.7%
Sales Volume	\$20,222,080	\$27,112,074	-25.4%	\$181,913,473	\$152,283,483	+19.5%

Average		This Month		Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$490,702	\$371,819	+32.0%	\$432,119	\$365,369	+18.3%
List Price/SqFt	\$205	\$152	+35.0%	\$175	\$152	+15.1%
Sold Price	\$493,221	\$366,379	+34.6%	\$432,099	\$359,159	+20.3%
Sold Price/SqFt	\$204	\$150	+36.5%	\$175	\$150	+16.8%
Sold Price / List Price	100.7%	98.8%	+1.9%	99.9%	98.6%	+1.4%
DOM	42	76	-45.3%	47	81	-41.8%

Median	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$470,000	\$329,337	+42.7%	\$372,935	\$329,196	+13.3%
List Price/SqFt	\$193	\$144	+33.8%	\$164	\$148	+10.9%
Sold Price	\$475,000	\$317,099	+49.8%	\$375,000	\$321,950	+16.5%
Sold Price/SqFt	\$189	\$146	+30.1%	\$164	\$146	+12.2%
Sold Price / List Price	100.0%	99.7%	+0.3%	100.0%	99.3%	+0.7%
DOM	29	43	-31.8%	26	56	-53.6%



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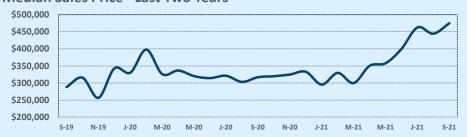


# September 2021

			Year-to-Date		
Price Range	This N	∕lonth	Year-t	o-Date	
Price Kange	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999	2	22	16	26	
\$250,000- \$299,999	1	65	88	36	
\$300,000- \$349,999	5	20	69	54	
\$350,000- \$399,999	7	33	66	52	
\$400,000- \$449,999	3	84	47	46	
\$450,000- \$499,999	8	55	45	48	
\$500,000- \$549,999	5	55	24	43	
\$550,000- \$599,999			10	28	
\$600,000- \$699,999	4	19	18	49	
\$700,000- \$799,999	3	37	12	46	
\$800,000- \$899,999	1	25	12	22	
\$900,000- \$999,999	2	44	5	46	
\$1M - \$1.99M			9	169	
\$2M - \$2.99M					
\$3M+					
Totals	41	42	421	47	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	6	12	-50.0%	68	55	+23.6%
Condo/TH Sales	2	2		30	16	+87.5%
Total Sales	8	14	-42.9%	98	71	+38.0%
Sales Volume	\$3,397,100	\$3,130,700	+8.5%	\$32,480,250	\$18,109,262	+79.4%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$455,875	\$232,350	+96.2%	\$342,725	\$265,643	+29.0%
List Price/SqFt	\$254	\$185	+37.6%	\$244	\$190	+28.7%
Sold Price	\$424,638	\$223,621	+89.9%	\$331,431	\$255,060	+29.9%
Sold Price/SqFt	\$236	\$177	+33.4%	\$237	\$182	+30.0%
Sold Price / List Price	91.7%	94.0%	-2.5%	96.7%	96.0%	+0.7%
DOM	51	104	-51.4%	86	102	-15.8%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$377,000	\$189,500	+98.9%	\$272,000	\$219,999	+23.6%
List Price/SqFt	\$231	\$172	+34.8%	\$250	\$191	+31.4%
Sold Price	\$361,250	\$183,500	+96.9%	\$266,250	\$219,000	+21.6%
Sold Price/SqFt	\$222	\$164	+35.7%	\$241	\$183	+31.7%
Sold Price / List Price	94.7%	96.9%	-2.3%	97.2%	98.1%	-0.9%
DOM	37	65	-43.1%	44	62	-29.0%

### **Number of Sales - Last Two Years**



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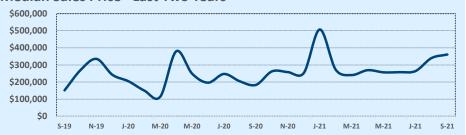


# September 2021

This N	Month	Year-t	o-Date
Sales	DOM	Sales	DOM
1	25	13	42
1	23	12	93
		16	85
1	32	15	98
1	131	10	72
2	53	10	47
		2	81
		1	269
		5	152
		4	66
1	73	6	186
		2	82
1	15	2	18
8	51	98	86
	Sales  1 1 1 1 1 2 1 1 1 1 1	1 25 1 23	Sales         DOM         Sales           1         25         13           1         23         12             16           1         32         15           1         131         10           2         53         10             2             1             4           1         73         6             2             2             2             2                1         15         2                     1         15         2

# **Average Sales Price - Last Two Years**





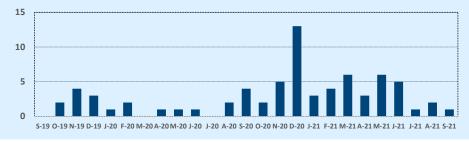
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021		Change	2021	2020	Change
Single Family Sales				1		
Condo/TH Sales	1	4	-75.0%	30	12	+150.0%
Total Sales	1	4	-75.0%	31	12	+158.3%
Sales Volume	\$403,000	\$2,088,150	-80.7%	\$30,053,414	\$6,353,350	+373.0%

Average		This Month		Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$420,000	\$537,500	-21.9%	\$941,919	\$555,200	+69.7%
List Price/SqFt	\$548	\$349	+56.9%	\$496	\$384	+29.3%
Sold Price	\$403,000	\$522,038	-22.8%	\$969,465	\$529,446	+83.1%
Sold Price/SqFt	\$526	\$339	+55.0%	\$540	\$364	+48.2%
Sold Price / List Price	96.0%	97.1%	-1.2%	107.9%	95.0%	+13.5%
DOM	31	89	-65.1%	189	149	+26.8%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$420,000	\$502,500	-16.4%	\$613,993	\$540,000	+13.7%
List Price/SqFt	\$548	\$367	+49.3%	\$460	\$387	+18.8%
Sold Price	\$403,000	\$495,000	-18.6%	\$639,405	\$525,150	+21.8%
Sold Price/SqFt	\$526	\$360	+46.2%	\$448	\$373	+20.1%
Sold Price / List Price	96.0%	96.4%	-0.5%	99.1%	96.4%	+2.8%
DOM	31	69	-55.1%	108	100	+8.0%

### Number of Sales - Last Two Years



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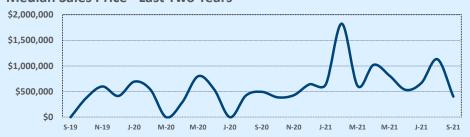


# September 2021

	This N	<b>Month</b>	Year-to-Date		
Price Range	Inisi	viontn	Year-t	o-Date	
Trice Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999					
\$250,000- \$299,999					
\$300,000- \$349,999			1	108	
\$350,000- \$399,999			2	132	
\$400,000- \$449,999	1	31	1	31	
\$450,000- \$499,999			3	172	
\$500,000- \$549,999			2	263	
\$550,000- \$599,999			2	52	
\$600,000- \$699,999			8	119	
\$700,000- \$799,999			1	497	
\$800,000- \$899,999				-	
\$900,000- \$999,999			1	238	
\$1M - \$1.99M			7	289	
\$2M - \$2.99M			2	301	
\$3M+			1	6	
Totals	1	31	31	189	

# **Average Sales Price - Last Two Years**





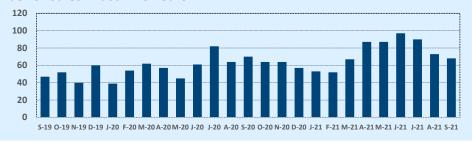
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Listings Sep 2021		Change	2021	2020	Change
Single Family Sales	42	54	-22.2%	455	396	+14.9%
Condo/TH Sales	26	16	+62.5%	219	138	+58.7%
Total Sales	68	70	-2.9%	674	534	+26.2%
Sales Volume	\$32,081,429	\$30,825,803	+4.1%	\$320,320,887	\$233,810,767	+37.0%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$490,445	\$461,379	+6.3%	\$487,491	\$457,698	+6.5%
List Price/SqFt	\$221	\$208	+6.6%	\$225	\$209	+7.3%
Sold Price	\$471,786	\$440,369	+7.1%	\$475,254	\$437,848	+8.5%
Sold Price/SqFt	\$215	\$199	+7.7%	\$220	\$201	+9.4%
Sold Price / List Price	97.3%	96.1%	+1.2%	#DIV/0!	96.1%	#DIV/0!
DOM	58	65	-10.0%	71	85	-15.7%

Median	This Month			Year-to-Date		
iviedian	Sep 2021		Change	2021	2020	Change
List Price	\$420,000	\$376,500	+11.6%	\$400,000	\$385,000	+3.9%
List Price/SqFt	\$225	\$209	+8.1%	\$223	\$206	+8.3%
Sold Price	\$414,950	\$363,500	+14.2%	\$402,000	\$375,000	+7.2%
Sold Price/SqFt	\$211	\$205	+2.6%	\$218	\$201	+8.8%
Sold Price / List Price	98.4%	97.2%	+1.2%	#DIV/0!	97.2%	#DIV/0!
DOM	30	35	-15.7%	36	51	-28.7%

# **Number of Sales - Last Two Years**



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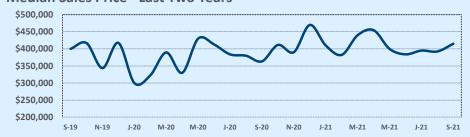


# September 2021

Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	8	82	60	93
\$150,000- \$199,999	7	40	53	60
\$200,000- \$249,999	3	57	44	41
\$250,000- \$299,999	4	48	50	60
\$300,000- \$349,999	5	58	51	68
\$350,000- \$399,999	6	36	74	68
\$400,000- \$449,999	3	54	66	80
\$450,000- \$499,999	6	58	45	74
\$500,000- \$549,999	5	23	47	50
\$550,000- \$599,999	4	147	37	85
\$600,000- \$699,999	3	27	43	83
\$700,000- \$799,999	7	66	29	63
\$800,000- \$899,999	1	18	19	86
\$900,000- \$999,999	2	55	13	70
\$1M - \$1.99M	4	71	39	89
\$2M - \$2.99M			4	141
\$3M+				
Totals	68	58	674	71

