

SOLD

FREE LUNCH & LEARN

HOW TO KEEP A HOME INSPECTION FROM KILLING THE DEAL

Let's face it, as a Real Estate Professional, closing the deal isn't always easy – you search far and wide for a house that meets your client's needs, go through the stress of price negotiations, then the deal falls apart over the home inspection. Sometimes it falls apart simply because your clients decide that it just wasn't the right house for them. However, most of the time it is due to things that could have been avoided, that is what this interactive class is all about—giving you the tools to keep deals together that may have fallen apart in the past.

As a national company, we have combined our experience from tens of thousands of BPG Home Inspections with information we've received from Realtors across the nation. We have put together a step-by-step process to help you get to the closing table more often, with less stress.

In a nutshell, here is what you can expect - how to:

Manage Emotions

Prepare the House for Inspection

Set Expectations of the Inspection

Prepare Your Buyers for the Inspection

Deal with the Inspection Report

Select the Right Inspector/ Company

Keep it Positive! Celebrate!

Independence Title

9442 Capital of Texas Highway, Austin, TX 78759
Arboretum Plaza 1, CBRE Conference Room

Thursday, March 10th - 1:00PM - 3:00PM

Presented by Daniel Burke | TREC #20850

Please R.S.V.P. to April Downey at adowney@independencetitle.com or (512) 658-0660

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