# **Average Sales Price - Last Two Years**



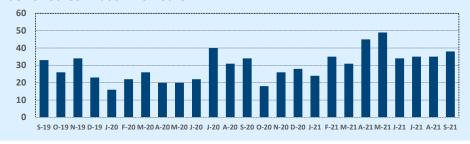


Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	38	31	+22.6%	308	221	+39.4%
Condo/TH Sales		3		18	10	+80.0%
Total Sales	38	34	+11.8%	326	231	+41.1%
Sales Volume	\$9,118,200	\$8,388,015	+8.7%	\$80,889,612	\$52,373,586	+54.4%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$244,050	\$254,614	-4.1%	\$253,319	\$235,370	+7.6%
List Price/SqFt	\$170	\$175	-2.5%	\$180	\$164	+10.1%
Sold Price	\$239,953	\$246,706	-2.7%	\$248,128	\$226,725	+9.4%
Sold Price/SqFt	\$167	\$169	-1.2%	\$176	\$158	+11.7%
Sold Price / List Price	97.8%	96.3%	+1.5%	97.9%	96.0%	+2.0%
DOM	37	86	-56.4%	59	86	-32.2%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$219,750	\$219,450	+0.1%	\$225,000	\$195,000	+15.4%
List Price/SqFt	\$162	\$159	+1.8%	\$161	\$152	+6.1%
Sold Price	\$214,500	\$210,950	+1.7%	\$222,500	\$190,000	+17.1%
Sold Price/SqFt	\$160	\$153	+4.7%	\$162	\$146	+11.1%
Sold Price / List Price	100.0%	97.9%	+2.1%	99.5%	97.8%	+1.7%
DOM	29	67	-57.5%	35	60	-42.5%

### Number of Sales - Last Two Years



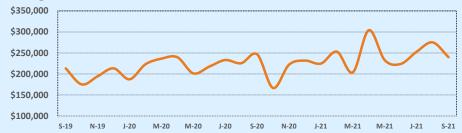
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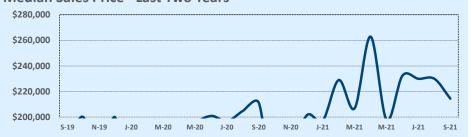


# September 2021

, <u> </u>			•	
Price Range	This N	<b>Month</b>	Year-t	o-Date
Price Railge	Sales	DOM	Sales	DOM
\$149,999 or under	8	41	60	39
\$150,000- \$199,999	8	29	72	66
\$200,000- \$249,999	9	46	74	67
\$250,000- \$299,999	8	28	45	48
\$300,000- \$349,999	2	75	20	86
\$350,000- \$399,999	1	17	19	49
\$400,000- \$449,999	1	11	13	102
\$450,000- \$499,999			5	26
\$500,000- \$549,999			4	17
\$550,000- \$599,999			7	65
\$600,000- \$699,999			4	39
\$700,000- \$799,999			2	12
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	1	46	1	46
\$2M - \$2.99M				
\$3M+				
Totals	38	37	326	59

# **Average Sales Price - Last Two Years**



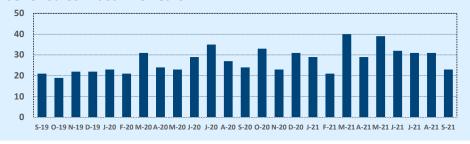


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	21	21		240	208	+15.4%
Condo/TH Sales	2	3	-33.3%	35	29	+20.7%
Total Sales	23	24	-4.2%	275	237	+16.0%
Sales Volume	\$11,049,600	\$11,666,000	-5.3%	\$122,405,585	\$98,611,528	+24.1%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$505,074	\$506,850	-0.4%	\$456,976	\$437,833	+4.4%
List Price/SqFt	\$249	\$215	+15.4%	\$228	\$202	+12.5%
Sold Price	\$480,417	\$486,083	-1.2%	\$445,111	\$416,082	+7.0%
Sold Price/SqFt	\$240	\$207	+16.0%	\$223	\$194	+15.2%
Sold Price / List Price	97.0%	95.8%	+1.2%	98.0%	96.0%	+2.1%
DOM	60	55	+9.1%	65	81	-20.3%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$464,900	\$485,000	-4.1%	\$365,000	\$329,900	+10.6%
List Price/SqFt	\$199	\$221	-9.9%	\$222	\$198	+12.0%
Sold Price	\$432,000	\$455,000	-5.1%	\$365,000	\$319,000	+14.4%
Sold Price/SqFt	\$199	\$218	-8.7%	\$220	\$192	+14.5%
Sold Price / List Price	98.6%	96.3%	+2.3%	99.1%	97.1%	+2.1%
DOM	36	37	-1.4%	37	49	-24.5%

### **Number of Sales - Last Two Years**



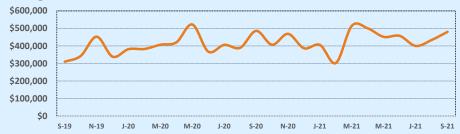
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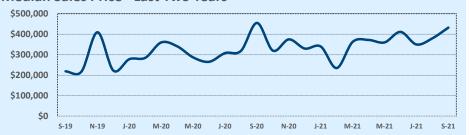


# September 2021

Duice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			14	64
\$150,000- \$199,999	3	87	31	51
\$200,000- \$249,999	5	47	31	43
\$250,000- \$299,999			26	56
\$300,000- \$349,999	1	36	28	57
\$350,000- \$399,999	2	28	27	56
\$400,000- \$449,999	1	77	18	95
\$450,000- \$499,999	1	24	18	49
\$500,000- \$549,999	3	33	16	31
\$550,000- \$599,999			9	60
\$600,000- \$699,999	3	95	22	129
\$700,000- \$799,999	1	43	10	57
\$800,000- \$899,999			7	89
\$900,000- \$999,999	2	67	4	46
\$1M - \$1.99M	1	136	13	113
\$2M - \$2.99M				
\$3M+			1	170
Totals	23	60	275	65

# **Average Sales Price - Last Two Years**



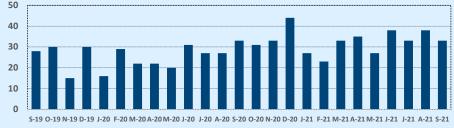


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	29	31	-6.5%	260	217	+19.8%
Condo/TH Sales	4	2	+100.0%	27	10	+170.0%
Total Sales	33	33		287	227	+26.4%
Sales Volume	\$9,390,300	\$8,962,400	+4.8%	\$74,936,079	\$55,889,712	+34.1%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$283,812	\$278,109	+2.1%	\$263,207	\$252,949	+4.1%
List Price/SqFt	\$163	\$142	+14.7%	\$151	\$136	+11.2%
Sold Price	\$284,555	\$271,588	+4.8%	\$261,101	\$246,210	+6.0%
Sold Price/SqFt	\$164	\$138	+18.1%	\$151	\$133	+14.3%
Sold Price / List Price	100.4%	97.8%	+2.6%	#DIV/0!	97.4%	#DIV/0!
DOM	29	62	-54.0%	40	65	-39.0%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$245,000	\$199,999	+22.5%	\$215,000	\$189,900	+13.2%
List Price/SqFt	\$163	\$136	+19.4%	\$151	\$135	+11.4%
Sold Price	\$245,000	\$195,000	+25.6%	\$215,000	\$185,000	+16.2%
Sold Price/SqFt	\$160	\$138	+16.1%	\$149	\$134	+11.0%
Sold Price / List Price	100.0%	98.6%	+1.4%	#DIV/0!	98.4%	#DIV/0!
DOM	23	35	-34.3%	22	41	-46.3%

# Number of Sales - Last Two Years



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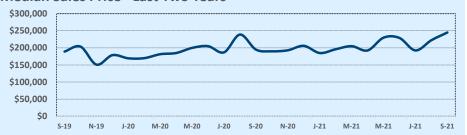


# September 2021

•			Year-to-Date		
Price Range	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	3	28	49	27	
\$150,000- \$199,999	5	37	76	40	
\$200,000- \$249,999	10	22	58	37	
\$250,000- \$299,999	5	30	26	50	
\$300,000- \$349,999	1	26	18	48	
\$350,000- \$399,999	3	44	17	33	
\$400,000- \$449,999	2	26	18	51	
\$450,000- \$499,999	1	21	7	34	
\$500,000- \$549,999	2	28	8	93	
\$550,000- \$599,999	1	17	5	28	
\$600,000- \$699,999			1	52	
\$700,000- \$799,999			2	20	
\$800,000- \$899,999			1	2	
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M			1	20	
\$3M+					
Totals	33	29	287	40	

# **Average Sales Price - Last Two Years**



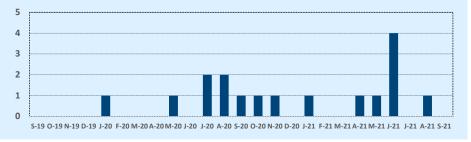


Listings		This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change	
Single Family Sales				5	4	+25.0%	
Condo/TH Sales		1		3	3		
Total Sales		1		8	7	+14.3%	
Sales Volume		\$365,500		\$3,283,475	\$2,938,000	+11.8%	

Average		This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price		\$379,709		\$417,797	\$452,958	-7.8%	
List Price/SqFt		\$318		\$253	\$239	+5.7%	
Sold Price		\$365,500		\$410,434	\$419,714	-2.2%	
Sold Price/SqFt		\$306		\$249	\$229	+8.8%	
Sold Price / List Price	0.0%	96.3%		98.5%	95.1%	+3.6%	
DOM		18		76	49	+55.3%	

Median		This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price		\$379,709		\$347,000	\$379,709	-8.6%	
List Price/SqFt		\$318		\$256	\$224	+14.6%	
Sold Price		\$365,500		\$347,000	\$365,500	-5.1%	
Sold Price/SqFt		\$306		\$251	\$217	+15.7%	
Sold Price / List Price	0.0%	96.3%	+0.0%	99.6%	97.2%	+2.4%	
DOM		18		56	55	+0.9%	

### **Number of Sales - Last Two Years**



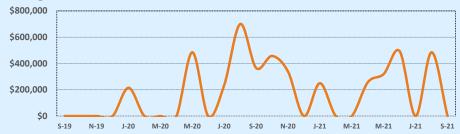
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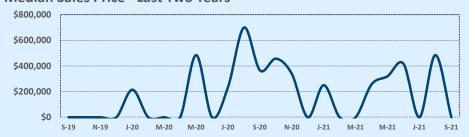


# September 2021

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999			2	73
\$300,000- \$349,999			3	113
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999			2	51
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999			1	22
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals			8	76

# **Average Sales Price - Last Two Years**



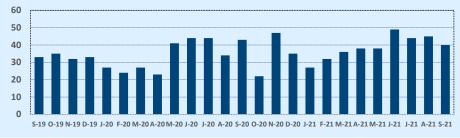


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	31	35	-11.4%	285	248	+14.9%
Condo/TH Sales	9	8	+12.5%	64	59	+8.5%
Total Sales	40	43	-7.0%	349	307	+13.7%
Sales Volume	\$12,706,129	\$12,424,775	+2.3%	\$103,319,509	\$83,331,300	+24.0%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$321,028	\$292,122	+9.9%	\$296,322	\$278,245	+6.5%
List Price/SqFt	\$160	\$147	+8.9%	\$155	\$141	+9.9%
Sold Price	\$317,653	\$288,948	+9.9%	\$296,044	\$271,437	+9.1%
Sold Price/SqFt	\$157	\$145	+8.6%	\$154	\$138	+12.1%
Sold Price / List Price	98.5%	98.6%	-0.1%	99.6%	97.7%	+2.0%
DOM	30	46	-35.1%	37	53	-30.3%

Median		This Month			Year-to-Date		
iviedian	Sep 2021		Change	2021	2020	Change	
List Price	\$307,450	\$269,500	+14.1%	\$275,000	\$259,000	+6.2%	
List Price/SqFt	\$162	\$142	+13.7%	\$154	\$140	+10.4%	
Sold Price	\$302,950	\$265,000	+14.3%	\$277,000	\$255,000	+8.6%	
Sold Price/SqFt	\$156	\$140	+11.9%	\$154	\$138	+11.5%	
Sold Price / List Price	100.0%	99.5%	+0.5%	100.0%	98.7%	+1.3%	
DOM	21	32	-34.4%	21	32	-34.4%	

# **Number of Sales - Last Two Years**



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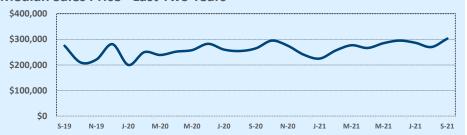


# September 2021

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Drice Dance	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	5	51	49	35
\$150,000- \$199,999	5	53	30	36
\$200,000- \$249,999	3	13	51	44
\$250,000- \$299,999	7	19	72	41
\$300,000- \$349,999	7	22	46	31
\$350,000- \$399,999	5	21	37	48
\$400,000- \$449,999	2	26	26	30
\$450,000- \$499,999	1	17	9	31
\$500,000- \$549,999			10	14
\$550,000- \$599,999	2	18	6	20
\$600,000- \$699,999	3	47	7	31
\$700,000- \$799,999			5	23
\$800,000- \$899,999			1	72
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	40	30	349	37

# **Average Sales Price - Last Two Years**



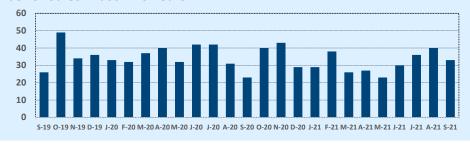


Listings	This Month			Year-to-Date		
Listings	Sep 2021		Change	2021	2020	Change
Single Family Sales	33	23	+43.5%	282	312	-9.6%
Condo/TH Sales						
Total Sales	33	23	+43.5%	282	312	-9.6%
Sales Volume	\$6,993,188	\$4,308,399	+62.3%	\$58,501,842	\$57,429,449	+1.9%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$212,826	\$189,319	+12.4%	\$209,689	\$186,361	+12.5%
List Price/SqFt	\$143	\$112	+26.8%	\$128	\$114	+12.3%
Sold Price	\$211,915	\$187,322	+13.1%	\$207,453	\$184,069	+12.7%
Sold Price/SqFt	\$142	\$111	+27.6%	\$126	\$112	+12.7%
Sold Price / List Price	99.6%	98.9%	+0.6%	#DIV/0!	98.8%	#DIV/0!
DOM	27	44	-37.2%	37	57	-33.8%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$209,900	\$184,900	+13.5%	\$210,000	\$184,700	+13.7%
List Price/SqFt	\$146	\$113	+29.8%	\$131	\$114	+14.8%
Sold Price	\$210,000	\$187,000	+12.3%	\$207,325	\$183,900	+12.7%
Sold Price/SqFt	\$144	\$117	+23.2%	\$128	\$112	+13.9%
Sold Price / List Price	100.0%	99.5%	+0.5%	#DIV/0!	100.0%	#DIV/0!
DOM	25	35	-28.6%	26	43	-39.5%

### Number of Sales - Last Two Years



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# September 2021

				-
Drice Bange	This N	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	57	15	31
\$150,000- \$199,999	10	24	108	44
\$200,000- \$249,999	15	28	117	35
\$250,000- \$299,999	6	22	38	30
\$300,000- \$349,999			4	17
\$350,000- \$399,999				
\$400,000- \$449,999				
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	33	27	282	37

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	17	13	+30.8%	99	103	-3.9%
Condo/TH Sales						
Total Sales	17	13	+30.8%	99	103	-3.9%
Sales Volume	\$2,958,688	\$2,069,400	+43.0%	\$16,690,260	\$14,050,151	+18.8%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$175,707	\$161,131	+9.0%	\$169,584	\$139,521	+21.5%
List Price/SqFt	\$131	\$115	+13.8%	\$125	\$109	+14.4%
Sold Price	\$174,040	\$159,185	+9.3%	\$168,588	\$136,409	+23.6%
Sold Price/SqFt	\$129	\$113	+13.9%	\$124	\$106	+16.6%
Sold Price / List Price	98.3%	98.9%	-0.6%	99.4%	97.2%	+2.2%
DOM	28	40	-28.7%	37	60	-38.6%

Median	This Month			Year-to-Date		
iviedian	Sep 2021		Change	2021	2020	Change
List Price	\$170,000	\$159,000	+6.9%	\$166,000	\$140,400	+18.2%
List Price/SqFt	\$133	\$118	+12.7%	\$123	\$110	+11.8%
Sold Price	\$175,000	\$155,000	+12.9%	\$169,900	\$140,000	+21.4%
Sold Price/SqFt	\$134	\$118	+14.0%	\$127	\$109	+16.8%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	100.0%	
DOM	18	19	-5.3%	25	35	-28.6%

# Number of Sales - Last Two Years 20 15 10 5

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# September 2021

·			V		
Duine Denne	This N	<b>Month</b>	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	2	6	23	39	
\$150,000- \$199,999	13	35	59	28	
\$200,000- \$249,999			13	76	
\$250,000- \$299,999	2	8	4	30	
\$300,000- \$349,999					
\$350,000- \$399,999					
\$400,000- \$449,999					
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	17	28	99	37	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	39	35	+11.4%	351	302	+16.2%
Condo/TH Sales	8	5	+60.0%	72	60	+20.0%
Total Sales	47	40	+17.5%	423	362	+16.9%
Sales Volume	\$19,283,260	\$14,422,877	+33.7%	\$164,900,716	\$120,883,414	+36.4%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$413,052	\$366,299	+12.8%	\$390,035	\$341,949	+14.1%
List Price/SqFt	\$163	\$150	+8.7%	\$157	\$141	+11.5%
Sold Price	\$410,282	\$360,572	+13.8%	\$389,836	\$333,932	+16.7%
Sold Price/SqFt	\$163	\$148	+10.6%	\$158	\$138	+14.6%
Sold Price / List Price	100.4%	98.4%	+2.1%	#DIV/0!	98.0%	#DIV/0!
DOM	32	38	-15.7%	40	62	-35.3%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$339,900	\$307,200	+10.6%	\$339,900	\$299,945	+13.3%
List Price/SqFt	\$157	\$150	+5.0%	\$152	\$138	+9.9%
Sold Price	\$335,000	\$306,950	+9.1%	\$339,900	\$298,500	+13.9%
Sold Price/SqFt	\$154	\$146	+5.0%	\$154	\$136	+13.3%
Sold Price / List Price	100.0%	98.2%	+1.9%	#DIV/0!	98.4%	#DIV/0!
DOM	25	23	+8.7%	19	35	-45.7%

# Number of Sales - Last Two Years 80 40 20 0

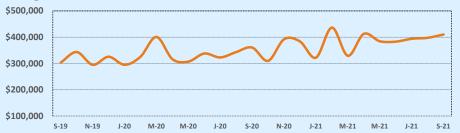
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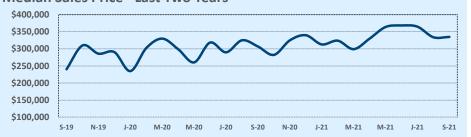


# September 2021

r I				
Drice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	6	25	57
\$150,000- \$199,999	3	32	29	41
\$200,000- \$249,999	5	58	42	41
\$250,000- \$299,999	6	15	63	39
\$300,000- \$349,999	9	35	61	37
\$350,000- \$399,999	8	20	68	37
\$400,000- \$449,999	3	31	44	29
\$450,000- \$499,999	4	22	26	43
\$500,000- \$549,999	1	2	17	33
\$550,000- \$599,999	1	109	7	33
\$600,000- \$699,999			10	17
\$700,000- \$799,999	1	49	5	60
\$800,000- \$899,999			2	12
\$900,000- \$999,999	1	35	6	44
\$1M - \$1.99M	3	61	18	72
\$2M - \$2.99M				
\$3M+				
Totals	47	32	423	40

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	47	46	+2.2%	397	351	+13.1%
Condo/TH Sales	4	6	-33.3%	49	35	+40.0%
Total Sales	51	52	-1.9%	446	386	+15.5%
Sales Volume	\$18,683,000	\$19,359,263	-3.5%	\$158,948,819	\$124,646,097	+27.5%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$363,457	\$383,740	-5.3%	\$354,366	\$330,596	+7.2%
List Price/SqFt	\$168	\$149	+13.2%	\$157	\$140	+12.1%
Sold Price	\$366,333	\$372,294	-1.6%	\$356,387	\$322,917	+10.4%
Sold Price/SqFt	\$170	\$146	+16.7%	\$158	\$137	+15.4%
Sold Price / List Price	101.1%	98.6%	+2.6%	101.1%	98.3%	+2.8%
DOM	36	43	-17.8%	35	56	-37.3%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$350,000	\$317,450	+10.3%	\$325,000	\$290,000	+12.1%
List Price/SqFt	\$166	\$142	+17.0%	\$151	\$137	+10.4%
Sold Price	\$357,000	\$309,000	+15.5%	\$335,000	\$289,000	+15.9%
Sold Price/SqFt	\$170	\$139	+21.6%	\$154	\$135	+14.1%
Sold Price / List Price	100.2%	100.0%	+0.2%	100.2%	98.8%	+1.4%
DOM	24	21	+14.3%	19	29	-34.5%

# Number of Sales - Last Two Years 80 40 20

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# September 2021

<u> </u>			V		
Dries Dance	This N	/lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under	1	23	5	63	
\$150,000- \$199,999	2	17	24	26	
\$200,000- \$249,999	3	44	37	28	
\$250,000- \$299,999	3	35	83	34	
\$300,000- \$349,999	11	34	110	27	
\$350,000- \$399,999	18	25	83	26	
\$400,000- \$449,999	6	33	49	37	
\$450,000- \$499,999	3	24	19	32	
\$500,000- \$549,999			10	43	
\$550,000- \$599,999	1	11	8	34	
\$600,000- \$699,999	2	51	10	68	
\$700,000- \$799,999	1	323	2	198	
\$800,000- \$899,999			1	31	
\$900,000- \$999,999			1	381	
\$1M - \$1.99M			2	90	
\$2M - \$2.99M			2	402	
\$3M+					
Totals	51	36	446	35	

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	65	45	+44.4%	473	482	-1.9%
Condo/TH Sales		1		5	3	+66.7%
Total Sales	65	46	+41.3%	478	485	-1.4%
Sales Volume	\$15,387,975	\$9,213,422	+67.0%	\$105,939,386	\$93,744,634	+13.0%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$234,193	\$201,672	+16.1%	\$219,107	\$195,581	+12.0%
List Price/SqFt	\$139	\$122	+14.5%	\$131	\$115	+14.1%
Sold Price	\$236,738	\$200,292	+18.2%	\$221,631	\$193,288	+14.7%
Sold Price/SqFt	\$141	\$121	+16.7%	\$132	\$113	+16.8%
Sold Price / List Price	101.1%	99.4%	+1.7%	101.3%	98.9%	+2.4%
DOM	24	46	-48.1%	28	50	-43.1%

Median	This Month			Year-to-Date		
ivieulan	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$234,000	\$187,616	+24.7%	\$215,000	\$185,000	+16.2%
List Price/SqFt	\$140	\$125	+11.9%	\$131	\$114	+14.9%
Sold Price	\$235,000	\$188,250	+24.8%	\$220,000	\$185,000	+18.9%
Sold Price/SqFt	\$142	\$123	+14.8%	\$133	\$114	+15.9%
Sold Price / List Price	100.9%	100.0%	+0.9%	101.4%	100.0%	+1.4%
DOM	19	21	-9.5%	19	29	-34.5%

# Number of Sales - Last Two Years 80 40 20

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# September 2021

•	-1: •		Year-to-Date		
Price Range	I his i	/lonth	Year-t	o-Date	
File halige	Sales	DOM	Sales	DOM	
\$149,999 or under			24	27	
\$150,000- \$199,999	11	29	135	31	
\$200,000- \$249,999	30	25	207	25	
\$250,000- \$299,999	19	21	75	27	
\$300,000- \$349,999	4	14	30	37	
\$350,000- \$399,999	1	34	5	36	
\$400,000- \$449,999			2	93	
\$450,000- \$499,999					
\$500,000- \$549,999					
\$550,000- \$599,999					
\$600,000- \$699,999					
\$700,000- \$799,999					
\$800,000- \$899,999					
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	65	24	478	28	

# **Average Sales Price - Last Two Years**



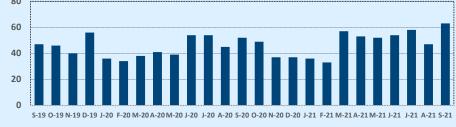


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	44	43	+2.3%	355	318	+11.6%
Condo/TH Sales	19	9	+111.1%	98	75	+30.7%
Total Sales	63	52	+21.2%	453	393	+15.3%
Sales Volume	\$18,066,750	\$11,191,512	+61.4%	\$115,559,544	\$83,296,146	+38.7%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$283,574	\$216,373	+31.1%	\$252,076	\$214,703	+17.4%
List Price/SqFt	\$149	\$127	+16.8%	\$143	\$124	+15.1%
Sold Price	\$286,774	\$215,221	+33.2%	\$255,098	\$211,949	+20.4%
Sold Price/SqFt	\$151	\$127	+18.8%	\$145	\$122	+18.1%
Sold Price / List Price	101.0%	99.2%	+1.8%	101.4%	98.7%	+2.7%
DOM	30	32	-6.9%	31	41	-25.5%

Median	This Month			Year-to-Date		
ivieulali	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$250,000	\$208,450	+19.9%	\$235,000	\$209,000	+12.4%
List Price/SqFt	\$146	\$126	+15.9%	\$139	\$123	+13.3%
Sold Price	\$256,000	\$213,000	+20.2%	\$241,000	\$206,000	+17.0%
Sold Price/SqFt	\$146	\$128	+14.7%	\$142	\$123	+15.4%
Sold Price / List Price	100.9%	100.0%	+0.9%	100.6%	100.0%	+0.6%
DOM	19	19		17	26	-34.6%

# Number of Sales - Last Two Years



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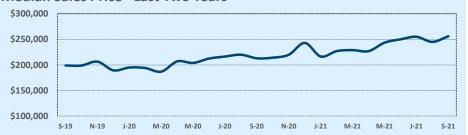


# September 2021

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Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	4	17	25	34
\$150,000- \$199,999	5	19	62	29
\$200,000- \$249,999	18	26	172	22
\$250,000- \$299,999	21	22	123	29
\$300,000- \$349,999	8	18	42	49
\$350,000- \$399,999	2	17	9	49
\$400,000- \$449,999			5	29
\$450,000- \$499,999	1	5	2	24
\$500,000- \$549,999			1	31
\$550,000- \$599,999	2	138	4	81
\$600,000- \$699,999			4	35
\$700,000- \$799,999	1	36	3	74
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M	1	265	1	265
\$2M - \$2.99M				
\$3M+				
Totals	63	30	453	31

# **Average Sales Price - Last Two Years**

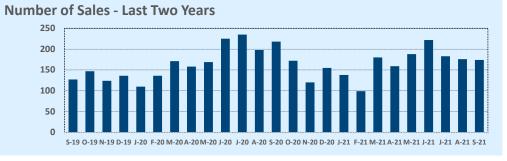




Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	171	214	-20.1%	1,485	1,594	-6.8%
Condo/TH Sales	3	4	-25.0%	34	26	+30.8%
Total Sales	174	218	-20.2%	1,519	1,620	-6.2%
Sales Volume	\$47,015,456	\$51,751,070	-9.2%	\$390,014,991	\$370,584,378	+5.2%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$267,817	\$238,295	+12.4%	\$253,969	\$231,163	+9.9%
List Price/SqFt	\$143	\$118	+21.2%	\$129	\$116	+11.1%
Sold Price	\$270,204	\$237,390	+13.8%	\$256,758	\$228,756	+12.2%
Sold Price/SqFt	\$144	\$117	+22.7%	\$131	\$115	+13.5%
Sold Price / List Price	101.2%	99.9%	+1.3%	101.4%	99.1%	+2.3%
DOM	33	53	-38.1%	34	64	-46.8%

Median	This Month			Year-to-Date		
ivieulali	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$259,450	\$229,944	+12.8%	\$245,000	\$224,900	+8.9%
List Price/SqFt	\$138	\$115	+20.0%	\$126	\$114	+10.6%
Sold Price	\$261,500	\$229,444	+14.0%	\$250,000	\$224,150	+11.5%
Sold Price/SqFt	\$139	\$115	+21.5%	\$129	\$113	+14.1%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.3%	100.0%	+0.3%
DOM	17	30	-42.4%	18	41	-56.1%



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# September 2021

Dries Dange	This N	<b>Jonth</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	6	45	25
\$150,000- \$199,999	20	25	221	28
\$200,000- \$249,999	45	23	480	31
\$250,000- \$299,999	53	26	432	31
\$300,000- \$349,999	34	37	220	45
\$350,000- \$399,999	14	46	78	45
\$400,000- \$449,999	3	25	32	47
\$450,000- \$499,999	3	298	9	111
\$500,000- \$549,999			1	37
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999			1	98
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	174	33	1,519	34

# **Average Sales Price - Last Two Years**



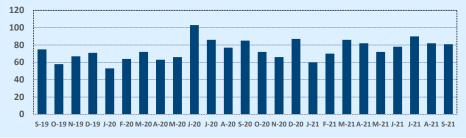


Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	76	80	-5.0%	671	637	+5.3%
Condo/TH Sales	5	5		30	32	-6.3%
Total Sales	81	85	-4.7%	701	669	+4.8%
Sales Volume	\$21,146,077	\$19,294,250	+9.6%	\$178,243,311	\$146,586,225	+21.6%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$258,286	\$228,524	+13.0%	\$249,342	\$221,292	+12.7%
List Price/SqFt	\$150	\$128	+17.1%	\$136	\$121	+12.6%
Sold Price	\$261,063	\$226,991	+15.0%	\$254,270	\$219,112	+16.0%
Sold Price/SqFt	\$151	\$128	+18.7%	\$139	\$120	+15.8%
Sold Price / List Price	101.0%	99.4%	+1.6%	101.9%	99.0%	+2.9%
DOM	28	42	-32.7%	29	47	-38.9%

Median	This Month			Year-to-Date		
ivieulali	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$260,000	\$225,000	+15.6%	\$250,000	\$220,000	+13.6%
List Price/SqFt	\$146	\$124	+18.0%	\$135	\$120	+13.3%
Sold Price	\$266,000	\$222,000	+19.8%	\$255,000	\$220,000	+15.9%
Sold Price/SqFt	\$150	\$124	+21.1%	\$138	\$118	+16.7%
Sold Price / List Price	100.0%	100.0%	+0.0%	101.6%	100.0%	+1.6%
DOM	21	17	+23.5%	18	26	-30.8%

# **Number of Sales - Last Two Years**



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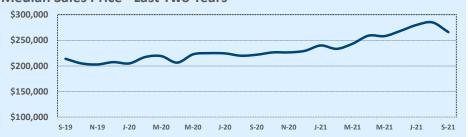


# September 2021

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Drice Bance	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	2	24	17	23
\$150,000- \$199,999	9	22	79	24
\$200,000- \$249,999	19	37	216	28
\$250,000- \$299,999	32	29	265	32
\$300,000- \$349,999	15	20	101	31
\$350,000- \$399,999	4	23	19	13
\$400,000- \$449,999			4	16
\$450,000- \$499,999				
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	81	28	701	29

# **Average Sales Price - Last Two Years**



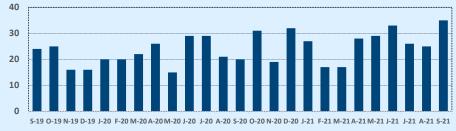


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	32	15	+113.3%	213	182	+17.0%
Condo/TH Sales	3	5	-40.0%	24	20	+20.0%
Total Sales	35	20	+75.0%	237	202	+17.3%
Sales Volume	\$16,333,800	\$7,309,500	+123.5%	\$108,610,788	\$78,352,246	+38.6%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$465,515	\$369,640	+25.9%	\$454,225	\$394,638	+15.1%
List Price/SqFt	\$167	\$151	+10.3%	\$163	\$145	+11.9%
Sold Price	\$466,680	\$365,475	+27.7%	\$458,273	\$387,882	+18.1%
Sold Price/SqFt	\$167	\$149	+12.1%	\$164	\$143	+14.8%
Sold Price / List Price	100.5%	99.0%	+1.5%	101.0%	98.5%	+2.6%
DOM	28	47	-41.2%	31	52	-40.4%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$425,000	\$362,400	+17.3%	\$425,000	\$379,900	+11.9%
List Price/SqFt	\$164	\$150	+9.7%	\$161	\$146	+9.9%
Sold Price	\$435,900	\$366,000	+19.1%	\$435,500	\$377,000	+15.5%
Sold Price/SqFt	\$166	\$148	+12.4%	\$162	\$145	+12.2%
Sold Price / List Price	100.0%	99.1%	+0.9%	100.0%	98.8%	+1.2%
DOM	20	30	-32.2%	18	33	-45.5%

# Number of Sales - Last Two Years



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# September 2021

<u> </u>					
Duine Dames	This N	∕lonth	Year-t	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under			3	52	
\$150,000- \$199,999			5	47	
\$200,000- \$249,999			6	24	
\$250,000- \$299,999	4	22	12	53	
\$300,000- \$349,999	5	20	24	35	
\$350,000- \$399,999	3	15	41	25	
\$400,000- \$449,999	9	34	40	31	
\$450,000- \$499,999	4	26	34	26	
\$500,000- \$549,999	3	18	18	20	
\$550,000- \$599,999	1	11	14	28	
\$600,000- \$699,999	5	47	24	29	
\$700,000- \$799,999			9	43	
\$800,000- \$899,999			2	38	
\$900,000- \$999,999			2	14	
\$1M - \$1.99M	1	38	3	67	
\$2M - \$2.99M					
\$3M+					
Totals	35	28	237	31	

# **Average Sales Price - Last Two Years**



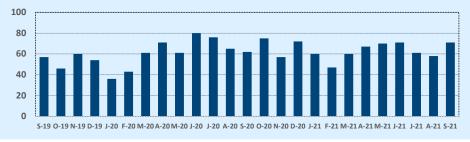


Listings	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	65	57	+14.0%	529	516	+2.5%
Condo/TH Sales	6	5	+20.0%	36	39	-7.7%
Total Sales	71	62	+14.5%	565	555	+1.8%
Sales Volume	\$21,037,709	\$17,699,595	+18.9%	\$164,231,835	\$147,672,727	+11.2%

Average	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$293,895	\$290,823	+1.1%	\$287,457	\$270,854	+6.1%
List Price/SqFt	\$146	\$134	+9.1%	\$143	\$129	+11.0%
Sold Price	\$296,306	\$285,477	+3.8%	\$290,676	\$266,077	+9.2%
Sold Price/SqFt	\$148	\$133	+11.0%	\$145	\$127	+14.0%
Sold Price / List Price	100.9%	99.7%	+1.2%	101.4%	98.8%	+2.7%
DOM	22	40	-44.1%	26	48	-45.9%

Median	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$279,000	\$237,000	+17.7%	\$269,900	\$243,000	+11.1%
List Price/SqFt	\$141	\$128	+10.2%	\$140	\$126	+11.4%
Sold Price	\$277,000	\$237,000	+16.9%	\$273,200	\$241,000	+13.4%
Sold Price/SqFt	\$145	\$127	+14.4%	\$144	\$125	+15.1%
Sold Price / List Price	100.6%	100.0%	+0.6%	100.9%	99.6%	+1.3%
DOM	17	21	-19.0%	17	26	-34.6%

### **Number of Sales - Last Two Years**



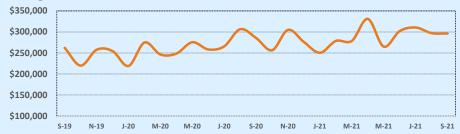
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# September 2021

			V		
Price Range	This	<b>Month</b>	Year-to-Date		
	Sales	DOM	Sales	DOM	
\$149,999 or under	2	18	14	21	
\$150,000- \$199,999	5	14	42	26	
\$200,000- \$249,999	11	19	123	28	
\$250,000- \$299,999	24	26	203	28	
\$300,000- \$349,999	18	20	117	23	
\$350,000- \$399,999	5	18	38	23	
\$400,000- \$449,999	3	23	10	19	
\$450,000- \$499,999	1	68	5	26	
\$500,000- \$549,999			1	1	
\$550,000- \$599,999			1	19	
\$600,000- \$699,999					
\$700,000- \$799,999	2	18	4	20	
\$800,000- \$899,999			1	16	
\$900,000- \$999,999			2	63	
\$1M - \$1.99M			4	44	
\$2M - \$2.99M					
\$3M+					
Totals	71	22	565	26	

# **Average Sales Price - Last Two Years**





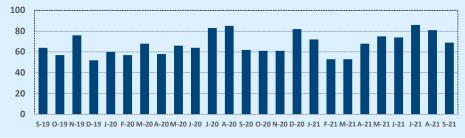
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	65	57	+14.0%	602	569	+5.8%
Condo/TH Sales	4	5	-20.0%	29	34	-14.7%
Total Sales	69	62	+11.3%	631	603	+4.6%
Sales Volume	\$16,852,521	\$11,935,225	+41.2%	\$142,443,800	\$115,092,119	+23.8%

Average	This Month			`	/ear-to-Date	
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$239,725	\$191,021	+25.5%	\$221,347	\$191,745	+15.4%
List Price/SqFt	\$145	\$125	+15.7%	\$138	\$121	+14.3%
Sold Price	\$244,239	\$192,504	+26.9%	\$225,743	\$190,866	+18.3%
Sold Price/SqFt	\$147	\$126	+16.5%	\$141	\$120	+17.3%
Sold Price / List Price	101.8%	100.9%	+0.9%	#DIV/0!	99.5%	#DIV/0!
DOM	24	36	-31.2%	26	43	-39.3%

Median	This Month			Year-to-Date		
Median	Sep 2021		Change	2021	2020	Change
List Price	\$245,000	\$189,900	+29.0%	\$219,995	\$189,900	+15.8%
List Price/SqFt	\$145	\$126	+14.9%	\$137	\$122	+12.5%
Sold Price	\$245,000	\$190,500	+28.6%	\$224,500	\$189,000	+18.8%
Sold Price/SqFt	\$147	\$128	+14.8%	\$140	\$121	+15.6%
Sold Price / List Price	101.8%	100.4%	+1.4%	#DIV/0!	100.0%	#DIV/0!
DOM	19	24	-19.1%	17	27	-37.0%

# **Number of Sales - Last Two Years**



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# September 2021

Duine Douge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	3	14	35	28
\$150,000- \$199,999	9	19	142	28
\$200,000- \$249,999	24	24	257	26
\$250,000- \$299,999	26	28	159	26
\$300,000- \$349,999	5	24	30	22
\$350,000- \$399,999	2	18	6	17
\$400,000- \$449,999			1	30
\$450,000- \$499,999			1	19
\$500,000- \$549,999				
\$550,000- \$599,999				
\$600,000- \$699,999				
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	69	24	631	26

# **Average Sales Price - Last Two Years**



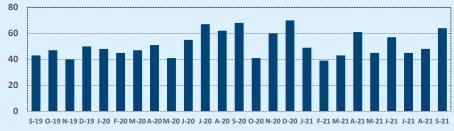


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	64	67	-4.5%	447	474	-5.7%
Condo/TH Sales		1		4	10	-60.0%
Total Sales	64	68	-5.9%	451	484	-6.8%
Sales Volume	\$19,827,695	\$16,610,692	+19.4%	\$120,600,038	\$110,103,313	+9.5%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$270,109	\$244,293	+10.6%	\$258,402	\$229,418	+12.6%
List Price/SqFt	\$134	\$116	+14.8%	\$124	\$109	+14.1%
Sold Price	\$309,808	\$244,275	+26.8%	\$267,406	\$227,486	+17.5%
Sold Price/SqFt	\$156	\$117	+33.5%	\$129	\$108	+19.4%
Sold Price / List Price	116.7%	100.1%	+16.5%	103.8%	99.2%	+4.7%
DOM	21	33	-35.9%	26	46	-43.6%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$259,750	\$230,000	+12.9%	\$240,000	\$215,000	+11.6%
List Price/SqFt	\$133	\$115	+16.1%	\$123	\$108	+14.3%
Sold Price	\$273,503	\$230,000	+18.9%	\$248,000	\$215,000	+15.3%
Sold Price/SqFt	\$135	\$115	+17.7%	\$125	\$106	+17.8%
Sold Price / List Price	101.9%	100.0%	+1.9%	101.6%	100.0%	+1.6%
DOM	17	18	-5.6%	17	25	-32.0%

# Number of Sales - Last Two Years



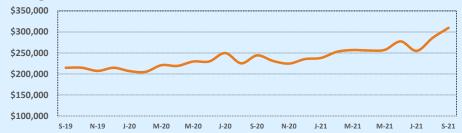
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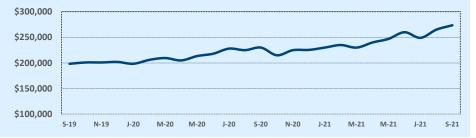


# September 2021

r I			•	
Drice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			3	40
\$150,000- \$199,999	3	30	46	24
\$200,000- \$249,999	17	20	181	25
\$250,000- \$299,999	23	21	116	25
\$300,000- \$349,999	16	17	71	28
\$350,000- \$399,999	2	35	15	26
\$400,000- \$449,999	2	38	7	22
\$450,000- \$499,999			4	55
\$500,000- \$549,999			3	23
\$550,000- \$599,999			3	77
\$600,000- \$699,999			1	14
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M	1	12	1	12
\$3M+				
Totals	64	21	451	26

# **Average Sales Price - Last Two Years**



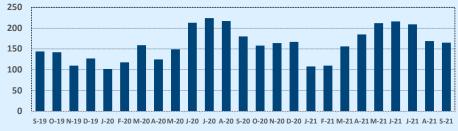


Lietinge	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	165	180	-8.3%	1,529	1,487	+2.8%
Condo/TH Sales				1		
Total Sales	165	180	-8.3%	1,530	1,487	+2.9%
Sales Volume	\$56,491,966	\$52,115,207	+8.4%	\$501,350,698	\$425,927,800	+17.7%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$340,070	\$293,058	+16.0%	\$324,867	\$290,095	+12.0%
List Price/SqFt	\$144	\$129	+11.6%	\$138	\$123	+12.0%
Sold Price	\$342,376	\$289,529	+18.3%	\$327,680	\$286,434	+14.4%
Sold Price/SqFt	\$144	\$127	+13.7%	\$139	\$121	+14.2%
Sold Price / List Price	100.7%	99.0%	+1.7%	100.8%	98.8%	+2.0%
DOM	27	50	-46.8%	37	67	-45.2%

Median	This Month			Year-to-Date		
Median	Sep 2021		Change	2021	2020	Change
List Price	\$310,000	\$270,950	+14.4%	\$297,250	\$269,900	+10.1%
List Price/SqFt	\$138	\$129	+7.0%	\$133	\$118	+12.3%
Sold Price	\$312,000	\$270,625	+15.3%	\$300,000	\$266,000	+12.8%
Sold Price/SqFt	\$141	\$129	+9.1%	\$134	\$117	+15.1%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.0%	99.6%	+0.4%
DOM	19	27	-29.6%	21	43	-51.2%

# Number of Sales - Last Two Years



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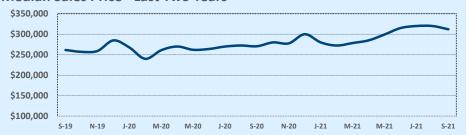


# September 2021

Duine Douge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			4	32
\$150,000- \$199,999	1	14	18	35
\$200,000- \$249,999	7	22	190	41
\$250,000- \$299,999	58	23	545	39
\$300,000- \$349,999	36	29	265	29
\$350,000- \$399,999	26	28	213	37
\$400,000- \$449,999	20	32	135	42
\$450,000- \$499,999	8	18	80	31
\$500,000- \$549,999	4	53	43	38
\$550,000- \$599,999	3	9	20	21
\$600,000- \$699,999	2	48	15	37
\$700,000- \$799,999			1	46
\$800,000- \$899,999			1	19
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	165	27	1,530	37

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	197	198	-0.5%	1,759	1,588	+10.8%
Condo/TH Sales		1		1	5	-80.0%
Total Sales	197	199	-1.0%	1,760	1,593	+10.5%
Sales Volume	\$63,575,740	\$55,323,199	+14.9%	\$535,572,781	\$421,187,872	+27.2%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$318,726	\$279,079	+14.2%	\$301,283	\$266,578	+13.0%
List Price/SqFt	\$151	\$129	+17.6%	\$143	\$126	+14.0%
Sold Price	\$322,719	\$278,006	+16.1%	\$304,303	\$264,399	+15.1%
Sold Price/SqFt	\$153	\$128	+19.5%	\$145	\$125	+16.1%
Sold Price / List Price	101.5%	99.7%	+1.8%	101.2%	99.3%	+1.9%
DOM	29	45	-35.5%	34	58	-41.2%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$310,000	\$268,900	+15.3%	\$285,950	\$255,000	+12.1%
List Price/SqFt	\$149	\$130	+14.3%	\$142	\$127	+11.5%
Sold Price	\$310,000	\$266,000	+16.5%	\$289,450	\$252,999	+14.4%
Sold Price/SqFt	\$153	\$130	+17.4%	\$145	\$126	+14.8%
Sold Price / List Price	100.3%	100.0%	+0.3%	100.0%	100.0%	
DOM	19	23	-17.4%	19	35	-45.7%

# Number of Sales - Last Two Years 250 200 150 100 50 5-19 0-19 N-19 D-19 J-20 F-20 M-20 A-20 M-20 J-20 J-20 A-20 S-20 O-20 N-20 D-20 J-21 F-21 M-21 A-21 J-21 J-21 A-21 S-21

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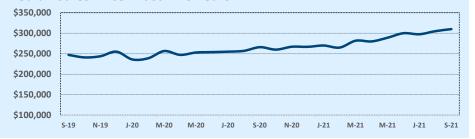


# September 2021

	This N	<b>Month</b>	Vear-t	o-Date
Price Range				
	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999	2	19	21	22
\$200,000- \$249,999	20	21	343	27
\$250,000- \$299,999	57	30	645	38
\$300,000- \$349,999	57	30	379	32
\$350,000- \$399,999	33	24	195	33
\$400,000- \$449,999	17	35	96	37
\$450,000- \$499,999	4	20	35	41
\$500,000- \$549,999	5	58	33	53
\$550,000- \$599,999	2	13	10	26
\$600,000- \$699,999			3	2
\$700,000- \$799,999				
\$800,000- \$899,999				
\$900,000- \$999,999				
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	197	29	1,760	34

# **Average Sales Price - Last Two Years**



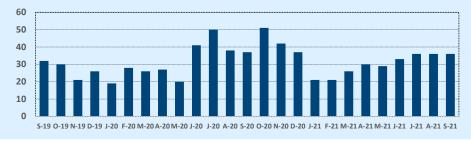


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	36	36		264	281	-6.0%
Condo/TH Sales		1		4	5	-20.0%
Total Sales	36	37	-2.7%	268	286	-6.3%
Sales Volume	\$19,184,216	\$17,581,720	+9.1%	\$146,612,796	\$128,121,174	+14.4%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$538,032	\$486,458	+10.6%	\$549,831	\$456,929	+20.3%
List Price/SqFt	\$187	\$148	+26.0%	\$179	\$145	+23.7%
Sold Price	\$532,895	\$475,182	+12.1%	\$547,063	\$447,976	+22.1%
Sold Price/SqFt	\$186	\$145	+28.0%	\$179	\$142	+26.3%
Sold Price / List Price	100.0%	98.2%	+1.8%	#DIV/0!	98.3%	#DIV/0!
DOM	43	75	-42.7%	40	76	-47.1%

Median	This Month			Year-to-Date		
Median	Sep 2021		Change	2021	2020	Change
List Price	\$440,000	\$399,995	+10.0%	\$461,250	\$398,500	+15.7%
List Price/SqFt	\$167	\$129	+29.6%	\$160	\$136	+18.3%
Sold Price	\$435,000	\$400,000	+8.8%	\$475,000	\$387,500	+22.6%
Sold Price/SqFt	\$171	\$130	+32.1%	\$162	\$133	+22.2%
Sold Price / List Price	100.0%	98.5%	+1.5%	#DIV/0!	98.5%	#DIV/0!
DOM	22	49	-55.1%	20	45	-55.6%

### Number of Sales - Last Two Years



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# September 2021

V			•	
Drice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			1	6
\$250,000- \$299,999	2	(2)	13	22
\$300,000- \$349,999	5	41	38	34
\$350,000- \$399,999	7	20	39	29
\$400,000- \$449,999	4	30	28	36
\$450,000- \$499,999	2	14	29	22
\$500,000- \$549,999	1	12	26	42
\$550,000- \$599,999	4	16	15	23
\$600,000- \$699,999	7	52	34	43
\$700,000- \$799,999			11	84
\$800,000- \$899,999	1	19	8	50
\$900,000- \$999,999			3	60
\$1M - \$1.99M	3	200	23	85
\$2M - \$2.99M				
\$3M+				
Totals	36	43	268	40

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	10	10		98	124	-21.0%
Condo/TH Sales				6	2	+200.0%
Total Sales	10	10		104	126	-17.5%
Sales Volume	\$7,767,000	\$4,059,800	+91.3%	\$61,074,347	\$63,532,288	-3.9%

Avorago		This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change	
List Price	\$790,870	\$409,870	+93.0%	\$588,559	\$514,180	+14.5%	
List Price/SqFt	\$231	\$139	+66.7%	\$185	\$160	+15.3%	
Sold Price	\$776,700	\$405,980	+91.3%	\$587,253	\$504,225	+16.5%	
Sold Price/SqFt	\$228	\$138	+65.3%	\$185	\$157	+17.4%	
Sold Price / List Price	99.6%	99.1%	+0.5%	100.5%	98.3%	+2.2%	
DOM	31	36	-13.9%	50	75	-33.9%	

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$644,450	\$422,500	+52.5%	\$499,900	\$437,089	+14.4%
List Price/SqFt	\$191	\$139	+37.8%	\$162	\$149	+9.0%
Sold Price	\$645,000	\$412,500	+56.4%	\$500,000	\$428,250	+16.8%
Sold Price/SqFt	\$185	\$136	+36.4%	\$168	\$146	+15.1%
Sold Price / List Price	99.3%	98.3%	+1.0%	100.0%	98.4%	+1.6%
DOM	18	36	-51.4%	19	46	-59.3%

# Number of Sales - Last Two Years 25 20 15 10 5 9 5-19 0-19 N-19 D-19 J-20 F-20 M-20 A-20 M-20 J-20 J-20 A-20 S-20 O-20 N-20 J-21 F-21 M-21 A-21 J-21 J-21 A-21 S-21

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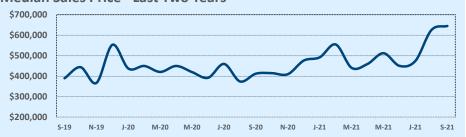


# September 2021

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Drice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999				
\$250,000- \$299,999				
\$300,000- \$349,999			11	32
\$350,000- \$399,999			7	20
\$400,000- \$449,999			17	48
\$450,000- \$499,999	1	9	15	35
\$500,000- \$549,999	1	18	11	55
\$550,000- \$599,999	2	7	8	43
\$600,000- \$699,999	2	12	12	28
\$700,000- \$799,999	2	37	9	98
\$800,000- \$899,999			1	307
\$900,000- \$999,999			3	81
\$1M - \$1.99M	2	88	10	63
\$2M - \$2.99M				
\$3M+				
Totals	10	31	104	50

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	13	22	-40.9%	164	111	+47.7%
Condo/TH Sales	4	2	+100.0%	16	7	+128.6%
Total Sales	17	24	-29.2%	180	118	+52.5%
Sales Volume	\$10,509,553	\$16,918,614	-37.9%	\$153,403,129	\$80,604,902	+90.3%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$652,068	\$731,017	-10.8%	\$886,018	\$710,634	+24.7%
List Price/SqFt	\$200	\$191	+5.0%	\$231	\$191	+21.3%
Sold Price	\$618,209	\$704,942	-12.3%	\$852,240	\$683,092	+24.8%
Sold Price/SqFt	\$193	\$184	+5.0%	\$221	\$185	+19.7%
Sold Price / List Price	96.1%	96.5%	-0.4%	98.0%	97.0%	+1.0%
DOM	41	139	-70.3%	75	114	-34.5%

Median	This Month			Year-to-Date		
Median	Sep 2021		Change	2021	2020	Change
List Price	\$599,950	\$646,694	-7.2%	\$735,000	\$649,845	+13.1%
List Price/SqFt	\$193	\$187	+3.7%	\$206	\$188	+9.1%
Sold Price	\$599,950	\$625,000	-4.0%	\$719,000	\$627,510	+14.6%
Sold Price/SqFt	\$187	\$181	+3.7%	\$203	\$182	+11.7%
Sold Price / List Price	98.9%	96.0%	+3.0%	99.0%	97.6%	+1.5%
DOM	25	107	-76.6%	34	68	-50.0%

# Number of Sales - Last Two Years 40 30 20 10 0

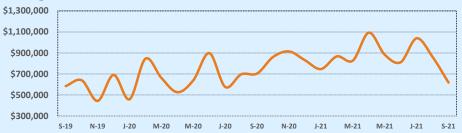
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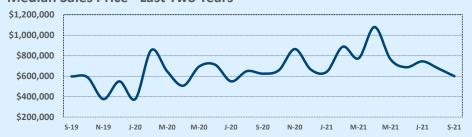


# September 2021

V			•	
Drice Bange	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	8
\$150,000- \$199,999	1	39	1	39
\$200,000- \$249,999				
\$250,000- \$299,999			8	128
\$300,000- \$349,999	3	57	9	128
\$350,000- \$399,999	1	41	1	41
\$400,000- \$449,999	1	26	7	49
\$450,000- \$499,999			5	18
\$500,000- \$549,999	1	13	8	81
\$550,000- \$599,999	2	9	14	38
\$600,000- \$699,999	2	27	31	53
\$700,000- \$799,999	4	19	26	51
\$800,000- \$899,999			13	76
\$900,000- \$999,999			16	75
\$1M - \$1.99M	2	132	32	84
\$2M - \$2.99M			6	223
\$3M+			2	222
Totals	17	41	180	75

# **Average Sales Price - Last Two Years**



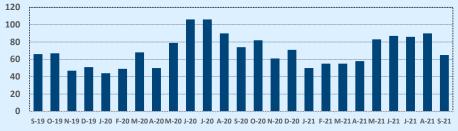


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	64	72	-11.1%	614	651	-5.7%
Condo/TH Sales	1	2	-50.0%	15	15	
Total Sales	65	74	-12.2%	629	666	-5.6%
Sales Volume	\$31,552,863	\$30,069,807	+4.9%	\$302,214,600	\$262,689,286	+15.0%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$483,006	\$412,641	+17.1%	\$474,192	\$401,245	+18.2%
List Price/SqFt	\$158	\$133	+18.9%	\$153	\$132	+16.1%
Sold Price	\$485,429	\$406,349	+19.5%	\$480,468	\$394,428	+21.8%
Sold Price/SqFt	\$159	\$131	+21.2%	\$156	\$130	+19.6%
Sold Price / List Price	100.9%	98.9%	+2.0%	101.8%	98.7%	+3.1%
DOM	34	44	-23.3%	34	60	-43.7%

Median	•	This Month			Year-to-Date		
Median	Sep 2021		Change	2021	2020	Change	
List Price	\$439,000	\$365,000	+20.3%	\$424,900	\$360,000	+18.0%	
List Price/SqFt	\$151	\$130	+16.5%	\$148	\$128	+15.7%	
Sold Price	\$445,000	\$362,500	+22.8%	\$431,000	\$359,950	+19.7%	
Sold Price/SqFt	\$155	\$128	+20.9%	\$152	\$127	+20.1%	
Sold Price / List Price	100.0%	99.8%	+0.2%	101.1%	99.1%	+1.9%	
DOM	20	27	-24.5%	17	32	-46.9%	

# Number of Sales - Last Two Years



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# September 2021

Duice Denge	This N	/lonth	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			2	24
\$250,000- \$299,999	1	36	38	25
\$300,000- \$349,999	7	55	103	26
\$350,000- \$399,999	11	27	120	21
\$400,000- \$449,999	15	17	76	35
\$450,000- \$499,999	7	32	71	40
\$500,000- \$549,999	8	28	60	35
\$550,000- \$599,999	4	18	43	36
\$600,000- \$699,999	7	80	50	41
\$700,000- \$799,999	3	34	24	51
\$800,000- \$899,999	1	10	22	66
\$900,000- \$999,999			5	99
\$1M - \$1.99M	1	18	15	51
\$2M - \$2.99M				
\$3M+				
Totals	65	34	629	34

# **Average Sales Price - Last Two Years**





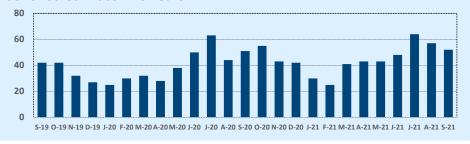
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	52	51	+2.0%	400	359	+11.4%
Condo/TH Sales				3	2	+50.0%
Total Sales	52	51	+2.0%	403	361	+11.6%
Sales Volume	\$20,193,100	\$16,718,100	+20.8%	\$153,447,954	\$118,940,339	+29.0%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$387,915	\$330,433	+17.4%	\$373,730	\$333,048	+12.2%
List Price/SqFt	\$149	\$129	+15.4%	\$145	\$127	+13.8%
Sold Price	\$388,329	\$327,806	+18.5%	\$380,764	\$329,475	+15.6%
Sold Price/SqFt	\$149	\$128	+16.4%	\$148	\$126	+17.2%
Sold Price / List Price	100.3%	99.2%	+1.1%	102.1%	99.0%	+3.1%
DOM	27	35	-23.8%	28	52	-46.8%

Median	This Month			Year-to-Date		
iviedian	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$372,445	\$299,999	+24.1%	\$359,000	\$299,999	+19.7%
List Price/SqFt	\$148	\$125	+18.4%	\$143	\$127	+12.7%
Sold Price	\$372,000	\$300,000	+24.0%	\$360,000	\$300,000	+20.0%
Sold Price/SqFt	\$148	\$126	+18.0%	\$147	\$126	+17.4%
Sold Price / List Price	100.0%	99.9%	+0.1%	101.1%	99.3%	+1.8%
DOM	19	25	-26.0%	17	30	-43.3%

### **Number of Sales - Last Two Years**



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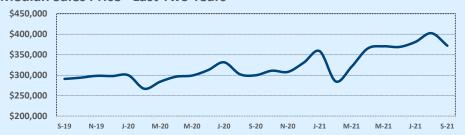


# September 2021

· · ·			-		
Duine Dames	This N	/lonth	Year-to	o-Date	
Price Range	Sales	DOM	Sales	DOM	
\$149,999 or under					
\$150,000- \$199,999					
\$200,000- \$249,999			7	19	
\$250,000- \$299,999	8	32	72	25	
\$300,000- \$349,999	12	24	92	28	
\$350,000- \$399,999	12	26	93	29	
\$400,000- \$449,999	9	33	56	36	
\$450,000- \$499,999	4	23	34	27	
\$500,000- \$549,999	4	25	24	17	
\$550,000- \$599,999	1	25	11	23	
\$600,000- \$699,999	1	14	10	24	
\$700,000- \$799,999	1	21	3	33	
\$800,000- \$899,999			1	11	
\$900,000- \$999,999					
\$1M - \$1.99M					
\$2M - \$2.99M					
\$3M+					
Totals	52	27	403	28	

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Lietings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	61	87	-29.9%	653	675	-3.3%
Condo/TH Sales	3	4	-25.0%	25	18	+38.9%
Total Sales	64	91	-29.7%	678	693	-2.2%
Sales Volume	\$30,591,527	\$38,235,377	-20.0%	\$325,449,921	\$278,153,261	+17.0%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$473,085	\$423,405	+11.7%	\$476,015	\$408,536	+16.5%
List Price/SqFt	\$168	\$148	+13.7%	\$163	\$141	+15.6%
Sold Price	\$477,993	\$420,169	+13.8%	\$480,015	\$401,376	+19.6%
Sold Price/SqFt	\$169	\$147	+15.5%	\$165	\$139	+18.8%
Sold Price / List Price	100.9%	99.4%	+1.5%	101.3%	98.4%	+2.9%
DOM	35	62	-43.1%	42	72	-41.9%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$453,497	\$389,900	+16.3%	\$439,950	\$380,000	+15.8%
List Price/SqFt	\$160	\$147	+8.9%	\$160	\$139	+15.3%
Sold Price	\$450,000	\$385,000	+16.9%	\$445,000	\$375,000	+18.7%
Sold Price/SqFt	\$165	\$147	+12.6%	\$162	\$137	+18.4%
Sold Price / List Price	100.0%	100.0%	+0.0%	100.2%	99.0%	+1.2%
DOM	17	31	-45.2%	18	37	-51.4%

# Number of Sales - Last Two Years 120 100 80 60 40 20

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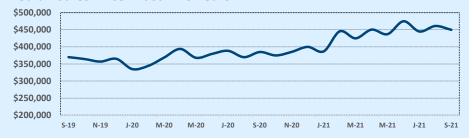


# September 2021

r			•	
Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under			1	6
\$150,000- \$199,999				
\$200,000- \$249,999	2	57	17	41
\$250,000- \$299,999	7	14	50	25
\$300,000- \$349,999	4	31	77	31
\$350,000- \$399,999	10	19	99	34
\$400,000- \$449,999	8	33	102	46
\$450,000- \$499,999	10	20	105	34
\$500,000- \$549,999	7	87	56	44
\$550,000- \$599,999	3	33	29	57
\$600,000- \$699,999	5	83	68	64
\$700,000- \$799,999	5	24	38	34
\$800,000- \$899,999			17	26
\$900,000- \$999,999	2	14	5	30
\$1M - \$1.99M	1	9	14	158
\$2M - \$2.99M				
\$3M+				
Totals	64	35	678	42

# **Average Sales Price - Last Two Years**





Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	58	96	-39.6%	604	614	-1.6%
Condo/TH Sales		3		7	7	
Total Sales	58	99	-41.4%	611	621	-1.6%
Sales Volume	\$25,482,167	\$36,752,568	-30.7%	\$259,997,645	\$221,293,530	+17.5%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$437,009	\$375,923	+16.2%	\$422,711	\$362,307	+16.7%
List Price/SqFt	\$161	\$143	+12.8%	\$156	\$137	+14.4%
Sold Price	\$439,348	\$371,238	+18.3%	\$425,528	\$356,350	+19.4%
Sold Price/SqFt	\$162	\$141	+14.9%	\$158	\$135	+17.2%
Sold Price / List Price	100.6%	98.8%	+1.8%	101.0%	98.6%	+2.4%
DOM	25	70	-64.6%	41	79	-48.1%

Median	This Month			Year-to-Date		
ivieulan	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$399,900	\$339,000	+18.0%	\$375,000	\$318,670	+17.7%
List Price/SqFt	\$158	\$139	+14.1%	\$148	\$131	+13.6%
Sold Price	\$401,625	\$330,000	+21.7%	\$380,000	\$313,000	+21.4%
Sold Price/SqFt	\$159	\$138	+15.2%	\$151	\$130	+16.0%
Sold Price / List Price	100.0%	99.8%	+0.2%	100.0%	99.0%	+1.0%
DOM	17	41	-58.5%	19	50	-62.0%

# Number of Sales - Last Two Years 120 100 80 60 40 20 S-19 O-19 N-19 D-19 J-20 F-20 M-20 A-20 M-20 J-20 J-20 A-20 S-20 O-20 N-20 D-20 J-21 F-21 M-21 A-21 M-21 J-21 J-21 A-21 S-21

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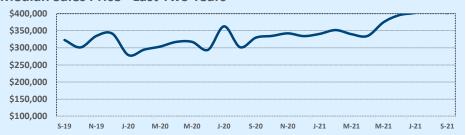


# September 2021

V			•	
Drice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999	2	22	21	22
\$250,000- \$299,999	5	23	107	43
\$300,000- \$349,999	11	28	117	31
\$350,000- \$399,999	9	27	95	35
\$400,000- \$449,999	10	21	79	43
\$450,000- \$499,999	6	29	44	37
\$500,000- \$549,999	1	7	26	92
\$550,000- \$599,999	5	31	47	56
\$600,000- \$699,999	6	17	36	23
\$700,000- \$799,999	1	24	16	72
\$800,000- \$899,999	2	27	12	46
\$900,000- \$999,999			2	29
\$1M - \$1.99M			9	50
\$2M - \$2.99M				
\$3M+				
Totals	58	25	611	41

# **Average Sales Price - Last Two Years**



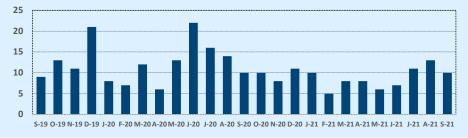


Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	10	10		78	108	-27.8%
Condo/TH Sales						
Total Sales	10	10		78	108	-27.8%
Sales Volume	\$7,064,099	\$3,978,068	+77.6%	\$45,535,639	\$53,503,867	-14.9%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$706,321	\$401,360	+76.0%	\$588,945	\$507,408	+16.1%
List Price/SqFt	\$216	\$140	+54.7%	\$183	\$158	+15.8%
Sold Price	\$706,410	\$397,807	+77.6%	\$583,790	\$495,406	+17.8%
Sold Price/SqFt	\$217	\$139	+56.1%	\$183	\$155	+17.8%
Sold Price / List Price	100.5%	99.4%	+1.1%	99.9%	98.1%	+1.8%
DOM	104	30	+250.7%	56	82	-31.5%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$629,950	\$377,400	+66.9%	\$532,500	\$514,950	+3.4%
List Price/SqFt	\$204	\$135	+51.1%	\$184	\$157	+17.1%
Sold Price	\$645,000	\$369,500	+74.6%	\$544,345	\$497,500	+9.4%
Sold Price/SqFt	\$201	\$138	+45.8%	\$183	\$155	+18.0%
Sold Price / List Price	99.3%	99.8%	-0.6%	100.0%	98.8%	+1.2%
DOM	47	26	+84.3%	19	40	-52.5%

# **Number of Sales - Last Two Years**



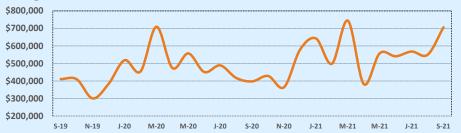
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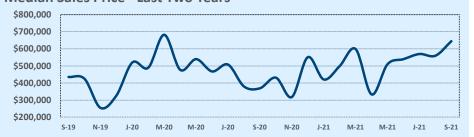


# September 2021

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Duice Dange	This P	Month	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under				
\$150,000- \$199,999				
\$200,000- \$249,999			5	29
\$250,000- \$299,999			9	26
\$300,000- \$349,999	1	3	12	22
\$350,000- \$399,999			1	27
\$400,000- \$449,999	1	28	4	40
\$450,000- \$499,999			4	32
\$500,000- \$549,999	1	161	5	108
\$550,000- \$599,999	1	52	6	24
\$600,000- \$699,999	4	40	14	61
\$700,000- \$799,999			2	12
\$800,000- \$899,999			4	26
\$900,000- \$999,999			4	38
\$1M - \$1.99M	2	317	8	204
\$2M - \$2.99M				
\$3M+				
Totals	10	104	78	56

# **Average Sales Price - Last Two Years**





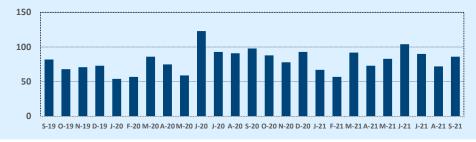
# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	82	95	-13.7%	685	724	-5.4%
Condo/TH Sales	4	3	+33.3%	39	12	+225.0%
Total Sales	86	98	-12.2%	724	736	-1.6%
Sales Volume	\$41,473,069	\$32,615,852	+27.2%	\$301,937,942	\$226,708,336	+33.2%

Avorago	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$460,859	\$333,354	+38.2%	\$389,946	\$310,637	+25.5%
List Price/SqFt	\$208	\$155	+34.2%	\$188	\$148	+26.5%
Sold Price	\$482,245	\$332,815	+44.9%	\$417,041	\$308,028	+35.4%
Sold Price/SqFt	\$217	\$155	+40.2%	\$201	\$147	+36.3%
Sold Price / List Price	104.2%	100.0%	+4.2%	107.1%	99.3%	+7.9%
DOM	11	31	-63.9%	12	42	-72.5%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$384,950	\$316,450	+21.6%	\$355,425	\$284,960	+24.7%
List Price/SqFt	\$205	\$148	+38.1%	\$179	\$144	+24.1%
Sold Price	\$393,500	\$316,500	+24.3%	\$385,000	\$283,000	+36.0%
Sold Price/SqFt	\$216	\$148	+45.6%	\$195	\$144	+35.8%
Sold Price / List Price	103.4%	100.0%	+3.4%	105.1%	100.0%	+5.1%
DOM	5	7	-28.6%	5	19	-73.7%

### Number of Sales - Last Two Years



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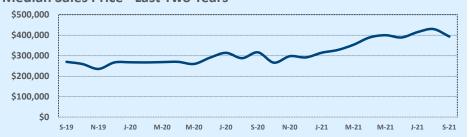


# September 2021

	This N	<b>Month</b>	Year-to-Date		
Price Range	Inisi	viontn	Year-t	o-Date	
Trice name	Sales	DOM	Sales	DOM	
\$149,999 or under			1	1	
\$150,000- \$199,999			3	41	
\$200,000- \$249,999			23	14	
\$250,000- \$299,999	1		90	11	
\$300,000- \$349,999	16	10	109	6	
\$350,000- \$399,999	30	12	168	9	
\$400,000- \$449,999	11	9	118	15	
\$450,000- \$499,999	11	11	78	15	
\$500,000- \$549,999	7	14	55	10	
\$550,000- \$599,999	3	21	31	13	
\$600,000- \$699,999	5	7	29	16	
\$700,000- \$799,999	1	5	5	15	
\$800,000- \$899,999			4	43	
\$900,000- \$999,999			4	6	
\$1M - \$1.99M			5	5	
\$2M - \$2.99M					
\$3M+	1	41	1	41	
Totals	86	11	724	12	

# **Average Sales Price - Last Two Years**





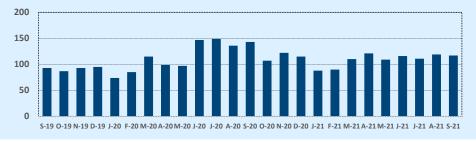
### **Residential Statistics**

Lietinge	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	116	143	-18.9%	975	1,040	-6.3%
Condo/TH Sales	1			6	5	+20.0%
Total Sales	117	143	-18.2%	981	1,045	-6.1%
Sales Volume	\$40,399,715	\$38,421,262	+5.1%	\$327,719,174	\$267,308,449	+22.6%

Average	This Month			Year-to-Date		
Average	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$331,670	\$269,409	+23.1%	\$316,226	\$258,177	+22.5%
List Price/SqFt	\$179	\$137	+30.2%	\$165	\$136	+21.7%
Sold Price	\$345,297	\$268,680	+28.5%	\$334,066	\$255,798	+30.6%
Sold Price/SqFt	\$187	\$137	+36.0%	\$175	\$135	+29.9%
Sold Price / List Price	104.2%	99.9%	+4.3%	106.0%	99.2%	+6.8%
DOM	12	23	-48.8%	15	46	-68.5%

Median	This Month			Year-to-Date		
Median	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$318,135	\$245,000	+29.9%	\$299,900	\$240,490	+24.7%
List Price/SqFt	\$176	\$139	+26.7%	\$163	\$135	+21.0%
Sold Price	\$335,000	\$243,900	+37.4%	\$325,000	\$239,500	+35.7%
Sold Price/SqFt	\$187	\$140	+33.6%	\$172	\$134	+28.1%
Sold Price / List Price	102.1%	100.0%	+2.1%	103.7%	100.0%	+3.7%
DOM	5	9	-44.4%	5	20	-75.0%

### **Number of Sales - Last Two Years**



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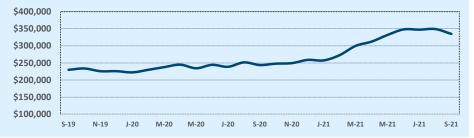


# September 2021

Duice Denge	This N	<b>Month</b>	Year-t	o-Date
Price Range	Sales	DOM	Sales	DOM
\$149,999 or under	1	62	5	29
\$150,000- \$199,999	2	28	7	49
\$200,000- \$249,999	4	4	100	17
\$250,000- \$299,999	22	5	228	17
\$300,000- \$349,999	43	11	309	10
\$350,000- \$399,999	28	14	170	11
\$400,000- \$449,999	6	5	87	19
\$450,000- \$499,999	3	5	35	14
\$500,000- \$549,999	3	7	16	20
\$550,000- \$599,999	2	5	12	12
\$600,000- \$699,999	3	58	9	60
\$700,000- \$799,999			1	7
\$800,000- \$899,999			1	6
\$900,000- \$999,999			1	37
\$1M - \$1.99M				
\$2M - \$2.99M				
\$3M+				
Totals	117	12	981	15

# **Average Sales Price - Last Two Years**





# **Residential Statistics**

Listings	This Month			Year-to-Date		
Listings	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	113	67	+68.7%	806	583	+38.3%
Condo/TH Sales	4	4		47	24	+95.8%
Total Sales	117	71	+64.8%	853	607	+40.5%
Sales Volume	\$39,846,813	\$23,447,880	+69.9%	\$280,379,920	\$174,826,853	+60.4%

Average	•	This Month			Year-to-Date		
Average	Average Sep 2021		Change	2021	2020	Change	
List Price	\$335,270	\$339,850	-1.3%	\$323,281	\$294,346	+9.8%	
List Price/SqFt	\$182	\$169	+7.8%	\$175	\$155	+12.9%	
Sold Price	\$340,571	\$330,252	+3.1%	\$328,699	\$288,018	+14.1%	
Sold Price/SqFt	\$185	\$165	+12.2%	\$178	\$152	+17.5%	
Sold Price / List Price	101.9%	98.0%	+3.9%	102.2%	98.2%	+4.1%	
DOM	14	68	-79.4%	33	81	-58.9%	

Median	This Month			Year-to-Date		
iviedian	Sep 2021		Change	2021	2020	Change
List Price	\$300,000	\$284,990	+5.3%	\$284,999	\$265,000	+7.5%
List Price/SqFt	\$168	\$157	+6.7%	\$167	\$149	+11.8%
Sold Price	\$306,935	\$282,000	+8.8%	\$290,590	\$263,950	+10.1%
Sold Price/SqFt	\$171	\$154	+10.7%	\$170	\$147	+16.0%
Sold Price / List Price	100.5%	98.7%	+1.8%	100.2%	99.0%	+1.2%
DOM	8	41	-80.5%	11	50	-78.0%

### **Number of Sales - Last Two Years**



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# September 2021

	This N	<b>Month</b>	Year-to-Date		
Price Range					
	Sales	DOM	Sales	DOM	
\$149,999 or under	1	22	16	45	
\$150,000- \$199,999	4	21	48	34	
\$200,000- \$249,999	5	9	127	35	
\$250,000- \$299,999	33	8	276	34	
\$300,000- \$349,999	41	10	148	23	
\$350,000- \$399,999	9	30	80	32	
\$400,000- \$449,999	10	13	67	32	
\$450,000- \$499,999	4	21	23	32	
\$500,000- \$549,999	4	26	20	31	
\$550,000- \$599,999			8	103	
\$600,000- \$699,999	2	92	16	105	
\$700,000- \$799,999	4	8	14	25	
\$800,000- \$899,999			5	11	
\$900,000- \$999,999			1	9	
\$1M - \$1.99M			2	4	
\$2M - \$2.99M			2	18	
\$3M+					
Totals	117	14	853	33	

# **Average Sales Price - Last Two Years**



